

Embargo: Friday 21 December 2012 – 5.40 pm CET

GUIDANCE FOR 2012 AND 2013

The persistent negative trends in the vehicle glass repair and replacement markets is leading D'Ieteren to update its guidance to a roughly 30% decline of its 2012 current consolidated result before tax, group's share, vs. 2011 (vs. roughly -25% previously advised) and, in case such trends were to continue into the new year, despite probably more normal weather conditions, to anticipate a further decline of roughly 10% to 15% of its 2013 current consolidated result before tax, group's share, vs. 2012.

End of press release



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D'IETEREN

D'Ieteren is a group of services to the motorist founded in 1805, serving some 13 million corporate and end customers in 34 countries in two areas:

- *D'Ieteren Auto* distributes Volkswagen, Audi, Seat, Škoda, Bentley, Lamborghini, Bugatti, Porsche and Yamaha vehicles across Belgium. It is the country's number one car distributor, with a market share of around 22% and more than one million vehicles of the distributed makes on the road. Sales in 2011: 3.2 billion euro.

- *Belron* (92.7% owned) is the worldwide leader in vehicle glass repair and replacement. 2,000 branches and 9,200 mobile vans, trading under more than 10 major brands including Carglass, Autoglass and Safelite AutoGlass, serve customers in 34 countries. Sales in 2011: 2.8 billion euro.

FINANCIAL CALENDAR

26 February 2013 – 2012 Full-year results

15 April 2013 – Annual Report 2012 available

16 May 2013 – Interim Management Statement

30 May 2013 – General Shareholders' Meeting

5 June 2013 – Ex date

10 June 2013 – Payment date

29 August 2013 – 2013 Half-year results

14 November 2013 – Interim Management Statement

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