

Telenet upgrades FY 2012 outlook

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- ▶ **FY 2012 outlook revised upwards on the back of robust H1 2012 results and strong operating momentum in Q3 2012.**

Mechelen, September 20, 2012 – Today, Telenet Group Holding NV (“Telenet” or the “Company”) (Euronext Brussels: TNET) announces an upward revision to its FY 2012 outlook.

For the full year 2012, the Company now targets revenue growth of “between 7-8%” as compared to “between 5-6%” initially provided, driven by growth in the number of multiple-play, digital TV, Sporting Telenet and Fibernet subscribers and a growing contribution from Telenet’s mobile telephony operations.

The Company anticipates Adjusted EBITDA to grow at an equal rate to its top line, i.e. “between 7-8%” for the full year 2012 as compared to “between 5-6%” initially provided, mainly as a function of stabilization of margins, achieved through disciplined cost control and cost benefits resulting from scale effects and multiple-play growth.

Telenet forecasts an increase in accrued capital expenditures to account for “between 24-25% of revenue” for the full year 2012 as compared to “between 22-23%” initially provided. Accrued capital expenditures remain predominantly success-based, driven by a higher proportion of rental set-top boxes as a result of a further digitalization of Telenet’s basic cable TV subscriber base and higher accrued capital expenditures for customer installations.

Finally, the Company anticipates Free Cash Flow for the full year 2012 to remain “stable” as compared to 2011.

Telenet will release its detailed Q3 2012 earnings on Wednesday October 24, 2012 after market close at 5:45pm CET. The Company will host an Investor & Analyst conference call and webcast on Thursday October 25, 2012 at 4:00pm CET.

	Initial outlook FY 2012 (as presented on February 16, 2012)	Revised outlook FY 2012 (as presented on September 20, 2012)
Revenue growth	5% – 6%	7-8%
Adjusted EBITDA ⁽¹⁾ growth	5% – 6%	7-8%
Accrued capital expenditures ⁽²⁾ , % of revenue	22% – 23%	24-25%
Free Cash Flow ⁽³⁾	Stable	Stable

- (1) EBITDA is defined as profit before net finance expense, income taxes, depreciation, amortization and impairment. Adjusted EBITDA is defined as EBITDA before stock-based compensation and restructuring charges, and before operating charges or credits related to successful or unsuccessful acquisitions or divestures. Operating charges or credits related to acquisitions or divestures include (i) gains and losses on the disposition of long-lived assets and (ii) due diligence, legal, advisory and other third-party costs directly related to the Company’s efforts to acquire or divest controlling interests in businesses. Adjusted EBITDA is an additional measure used by management to demonstrate the Company’s underlying performance and should not replace the measures in accordance with EU GAAP as an indicator of the Company’s performance, but rather should be used in conjunction with the most directly comparable EU GAAP measure.
- (2) Accrued capital expenditures are defined as additions to property, equipment and intangible assets, including additions from capital leases and other financing arrangements, as reported in the Company’s consolidated statement of financial position on an accrued basis.
- (3) Free Cash Flow is defined as net cash provided by the operating activities of Telenet’s continuing operations less (i) purchases of property and equipment and purchases of intangibles of its continuing operations, (ii) principal payments on vendor

financing obligations, and (iii) principal payments on capital leases (exclusive of network-related leases), each as reported in the Company's consolidated statement of cash flows. Free Cash Flow is an additional measure used by management to demonstrate the Company's ability to service debt and fund new investment opportunities and should not replace the measures in accordance with EU GAAP as an indicator of the Company's performance, but rather should be used in conjunction with the most directly comparable EU GAAP measure.

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About Telenet – Telenet is a leading provider of media and telecommunication services. Its business comprises the provision of cable television, high speed internet and fixed and mobile telephony services, primarily to residential customers in Flanders and Brussels. In addition, Telenet offers services to business customers across Belgium under the brand Telenet for Business. Telenet is listed on the Euronext Brussels Stock Exchange under the ticker symbol TNET and is part of the BEL20 stock market index.

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