

English translation as a courtesy copy

Brescia, 27 March 2023

Messers
Gefran S.p.A.
 Via Sebina, 74
25050 – Provaglio d’Iseo (Bs)

Via electronic certified e-mail

Re.: Presentation of the list of candidates for the appointment of the Board of Directors of Gefran S.p.A.

Dear Sirs,

With reference to the Shareholders meeting of Gefran S.p.A. convened in sole call to be attended at the registered office in Provaglio d’Iseo (Bs), Via Sebina, 74, on 21 April 2023 for resolve, among the others, the appointment of the Board of Directors pursuant to Article 13 of the Article of Association, Fingefran S.r.l., as owner of no. 7,634,522 ordinary shares of Gefran S.p.A., equal to the 53.018% of the corporate capital, lodges the following list of candidates for the role of Board of Directors Member of Gefran S.p.A. in the sequential number:

Candidate nr. 1	Ennio Franceschetti	Born in Iseo (Bs) on 5 September 1942	-
Candidate nr. 2	Maria Chiara Franceschetti	Born in Iseo (Bs) on 22 June 1969	-
Candidate nr. 3	Giovanna Franceschetti	Born in Iseo (Bs) on 3 February 1976	-
Candidate nr. 4	Andrea Franceschetti	Born in Iseo (Bs) on 25 May 1977	-
Candidate nr. 5	Marcello Perini	Born in Brescia on 26 March 1969	-
Candidate nr. 6	Alessandra Maraffini	Born in Roma on 8 July 1966	Independent under the <i>Testo Unico delle Finanza</i> and <i>Codice di Corporate Governance</i> except for the requirement set out in point (h) of Recommendation 7
Candidate nr. 7	Enrico Zampedri	Born in Brescia on 6 July 1966	Independent under the <i>Testo Unico delle Finanza</i> and <i>Codice di Corporate Governance</i>
Candidate nr. 8	Cristina Mollis	Born in Bergamo on 4 September 1974	Independent under the <i>Testo Unico delle Finanza</i> and <i>Codice di Corporate Governance</i>
Candidate nr. 9	Giorgio Metta	Born in Cagliari on 14 January 1970	Independent under the <i>Testo Unico delle Finanza</i> and <i>Codice di Corporate Governance</i>

This list complies with the Orientations expressed by the outgoing Board of Directors Explanatory Report on items on the Agenda pursuant to Article 125-ter D.Lgs. no. 58 del 24 February 1998 (TUF), also regarding the diversity criteria described therein.

Fingefran srl

Via Cefalonia, 55
 25100 Brescia
 Italy

Cap. Soc. € 46.481 i.v.
 Reg. Imprese Milano
 10112110159
 R.E.A. 1344179

C.F. 10112110159
 P.IVA (TVA-VAT-MWS)
 IT 02747020960

Attached:

- no. 1 certificate provided by an authorized financial intermediary attesting the ownership by Fingefran S.r.l. of no. 7,634,522 ordinary shares of Gefran S.p.A. equal to the 53.018%;
- the declaration by each candidate stating, under his own responsibility, that he/she accepts the candidature and attesting the inexistence of any grounds of ineligibility or incompatibility in addition to the existence of the requirements for office prescribed by the applicable legislation;
- curricula vitae of each candidate including management and control positions held in other companies.

Yours sincerely.

Fingefran S.r.l.
Chairwoman of the Board of Directors
Giovanna Franceschetti

Fingefran srl

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Personal and professional characteristics of the candidates

Ennio Franceschetti

Current Honorary Chairman of the Gefran S.p.A. Board of Directors.

Born in Protaglio d'Iseo on 5 September 1942, he holds an Industrial Technician diploma from Istituto Tecnico Castelli in Brescia, and is the founder of the Gefran Group, where he was Chief Executive Officer until 2004 and Chairman until 2018.

Maria Chiara Franceschetti

Current Chairwoman of Gefran S.p.A.

Born in Iseo on 22 June 1969, she graduated in Mechanical Engineering from Brescia University and started her career as Director of 3S S.r.l. in Varese. She later joined the Gefran Group as Company Information Systems Manager, and subsequently became Group HR Director. She was Group Chief Executive Officer between 2014 and 2017.

Andrea Franceschetti

Current Vice Chairman of Gefran S.p.A.

Born in Brescia on 28 May 1977. He obtained a Master's Degree in Economics and Management of Small and Medium Enterprises in 2006/2007 and a Master's Degree in Business Economics promoted by Il Sole 24 Ore in 2009.

In 2001-2002, he was responsible for updating the Go-Fluid site for Hydraulics / Pneumatics / Lubrification of the company Vortal S.r.l.

Began working for Gefran S.p.A. in 2002, holding a number of positions in production and quality, becoming International Sales Manager in February 2013 and then Drives Business Unit Sales Manager until 2017; currently Chairman of the Board of Directors of the subsidiary Gefran Soluzioni S.r.l. Also holds the position of Director in the innovative start-up Matchplat S.r.l..

Giovanna Franceschetti

Current Vice Chairman of Gefran S.p.A.

Born in Iseo on 03 February 1976. She holds a degree in Public Relations from the IULM University in Milan. After obtaining a Master's Degree in Business Administration from L. Bocconi Business School, she started working as a Product Manager for consumer goods multinational Unilever.

She was Head of Communications and Image for Gefran and Group Investor Relator from 2004 to 2018, and again from May 2022.

Chairwoman of the Board of Directors of Fingefran S.r.l., Gefran S.p.A.'s parent company.

Marcello Perini

Current Chief Executive Officer of Gefran S.p.A.

Born in Brescia on 26 March 1969, he is the Chief Executive Officer of the Gefran Group since April 2020. Graduated from Brescia University with a degree in Mechanical Engineering and an Executive Master of Business Administration from MIP Graduate School of Business of Politecnico di Milano. Marcello Perini has held positions of growing responsibility and strategic importance in Gefran, from leadership of R&D in the Sensors Business Unit to the position of General Manager of the Sensors and Automation Components Business Unit. In 2014-2015 he was also at the helm of the Motion Control Business Unit.

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Alessandra Maraffini

Born in Rome on 8 July 1966, after graduating in Economics and Business and a specialization in European Union Law and Economics from University of Rome "La Sapienza", she holds a Master's Degree in managerial skills development from Confindustria Roma and the Board Academy at Assogestioni – Luiss Business School.

She has over 30 years of professional career both in companies and in advisory firms.

Within Banking Groups she supported the corporate bodies on issues of control systems, risk management and organization, also following organizational development projects, as well as acquisition projects in asset management.

She has been Head of Corporate Control Functions (Compliance, Risk Management, Internal Audit, Anti Money Laundering) and Operational Functions (Middle Office and Back Office) at leading Italian and International Banking Groups, SGR and Private Equity.

Since 2022 she is an academic in the Master B&C Law of the Luiss Guido Carli University.

Enrico Zampedri

Born in Brescia on 6 July 1966. Graduated in Management Engineering from Politecnico di Milano.

Since March 2018, he is Chairman and Chief Executive Officer of Metra SpA in Rodengo Saiano (Brescia) and of all the Metra Group companies based in Italy, USA and Canada, operative with aluminium extrusion and its processing. He is Executive Vice Chairman of Gruppo Brixia. He has over 30 years of professional career in companies and foundations, also for charitable and cultural purposes.

From January 2015 to 2018 he was General Manager of Fondazione Policlinico Universitario A. Gemelli in Rome, a reference hospital at national and international level and from 2004 to 2014 he was General Manager of Fondazione Poliambulanza Istituto Ospedaliero di Brescia.

He is currently President of Fondazione Melanoma Carolina Zani, Vice Chairman of Fondazione Poliambulanza Istituto Ospedaliero, of Pallacanestro Brescia and of Croce Bianca di Brescia, member of the Board of Directors of Editoriale Bresciana, of Fondazione Opera per l'Educazione Cristiana, of Fondazione Paolo and Carolina Zani for Art and Culture, Probiviro of Confindustria.

Cristina Mollis

Born in Bergamo on 4 September 1974, she is an entrepreneur and strategist in the digital world. After been graduated from LIUC University of Castellanza, she attended a Master from SDA Bocconi.

After an experience as consultant in Valdani Vicari & Associati, has been appointed as Vice President of Value Partner Group. In 2008 founded NuvO' that she managed until 2015 when NuvO' has been merged in H-Farm. After the integration, Cristina Mollis became Head of Industry of H-Farm. In 2019 was CEO of Coin S.p.A.

She continues her career in enterprise with The Okapi Network S.r.l. Società Benefit, company dedicated to the launch of sustainable initiatives. The first of these R5® Living, on the market since 2021, fulfill the creation of home and personal care products with reduced environmental impact.

Giorgio Metta

Born in Cagliari on 14 January 1970. He is the Scientific Director of the Istituto Italiano di Tecnologia (IIT). Graduate in electronic engineer from University of Genova with honors, he obtained a PhD in the same University. He carried out research activity at the University of Leeds (UK), MIT (U.S.A.) and then started his academic activity at the University of Genoa from 2005, with specific focus on robotics. He joined IIT in 2007, leaving the University in 2011, to head a department at IIT of which he became Deputy Director in 2015. He is the author of several scientific publications and carries out consultancy activities for the Ministry of Economic Development in the field of artificial intelligence.

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Comunicazione ex artt. 43 - 44 - 45 del Provvedimento Unico sul Post-Trading del 13 agosto 2018

1. Intermediario che effettua la comunicazione

ABI (conto MT) 03069 CAB 99232
denominazione INTESA SANPAOLO S P A

2. Ultimo Intermediario, se diverso dal precedente, o Intermediario cedente in caso di trasferimento tra intermediari

ABI CAB
denominazione

3. data della richiesta (ggmmssaa) **4. data di invio della comunicazione** (ggmmssaa)
21032023 21032023

5. n.ro progressivo annuo **6. n.ro della comunicazione precedente** **7. causale**
01300009 00000000 INS

8. nominativo del richiedente, se diverso dal titolare degli strumenti finanziari

9. titolare degli strumenti finanziari:

cognome o denominazione FINGEFTRAN SRL

nome

codice fiscale 10112110159

comune di nascita provincia di nascita

data di nascita (ggmmssaa) 00000000 nazionalità ITALIA

indirizzo VIA CEFALONIA 55

città BRESCIA Stato ITALIA

10. strumenti finanziari oggetto di comunicazione:

ISIN o Cod. interno IT0003203947

denominazione GEFTRAN ORD.

11. quantità strumenti finanziari oggetto di comunicazione:

7.634.522,000

12. vincoli o annotazioni sugli strumenti finanziari oggetto di comunicazione

natura 50 - PEGNO A FAVORE NOSTRA BANCA

Beneficiario vincolo

13. data di riferimento (ggmmssaa) **14. termine di efficacia** **15. diritto esercitabile**

21032023 27032023 DEP

16. note

PRESENTAZIONE LISTA DEI CANDIDATI ALLA CARICA DI AMMINISTR

Firma dell'Intermediario

17. Sezione riservata all'Emissente

Data della rilevazione nell'Elenco

Causale della rilevazione: Iscrizione Maggiorazione Cancellazione

Motivazione della cancellazione o del rifiuto di iscrizione

INTESA SANPAOLO S.p.A.
Filiale Imprese di Chiari - 21207

Firma dell'Emissente

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Ennio Franceschetti born in Provaglio d'Iseo on 05/09/1942 address Iseo (BS) via Colombera 8, Trav I fiscal code FRNNNE42P05H078S

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Provaglio d'Iseo, 6 March 2023

Signature: f.to Ennio Franceschetti

28 febbraio 2023

CURRICULUM VITAE: Ennio Franceschetti

Dati Personalni

Data di nascita: 5 settembre 1942
Luogo di nascita: Provaglio d'Iseo (Bs)
Residenza: Iseo (BS)

Percorso professionale:

Dal 1960 Gefran SpA

1960 – 2017: Presidente
2017 – Presidente Onorario di Gefran SpA

Dal 1997_Fingefran

2019 – 2022 Presidente di Fingefran
2022 Amministratore di Fingefran

Dal 2010 Marfran srl (già Francesco Franceschetti Elastomeri)

Socio e Membro del CdA

Dal 2013 CSMT

Membro del Comitato Tecnico Scientifico di (di cui è socio fondatore e Presidente fino al 2013)

Dal 2014 S.F.E.R.A. Onlus Gennaro Franceschetti

1994 – 2019 Presidente
2019 Presidente Onorario

2018 – 2016 Associazione Industriale Bresciana (ora Confindustria Brescia)

Membro del Consiglio Generale

2014 Fondazione ITIS Benedetto Castelli

E' socio fondatore con Gefran SpA

1998 – 2004 ASM SpA (Azienda Servizi Municipalizzati) di Brescia

Membro del Consiglio di Amministrazione

Premi e onorificenze

2016 Premio “University of Brescia Award”

Formazione:

1963 Diploma di Maturità di Perito Industriale conseguito presso ITIS Castelli di Brescia

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Maria Chiara Franceschetti born in Iseo (Bs) on 22/06/1969 address Cellatica (BS) via Enrico Fermi 21 fiscal code FRNMCH69H62E333R

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingeefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Provaglio d'Iseo, 6 March 2023

Signature: f.to Maria Chiara Franceschetti

Informazioni Personali

Nome/Cognome

Indirizzo

e-mail

Data di nascita

Stato civile

Maria Chiara Franceschetti

Via E. Fermi, 21 – 25060 Cellatica (BS)

mc.franceschetti@gefran.com

22 giugno 1969

Coniugata, 3 figli (Lorenzo 25, Carlotta 22, Marta 19)

Percorso professionale**Cariche attuali nel
Gruppo Gefran**

Presidente Gefran S.p.A dal 2018 (in corso)

Presidente di Gefran Inc, North Andover, MA, USA

Presidente di Gefran India, Pune

Presidente di Gefran Siei Asia Pte Ltd, Singapore

Presidente di Gefran Siei Drives Technology, Shanghai

Presidente di Sensormate Ag, Aadorf, Svizzera

Amministratore di Fingeefran s.r.l.

Amministratore di Gefran Soluzioni srl

Amministratore di Gefran France SA

Amministratore di Gefran Deutschland GmbH

Altre cariche attualiVice Presidente di A.N.I.E. Automazione con delega Energia e Sostenibilità
(dal 23/06/22 in corso)Membro del Consiglio di Amministrazione di Banca Santa Giulia (dal 19/05/22
in corso)Membro del Consiglio Generale di Confindustria (dal 19/05/2021-in corso il
mandato 2021-2023)Membro del Consiglio Generale di Confindustria Brescia (dal 2016 – in corso il
mandato 2020-2024)Membro del Comitato di Gestione di Fondazione Casa di Industria Onlus dal
24/02/2021 – in corso)**Cariche precedenti
nel gruppo Gefran**

Vicepresidente di Gefran SpA dal 2017 al 2018

Presidente di Fingeefran s.r.l. dal 2016 al 2019

Amministratore Delegato Gruppo Gefran dal 29/04/2014 al 2017

Dirigente Direttore Risorse Umane Gefran Spa dal 01/04/2004 al 29/04/2014

Responsabile area Sistemi Informativi Aziendali dal 2001 al 2004

Responsabile Controllo di Gestione dal 02/03/1998 al 2001

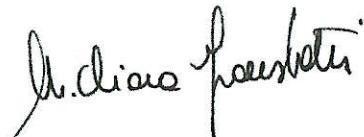
Presidente di Siei Areg GmbH

Amministratore di Gefran Middle East, Istanbul

Presidente di Gefran Drives and Motion



Altre cariche precedenti	Membro del Consiglio direttivo di ANIE Automazione (dal 2017 al 2022) Consigliere Indipendente di Amministrazione di A2A S.p.A. dal 2017 al 2020 Membro del Consiglio del Territorio Della Lombardia in Unicredit SPA dal 2015 al 2018 Consigliere Camerale di C.C.I.A.A. di Brescia dal 2017 al 2019 Consigliere di Amministrazione Sabaf SpA dal 2014 al 2015
Studi e formazione	Controllo di Gestione nelle Piccole e Medie Imprese SDA Bocconi (1998) Laurea in Ingegneria Meccanica (1993) Università degli Studi di Brescia Diploma di maturità classica (1988) Istituto Cesare Arici (BS)
Lingue straniere	Italiano: Madrelingua Inglese: conoscenza professionale completa



Autorizzo il trattamento dei dati personali contenuti nel mio curriculum vitae in base al D. Lgs. 196/2003 e all'art. 13 GDPR 679/16.

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Giovanna Franceschetti born in Iseo (Bs) on 03/02/1976 address Brescia via del Carretto 4, fiscal code FRNGNN76B43E333O

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Provaglio d'Iseo, 6 March 2023

Signature: f.to Giovanna Franceschetti

Giovanna Franceschetti

Dati Personalni

Data di nascita: 3 Febbraio 1976

Luogo di nascita: Iseo (Bs)

Residenza: Via Del Carretto, 4 – 25127 Brescia

- 2000 Master Business Administration – Scuola di Direzione Aziendale “L. Bocconi” Milano
- 1999 Laurea in Relazioni Pubbliche – Istituto Universitario Lingue Moderne

Attività svolte

- 2000 – 2003: Unilever Italia, Brand Manager
- 2003 – 2018: Gefran S.p.A., Responsabile Relazioni Esterne, Investor Relator
- 2013 – 2022 Consigliere Fingefran S.r.l.
- 2018 – 2022 Consigliere Gefran Drives and Motion S.r.l.
- 2009 – 2022 Presidente Siei Areg GmbH dal 2009

Attività in corso

- Vicepresidente di Gefran S.p.A. con delega alla comunicazione e alla sostenibilità dal 2018
- Presidente di Fingefran S.r.l. dal 2022
- Presidente di Elettropiemme S.r.l. dal 2022
- Presidente Gefran Deutschland GmbH dal 2018
- Presidente Gefran France SA dal 2006
- Consigliere Gefran Soluzioni S.r.l. dal 2015
- Consigliere Gefran INC. dal 2007
- Consigliere Gefran India Pvt. Ltd. dal 2008
- Consigliere Gefran Siei Drives Technology Co Ltd dal 2009
- Consigliere Gefran Uk Ltd dal 2018
- Consigliere Gefran Siei Asia Pte Ltd dal 2011
- Consigliere Colombera S.r.l. dal 2014
- Consigliere Fondazione Istituto Tecnico Benedetto Castelli

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Andrea Franceschetti born in Iseo (Bs) on 28/05/1977 address Cologne (Bs) via Giacomo Leopardi, 3 fiscal code FRNNDR77E28E333G

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingeefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Provaglio d'Iseo, 15 March 2023

Signature: f.to Andrea Franceschetti

CURRICULUM VITAE: Andrea Franceschetti

Dati Personalni

Data di nascita: 25 maggio 1977

Luogo di nascita: Iseo (Bs)

Residenza: Cologne (BS)

Percorso professionale:

03/1999 – 10/1999: Inn. Tec Srl di Brescia

11/1999 – 10/2000: Servizio Civile

08/2001 – 03/2002: Vortal Srl di Brescia: responsabile dell'updating sito Go-fluid per l'oleoidraulica/pneumatica/lubrificazione.

Dal 2002 – Gefran SpA

2004 – 2005: Responsabile Reparto di Produzione, assemblaggio componenti elettrici;

2005 – 2008: Responsabile della Qualità Centrale e del Laboratorio prove e qualifica prodotti Componenti/Sensori

2008 – 2010: Funzionario di vendita e coordinatore canale di distribuzione Italia

2011 – 2013: Coordinatore Distributori Italia ed Expert Director Sud America

2013 – 2016: International Sales Director

2016 – 2017: Direttore Commerciale Drive & Motion Business Unit

2017 Vice Presidente e Consigliere

Presidente Gefran Benelux

Presidente Gefran UK

Consigliere Gefran GmbH

Consigliere Gefran Inc

Consigliere Gefran India

Consigliere Gefran GSA

Consigliere Gefran GSAT

Dal 2015 – Gefran Soluzioni Srl

Presidente del Consiglio di Amministrazione

Dal 2018 – Matchplat Srl

Consigliere di Amministrazione

Dal 2021 – Geko & Murier srl

Presidente del CdA

Formazione:

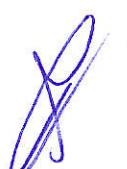
- Diploma Liceo Scientifico nel 1997

- Attestato ISO/TS presso Anfia Torino nel 2006

- Master in Economia e Gestione della Piccola e Media Impresa nel 2006/2007

- Master de Il Sole 24 Ore Business School in Economia d'Impresa nel 2009

Lingue: inglese e portoghese



**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Marcello Perini born in Brescia on 26 March 1969 address Rodengo Saiano, via Nikolajewka 25B fiscal code PRNMCL69C26B157H

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingeefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: 6 March 2023

Signature: f.to Marcello Perini

Curriculum Vitae

Personal information

Surname/Name	Perini Marcello
Address	Via Nikolajewka 25b, 25050, Rodengo Saiano, Brescia, Italy
Mobile	+39 3351205206
E-mail	marcello.perini@gefran.com
Citizenship	Italian
Date of birth	March 26 th , 1969

Key skills	Enterprise economics and financials performance improvement; Strategic business plan development and management; Sale teams and business partner teams organization and coordination; New product design management: from market needs analysis, through product development up to manufacturing processes; Manufacturing processes management and improvement Supply chain management Quality plans implementation based on specific KPI for continuous improvements Leadership and coordination capabilities of multidisciplinary team groups
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Career history	From March 1995 until today employed at the company Gefran Spa holding positions of increasing responsibility.
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May 2020 until today	Gefran Group CEO Gefran Spa is an Italian industrial group (listed in the Milano Stock Exchange) operating in the industrial automation sector by means of three Business Units: Sensors, Components for Automation and Motion. Gefran Group has multiple subsidiaries coordinated directly by the headquarter
Role	Worldwide management and coordination of the Group having the target to expand the business, strengthen organization and capabilities, improving economics and financial performances

Dec 2015 May 2020	Sensors and Components Business Unit General Manager at Gefran SPA The S&C Business Units was born from the merging of the former Gefran Sensor BU and Gefran Components for Automation BU. . The scope of the merging is intended to enhance synergies between organizations and products for a faster and more profitable growth. The new Business Units develops, designs, manufacture and sells sensors, instruments and power controllers for industrial application The BU designs, manufactures and sells Sensors and Electronic Components for Automation.
Role	Management and coordination of product marketing, R&D, manufacturing and quality activities of the division. Direct report to the Group CEO.

Management and coordination of the sales force in Italy and in the foreign countries where Gefran Subsidiaries are located. In particular: France, Suisse, Germany, Benelux, UK, North America and Brasil.

Responsible for the P&L of the business worldwide and for the definition and implementation of the S&C BU strategic plan.

Sept 2005 Dec 2015 Sensor Business Unit General Manager at Gefran SpA.
 The Sensor Business Units develops, designs, and manufacture sensors for industrial application. Research of technological leadership based on specific sensors KH and very high level of vertical integration in the manufacturing process are key factors of the business success.

Role Management and coordination of product marketing, R&D, manufacturing and quality activities of the division. Direct report to the Group CEO.
 Responsible for the P&L of the business and for the definition and implementation of the division strategic plan.

Nov 2014 until Oct 2015 Motion Business Unit General Manager at Gefran SpA
 The Motion Business Units develops, designs, and manufacture inverters for AC and DC motors. The products have application in industrial and civil markets. A very good penetration in the lift market has been reached particularly in China.

Role General Manager role has been covered as an interim, in conjunction with the management of the Sensor Business.
 Reporting directly to the Group CEO, the target has been to define a plan for a future growth and relaunch
 The plan has been based on the reorganization of logistic/production activities to achieve more efficiency, on the identification of new market segments to which direct sales growth and on the definition and development of new products needed to gain market share.

Jan 2000 until Sept 2005 Sensor Business Unit R&D Manager in Gefran SpA
Role Reporting directly to the General Manager of Sensor Division, coordinated the activities related to the technical development of new products until their transfer into production.
Selected Achievements A complete re-organization of the office by core technological competencies and the application of the Product Life Cycle model to the product design has brought a reduction of the time to market and higher quality in the developed sensors.
 5 Patents have been deposited from year 2001 to 2005.

Mar 1995 until Dec 1999 Design Engineer in R&D dept of Gefran Sensori Srl
 Jan 1995 until Feb 1995 Design Engineer at SIPEC ENGINEERING
 June 1994 until Dec 1994 Design Engineer with scholarship at Institute ISMES Bergamo
 Sept 1993 until June 1994 Scholarship at the Optoelectronic Lab of Brescia Engineering University

Education and training

Date **September 2019**
Executive Master of Business Administration – mark 110/110 cum laude
 MIP- Politecnico di Milano- Graduate School of Business

Date **July 1993**

Degree in Mechanical Engineering – Industrial Automation - mark 110/110 cum laude
Faculty of Engineering - University of Brescia-

Date **June 1988**
High school diploma on Science – mark 60/60
Liceo Scientifico A. Calini – Brescia

Date **From January 2000 until December 2004**
Training course in:
- Project Management;
- Marketing Management;
- Personal Management Development Program;
SDA Bocconi – Milan-

Mother tongue Italian
Other foreign languages Very good knowledge of written and spoken English

I authorize the use of personal data contained in my curriculum vitae based art. 13 of Legislative Decree no. 196/2003

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Alessandra Maraffini born in Roma on 08/07/1966 address Milano, via Senofonte n. 2/D fiscal code MRFLSN66L48H501W

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingeefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to meet the independence requirements provided for by article 147 ter of Italian "Decreto Legislativo" n. 58 of 1998 and provided for by article 148, paragraph 3, of such Decreto;
- to allow the appointing Board of Directors to assess its independence, also in accordance with the provisions of the Corporate Governance Code promoted by Borsa Italiana S.p.A., declares not being in the situations provided for by art. 2, Recommendation 7, except for the requirement set out in point (h);
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Milano, 28 February 2023

Signature: f.to Alessandra Maraffini

ALESSANDRA MARAFFINI

INFORMAZIONI PERSONALI

Data e Luogo di nascita: Roma 8 Luglio 1966

Nazionalità: Italiana

Codice fiscale: MRFLSN66L48H501W

Indirizzo: Via Senofonte 2/D Milano 20145

Cellulare: +39 3472822402

E-mail: alessandra.maraffini@gmail.com



EXECUTIVE PROFILE

Vanta oltre 30 anni di carriera professionale sia presso aziende, sia in società di consulenza.

All'interno di Gruppi Bancari ha supportato il Management, il Consiglio di Amministrazione, il Collegio Sindacale e i Comitati Endoconsiliari su tematiche di sistemi di controllo, gestione dei rischi ed organizzazione. seguendo altresì progetti di sviluppo organizzativo in momenti di disruption quali il set up di una banca, la fusione di realtà bancarie e fiduciarie nonché progetti di acquisizione nell'asset management.

E' stata Responsabile di Funzioni Aziendali di Controllo (Compliance/Risk Management/Internal Audit/Anti Money Laundering) e di Funzioni Operative (Middle Office/ Back Office) presso primari Gruppi Bancari Italiani ed Internazionali, SGR e Private Equity.

Ha forti competenze in ambito Organizzativo, Anti-Money Laundering, Servizi d'Investimento, Privacy ,Risk Management, Compliance, Internal Audit, Compliance, nel settore banking , financial services ed esperienze anche nel settore industriale e servizi (società quotate Codice di Autodisciplina).

Nel corso del 2022 ha completato un corso di perfezionamento universitario (*Board Accademy: Assogestioni – Luiss Business School*) finalizzato a formare i futuri consiglieri di amministrazione e i componenti di strutture di corporate governance e di controllo di società quotate e non.

ESPERIENZE PROFESSIONALI

Da Lug 2020 – in corso	Libera Professione <ul style="list-style-type: none">• Docenza Master B&C Law - Luiss Guido Carli University ➤ titolo: "Profili antiriciclaggio nell'operatività dei fondi comuni d'investimento"• Of Counsel Studio Legale Bisogni & Associati :Specialist Funzione Compliance e Antiriciclaggio SGR Immobiliare<ul style="list-style-type: none">✓ supporto Responsabile della Funzione Compliance, Antiriciclaggio Anticorruzione, Trasparenza, per lo svolgimento del piano delle attività annuali ed alert normativo✓ supporto Funzione Antiriciclaggio per:
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	<ul style="list-style-type: none"> ➤ la redazione annuale della relazione e dell'autovalutazione dei rischi di riciclaggio e di finanziamento del terrorismo settore bancario/finanziario ➤ l'implementazione del modulo di valutazione del profilo di rischio antiriciclaggio ed antiterrorismo della clientela ✓ la formazione alla struttura della SGR sull'aggiornamento normativa nazionale ed europea in ambito antiriciclaggio e finanziamento del Terrorismo <p><i>Due Diligence in occasione di acquisizione ramo d'azienda</i></p> <ul style="list-style-type: none"> • Specialist Sistema di Controllo Interno e di Gestione dei Rischi Grand Thornton financial advisory services s.r.l <ul style="list-style-type: none"> ✓ supporto realizzazione incarichi Risk Assessment (realtà Fintech) ✓ supporto Funzione Compliance e Antiriciclaggio (Asset Management – branch italiana di Società Lussemburghese) per lo svolgimento delle attività annuali ✓ supporto incarico assistenza Istituto di Credito Funzione Compliance ed Antiriciclaggio ✓ formazione obbligatoria agli intermediari (Banche, Factoring, SGR) sull'aggiornamento normativa nazionale ed europea in ambito antiriciclaggio e finanziamento del Terrorismo • Specialist Sistema di Controllo Interno e di Gestione dei Rischi Banca Popolare dell'Alto Adige <ul style="list-style-type: none"> ✓ supporto al Presidente dell'Organo di Controllo per svolgimento attività annuali ✓ supporto alle Funzioni Aziendali di Controllo (FAC) per la revisione della metodologia integrata e lo sviluppo del Tableau de Board delle FAC ✓ assessment del Sistema dei Controlli della Banca a supporto degli Organi Sociali e del Comitato Rischi (prima analisi e successivo follow up) ✓ supporto nella predisposizione delle risposte alle richieste degli Organi di Vigilanza (Banca d'Italia e Consob) ✓ supporto alla Funzione Compliance sui seguenti ambiti: Trasparenza Bancaria, Antiriciclaggio, Product Oversight and Governance/POG, Loan Origination and Monitoring/LOM ✓ supporto allo Sviluppo metodologie in uso nella Funzione Compliance, stato dell'arte e gap struttura processi e normativa della Banca (governance ed operativa) • Specialist Sistema di Controllo Interno e di Gestione dei Rischi supporto alle imprese ex sezione E del Registro degli intermediari assicurativi per individuazione modello di controllo in ambito antiriciclaggio idoneo ai fini del Regolamento IVASS 111/13 luglio 2021 – individuazione criteri dimensionali e organizzativi per istituire la funzione antiriciclaggio e di revisione interna, nomina responsabili di tali funzioni e responsabile per la segnalazione delle operazioni sospette
<p><i>Da Lug 2018 a Giug 2020</i></p>	<p>Governance Consulting srl Client Partner avvio e sviluppo Practice Risk & Controls e coordinamento team di 3 risorse</p> <p>Principali incarichi svolti:</p> <ul style="list-style-type: none"> • Supporto Area Wealth Management Gruppo Bancario Significant per revisione processi e Sistema dei Controlli Interni

	<ul style="list-style-type: none"> • <i>Supporto società quotate e non quotate per Assessment e Sviluppo del Sistema di Controllo Interno settore bancario/finanziario, servizi. Presentazione dei risultati al Comitato Rischi e agli Organi Sociali (Consiglio d'Amministrazione e Collegio Sindacale) e supporto al successivo follow up</i> • <i>Supporto Funzioni Aziendali (anche di Controllo) nel presidio/ svolgimento del piano di remediation post attività ispettiva da parte dell'Autorità di Vigilanza settore bancario/finanziario</i> • <i>Supporto Responsabile Protezione Dati per implementazione Regolamento UE 2016/679 GDPR settore bancario/finanziario, servizi, alimentare, farmaceutico</i> • <i>Supporto Funzione Audit e Dpo per simulazione ispezione Autorità di Vigilanza su efficacia livello di implementazione Regolamento UE 2016/679 GDPR settore bancario, farmaceutico e servizi</i> • <i>Induction al Consiglio d'Amministrazione di una Banca Less Significant del nord Italia sui seguenti temi: Mifid2, Aggiornamenti normativa Bankit, Privacy, Antiriciclaggio, Anticorruzione, Collegamenti con il modello 231/01</i> • <i>Supporto nello svolgimento del processo di autovalutazione annuale degli Organi Sociali settore bancario/finanziario</i> • <i>Responsabile in outsourcing Funzione Internal Audit Società Assicurazione Danni</i> • <i>Convegno AIAA relatore "Il GDPR un anno dopo... DPO ed Internal Audit Esperienze e best practise a confronto"</i> • <i>Master Executive in Corporate Governance, effettuato in collaborazione con IULM Università di Milano- Docenza sui Sistemi di Controllo Interno e Gestione dei Rischi società quotate, non quotate, enti non for profit</i>
<i>Da 2016 a Giu 2018</i>	<p>Parente & Partners s.r.l</p> <p>Specialist Sistema di Controllo Interno e di Gestione dei Rischi e Responsabile in outsourcing Funzioni di Controllo</p> <ul style="list-style-type: none"> • <i>Responsabile in outsourcing Funzione Compliance società di Asset Management Alpi Fondi SGR (oggi Alicanto SGR), Responsabile Funzione Internal Audit Private Equity (Principia SGR)</i> • <i>Supporto Funzione Antiriciclaggio nello svolgimento delle attività annuali</i> • <i>Supporto Responsabile della protezione dei dati nella revisione del modello in uso (processi, procedure, strumenti)</i> • <i>Docenza Banca per formazione normativa Privacy a tutta la struttura</i> • <i>Revisione modello Privacy in occasione dell'entrata in vigore del GDPR</i> • <i>Supporto redazione delle policy aziendali valide per le succursali italiane di società di diritto europeo</i>
<i>Da 2016 a dic 2017</i>	<p>Swan Asset Management SA Via Luciano Zuccoli 19 , Paradiso Svizzera</p> <p>Specialist Sistema di Controllo Interno e di Gestione dei Rischi (incarico part time)</p> <ul style="list-style-type: none"> • <i>Funzione Risk Management revisione metodologie in uso, strumenti di rendicontazione e sistema di reporting</i>
<i>Da 2015 a 2016</i>	<p>Alezio.net Consulting s.r.l.</p> <p>Specialist Sistema di Controllo Interno e di Gestione dei Rischi</p> <ul style="list-style-type: none"> • <i>Supporto alla predisposizione delle linee guida organizzative dedicate alle società fiduciarie commissionate da Assofiduciaria per l'istanza d'iscrizione alla sezione separata dell'Albo 106 degli Intermediari Finanziari</i> • <i>Assistenza alle Fiduciarie per la presentazione dell'istanza di autorizzazione. Analisi dei modelli organizzativi e dei sistemi di controllo delle istituzioni</i>

	<p>finanziarie con focus specifico sulla normativa Antiriciclaggio (cfr 231/07 e Provvedimenti specifici Bankit)</p> <ul style="list-style-type: none"> • Supporto alle Funzioni Antiriciclaggio di Fiduciarie per l'espletamento degli adempimenti annuali e periodici (controlli di primo/secondo livello e monitoraggio nel continuo) <p>Studio Belluzzo & Associati; sviluppo modello organizzativo e sistema informativo a supporto dello studio per espletare le attività professionali derivanti dagli incarichi associati alla L.186/2014 (Voluntary Disclosure).</p>
Da 2013 a 2015	<p>UBS Fiduciaria</p> <p>Responsabile Operativo delle attività di Middle Office della Fiduciaria</p> <ul style="list-style-type: none"> • Attività di remediation plan (flussi informativi periodici all'Ufficio Rischi Operativi Italia e alla Funzione Audit di Gruppo) • Disegno ed applicazione controlli di primo livello • Tenuta Archivio Unico Informatico • Formazione risorse • Responsabilità e coordinamento team di 12 risorse • Rapporti con la Rete del Gruppo
Da 2012 a 2013	<p>Banca Esperia - Comando in Esperia Servizi Fiduciari S.p.a (ora Spafid Gruppo Mediobanca)</p> <p>Responsabile Operativo delle attività di Back e Middle Office della Fiduciaria</p> <ul style="list-style-type: none"> • Attività di remediation plan (flussi informativi periodici al Collegio Sindacale) • Acquisizione Società Fiduciarie (Fiduciaria San Babila e Cidneo Fiduciaria) • Formazione ed integrazione risorse acquisite • Sostituzione Sistema Informatico • Disegno ed applicazione controlli di primo livello • Tenuta Archivio Unico Informatico • Rapporti con la Rete del Gruppo • Responsabilità e coordinamento team di sei risorse
Da 2011 a 2012	<p>AcomeA Sgr</p> <p>Responsabile della Funzione Compliance, Risk Management, Antiriciclaggio, Ufficio Reclami, membro dello Organismo di Vigilanza 231/01 e mansioni di segreteria societaria (link Studio Legale Bisogni & Associati)</p> <ul style="list-style-type: none"> • Disegno ed avvio del Comitato Rischi della Società in qualità di segretario del Comitato • Responsabilità e Coordinamento team di tre risorse
Da 2009 a 2011	<p>ExtraBanca Spa</p> <ul style="list-style-type: none"> • Start up della banca attività di: <ul style="list-style-type: none"> ✓ software selection, ✓ disegno processi operativi ✓ definizione procedure operative (manuali operativi) ✓ stesura normativa interna di Governance (Policy e Regolamenti) • Assunzione, in occasione dell'avvio dell'attività della Banca, del ruolo di responsabile della compliance, risk management, antiriciclaggio, reclami, monitoraggio crediti, segreteria societaria (link Studio Legale Gentili & Partners) e link auditor: Funzione Internal Audit in outsourcing (Federazione bcc piemonte valle d'aosta e liguria).

	<ul style="list-style-type: none"> • <i>Rapporti con banca tramite (Iccrea) in ambito presidio normativa Antiriciclaggio e Finanziamento del Terrorismo e Sistemi di Pagamento</i> • <i>Responsabilità e Coordinamento team di tre risorse</i>
<i>Da 2007 a 2008</i>	<ul style="list-style-type: none"> - <i>SSG Management Consulting (docenti universitari Bocconi)</i> - <i>Membro del Comitato Scientifico di ARGIS - Associazione di Ricerca per la Governance dell'Impresa Sociale)</i> <p>Specialist Sistema di Controllo Interno e di Gestione dei Rischi</p> <ul style="list-style-type: none"> • <i>individuazione metodologie e modelli di controllo e gestione dei rischi nelle imprese profit e not for profit</i>
<i>Dal 1992 al 1999 e poi dal 2000 al 2007</i>	<p>Credito Emiliano</p> <ul style="list-style-type: none"> • <i>Responsabile Rischi Operativi e coordinatrice dei Comitati Rischi di Gruppo e dei progetti Basilea 2 .</i> • <i>Testimonianza giornata AIFIRM sullo stato avanzamento del progetto rischio operativo nelle banche italiane</i> • <i>Responsabile Progetto Credit Risk Management di Credem Holding e supporto all'attività di Audit Finanza</i> • <i>Responsabile operativa dell'ufficio commerciale di Euromobiliare Investimenti SIM (ora Banca Euromobiliare)</i> • <i>Controllo di gestione Banca con la responsabilità del controllo dell'area Finanza (analisi, sviluppo e implementazione modello di misurazione)</i> • <i>Sede di Roma Credem Banca ed task force per acquisizione banche minori nel Sud Italia (settoriale e coordinatrice esecutivi 4 risorse)</i>
<i>Dal 1999 al 2000</i>	<p>Euros Consulting</p> <ul style="list-style-type: none"> • <i>Specialista e referente area controllo di gestione e controllo rischi area Finanza : principali clienti/incarichi (Popolare Lodi, Banca di Roma, Iccrea Holding, Cassa di Risparmio di Firenze)</i> • <i>Docenza master in Tecnica bancaria Euros Consulting argomento : Controllo di gestione dell'area Finanza.</i>

ISTRUZIONE E FORMAZIONE

- *Board Accademy: Assogestioni – Luiss Business School corso di perfezionamento universitario finalizzato a formare i futuri consiglieri di amministrazione e i componenti di strutture di corporate governance e di controllo di società quotate e non- aprile 2022*
- *Specializzazione in Diritto ed Economia dell'Unione Europea presso l'Università degli Studi di Roma "La Sapienza" Facoltà di Economia e Commercio*
- *Master in sviluppo delle Capacità Manageriali – Confindustria Roma*
- *Laurea in Economia e Commercio conseguita presso l'Università degli Studi di Roma "La Sapienza"*
- *Diploma di maturità classica conseguito presso il liceo classico "Dante Alighieri" di Roma.*

EVENTUALE ISCRIZIONE AD ALBI / ORDINI PROFESSIONALI

N/A

EVENTUALI ULTERIORI CARICHE RICOPERTE

N/A

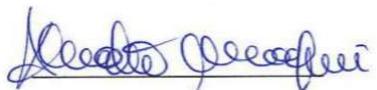
AUTORIZZAZIONE AL TRATTAMENTO DEI DATI PERSONALI

Autorizzo il trattamento dei miei dati personali per le finalità indicate nell'informativa pubblicata ai sensi del Decreto Legislativo 30 giugno 2003 n. 196 e s.m.i. e del Regolamento UE del 27 aprile 2016, n. 679 (General Data Protection Regulation - GDPR).

Data

26 Febbraio 2023

Firma

A handwritten signature in blue ink, appearing to read "Dante Meochei".

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Enrico Giuseppe Zampedri born in Brescia on 06/07/1966 address Brescia, Corsia del Gambero, 7 fiscal code ZMPNCG66L06B157V

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingeefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to meet the independence requirements provided for by article 147 ter of Italian "Decreto Legislativo" n. 58 of 1998 and provided for by article 148, paragraph 3, of such Decreto;
- to allow the appointing Board of Directors to assess its independence, also in accordance with the provisions of the Corporate Governance Code promoted by Borsa Italiana S.p.A., declares not being in the situations provided for by art. 2, Recommendation 7;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Brescia, 28 February 2023

Signature: f.to Enrico Giuseppe Zampedri

Enrico Giuseppe Zampedri was born in Brescia on July 6, 1966. He graduated in Management Engineering in 1992 at the Politecnico in Milan.

Since March 2018, he has been CEO of Metra Spa in Rodengo Saiano (BS) and of all Metra Group companies in Italy and North America, dealing with aluminum extrusion and its processing (turnover 2022: 576 million Euro with 64 million Euro EBITDA and 1,300 employees). From 2021 the Metra Group is owned by the US investment fund KPS Capital Partners.

Main other current positions:

- Since 2019, he has been vice president of Brixia Finanziaria Spa (Brescia), which operates in investments with over 350 million Euro of assets.
- Since September 2021 he has been a member of the Board of Directors of Editoriale Bresciana Spa, a company that among other things publishes the daily newspaper Giornale di Brescia.

Other pro-bono positions

- Since October 2020, he has been chairman of the board of directors of Carolina Zani Melanoma Foundation and Paolo and Carolina Zani Foundation for Arts and Culture
- Since July 2017 he has been vice-chairman of the Board of Directors of Fondazione Poliambulanza Hospital in Brescia, an acute care hospital with 200 million euro of turnover and 2,000 employees
- Since 2014 he has been member of the board of Croce Bianca di Brescia.

Previous significant appointments:

- From 2014 to 2018, he was General Director of the A. Gemelli University Polyclinic Foundation in Rome the biggest Italian hospital with 1.600 beds and 5.500 employees
- From 2004 to 2014, he was General Director of the Brescia Poliambulanza Foundation, a highly specialized acute care hospital with 650 beds and 1.800 employees
- From 2001 to 2004, he was CEO of Brandt Italia SpA (domestic appliances with the brands Ocean and San Giorgio) of the French multinational company Elcobrandt S.A..
- From 1995 to 2001, he was founding partner and chairman of the board of directors of Logicom Srl, one of the first companies founded in Italy dealing Internet services to companies.
- From 1992 to 1995 Ocean Spa Domestic Appliances with different roles in Logistics.

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFRAN S.P.A.**

The undersigned Cristina Mollis born in Bergamo on 04/09/1974 address Bergamo, Via Guglielmo Mattioli 4/B, fiscal code MLLCST74P44A794I

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingeefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to meet the independence requirements provided for by article 147 ter of Italian “Decreto Legislativo” n. 58 of 1998 and provided for by article 148, paragraph 3, of such Decreto;
- to allow the appointing Board of Directors to assess its independence, also in accordance with the provisions of the Corporate Governance Code promoted by Borsa Italiana S.p.A., declares not being in the situations provided for by art. 2, Recommendation 7;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Bergamo, 1 March 2023

Signature: f.to Cristina Mollis

CRISTINA MOLLIS

Date of birth	September 4th, 1974
Contact details	E-mail: cristina.mollis@gmail.com Mobile: +39 335 57 99 520
Permanent address	Via Mattioli 4/B, 24129 Bergamo - Italy

Education/Qualifications/Professional Affiliations

1993
High School Diploma

1997
Degree in Economics
University Carlo Cattaneo, Italy

1998 Master MPI SDA Bocconi

Professional experiences

December 2019 - Now

The Okapi® Network srl Società Benefit (Okapi).

Founder of **The Okapi® Network srl Società Benefit (Okapi).** Okapi is dedicated to building ideas, services, even products or companies that contribute to look ahead, to push companies achieve their goals, to create something lasting and impactful, while addressing the main sustainability issues.

The OKAPI network is the traveller companion for companies that want to transform themselves. We will represent a new way to innovation and growth. We'll give responsiveness to business needs, understanding of existing processes and constraints, with the capability to deeply know technology trend and design.

We have taken the legal form of a Benefit Society since the early stages of our development, explicitly pursuing not only business objectives, but also aims of common benefit by operating in a responsible, sustainable, and transparent way towards people, communities, territories and the environment. We take sustainability seriously: we have integrated into our corporate purpose the specific aim of having an impact on society and the environment.

The first brand launched by Okapi is **R5® Living**, launched in April 2021. R5® Living creates personal and cleaning products that are effective, plastic-free, low carbon footprint, beautiful. "Good products", less plastic, less impact, more nature. We are convinced that small everyday gestures conceal big revolutions and together we can drive change, one step at a time, one product at a time.

Okapi won in November 2021 the award "Campioni di Innovazioni" and has been chosen by Amazon for the Climate Pledge programme, programme to which 313 global companies have signed up to turn the climate crisis into climate action, achieving the goals of the Paris Agreement 10 years early.

From: November 2022

Member of the board of directors of FAE Technology Spa

FAE Technology spa is a benefit company that operates in design, PoC development, industrial design, prototyping, manufacturing, and solution delivery in embedded electronics and custom electronics products. Starting from an idea FAE Technology is able to develop a solution, validate its effectiveness, transform it into an industrial product, orchestrate the supply chain in a customized way, and manage the manufacturing processes up to the go-to-volume of the product in the market.

FAE Technology is listed on the Euronext Growth Milan.

From: April 2020

Member of the board of directors of Gefran Spa

Gefran is listed on the EURONEXT STAR MILAN.

The Gefran Group is one of Europe's leaders in industrial automation. With almost 40 years of experience, Gefran designs and manufactures sensors, electronic components, drives and control systems for the automation of industrial machines. Active in the plastics and rubber, packaging, woodworking, textiles, food, metalworking and glass sectors, Gefran works with OEMs (machine manufacturers) to offer products with high technological content, thanks to thirty years of know-how and technological excellence guaranteed by proprietary control of primary design and manufacturing technology. Constant investments in R&D and process innovation and cooperation with qualified European Research Centres and Universities have made Gefran a point of reference for industrial automation, capable of working alongside customers to develop dedicated solutions and answer the technical and technological questions of customers who are leaders in their sector. The Gefran Group operates directly on the main international markets through sales branches in Italy, France, Germany, Switzerland, the United Kingdom, Belgium, Spain, Turkey, the United States, Brazil, China, Singapore and India, and through production branches in Germany, Switzerland, Brazil, the United States and China. Today the Gefran Group has over 800 employees.

From: July 2020

Member of the board of directors of Triboo Spa

Triboo S.p.A., a company listed on the EURONEXT MILAN, is a Digital Transformation Factory that supports its clients in the creation and management of their digital activities worldwide.

April-July 2019

Coin SPA

Italy

CEO

June 2015 – June 2018

H-FARM

Italy

Head of H-FARM Industry

In 2015, Cristina decided to sell NuvO' to H-FARM and become Head of Industry, one of the three

business unit of H-FARM, bringing H-FARM from less than 3M€ in revenues to 42M€ in revenues by the end of 2017 (80% coming from H-FARM Industry division).

During these last three years the Industry division kept on focusing on digital and business transformation for important customers as:

- OVS
- Gucci
- Carlsberg
- Trussardi
- GS1
- Tecnica Group
- Cattolica Assicurazioni
- Allianz
- Edenred
- Verti
- Telecom
- Poste Italiane
- Mastercard
- and many others

2008 - 2015

NuvO'

Italy

Founder & CEO

In March 2008 Cristina Mollis founded NuvO', a company that focuses exclusively on the digital space, of which she covers the CEO role. NuvO' aims at bringing progress and innovation to its customers, by managing complex projects in the digital business. The company supports them throughout the entire process from business planning to action plan design, through the implementation (sometimes also temporarily managing process outsourcing), to continuous measurement of results.

NuvO' is characterized by a personal and innovative approach in its operating process, its ideas and methods, as well as in the organization.

Over the past 8 years NuvO' has grown (mainly organically) up to ca. 9M€ in revenues (FY2014) and 70 people headcount (including recent acquisition of Digital Kitchen, 39 in the strategic consulting perimeter).

Some of the most important clients include:

- Gruppo Coin
- Telecom Italia / Impresa Semplice

- Allianz
- Poste Italiana / Poste Mobile
- Valentino Fashion Group
- Barilla
- Pamper's
- Miroglio
- Matrix
- Mcs - Marlboro Classics,
- Marazzi
- Elena Miro
- Galli Sport

2000 – 2008

Value Partners Group

Italy

2000 – 2007

Vice President

2007 – 2008

Vice President, E-TREE

One year later in 2000, she joined Value Partners at the time when VP Web and VP Tech were going to be founded and few years later incorporated in Value Team (eventually sold to NTT Data in 2011). In Value Partners, Cristina Mollis rapidly grew to a Vice President role, becoming head of the Telco Unit for marketing, sales, and customer operations. In 2007 she became responsible of E-TREE , the Group's Internet Company.

During her 8 years at Value Partners, Cristina Mollis led several projects on the verge between marketing, sales and customer operations especially in Telco but also in FMCG and Retail industries. Main projects would encompass:

- e-Business initiative assessment, traditional and digital marketing plan, analysis and definition of e-Commerce strategies, evolution from traditional customer care to digital customer care, loyalty management, cluster analysis, definition of the new web strategy and organization; definition of new e-opportunities both inside the company and for customers;
- Analysis of Top Business sales force organization and definition of new processes,
- Definition and deployment of web-based tool for sales force automation, organization and concept for both consumer and business client.

In 2008, upon the decision from Value Partners leadership to abandon the creation of the new consulting unit dedicated to digital strategy and digital transformation projects (VP Frontiers), Cristina Mollis decided to leave and pursue that same opportunity as an entrepreneur.

1999 – 2000
Valdani Vicari & Associati
Italy

Consultant

After completing her university studies in 1997, Cristina Mollis started her professional career at Valdani Vicari & Associati, a small consulting firm, mainly focused on marketing planning, market researches and sales effectiveness projects.

COMPETENCY ASSESSMENT

Consulting skills

Cristina Mollis has been a consultant throughout her entire career (roughly 20 years), and a successful one both as an esteemed member of a well-known, strategic management consulting firm (Value Partners) where she grew to leadership positions during her 8 years, and subsequently as an entrepreneur in the consulting arena where she was able to grow her company to 9 M€ /year exclusively focusing on digital projects.

She is able to couple sound strategic and business planning capabilities with a pragmatic, operational approach to implementation of impactful action plans, which is so key in today's digital transformation projects.

She has standing and experience to connect at top level and she is already recognized by Italian CEOs, CMOs and Chief Digital Officers of relevant companies as a valuable thought partner.

Digital processes and technology

Definitely knowledgeable about strategic, organizational and operational implications of digital transformation in some industries that are particularly relevant in different markets (e.g., Fashion, Telco, Retail,..), Cristina can both articulate a vision and a detailed action plan also leveraging her significant experience in "traditional" marketing, sales and customer operations consulting.

On top of that, the nature of projects her company engages with entails an advanced knowledge of key technology platforms and solutions.

Results Orientation

Very driven, self-motivated and enthusiastic about what she does, Cristina shows a strong result orientation both in setting and pursuing ambitious targets for her company and in her client work. In the 7 years since its foundation, NuvO' has grown from scratch to a significant size for a pure consulting business on digital. She has been able to motivate her team to grow the business and extend their relationships, even though she is still the key engine of business development.

On the client side, she always pushes for exceeding client expectations in terms of quality of delivery but, above all, of long-term economic and business impact of the proposed action plan and connected digital solutions.

She constantly pursues process and business innovation using digital technologies and services to change the way her clients do business: in order to be able to do so her own way, she left a well-established consulting firm to found her own.

Strategic Orientation

Cristina practically applied her strategic orientation to her career: she spotted the digital opportunity quite in advance with very good understanding of clients' needs, technology trends, potential impact and required business proposition. She accordingly developed NuvO's value proposition with a stated long term aspiration to become a leader in her space.

In her client work she always starts from a thorough strategic review of current business challenges to develop an integrated digital strategy that encompasses all key aspects of an organization's processes and positioning, in alternative scenarios. She is able to derive very concrete, operational, action-oriented plans leveraging existing company's strengths and innovative solutions.

Collaboration & Influencing

As an expert consultant, Cristina scores very strong on collaboration & influencing: she is very open and willing to listen, proactively looks for input from all relevant stakeholders (with the right sensitivity of each role) and openly brings issues to the table for participative resolution. She can influence highly ranked top managers both on intellectual and emotional ground, demonstrating a deep involvement in their challenges both personally and through her team.

Her devotion to client service goes way beyond her personal interest: she has demonstrated in several occasions

Team Leadership

Cristina has led project teams since quite early in her career up until when she had to build and grow her own team at NuvO' (7 people joined her from Value Partners right from the beginning). Her managerial style is very collaborative and inclusive, she leads from the front with passion and enthusiasm as well as through sharing a vision and designing a path together with her people. She can be tough when needed (e.g., during the peak of the crisis, she first lowered her salary and then her peers' – despite their protests – to keep the company profitability and be able to invest) and provide developmental feedback based on observed behaviours and facts.

**STATEMENT OF ACCEPTANCE OF THE NOMINATION AS MEMBER OF THE
BOARD OF DIRECTORS OF THE COMPANY GEFTRAN S.P.A.**

The undersigned Giorgio Metta born in Cagliari on 14 January 1970 address Genova, via Mameli 7
fiscal code MTTGRG70A14B354R

DECLARES

- to accept the appointment of Director of the company Gefran S.p.A., in the list submitted by Fingeefran S.r.l.;
- the lack of causes of ineligibility and incompatibility;
- to have the honorability requirements of applicable legislation and requirements provided for by the Article of Associations;
- to meet the independence requirements provided for by article 147 ter of Italian "Decreto Legislativo" n. 58 of 1998 and provided for by article 148, paragraph 3, of such Decreto;
- to allow the appointing Board of Directors to assess its independence, also in accordance with the provisions of the Corporate Governance Code promoted by Borsa Italiana S.p.A., declares not being in the situations provided for by art. 2, Recommendation 7;
- to undertake to communicate in a timely manner any subsequent change in the information included in this statement;
- to authorise the processing of personal data under the current legislation.

In faith,

Location and date: Genova, 10 March 2023

Signature: f.to Giorgio Metta

GIORGIO METTA

Roboticist



Document prepared on March 8, 2023

ABOUT ME

Date of birth: January 14, 1970

Place of birth: Cagliari, ITALY

Age: 52

CONTACT

eMail: giorgio.metta@iit.it

Phone: +39 3204218836

Skype: [giorgiometta](#)

Web: iit.it/people/giorgio-metta

ACADEMIC APPOINTMENTS

Since 2019	SCIENTIFIC DIRECTOR of the Italian Institute of Technology
2016-2019	VICE SCIENTIFIC DIRECTOR of the Italian Institute of Technology
2012-2019	DIRECTOR of the “iCub Facility” at the Italian Institute of Technology in Genoa, coordinating a group of about 100 people
2012-2019	PROFESSOR (20% FTE) of Cognitive Robotics at the University of Plymouth, UK
2012-2016	DEPUTY DIRECTOR of the Italian Institute of Technology, delegate to the relations with the external funding agencies
2006-2011	SENIOR RESEARCHER at the Italian Institute of Technology in Genoa
2005-2011	ASSISTANT PROFESSOR (with tenure) at the University of Genoa, Italy <ul style="list-style-type: none">Teaching: “Operating systems”, “Natural & Artificial Intelligent Systems” and “Anthropomorphic robotics”, for the bioengineering curricula:<ul style="list-style-type: none">http://www.liralab.it/teaching/OS/ (~50 hours in 2009)http://www.liralab.it/teaching/ROBOTICA/ (~30 hours in 2011)http://www.liralab.it/teaching/SINA (~30 hours in 2011)

REFEREES

1. Rodney Brooks (MIT, USA)

✉ brooks@csail.mit.edu

2. Chris Melhuish (BRL, UK)

✉ chris.melhuish@brl.ac.uk

3. Tamim Asfour (KIT, Germany)

✉ asfour@kit.edu

4. Atsushi Iriki (Riken, JP)

✉ atsushi.iriки@riken.jp

5. Henrik Christensen (UCSD, USA)

✉ hchristensen@eng.ucsd.edu

POSTDOCTORAL POSITIONS

2003-2004	POSTDOC at the University of Genoa including teaching duties, EU project coordination (FET project ADAPT) and laboratory coordination (shared with Prof. Giulio Sandini)
2001-2002	POSTDOCTORAL ASSOCIATE , MIT, AI-Lab, Cambridge, USA <ul style="list-style-type: none">Full time research position at the AI-Lab, in Prof. Rodney Brooks' group

EDUCATION

1996-2000	PHD in Computer Science and Electronic Engineering from the University of Genoa
1995-1995	RESEARCH FELLOW at University of Leeds, UK
1989-1994	MSc DEGREE magna cum laude in Electronic Engineering from the University of Genoa, Italy

OTHER ACHIEVEMENTS

- **2019** Appointed to the Expert Group on AI for the Italian Ministry of Economic Development which prepared the National Strategy on AI
- **2018** Writing a “white/position paper” and participation to the G7 multi-stakeholder conference on Artificial Intelligence for the Italian Ministry of Economic Development
- **2016** Offered PROFESSOR position at the UNSW Sydney Australia, declined early in the negotiation
- **2013** Offered ASSOCIATE PROFESSOR position at University of Genoa, declined
- **2012** National habilitation to FULL PROFESSOR in bio-engineering
- **2003** Offered ASSOCIATE PROFESSOR position at Indiana University Bloomington, declined
- **1995** Chartered engineering habilitation (Italian)

RESEARCH FUNDING

RESEARCH GRANTS

The “Budget” column reports the total budget under my control and/or allocated to my laboratory/department. Ordered by “year”. PI = Principal Investigator.

Number and year	Title	Comments	Budget
FP6-ICT-2004-004370	RobotCub	Duration 65 months, coordinated the consortium (10 partners) for 16 months, acted as technical leader for the entire duration of the project	About 2M€
FP7-ICT-2007-231467	eMorph	Duration 36 months, PI for the University of Genoa	256k€
FP7-ICT-2008-214668	ITALK	Duration 48 months, PI	About 1.6M€
FP7-ICT-2008-215805	CHRIS	Duration 48 months, PI	599k€
FP7-ICT-2008-215843	Poeticon	Duration 36 months, PI	310k€
FP7-ICT-2009-231500	RoboSKIN	Duration 36 months, PI	475k€
FP7-ITN-2010-235065	RobotDoc	Duration 48 months, PI, Marie Curie training network	380k€
FP7-ICT-2011-270273	Xperience	Duration 60 months, PI	846k€
FP7-ICT-2011-270490	EFAA	Duration 36 months, PI	540k€
FP7-ICT-2012-288382	Poeticon++	Duration 36 months, co-PI, shared management with Luciano Fadiga	About 300k€
FP7-ICT-2013-612139	Wysiwyd	Duration 36 months, PI	533k€
FP7-ICT-2013-610967	Tacman	Duration 36 months, PI	398k€
FP7-ICT-2013-611832	Walk-man	WP leader, Nikos Tsagarakis (IIT) is PI (indicated budget relative to my department)	414k€

FP7-ICT-2013-611909	Koroibot	Lorenzo Natale from my laboratory is co-PI and WP leader	400k€
FP7-ICT-2013-600716	Codyco	Francesco Nori (IIT) is PI, certain tasks are allocated to my department	397k€
NSF	CBMM	Center for Brains, Minds and Machines at MIT	International partner (only travel covered)
PIEF-GA-2013-627688	SICSAR	Supported Postdoc Hagen Lehman	187k€
PIEF-GA-2013-625727	iCub Body Schema	Supported Postdoc Matej Hoffmann	187k€
H2020-RIA-2015	ECOMODE	Duration 48 months, PI Chiara Bartolozzi (within my department)	188k€
MSCA-ITN-2015-642667	SECURE	Duration 48 months, PI, supports two PhD students	516k€
H2220-INFRA-2017 730994	TERRINet	Duration 48 months, PI	385k€
H2020-ICT-2019	DIH-HERO	Duration 48 months, PI (starting January 2019)	458k€

INDUSTRIAL GRANTS AND TECHNOLOGY TRANSFER

Ordered by contract budget.

Number and year	Title	Comments	Budget
(Confidential) 2018	Confidential	Under negotiation: investment offer to spin-off a large part of the iCub/R1 projects for commercial exploitation (estimated closing date mid 2019)	Round A: 100M€
iCub commercial contracts from 2008-2018	iCub robots	Construction, support, delivery of full iCub robots (250k€ per robot), 36 robots and several contracts for sub-components	About 10M€
(Confidential) 2017-2019	Codename ISAAC	Sponsored research agreement with a large Japanese Corporation (name confidential). Extensions under negotiation	3.6M€
Joint Laboratory with IBM	IBM	Joint Laboratory with IBM to connect Watson's services (NLP) with the R1 robot for healthcare applications	1.7M€ (in kind)
Joint Laboratory with Danieli Automation	Danieli Automation	Joint Laboratory with Danieli Automation for the development of force control methods in teleoperation of industrial robots	1.2M€

Italian Competence Center Industry 4.0 – 2018	ARTES4.0	Under negotiation with the Ministry of Economic Development (led by the Scuola Superiore S. Anna, Pisa)	700k€
Joint Laboratory with the Fondazione Don Gnocchi (Italy)	Don Gnocchi	Joint Laboratory with the Fondazione Don Gnocchi (hospital) to develop assistive applications based on the R1 robot	600k€ (partially in kind)
Joint Laboratory with Camozzi Group	Camozzi Group	Joint Laboratory with Camozzi Group to develop collaborative robots/grippers (larger agreement involving several IIT's research lines)	350k€
R1 commercial contracts - 2018	R1 robots	Construction, support, delivery of full R1 robots for Konica-Minolta including support for a postdoc	About 180k€
Vodafone 5G	Vodafone	Agreement with Vodafone Italia to develop robot applications based on experimental 5G network. Part of the Italian Ministry of Economic Development's trials on 5G	N/A
Ericson 5G	Ericson	Agreement with Ericson to develop robot applications based on experimental 5G network (equipment tests)	N/A
Italian Competence Center Industry 4.0 – 2018	START4.0	Under negotiation with the Ministry of Economic Development (led by the CNR, Genoa)	N/A
Robotics and AI for Socio-economic Empowerment - 2022	RAISE	Under the negotiation with the Ministry of University and Research	N/A

PATENTS

Patents generated by my group/under my budget (plurality of authors). Values are estimated through Patsnap service. Patents are listed by family (docket), the total number of actual patents is 33. International patents are filed for several countries including typically Europe, North America, China, Russia, Japan, Korea.

Docket	Date	Title	Estimated value
PT160332	2018	Method and system for controlling a brushless electric motor	N/A (too recent)
PT160331	2016	Robot articolato a gradi di libertà multipli con trasmissione ad albero flessibile	Pending
PT160333	2016	Sistema di movimentazione a cinematica parallela a tre gradi di libertà	Pending

PT160327	2017	Visualizzatore includente una pluralità di sorgenti luminose e una pluralità di guide d'onda	6000\$
PT140221	2016-2018	Reading circuit for POSFET tactile sensor devices	99,000\$ (International)
PT120133	2016	Tactile control arrangement for electrical or electronic devices integrated in a textile support	2.2M\$ (International)
PT070006	2010-2018	Tactile sensor arrangement and corresponding sensory system	400k\$ (International)
USD830437S1	2018	R1 robot design (design registration)	(International)

TRAINING OF STUDENTS AND POSTDOCS

PHD STUDENTS

Names in bold: sole supervisor.

Dates	Name	Current position
2005-2008	Ravinder S. Dahiya	Professor at the University of Glasgow
2005-2008	Marco Randazzo	Senior technician at IIT, decided not to pursue an academic career
2005-2008	Marco Maggiali	Senior technician at IIT, decided not to pursue an academic career
2006-2009	Boris A. Duran	Researcher at RISE Viktoria, Sweden
2007-2010	Lorenzo Jamone	Lecturer in Robotics, Queen Mary University, London
2008-2011	Ugo Pattacini	Technologist at IIT
2008-2011	Matteo Fumagalli	Assistant Professor in Mechatronics at Aalborg University, Denmark
2008-2011	Arjan Gijsberts	Researcher on Machine Learning at IIT, Milan center
2008-2011	Serena Ivaldi	Tenured CR2 Researcher INRIA Nancy Grand Est, France
2009-2011	Carlo Ciliberto	Lecturer at Imperial College, London, UK
2010-2012	Alexandre Schmitz	Associate Professor at Waseda University, Japan
2009-2013	Fouzhan Hosseini	Research Fellow at the University of Leeds, UK
2010-2013	Charles Clercq	Moved to industry as consulting engineer at Altran, Paris, France
2010-2013	Andrea Del Prete	Research Scientist at Max Planck for Intelligent Systems, Tübingen, Germany

2010-2013	Francesco Rea	Researcher at IIT, RBCS research line
2010-2013	Sean Ryan Fanello	Research Scientist at Google, San Francisco, entrepreneur (perceptiveIO Inc.)
2010-2013	Ilaria Gori	Head of Research at Shortbite Ltd., Leeds, UK
2012-2015	Shashank Pathak	Software Architect in AI at Visteon Corp. Karlsruhe, Germany
2012-2014	Ali Paikan	CTO LuxAI S.A., Luxembourg
2010-2014	Nick Wilkinson	Digital Strategist at the Ministry of Justice, London, UK
2012-2015	Alessandro Roncone	Assistant Professor at University of Colorado in Boulder, USA
2013-2016	Tanis Mar	Robotic Researcher, Dyson Corp. Bristol, UK
2014-2017	Massimo Regoli	Machine learning researcher at Alten Italia, Turin, Italy
2015-2018	Raffaello Camoriano	Recently graduated, postdoc at the University of Genoa, Italy
2015-2018	Bertrand Higy	Recently graduated, research fellow at IIT
2015-2018	Stefano Dafarra	Recently graduated, research fellow at IIT
2015-2018	Phuong Nguyen	Recently graduated, research fellow at IIT

POSTDOCTORAL FELLOWS

Dates	Name	Current position
2007-2009	Andrew Dankers	Honda Research Europe, Offenbach, lately moved to Australia to work as researcher at MOBIS, Canberra
2008-2012	Ryo Saegusa	Professor at the Toyohashi University of Technology, Japan
2008-2010	Steve Hart	Moved to General Motors and NASA as researcher on the Robonaut project
2009-2010	Nestor Nava Rodriguez	Moved as assistant professor at University Carlos III, Madrid
2010-2012	Alberto Ascia	Moved to Piaggio Aero to pursue a career in industry
2012-2013	Katrin Lohan	Moved to Heriot-Watt in Edinburgh as Lecturer
2013-2017	Hagen Lehman	Researcher at the University of Macerata, Italy
2013-2017	Matej Hoffmann	Assistant Professor at the Czech Technical University

DISSEMINATION (SELECTED)

PRESS AND MEDIA

- 2017 The latest count of media appearances of my robots reaches **1250 in the past two years**.
- 2009 About the iCub on Nature (N. Nosengo. "Robotics: The bot that plays ball" Nature Vol 460, 1076-1078 (2009) doi: 10.1038/4601076a).
- The iCub appeared in hundreds of news articles and magazines including "Le Monde", "La Repubblica", "Corriere della Sera", "National Geographic" (cover), "Asahi Shimbun" (cover), "Science News" (cover), "Il Sole 24 ore", in books on AI, in a movie ("Plug & Pray"), Scientific American (cover), etc.

GENERAL PUBLIC APPEARANCES

iCub demos were shown at robotics fairs, exhibits, conferences and during laboratory visits at IIT hundreds of times, always live on one or more robots. These included visits by the Italian President of the Republic (Mr. Napolitano, Mr. Mattarella), Italian Prime Minister (Mr. Letta, Mr. Renzi), German Chancellor (Ms. Angela Merkel), the Spanish King Felipe IV, EU Commissioners and countless ministers and parliament members.

I give about 40-50 public speeches per year. I regularly participate to forums, panels and other business initiatives (e.g. for TEH Ambrosetti, Italian Think Tank on digitalization and new technologies in relation to economy), to media-related events, exhibitions and fairs, science festivals, EU Commission panels and conferences, TEDx talks, government panels/forums.

IN ITALY

I list here a few examples of invited talks outside the more standard participation to robotics-related events.

- **2017** Invited speech, Wworkers Day at the **Italian Parliament Lower Chamber**
- **2017** Invited to participate to the **Italy-Israel workshop** on technology for healthcare at the **Ministry of Foreign Affairs**
- **2017** Invited lecture at the **Ligurian Political School** organized by a number of MPs
- **2017** Invited speaker at the presentation of the study **Liguria 2022**, panelist, round table with the President of the Region Liguria and other technology players
- **2016** Invited presentation of IIT to a delegation of the **Foreign Press in Italy**, Milan
- **2016** Invited lecture – full event "Lezioni sul Progresso" organized by **Telecom Italia**, Rome
- **2016** Invited talk at the **SPI-CGIL (Italian Worker's Union)** on the future of aging and healthcare
- **2016** Invited seminar at the **Bologna Business School** "Innovation talk series"
- **2016** **TEDx Bergamo**, "the personal humanoid", Bergamo
- **2015** Invited speaker at the **CISCO national conference**, Milan
- **2015** Invited speaker at **Robobusiness (Europe)** in Milan
- **2015** Invited speaker at the **Milan Expo 2015** in the Italian Pavillion
- **2015** Invited lecture at the **Italian Senate** on "Giornata delle Eccellenze" awarding Italian Distinguished Startups
- **2014** Invited lecture at **Brainforum** for students in Milan (about 400 hundred participants)

- **2013 TEDx Milan**, “Excellence in research and Robotics”, Milan
- **2012 Invited Speech Convegno SIPF, Italian Neurophysiology Society**, Nov 22-24th, Venice
- **2011 Invited by ANTER (Company)**, Palalottomatica, Roma, “Il progetto iCub” (5000 attendees)
- **2010 TEDx LakeComo**, “Si possono costruire robot antropomorfi che apprendono?”, Como
- **2007 Invited speaker at SINS** (Italian Society of Neuroscience annual meeting), Verona

INTERNATIONAL

A short list of some invited events (outside my regular participation to robotics conferences, workshops, schools).

- **2018 Invited to UN Conference AI for Good** with talks and demos, Geneva, Switzerland
- **2017 Invited (and organizer)** of a day-long event at the **European Parliament in Brussels** on Robotics and AI – stakeholders from the EU Commission, industry representatives, MEPs, etc.
- **2017 Science Museum London**. Opening of the robotic exhibition which features the iCub, London, UK
- **2016 Invited round table at the Italian Manufacturing Forum** in Chicago, together with the Prime Minister’s visit to the US
- **2015 Breakfast with Giorgio Metta**, Dubai Capital Club – Dubai, UAE
- **2015 Boston Woodshole, Summer School MIT/CBMM**, Robotics Afternoon, Woodshole, MA, USA
- **2014 Invited to speak at TEDx Vilnius**, Vilnius, Lithuania
- **2014 Invited to World Science Festival NYC** with lecture and demonstration of iCub, USA
- **2014 Invited talk Innoprom Industrial Exhibition**, Ekaterinburg, Russia
- **2013 Invited by the EU Commission** to present the Public Private Partnership in Robotics at **Robotics Science & System Conference** in Berlin, Germany
- **2013 Invited to RoboCity2030**, A structural fund program of the EU and Spanish Government, Madrid, Spain
- **2013 Invited by Italian Institute of Culture, Los Angeles**, CA, USA
- **2013 Invited speaker to USA-ITALY Dialogue on Defense**, Italian embassy, DC, USA
- **2013 Invited speaker and live robot demonstration at the Italian Institute of Culture, Tokyo**, Japan
- **2013 Skolkovo Robotics International Conference**, Invited lecture, Moscow, Russia
- **2012 Invited plenary talk to the Software Engineering Horizon Track** of the ICSE 2012 (Intl. conference on Software Engineering), Zurich, Switzerland
- **2012 European Parliament**, Member of EU Parliament (MEP) Lunch, iCub & IIT presentation with MEP and Marie Curie and Robotics Unit of the EU Commission
- **2011 ETH Zurich**, distinguished seminar series, “the iCub project: an open source platform for research in embodied cognition”
- **2011 International Symposium of Robotic Research**, Flagstaff, AZ, “Force control and reaching movements on the iCub humanoid robot”, (and invited paper)
- **2011 SciFoo, Google-plex**, Mountain View, CA, “the iCub project: an open humanoid platform”
- **2011 Invited lectures at Santiago de Chile and Buenos Aires by the FORESTA FP7 project**, “the iCub project: an open humanoid platform”
- **2010 The body and the mind of a humanoid robot**, **Max Planck Institute of Tübingen**, Germany
- **2010 The RobotCub project, Jet Propulsion Laboratories**, Pasadena, CA, USA

TEACHING

- **2012-2019** University of Plymouth, UK, seminars in Cognitive Robotics, about 10 hours/semester
- **2012-2013** MIT, invited lecture (2-3 hours/semester) as part of 9.520 Statistical Learning Theory and Applications

PHD COMMITTEES (INTERNATIONAL)

- Julie Behan, Univ. of Limerick, Ireland
- Dirk Krafft, Univ. of Southern Denmark, Denmark
- Katrin Lohan, Univ. of Bielefeld, Germany
- Lars Schillingman, Univ. of Bielefeld, Germany
- Stéphane Lallée, Univ. of Lyon 2/INSERM, France
- Natalia Lyubova, Univ. Pierre and Marie Curie, France

COMMUNITY SERVICE

FOR IIT

- **2016-2019 VICE SCIENTIFIC DIRECTOR** of the Italian Institute of Technology
- **2012-2016 DEPUTY DIRECTOR** of the Italian Institute of Technology delegate to the relations with the external funding agencies
 - In this role I was elected in the euRobotics aisbl **BOARD OF DIRECTORS** (one of twelve academic representatives), who contributed to the preparation of the roadmap for robotics in the Horizon 2020 and the forthcoming Horizon Europe framework program
- **Since 2009** Served in various roles on the **BOARD OF PROFESSORS** of the IIT-supported PhD curricula on Advanced and Humanoid Robotics
- **2008-2013** Served in the **BOARD OF PROFESSORS** of the University of Genoa's PhD curriculum on Bioengineering

NATIONAL/INTERNATIONAL (SELECTED)

- **Since 2018 PANEL MEMBER** for the European Research Council (ERC), PE7 - Systems and Communication Engineering
- **Since 2017 External PROJECT REVIEWER** for the European Research Council
- **Since 2015 EDITOR IN CHIEF** of Frontiers specialty on Humanoid Robotics as part of the Journal of Robotics and AI
- **Since 2008 REVIEWER AND PROJECT EVALUATOR** for the EU Commission's framework programs (FP7, Horizon 2020)
- **2011 EXPERT/EVALUATOR** for the EU ERA-NET CHIST-ERA
- **2010 EXPERT/EVALUATOR** for the Austrian Research Council

CONFERENCE EDITORIAL BOARDS/ORGANIZATION (SELECTED)

- **2018 AWARD CHAIR** of the IEEE RSJ Intelligent Robots and Systems Conference, Madrid, Spain
- **2017 AWARD CHAIR** of the IEEE-RAS International Conference of Humanoid Robotics, Birmingham, UK
- **2014 GENERAL CHAIR** of the IEEE-CIS International Joint Conference on Development and Learning and Epigenetic Robotics (ICDL-Epirob), Genoa, Italy
- **2014 PROGRAM CHAIR** of the IEEE-RAS International Conference of Humanoid Robotics, Madrid, Spain
- **2014 ASSOCIATE EDITOR** of the IEEE International Conference on Robotics and Automation (ICRA), Hong Kong, China
- **2013 WORKSHOP AND TUTORIAL CHAIR** of the IEEE International Conference on Robotics and Automation (ICRA), Karlsruhe, Germany
- **2012 ASSOCIATE EDITOR** of the IEEE International Conference on Robotics and Automation (ICRA), St. Paul, MN, USA
- **2011 GUEST EDITOR**, IEEE Transactions on Robotics (TRO) for the special issue on “the sense of touch”
- **2011 ASSOCIATE EDITOR** of the IEEE International Conference on Robotics and Automation (ICRA), Shanghai, China
- **Since 1995** Member of several IEEE technical committees, conference boards, associate editor for conferences, program chair, etc.

SOCIETIES

- **2019** Invited application to IEEE Fellow (ongoing application)
- **Since 2012** IEEE Senior Member
- **2010-2012:** IEEE Member

REVIEWING FOR JOURNALS

- Regularly for: Transactions on Autonomous Mental Development, Robotic and Autonomous Systems, Journal of Humanoid Robotics
- Occasionally for: Transactions on Robotics, Adaptive Behavior, Connection Science, Philosophical Transactions of the Royal Society, Neurocomputing

AWARD AND HONORS (SELECTED)

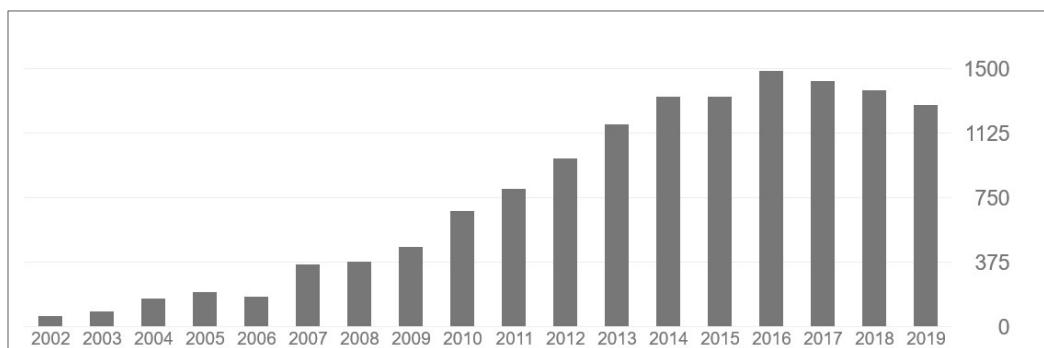
- Kuka Innovation Award 2018 for work on “safe human-robot interaction using vision and touch” (joint work of three IIT’s principal investigators)
- Best Vision Paper Finalist: Browatzki, B.; Tikhanoff V.; Metta G.; Bulthoff, H.; Wallraven, C. Active Object Recognition on a Humanoid Robot. IEEE International Conference on Robotics and Automation (ICRA), pp2021 – 2028 St. Paul Minnesota USA May 14-18 2012
- Best paper award: Gori, I.; Fanello, S.R.; Odone, F.; Metta, G. A Compositional Approach for 3D Arm-Hand Action Recognition. IEEE Workshop on Robot Vision (WoRV). Clearwater, Florida, USA, January 16-18, 2013
- Special mention oral presentation: Fanello, S. R.; Gori, I.; Metta, G.; Odone, F. One-Shot Learning for Real-Time Action Recognition. Iberian Conference on Pattern Recognition and Image Analysis. Madeira, Portugal, June 5-7, 2013

- Second prize award: KINECT for XBOX360 CHALEARN Gesture Demonstration Competition. In conjunction with CVPR 2012 Second Place Award to I. Gori, S.R. Fanello, G. Metta, F. Odone

CITATION STATISTICS

From Google Scholar:

- Citations: 12219
- h-index: 57 (40 in the last 5 years)



PRIVACY STATEMENT

In compliance with the June 30, 2003 Italian legislative Decree no. 196, I hereby authorize use and processing of my personal data as included in this curriculum vitae.

GIORGIO METTA