

**Press release 04.07.2013** 

DECREASE OF HALF YEAR TURNOVER BY 2%. SECOND HALF YEAR LOOKS BETTER.

In the first half of 2013 the consolidated turnover  $^{(1)}$  of Van de Velde falls by 2.0% (from m $\in$  98.7 to m $\in$  96.8).

On a comparable basis (including comparable deliveries and excluding retail turnover of Donker stores for the period April-June 2013) the consolidated turnover <sup>(1)</sup> falls by 2.6%. This turnover development can be explained as follows:

- 1. A fall in wholesale turnover by 2.1%. The independent retailers experienced in most European countries a tough spring. The preorders for autumn 2013 indicate a very slight increase versus last year. The backorders (including stayers) will determine what wholesale turnover is precisely achieved.
- 2. A fall in the retail turnover of Intimacy of slightly over 11%.
- 3. In Europe retail turnover of Rigby & Peller (the former Oreia) grows by 14% thanks to a strong store-to-store growth in Germany (9%) and a number of new stores (Cologne, Munich, Copenhagen).
- 4. The retail turnover at Rigby & Peller in the UK grows by 2.1%. However, due to a weaker British Pound, this results in a decrease of 1.5% in euro.

The retail turnover at the Donker stores for the period April-June 2013 contributes for an amount of m€ 1.3.

The results for the first semester including an outlook for 2013 will be announced on Friday 30 August 2013.

(1) According to IFRS standards and not audited yet.

Van de Velde NV is a leading player in the luxury and fashionable women's lingerie sector. Van de Velde is convinced of a long-term strategy based on expanding and developing brands around the Lingerie Styling concept (fit, style and fashion), especially in Europe and North America.

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