

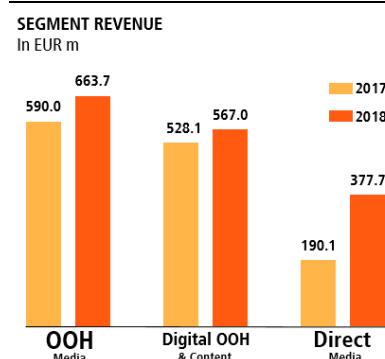
THE GROUP'S FINANCIAL FIGURES AT A GLANCE

Continued Operations

Revenue

EUR 1,582.5m

(prior year: EUR 1,283.0m)



OPERATIONAL EBITDA

EUR 543.4m

(prior year: EUR 475.4m)

OPERATIONAL EBITDA-MARGIN

34.3%

(prior year: 37.0%)

ORGANIC REVENUE GROWTH

7.6%

(prior year: 9.2%)

ADJUSTED EARNINGS PER SHARE

EUR 3.42

(prior year: EUR 3.07)

FREE CASH FLOW BEFORE M&A TRANSACTIONS

EUR 306.4m

(prior year: EUR 285.7m)

ROCE

19.3%

(prior year: 18.2%)

In EUR m	After adjustment for IFRS 11 and IFRS 16 2018 ¹⁾	After adjustment for IFRS 11 and IFRS 16 2017 ¹⁾	Before adjustment for IFRS 11 and IFRS 16 2018	Before adjustment for IFRS 11 and IFRS 16 2017
Revenue (reported)	1,582.5	1,283.0	1,582.5	1,283.0
IFRS 11 adjustment	-	-	14.0	14.0
Revenue (management View)	1,582.5	1,283.0	1,596.5	1,297.1
Operational EBITDA	543.4	475.4	367.8	326.7
Adjustment effects	28.9	13.3	29.5	15.1
IFRS 11 adjustment	-	-	5.3	5.1
EBITDA	514.4	462.1	333.1	306.5
Amortization, depreciation and impairment losses	344.1	306.7	173.2	162.8
thereof attributable to purchase price allocations and impairment losses	68.8	64.4	70.1	65.6
EBIT	170.3	155.4	159.9	143.7
Financial result	34.1	28.7	12.7	7.9
EBT	136.2	126.7	147.2	135.8
Taxes	22.0	16.4	25.2	19.8
Consolidated profit for the period	114.2	110.3	122.0	116.0
Adjusted consolidated profit for the period	199.6	172.9	213.0	185.7
 Free cash flow (before M&A transactions)	 306.4	 285.7	 151.0	 145.5
Net Debt (31 Dec)²⁾	517.7	463.9	512.1	457.1

1) The "IFRS 11 adjustment" relates to the alignment of the internal reporting to the external reporting. This alignment had an effect on several non-GAAP KPIs. The "IFRS 16 adjustment" results from the first-time application of this new standard.

2) The calculation of the Ströer Group's net debt is based on its existing loan agreements with lending banks and, hence, the introduction of IFRS 16 had no impact in this regard. Against this background only the "IFRS 11 adjustment" had an impact on net debt.