



FIRST HALF 2025 RESULTS

July 30, 2025



SPEAKERS



Rob Koremans Chief Executive Officer



Luigi La Corte Chief Financial Officer

H1 2025: CONTINUED STRONG MOMENTUM ACROSS THE BUSINESS

- H1 2025 results show continued strong momentum of the Group, with Net Revenue at € 1,323.8 million, +11.7% vs PY or 7.8% like-for-like¹ at CER; adverse FX impact of € 23.2 million (-2.0%), mostly from Turkish lira partially compensated by price inflation, with increasing headwind from USD in Q2 2025:
 - o SPC at € 774.4 million, +2.6% vs PY or +5.1% at CER (+2.6% ex Türkiye) vs a robust H1 2024 driven by mid-to-high single digit growth of Cardiovascular and Gastrointestinal franchises and slight growth of Urology offsetting softer Cough & Cold which partially recovered in Q2 2025
 - o RRD at € 515.7 million, +29.2% vs PY or +12.8% like-for-like¹ at CER, driven by continued volume growth in all three franchises, Endocrinology +16.6%, Hema-Oncology +71.2% (Enjaymo® contribution of € 69.4 million), Metabolic +5.9% vs PY
- EBITDA² of € 469.3 million, +9.6% vs PY or 37.5% margin reflecting strong revenue performance partially offset by higher investments to support the launch of the expanded approval of Isturisa® for Cushing's syndrome in the U.S., integration of Enjaymo® and for continued geographic expansion
- Adjusted Net Income³ of € 327.8 million, +8.9% vs PY or 24.8% margin, with higher operating income partially offset by higher tax rate
- Free Cash Flow⁴ of € 256.8 million (substantially aligned with PY), driven by higher EBITDA which was partially offset by working capital absorption and income tax paid; leverage at just below 2.3x EBITDA pro-forma⁵, following May dividend
- Licensing and supply agreement with Amarin to commercialize Vazkepa® (icosapent ethyl) across Europe, strengthening the SPC business and Cardiovascular therapeutic area
- **Progress on R&D pipeline:** Clinical trial for dinutuximab beta (Qarziba®) for Ewing sarcoma initiated in Q2 2025 evaluating safety, dose and early signs of effects; other programs (pasireotide for post-bariatric hypoglycemia and Qarziba® U.S.) on track
- **FY 2025 targets confirmed** despite increased FX headwinds (approx. -3%)



LICENSING AGREEMENT TO COMMERCIALIZE VAZKEPA® IN EUROPE FURTHER STRENGTHENS CARDIOVASCULAR FRANCHISE



Vazkepa® is indicated to reduce the risk of cardiovascular events in statin-treated adult patients with high cardiovascular risk, which brings patent protection in Europe up to 2039



Approved in 2021 in the EU and UK and in 2022 in Switzerland based on REDUCE-IT, a Phase 3 Cardiovascular Outcomes Trial in over 8,000 patients with **statistically significant and clinically meaningful results**



Complements existing Specialty & Primary Care business and Cardiovascular portfolio in core markets while enhancing the UK



Net sales of € 12 million in 2024, expected to be EBITDA positive from 2026 and to achieve over € 40 million in revenues in 2027



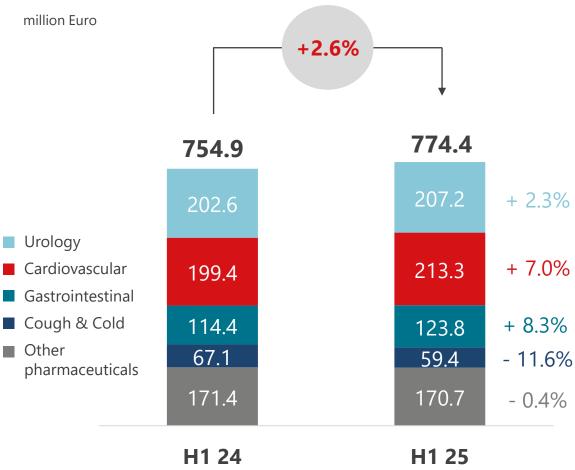
FY 2025 impact expected to be minimal on the top line (<€ 10 million) and slightly negative at EBITDA level due to integration and launch costs



Upfront cash payment of US\$ 25 million. Amarin eligible to receive commercial milestones up to a total of US\$ 150 million if annual revenues for Vazkepa[®] exceed certain sales thresholds starting from € 100 million

SPECIALTY & PRIMARY CARE: RESILIENT MID-SINGLE DIGIT GROWTH AT CER

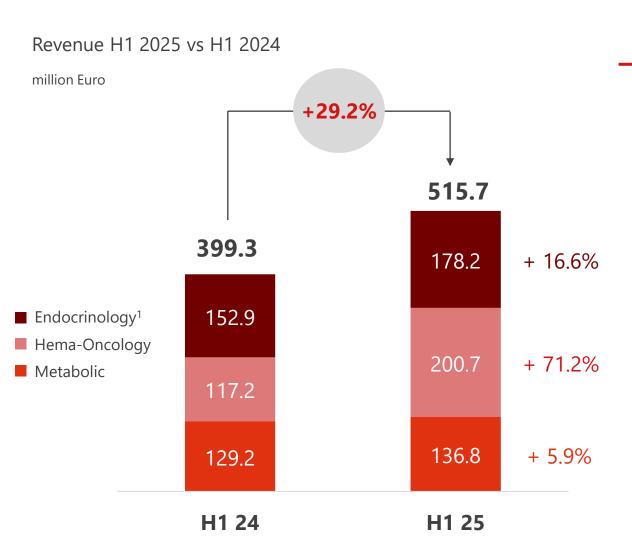




Key highlights

- Resilient growth of +2.6% or +5.1% at CER (+2.6% excluding Türkiye) vs a robust H1 2024, continued overperformance of promoted portfolio vs relevant markets (105% Evolution Index²)
- Urology: Stable contribution of Eligard® with strong in-market growth², double-digit growth of Urorec® (driven by Russia and Italy) and regional products (Tergynan® in Russia and Mictonorm® in Türkiye), partially offset by a decline of Avodart®/Combodart® mainly due to Gx pressure in Spain, with stabilization in Q2 2025
- Cardiovascular: Continued growth of lercanidipine and metoprolol, particularly in CEE and Germany, thanks also to competitors' out of stock
- **Gastrointestinal:** Driven by double-digit growth of **Procto Glyvenol**® and **Salaza**® in Poland (benefiting from withdrawal of key competitor)
- **Cough & Cold:** Good recovery in Q2 2025 (+7.8%), driven by Russia, partially offsetting weaker flu season in Q1 2025

RARE DISEASES: STRONG DOUBLE-DIGIT GROWTH DRIVEN BY ALL FRANCHISES



Key highlights

- Continued strong double-digit growth, +29.2% vs PY or 12.8% like-for-like² at CER
- Endocrinology:
 - Isturisa®: Double-digit growth driven mostly by continued new patient uptake across all key geographies. >1,000 net active patients in U.S., approvals in Canada and Russia, reimbursement application filed in China
 - **Signifor**®: Double-digit growth mainly driven by higher volumes in U.S., EU and South America
- **Hema-Oncology:** Double-digit growth (+12.0% like-for-like²) driven by increased volumes for **Sylvant**® in U.S. and EMEA and **Qarziba**® across geographies. Sales of **Enjaymo**® were € 69.4 million (+26.4% vs H1 2024 pro-forma³), in line with plan
- **Metabolic:** Continued growth driven by good performance of **Panhematin**[®] in U.S. and **Carbaglu**[®] in international markets (stabilization in U.S.)



¹⁾ Of which Isturisa® of € 113.2 million and Signifor® and Signifor® LAR of € 65.1 million

²⁾ Proforma growth calculated excluding contribution of Enjaymo® for 2025

Comparing 1H 2025 revenue (which considers also the margin retained by Sanofi's on in market sales for those countries where it was still holding the MA) with 1H 2024 revenue totally realized by Sanofi

ALL REGIONS CONTRIBUTING TO GROWTH

(million euro)	H1 2025	H1 2024	Change %
U.S.A.	241.3	184.1	31.0
Italy	181.9	176.3	3.2
Spain	110.4	109.4	0.9
France	93.2	90.3	3.2
Germany	88.7	81.4	9.0
Russia, other CIS countries and Ukraine	81.1	71.8	13.0
Türkiye	70.5	70.0	0.6
Portugal	35.7	32.6	9.5
Other C.E.E. countries	96.0	82.0	17.0
Other W. European countries	80.2	81.4	(1.5)
North Africa	27.5	24.3	13.4
Other international sales	183.6	150.5	22.0
TOTAL PHARMACEUTICALS	1,290.2	1,154.2	11.8
CHEMICALS	33.7	31.5	6.8

in local currency, million	H1 2025	H1 2024	Change %
U.S.A. (USD)	263.6	199.1	32.4
Türkiye (TRY)	3,000.1	2,278.4	31.7
Russia (RUB) ¹	4,936.3	4,212.7	17.2

CONTINUED DOUBLE-DIGIT GROWTH OF REVENUE AND EBITDA

(million Euro)	H1 2025	H1 2024	Change %
Revenue	1,323.8	1,185.7	11.7
Gross Profit	882.6	801.8	10.1
as % of revenue	66.7%	67.6%	
Adjusted Gross Profit ¹	929.5	828.8	12.2
as % of revenue	70.2%	69.9%	
SG&A Expenses	(368.4)	(321.4)	14.6
as % of revenue	(27.8%)	(27.1%)	
R&D Expenses	(167.1)	(139.1)	20.1
as % of revenue	(12.6%)	(11.7%)	
Other Income (Expense), net	(16.1)	(2.7)	n.s.
as % of revenue	(1.2%)	(0.2%)	
Operating Income	331.0	338.5	(2.2)
as % of revenue	25.0%	28.6%	, ,
Adjusted Operating Income ²	394.7	367.9	7.3
as % of revenue	29.8%	31.0%	
Financial income/(Expenses), net	(46.7)	(46.8)	(0.2)
as % of revenue	(3.5%)	(3.9%)	, ,
Net Income	216.1	225.4	(4.1)
as % of revenue	16.3%	19.0%	
Adjusted Net Income ³	327.8	301.0	8.9
as % of revenue	24.8%	25.4%	
EBITDA ⁴	496.3	452.9	9.6
as % of revenue	37.5%	38.2%	

¹⁾ Gross profit adjusted from impact of non-cash charges arising from the allocation of the purchase price of acquisitions to the gross margin of acquired inventory as foreseen by IFRS 3

³⁾ Net income before income taxes, financial income and expenses, depreciation, amortization and write-downs of property, plant and equipment, intangible assets and goodwill, non-recurring items and non-cash charges arising from the allocation of the purchase price of acquisitions to the gross margin of acquired inventory as foreseen by IFRS. 4) Net income excluding amortization and write-downs of intangible assets (except software) and goodwill, non-recurring items, non-cash charges arising from the allocation of the purchase price of acquisitions to the gross margin of acquired inventory as foreseen by IFRS 3, monetary net gains/losses from hyperinflation (IAS 29), net of tax effects



²⁾ Net income before income taxes, financial income and expenses, non-recurring items, and non-cash charges arising from the allocation of acquisitions to the gross margin of acquired inventory as foreseen by IFRS 3

STRONG FREE CASH FLOW, IN LINE WITH PREVIOUS YEAR

HIGHER EBITDA OFFSET BY HIGHER TAXES AND INCREASED INVENTORY (MAINLY U.S.)

(million Euro)	H1 2025	H1 2024	Change
EBITDA ¹	496.3	452.9	43.4
Movements in working capital	(102.9)	(73.6)	(29.3)
Changes in other assets & liabilities	(2.7)	(20.9)	18.2
Interest received/(paid)	(45.5)	(39.1)	(6.4)
Income tax Paid	(75.9)	(54.7)	(21.2)
Other	2.9	2.6	0.3
Cash Flow from Operating Activities	272.2	267.2	5.0
Capex (net of disposals)	(15.4)	(10.6)	(4.8)
Free cash flow ²	256.8	256.6	0.2
Increase in intangible assets (net of disposals)	(27.6)	(9.0)	(18.6)
Dividends paid	(137.6)	(128.8)	(8.8)
Purchase of treasury shares (net of proceeds)	(48.4)	(7.7)	(40.7)
Other financing cash flows ³	(24.1)	(132.3)	108.2
Change in cash and cash equivalents	19.1	(21.2)	40.3

¹⁾ Net income before income taxes, financial income and expenses, depreciation, amortization and write-downs of property, plant and equipment, intangible assets and goodwill, non-recurring items and non-cash charges arising from the allocation of the purchase price of acquisitions to the gross margin of acquired inventory as foreseen by IFRS 3 2) Total cash flow excluding financing items, milestones, dividends, purchases of treasury shares net of proceeds from exercise of stock options





LEVERAGE AT JUST BELOW 2.3x EBITDA PRO-FORMA¹ POST MAY DIVIDEND PAYMENT

(million Euro)	30-Jun-25	31-Dec-24	Change
Cash and cash equivalents	341.6	322.4	19.2
Short-term debts to banks and other lenders	(80.9)	(22.8)	(58.1)
Loans and leases - due within one year ²	(302.8)	(284.9)	(17.9)
Loans and leases - due after one year ²	(2,085.0)	(2,169.0)	84.0
NET FINANCIAL POSITION ³	(2,127.1)	(2,154.3)	27.2

¹⁾ Pro-forma calculated by adding Enjaymo's® estimated contribution from April to November 2024 (when it still was propriety of Sanofi) to EBITDA.

²⁾ Includes the fair value measurement of the relative currency risk hedging instruments (cash flow hedge)

³⁾ Cash and cash equivalents, less bank debts and loans, which include the measurement at fair value of hedging derivatives

FY 2025 TARGETS CONFIRMED DESPITE STRONGER FX HEADWIND

million	FY 2025 Targets*	Comments
Revenue yoy growth	2,600 – 2,670 +12.5%	Strong underlying business performance ☐ Further step up of Isturisa® and Enjaymo® in H2, in line with plan Contribution from Vazkepa® < € 10 million
yoy growth	. 2.070	FX headwind now expected approx3% for FY (vs1% original es
EBITDA ¹	970 – 1,000	Operating leverage Positive mix Efficiency initiatives
margin on sales	+/- 37.5%	FX impact (USD) Continued investment behind Cushing's syndome opportunity in UVazkepa® transition and integration costs
Adjusted Net	640 – 670	Operating results in line with plan Part retain FX gains upside (financial income)
margin on sales	+/- 25.0%	■ Tax rate ~24.0%

^{*}Growth at mid-point of quidance rang

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QUESTIONS & ANSWERS

Q&A



Rob Koremans Chief Executive Officer



Luigi La Corte Chief Financial Officer



Alberto Martinez Executive VP Specialty & Primary Care



Scott Pescatore Executive VP Rare Diseases



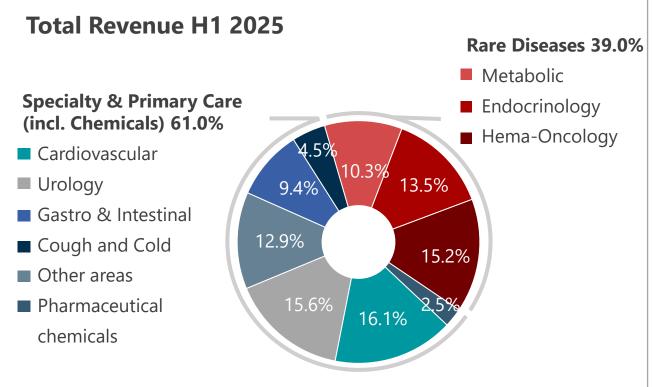
Milan Zdravkovic Executive VP Research & Development

APPENDIX

COMPOSITION OF REVENUE

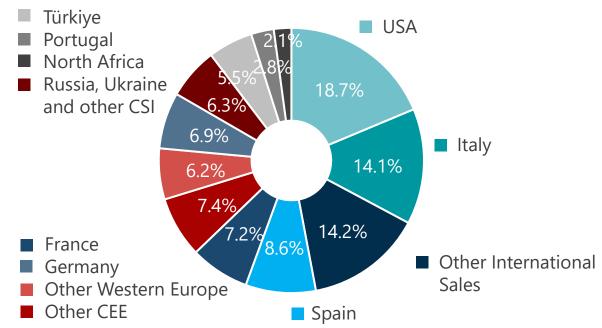
DIVERSIFIED PORTFOLIO AND FOOTPRINT

Therapeutic Areas



Geographic

Pharmaceutical Revenue H1 2025*



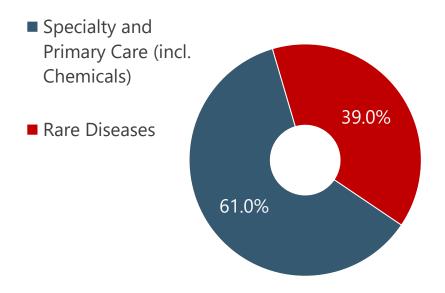


MAIN PRODUCT SALES

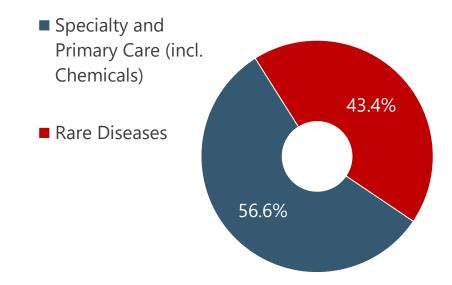
(million Euro)	H1 2025	H1 2024	Change %	
Specialty & Primary Care	774.4	754.9	2.6	
Zanidip® (lercanidipine) and Zanipress® (lercanidipine+enalapril)¹	106.6	101.4	5.1	
Eligard® (leuprorelin acetate)	63.1	64.0	(1.4)	
Seloken®/Seloken® ZOK/Logimax® (metoprolol/metoprolol+felodipine)	57.4	53.1	8.0	
Avodart® (dutasteride) and Combodart®/Duodart® (dutasteride/tamsulosin)²	52.7	57.3	(8.1)	
Urorec® (silodosin)	44.1	40.0	10.3	
Livazo® (pitavastatin)	28.2	27.1	3.9	
Rare Diseases	515.6	399.3	29.1	
Isturisa® (osilodrostat)	113.2	96.3	17.5	
Signifor® (pasireotide)	65.1	56.6	15.0	
Qarziba® (dinutuximab beta)	78.5	70.4	11.6	
Sylvant® (siltuximab)	45.2	39.6	14.1	
Enjaymo® (sutimlimab)	69.4	-	n.s.	

H1 2025 RESULTS BY OPERATING SEGMENTS

Total Revenue H1 2025



EBITDA¹ H1 2025



Margin on Revenue:

Rare Diseases: EBITDA¹ 41.7%

Specialty and Primary Care: EBITDA¹ 34.8%



H1 2025 RESULTS – ADJUSTING ITEMS

Reconciliation of Net income to EBITDA¹

(million Euro)	H1 2025	H1 2024	Change %
Net Income	216.1	225.4	(4.1)
Income Taxes	68.2	66.4	
Financial (income)/expenses, net	46.7	46.8	
o/w net FX (gains)/losses²	(7.5)	7.5	
o/w net monetary (gains)/losses from application of IAS 29	2.5	1.0	
Non-recurring expenses	16.8	2.4	
Non-cash charges from PPA inventory uplift	46.9	27.0	
Adjusted Operating Income ³	394.7	367.9	7.3
Depreciation, amortization and write downs	101.6	85.0	
EBITDA ¹	496.3	452.9	9.6

Reconciliation of Reported Net income to Adjusted Net income⁴

(million Euro)	H1 2025	H1 2024	Change %
Net income	216.1	225.4	(4.1)
Net monetary (gains)/losses (IAS 29)	2.5	1.0	
Non-recurring expenses	16.8	2.4	
Non-cash charges from PPA inventory uplift	46.9	27.0	
Amortization and write-downs of intangible assets (exc. software)	81.8	68.2	
Tax effects	(36.3)	(22.9)	
Adjusted Net income ⁴	327.8	301.0	8.9

Summary of key items

- **FX gains of € 7.5 million** in H1 2025 vs € 7.5 million losses in H1 2024
- Net monetary losses of € 2.5 million from application of IAS 29 in H1 2025, vs € 1.0 million losses in H1 2024
- Non-recurring costs of € 16.8 million vs € 2.4 million in H1 2024 for restructuring costs mainly related to the optimization of the SPC commercial organization in Italy and Spain
- Non-cash charges at the level of gross margin arising from the unwind of the fair value step up of acquired Rare Diseases inventory: € 46.9 million in H1 2025 (arising mostly from Enjaymo®) vs. € 27.0 million in H1 2024
- D&A and write downs of assets: increase of € 16.6 million, of which € 17.5 million from Enjaymo®

s) Net income begroe income taxes, trianacial income taxes, trianacial income and septenses, non-recurring items, software profund in epurchase price of acquired inventions to the gross margin of acquired inventiory as prosessen by IFS 3, monetary net gains/losses from hyperinflation (IAS 29), net of tax effects.



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Net income before income taxes, financial income and expenses, non-recurring items, and non-cash charges arising from the allocation of the purchase price of acquisitions to the gross margin of acquired inventory as foreseen by IFRS 3

LIFECYCLE PROGRAMS PROGRESSING IN LINE WITH PLAN



	PROGRAM	UPCOMING MILESTONE
Osilodrostat ≜	Cushing's syndrome U.S.	Expanded label granted by FDA in April 2025
Pasireotide Signifor	• Post-Bariatric Hypoglycaemia (PBH) ¹	Phase 2 enrollment completion in the coming weeks
Dinutuximab beta	 High Risk relapsed/refractory Neuroblastoma U.S. 	Meeting with the FDA to discuss further analysis of clinical data in September 2025
Ŷ Qarziba® omazinali lida	• Ewing sarcoma ²	Clinical trial evaluating safety, dose and early signs of effect initiated in Q2 2025; top-line results expected mid-2026
Sutimlimab Enjaymo	Immune thrombocytopenic purpura (ITP)	Go/no go decision expected Q1 2026, following FDA Phase 3 feedback





COMPANY DECLARATIONS, DISCLAIMERS AND PROFILE

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These risks and uncertainties include among other things, the uncertainties inherent in pharmaceutical marketing and development, impact of decisions by regulatory authorities, such as the FDA or the EMA, regarding whether and when to approve any drug or biological application that may be filed as well as their decisions regarding labelling and other matters that could affect the availability or commercial potential of our products, the future approval and commercial success of therapeutic alternatives, Recordati's ability to benefit from external growth opportunities, to complete capital markets or other transactions and/or obtain regulatory clearances, risks associated with intellectual property and any related pending or future litigation and the ultimate outcome of such litigation, trends in exchange rates and prevailing interest rates, volatile economic and capital market conditions, cost containment initiatives by payors of medicines and subsequent changes thereto, and the impact that pandemics, political disruption or armed conflicts or other global crises may have on our business.

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Recordati (Reuters RECI.MI, Bloomberg REC IM) is an international pharmaceutical group listed on the Italian Stock Exchange (ISIN IT 0003828271) uniquely structured to bring treatment across specialty and primary care and rare diseases. We believe that health, and the opportunity to live life to the fullest, is a right, not a privilege. We want to support people in unlocking the full potential of their lives. We have fully integrated operations across research & development, chemical and finished product manufacturing through to commercialization and licensing. Established in 1926, Recordati operates in approximately 150 countries across EMEA, Americas and APAC regions. At the end of 2023, Recordati employed over 4,450 people and consolidated revenue of € 2,082.3 million. For more information, please visit www.recordati.com

DECLARATION BY THE MANAGER RESPONSIBLE FOR PREPARING THE COMPANY'S FINANCIAL REPORTS.

The manager responsible for preparing the company's financial reports Niccolo Giovannini declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this presentation corresponds to the document results, books and accounting records.

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Our purpose:

Unlocking the full potential of life.



