Regulated information | June 2016



### Half-year results of the siper group as per 30 June 2016 (6m/16)

- + The total palm oil production for the first 6 months rose by 3.1% due to the steady growth of the own production in the young plantings of UMW/TUM (+36.4%) and Hargy Oil Palms (+8.3%) despite an El Niño-related production decline in the mature plantations in North Sumatra (-11.9%);
- · Market prices for palm oil experienced wide fluctuations with a low of USD 560/tonne in January and a high of USD 725/tonne in April;
- + The net result, share of the group, amounted to KUSD 10 857, a decrease of 21% compared to the first half of last year;
- · A positive free cash flow of KUSD 6 154 allows us to continue the steady expansion of the plantation business in Indonesia;
- · Given the improving production outlook for the second half of the year and the sales already achieved, we are in the meantime more positive about the 2016 recurring profit, which should surpass that of last year.

### 1. Interim management report

1.1. Group production

|                  |        | Second Quarter |        |        |  |
|------------------|--------|----------------|--------|--------|--|
| 2016 (In tonnes) | Own    | Third parties  | Q2/16  | YoY %  |  |
| Palm oil         | 59 137 | 13 835         | 72 972 | -2.24% |  |
| Rubber           | 2 708  | 113            | 2 821  | -0.18% |  |
| Tea              | 714    | 0              | 714    | -8.93% |  |
| Bananas          | 5 415  | 0              | 5 415  | -6.41% |  |

| 2015 (In tonnes) | Own    | Third parties | Q2/15  |
|------------------|--------|---------------|--------|
| Palm oil         | 60 052 | 14 592        | 74 644 |
| Rubber           | 2 715  | 111           | 2 826  |
| Tea              | 784    | 0             | 784    |
| Bananas          | 5 786  | 0             | 5 786  |

| Year To Date  |                            |  |
|---------------|----------------------------|--|
| Third parties | Q2/16                      | YoY %  |
| 26 994        | 139 418                    | 3.13%  |
| 175           | 5 409                      | -4.54%   |
| 0             | 1 507                      | -1.12%   |
| 0             | 12 186                     | -5.17%   |
|               | Third parties 26 994 175 0 | Third parties Q2/16 26 994 139 418 175 5 409 0 1 507 |

| Own     | Third parties | Q2/15   |
|---------|---------------|---------|
| 108 674 | 26 511        | 135 185 |
| 5 515   | 151           | 5 666   |
| 1 524   | 0             | 1 524   |
| 12 851  | 0             | 12 851  |

Palm oil production in the second quarter, even more so than at the beginning of the year, experienced the delayed effects of the El Niño drought of 2015. The mature plantations in North Sumatra in particular witnessed markedly less fruit bunch formation, causing production in the second quarter to be down (-18.7%) on the same quarter last year. At the mature plantations in Agro Muko in Bengkulu, the effect was far less pronounced (-1.8%) partly due to the extensive replanting programme. The young plantations in the UMW/TUM project in North Sumatra also saw their steady growth continue undiminished (+24.1%), based on the growing maturity of the palms and favourable average extraction rates at the new mill (24.0%).



The same phenomenon was observed in palm oil production in Papua New Guinea, where in the second quarter we were unable to equal the 12.8% growth of the first quarter (+4.5%). Production of the older oil palms, and of the more upland plantations in particular, suffered as a result of last year's drought. The smallholders, who mainly have mature plantations, witnessed the same decrease in fruit bunch formation (-5.6%), a trend which is set to continue in the third quarter.

This El Niño-related production shrinkage at the mature plantations led to a decrease (-2.2%) in palm oil volumes for the group compared to the second quarter of last year; nevertheless, an overall 3.1% growth was recorded at the end of June thanks to a strong first quarter.

Rubber production also presented a chequered picture in the second quarter, with overall group volumes in line with the same period last year. A strong volume increase was reported in Agro Muko, where the young plantations give higher yields per hectare, whereas yields at the plantations in North Sumatra (-6.0%) and South Sumatra (-2.0%) dropped due to longer-than-usual wintering. As of 1 June, the rubber acreages in Papua New Guinea were finally handed over and consequently, overall volumes for the first six months fell (-4.5%) compared to the same period last year.

The strong tea production of the first quarter (+7.2%), as a result of favourable weather conditions in Java, could not be maintained in the second quarter (-8.9%) because of cloudy weather and limited photosynthesis, which led to a slight fall (-1.1%) in overall volume for the first six months compared to last year.

A strong Harmattan wind in January gave cooler temperatures in Ivory Coast, slowing down banana production, while related quality issues led to generally lower export volumes from the existing plantations. Despite the additional first harvest from the new Sainte-Thérèse acreages of Plantations J. Eglin, total production was -6.4% lower than in the first six months of 2015.

### 1.2. Markets

| Average market prices |                    |           |           |           |
|-----------------------|--------------------|-----------|-----------|-----------|
|                       |                    | YTD Q2/16 | YTD Q2/15 | YTD Q4/15 |
| in USD/tonne*         |                    |           |           |           |
| Palm oil              | CIF Rotterdam      | 667       | 674       | 623       |
| Rubber                | RSS3 FOB Singapore | 1 483     | 1 762     | 1 559     |
| Tea                   | Mombasa            | 2 263     | 2 553     | 2 742     |
| Bananas               | FOT Europe         | 922       | 918       | 903       |

<sup>\*</sup> World Commodity Price Data

The price rally of palm oil at the end of the first quarter, on the back of lower production due to the El Niño drought, was sustained for a while but gradually prices settled back down as demand was relatively weak. Palm oil had lost its competitiveness versus liquid oils. Production in the second quarter dropped 20% in comparison with 2015 and, despite depleting stocks at origin, the exports were very poor. The lack of buying interest took its toll on prices in June and, as a result. The market dropped from USD 725/tonne in early April to USD 635/tonne CIF Rotterdam by the end of June.

The price of palm kernel oil seemed to mirror the price movement of palm oil, but only in a more extreme setting. It is still strongly supported by a shortage of its substitute, coconut oil, and hence continues to command a steep premium over palm oil. The price of palm kernel oil traded from USD 1 300/tonne to USD 1 200/tonne CIF Rotterdam at the end of June.

The prolonged wintering of the rubber trees in Thailand and Vietnam, impacted by the El Niño weather phenomenon and followed by heavy rains affecting the tapping, did have a significant effect on the supply side and particularly on the latex-derived rubber products. The initiated export quota by the Tripartite (the governments of Thailand, Indonesia and Malaysia) provided support in the beginning but faded slightly over the months so its impact would be minimum for the tyre grades. As a result latex-derived products increased their premium over this standard rubber. The SICOM RSS3 market traded around USD 1 500/tonne for most of the quarter with spikes for physical spot material.



Kenya, our reference market, experienced exceptional rains in the traditional dry season in the first quarter, hence they experienced an excellent production. After 2015's poor crop due to extended drought, this brought the supply and demand back into equilibrium. Initially it triggered a price drop, however, they recovered during May.

### 1.3. Consolidated income statement

| Consolidated income statement                               |            |             |  |
|---|------------|-------------|--|
|   | 30/06/2016 | 30/06/2015* |  |
| In KUSD (condensed)   |            |             |  |
| Revenue   | 117 353    | 117 944     |  |
| Cost of sales   | -91 479    | -90 969     |  |
| Gross profit  | 25 874     | 26 975      |  |
| Selling, general and administrative expenses                | -12 599    | -12 280     |  |
| Other operating income/(charges)                            | 21         | - 152       |  |
| Operating result  | 13 296     | 14 543      |  |
| Financial income  | 54         | 39          |  |
| Financial charges   | - 451      | - 311       |  |
| Exchange differences  | 67         | - 249       |  |
| Financial result  | - 330      | - 521       |  |
| Profit before tax   | 12 966     | 14 022      |  |
| Tax expense   | -4 330     | -3 218      |  |
| Profit after tax  | 8 636      | 10 804      |  |
| Share of results of associated companies and joint ventures | 3 140      | 4 006       |  |
| Result from continuing operations                           | 11776      | 14 810      |  |
| Profit for the period                                       | 11 776     | 14 810      |  |
| Share of the group  | 10 857     | 13 743      |  |

<sup>\*</sup> The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.

| Consolidated gross profit |            |       |             |       |
|---------------------------|------------|-------|-------------|-------|
|                           | 30/06/2016 | %     | 30/06/2015* | %     |
| In KUSD (condensed)       |            |       |             |       |
| Palm                      | 23 590     | 91.1  | 22 443      | 83.1  |
| Rubber                    | - 23       | -0.1  | 651         | 2.5   |
| Tea                       | 357        | 1.4   | 700         | 2.6   |
| Bananas and plants        | 949        | 3.7   | 1 898       | 7.0   |
| Corporate and others      | 1 001      | 3.9   | 1 283       | 4.8   |
| Total                     | 25 874     | 100.0 | 26 975      | 100.0 |

 $<sup>^{\</sup>star}$  The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.



SIPEF has opted for the early implementation of the amendments to IAS 16 and IAS 41 – 'Property, plant and equipment and agriculture - bearer plants'. As a result, the financial statements of the previous periods have been restated. The impact of that change on the income statement and cash flow is shown in note 7.

Total revenue remained virtually unchanged at USD 117 million.

Revenue for palm oil was up 4%. The increased volumes were sold at slightly lower unit selling prices.

Rubber revenue fell substantially (-36%), primarily as a result of lower selling prices. Revenue for tea remained stable in relation to the same period last year, whereas revenue for the banana segment fell as a result of a temporary downturn in production.

The gross profit fell from KUSD 26 975 in June 2015 to KUSD 25 874 (-4.1%).

The gross profit for palm oil increased by KUSD 1 147. Although the profitability of the Tolan Tiga group suffered from a temporary decline in selling prices and volumes, this was entirely made up for by the increased profitability of the UMW group. We can say that, after ten years of investment, this group can now little by little be regarded as a full-grown entity, which from now on will make a steadily growing positive contribution to the operating result. During the first six months of the year, a new export tax of USD 50/tonne introduced in July last year was levied on sales of Indonesian crude palm oil, regardless of world market price levels. The gross margin at Hargy Oil Palms in Papua New Guinea remained virtually stable due to the effect of lower selling prices combined with an improved unit cost.

As a result of lower rubber prices, the gross margin for rubber fell by KUSD 674 to KUSD -23.

Margins for tea and bananas also came under pressure, and their contributions to the gross profit were virtually halved to KUSD 357 and KUSD 949 respectively.

The operating result amounted to KUSD 13 296, or 8.6% less than last year.

The financial result included the interest on our short-term debt and a very modest exchange result, a direct consequence of our consistently applied hedging policy.

The profit before tax amounted to KUSD 12 966 compared to KUSD 14 022 in June 2015, a decrease of 7.5%.

At 33.4%, the effective tax rate was higher than the theoretical tax rate of 27.7% owing to the fact that we had reversed some deferred tax assets on tax losses.

The share in the results of associated companies and joint ventures includes the fairly stable results of PT Agro Muko (KUSD 3 711), PT Timbang Deli (KUSD -247) and Verdant Bioscience (KUSD -206). In our insurance segment (KUSD -118), higher claims incurred led to a reduction in the contribution by KUSD 642.

The profit for the period amounted to KUSD 11 776 compared to KUSD 14 810 the previous year, a decrease of 20.5%.

The net result, share of the group, amounted to KUSD 10 857, 21.0% down on 2015.



### 1.4. Consolidated cash flow

| Consolidated cash flow  |            |             |
|---|------------|-------------|
|   | 30/06/2016 | 30/06/2015* |
| In KUSD (condensed)   |            |             |
| Cash flow from operating activities                             | 28 511     | 27 987      |
| Change in net working capital                                   | -3 652     | -13 819     |
| Income taxes paid   | -1 225     | -4 642      |
| Cash flow from operating activities after tax                   | 23 634     | 9 526       |
| Acquisitions intangible and tangible assets                     | -18 952    | -21 980     |
| Acquisitions financial assets                                   | -1 500     | 0           |
| Operating free cash flow  | 3 182      | -12 454     |
| Dividends received from associated companies and joint ventures | 2 365      | 4 951       |
| Proceeds from sale of assets                                    | 607        | 201         |
| Free cash flow  | 6 154      | -7 302      |
| Equity transactions with non-controlling parties                | -7         | 0           |
| Decrease/(increase) of treasury shares                          | 0          | 0           |
| Net free cash flow  | 6 147      | -7 302      |
|   | 30/06/2016 | 30/06/2015* |
| In USD per share  |            |             |
| Weighted average shares outstanding                             | 8 851 740  | 8 887 305   |
| Basic operating result  | 1.50       | 1.64        |
| Basic/Diluted net earnings                                      | 1.23       | 1.55        |
| Cash flow from operating activities after tax                   | 2.58       | 1.07        |

 $<sup>^{\</sup>star}$  The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.

At KUSD 28 511, cash flow from operating activities was slightly up on the first six months of 2015 (KUSD 27 987).

The decrease in working capital (KUSD -3 652) is primarily the result of a temporary increase in stocks of finished products (KUSD 4 850).

The main investments concerned, besides the usual replacement investments and maintenance of the immature plantations, the payment of additional land compensations and planting of oil palms in the new project in South Sumatra.

During the first six months of 2016, a further payment of KUSD 1 500 was made as part of our original commitment to set aside KUSD 5 000 cash for Verdant Bioscience for the construction of a research centre. There still remains a balance of KUSD 1 750 to be paid during the next few months.

The dividends received from associated companies and joint ventures were the dividend the group received from PT Agro Muko.

Proceeds from the sale of assets (KUSD 607) mainly concerned the sale of Galley Reach Holdings, the rubber operations in Papua New Guinea, which was closed at approximately the carrying value (capital loss of KUSD 39). The sales price will be collected in instalments between 2016 and 2020. A first instalment of KUSD 660 was received with the signing of the final agreement.

The first six months were characterized by a positive free cash flow of KUSD 6 154, compared to a deficit of KUSD 7 302 in June 2015.



### 1.5. Consolidated balance sheet

| Consolidated balance sheet                            |            |            |
|---|------------|------------|
|   | 30/06/2016 | 31/12/2015 |
| In KUSD (condensed)                                   |            |            |
| Biological assets (depreciated costs) - bearer plants | 173 100    | 163 505    |
| Other fixed assets                                    | 302 687    | 302 492    |
| Net assets held for sale                              | 0          | 6 943      |
| Net current assets, net of cash                       | 39 167     | 40 419     |
| Net cash position                                     | -44 520    | -50 521    |
| Total net assets                                      | 470 434    | 462 838    |
|   |            |            |
| Shareholders' equity, group share                     | 418 791    | 413 862    |
| Non controlling interest                              | 24 036     | 23 312     |
| Provisions and deferred tax liabilities               | 27 607     | 25 664     |
| Total net liabilities                                 | 470 434    | 462 838    |

The continued land compensations and expansion of plantations in Indonesia in particular have led to a further increase in intangible assets and biological assets.

The net assets held for sale at year-end 2015 concerned the net assets of the recently sold Galley Reach Holdings.

The net current assets, net of cash, decreased by KUSD 1 252, primarily through the combined effect of:

- an increase resulting from the partial repayment of our investment in Verdant Bioscience (KUSD 1 500);
- an increase resulting from a temporary rise in stocks of crude palm oil (KUSD 4 850);
- a reduction resulting from the dividend approved by the shareholders in June but only paid in July totalling KUSD 6 043 (EUR 0.60 per share).

### 1.6. Prospects

#### Production.

A slight improvement in palm oil volumes could already be observed in North Sumatra in July, while the trend is clearly positive for the fruit bunch formation of the fourth quarter's harvest. In Papua New Guinea, too, small harvest volumes are expected in the third quarter, but with favourable prospects for the last quarter. We can safely say that in 2016, despite the significant delayed drought effects of El Niño, volumes are again set to increase compared to last year.

Due to the sale of the rubber plantations in Papua New Guinea, the total group volumes will be lower than in 2015, although Indonesian production is expected to grow out of Agro Muko. Banana volumes have returned to normal since July, and production will pick up again in the second half of the year with new harvests from the additional acreages.

### Markets.

The palm oil market is currently being driven by different factors, whereby the biggest trigger is how quickly the low production will recover from the El Niño impact. Timing could be of the essence in this respect, as demand is kicking in, whereas most destinations have been holding off the buying for several months and the destination stocks are dropping fast. As a result, we are seeing an inflated spot market that could drag prices up further.



At the same time, August is the essential month for the US soybean crop where it is currently hot but the soil moisture seems to be sufficient. Therefore, we expect quite a degree of volatility with a mild rise from current price levels.

The supply and demand side seems to be balanced for the rubber market and the nearby tightness on latex-derived products should fade away. Therefore, we expect a steady market in the coming months for the rubber market.

Kenya's tea production is in its low cycle and with robust demand from the traditional importing countries we expect prices to remain stable to slightly higher.

#### Results.

The better prices of the second quarter allowed us to put bigger volumes on the market, consequently, we have so far sold 70% of the projected palm oil volumes at an average price of USD 704/tonne CIF Rotterdam, premiums included. This is USD 35/tonne higher than the average market price of USD 667/tonne for the first six months, but still USD 35/tonne lower than the average price of sales at the same time last year.

The recovery of rubber prices in the second quarter also gave us the opportunity to already sell 92% of the projected volumes at USD 1443/tonne FOB, which is USD 160/tonne lower than the average price of sales at the same time last year. Due to the relatively lower prices for tea, based on a larger supply volume from Kenya, we sold 81% of our projected production at USD 2 570/tonne, which is USD 130 higher than the average selling price at the same time last year.

The local currencies of Indonesia and Papua New Guinea remained weak against the USD. The PGK in particular continued to depreciate, which has a favourable impact on our production costs in USD terms. In view of the recent political news, we do not expect a quick recovery of those currencies in the next few months. The unit costs of our operations in North Sumatra are still affected by the current low production volumes, but will be in line with expectations in the second half of the year. Additionally, we do not expect any changes in the present system of export taxes on palm oil in Indonesia.

Despite the expected stable lower market prices, and on the basis of better production forecasts for the second half of the year and the sales already realised, we are in the meantime more optimistic about our recurring profit for 2016, which should exceed that of last year.

### Cash flow and expansion.

The company's investment policy will continue to focus on the usual replanting of the mature plantations and the expansion of palm oil operations in Sumatra in Indonesia and, to a lesser extent, of the banana plots in Ivory Coast. The expansion of our palm oil activities in Papua New Guinea is nearly completed, and we will first bring the hectares already planted to maturity so that the full capacity of the three mills can be utilised.

Expansion through three concessions in Musi Rawas in South Sumatra remains our priority. In the past six months an additional 1 015 hectares were compensated and an additional 1 070 hectares planted or prepared for planting, totalling 4 461 cultivated hectares, which is 50.6% of the total 8 812 compensated hectares available. The first fruit bunches will be harvested and sold in August.

The expansion of the banana plantations in Ivory Coast continues with the planting of an additional 70 hectares in 2016, after a first plot of 70 hectares last year, of which the first volumes have already been harvested for export. We will have 710 hectares in operation by the year-end.

Since the rubber operations of Galley Reach Holdings were finally disposed of as from 1 June, they will cease to weigh on the company's cash flow.

The reduced investment budget and the projected higher operating cash flows are expected to further diminish SIPEF's already modestly improved debt position by the year-end.



### 2. Condensed financial statements

### 2.1. Condensed financial statements of the SIPEF group

- 2.1.1. Consolidated balance sheet (see annex 1)
- 2.1.2. Consolidated income statement (see annex 2)
- 2.1.3. Consolidated statement of comprehensive income (see annex 2)
- 2.1.4. Consolidated cash flow statement (see annex 3)
- 2.1.5. Statement of changes in consolidated equity (see annex 4)
- 2.1.6. Segment information (see annex 5)
- 2.1.7. Investments in associated companies and joint ventures (see annex 6)
- 2.1.8. Revision IAS 41R (see annex 7)
- 2.1.9. Business combinations, acquisitions and divestitures (see annex 8)

### 2.2. Notes

### 2.2.1. General information

SIPEF is a Belgian agro-industrial company listed on Euronext Brussels.

The condensed financial statements of the group for the six months ended June 30, 2016 were authorised for issue by the board of directors on August 16, 2016.

### 2.2.2. Basis of preparation and accounting policies

These financial statements are prepared in accordance with 'International Accounting Standard' IAS 34, "Interim Financial Reporting" as adopted by the EU. This report should be read in conjunction with SIPEF group's annual financial statements as at December 31, 2015, because the financial statements herein do not include all the information and disclosures required in the annual financial statements.

The accounting policies of the SIPEF group which are used as of the 1st of January 2016 are consistent with the accounting standards used for the consolidated financial statements of 31 December 2015, with the exception that the group has applied the new accounting standards and interpretations applicable for annual periods beginning on or after 1 January 2016. These new standards and interpretations have a minimal impact.

In November 2015 the amendments to IAS 16 and IAS 41 Agriculture: bearer plants were endorsed in the EU for periods beginning on or after the 1st of January 2016. Due to these amendments "bearer plants" are again accounted for at historical costs rather than fair value. The SIPEF group has opted for early adoption of these standards as of 1 January 2015. As a consequence the consolidated financial statements of the previous periods have been restated.

The SIPEF group has decided not to value growing agricultural produce of the oil palm fruit, latex and tea leaves at fair value as it grows less costs to sell in accordance with IAS 41.10c as we are of the opinion that all parameters used in any alternative fair value or cost base measurement (future productions, determination of the start of the life cycle, cost allocation,...) are clearly unreliable. As a consequence all alternative fair value measurements are also considered clearly unreliable. Within the industry there is currently a request for clarification and guidance sent to the IFRIC relating to the valuation of growing biological produce and the use of the unreliability exemption.

Growing biological produce of oil palm fruit, latex and tea leaves is therefore recognised at fair value at the point of harvest in accordance with IAS 41.32.

For additional information concerning the restatement of prior financial statements we refer to annex 7.

The interim condensed consolidated financial statements have been subject to a limited review by our statutory auditor.



### 2.2.3. Consolidation scope

On 15 February 2016, a sale of shares agreement was signed to finalize the sale of Galley Reach Holdings at approximately the current net carrying value. Following this agreement, the company Galley Reach Holdings, which was already classified as an asset held for sale, was deconsolidated. The deconsolidation was done as per end of February 2016.

For additional information concerning the sale of Galley Reach Holdings we refer to annex 8.

There have not been any other changes to the consolidation scope of the SIPEF group during this year.

#### 2.2.4. Income taxes

As recorded earlier and as it appears from the table below, the effective tax rate depends to a large extent on other matters than the local results and the applicable local tax rates. The reconciliation can be presented as follows:

|  | 30/06/2016 | 30/06/2015* |
|--|------------|-------------|
| In KUSD  |            |             |
| Result before tax                                  | 12 966     | 14 022      |
|  | 27.72%     | 26.78%      |
| Theoretical tax charge                             | -3 594     | -3 755      |
|  |            |             |
| Deferred Tax on asset valuation (EUR/USD)          | -126       | -565        |
| Exchange result EUR/USD                            | -34        | -754        |
| Deferred Tax on carried forward losses of the past | -146       | -446        |
| Permanent differences                              | -430       | 2 302       |
|  |            |             |
| Tax charge   | -4 330     | -3 218      |
| Effective tax rate                                 | 33.39%     | 22.95%      |

<sup>\*</sup> The 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and Agriculture – bearer plants.

Applying the principles of IAS 12, a net deferred tax asset of KUSD 146 on tax losses carried forward has been reversed per June 30, 2016. This amount is positively affected by the reversal of impairments recorded in previous years. There is also a negative effect caused by the impairment on deferred tax assets recorded in the past, because based on the latest available business plan, it is expected that these deferred tax assets will not be utilized within the near foreseeable future.

The total tax charge of KUSD 4 330 (KUSD 3 218) can be split into a current tax component of KUSD 3 252 (KUSD 3 785) and a deferred tax component of KUSD 1 078 (KUSD -567).

### 2.2.5. Segment information

See annex 5.

### 2.2.6. Equity consolidation - Share of results of associated companies and joint ventures

Due to the application of the IFRS 11 standard relating to Joint Arrangements and Joint Ventures, PT Agro Muko, amongst others, is included in the consolidated financial statements using the equity consolidation method.

Therefore, an additional disclosure has been added to the consolidated financial statements, containing information relating to the associated companies and joint ventures. We refer to annex 6.



### 2.2.7. Shareholders' equity

On June 8, 2016, SIPEF's shareholders approved the distribution of a EUR 0.60 gross dividend for 2015, payable as from July 6, 2016.

### 2.2.8. Net financial assets/(liabilities)

|  | 30/06/2016 | 30/12/2015 |
|--|------------|------------|
| In KUSD                                      |            |            |
| Short-term obligations - credit institutions | -64 652    | -69 649    |
| Investments and deposits                     | 0          | 0          |
| Cash and cash equivalents                    | 20 132     | 19 128     |
| Net financial assets/(liabitlities)          | -44 520    | -50 521    |

The short-term obligations have a duration of less than three months and consist of USD straight loans with our bankers of KUSD 44 000 and a commercial paper debt of KUSD 20 652.

From the KUSD 20 132 cash and cash equivalents as per June 30, 2016, KUSD 6 043 was distributed on July 6, 2016 as dividend over 2015.

### 2.2.9. Financial instruments

The financial instruments were categorized according to principles that are consistent with those applied for the preparation of note 27 of the 2015 financial statements. No transfer between levels occurred during the first six months of 2016.

All derivatives outstanding per June 30, 2016 measured at fair value relate to forward exchange contracts. The fair value of the forward exchange contracts is calculated as the discounted value of the difference between the contract rate and the current forward rate, and is classified as level 2 (fair value determination based on observable inputs). As per June 30, 2016 the fair value amounts to KUSD -196 versus KUSD -837 per December 31, 2015.

The carrying amount of the other financial assets and liabilities approximates the fair value.

### 2.2.10. Related party transactions

There were no changes in transactions with related parties compared to the annual report of December 2015.

### 2.2.11. Important events

See management report.

### 2.2.12. Events after balance sheet date

There are no events after the balance sheet date that have a significant impact on the results and/or the shareholders' equity of the group.

#### 2.2.13, Risks

In accordance with Article 13 of the Royal Decree of November 14, 2007, SIPEF group states that the fundamental risks confronting the company are unchanged from those described in the 2015 annual report, and that no other risks nor uncertainties are expected for the remaining months of the financial year.

On a regular basis, the board of directors and company management evaluate the business risks that confront the SIPEF group.



### 3. Certification of responsible persons

Baron Bertrand, chairman of the board of directors, and François Van Hoydonck, managing director, confirm that to the best of their knowledge:

- These interim condensed consolidated financial statements for the six month period ending June 30, 2016 are prepared in accordance with IFRS (International Financial Reporting Standards) and give, in all material respects, a true and fair view of the consolidated financial position and consolidated results of SIPEF group and of its subsidiaries included in the consolidation;
- The interim financial report gives, in all material respects, a true and fair view of all important events and significant transactions with related parties that have occurred in the first six months of the fiscal year 2016 and their effects on the interim financial statements, as well as an overview of the most significant risks and uncertainties the SIPEF group is confronted with.

### 4. Report of the statutory auditor

See annex 9.

Schoten, 18 August 2016.

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SIPEF is a Belgian agro-industrial company listed on Euronext Brussels. The company mainly holds majority stakes in tropical businesses, which it manages and operates. The group is geographically diversified, and produces a number of different commodities, principally palm oil. Its investments are largely long-term ventures in developing countries.



# Consolidated balance sheet

Annex 1

|  | 30/06/2016 | 31/12/2015 |
|--|------------|------------|
| In KUSD (condensed)                                    |            |            |
| Non-current assets                                     | 491 910    | 482 462    |
| Intangible assets                                      | 49 041     | 46 910     |
| Goodwill   | 1 348      | 1 348      |
| Biological assets - bearer plants                      | 173 100    | 163 505    |
| Property, plant & equipment                            | 185 928    | 193 805    |
| Investment property                                    | 0          | 3          |
| Investments in associated companies and joint ventures | 57 561     | 56 604     |
| Financial assets                                       | 3 826      | 3 822      |
| Other financial assets                                 | 3 826      | 3 822      |
| Receivables > 1 year                                   | 4 983      | 0          |
| Other receivables                                      | 4 983      | 0          |
| Deferred tax assets                                    | 16 123     | 16 465     |
| Current assets   | 94 981     | 94 646     |
| Inventories  | 27 890     | 21 301     |
| Trade and other receivables                            | 37 202     | 39 194     |
| Trade receivables                                      | 21 941     | 22 801     |
| Other receivables                                      | 15 261     | 16 393     |
| Current tax receivables                                | 6 3 2 8    | 5 224      |
| Investments  | 0          | 0          |
| Other investments and deposits                         | 0          | 0          |
| Derivatives  | 0          | 0          |
| Cash and cash equivalents                              | 20 132     | 19 128     |
| Other current assets                                   | 3 429      | 2 377      |
| Assets held for sale                                   | 0          | 7 422      |
| Total assets   | 586 891    | 577 108    |
|  | 30/06/2016 | 31/12/2015 |

|  | 30/06/2016 | 31/12/2015 |
|--|------------|------------|
| In KUSD (condensed)                                |            |            |
| Total equity                                       | 442 827    | 437 174    |
| Shareholders' equity                               | 418 791    | 413 862    |
| Issued capital                                     | 45 819     | 45 819     |
| Share premium                                      | 21 502     | 21 502     |
| Treasury shares (-)                                | -6 817     | -6 817     |
| Reserves   | 375 582    | 370 863    |
| Translation differences                            | -17 295    | -17 505    |
| Non-controlling interests                          | 24 036     | 23 312     |
| Non-current liabilities                            | 43 730     | 42 129     |
| Provisions > 1 year                                | 1 067      | 1 257      |
| Provisions   | 1 067      | 1 257      |
| Deferred tax liabilities                           | 31 034     | 30 363     |
| Trade and other liabilities > 1 year               | 0          | 0          |
| Financial liabilities > 1 year (incl. derivatives) | 0          | 0          |
| Pension liabilities                                | 11 629     | 10 509     |
| Current liabilities                                | 100 334    | 97 805     |
| Trade and other liabilities < 1 year               | 34 254     | 25 401     |
| Trade payables                                     | 15 353     | 11 675     |
| Advances received                                  | 415        | 285_       |
| Other payables                                     | 15 124     | 13 212     |
| Income taxes                                       | 3 362      | 229        |
| Financial liabilities < 1 year                     | 64 848     | 70 486     |
| Current portion of amounts > 1 year                | 0          | 0          |
| Financial liabilities                              | 64 652     | 69 649     |
| Derivatives  | 196        | 837        |
| Other current liabilities                          | 1 232      | 1 439      |
| Liabilities associated with assets held for sale   | 0          | 479        |
| Total equity and liabilities                       | 586 891    | 577 108    |



# Consolidated income statement

Annex 2

|   | 30/06/2016 | 30/06/2015* |
|---|------------|-------------|
| In KUSD (condensed)   |            |             |
| Revenue   | 117 353    | 117 944     |
| Cost of sales   | -91 479    | -90 969     |
| Gross profit  | 25 874     | 26 975      |
| Selling, general and administrative expenses                | -12 599    | -12 280     |
| Other operating income/(charges)                            | 21         | - 152       |
| Operating result  | 13 296     | 14 543      |
| Financial income  | 54         | 39          |
| Financial charges   | - 451      | - 311       |
| Exchange differences  | 67         | - 249       |
| Financial result  | - 330      | - 521       |
| Profit before tax   | 12 966     | 14 022      |
| Tax expense   | -4 330     | -3 218      |
| Profit after tax  | 8 636      | 10 804      |
| Share of results of associated companies and joint ventures | 3 140      | 4 006       |
| Result from continuing operations                           | 11 776     | 14 810      |
| Result from discontinued operations                         | 0          | 0           |
| Profit for the period                                       | 11 776     | 14 810      |
| Attributable to:  |            |             |
| - Non-controlling interests                                 | 919        | 1 067       |
| - Equity holders of the parent                              | 10 857     | 13 743      |
| Earnings per share (in USD)                                 |            |             |
| From continuing and discontinued operations                 |            |             |
| Basic/Diluted earnings per share                            | 1.23       | 1.55        |
| From continuing operations                                  |            |             |
| Basic/Diluted earnings per share                            | 1.23       | 1.55        |

 $<sup>^{\</sup>star}$  The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture  $^{\star}$  bearer plants.



# Consolidated income statement

Annex 2

### Consolidated statement of comprehensive income

|   | 30/06/2016 | 30/06/2015* |
|---|------------|-------------|
| In KUSD (condensed)   |            |             |
| Profit for the period   | 11 776     | 14 810      |
|   |            |             |
| Other comprehensive income:   |            | ·           |
| Items that may be reclassified to profit and loss in subsequent periods:      |            |             |
| - Exchange differences on translating foreign operations                      | 209        | -1 184      |
| Items that will not be reclassified to profit and loss in subsequent periods: |            |             |
| - Defined Benefit Plans - IAS 19R   | - 237      | - 375       |
| - Income tax effect   | 59         | 94          |
|   |            |             |
| Total other comprehensive income:   | 31         | -1 465      |
| Other comprehensive income for the year attributable to:                      |            |             |
| - Non-controlling interests   | - 14       | - 23        |
| - Equity holders of the parent  | 45         | -1 442      |
|   |            |             |
| Total comprehensive income for the year:                                      | 11 807     | 13 345      |
|   |            |             |
| Total comprehensive income for the year attributable to:                      |            |             |
| - Non-controlling interests   | 905        | 1 044       |
| - Equity holders of the parent  | 10 902     | 12 301      |

<sup>\*</sup> The 2014 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and Agriculture – bearer plants.



# Consolidated cash flow statement

| Annex 3  | 30/06/2016 | 30/06/2015* |
|--|------------|-------------|
| In KUSD (condensed)  |            |             |
| Operating activities   |            |             |
| Profit before tax  | 12 966     | 14 022      |
| Adjusted for:  |            |             |
| Depreciation   | 14 751     | 14 152      |
| Movement in provisions   | 532        | - 535       |
| Stock options  | 109        | 212         |
| Changes in fair value of biological assets                               | 0          | 0           |
| Other non-cash results   | 35         | 927         |
| Hedge reserves and financial derivatives                                 | - 641      | -1 391      |
| Financial income and charges   | 348        | 189         |
| Capital loss on receivables  | 0          | 0           |
| Capital loss on sale of investments                                      | 39         | 0           |
| Result on disposal of property, plant and equipment                      | 372        | 411         |
| Result on disposal of financial assets                                   | 0          | 0           |
| Cash flow from operating activities before change in net working capital | 28 511     | 27 987      |
| Change in net working capital  | -3 652     | -13 819     |
| Cash flow from operating activities after change in net working capital  | 24 859     | 14 168      |
| Income taxes paid  | -1 225     | -4 642      |
| Cash flow from operating activities                                      | 23 634     | 9 526       |
| Investing activities   |            |             |
| Acquisition intangible assets  | -2 473     | -2 398      |
| Acquisition biological assets - bearer plants                            | -8 664     | -8 115      |
| Acquisition property, plant & equipment                                  | -7 815     | -11 467     |
| Acquisition investment property  | 0          | 0           |
| Acquisition financial assets   | -1 500     | 0           |
| Dividends received from associated companies and joint ventures          | 2 365      | 4 951       |
| Proceeds from sale of property, plant & equipment                        | 34         | 201         |
| Proceeds from sale of financial assets                                   | 573        | 0           |
| Cash flow from investing activities                                      | -17 480    | -16 828     |
| Free cash flow   | 6 154      | -7 302      |
| Financing activities   |            |             |
| Equity transactions with non-controlling parties                         | -7         | 0           |
| Decrease/(increase) of treasury shares                                   | 0          | - 208       |
| Repayment in long-term financial borrowings                              | 0          | 0           |
| Increase/(decrease) short-term financial borrowings                      | -4 997     | 15 619      |
| Last year's dividend paid during this bookyear                           | 0          | 0           |
| Dividends paid by subsidiaries to minorities                             | - 215      | - 581       |
| Interest received - paid   | - 346      | - 184       |
| Cash flow from financing activities                                      | -5 565     | 14 646      |
| Net increase in investments, cash and cash equivalents                   | 589        | 7 344       |
| Investments and cash and cash equivalents (opening balance)              | 19 537     | 28 125      |
| Effect of exchange rate fluctuations on cash and cash equivalents        | 6          | -6          |
| Investments and cash and cash equivalents (closing balance)              | 20 132     | 35 463      |

<sup>\*</sup> The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.



# Statement of changes in consolidated equity

Annex 4

| In KUSD<br>(condensed)                           | Issued<br>capital<br>SIPEF | Share<br>premium<br>SIPEF | Treasury<br>shares | Defined<br>benefit plans<br>- IAS 19R | Reserves | Translation<br>differences | Share-<br>holders'<br>equity | Non-<br>controlling<br>interests | Total<br>equity |
|--|----------------------------|---------------------------|--------------------|---------------------------------------|----------|----------------------------|------------------------------|----------------------------------|-----------------|
| January 1, 2016                                  | 45 819                     | 21 502                    | -6 817             | -2 186                                | 373 049  | -17 505                    | 413 862                      | 23 312                           | 437 174         |
| Result for the period                            |                            |                           |                    |                                       | 10 857   |                            | 10 857                       | 919                              | 11 776          |
| Other comprehensive income                       |                            |                           |                    | - 164                                 |          | 209                        | 45                           | - 14                             | 31              |
| Total comprehensive income                       | 0                          | 0                         | 0                  | - 164                                 | 10 857   | 209                        | 10 902                       | 905                              | 11 807          |
| Last year's dividend paid                        |                            |                           |                    |                                       | -6 043   |                            | -6 043                       | - 215                            | -6 258          |
| Equity transactions with non-controlling parties |                            |                           |                    |                                       | - 39     |                            | - 39                         | 34                               | - 5             |
| Other  |                            |                           |                    |                                       | 109      |                            | 109                          |                                  | 109             |
| June 30, 2016                                    | 45 819                     | 21 502                    | -6 817             | -2 350                                | 377 933  | -17 296                    | 418 791                      | 24 036                           | 442 827         |
|  |                            |                           |                    |                                       |          |                            |                              |                                  |                 |
| January 1, 2015                                  | 45 819                     | 21 502                    | -4776              | -1 756                                | 502 668  | -15 942                    | 547 515                      | 35 838                           | 583 353         |
| Impact of the IAS 41 restatement                 |                            |                           |                    |                                       | -136 569 |                            | -136 569                     | -13 364                          | -149 933        |
| January 1, 2015*<br>restated                     | 45 819                     | 21 502                    | -4776              | -1 756                                | 366 099  | -15 942                    | 410 946                      | 22 474                           | 433 420         |
| Result for the period                            |                            |                           |                    |                                       | 13 743   |                            | 13 743                       | 1 067                            | 14 810          |
| Other comprehensive income                       |                            |                           |                    | - 258                                 |          | -1 184                     | -1 442                       | - 23                             | -1 465          |
| Total comprehensive income                       | 0                          | 0                         | 0                  | - 258                                 | 13 743   | -1 184                     | 12 301                       | 1 044                            | 13 345          |
| Last year's dividend paid                        |                            |                           |                    |                                       | -12 553  |                            | -12 553                      | - 581                            | -13 134         |
| Equity transactions with non-controlling parties |                            |                           |                    |                                       |          |                            | 0                            |                                  | 0               |
| Other  |                            |                           | - 208              |                                       | 212      |                            | 4                            |                                  | 4               |
| June 30, 2015*                                   | 45 819                     | 21 502                    | -4 984             | -2 014                                | 367 501  | -17 126                    | 410 698                      | 22 937                           | 433 635         |

 $<sup>^{*}</sup>$  The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.



### Segment information

#### Annex 5

SIPEF's activities can be classified into segments based on the type of product. SIPEF has the following segments:

- Palm Includes all palm products, including palm kernels and palm kernel oil, both in Indonesia and Papua

New Guinea

- Rubber Includes all different types of rubber produced and sold by the SIPEF group, both in Indonesia and

Papua New Guinea

- Ribbed Smoked Sheets (RSS)

- Standard Indonesia Rubber (SIR)

- Scraps and Lumps

- Tea Includes both types of tea produced by SIPEF in Indonesia, i.e.:

- Orthodox tea

- "Cut, tear, curl" (CTC) tea

- Bananas and flowers 

Includes all sales of bananas and flowers originating from Ivory Coast.

- Other Mainly includes management fees received from non-group companies, commissions charged on sea

freight and other commissions which are not covered by the sales contract.

The overview of segments below is based on the SIPEF group's internal management reporting.

The most important differences with IFRS consolidation are:

- All companies are included per segment at their percentage of interests using the proportionate consolidation method instead of the full consolidation method and the equity method.

- There are no inter-company eliminations.

- Instead of revenue the gross margin per segment is used as the starting point.

|  | 30/06/2016 | 30/06/2015* |
|--|------------|-------------|
| In KUSD                                      |            |             |
| Gross margin per product                     |            |             |
| Palm   | 26 951     | 25 516      |
| Rubber                                       | - 41       | 674         |
| Tea  | 335        | 648         |
| Bananas and flowers                          | 873        | 1 898       |
| Other  | 2 873      | 2 833       |
| Total gross margin                           | 30 991     | 31 569      |
| Selling, general and administrative expenses | -14 515    | -13 951     |
| Other operating income/(charges)             | 85         | 149         |
| Financial income/(charges)                   | - 404      | - 278       |
| Exchange differences                         | - 55       | - 168       |
| Profit before tax                            | 16 102     | 17 321      |
| Tax expense                                  | -5 126     | -4 247      |
| Effective tax rate                           | -31.8%     | -24.5%      |
| Insurances                                   | - 119      | 524         |
| Profit after tax                             | 10 857     | 13 598      |
| Effect of the IAS 41 restatement*            | 0          | 145         |
| Profit after tax after IAS 41 restatement*   | 10 857     | 13 743      |

<sup>\*</sup> The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.



# Segment information

Annex 5

Below we present the segment information per product and per geographical region in accordance with the IFRS profit and loss accounts.

Segment result is revenue minus expense that is directly attributable to the segment and the relevant portion of income and expense that can be allocated on a reasonable basis to the segment.

### Gross profit by product

|                    | Revenue | Cost of sales | Gross profit | % of total |
|--------------------|---------|---------------|--------------|------------|
| 2016 - KUSD        |         |               |              |            |
| Palm               | 98 076  | -74 486       | 23 590       | 91.1       |
| Rubber             | 6 955   | -6 978        | - 23         | -0.1       |
| Tea                | 4 009   | -3 652        | 357          | 1.4        |
| Bananas and plants | 7 311   | -6 362        | 949          | 3.7        |
| Corporate          | 1 000   | 0             | 1 000        | 3.9        |
| Others             | 2       | -1            | 1            | 0.0        |
| Total              | 117 353 | -91 479       | 25 874       | 100.0      |
| 2015 - KUSD*       |         |               |              |            |
| Palm               | 93 898  | -71 455       | 22 443       | 83.2       |
| Rubber             | 10 922  | -10 271       | 651          | 2.4        |
| Tea                | 3 991   | -3 291        | 700          | 2.6        |
| Bananas and plants | 7 848   | -5 950        | 1 898        | 7.0        |
| Corporate          | 1 283   | 0             | 1 283        | 4.8        |
| Others             | 2       | - 2           | 0            | 0.0        |
| Total              | 117 944 | -90 969       | 26 975       | 100.0      |

The segment "corporate" comprises the management fees received from non group entities, additional commissions on sea freights and any other commissions that are not included in the sales contracts.

### Gross profit by geographical segment

|                  | Revenue | Cost of sales | Other income | Gross profit | % of total |
|------------------|---------|---------------|--------------|--------------|------------|
| 2016 - KUSD      |         |               |              |              |            |
| Indonesia        | 69 903  | -56 178       | 369          | 14 094       | 54.5       |
| Papua New Guinea | 35 824  | -25 637       | 0            | 10 187       | 39.4       |
| Ivory Coast      | 10 624  | -9 662        | 0            | 962          | 3.7        |
| Europe           | 631     | 0             | 0            | 631          | 2.4        |
| Others           | 2       | - 2           | 0            | 0            | 0.0        |
| Total            | 116 984 | -91 479       | 369          | 25 874       | 100.0      |
| 2015 - KUSD*     |         |               |              |              |            |
| Indonesia        | 59 977  | -44 938       | 298          | 15 337       | 56.9       |
| Papua New Guinea | 48 845  | -40 079       | 0            | 8 766        | 32.5       |
| Ivory Coast      | 7 848   | -5 950        | 0            | 1 898        | 7.0        |
| Europe           | 974     | 0             | 0            | 974          | 3.6        |
| Others           | 2       | - 2           | 0            | 0            | 0.0        |
| Total            | 117 646 | -90 969       | 298          | 26 975       | 100.0      |

<sup>\*</sup> The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.



### Investments in associated companies and joint ventures

Annex 6

The SIPEF group has the following percentage of control and percentage of interest in the associated companies and joint ventures:

| Entity                               | Location                          | % of control | % of interest |
|--------------------------------------|-----------------------------------|--------------|---------------|
| PT Agro Muko                         | Jakarta / Indonesia               | 47.29        | 44.93         |
| Verdant Bioscience Singapore PTE LTD | Singapore / Republic of Singapore | 38.00        | 38.00         |
| PT Timbang Deli Indonesia            | Medan / Indonesia                 | 38.00        | 36.10         |
| Insurances (BDM NV and ASCO NV)      | Antwerp / Belgium                 | 50.00        | 50.00         |

The investments in associated companies and joint ventures consist of the following 2 sectors:

- 1. Tropical agriculture PT Agro Muko, PT Timbang Deli and Verdant Bioscience Singapore PTE LTD
- 2. The insurance sector: BDM NV and ASCO NV

The total post "investments in associated companies and joint ventures" can be summarized as follows:

|                                      | 30/06/2016 | 31/12/2015 |
|--------------------------------------|------------|------------|
| In KUSD                              |            |            |
| PT Agro Muko                         | 39 681     | 38 323     |
| Verdant Bioscience Singapore PTE LTD | 7 145      | 7 350      |
| PT Timbang Deli Indonesia            | 2 085      | 2 335      |
| Insurances (BDM NV and ASCO NV)      | 8 650      | 8 596      |
| Total                                | 57 561     | 56 604     |

Below we present the condensed statement of financial position of PT Agro Muko, the most important joint venture. These are prepared in accordance with IFRS and are before intercompany eliminations and excluding goodwill.

|                                   | PT Agro I  | Muko       |
|-----------------------------------|------------|------------|
|                                   | 30/06/2016 | 31/12/2015 |
| In KUSD                           |            |            |
| Biological assets - bearer plants | 33 838     | 33 411     |
| Other non-current assets          | 29 294     | 29 541     |
| Current assets                    | 24 014     | 15 390     |
| Cash and cash equivalents         | 2 782      | 8 272      |
| Total assets                      | 89 928     | 86 614     |
| Non-current liabilities           | 6 506      | 5 882      |
| Financial debts > 1 year          | 0          | 0          |
| Current liabilities               | 6 220      | 6 404      |
| Financial debts < 1 year          | 0          | 0          |
| Equity                            | 77 202     | 74 328     |
| Total liabilities                 | 89 928     | 86 614     |



# Investments in associated companies and joint ventures

Annex 6

The total post "Share of results of associated companies and joint ventures" can be summarized as follows:

|                                      | 30/06/2016 | 30/06/2015* |
|--------------------------------------|------------|-------------|
| In KUSD                              |            |             |
| PT Agro Muko                         | 3 711      | 3 852       |
| Verdant Bioscience Singapore PTE LTD | - 206      | - 240       |
| PT Timbang Deli Indonesia            | - 247      | - 130       |
| Insurances (BDM NV and ASCO NV)      | - 118      | 524         |
| Total result                         | 3 140      | 4 006       |

Below we present the condensed income statement of PT Agro Muko, the most important joint venture. This is prepared in accordance with IFRS and is before intercompany eliminations and excluding goodwill.

|                                 | PT Agro Muko |             |  |
|---------------------------------|--------------|-------------|--|
|                                 | 30/06/2016   | 30/06/2015* |  |
| In KUSD                         |              |             |  |
| Inclusion in the consolidation: | 47,29%       | 47,29%      |  |
| Revenue                         | 26 745       | 24 960      |  |
| Depreciation                    | 2 315        | 2 136       |  |
| Interest income                 | 9            | 16          |  |
| Interest charges                | 0            | 0           |  |
| Net result                      | 7 847        | 8 145       |  |
| Share in the consolidation      | 3 711        | 3 852       |  |
| Total share of the group        | 3 526        | 3 659       |  |
| Total share minorities          | 186          | 193         |  |

### Dividends received from associated companies and joint ventures

During the year the following dividends were received:

|                                 | 30/06/2016 | 30/06/2015* |
|---------------------------------|------------|-------------|
| In KUSD                         |            |             |
| PT Agro Muko                    | 2 365      | 4 729       |
| Insurances (BDM NV and ASCO NV) | 0          | 222         |
| Total                           | 2 365      | 4 951       |

There are no restrictions on the transfers of funds to the group.

<sup>\*</sup> The 30 June 2015 comparative figures have been restated due to the amendments to IAS 16 and IAS 41: Property, plant and equipment and agriculture - bearer plants.



### Revision IAS 41R

#### Annex 7

In November 2015 the amendments to IAS 16 and IAS 41 Agriculture: bearer plants were endorsed in the EU for periods beginning on or after the 1st of January 2016. Due to these amendments "bearer plants" are again accounted for at historical costs rather than fair value. The SIPEF group has opted for early adoption of these standards as of 1 January 2015. As a consequence the consolidated financial statements of the previous periods have been restated.

The SIPEF group has decided not to value growing agricultural produce of the oil palm fruit, latex and tea leaves at fair value as it grows less costs to sell in accordance with IAS 41.10c as we are of the opinion that all parameters used in any alternative fair value or cost base measurement (future productions, determination of the start of the life cycle, cost allocation,...) are clearly unreliable. As a consequence all alternative fair value measurements are also considered clearly unreliable.

Growing biological produce of oil palm fruit, latex and tea leaves is therefore recognised at fair value at the point of harvest in accordance with IAS 41.32.

Below we disclose the impact of the restatement on the income statement, the equity, the net assets and the cash flow.

### Effect on the consolidated income statement

|   |          | 30/06/2015 |            |
|---|----------|------------|------------|
|   | IAS 41   | IAS 41R    | Difference |
| In KUSD (condensed)   |          |            |            |
| Gross Sales   | 117 944  | 117 944    | 0          |
| Cost of Sales   | - 87 434 | - 90 969   | - 3 535    |
| Gross Margin  | 30 510   | 26 975     | - 3 535    |
| Variation Biological assets                                 | 9 659    | 0          | - 9 659    |
| Planting costs (net)  | - 8 358  | 0          | 8 358      |
| Selling, general and admin expenses                         | - 12 280 | - 12 280   | 0          |
| Other operating income /(charges)                           | - 152    | - 152      | 0          |
| Operating Result  | 19 379   | 14 543     | - 4 836    |
| Financial Income  | 39       | 39         | 0          |
| Financial costs   | - 311    | - 311      | 0          |
| Exchange variances  | - 249    | - 249      | 0          |
| Financial Result  | - 521    | - 521      | 0          |
|   |          |            |            |
| Profit before tax   | 18 858   | 14 022     | - 4836     |
| Tax   | - 4 549  | - 3 218    | 1 331      |
| Profit after tax  | 14 309   | 10 804     | - 3 505    |
| Share of results of associated companies and joint ventures | 4 010    | 4 006      | - 4        |
| Result from continuing operations                           | 18 319   | 14 810     | - 3 509    |
|   |          |            |            |
| Profit for the period                                       | 18 319   | 14 810     | - 3 509    |
| - Non controlling interests                                 | 1 506    | 1 067      | - 439      |
| - Equity holders of the parent                              | 16 813   | 13 743     | - 3 070    |



# Revision IAS 41R

Annex 7

### Effect on the cash flow

| 30/06/2015 |   |  |
|------------|---|--|
| IAS 41     | IAS 41R   | Difference   |
|            |   |  |
| 18 858     | 14 022  | - 4 836  |
|            |   |  |
| 10 618     | 14 152  | 3 534  |
| - 535      | - 535   | 0  |
| 212        | 212   | 0  |
| - 1 302    | 0   | 1 302  |
| 927        | 927   | 0  |
| - 1 391    | - 1 391   | 0  |
| 189        | 189   | 0  |
| 0          | 0   | 0  |
| 0          | 0   | 0  |
| 411        | 411   | 0  |
| 0          | 0   | 0  |
| 27 987     | 27 987  | 0  |
| - 13 819   | - 13 819  | 0  |
| - 4 642    | - 4 642   | 0  |
| 9 526      | 9 526   | 0  |
| - 21 980   | - 21 980  | 0  |
| 0          | 0   | 0  |
| - 12 454   | - 12 454  | 0  |
| 4 951      | 4 951   | 0  |
|            |   | 0  |
| - 7 302    | - 7 302   | 0  |
| 14646      | 14646   | ^  |
|            |   | 0  |
| 7 344      | 7 344   | 0  |
| -7510      | - 7 510   | 0  |
|            | 18 858  10 618 - 535 212 -1 302 927 -1 391 189 0 0 411 0 27 987 -13 819 -4 642 9 526  -21 980 0 -12 454  4 951 201 -7 302 | IAS 41       IAS 41R         18 858       14 022         10 618       14 152         - 535       - 535         212       212         - 1 302       0         927       927         - 1 391       - 1 391         189       189         0       0         411       411         0       0         27 987       27 987         - 13 819       - 13 819         - 4 642       - 4 642         9 526       9 526         - 21 980       - 21 980         0       0         - 12 454       - 12 454         4 951       201         201       201         -7 302       -7 302         14 646       14 646         7 344       7 344 |



### Business combinations, acquisitions and divestitures

#### Annex 8

On 15 February 2016, a sale of shares agreement was signed to finalise the sale of Galley Reach Holdings at approximately the current net carrying value.

Following this agreement, the company Galley reach Holdings, which was already classified as an asset held for sale, was deconsolidated. The deconsolidation was done as per end of February 2016. The results of Galley Reach Holdings until then were included in the consolidated financial statements using the full consolidation method.

On the 1st of June 2016, the company was handed over to the new owners. Until that time, the SIPEF group has purchased and sold all remaining productions of Galley Reach Holdings. These transactions were treated as third party purchases.

Per 30 June 2016 an amount of KUSD 640 was already received relating to the sale. On the 1st of July another tranche of KUSD 840 was received. The remaining part will be received over the course of the next 4 years. There "are no interest received on the deferred payments."

The remaining cash in Galley Reach Holdings (KUSD 87) was already included in the "assets held for sale" and therefore leave the group after the sale of Galley Reach Holdings.

The sale has occurred under the condition that all land rights of Galley Reach Holdings which had come to expire at the time of signing, would be successfully renewed. The SIPEF group does not expect any issues to fulfil this condition. Should any of the land rights not be renewed by the government, then the final payment in 2020 will be reduced proportionally with a maximum of KUSD 1 350.

The above mentioned transaction had the following effects on the balance sheet, the income statement and the cash flow:

| In KUSD  | Total  |
|--|--------|
| Other receivables > 1 year                       | 4 983  |
| Other current assets                             | 1 014  |
| Assets held for sale                             | -7 334 |
| Assets held for sale: cash and cash equivalents  | - 87   |
| Cash and cash equivalents                        | 660    |
| Total assets                                     | - 765  |
| Result until February 2016                       | - 310  |
| Curreny translation adjustment                   | - 76   |
| Liabilities associated with assets held for sale | - 479  |
| Provisions                                       | 139    |
| Total liabilities                                | -726   |
| Result on disposal of financial assets           | - 39   |
| Total result of the sale                         | - 39   |
| Net cash received (+) / payed (-)                | 573    |



## Report of the statutory auditor

Annex 9



Deloitte Bedrijfsrevisoren / Reviseurs d'Entreprises Lange Lozanastraat 270 2018 Antwerpen Belgium Tel. + 32 3 800 85 00 Fax + 32 3 800 85 01 www.deloitte be

### Sipef NV

### Report on review of the interim condensed consolidated financial information for the six-month period ended 30 June 2016

To the board of directors

In the context of our appointment as the company's statutory auditor, we report to you on the interim condensed consolidated financial information. This interim condensed consolidated financial information comprises the consolidated balance sheet as at 30 June 2016, the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the period of six months then ended, as well as selective notes 1 to 12.

### Report on the interim condensed consolidated financial information

We have reviewed the interim condensed consolidated financial information of Sipef NV ("the company") and its subsidiaries (jointly "the group"), prepared in accordance with International Financial Reporting Standard IAS 34 – *Interim Financial Reporting* as adopted by the European Union.

The consolidated balance sheet shows total assets of 586.891 (000) USD and the consolidated income statement shows a consolidated profit (group share) for the period then ended of 10.857 (000) USD.

The board of directors of the company is responsible for the preparation and fair presentation of the interim condensed consolidated financial information in accordance with IAS 34 – *Interim Financial Reporting* as adopted by the European Union. Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

Scope of review

We conducted our review of the interim condensed consolidated financial information in accordance with International Standard on Review Engagements (ISRE) 2410-Review of interim financial information performed by the independent auditor of the entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit performed in accordance with the International Standards on Auditing (ISA) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the interim condensed consolidated financial information.



### Report of the statutory auditor

Annex 9

### Deloitte.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim condensed consolidated financial information of Sipef NV has not been prepared, in all material respects, in accordance with IAS 34 – *Interim Financial Reporting* as adopted by the European Union.

### Emphasis of Matter

Without prejudice to the unqualified review opinion issued above, we draw attention to note 2 of the interim condensed consolidated financial information where management has determined that all parametres used in any alternative fair value or cost base measurement of a growing agricultural produce are clearly unreliable, and as a consequence, all alternative fair value measurements are also considered clearly unreliable. Therefore the growing produce is only recognised as an asset at point of harvest. The main biological assets are bearer plants which are in scope of IAS 16 as from 2015 onwards, following early adoption of the amendments to IAS16 and IAS41 related to bearer plants.

Antwerp, 16 August 2016

The statutory auditor

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BV o.v.v.e. CVBA / SC s.f.d. SCRL Represented by Dirk Cleymans