



# PRESS RELEASE

Regulated information

Brussels, 8 August 2018 - 7:30 (CET)

## Ageas reports 6M 2018 result Major milestones reached Operational performance on track

6M 2018	
<b>Net Result</b>	<ul style="list-style-type: none"> <li>Insurance net result up 7% to <b>EUR 475 million</b> versus EUR 445 million</li> <li>General Account net result of <b>EUR 34 million negative</b> versus EUR 161 million negative</li> <li>Group net result at <b>EUR 441 million</b> versus EUR 284 million</li> </ul>
<b>Inflows</b>	<ul style="list-style-type: none"> <li>Group inflows (at 100%) at <b>EUR 20.1 billion</b>, or -2% (including 3% negative foreign exchange impact) thanks to a strong second quarter in Belgium and Asia Group inflows (Ageas's part) at EUR 8 billion, or -2% (including 2% negative foreign exchange impact)</li> <li>Life inflows down 1% to EUR 17.0 billion and <b>Non-Life</b> down 4% at EUR 3.1 billion following the sale of Cargeas (both at 100%)</li> </ul>
<b>Operating Performance</b>	<ul style="list-style-type: none"> <li>Combined ratio at <b>97.8%</b> versus 95.9% despite bad weather in Belgium and the UK</li> <li>Operating Margin Guaranteed at <b>110 bps</b> versus 114 bps</li> <li>Operating Margin Unit-Linked at <b>28 bps</b> versus 25 bps</li> <li>Life Technical Liabilities of the consolidated entities stable at <b>EUR 74.1 billion</b></li> </ul>
<b>Balance Sheet</b>	<ul style="list-style-type: none"> <li>Shareholders' equity at EUR 9.3 billion or EUR 47.29 per share</li> <li>Insurance Solvency II <sub>ageas</sub> ratio at <b>202%</b> and Group Solvency II <sub>ageas</sub> ratio at <b>211%</b></li> <li>General Account Total Liquid Assets at <b>EUR 1.8 billion</b></li> </ul>
<b>Belgium</b>	<ul style="list-style-type: none"> <li>Life inflows returning to growth and Non-Life outperforming the market. Strong net results affected by adverse weather</li> </ul>
<b>UK</b>	<ul style="list-style-type: none"> <li>Continued improved performance</li> </ul>
<b>Continental Europe</b>	<ul style="list-style-type: none"> <li>Strong scope-on scope Non-Life performance. Decrease in Life inflows</li> </ul>
<b>Asia</b>	<ul style="list-style-type: none"> <li>Second quarter marked by recovery of inflow growth and equity markets impacting results</li> </ul>

All 6M 2018 figures are compared to the 6M 2017 figures unless otherwise stated.

**Ageas CEO Bart De Smet said:** "Over the past six months we have achieved major milestones that will shape the future of Ageas. The Fortis settlement has been declared binding, the put option granted to BNP Fortis Bank expired, and the Group received authorisation from the regulator to operate reinsurance activities. As for the business, we witnessed a commercial turnaround in Asia in particular in China, a return to growth in Life inflows and an outperformance of the market in Non-Life in Belgium, the integration of Portugal on schedule, and a good recovery in the UK. The solid Non-Life operating performance across all businesses and a very strong Life result allowed us to deliver a strong insurance net result. The Group's solid financial position and our confidence in our capital generating capacity, led to the decision by the Ageas Board of Directors to continue the buy-back of shares through a new programme of EUR 200 million."

## Key figures Ageas

in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
Gross inflows (incl. non-consolidated partnerships at 100%)	20,128.7	20,465.6	( 2 %)	8,276.0	7,793.0	6 %	11,852.7
- of which inflows from non-consolidated partnerships	15,057.4	15,277.4	( 1 %)	5,722.5	5,237.3	9 %	9,334.9
Gross inflows Ageas's part	8,029.3	8,170.0	( 2 %)	3,577.5	3,463.3	3 %	4,451.8
Net result Insurance attributable to shareholders	475.4	444.7	7 %	176.0	222.4	( 21 %)	299.4
By segment:							
- Belgium	219.8	259.0	( 15 %)	83.4	117.4	( 29 %)	136.4
- UK	30.5	11.2	*	19.8	10.7	85 %	10.7
- Continental Europe	53.0	58.3	( 9 %)	26.3	29.9	( 12 %)	26.7
- Asia	170.0	113.1	50 %	46.2	61.6	( 25 %)	123.8
- Reinsurance	2.1	3.1	( 32 %)	0.3	2.8	( 89 %)	1.8
By type:							
- Life	373.3	312.0	20 %	121.4	144.1	( 16 %)	251.9
- Non-Life	102.1	132.7	( 23 %)	54.6	78.3	( 30 %)	47.5
Net result General Account attributable to shareholders	( 34.1 )	( 161.0 )	79 %	17.6	( 48.9 )	*	( 51.7 )
Net result Ageas attributable to shareholders	441.2	283.6	56 %	193.5	173.4	12 %	247.7
Life Technical Liabilities (in EUR bn)	74.1	74.2	( 0 %)	74.1	74.2	( 0 %)	74.3
Life Operating Margin Guaranteed	1.10%	1.14%		0.83%	1.03%		1.37%
Life Operating Margin Unit-Linked	0.28%	0.25%		0.24%	0.18%		0.32%
Combined ratio	97.8%	95.9%		96.7%	93.6%		98.8%
Total Insurance solvency II <sub>ageas</sub> ratio	202.3%	192.7%					196.0%
Total Group solvency II <sub>ageas</sub> ratio	210.7%	197.8%					194.7%
Weighted average number of ordinary shares (in million)	198.0	203.3	( 3 %)	198.0	203.3	( 3 %)	198.5
Earnings per share (in EUR)	2.23	1.40	60 %				1.25
Shareholders' equity	9,310	8,974	4 %	9,310	8,974	4 %	9,877
Net equity per share (in EUR)	47.29	44.53	6 %	47.29	44.53	6 %	49.91
Net equity per share (in EUR) excluding unrealised gains & losses	33.18	32.42	2 %	33.18	32.42	2 %	35.93
Return on Equity - Insurance (excluding unrealised gains & losses)	14.3%	13.9%					

### PRESS RELEASE

8 August 2018

6 month 2018 results

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8 August 2018 - 09:30 CET (08:30 UK Time)

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# EXECUTIVE SUMMARY

## Strong Insurance net result - Fortis Settlement declared binding

The first 6 month inflows remained strong. The Insurance net result grew 7%, still benefitting from an exceptionally high Life result in the first quarter, partially offset by equity impairments in Asia in the second quarter. Non-Life operating results were solid across all segments although affected by weather events in Belgium and the UK. Solvency levels at Group and Insurance level remained strong and above target. The beginning of the summer was marked by two major events; BNP Paribas Fortis decided not to exercise the put option it holds on the 25%+ 1 share stake in Ageas's Belgian subsidiary AG Insurance and the Fortis Settlement was declared binding.

### Renewed growth in Belgium and Asia

Total inflows increased 1% at constant exchange rate as strong inflow growth in Belgium was offset by lower inflows in the UK, reflecting robust pricing and underwriting discipline in a soft market. In Belgium Life inflows returned to growth, reversing the trend witnessed in previous quarters, and Non-Life outperformed the market. Inflows of the Asian non-consolidated partnerships returned to growth at constant exchange rate in the second quarter. Scope-on-scope, and at constant exchange rate, inflows in Continental Europe were down 8%.

### High result in China more than compensated for adverse weather

The first 6 month **Insurance net profit** amounted to EUR 475 million, compared to EUR 445 million last year with substantially lower net capital gains in Belgium and the UK and equity impairments in Asia in the second quarter. The significantly higher contribution from China resulted in a Life net profit of EUR 373 million, an increase of 20%. The Non-Life net result stood at EUR 102 million. Although impacted by adverse weather in Belgium and the UK amounting to EUR 62 million, the result decreased by just EUR 31 million year-on-year thanks to a continued strong operating performance. Last year's result included a EUR 31 million negative Ogden impact.

### The Group net result considerably up

The **Group net result** in the six months amounted to EUR 441 million with the **General Account** at EUR 34 million negative. Staff and other operating expenses stood at EUR 39 million (vs. EUR 35 million). The RPN(I) liability reduced to EUR 439 million at the end of June, thus contributing EUR 9 million to the net result.

### Shareholders' equity and solvency

Total **shareholders' equity** decreased to EUR 9.3 billion or EUR 47.29 per share at the end of June (vs. EUR 48.30 per share at the end of

2017) mainly related to the expiration of the put option granted to BNP Paribas Fortis and to the execution of the ongoing share buy-back.

The **Own Funds of the Group** amounted to EUR 8.2 billion, EUR 4.3 billion above SCR. This led to a strong Group Solvency II<sub>Ageas</sub> ratio of 211%, 15pp up compared to year-end 2017 on the back of the expiration of the put option, the increased fungibility of Own Funds related to the license obtained to operate reinsurance activities and the good operational performance of the insurance operations. The Insurance Solvency ratio improved to 202%, with increasing Solvency ratios in all segments.

The **operational free capital generation** over the first six months amounted to EUR 392 million, including EUR 99 million dividend from the non-European NCP's.

The **total liquid assets in the General Account** amounted to EUR 1.8 billion up slightly compared to the end of 2017. This increase is mainly explained by a EUR 599 million dividend upstream from the operating companies, more than covering the dividend paid to shareholders and the holding expenses. An amount of EUR 0.9 billion remains ring-fenced for the Fortis settlement.

### Contingent liabilities

In the context of the Fortis settlement procedure, the Amsterdam Court of Appeal rendered its judgment on Friday 13 July 2018 and declared it binding to all Eligible shareholders. The notification made on 27 July 2018 initiated the 5 months opt-out period and the 12 months claims file period.

For the other contingent liabilities we refer to the 6M 2018 Interim Financial Statements.

# DETAILS PER PRODUCT

Life: Strong result including equity impairments in Asia during the second quarter

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Life (incl non-consolidated partnerships at 100%)</b>	<b>16,996.9</b>	<b>17,199.9</b>	<b>(1%)</b>	<b>6,847.2</b>	<b>6,278.9</b>	<b>9%</b>	<b>10,149.7</b>
<b>Gross Inflows Life (consolidated entities)</b>	<b>2,926.7</b>	<b>2,894.0</b>	<b>1%</b>	<b>1,574.2</b>	<b>1,495.9</b>	<b>5%</b>	<b>1,352.5</b>
<b>Operating result</b>	<b>328.5</b>	<b>336.8</b>	<b>(2%)</b>	<b>125.2</b>	<b>151.4</b>	<b>(17%)</b>	<b>203.3</b>
Non-allocated other income and expenses	19.0	13.0	46%	9.1	5.2	75%	9.9
<b>Result before taxation consolidated entities</b>	<b>347.5</b>	<b>349.8</b>	<b>(1%)</b>	<b>134.3</b>	<b>156.6</b>	<b>(14%)</b>	<b>213.2</b>
Result non-consolidated partnerships	181.3	124.0	46%	52.9	66.4	(20%)	128.4
Income tax expenses	( 71.0 )	( 78.9 )	(10%)	( 32.1 )	( 43.1 )	(26%)	( 38.9 )
Non-controlling interests	( 84.5 )	( 82.9 )	2%	( 33.7 )	( 35.8 )	(6%)	( 50.8 )
<b>Net result attributable to shareholders</b>	<b>373.3</b>	<b>312.0</b>	<b>20%</b>	<b>121.4</b>	<b>144.1</b>	<b>(16%)</b>	<b>251.9</b>

KEY PERFORMANCE INDICATORS BY FAMILY	GUARANTEED		UNIT - LINKED		TOTAL	
in EUR million	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>Gross Inflows Life (consolidated entities)</b>	<b>2,074.6</b>	<b>1,869.2</b>	<b>852.1</b>	<b>1,024.8</b>	<b>2,926.7</b>	<b>2,894.0</b>
Net underwriting Result	( 6.9 )	( 6.9 )	22.9	17.7	16.0	10.8
Investment Result	313.1	325.0	( 0.6 )	1.0	312.5	326.0
<b>Operating result</b>	<b>306.2</b>	<b>318.1</b>	<b>22.3</b>	<b>18.7</b>	<b>328.5</b>	<b>336.8</b>
<b>Life Technical Liabilities</b>	<b>58,126.8</b>	<b>59,021.1</b>	<b>16,016.6</b>	<b>15,209.2</b>	<b>74,143.4</b>	<b>74,230.3</b>

**Inflows**, including non-consolidated partnerships at 100%, were up 1% at constant exchange rates, with strong growth in Belgium and renewed growth in Asia in the second quarter. The discontinuation of single premium product sales in China impacted the inflows in Asia in the first quarter. This was however entirely offset by successful sales campaigns and a renewed increase in the number of agents in China. Volumes in Belgium were marked by a further increase of Unit-Linked sales (+28%) whereas inflows in Guaranteed products were up 6% following the increase in the guaranteed interest rate in the main individual Life savings product sold by the Bank channel from 0.25% to 0.50%.

**Technical Liabilities** for the consolidated activities remained stable at EUR 74 billion compared to the end of 2017. Life Technical Liabilities in the non-consolidated partnerships at 100% increased from EUR 78.0 billion at the end of last year to EUR 85.3 billion mainly as a result of high persistency levels in Asia.

The **operating result** for the consolidated activities was slightly below last year's but remains at a high level, with an operating margin in Guaranteed products of 110 bps. The Unit-Linked margin stood at 27 bps with an increase to 43 bps in Belgium and a decrease to 12 bps in Portugal respectively on the back of higher and lower sales.

The **net result** increased to EUR 373 million with strong results in all segments and in particular a substantially higher contribution from **Asia** of EUR 164 million. This high result can mainly be attributed to China where net profit in the first quarter benefitted from a positive evolution of the interest rate, partially offset by equity impairments in the second quarter.

In **Belgium**, the net result remained at the same high level as last year notwithstanding a lower level of net capital gains.

For **Continental Europe**, the first quarter result stood at EUR 29 million due to lower underwriting results in Portugal and negative fair value adjustments on the Held For Trading assets in Luxembourg.

## Non-Life: Strong performance despite adverse weather in Belgium and the UK

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Non-Life (incl non-consolidated partnerships at 100%)</b>	<b>3,131.8</b>	<b>3,265.7</b>	<b>(4%)</b>	<b>1,428.8</b>	<b>1,514.1</b>	<b>(6%)</b>	<b>1,703.0</b>
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>2,144.6</b>	<b>2,294.2</b>	<b>(7%)</b>	<b>979.3</b>	<b>1,059.8</b>	<b>(8%)</b>	<b>1,165.3</b>
<b>Net Earned Premiums</b>	<b>1,948.6</b>	<b>2,069.4</b>	<b>(6%)</b>	<b>975.0</b>	<b>1,044.6</b>	<b>(7%)</b>	<b>973.6</b>
<b>Operating result</b>	<b>125.9</b>	<b>194.5</b>	<b>(35%)</b>	<b>68.4</b>	<b>113.7</b>	<b>(40%)</b>	<b>57.5</b>
Non-allocated other income and expenses	7.2	6.8	5%	4.0	2.5	60%	3.2
<b>Result before taxation consolidated entities</b>	<b>133.1</b>	<b>201.3</b>	<b>(34%)</b>	<b>72.4</b>	<b>116.2</b>	<b>(38%)</b>	<b>60.7</b>
Result non-consolidated partnerships	17.1	25.8	(34%)	8.5	15.3	(44%)	8.6
Income tax expenses	( 32.2 )	( 59.0 )	(45%)	( 17.4 )	( 33.9 )	(49%)	( 14.8 )
Non-controlling interests	( 15.9 )	( 35.4 )	(55%)	( 8.9 )	( 19.3 )	(54%)	( 7.0 )
<b>Net result attributable to shareholders</b>	<b>102.1</b>	<b>132.7</b>	<b>(23%)</b>	<b>54.6</b>	<b>78.3</b>	<b>(30%)</b>	<b>47.5</b>

  

KEY PERFORMANCE INDICATORS BY FAMILY										
	ACCIDENT & HEALTH		MOTOR		HOUSEHOLD		OTHER LINES		TOTAL	
in EUR million	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>491.0</b>	<b>493.1</b>	<b>891.0</b>	<b>984.7</b>	<b>556.2</b>	<b>587.9</b>	<b>206.4</b>	<b>228.5</b>	<b>2,144.6</b>	<b>2,294.2</b>
<b>Net Earned Premiums</b>	<b>425.1</b>	<b>436.8</b>	<b>818.9</b>	<b>890.1</b>	<b>515.6</b>	<b>534.4</b>	<b>189.0</b>	<b>208.1</b>	<b>1,948.6</b>	<b>2,069.4</b>
Net Underwriting result	3.8	19.3	62.5	14.9	( 36.4 )	54.1	13.8	( 4.4 )	43.7	83.9
Combined Ratio	99.1%	95.6%	92.4%	98.3%	107.1%	89.9%	92.7%	102.2%	97.8%	95.9%
of which Prior Year claims ratio									(8.2%)	(5.9%)
Investment Result	15.7	19.6	41.1	56.2	11.5	14.5	15.9	21.0	84.2	111.3
Other Result	( 0.2 )	1.5	( 0.7 )	( 2.2 )	( 1.0 )	( 0.2 )	( 0.1 )	0.2	( 2.0 )	( 0.7 )
<b>Operating Result</b>	<b>19.3</b>	<b>40.4</b>	<b>102.9</b>	<b>68.9</b>	<b>( 25.9 )</b>	<b>68.4</b>	<b>29.6</b>	<b>16.8</b>	<b>125.9</b>	<b>194.5</b>
<b>Reserves Ratio (in %) as reported</b>	<b>280%</b>	<b>289%</b>	<b>207%</b>	<b>205%</b>	<b>84%</b>	<b>80%</b>	<b>286%</b>	<b>297%</b>	<b>198%</b>	<b>200%</b>
<b>Reserves Ratio (in %) excl. Cargeas</b>	<b>280%</b>	<b>292%</b>	<b>207%</b>	<b>202%</b>	<b>84%</b>	<b>78%</b>	<b>286%</b>	<b>285%</b>	<b>198%</b>	<b>195%</b>
<b>Non-Life Technical Liabilities</b>	<b>2,376.8</b>	<b>2,525.5</b>	<b>3,392.5</b>	<b>3,643.9</b>	<b>863.8</b>	<b>853.2</b>	<b>1,080.0</b>	<b>1,235.8</b>	<b>7,713.1</b>	<b>8,258.4</b>

**Gross inflows** at constant exchange rates remained flat. In Belgium inflows were up 4% with growth across all product lines. In the UK, inflows came down significantly as a result of the focus on profit over volume. The UK Motor market remains very much disrupted by the continued uncertainty around a potential future change in the Ogden discount rate. Inflows in Continental Europe increased 28% scope-on-scope at constant exchange rates. The growth in inflows was mainly driven by Turkey (+50% at constant exchange rate) and to a lesser extent by Portugal. Non-Life inflows in Asia remained flat at constant exchange rates.

The **Group combined ratio** stood at 97.8%. Both in Belgium and the UK, the first six months of this year were marked by poor weather, impacting the Group combined ratio by some 5 pp. The operating performance in Belgium was very strong and excluding the weather impact, the combined ratio would have been at an excellent 93.1%. In the UK, part of the negative impact from the weather was compensated for by a higher positive prior year run-off. Excluding the weather impact the UK combined ratio stood at 93.5%. The combined ratio in Continental Europe, reflecting as of now only the performance of Portugal, remained strong at 91.6%.

The prior year claims ratio increased from 5.9% to 8.2%, marked by high releases in the UK partly offset by lower releases in both Belgium and Continental Europe.

The non-consolidated partnerships reported a combined ratio of 97.6% (vs. 93.8%) in Tesco Underwriting (UK), 97.6% (vs. 94.2%) in Turkey (Continental Europe) and 89.9% (vs. 87.0%) in Asia.

The **net result** of the **Non-Life** activities remained strong at EUR 102 million despite the negative impact of EUR 62 million related to the adverse weather in Belgium and the UK. Last year's result included EUR 7 million contribution from Cargeas and a EUR 31 million negative impact related to Ogden. The underlying improvement in net result stems from all operating segments.

The internal Non-Life reinsurer **Intreas** reinsured EUR 29 million of premiums from operating companies within the Group and contributed EUR 2 million (vs. EUR 3 million) to the Non-Life net result.

# DETAILS BY BUSINESS SEGMENT

## BELGIUM

**Net profit EUR 220 million**

vs. EUR 259 million (-15%). Good net result despite impact of adverse weather events.

**Gross inflows EUR 3.2 billion**

vs. EUR 2.9 billion (+9%). Strong growth in both Life and Non-Life.

**Combined ratio 98.8 %**

vs. 90.3%. Excluding the weather events, the Combined Ratio stood at 93.1%.

**Life: Strong operating margins both in Guaranteed and in Unit-Linked**

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Life</b>	<b>2,109.7</b>	<b>1,891.1</b>	<b>12%</b>	<b>1,196.0</b>	<b>1,018.4</b>	<b>17%</b>	<b>913.7</b>
<b>Operating result</b>	<b>275.3</b>	<b>276.7</b>	<b>(1%)</b>	<b>96.4</b>	<b>119.6</b>	<b>(19%)</b>	<b>178.9</b>
Non-allocated other income and expenses	33.0	34.0	(3%)	16.7	17.7	(6%)	16.3
<b>Result before taxation consolidated entities</b>	<b>308.3</b>	<b>310.7</b>	<b>(1%)</b>	<b>113.1</b>	<b>137.3</b>	<b>(18%)</b>	<b>195.2</b>
Income tax expenses	( 58.3 )	( 62.7 )	(7%)	( 24.9 )	( 34.2 )	(27%)	( 33.4 )
Non-controlling interests	( 69.1 )	( 68.3 )	1%	( 26.0 )	( 29.4 )	(12%)	( 43.1 )
<b>Net result attributable to shareholders</b>	<b>180.9</b>	<b>179.7</b>	<b>1%</b>	<b>62.2</b>	<b>73.7</b>	<b>(16%)</b>	<b>118.7</b>

KEY PERFORMANCE INDICATORS BY FAMILY	GUARANTEED		UNIT - LINKED		TOTAL	
in EUR million	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>Gross Inflows Life (consolidated entities)</b>	<b>1,541.3</b>	<b>1,448.8</b>	<b>568.4</b>	<b>442.3</b>	<b>2,109.7</b>	<b>1,891.1</b>
Net underwriting Result	( 15.9 )	( 21.7 )	17.6	11.2	1.7	( 10.5 )
Investment Result	273.6	287.2			273.6	287.2
<b>Operating result</b>	<b>257.7</b>	<b>265.5</b>	<b>17.6</b>	<b>11.2</b>	<b>275.3</b>	<b>276.7</b>
<b>Life Technical Liabilities</b>	<b>49,567.4</b>	<b>50,699.0</b>	<b>8,364.7</b>	<b>7,672.0</b>	<b>57,932.1</b>	<b>58,371.0</b>

**Gross inflows** were significantly up compared to last year (+12%). With a 28% increase, the Unit-Linked inflows grew considerably year on year driven by a successful sales campaign. The inflows in Guaranteed products grew by more than 6% compared to last year. The trend of the previous quarters was reversed in the bank channel, where the guaranteed interest rate was increased from 0.25% to 0.50%, and in the broker channel where AG Insurance benefitted from its strong leadership position.

The **operating result** remained in line with last year, marked by a better underwriting performance and supported by a high investment result. The strong operating margin on Guaranteed products of 108 bps (vs. 110 bps), reflects the seasonal impact of the capital gains and high first quarter financial revenues on Real Estate. Similar to last year, the annualized impact of the capital gains is expected to level out over the remainder of the year. The Operating margin on Unit-Linked increased from 30 bps last year to 43 bps, supported by higher inflows.

The **Life Technical Liabilities** remained stable at EUR 58 billion compared to the end of 2017.

The **net result** remained stable at EUR 181 million.

## Non-Life: Continued growth in inflows. Net result impacted by adverse weather

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Non-Life</b>	<b>1,078.7</b>	<b>1,032.5</b>	<b>4%</b>	<b>449.9</b>	<b>437.6</b>	<b>3%</b>	<b>628.8</b>
<b>Net Earned Premium</b>	<b>958.0</b>	<b>920.8</b>	<b>4%</b>	<b>479.7</b>	<b>464.7</b>	<b>3%</b>	<b>478.3</b>
<b>Operating result</b>	<b>64.5</b>	<b>146.1</b>	<b>(56%)</b>	<b>35.2</b>	<b>81.7</b>	<b>(57%)</b>	<b>29.3</b>
Non-allocated other income and expenses	9.4	8.1	16%	5.0	4.2	19%	4.4
<b>Result before taxation consolidated entities</b>	<b>73.9</b>	<b>154.2</b>	<b>(52%)</b>	<b>40.2</b>	<b>85.9</b>	<b>(53%)</b>	<b>33.7</b>
Income tax expenses	( 19.1 )	( 46.5 )	(59%)	( 10.1 )	( 26.5 )	(62%)	( 9.0 )
Non-controlling interests	( 15.9 )	( 28.4 )	(44%)	( 8.9 )	( 15.7 )	(43%)	( 7.0 )
<b>Net result attributable to shareholders</b>	<b>38.9</b>	<b>79.3</b>	<b>(51%)</b>	<b>21.2</b>	<b>43.7</b>	<b>(51%)</b>	<b>17.7</b>

KEY PERFORMANCE INDICATORS BY FAMILY	ACCIDENT & HEALTH		MOTOR		HOUSEHOLD		OTHER LINES		TOTAL	
in EUR million	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>295.2</b>	<b>270.8</b>	<b>325.3</b>	<b>314.0</b>	<b>346.8</b>	<b>339.3</b>	<b>111.4</b>	<b>108.4</b>	<b>1,078.7</b>	<b>1,032.5</b>
<b>Net Earned Premiums</b>	<b>254.6</b>	<b>239.2</b>	<b>293.5</b>	<b>285.4</b>	<b>306.7</b>	<b>300.3</b>	<b>103.2</b>	<b>95.9</b>	<b>958.0</b>	<b>920.8</b>
Net Underwriting result	( 13.2 )	0.7	22.8	45.8	( 18.2 )	41.0	19.8	1.5	11.2	89.0
Combined Ratio	105.2%	99.7%	92.2%	84.0%	105.9%	86.3%	80.8%	98.4%	98.8%	90.3%
of which Prior Year claims ratio									(9.1%)	(11.3%)
Investment Result	14.1	16.3	20.1	20.5	7.8	8.1	11.3	12.2	53.3	57.1
Other Result										
<b>Operating Result</b>	<b>0.9</b>	<b>17.0</b>	<b>42.9</b>	<b>66.3</b>	<b>( 10.4 )</b>	<b>49.1</b>	<b>31.1</b>	<b>13.7</b>	<b>64.5</b>	<b>146.1</b>
<b>Reserves Ratio (in %)</b>	<b>377%</b>	<b>390%</b>	<b>188%</b>	<b>182%</b>	<b>75%</b>	<b>70%</b>	<b>303%</b>	<b>326%</b>	<b>214%</b>	<b>215%</b>
<b>Non-Life Technical Liabilities</b>	<b>1,920.8</b>	<b>1,864.1</b>	<b>1,102.5</b>	<b>1,039.5</b>	<b>460.6</b>	<b>423.2</b>	<b>625.3</b>	<b>625.0</b>	<b>4,109.2</b>	<b>3,951.8</b>

**Gross inflows** grew across all business lines (+4.0%), and were marked by a 4% increase in Motor and a +9% increase in Accident & Health which is mainly thanks to a new important public sector Health care plan with over 100,000 insured.

The **combined ratio** stood at 98.8% versus 90.3%. The change is mainly explained by adverse weather events in the first and the second quarter, primarily affecting Household. The combined ratio of Accident & Health deteriorated due to lower prior year releases.

The **operating result** decreased from EUR 146 million to EUR 65 million due to the adverse weather (-EUR 55 million) and the exceptionally strong operating result in Motor last year.

The **net result** decreased from EUR 79 million last year to EUR 39 million this year because of the storms of January and May/June (impact of EUR 29 million after tax of which EUR 11 million in the second quarter) and the lower operating result in Motor.



# UNITED KINGDOM

**Net profit of EUR 31 million**

vs. a profit of EUR 11 million

**Gross inflows EUR 921 million**

vs. EUR 1.1 billion - reflects focus on pricing and underwriting discipline in a softening motor market

**Combined ratio 99%**

vs. 105.7% - a return to pre-Ogden levels

## A good performance in a softening market with signs of further improvement

INCOME STATEMENT							
in EUR million							
	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Non-Life (incl non-consolidated partnerships at 100%)</b>	<b>920.8</b>	<b>1,067.9</b>	<b>(14%)</b>	<b>475.6</b>	<b>545.0</b>	<b>(13%)</b>	<b>445.2</b>
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>722.0</b>	<b>830.9</b>	<b>(13%)</b>	<b>369.9</b>	<b>419.1</b>	<b>(12%)</b>	<b>352.1</b>
<b>Net Earned Premium</b>	<b>683.7</b>	<b>762.7</b>	<b>(10%)</b>	<b>339.7</b>	<b>382.0</b>	<b>(11%)</b>	<b>344.0</b>
<b>Operating result</b>	<b>33.0</b>	<b>3.7</b>	<b>*</b>	<b>21.4</b>	<b>9.1</b>	<b>*</b>	<b>11.6</b>
Non-allocated other income and expenses	(0.7)		*	(0.4)	(1.9)	(79%)	(0.3)
<b>Result before taxation consolidated entities</b>	<b>32.3</b>	<b>3.7</b>	<b>*</b>	<b>21.0</b>	<b>7.2</b>	<b>*</b>	<b>11.3</b>
Result non-consolidated partnerships	4.5	7.8	(42%)	2.9	4.7	(38%)	1.6
Income tax expenses	(6.3)	(0.3)	*	(4.1)	(1.2)	*	(2.2)
Non-controlling interests							
<b>Net result attributable to shareholders</b>	<b>30.5</b>	<b>11.2</b>	<b>*</b>	<b>19.8</b>	<b>10.7</b>	<b>85%</b>	<b>10.7</b>

  

KEY PERFORMANCE INDICATORS BY FAMILY										
in EUR million										
	ACCIDENT & HEALTH		MOTOR		HOUSEHOLD		OTHER LINES		TOTAL	
	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>18.4</b>	<b>17.9</b>	<b>461.0</b>	<b>536.4</b>	<b>159.6</b>	<b>183.0</b>	<b>83.0</b>	<b>93.6</b>	<b>722.0</b>	<b>830.9</b>
<b>Net Earned Premiums</b>	<b>15.0</b>	<b>14.9</b>	<b>430.1</b>	<b>480.2</b>	<b>159.9</b>	<b>175.9</b>	<b>78.7</b>	<b>91.7</b>	<b>683.7</b>	<b>762.7</b>
Net Underwriting result	(1.3)	(0.7)	40.3	(29.5)	(25.7)	0.6	(6.7)	(13.5)	6.6	(43.1)
Combined Ratio	108.5%	104.6%	90.6%	106.1%	116.1%	99.7%	108.6%	114.8%	99.0%	105.7%
of which Prior Year claims ratio									(9.1%)	0.9%
Investment Result	0.2	0.4	19.2	33.5	3.1	5.7	3.9	7.2	26.4	46.8
Other Result										
<b>Operating Result</b>	<b>(1.1)</b>	<b>(0.3)</b>	<b>59.5</b>	<b>4.0</b>	<b>(22.6)</b>	<b>6.3</b>	<b>(2.8)</b>	<b>(6.3)</b>	<b>33.0</b>	<b>3.7</b>
<b>Reserves Ratio (in %)</b>	<b>63%</b>	<b>62%</b>	<b>234%</b>	<b>224%</b>	<b>94%</b>	<b>83%</b>	<b>252%</b>	<b>231%</b>	<b>200%</b>	<b>189%</b>
<b>Non-Life Technical Liabilities</b>	<b>18.8</b>	<b>18.6</b>	<b>2,016.4</b>	<b>2,147.5</b>	<b>300.0</b>	<b>293.4</b>	<b>397.2</b>	<b>423.6</b>	<b>2,732.4</b>	<b>2,883.1</b>

**Gross Inflows, including Tesco Underwriting Ltd**, decreased to EUR 920 million (vs. EUR 1.1 billion). This reduction reflects the continuation of our robust approach to pricing and underwriting discipline in a softening market environment.

Motor inflows reduced to EUR 461 million (vs. EUR 536 million). The personal lines Motor market continues to be very soft with average premiums reducing and, to a certain extent, disrupted by the continued uncertainty around the timing and quantum of any future change to the Ogden discount rate. This has resulted in lower than expected volumes.

Household inflows fell back to EUR 160 million (vs. EUR 183 million) continuing to reflect our exit from underperforming schemes. Inflows in Other lines stood at EUR 83 million (vs. EUR 94 million). Encouraging progress is being made in specific targeted SME segments.

**Inflows for Tesco Underwriting** reduced to EUR 199 million (vs. EUR 237 million) due to the market challenges alluded to above.

The **combined ratio** improved to 99.0% (vs. 105.7%), driven by an exceptionally strong Motor performance, somewhat offset by the impact of weather events in household.

The Motor book is performing exceptionally well, continuing the trend from the first quarter: a strong loss ratio, robust current year performance and positive prior year development as a result of fewer large losses resulted in a combined ratio of 90.6% (vs. 106.1%).

The combined ratio for Household was affected by the poor weather in March and May. Together, this had a negative impact of 20.3% on the Household combined ratio at 116.1% (vs 99.7%). Should no further major weather events occur this year, the ratio will approach more normal levels.

The **combined ratio of Tesco Underwriting** fell back to 97.6% (vs. 93.8%), reflecting the weather events.

The UK **consolidated net result** improved to EUR 31 million compared to EUR 11 million. As was the case for the first quarter, exceptional items such as poor weather, higher prior year development, and Ogden in 2017, will continue to affect the net result and prior year comparison.

The **net result of Tesco Underwriting** amounted to EUR 5 million (vs. EUR 8 million) reflective of the poor weather in March and May.



#### Strategic developments

Next to the broker and partnership channels, Ageas products in the UK are now also directly available to the customer under the Ageas brand. This is a further part of our already communicated strategy to rebalance our channel mix.

# CONTINENTAL EUROPE

## Net profit EUR 53 million

vs. EUR 58 million, up 3% when excluding Italy's EUR 7 million contribution in 2017, driven by excellent Non-Life performance.

## Gross inflows EUR 2.7 billion

vs. EUR 3.0 billion down 8% scope-on-scope with solid growth in Non-Life although not compensating for lower inflows in Life.

## Combined ratio 91.6%

vs. 90.5%. Combined ratio remains at an excellent level.

## Life: Continued solid operating performance despite lower volumes

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Life (incl non-consolidated partnerships at 100%)</b>	<b>2,003.5</b>	<b>2,301.8</b>	<b>(13%)</b>	<b>952.3</b>	<b>1,301.6</b>	<b>(27%)</b>	<b>1,051.2</b>
<b>Gross Inflows Life (consolidated entities)</b>	<b>817.0</b>	<b>1,002.9</b>	<b>(19%)</b>	<b>378.2</b>	<b>477.5</b>	<b>(21%)</b>	<b>438.8</b>
<b>Operating result</b>	<b>53.2</b>	<b>60.1</b>	<b>(11%)</b>	<b>28.8</b>	<b>31.8</b>	<b>(9%)</b>	<b>24.4</b>
Non-allocated other income and expenses	( 1.1 )	( 6.8 )	(84%)	( 1.0 )	( 5.0 )	(80%)	( 0.1 )
<b>Result before taxation consolidated entities</b>	<b>52.1</b>	<b>53.3</b>	<b>(2%)</b>	<b>27.8</b>	<b>26.8</b>	<b>4%</b>	<b>24.3</b>
Result non-consolidated partnerships	4.9	7.9	(38%)	3.2	4.1	(22%)	1.7
Income tax expenses	( 12.7 )	( 16.2 )	(22%)	( 7.2 )	( 8.9 )	(19%)	( 5.5 )
Non-controlling interests	( 15.4 )	( 14.6 )	5%	( 7.7 )	( 6.4 )	20%	( 7.7 )
<b>Net result attributable to shareholders</b>	<b>28.9</b>	<b>30.4</b>	<b>(5%)</b>	<b>16.1</b>	<b>15.6</b>	<b>3%</b>	<b>12.8</b>

KEY PERFORMANCE INDICATORS BY FAMILY		GUARANTEED		UNIT - LINKED		TOTAL	
in EUR million		HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>Gross Inflows Life (consolidated entities)</b>		<b>533.3</b>	<b>420.4</b>	<b>283.7</b>	<b>582.5</b>	<b>817.0</b>	<b>1,002.9</b>
Net underwriting Result		9.0	14.8	5.3	6.5	14.3	21.3
Investment Result		39.5	37.8	( 0.6 )	1.0	38.9	38.8
<b>Operating result</b>		<b>48.5</b>	<b>52.6</b>	<b>4.7</b>	<b>7.5</b>	<b>53.2</b>	<b>60.1</b>
<b>Life Technical Liabilities</b>		<b>8,559.4</b>	<b>8,322.1</b>	<b>7,651.9</b>	<b>7,537.2</b>	<b>16,211.3</b>	<b>15,859.3</b>

**Gross inflows** including non-consolidated partnerships at 100% reached EUR 2 billion, down 13% compared to last year. This was due to lower Unit-Linked inflows in France and Portugal, and lower sales in Luxembourg resulting from volatility in High Net Worth business. Unit-Linked inflows represented 53% of total Life inflows.

In **Portugal**, gross inflows reached EUR 646 million or 16% below last year's inflows, as a result of the lower appetite for closed Unit-Linked products due to less attractive yield expectations following lower Portuguese bond yields and new European legislation. The bancassurance channel (Ocidental) was the main contributor with EUR 599 million. The agency channel (Ageas Seguros) accounted for EUR 47 million (vs. EUR 45 million last year).

Gross inflows in **France** reached EUR 171 million, 2% higher than last year when corrected for the large single premium in 2017. This is mainly related to the continued strong sales in the broker network (+7%). The business mix continues to be oriented towards Unit-Linked products (52%).

Sales in **Luxembourg** declined 9% and reached EUR 1.2 billion. Sales in the High-Net-Worth business, although increasing at slower pace

than in the 1st quarter, were extremely good in France and Italy and represented 78% of inflow. Unit-Linked represented 66% of the total inflows.

**Life Technical Liabilities** of the consolidated entities remained flat at around EUR 16 billion. The non-consolidated Life Technical Liabilities in Luxembourg increased by 3% from EUR 22.1 billion at year-end 2017 to EUR 22.8 billion. Unit-Linked represented 60% of total reserves.

The **operating result** decreased by 11% to EUR 53 million, mostly as a result of lower sales in Unit-Linked and a decrease in net underwriting result in the Guaranteed business. As a consequence, the operating margin on Guaranteed products, although still strong, decreased from 133 bps to 121 bps. On Unit-Linked products, the margin stood at 12 bps (vs. 20 bps).

The **net profit** stood at EUR 29 million compared to EUR 30 million last year due to the lower operating margin in the consolidated companies and the negative impact of the fair value adjustments on assets classified as 'Held For Trading' in Luxembourg.

## Non-Life: Strong inflows and results in all countries

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Non-Life (incl non-consolidated partnerships at 100%)</b>	<b>682.0</b>	<b>714.6</b>	<b>(5%)</b>	<b>298.8</b>	<b>330.6</b>	<b>(10%)</b>	<b>383.2</b>
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>343.9</b>	<b>430.8</b>	<b>(20%)</b>	<b>159.5</b>	<b>203.1</b>	<b>(21%)</b>	<b>184.4</b>
<b>Net Earned Premium</b>	<b>291.8</b>	<b>375.0</b>	<b>(22%)</b>	<b>148.0</b>	<b>191.0</b>	<b>(23%)</b>	<b>143.8</b>
<b>Operating result</b>	<b>27.1</b>	<b>42.3</b>	<b>(36%)</b>	<b>11.9</b>	<b>20.4</b>	<b>(42%)</b>	<b>15.2</b>
Non-allocated other income and expenses	(2.3)	(2.0)	15%	(1.0)	(0.1)	*	(1.3)
<b>Result before taxation consolidated entities</b>	<b>24.8</b>	<b>40.3</b>	<b>(38%)</b>	<b>10.9</b>	<b>20.3</b>	<b>(46%)</b>	<b>13.9</b>
Result non-consolidated partnerships	6.1	6.8	(10%)	2.5	3.8	(34%)	3.6
Income tax expenses	(6.8)	(12.2)	(44%)	(3.2)	(6.2)	(48%)	(3.6)
Non-controlling interests		(7.0)	*		(3.6)	*	
<b>Net result attributable to shareholders</b>	<b>24.1</b>	<b>27.9</b>	<b>(14%)</b>	<b>10.2</b>	<b>14.3</b>	<b>(29%)</b>	<b>13.9</b>

KEY PERFORMANCE INDICATORS BY FAMILY									
in EUR million	ACCIDENT & HEALTH		MOTOR		HOUSEHOLD		OTHER LINES		TOTAL
	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>177.3</b>	<b>204.4</b>	<b>104.6</b>	<b>134.3</b>	<b>50.0</b>	<b>65.6</b>	<b>12.0</b>	<b>26.5</b>	<b>343.9</b>
<b>Net Earned Premiums</b>	<b>155.2</b>	<b>182.7</b>	<b>92.7</b>	<b>121.4</b>	<b>37.3</b>	<b>50.8</b>	<b>6.6</b>	<b>20.1</b>	<b>291.8</b>
Net Underwriting result	18.0	19.3	(0.5)	(2.8)	7.2	11.8	(0.1)	7.3	24.6
Combined Ratio	88.4%	89.4%	100.6%	102.3%	80.8%	76.7%	100.8%	63.8%	91.6%
of which Prior Year claims ratio									(4.2%)
Investment Result	1.5	2.9	1.8	2.2	0.6	0.7	0.6	1.6	4.5
Other Result	(0.2)	1.5	(0.7)	(2.2)	(1.0)	(0.2)	(0.1)	0.2	(2.0)
<b>Operating Result</b>	<b>19.3</b>	<b>23.7</b>	<b>0.6</b>	<b>(2.8)</b>	<b>6.8</b>	<b>12.3</b>	<b>0.4</b>	<b>9.1</b>	<b>27.1</b>
<b>Reserves Ratio (in %) as reported</b>	<b>147%</b>	<b>180%</b>	<b>143%</b>	<b>186%</b>	<b>115%</b>	<b>116%</b>	<b>433%</b>	<b>466%</b>	<b>148%</b>
<b>Reserves Ratio (in %) excl. Cargeas</b>	<b>147%</b>	<b>158%</b>	<b>143%</b>	<b>150%</b>	<b>115%</b>	<b>102%</b>	<b>433%</b>	<b>472%</b>	<b>148%</b>
<b>Non-Life Technical Liabilities</b>	<b>454.9</b>	<b>656.2</b>	<b>264.1</b>	<b>451.5</b>	<b>85.7</b>	<b>117.7</b>	<b>57.5</b>	<b>187.2</b>	<b>862.2</b>

Scope change: Cargeas sold end December 2017

**Gross Inflows** including non-consolidated partnerships at 100% reached EUR 682 million, up 13% when excluding Italy that was sold at the end of last year and accounted for EUR 111 million. At constant exchange rates gross inflows were up 28%. This strong increase is the result of the good commercial performance in all entities.

In **Portugal** sales amounted to EUR 344 million (vs. EUR 319 million) up 8% in line with market growth. Both Ocidental and Ageas Seguros contributed to the strong commercial performance. In Ocidental, the 9% growth was mainly realised in Health Care, representing 63% of inflows. Ageas Seguros achieved total inflows of EUR 151 million or plus 6% compared to last year.

Inflows in **Turkey** increased by 50% at constant exchange rate (+19% in EUR). The growth trend seen in previous quarter continued although

at a slower pace and was supported by all lines of business, and more specifically by Motor. The company outperformed the market and maintained its number 3 position with a market share of 7.8%.

The **operating result** stood at EUR 27 million, plus 17% when excluding the EUR 19 million contribution from Italy last year. The operating result (only including Portuguese activities) increased thanks to an excellent commercial performance and a continued strong combined ratio of 91.6%.

The **net result**, amounted to EUR 24 million, up 16% scope-on-scope, Italy contributing EUR 7 million in the first 6 months of 2017. This result, despite being hampered by a negative exchange rate, reflects the excellent performance in both Portugal and Turkey.

# ASIA

## Net profit EUR 170 million

vs. EUR 113 million (+50%). Strong performance compared to last year driven by an exceptionally high first quarter result in China.

## Gross Inflows EUR 13.3 billion

vs. EUR 13.5 billion (-1%). Strong new business catch-up in China in the second quarter and significantly higher renewals across the region.

## Life: Strong profit driven by exceptional first quarter in China

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Life (incl non-consolidated partnerships at 100%)</b>	<b>12,883.8</b>	<b>13,007.0</b>	<b>(1%)</b>	<b>4,699.0</b>	<b>3,958.9</b>	<b>19%</b>	<b>8,184.8</b>
<b>Gross Inflows Life (consolidated entities)</b>			*			*	
<b>Operating result</b>			*			*	
Non-allocated other income and expenses	( 12.9 )	( 14.2 )	(9%)	( 6.7 )	( 7.4 )	(9%)	( 6.2 )
<b>Result before taxation consolidated entities</b>	<b>( 12.9 )</b>	<b>( 14.2 )</b>	<b>(9%)</b>	<b>( 6.7 )</b>	<b>( 7.4 )</b>	<b>(9%)</b>	<b>( 6.2 )</b>
Result non-consolidated partnerships	176.4	116.1	52%	49.8	62.2	(20%)	126.6
Income tax expenses			*			*	
Non-controlling interests							
<b>Net result attributable to shareholders</b>	<b>163.5</b>	<b>101.9</b>	<b>60%</b>	<b>43.1</b>	<b>54.8</b>	<b>(21%)</b>	<b>120.4</b>

**Gross inflows** at 100% amounted to EUR 12.9 billion, down 1% (+2% at constant exchange rates). Inflows remained stable despite significant drop in single premium.

New business premiums in Asia decreased at constant exchange rates to EUR 3.9 billion (-38%) mainly due to the discontinuation of single premium products following regulatory changes in China. This was more than compensated for by significantly higher renewals, up to EUR 9.0 billion or +41% at constant exchange rates. Regular premiums sales, although growing strong in the second quarter (+45%), decreased to EUR 3.0 billion (-12%).

In **China**, the inflows amounted to EUR 11.0 billion, up year-on-year 3% at constant exchange rates. The strong increase in renewals (+49% at constant exchange rate) to EUR 7.7 billion with persistency levels at industry-leading standards, was more than compensating for the lower new business premiums, which caught up strongly in the second quarter. Over the first six months, new business decreased to EUR 3.3 billion (-40% at constant exchange rates), of which EUR 2.8 billion in regular premiums. Excluding discontinued single premium sales in the bank channel, total inflows increased by 26% year-on-year. New business through the agency channel decreased by 9% at constant exchange rate amounting to EUR 2.3 billion.

**Thailand's** inflows were down 13% to EUR 1.3 billion at constant exchange rates. Inflows were marked by a 4% growth in renewal premiums to EUR 1.0 billion while new business decreased by 46% as

the market continues to adjust to a stricter regulatory context in the banca channel.

Inflows in **Malaysia** amounted to EUR 440 million, up 31% at constant exchange rates, reflecting strong growth in new business amounting to EUR 267 million (+58% at constant exchange rate) and a slightly higher renewal business (+3% at constant exchange rate).

Inflows in **India** stood at EUR 118 million up 9% at constant exchange rates, supported by a 35% growth in renewal premiums.

**Vietnam** continued its strong sales with inflows amounting to EUR 15 million. Inflows in **the Philippines** stood at EUR 10 million, reflecting a 116% growth in new business.

**Technical Liabilities** at constant exchange rates (at 100%) increased 10% compared to the end of last year to EUR 62.5 billion, following strong persistency.

Total **net profit** in Asia amounted to EUR 164 million (vs. EUR 102 million). This exceptionally high result is mainly attributable to China where first quarter net profit benefited from a positive evolution in the interest rate, partially offset by equity impairments following the negative development of the China equity market during the second quarter.

**Regional headquarters costs** amounted to EUR 13 million (vs. EUR 14 million).

## Non-Life: Operating performance remains solid

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
Gross Inflows Non-Life (incl non-consolidated partnerships at 100%)	450.4	450.8	(0%)	204.6	201.0	2%	245.8
Gross Inflows Non-Life (consolidated entities)							
Net Earned Premium							
Operating result							
Non-allocated other income and expenses							
Result before taxation consolidated entities							
Result non-consolidated partnerships	6.5	11.2	(42%)	3.1	6.8	(54%)	3.4
Income tax expenses							
Non-controlling interests							
Net result attributable to shareholders	6.5	11.2	(42%)	3.1	6.8	(54%)	3.4

**Gross inflows** slightly up at constant exchange rates, amounted to EUR 450 million.

**Malaysia** inflows amounted to EUR 290 million (+1% at constant exchange rates). Higher sales in Fire (+14% at constant exchange rates) and Personal Accident business (+10% at constant exchange rates) were partly offset by lower sales in Motor and Marine, Aviation and Transport (MAT).

Inflows in **Thailand** stood at EUR 160 million (stable at constant exchange rate).

The **net result** fell back to EUR 7 million (vs. EUR 11 million) due to lower investment income. The combined ratio however remained solid at of 89.9% (vs. 87.0%).

# REINSURANCE (INTREAS)

**Net profit** EUR 2 million

vs. EUR 3 million, impacted by a large claim in Portugal and negative premium adjustments.

**Gross inflows** EUR 29 million

vs. EUR 24 million, mainly from consolidated Non-Life entities in Europe.

**Combined ratio** 91.3%

vs. 77.7%

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Gross Inflows Non-Life (incl non-consolidated partnerships at 100%)</b>	<b>29.3</b>	<b>24.2</b>	<b>21%</b>	<b>14.3</b>	<b>13.5</b>	<b>6%</b>	<b>15.0</b>
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>29.3</b>	<b>24.2</b>	<b>21%</b>	<b>14.3</b>	<b>13.5</b>	<b>6%</b>	<b>15.0</b>
<b>Net Earned Premium</b>	<b>15.1</b>	<b>10.9</b>	<b>38%</b>	<b>7.6</b>	<b>6.9</b>	<b>10%</b>	<b>7.5</b>
<b>Operating result</b>	<b>1.3</b>	<b>2.4</b>	<b>(46%)</b>	<b>( 0.1 )</b>	<b>2.5</b>	<b>*</b>	<b>1.4</b>
Non-allocated other income and expenses	0.8	0.7	14%	0.4	0.3	33%	0.4
<b>Result before taxation consolidated entities</b>	<b>2.1</b>	<b>3.1</b>	<b>(32%)</b>	<b>0.3</b>	<b>2.8</b>	<b>(89%)</b>	<b>1.8</b>
Income tax expenses			*			*	
Non-controlling interests							
<b>Net result attributable to shareholders</b>	<b>2.1</b>	<b>3.1</b>	<b>(32%)</b>	<b>0.3</b>	<b>2.8</b>	<b>(89%)</b>	<b>1.8</b>

KEY PERFORMANCE INDICATORS BY FAMILY	ACCIDENT & HEALTH		MOTOR		HOUSEHOLD		OTHER LINES		TOTAL	
in EUR million	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>Gross Inflows Non-Life (consolidated entities)</b>	<b>0.3</b>		<b>3.4</b>	<b>4.1</b>	<b>25.1</b>	<b>19.7</b>	<b>0.5</b>	<b>0.4</b>	<b>29.3</b>	<b>24.2</b>
<b>Net Earned Premiums</b>	<b>0.3</b>		<b>2.6</b>	<b>3.1</b>	<b>11.7</b>	<b>7.4</b>	<b>0.5</b>	<b>0.4</b>	<b>15.1</b>	<b>10.9</b>
Net Underwriting result	0.3			1.4	0.3	0.7	0.7	0.3	1.3	2.4
Combined Ratio	11.4%	23.3%	101.1%	55.0%	97.1%	90.2%	(37.8%)	22.7%	91.3%	77.7%
of which Prior Year claims ratio									10.0%	(2.3%)
Investment Result										
Other Result										
<b>Operating Result</b>	<b>0.3</b>			<b>1.4</b>	<b>0.3</b>	<b>0.7</b>	<b>0.7</b>	<b>0.3</b>	<b>1.3</b>	<b>2.4</b>
<b>Reserves Ratio (in %)</b>	<b>102%</b>	<b>531%</b>	<b>182%</b>	<b>88%</b>	<b>75%</b>	<b>128%</b>		<b>3%</b>	<b>91%</b>	<b>114%</b>
<b>Non-Life Technical Liabilities</b>	<b>0.7</b>	<b>0.5</b>	<b>9.4</b>	<b>5.4</b>	<b>17.5</b>	<b>19.0</b>			<b>27.6</b>	<b>24.9</b>

**Gross inflows** amounted to EUR 29.3 million (vs. EUR 24.2 million).

Belgium, and negative premium adjustments related to the stop-loss reinsurance programme in the UK.

**Net earned premiums** increased to EUR 15.1°million (vs. EUR°10.9million).

Intreas's **net result** for the first six months amounted to EUR 2.1 million (vs. EUR 3.1 million).

The **operating result** stood at EUR 1.3 million (vs EUR 2.4 million) with a combined ratio of 91.3% (vs. 77.7%). The higher combined ratio is explained by higher claims, the most important one being a fire claim in Portugal, by claims provisions linked to the weather events in

The **Non-Life Technical Liabilities** (after reinsurance) amounted to EUR 25.1 million (vs. EUR 14.5 million).

# GENERAL ACCOUNT

**Net loss of EUR 34 million**

vs. net loss of EUR 161 million.

**Total Liquid Assets EUR 1.8 billion**

EUR 0.9 billion of which ring-fenced for the Fortis settlement.

**Strategic development**

Put option on AG Insurance expired (press release 27/2018)

INCOME STATEMENT							
in EUR million	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
Net interest Income	1.6	2.6	( 38 %)	0.5	1.1	( 55 %)	1.1
Unrealised gain (loss) on RPN(I)	8.6	( 121.9)	*	47.0	( 26.4)	*	( 38.4)
Result on sales and revaluations	2.7	( 0.6)	*	( 0.8)	( 0.3)	*	3.5
Share in result of associates	( 0.2)	1.1	*	0.1	( 0.3)	*	( 0.3)
Other income	0.7	0.1	*	0.7	0.1	*	-
<b>Total income</b>	<b>13.4</b>	<b>( 118.7)</b>	<b>*</b>	<b>47.5</b>	<b>( 25.8)</b>	<b>*</b>	<b>( 34.1)</b>
Change in impairments and provisions	( 0.2)	0.1	*	( 0.2)	0.2	*	-
<b>Net revenues</b>	<b>13.2</b>	<b>( 118.6)</b>	<b>*</b>	<b>47.3</b>	<b>( 25.6)</b>	<b>*</b>	<b>( 34.1)</b>
Staff expenses	( 17.3)	( 13.6)	27 %	( 9.8)	( 6.5)	51 %	( 7.5)
Other operating and administrative expenses	( 23.9)	( 23.8)	0 %	( 16.0)	( 12.3)	30 %	( 7.9)
Intercompany Staff & Other expenses	2.0	2.9	( 31 %)	0.7	1.6	( 56 %)	1.3
<b>Total expenses</b>	<b>( 39.2)</b>	<b>( 34.5)</b>	<b>14 %</b>	<b>( 25.1)</b>	<b>( 17.2)</b>	<b>46 %</b>	<b>( 14.1)</b>
<b>Result before taxation</b>	<b>( 26.0)</b>	<b>( 153.1)</b>	<b>83 %</b>	<b>22.2</b>	<b>( 42.8)</b>	<b>*</b>	<b>( 48.2)</b>
Income tax expenses	( 8.1)	( 7.9)	( 3 %)	( 4.6)	( 6.1)	25 %	( 3.5)
<b>Net result for the period</b>	<b>( 34.1)</b>	<b>( 161.0)</b>	<b>79 %</b>	<b>17.6</b>	<b>( 48.9)</b>	<b>*</b>	<b>( 51.7)</b>
Net result attributable to non-controlling interests							
<b>Net result attributable to shareholders</b>	<b>( 34.1)</b>	<b>( 161.0)</b>	<b>79 %</b>	<b>17.6</b>	<b>( 48.9)</b>	<b>*</b>	<b>( 51.7)</b>

  

BALANCE SHEET (MAIN ITEMS)			
in EUR million	30 Jun 2018	31 Dec 2017	Change
RPN(I)	( 439.4)	( 448.0)	( 2 %)
Royal Park Investments	5.0	17.7	( 72 %)
Provision Fortis Settlement	( 1,109.5)	( 1,109.5)	0 %

The General Account first 6 months 2018 net result amounted to EUR 34 million negative compared to EUR 161 million negative. The change primarily reflects the revaluation of the RPN(I).

## RPN(I)

The RPN(I) reference amount liability decreased from EUR 448 million at year end 2017 to EUR 439 million at the end of the first half year 2018. This led to a non-cash profit of EUR 9 million over the first half year 2018. The change in the reference amount is predominantly explained by the movement of the Ageas share price from EUR 40.72 to EUR 43.21 over the same period.

## Other items

Staff and other operating expenses, after recharges, increased from EUR 11 million last year to EUR 15 million related to the reorganisation of Ageas headquarters.

## Total Liquid Assets

The total liquid assets in the General Account, including liquid assets with maturity over 1 year, amounted to EUR 1.8 billion. The EUR 0.1 billion increase compared to year-end 2017 is primarily related to the upstream of EUR 599 million dividend from the operating companies. This amount more than covers the dividend paid to Ageas's shareholders (EUR 407 million) and the holding expenses. The remaining future cash out of EUR 0.9 billion related to the Fortis settlement has been ring-fenced.

EVOLUTION LIQUID ASSETS DURING 2018		
in EUR million		
Cash		1,741.9
Liquid assets		36.0
<b>Total Liquid Assets 31 December 2017</b>		<b>1,777.9</b>
<b>Distribution to shareholders</b>		
Dividend paid	( 406.8 )	
Share buy-back program 2017-2018*	( 97.4 )	
		( 504.2 )
<b>Dividend upstream, net received**</b>		
Belgium	437.4	
Continental Europe:		
- Portugal	69.0	
- Turkey	7.2	
- Luxembourg	9.0	
Asia:		
- Thailand	14.0	
- China	61.9	
Royal Park Investments:	12.5	
		611.0
<b>M&amp;A and Capital transactions</b>		
Capital injection Vietnam	( 4.3 )	
<b>Other</b> (incl. regional costs CE, Asia and interest)	( 56.2 )	
<b>Total Liquid Assets 30 June 2018</b>		<b>1,824.2</b>
Cash		1,822.9
Liquid assets		1.3

\* Total buy-back amounts to EUR 200 million, EUR 75.0 million was cash out in 2017

\*\* Another EUR 16 million dividend from Malaysia was received in Q3 and already recognized in the 6M Solvency II



#### Put option

On 30 June 2018, the put option on 25%+1 share of AG Insurance granted to BNP Paribas Fortis has expired, without it being exercised. The liability related to this put option has disappeared from the balance sheet of the General Account without any impact on the net result.

#### Contingent Liabilities

On 13 July 2018, the Amsterdam Court of Appeal declared the amended and restated settlement agreement with respect to the civil proceedings related to the former Fortis group for events in 2007 and 2008, announced by Ageas and the claimant organisations Deminor, VEB, Stichting FortisEffect, and Stichting Investor Claims Against Fortis on 12 December 2017, binding.

This means that Eligible Shareholders are entitled to compensation for the events of 2007-2008, subject to a full release of liability with respect to these events, and in accordance with the (other) terms of the settlement agreement. It further means that Eligible Shareholders who

do not opt out by the deadline (i.e. at the latest on 31 December 2018), regardless of whether or not they timely file a claim form, are, by operation of law, deemed to have granted such release of liability and to have waived any rights in connection with the events.

The claims filing period started on 27 July 2018 and will end on 28 July 2019.

The Settlement will only be final if at the end of the opt-out period (i.e. 31 December 2018), the agreed opt-out ratio is not exceeded (except if Ageas has waived its termination right). More detailed information is available on the dedicated website [www.FORsettlement.com](http://www.FORsettlement.com).

For the other contingent liabilities we refer to the 6M 2018 Interim Financial Statements.

# SOLVENCY POSITION AND INVESTMENT PORTFOLIO

**Insurance Solvency II<sub>Ageas</sub> ratio at 202%** exceeding the 175% target. Group Solvency II<sub>Ageas</sub> ratio at 211%.

**Investment portfolio EUR 80.5 billion** compared to **EUR 80.6 billion** at the end of 2017.

**Strong balance sheet** Shareholders' equity at **EUR 9.6 billion**

Solvency II	30 Jun 2018	31 Dec 2017
Group Solvency II <sub>Ageas</sub>	210.7%	196.3%
Group Solvency II <sub>pim</sub>	197.2%	190.6%
Insurance Solvency II <sub>Ageas</sub>	202.3%	196.1%
- Belgium	234.3%	237.3%
- UK	153.8%	147.2%
- Continental Europe	215.2%	206.8%
- Reinsurance (Intreas)	271.3%	242.9%

## Solvency position

The Own funds of the insurance activities amounted to EUR 7.8 billion, EUR 3.9 billion above SCR. This led to a strong total **Insurance Solvency II<sub>Ageas</sub> ratio** of 202%, up 6pp compared to the end of last year.

The good operational half year in the Solvency II<sub>Ageas</sub> scope companies more than covers the accrual of the expected dividend related to the IFRS result over the period and this despite the negative impact from the weather events in Belgium and the UK. The Insurance Solvency II<sub>Ageas</sub> ratio improvement was also supported by the increased fungibility of Own Funds as a result of the obtaining of a license to run reinsurance activities. The Insurance Solvency ratios have increased in each of the segments, mainly driven by the good operational performance.

The **Group Solvency II<sub>Ageas</sub> ratio** increased 15% to 211%. In addition to the improvement at the Insurance level, the Group Solvency ratio was impacted by the ongoing share buy-back programme (-2pp) and the expiration of the put option granted to BNP Paribas Fortis (+7pp). The disappearance of the liability and the reversal of the third party interest in the free surplus of our Belgian operations related to the expiration of the put option led to the 7pp positive impact.

The good operational results have generated an **operational free capital** over the first six months of EUR 392 million. This amount includes EUR 99 million dividend upstream from the Non-European non-consolidated participations and EUR 62 million negative impact related to weather events in Belgium and the UK.

## Shareholders' equity

Total shareholders' equity decreased from EUR 9.6 billion or EUR 48.30 per share at the end of 2017 to EUR 9.3 billion or EUR 47.29 per share. This decrease was due to the impact of the expiration of the put option granted to BNP Paribas Fortis. The disappearance of the liability and the derecognition of the non-controlled participation in the equity of our Belgian operations in the balance sheet as a result of the expiration of the put option, decreased the Group Shareholders' equity by EUR 0.3 billion. The payment of the dividend (EUR 0.4 billion) and the ongoing share buy-back programme (EUR 0.1 billion) also had a negative impact on the shareholders equity whereas the result of the period (EUR 0.4 billion) had a positive impact.

## Investment portfolio

Ageas's investment portfolio at the end of the second quarter 2018 amounted to EUR 80.5 billion compared to EUR 80.6 billion at the end of 2017. The unrealised gains and losses on the total 'available for sale' investment and real estate portfolio amounted to EUR 8.7 billion compared to EUR 9.3 billion at the end of 2017. The unrealised capital gains on the 'Held to Maturity' portfolio were at EUR 2.1 billion compared to 2.2 billion end 2017. Asset allocation remained relatively stable over the first half-year.

# LEXICON ON FINANCIAL DISCLOSURE

Ageas's part in inflows	Inflows calculated on the basis of Ageas's pro rata ownership in its operating companies.
Claims ratio	Cost of claims, net of reinsurance, as a percentage of net earned premiums.
Combined Ratio	Insurer's total expenses as a percentage of net earned premiums. This is the sum of the claims ratio and the expense ratio (see separate definitions).
Current year claims ratio	Cost of claims relating to the current year as a percentage of net earned premiums.
Expense ratio	Expenses as a percentage of net earned premiums. Included in expenses are internal costs of claims handling and commissions, net of reinsurance.
Gross inflows	Sum of gross written premiums of insurance contracts and amounts received from investment contracts without DPF (Discretionary Participation Features).
Guaranteed products	Family of products including Traditional products, Savings products and Group Life products. Traditional products typically are protection based while Savings products mostly consist of products with a minimum guaranteed interest rate. Group Life products are offered by an employer or large-scale entity to its workers or members and can have various characteristics.
Investment margin	For Life the annualised investment result divided by the average net Life insurance liabilities during the reporting period. For Non-Life the investment result divided by the net earned premium.
Investment result	Sum of investment income and realised capital gains or losses on assets covering insurance liabilities, after deduction of related investment expenses. Life investment result is also reduced by the amount allocated to the policyholders as technical interest and profit sharing. The investment result in Accident & Health (part of Non-Life) is also reduced by the technical interest that has been accrued to the insurance liabilities.
Net earned premiums	Written premiums of Non-Life covering the risks for the current accounting period, netted for the premiums paid to reinsurers and the change in unearned premiums reserves.
Net realised capital gains or losses	Realised results, after tax, on the sale of investments in financial instruments, associates, investment property and property for own use. Impairment charges and the related changes in profit sharing are also reported under this heading.
Net underwriting margin	For Life the net annualised underwriting result divided by the average net Life insurance liabilities during the reporting period. For Non-Life the net underwriting result divided by the net earned premium.
Net underwriting result	The difference between the earned premiums and the sum of the actual claim payments and the change in insurance liabilities, all net of reinsurance. The result is presented after deduction of allocated claim handling expenses, general expenses and commissions net of reinsurance.
Operating Margin	For Life the annualised operating result of the period divided by the average net Life insurance liabilities. For Non-Life the operating result divided by the net earned premium.
Operating result	Sum of net underwriting result, investment result and other result allocated to the insurance and/or investment contracts. The difference between operating result and result before taxation consists of all income and costs not allocated to the insurance and/or investment contracts and thus not reported in the operating result and result from non-consolidated partnerships.
Other margin	Other result divided by the net earned premium.
Other result	Results from other activities not allocated to net Underwriting result or Investment result.
Prior year claims ratio	Claims ratio (net) relating to prior underwriting years.
Reserve ratio (%)	Non-Life gross insurance liabilities divided by the annualised net earned premiums.
Return on equity (ROE)	Net result as a percentage of average shareholders' equity (without unrealised capital gains & losses).
Shadow accounting	Under IFRS 4 unrealised gains or losses on assets covering the insurance liabilities can be recognised in the measurement of the insurance liabilities in the same way as realised gains or losses. The adjustment to the insurance liabilities is recognised in other comprehensive income if the unrealised gains or losses are also recognised in other comprehensive income.
Solvency II <sub>ageas</sub> ratio	Solvency II ratio calculated by taking the Solvency II PIM ratio and (1) replacing the spread risk treatment by fundamental spread risk on both government and corporate bonds, (2) applying an Internal Model for AG Real Estate while (3) excluding the impact of transitional measures.
Technical liabilities	Insurance liabilities or the obligations the insurer has towards its policyholders, based on the terms of the contracts.
Unit-Linked products	Unit-Linked products are a type of Life insurance contracts where the investments are held on behalf of the policyholder and the investment risk is born by the policyholder.

# ANNEXES

Please note that the historical segment information and key performance indicators by segment, together with more detailed and historical margin information can be downloaded on [ageas.com](http://ageas.com) (Investors/Reporting Centre).

## Annex 1 : Consolidated Statement of financial position as at 30 June 2018

in EUR million	30 June 2018	31 December 2017
<b>Assets</b>		
Cash and cash equivalents	2,315.6	2,552.3
Financial investments	62,944.6	63,372.8
Investment property	2,882.8	2,649.1
Loans	9,572.1	9,416.0
Investments related to unit-linked contracts	16,025.8	15,827.3
Investments in associates	3,010.0	2,941.6
Reinsurance and other receivables	2,138.0	2,185.9
Current tax assets	136.3	40.0
Deferred tax assets	151.9	149.7
Accrued interest and other assets	1,577.6	1,857.8
Property, plant and equipment	1,235.6	1,183.9
Goodwill and other intangible assets	1,122.8	1,122.6
Assets held for sale		41.8
<b>Total assets</b>	<b>103,113.1</b>	<b>103,340.8</b>
<b>Liabilities</b>		
Liabilities arising from life insurance contracts	27,200.4	27,480.8
Liabilities arising from life investment contracts	30,918.3	31,350.6
Liabilities related to unit-linked contracts	16,016.6	15,816.2
Liabilities arising from non-life insurance contracts	7,713.1	7,575.0
Subordinated liabilities	2,275.5	2,261.3
Borrowings	2,269.1	1,969.3
Current tax liabilities	52.2	72.6
Deferred tax liabilities	1,153.9	1,054.9
RPN(I)	439.4	448.0
Accrued interest and other liabilities	2,256.9	2,412.1
Provisions	1,175.0	1,178.1
Liabilities related to written put options on NCI	115.2	1,559.7
<b>Total liabilities</b>	<b>91,585.6</b>	<b>93,178.6</b>
Shareholders' equity	9,309.8	9,610.9
Non-controlling interests	2,217.7	551.3
<b>Total equity</b>	<b>11,527.5</b>	<b>10,162.2</b>
<b>Total liabilities and equity</b>	<b>103,113.1</b>	<b>103,340.8</b>

## Annex 2 : Income Statement

in EUR million							
	HY 18	HY 17	Change	Q2 18	Q2 17	Change	Q1 18
<b>Income</b>							
- Gross premium income	4,335.4	4,271.1	2 %	2,079.0	2,018.7	3 %	2,256.4
- Change in unearned premiums	(92.4)	(117.7)	(21 %)	48.1	36.6	31 %	(140.5)
- Ceded earned premiums	(122.2)	(125.1)	(2 %)	(57.0)	(55.4)	3 %	(65.2)
Net earned premiums	4,120.8	4,028.3	2 %	2,070.1	1,999.9	4 %	2,050.7
Interest, dividend and other investment income	1,354.3	1,400.6	(3 %)	690.3	719.7	(4 %)	664.0
Unrealised gain (loss) on RPN(I) (incl. settlement on RPN(I)/CASHES)	8.6	(121.9)	*	47.0	(26.4)	*	(38.4)
Result on sales and revaluations	153.8	147.9	4 %	43.4	25.7	69 %	110.4
Investment income related to unit-linked contracts	(31.9)	400.5	*	139.5	188.9	(26 %)	(171.4)
Share in result of associates	207.2	149.0	39 %	67.3	79.0	(15 %)	139.9
Fee and commission income	162.0	169.3	(4 %)	70.8	84.8	(17 %)	91.2
Other income	108.2	52.8	*	67.5	21.7	*	40.7
<b>Total income</b>	<b>6,083.0</b>	<b>6,226.5</b>	<b>(2 %)</b>	<b>3,195.9</b>	<b>3,093.3</b>	<b>3 %</b>	<b>2,887.1</b>
<b>Expenses</b>							
- Insurance claims and benefits, gross	(3,862.3)	(3,938.9)	(2 %)	(1,933.2)	(1,782.6)	8 %	(1,929.1)
- Insurance claims and benefits, ceded	33.0	254.9	(87 %)	12.4	(2.2)	*	20.6
Insurance claims and benefits, net	(3,829.3)	(3,684.0)	4 %	(1,920.8)	(1,784.8)	8 %	(1,908.5)
Charges related to unit-linked contracts	(13.3)	(427.5)	(97 %)	(157.4)	(212.1)	(26 %)	144.1
Finance costs	(58.7)	(59.3)	(1 %)	(30.6)	(22.0)	39 %	(28.1)
Change in impairments	(18.2)	(7.0)	*	(8.7)	(3.0)	*	(9.5)
Change in provisions	(0.1)	0.6	*	0.3	1.0	(70 %)	(0.4)
Fee and commission expense	(536.1)	(575.2)	(7 %)	(252.5)	(273.6)	(8 %)	(283.6)
Staff expenses	(408.0)	(410.0)	(0 %)	(207.8)	(203.4)	2 %	(200.2)
Other expenses	(566.4)	(516.4)	10 %	(328.2)	(283.8)	16 %	(238.2)
<b>Total expenses</b>	<b>(5,430.1)</b>	<b>(5,678.8)</b>	<b>(4 %)</b>	<b>(2,905.7)</b>	<b>(2,781.7)</b>	<b>4 %</b>	<b>(2,524.4)</b>
<b>Result before taxation</b>	<b>652.9</b>	<b>547.7</b>	<b>19 %</b>	<b>290.2</b>	<b>311.6</b>	<b>(7 %)</b>	<b>362.7</b>
Income tax expenses	(111.3)	(145.8)	24 %	(54.1)	(83.1)	35 %	(57.2)
<b>Net result for the period</b>	<b>541.6</b>	<b>401.9</b>	<b>35 %</b>	<b>236.1</b>	<b>228.5</b>	<b>3 %</b>	<b>305.5</b>
Attributable to non-controlling interests	100.4	118.3	(15 %)	42.6	55.1	(23 %)	57.8
<b>Net result attributable to shareholders</b>	<b>441.2</b>	<b>283.6</b>	<b>56 %</b>	<b>193.5</b>	<b>173.4</b>	<b>12 %</b>	<b>247.7</b>
<b>Per share data (EUR)</b>							
Basic earnings per share	2.23	1.40					1.25
Diluted earnings per share	2.23	1.39					1.25

### Annex 3 : Inflows per region at 100% and at Ageas's part

KEY FIGURES PER REGION at 100 %	Gross Inflows Life				Gross Inflows Non-Life				Total			
in EUR million	HY 18	HY 17	Q2 18	Q2 17	HY 18	HY 17	Q2 18	Q2 17	HY 18	HY 17	Q2 18	Q2 17
<b>Belgium</b>	<b>2,109.7</b>	<b>1,891.1</b>	<b>1,196.0</b>	<b>1,018.4</b>	<b>1,078.7</b>	<b>1,032.5</b>	<b>449.9</b>	<b>437.6</b>	<b>3,188.4</b>	<b>2,923.6</b>	<b>1,645.9</b>	<b>1,456.0</b>
<b>United Kingdom</b>					<b>920.7</b>	<b>1,067.9</b>	<b>475.5</b>	<b>545.0</b>	<b>920.7</b>	<b>1,067.9</b>	<b>475.5</b>	<b>545.0</b>
Consolidated entities					<b>722.0</b>	<b>830.9</b>	<b>369.9</b>	<b>419.1</b>	<b>722.0</b>	<b>830.9</b>	<b>369.9</b>	<b>419.1</b>
Non-consolidated partnerships at 100%					<b>198.7</b>	<b>237.0</b>	<b>105.6</b>	<b>125.9</b>	<b>198.7</b>	<b>237.0</b>	<b>105.6</b>	<b>125.9</b>
Tesco					198.7	237.0	105.6	125.9	198.7	237.0	105.6	125.9
<b>Continental Europe</b>	<b>2,003.4</b>	<b>2,301.8</b>	<b>952.1</b>	<b>1,301.6</b>	<b>682.0</b>	<b>714.6</b>	<b>298.9</b>	<b>330.6</b>	<b>2,685.4</b>	<b>3,016.4</b>	<b>1,251.0</b>	<b>1,632.2</b>
Consolidated entities	<b>817.0</b>	<b>1,002.9</b>	<b>378.2</b>	<b>477.5</b>	<b>343.9</b>	<b>430.8</b>	<b>159.5</b>	<b>203.1</b>	<b>1,160.9</b>	<b>1,433.7</b>	<b>537.7</b>	<b>680.6</b>
Portugal	646.4	765.1	296.5	386.8	343.9	319.3	159.5	144.5	990.3	1,084.4	456.0	531.3
France	170.6	237.8	81.7	90.7					170.6	237.8	81.7	90.7
Italy						111.5		58.6		111.5		58.6
Non-consolidated partnerships at 100%	<b>1,186.4</b>	<b>1,298.9</b>	<b>573.9</b>	<b>824.1</b>	<b>338.1</b>	<b>283.8</b>	<b>139.4</b>	<b>127.5</b>	<b>1,524.5</b>	<b>1,582.7</b>	<b>713.3</b>	<b>951.6</b>
Turkey (Aksigorta)					338.1	283.8	139.4	127.5	338.1	283.8	139.4	127.5
Luxembourg (Cardif Lux Vie)	1,186.4	1,298.9	573.9	824.1					1,186.4	1,298.9	573.9	824.1
<b>Asia</b>	<b>12,883.8</b>	<b>13,007.0</b>	<b>4,699.1</b>	<b>3,958.9</b>	<b>450.4</b>	<b>450.7</b>	<b>204.5</b>	<b>200.9</b>	<b>13,334.2</b>	<b>13,457.7</b>	<b>4,903.6</b>	<b>4,159.8</b>
Non-consolidated partnerships at 100%	<b>12,883.8</b>	<b>13,007.0</b>	<b>4,699.1</b>	<b>3,958.9</b>	<b>450.4</b>	<b>450.7</b>	<b>204.5</b>	<b>200.9</b>	<b>13,334.2</b>	<b>13,457.7</b>	<b>4,903.6</b>	<b>4,159.8</b>
Malaysia	440.1	338.3	221.5	169.4	290.1	287.3	126.0	124.8	730.2	625.6	347.5	294.2
Thailand	1,317.1	1,540.2	648.6	801.6	160.3	163.4	78.5	76.1	1,477.4	1,703.6	727.1	877.7
China	10,982.5	11,000.4	3,776.2	2,943.9					10,982.5	11,000.4	3,776.2	2,943.9
Philippines	10.4	5.4	6.4	2.9					10.4	5.4	6.4	2.9
Vietnam	15.4	1.0	10.3	0.9					15.4	1.0	10.3	0.9
India	118.3	121.7	36.1	40.2					118.3	121.7	36.1	40.2
<b>Grand Total</b>	<b>16,996.9</b>	<b>17,199.9</b>	<b>6,847.2</b>	<b>6,278.9</b>	<b>3,131.8</b>	<b>3,265.7</b>	<b>1,428.8</b>	<b>1,514.1</b>	<b>20,128.7</b>	<b>20,465.6</b>	<b>8,276.0</b>	<b>7,793.0</b>
Consolidated entities	<b>2,926.7</b>	<b>2,894.0</b>	<b>1,574.2</b>	<b>1,495.9</b>	<b>2,144.6</b>	<b>2,294.2</b>	<b>979.3</b>	<b>1,059.8</b>	<b>5,071.3</b>	<b>5,188.2</b>	<b>2,553.5</b>	<b>2,555.7</b>
Non-consolidated partnerships	<b>14,070.2</b>	<b>14,305.9</b>	<b>5,273.0</b>	<b>4,783.0</b>	<b>987.2</b>	<b>971.5</b>	<b>449.5</b>	<b>454.3</b>	<b>15,057.4</b>	<b>15,277.4</b>	<b>5,722.5</b>	<b>5,237.3</b>
Reinsurance					<b>29.3</b>	<b>24.2</b>	<b>14.3</b>	<b>13.5</b>	<b>29.3</b>	<b>24.2</b>	<b>14.3</b>	<b>13.5</b>

KEY FIGURES PER REGION Ageas's part		Gross Inflows Life				Gross Inflows Non-Life				Gross Inflows Total			
in EUR million	% ownership	HY 18	HY 17	Q2 18	Q2 17	HY 18	HY 17	Q2 18	Q2 17	HY 18	HY 17	Q2 18	Q2 17
<b>Belgium</b>	75%	<b>1,582.2</b>	<b>1,418.4</b>	<b>896.9</b>	<b>763.9</b>	<b>809.0</b>	<b>774.4</b>	<b>337.4</b>	<b>328.2</b>	<b>2,391.3</b>	<b>2,192.8</b>	<b>1,234.4</b>	<b>1,092.1</b>
<b>United Kingdom</b>						<b>821.5</b>	<b>949.6</b>	<b>422.8</b>	<b>482.1</b>	<b>821.5</b>	<b>949.6</b>	<b>422.8</b>	<b>482.1</b>
Consolidated entities	100%					<b>722.0</b>	<b>830.9</b>	<b>370.0</b>	<b>419.1</b>	<b>722.0</b>	<b>830.9</b>	<b>370.0</b>	<b>419.1</b>
Non-consolidated partnerships						<b>99.6</b>	<b>118.7</b>	<b>52.9</b>	<b>63.0</b>	<b>99.6</b>	<b>118.7</b>	<b>52.9</b>	<b>63.0</b>
Tesco	50%					99.6	118.7	52.9	63.0	99.6	118.7	52.9	63.0
<b>Continental Europe</b>		<b>918.9</b>	<b>1,083.2</b>	<b>435.1</b>	<b>574.5</b>	<b>465.6</b>	<b>477.2</b>	<b>209.7</b>	<b>219.7</b>	<b>1,384.5</b>	<b>1,560.4</b>	<b>644.8</b>	<b>794.2</b>
Consolidated entities		<b>523.5</b>	<b>650.3</b>	<b>243.8</b>	<b>299.9</b>	<b>343.9</b>	<b>375.0</b>	<b>159.5</b>	<b>173.8</b>	<b>867.4</b>	<b>1,025.3</b>	<b>403.3</b>	<b>473.7</b>
Portugal	51% - 100%	352.9	412.5	162.1	209.2	343.9	319.3	159.5	144.5	696.8	731.8	321.6	353.7
France	100%	170.6	237.8	81.7	90.7					170.6	237.8	81.7	90.7
Italy	50%						55.7		29.3		55.7		29.3
Non-consolidated partnerships		<b>395.4</b>	<b>432.9</b>	<b>191.3</b>	<b>274.6</b>	<b>121.7</b>	<b>102.2</b>	<b>50.2</b>	<b>45.9</b>	<b>517.1</b>	<b>535.1</b>	<b>241.5</b>	<b>320.5</b>
Turkey (Aksigorta)	36%					121.7	102.2	50.2	45.9	121.7	102.2	50.2	45.9
Luxembourg (Cardif Lux Vie)	33%	395.4	432.9	191.3	274.6					395.4	432.9	191.3	274.6
<b>Asia</b>		<b>3,318.4</b>	<b>3,354.0</b>	<b>1,224.9</b>	<b>1,045.0</b>	<b>113.6</b>	<b>113.2</b>	<b>50.6</b>	<b>49.9</b>	<b>3,432.0</b>	<b>3,467.2</b>	<b>1,275.5</b>	<b>1,094.9</b>
Non-consolidated partnerships		<b>3,318.4</b>	<b>3,354.0</b>	<b>1,224.9</b>	<b>1,045.0</b>	<b>113.6</b>	<b>113.2</b>	<b>50.6</b>	<b>49.9</b>	<b>3,432.0</b>	<b>3,467.2</b>	<b>1,275.5</b>	<b>1,094.9</b>
Malaysia	31%	136.2	104.7	68.5	52.4	89.8	88.9	39.0	38.6	226.0	193.6	107.5	91.0
Thailand	15% - 31%	406.7	475.5	200.3	247.4	23.8	24.3	11.6	11.3	430.5	499.8	211.9	258.7
China	25%	2,734.6	2,739.1	940.2	733.0					2,734.6	2,739.1	940.2	733.0
Philippines	50%	5.2	2.7	3.2	1.4					5.2	2.7	3.2	1.4
Vietnam	32%	4.9	0.3	3.3	0.3					4.9	0.3	3.3	0.3
India	26%	30.8	31.7	9.4	10.5					30.8	31.7	9.4	10.5
<b>Grand Total</b>		<b>5,819.5</b>	<b>5,855.6</b>	<b>2,556.9</b>	<b>2,383.4</b>	<b>2,209.7</b>	<b>2,314.4</b>	<b>1,020.5</b>	<b>1,079.9</b>	<b>8,029.3</b>	<b>8,170.0</b>	<b>3,577.5</b>	<b>3,463.3</b>
Consolidated entities		<b>2,105.7</b>	<b>2,068.7</b>	<b>1,140.7</b>	<b>1,063.8</b>	<b>1,874.9</b>	<b>1,980.3</b>	<b>866.9</b>	<b>921.1</b>	<b>3,980.7</b>	<b>4,049.0</b>	<b>2,007.7</b>	<b>1,984.9</b>
Non-consolidated partnerships		<b>3,713.8</b>	<b>3,786.9</b>	<b>1,416.2</b>	<b>1,319.6</b>	<b>334.9</b>	<b>334.1</b>	<b>153.7</b>	<b>158.8</b>	<b>4,048.7</b>	<b>4,121.0</b>	<b>1,569.9</b>	<b>1,478.4</b>
Reinsurance	100%					<b>29.3</b>	<b>24.2</b>	<b>14.3</b>	<b>13.5</b>	<b>29.3</b>	<b>24.2</b>	<b>14.3</b>	<b>13.5</b>



## Annex 4 : Solvency by region

Key Capital Indicators	in EUR million	
	30 Jun 2018	31 Dec 2017
<b>Belgium</b>		
Shareholders' equity	4,924.1	5,095.8
Own Funds	6,692.7	6,858.7
SCR <sub>ageas</sub>	2,856.7	2,890.3
Amount of Own Funds above SCR <sub>ageas</sub>	3,836.0	3,968.4
Solvency II <sub>ageas</sub> ratio	234.3%	237.3%
<b>United Kingdom</b>		
Shareholders' equity	856.0	851.5
Own Funds	768.0	761.7
SCR <sub>ageas</sub>	499.2	517.5
Amount of Own Funds above SCR <sub>ageas</sub>	268.8	244.2
Solvency II <sub>ageas</sub> ratio	153.8%	147.2%
<b>Continental Europe</b>		
Shareholders' equity	1,335.4	1,385.2
Own Funds	1,348.3	1,393.2
SCR <sub>ageas</sub>	626.7	673.7
Amount of Own Funds above SCR <sub>ageas</sub>	721.6	719.5
Solvency II <sub>ageas</sub> ratio	215.2%	206.8%
<b>Asia</b>		
Shareholders' equity	2,136.1	2,036.4
<b>Reinsurance</b>		
Shareholders' equity	113.7	112.5
Own Funds	113.1	116.6
SCR <sub>ageas</sub>	41.7	48.0
Amount of Own Funds above SCR <sub>ageas</sub>	71.4	68.6
Solvency II <sub>ageas</sub> ratio	271.3%	242.9%
<b>Non Transferable Own Funds</b>	( 1,164.3 )	( 1,417.0 )
<b>Diversification SCR<sub>ageas</sub></b>	( 189.8 )	( 195.4 )
<b>Total Insurance</b>		
Shareholders' equity	9,365.7	9,481.8
Own Funds	7,757.8	7,713.2
SCR <sub>ageas</sub>	3,834.5	3,934.1
Amount of Own Funds above SCR <sub>ageas</sub>	3,923.3	3,779.1
Solvency II <sub>ageas</sub> ratio	202.3%	196.1%
Solvency II <sub>pim</sub> ratio	197.2%	191.9%
<b>General Account (after eliminations)</b>		
Shareholders' equity	( 55.9 )	129.1
Own Funds	487.6	160.7
SCR <sub>ageas</sub>	79.3	76.1
<b>Total Group</b>		
Solvency II <sub>ageas</sub> ratio	210.7%	196.3%
Solvency II <sub>pim</sub> ratio	197.2%	190.6%
Total solvency ratio JVs not included in Group ratio	250.8%	260.8%

## Annex 5 : Statement of financial position split into Life, Non-Life

30 June 2018							
<i>in EUR million</i>	Life	Non-life	Insurance Eliminations	Total Insurance	General Account	Group Eliminations	Total
<b>Assets</b>							
Cash and cash equivalents	911.9	396.5		1,308.4	1,007.2		2,315.6
Financial investments	55,432.0	7,320.9		62,752.9	200.3	( 8.6 )	62,944.6
Investment property	2,600.6	282.2		2,882.8			2,882.8
Loans	7,906.0	1,057.0	( 37.1 )	8,925.9	1,308.2	( 662.0 )	9,572.1
Investments related to unit-linked contracts	16,025.8			16,025.8			16,025.8
Investments in associates	2,582.5	416.0	( 0.3 )	2,998.2	8.0	3.8	3,010.0
Reinsurance and other receivables	425.5	1,884.4	( 428.0 )	1,881.9	261.7	( 5.6 )	2,138.0
Current tax assets	90.1	46.2		136.3			136.3
Deferred tax assets	47.2	104.7		151.9			151.9
Accrued interest and other assets	1,349.6	227.2	( 8.3 )	1,568.5	94.2	( 85.1 )	1,577.6
Property, plant and equipment	997.6	236.5		1,234.1	1.5		1,235.6
Goodwill and other intangible assets	837.6	285.2		1,122.8			1,122.8
<b>Total assets</b>	<b>89,206.4</b>	<b>12,256.8</b>	<b>( 473.7 )</b>	<b>100,989.5</b>	<b>2,881.1</b>	<b>( 757.5 )</b>	<b>103,113.1</b>
<b>Liabilities</b>							
Liabilities arising from life insurance contracts	27,208.5			27,208.5		( 8.1 )	27,200.4
Liabilities arising from life investment contracts	30,918.3			30,918.3			30,918.3
Liabilities related to unit-linked contracts	16,016.6			16,016.6			16,016.6
Liabilities arising from non-life insurance contracts		7,731.4	( 18.3 )	7,713.1			7,713.1
Subordinated liabilities	1,197.3	527.4	( 37.2 )	1,687.5	1,250.0	( 662.0 )	2,275.5
Borrowings	2,038.8	238.5	( 8.2 )	2,269.1			2,269.1
Current tax liabilities	34.5	16.3		50.8	1.4		52.2
Deferred tax liabilities	946.9	202.5		1,149.4	4.5		1,153.9
RPN(I)					439.4		439.4
Accrued interest and other liabilities	1,887.0	746.2	( 409.2 )	2,224.0	107.5	( 74.6 )	2,256.9
Provisions	22.9	31.1		54.0	1,121.0		1,175.0
Liabilities related to written put options on NCI	89.4	25.8		115.2			115.2
<b>Total liabilities</b>	<b>80,360.2</b>	<b>9,519.2</b>	<b>( 472.9 )</b>	<b>89,406.5</b>	<b>2,923.8</b>	<b>( 744.7 )</b>	<b>91,585.6</b>
Shareholders' equity	6,638.7	2,727.8	( 0.8 )	9,365.7	( 42.7 )	( 13.2 )	9,309.8
Non-controlling interests	2,207.5	9.8		2,217.3		0.4	2,217.7
<b>Total equity</b>	<b>8,846.2</b>	<b>2,737.6</b>	<b>( 0.8 )</b>	<b>11,583.0</b>	<b>( 42.7 )</b>	<b>( 12.8 )</b>	<b>11,527.5</b>
<b>Total liabilities and equity</b>	<b>89,206.4</b>	<b>12,256.8</b>	<b>( 473.7 )</b>	<b>100,989.5</b>	<b>2,881.1</b>	<b>( 757.5 )</b>	<b>103,113.1</b>
<b>Number of employees</b>	<b>4,088</b>	<b>6,891</b>		<b>10,979</b>	<b>153</b>		<b>11,132</b>

## Annex 6 : Margins Life (%)

KEY PERFORMANCE INDICATORS BY FAMILY	GUARANTEED		UNIT - LINKED	
<i>in % of average Life Technical Liabilities (excluding non-consolidated partnerships)</i>	HY 18	HY 17	HY 18	HY 17
<b>BELGIUM</b>				
Net underwriting margin	(0.07%)	(0.09%)	0.43%	0.30%
Investment margin	1.15%	1.19%		
<b>Operating margin</b>	<b>1.08%</b>	<b>1.10%</b>	<b>0.43%</b>	<b>0.30%</b>
<b>CEU</b>				
Net underwriting margin	0.23%	0.38%	0.14%	0.18%
Investment margin	0.99%	0.95%	(0.02%)	0.02%
<b>Operating margin</b>	<b>1.22%</b>	<b>1.33%</b>	<b>0.12%</b>	<b>0.20%</b>

## Annex 7 : Margins Non-Life (%)

KEY PERFORMANCE INDICATORS BY FAMILY	ACCIDENT & HEALTH		MOTOR		HOUSEHOLD		OTHER LINES		TOTAL	
in % of Net Earned Premiums	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17	HY 18	HY 17
<b>BELGIUM</b>										
<b>Combined Ratio</b>	<b>105.2%</b>	<b>99.7%</b>	<b>92.2%</b>	<b>84.0%</b>	<b>105.9%</b>	<b>86.3%</b>	<b>80.8%</b>	<b>98.4%</b>	<b>98.8%</b>	<b>90.3%</b>
Claims Ratio	80.1%	72.0%	54.6%	46.8%	59.3%	40.5%	38.5%	53.6%	61.2%	52.0%
of which Current Year claims ratio									70.3%	63.3%
of which Prior Year claims ratio									(9.1%)	(11.3%)
Net Underwriting ratio	(5.2%)	0.3%	7.8%	16.0%	(5.9%)	13.7%	19.2%	1.6%	1.2%	9.7%
Investment Ratio	5.5%	6.8%	6.8%	7.2%	2.5%	2.7%	11.0%	12.7%	5.5%	6.2%
Other Margin										
<b>Operating Margin</b>	<b>0.3%</b>	<b>7.1%</b>	<b>14.6%</b>	<b>23.2%</b>	<b>(3.4%)</b>	<b>16.4%</b>	<b>30.2%</b>	<b>14.3%</b>	<b>6.7%</b>	<b>15.9%</b>
<b>Reserves Ratio</b>	<b>377%</b>	<b>390%</b>	<b>188%</b>	<b>182%</b>	<b>75%</b>	<b>70%</b>	<b>303%</b>	<b>326%</b>	<b>214%</b>	<b>215%</b>
<b>UK</b>										
<b>Combined Ratio</b>	<b>108.5%</b>	<b>104.6%</b>	<b>90.6%</b>	<b>106.1%</b>	<b>116.1%</b>	<b>99.7%</b>	<b>108.6%</b>	<b>114.8%</b>	<b>99.0%</b>	<b>105.7%</b>
Claims Ratio	56.9%	56.9%	61.1%	79.6%	67.2%	53.4%	59.0%	68.8%	62.2%	71.8%
of which Current Year claims ratio									71.3%	70.9%
of which Prior Year claims ratio									(9.1%)	0.9%
Net Underwriting ratio	(8.5%)	(4.6%)	9.4%	(6.1%)	(16.1%)	0.3%	(8.6%)	(14.8%)	1.0%	(5.7%)
Investment Ratio	1.2%	2.5%	4.4%	6.9%	2.0%	3.3%	5.1%	7.9%	3.8%	6.2%
Other Margin										
<b>Operating Margin</b>	<b>(7.3%)</b>	<b>(2.1%)</b>	<b>13.8%</b>	<b>0.8%</b>	<b>(14.1%)</b>	<b>3.6%</b>	<b>(3.5%)</b>	<b>(6.9%)</b>	<b>4.8%</b>	<b>0.5%</b>
<b>Reserves Ratio</b>	<b>63%</b>	<b>62%</b>	<b>234%</b>	<b>224%</b>	<b>94%</b>	<b>83%</b>	<b>252%</b>	<b>231%</b>	<b>200%</b>	<b>189%</b>
<b>CEU</b>										
<b>Combined Ratio</b>	<b>88.4%</b>	<b>89.4%</b>	<b>100.6%</b>	<b>102.3%</b>	<b>80.8%</b>	<b>76.7%</b>	<b>100.8%</b>	<b>63.8%</b>	<b>91.6%</b>	<b>90.5%</b>
Claims Ratio	63.9%	64.2%	65.7%	73.3%	45.8%	46.1%	63.0%	8.3%	62.1%	61.7%
of which Current Year claims ratio									66.3%	68.3%
of which Prior Year claims ratio									(4.2%)	(6.6%)
Net Underwriting ratio	11.6%	10.6%	(0.6%)	(2.3%)	19.2%	23.3%	(0.8%)	36.2%	8.4%	9.5%
Investment Ratio	0.9%	1.6%	2.0%	1.9%	1.6%	1.4%	9.4%	7.8%	1.6%	2.0%
Other Margin	(0.1%)	0.8%	(0.8%)	(1.9%)	(2.5%)	(0.5%)	(1.5%)	1.2%	(0.7%)	(0.2%)
<b>Operating Margin</b>	<b>12.4%</b>	<b>13.0%</b>	<b>0.6%</b>	<b>(2.3%)</b>	<b>18.3%</b>	<b>24.2%</b>	<b>7.1%</b>	<b>45.2%</b>	<b>9.3%</b>	<b>11.3%</b>
<b>Reserves Ratio as reported</b>	<b>147%</b>	<b>180%</b>	<b>143%</b>	<b>186%</b>	<b>115%</b>	<b>116%</b>	<b>433%</b>	<b>466%</b>	<b>148%</b>	<b>188%</b>
<b>Reserves Ratio excl Cargeas</b>	<b>147%</b>	<b>158%</b>	<b>143%</b>	<b>150%</b>	<b>115%</b>	<b>102%</b>	<b>433%</b>	<b>472%</b>	<b>148%</b>	<b>155%</b>
<b>Reinsurance</b>										
<b>Combined Ratio</b>	<b>11.4%</b>	<b>23.3%</b>	<b>101.1%</b>	<b>55.0%</b>	<b>97.1%</b>	<b>90.2%</b>	<b>(37.8%)</b>	<b>22.7%</b>	<b>91.3%</b>	<b>77.7%</b>
Claims Ratio	6.8%	19.7%	89.2%	45.2%	69.1%	55.6%	(42.4%)	18.0%	67.4%	51.3%
of which Current Year claims ratio									57.4%	53.6%
of which Prior Year claims ratio									10.0%	(2.3%)
Net Underwriting ratio	88.6%	76.7%	(1.1%)	45.0%	2.9%	9.8%	137.8%	77.3%	8.7%	22.3%
Investment Ratio										
Other Margin										
<b>Operating Margin</b>	<b>88.6%</b>	<b>76.7%</b>	<b>(1.1%)</b>	<b>45.0%</b>	<b>2.9%</b>	<b>9.8%</b>	<b>137.8%</b>	<b>77.3%</b>	<b>8.7%</b>	<b>22.3%</b>
<b>Reserves Ratio</b>	<b>102%</b>	<b>503%</b>	<b>182%</b>	<b>86%</b>	<b>75%</b>	<b>128%</b>	<b>4%</b>	<b>91%</b>	<b>91%</b>	<b>114%</b>

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