



bpost

Company limited by shares under public law

Centre Monnaie/Muntcentrum, 1000 Brussels

Enterprise no. 214.596.464 (RLE Brussels)

("bpost SA/NV")

PROXY

**ORDINARY GENERAL MEETING AND EXTRAORDINARY GENERAL MEETING
OF SHAREHOLDERS OF 11 MAY 2016**

This duly completed, dated and signed paper form must be returned by **5 May 2016, 4.00 pm (CET)** at the latest to:

Euroclear Belgium
Att. : Issuer Relations Department
Boulevard du Roi Albert II, 1
1210 Brussels (Belgium)
Email: ebe.issuer@euroclear.com

In case of communication by electronic means, the original version of the proxy form must be produced at the latest on the date of the meetings. Proxy forms arriving late or not complying with the required formalities will be rejected.

Do note that 5 May 2016 is a public holiday in Belgium. Therefore, we recommend shareholders to ensure that their proxy form (if sent by mail) reaches Euroclear Belgium by 4 May 2016 at the latest.

The undersigned (name and first name / name of the company) (the **Principal**):

.....

Legally represented by (name, first name, title) - to be completed only if the undersigned is a legal person:

.....

With address / registered offices at:

.....

PROXY FOR THE ORDINARY GENERAL MEETING OF SHAREHOLDERS

Owner of

.....

 dematerialized shares (*) of bpost SA/NV
registered shares (*)

quantity

(*) cross-out type not applicable

hereby appoints as his/her/its special proxyholder (the **Proxyholder**):

Name and first name:

Domicile:

(Please note that in case you appoint a member of the Board or Management Committee or any other employee or person related to bpost SA/NV, on the basis of the law, this person will be deemed to have a potential conflict of interest).

to represent the undersigned at the **Ordinary General Meeting of Shareholders** of bpost SA/NV that will be held at Diamant Brussels Conference & Business Centre, Bd. A. Reyers 80, 1030 Brussels (Belgium) on 11 May 2016 at 10 AM (CET) (the "OGM") and to vote on his/her/its behalf as follows on each of the proposed resolutions:

Please provide your voting instructions (for, against, abstain) in writing below each proposed resolution.

In the absence of voting instructions, the Proxyholder will vote in favor of the resolutions shown on the agenda. (Please note that this is not possible, on the basis of the law, if you appoint a member of the Board or Management Committee or any other employee or person related to bpost SA/NV. This person shall only be able to vote when given specific instructions per agenda item).

1. Approval of the statutory annual accounts of bpost SA/NV per December 31, 2015 including allocation of the result.

Proposed resolution: the Shareholders' Meeting resolves to approve the statutory annual accounts of bpost SA/NV relating to the financial year closed on December 31, 2015 and the allocation of the profits reflected therein as well as the distribution of a gross dividend of 1.29 EUR per share. After deduction of the interim dividend of 1.05 EUR gross paid on December 10, 2015, the balance of the dividend will amount to 0.24 EUR gross, payable as of May 19, 2016.

FOR	AGAINST	ABSTAIN
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2. Approval of the remuneration report for the financial year closed on December 31, 2015.

Proposed resolution: the Shareholders' Meeting resolves to approve the remuneration report for the financial year closed on December 31, 2015.

FOR		AGAINST		ABSTAIN	
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3. Discharge to the Directors.

Proposed resolution: the Shareholders' Meeting resolves to grant discharge to the Directors for the exercise of their mandate during the financial year closed on December 31, 2015.

FOR		AGAINST		ABSTAIN	
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4. Discharge to the Statutory Auditors.

Proposed resolution: the Shareholders' Meeting resolves to grant discharge to the Statutory Auditors for the exercise of their mandate during the financial year closed on December 31, 2015.

FOR		AGAINST		ABSTAIN	
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5. Application of Article 556 of the Companies Code.

Proposed resolution: The Shareholders' Meeting resolves, in accordance with Article 556 of the Companies Code, to approve and, to the extent required, ratify, the provisions 8.2 (Change of control) and 21.11 (Conditions subsequent) of the Revolving Facility Agreement dated 4 September 2015 between bpost SA/NV and Belfius Bank SA/NV, BNP Paribas Fortis SA/NV, ING Belgium NV/SA, KBC Bank NV/SA ("Revolving Facility Agreement") as well as any other provision of the Revolving Facility Agreement that may result in an early termination of the Revolving Facility Agreement in the event of a change of control of the borrower, bpost.

Pursuant to article 8.2 of the Revolving Facility Agreement, « control » means the power (whether through the ownership of voting capital, by contract or otherwise) to exercise a decisive influence on the appointment of the majority of the members of the board of directors of the borrower or on the orientation of its management, and the existence of "control" will be determined in accordance with Articles 5 et seq. of the Belgian Companies Code.

Article 8.2 of the Revolving Facility Agreement provides that in case a person or group of persons acting in concert gains control of bpost, (i) a Lender shall not be obliged to fund a Loan (except for a Rollover Loan) and (ii), upon request of a Lender, this may also lead to the cancellation of the Commitment of that Lender and the declaration of the participation of that Lender in all outstanding Loans, together with accrued interest, and all other amounts accrued under the Finance Documents (including any Ancillary Outstandings) immediately due and payable, whereupon the Commitment of that Lender will be cancelled and all such outstanding Loans and amounts will become immediately due and payable. The Shareholders' Meeting resolves to grant a special proxy to Mr Dirk Tirez and Mrs Leen Vandenbempt, acting alone and with power of substitution, to fulfill all formalities required under Article 556 of the Companies Code.

FOR		AGAINST		ABSTAIN	
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PROXY FOR THE EXTRAORDINARY GENERAL MEETING OF SHAREHOLDERS

Owner of

.....

 dematerialized shares (*) of bpost SA/NV
registered shares (*)

quantity

(*) cross-out type not applicable

hereby appoints as his/her/its special proxyholder (the **Proxyholder**):

Name and first name:

Domicile:

(Please note that in case you appoint a member of the Board or Management Committee or any other employee or person related to bpost SA/NV, on the basis of the law, this person will be deemed to have a potential conflict of interest).

to represent the undersigned at the **Extraordinary General Meeting of Shareholders** of bpost SA/NV that will be held at Diamant Brussels Conference & Business Centre, Bd. A. Reyers 80, 1030 Brussels (Belgium) on 11 May 2016, directly after the Ordinary General Meeting of Shareholders of bpost SA/NV (the "EGM") and to vote on his/her/its behalf as follows on each of the proposed resolutions:

Please provide your voting instructions (for, against, abstain) in writing below each proposed resolution.

In the absence of voting instructions, the Proxyholder will vote in favor of the resolutions shown on the agenda. (Please note that this is not possible, on the basis of the law, if you appoint a member of the Board or Management Committee or any other employee or person related to bpost SA/NV. This person shall only be able to vote when given specific instructions per agenda item).

1. Proposal of modification to the corporate purpose.

Proposed resolution: the Shareholders' Meeting resolves to replace the current article 5 (corporate purpose) of the Articles of Association by the following text:

"The corporate purpose of the company is, in Belgium, abroad or cross-border:

1° the operation of postal services of any type and financial postal services in order to steadily guarantee the universality and the confidential character of the written communications, as well as the transportation and the exchange of money and payment instruments;

2° the provision of financial postal services and of any other financial, banking or payment services;

3° the operation of transport, logistics, fulfilment, warehousing, e-commerce related services and distribution services and the operation of a distribution network, irrespective of the goods concerned;

4° the operation of parcel services and of a parcel distribution network;

5° the operation of retail services and of a retail network, including the operation of retail activities for the sale of goods or services of third parties;

6° the delivery of proximity, convenience and other services at home, at work or other places;

7° the provision of paper or digital communication, certification, data, printing, scanning and document management services, as well as pre-postal services;

8° all activities, irrespective of their nature and including entering into new business lines, to directly or indirectly enhance the above services and operations;

9° all activities, irrespective of their nature and including entering into new business lines, to directly or indirectly procure the most efficient use of the company's infrastructure, personnel and operations.

The company may carry out the activities referred to under points (1°) to (9°) above in whatever capacity, including, but not limited to, as intermediary or, with respect to transport or logistics services, as transport commission agent and perform any ancillary services related to such activities, including, but not limited to, customs and customs clearance services.

Within this framework it may especially perform all public service duties assigned to it by or pursuant to the law or otherwise.

The company may take interests by way of asset contribution, merger, subscription, equity investment, joint venture or partnership, financial support or otherwise in any private or public law company, undertaking or association, in Belgium or abroad, which may directly or indirectly contribute to the fulfilment of its corporate purpose.

It may, in Belgium or abroad, engage in all civil, commercial, financial and industrial operations and transactions connected with its corporate purpose."

FOR		AGAINST		ABSTAIN	
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2. Modifications to the Articles of Association

Proposed resolution: the Shareholders' Meeting resolves to amend the Articles of Association with a view to (i) implementing the provisions of the Law of December 16, 2015 amending the Law of March 21, 1991 regarding the reform of certain economic public companies, as published in the Annexes to the Belgian State Gazette of January 12, 2016, (ii) strengthening the corporate governance of bpost and (iii) improving the readability of the Articles of Association. The amendments are substantially the following:

- amendment of the provisions regarding the appointment and the dismissal of directors, the chairperson of the Board of Directors and the chief executive officer;
- amendment of the number of Independent Directors in the Board of Directors;
- insertion of a nomination right for shareholders holding at least 15% of the shares, pro rata their shareholding;
- deletion of the provisions regarding the Management Committee and its functioning (it being understood however that the Management Committee remains in force for the limited purposes and tasks assigned to it by the amended Law of March 21, 1991);
- deletion of the special two third majority requirement within the Board of Directors regarding certain participations in other companies or the establishment of subsidiaries;

- deletion of certain restrictions for the Board of Directors to delegate special and limited powers to the Chief Executive Officer and other members of senior management;
- deletion of certain special majority requirements for the adoption of certain resolutions of the Shareholders' Meeting;
- deletion of unilateral rights of the government to intervene in, and to monitor, the functioning of bpost; and
- deletion of the transitional provisions which no longer apply.

Following this decision, the Shareholders' Meeting proposes to amend the Articles of Association, as appears from the new coordinated version of the Articles of Association (as after approval of the proposed amendments). This coordinated version is, together with an explanatory note on the proposed amendments, made available for inspection at the website of bpost: <http://corporate.bpost.be/investors/shareholders-meetings/2016>.

FOR		AGAINST		ABSTAIN	
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3. General authorization for the Board of Directors to increase the share capital.

Proposed resolution: The Shareholders' Meeting resolves:

- to renew the authorization of the Board of Directors, for a period of 5 years from the date of publication of the amendments to these Articles of Association by the general meeting of May 11, 2016 in Annexes to the Belgian State Gazette, to increase the share capital in one or several times, by issuing an amount of shares or financial instruments giving right to an amount of shares such as, but not limited to, convertible bonds or warrants, up to a maximum amount equal to bpost's current share capital of EUR 363,980,448.31, in accordance with Article 9, paragraph 1 and 2; and
- consequently, to amend Article 9, paragraph 1 and 2 as follows: replace "*May 27, 2013*" by "*May 11, 2016*".

FOR		AGAINST		ABSTAIN	
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4. Specific authorization for the Board of Directors to increase the share capital.

Proposed resolution: The Shareholders' Meeting resolves:

- to renew the authorization granted to the Board of Directors to proceed, in accordance with Article 607 of the Companies Code, with a capital increase in any and all form, including but not limited to a capital increase accompanied by the restriction or withdrawal of the preferential subscription right, even after receipt by the company of a notification by the Financial Services and Markets Authority of a takeover bid for the company's shares, for a period of 3 years from the date of the EGM; and
- consequently, to amend Article 9, paragraph 3 as follows: replace "*May 27, 2013*" by "*May 11, 2016*".

FOR		AGAINST		ABSTAIN	
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5. General authorization for the Board of Directors to acquire own shares.

Proposed resolution: The Shareholders' Meeting resolves:

- to renew, for a period of five years from May 11, 2016, the power granted to the Board of Directors to acquire, within the limits of the law, its own shares, profit-sharing certificates or associated certificates for a price which will respect the legal requirements, but which will in any case not be more than 10% below the lowest closing price in the last thirty trading days preceding the transaction and not more than 5% above the highest closing price in the last thirty trading days preceding the transaction, in accordance with Article 17, paragraph 1; and
- consequently, to amend Article 17, paragraph 1 as follows: replace "*May 27, 2013*" by "*May 11, 2016*".

FOR		AGAINST		ABSTAIN	
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6. Specific authorization for the Board of Directors to acquire own shares.

Proposed resolution: The Shareholders' Meeting resolves:

- to renew, for a period of three years from the date of publication of the amendments to these Articles of Association by the general meeting of May 11, 2016 in the Annexes to the Belgian State Gazette, the power to acquire, within the limits of the law, the company's own shares, profit-sharing certificates or associated certificates if such acquisition is necessary to avoid serious and imminent harm to the company; and
- consequently, to amend Article 17, paragraph 2 as follows: replace "*May 27, 2013*" by "*May 11, 2016*".

FOR		AGAINST		ABSTAIN	
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7. Power of attorney.

Proposed resolution: The Shareholders' Meeting resolves:

- to grant (i) each director of bpost, acting alone and with power of substitution, the power to execute the decisions taken and (ii) all powers to Mr Dirk Tirez and Mrs Leen Vandenbempt, acting alone and with power of substitution, for the purpose of the accomplishment of all formalities at an enterprise counter with respect to registering/amending the records in the Crossroads Bank of Enterprises, and, where applicable, at the VAT Authority.

FOR		AGAINST		ABSTAIN	
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Attendance formalities

The undersigned (Principal) hereby declares that he/she/it has in due time complied with all the formalities set forth in the notice of convocation for the purposes of participating and voting at the Ordinary General Meeting of Shareholders (the “OGM”) and the Extraordinary General Meeting of Shareholders (the “EGM”). Proof hereof must be delivered by 5 May 2016 in the manner set forth in the notice of convocation. The OGM and the EGM are together referred to as the “Meetings”.

Powers of the Proxyholder

The Proxyholder is hereby authorized to take the following actions on behalf of the undersigned: to vote or abstain from voting on any proposed resolutions regarding the items on the agenda of the Meetings, as the case may be, in accordance with the voting instructions mentioned above.

Furthermore, the Proxyholder is hereby authorized to sign on behalf of the undersigned any minutes, deeds or documents and, in general, to do everything that is necessary or useful to execute this proxy.

Should the Meetings not be able to deliberate validly or should they be postponed for any reason whatsoever, the Proxyholder is authorized to attend any subsequent meeting having the same or a similar agenda. However, this shall only apply insofar the Principal has in due time complied with the required formalities to participate and vote at the subsequent meetings.

Effect on the proxy form of (possible) exercise of the right to add items to the agenda and to file proposed resolutions

One or more shareholders holding alone or together three percent (3%) of the share capital of the Company can exercise his/her/its/their right in accordance with Article 533^{ter} of the Belgian Companies Code to add to the agenda of the Meetings one or more items to be dealt with and to file proposed resolutions relating to items already on or to be added to the agenda.

In any such case the Company will no later than 26 April 2016 make available to its shareholders on its website (<http://corporate.bpost.be/investors/shareholders-meetings/2016>) the relevant forms that can be used to vote by proxy, to which are added the additional items to be dealt with and the attendant proposed resolutions that might be placed on the agenda and/or just the proposed resolutions that might be formulated.

In that case, the following rules will apply:

- (a) If the present proxy has been validly notified before publication of the revised agendas of the Meetings (i.e. 26 April 2016 at the latest), it will remain valid with regard to the items mentioned on the agenda for which it was given;
- (b) If the Company has published a revised agenda including one or more new proposed resolutions for items which were initially mentioned on the agenda, the Proxyholder may deviate from any instructions given by the Principal if execution of such instructions might compromise the Principal’s interests. In that case, the Proxyholder must inform the Principal thereof.

- (c) If the Company has published a revised agenda including one or more new items to be dealt with, the proxy must indicate whether or not the Proxyholder is authorized to vote on these new items or whether he/she should abstain.

In view of the foregoing, and as applicable, the Principal hereby formally:

- ☐ gives instruction to the Proxyholder to abstain on the new items and the attendant proposed resolutions that might be placed on the Meetings;
- ☐ authorizes the Proxyholder to vote on the new items and the attendant proposed resolutions that might be placed on the Meetings, as he/she considers appropriate, taking into account the Principal's interests.

If the Principal has not marked either of these boxes or if the Principal has marked both boxes, the Proxyholder must abstain from voting on the new agenda items and the attendant proposed resolutions that might be placed on the agenda of the Meetings.

Done at:

On:

(signature(s))*

Name**:

Title:

***(The signature(s) should be preceded by the handwritten mention "GOOD FOR PROXY")**

*(**) If signature on behalf of a company, please specify name, first name and title of natural person(s) and provide supporting documentation confirming representation powers. In the absence thereof, the undersigned declares and certifies to bpost SA/NV to have the necessary power of attorney to sign this form on behalf of the shareholder.*