# Barco press release

Date: 26 October 2011 For immediate release

Name: JP Tanghe

Title: Senior Vice President Barco n.v.

Tel: +32 56 26 23 22

E-mail: jp.tanghe@barco.com

#### **Regulated information**

## Trading update 3Q11

### Kortrijk, Belgium, 26 October 2011

Barco closed its third quarter with a strong order book of 501.5 million euro, in line with the 497.1 million euro at the end of 3Q10 and 4.5% higher than at the end of 1H11.

Incoming orders for the third quarter were 253.6 million euro compared to 232.1 million euro in 3Q10, an increase year-on-year of 9.2%. Year-to-date incoming orders were 874 million euro, up 8.9% compared to the year before.

#### Order book

	3Q11	3Q10	Change
Barco	501.5	497.1	1.0%

### Incoming orders

	3Q11	3Q10	Change
Barco	253.6	232.1	9.2%

	YTD11	YTD10	Change
Barco	814.0	747.3	8.9%

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Total sales for the quarter were 251.8 million euro, which represents a growth rate of 13.1%. Year-to-date Barco's growth rate stood at 25.6%.

### Sales per division

	3Q11	3Q10	Change
Entertainment	119.1	87.9	35.6%
Healthcare	47.7	43.3	10.1%
Control Rooms & Simulation	43.6	41.1	6.0%
Defense & Aerospace	22.3	24.2	(7.9%)
Ventures	19.5	25.6	(24.1%)
Intra-group eliminations	(0.3)	0.6	
Barco	251.8	222.7	13.1%

	YTD11	YTD10	Change
Entertainment	325.7	198.1	64.4%
Healthcare	138.6	127.1	9.0%
Control Rooms & Simulation	143.1	121.2	18.1%
Defense & Aerospace	75.9	83.1	(8.6%)
Ventures	59.9	63.2	(5.2%)
Intra-group eliminations	(1.1)	(1.6)	
Barco	742.1	591.0	25.6%

#### **Evolution order intake and sales**

Digital cinema and healthcare continue to be the strongest growth contributors.

In 3Q11 growth of 9.2% quarter-on-quarter for the company in incoming orders kept pace with the 8.8% growth in 1H11. Overall Barco's business performed in line with expectations.

#### **Evolution EBIT margin**

EBIT margin realized in 3Q11 was very much in line with the margin booked in 1H11.

### Net financial debt position

At the end of 3Q11 the net financial debt position was positive again.

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#### Financial Calendar

2H11 and FY11 results will be communicated on 9 February 2012.

The information given in this press release has not been reviewed by the statutory auditor.

#### About Barco

Barco, a global technology company, designs and develops visualization products for a variety of selected professional markets. Barco has its own facilities for Sales & Marketing, Customer Support, R&D and Manufacturing in Europe, North America and Asia Pacific. Barco (NYSE Euronext Brussels: BAR) is active in more than 90 countries with about 3,500 employees worldwide. Barco posted sales of 897 million euro in 2010.

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