



# **KEY FIGURES**

	03/06	03/05	Change	9m/06	9m/05	Change
in Euro million	Q3/06	Q3/05	in %	9111/06	9111/05	in %
Order entry	37.5	32.3	16.1%	115.0	84.2	36.6%
Order backlog as of 09/30	_	-	_	82.8	74.7	13.4%
Total sales	31.3	27.1	15.7%	113.5	75.1	51.1%
Sales margin in %	4.3%	-5.2%	_	10.0%	-11.7%	_
Gross profit	14.0	11.9	17.9%	52.5	29.3	79.0%
Gross margin	44.7%	43.8%	-	46.2%	39.0%	-
Costs of sales	17.3	15.2	13.9%	61.0	45.8	33.3%
EBITDA	3.1	0.8	>100%	19.1	-1.7	>100%
EBITDA margin	10.0%	2.8%	_	16.8%	-2.3%	-
EBIT	1.7	-0.9	>100%	14.3	-7.0	>100%
EBIT margin	5.4%	-3.2%	_	12.6%	-9.3%	
Earnings after tax	1.4	-1.4	>100%	11.3	-8.8	>100%
Earnings per share. diluted	0.08	-0.09	>100%	0.65	-0.57	>100%
Shareholders' equity	-	-	-	95.1	83.1	14.4%
Equity ratio	-	-	_	61.1%	50.3%	-
Return on equity	1.4%	-1.7%	_	11.9%	-10.6%	-
Balance sheet total	-	-	_	155.7	165.4	-5.9%
Net Cash	-	-	_	14.1	6.0	>100%
Free Cash Flow	5.8	3.0	89.9%	6.9	0.3	>100%
Investments	1.6	1.0	52.2%	5.2	3.4	50.5%
Investment ratio	5.0%	3.8%	_	4.6%	4.6%	-
Depreciation and amortization	1.4	1.6	-12.3%	4.8	5.2	-8.8%
Employees as of 09/30	_	_	_	741	662	11.9%



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# SALES AND EARNINGS

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+ Stephan Schulak, Chief Financial Officer

# FOREWORD BY THE MANAGEMENT BOARD

# DEAR SHAREHOLDERS, EMPLOYEES AND BUSINESS ASSOCIATES OF SUSS MICROTEC AG,

Business development continued to be very satisfactory in the third quarter of this fiscal year as in earlier quarters. Order entry in particular was once again a very convincing factor, totaling EUR 37.5 million. The increase in order volume for the Substrate Bonder segment was a particularly welcome event, while demand for the Device Bonder also rose again in the third quarter. Order entry in the Lithography segment was on the decline compared to the previous quarters, it is nevertheless still at a very good level. From a regional perspective, the positive development in Europe and Japan are of particular note. This, among other things, also explains the growth in Substrate Bonders, since large portions of the MEMS market are settled in these two regions.

Since a unexpected high level of sales was realized in the second quarter of 2006, these shifts attracted attention in the third quarter, as was expected, with lower sales of EUR 31.3 million (Q3/2005: EUR 27.1 million). This resulted in sales of EUR 113.5 million in the first nine months of the fiscal year, compared to EUR 75.1 million during the same period the previous year.

Gross profit in the first nine months of 2006 amounted to EUR 52.5 million. The gross profit margin was increased from 39.0 percent in the first nine months of 2005 to 46.2 percent. The EBIT reached EUR 14.3 million, compared to minus EUR 7.0 million in the same period the previous year. Based on earnings after taxes of EUR 11.3 million, the earnings per share amounted to EUR o.65.

In summary, these key figures demonstrate the stability of the gross profit margin and confirm once again the functional capability of the new cost structure and the break-even model of SUSS MicroTec.

The free cash flow developed positively during the reporting period (6.9) compared to 0.3). The reasons for this consisted mainly of the decrease in the receivables portfolio and the increase in customer down payments. Due to the large order backlog, particularly because of the positive growth dynamics in Substrate Bonders, inventory increased to EUR 64.2 million.

The Lithography segment contributed greatly to the positive business development in this quarter as well. SUSS MicroTec Coater, Mask Aligner and Developer are successful mainly in the advanced packaging and MEMS markets. In other respects, a positive trend was evident for both orders and sales in the Substrate Bonder (see also page 5) and Device Bonder segments. Information about the current state of the strategically important C4NP project can be found on page 4 of this report.

We anticipate sales of at least EUR 150 million over the entire year 2006. Based on the stable development of margins even in the third quarter, thanks most notably to the improved margin situation in Substrate Bonders, we are now assuming an EBIT margin of at least ten percent.

As you can see, we will close out fiscal year 2006 with distinctly positive results and in accordance with the projections provided earlier.

Garching, November 2006

Dr. Stefan Schneidewind Chief Executive Officer

Stephan Schulak Chief Financial Officer

### C4NP PROJECT - STATUS QUO

Since the inception of the C4NP Joint Development Agreement with IBM, both parties have collaborated to refine and enhance the ultimate configuration of a C4NP High Volume Manufacturing line. Technology trade offs intended to optimize process performance have been incorporated into the tool's design and has increased both the project's scope and delivery timeline accordingly. We are currently in discussions with IBM concerning these changes and expect our discussions to culminate in a revised agreement in 2006. We anticipate this revision will equitably reflect the significant change in scope and efforts of this project.

Among the most important of the changes in our agreement is the approach to releasing the product. Current plans now anticipate the initial release of a semi-automated tool set in 2006 which will be expanded to more functional, fully automated manufacturing line in Q2 2007.

We continue to expect orders from other customers in 2007 and see high interest in the technology from broad segments of the industry. We remain confident that as soon as the high volume manufacturing process is established that C4NP, with its unique flexibility in handling conventional solders, lead free solders, tertiary and re-enforced solders, and other novel bumping materials over a very wide range of applications will enjoy the potential to gain a significant share of the wafer bumping market.

	FOREWORD														SALES AND EARNINGS	F	IN	A١	ICI	ΑI	L R	E	РО	RT				5										
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#### SUBSTRATE BONDER - A VERY GOOD OUTLOOK

The Substrate (or Wafer) Bonder segment is developing very well with much success anticipated. Wafer Bonders are used in the MEMS market. Examples of end products include sensors for airbags, GPS systems, tire pressure, parking assistance, rain sensors and stability systems in cameras, cell phones and mobile game consoles. In addition to these, there are many other applications for use in microsystems, such as rear projection video projectors (beamers), inkjet print heads and biochips. In the manufacture of these sensors, SUSS MicroTec Wafer Bonders are utilized in mass production.

In the Wafer Bonding process, one option is that two wafers are aligned to each other very precisely and then "bonded" to each other. This process is required in the production of microsystems, in order to produce hollow spaces in which mechanical parts can move. The other option is to align a processed wafer to a glass plate and then "bond" it to the plate. In this case, the glass plate serves as a type of cover for the microsystem.

Wafer Bonders from SUSS MicroTec are also used in leading research and development institutes. Customers such as Nanoworld and Micralyne are technology leaders in microsystems technology. With customers such as these, SUSS MicroTec keeps in tune with the market and thus has an opportunity to play a role in the future of Wafer Bonding. Through close collaboration with these research and development institutes, we learn about the future needs of our production customers and how to satisfy them.

The new M-Lock Wafer Bonder, introduced at the SEMICON West trade show in July, was developed with these factors in mind. The special feature of this device is a vacuum lock that removes as many of the contaminations as possible from the wafers to be processed. This is extremely

important in microsystems production, since every impurity reduces the production yield. Production devices must therefore achieve the highest possible yields. The state-of-the-art M-Lock wafer bonder was accepted by our customers with equal enthusiasm. SUSS MicroTec is expecting a significant increase in business volume in this segment over the next several years.

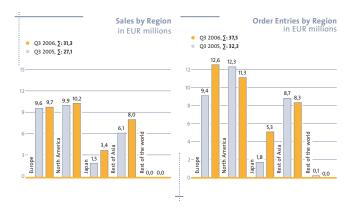
# FIRST-CLASS SERVICE – SATISFIED CUSTOMERS – TESTING SYSTEMS EXTREMELY SUCCESSFUL

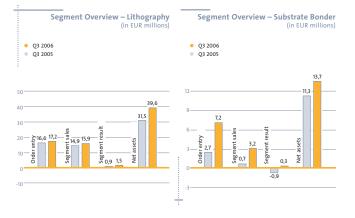
Satisfied customers are essential for success in the market. Each year, VLSI Research Inc. conducts a survey in the semiconductor industry. The answers to the survey then determine the equipment suppliers with the greatest customer satisfaction in various categories.

SUSS has been among the winners for many years now. The same is true again this year, with an outstanding first place in the "Material Handling Equipment" category and seventh place in the "Best Wafer Processing Equipment – Small Suppliers" category.

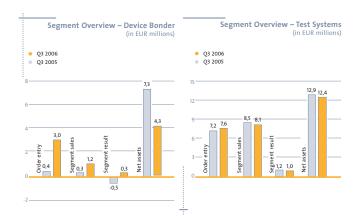
The "Material Handling Equipment" category primarily includes SUSS MicroTec's test and measurement systems. This segment introduced a new product to the market during the summer: the Blue-Ray Probe System, a wafer prober that can test up to 70,000 chips per hour. This speed is particularly important when testing LEDs and offers cost advantages in that there are tens of thousands of LEDs on a single wafer. Another special feature of the Blue-Ray Probe System is that it can be set up for customers who have a semi-automatic or a fully automatic system. In this way, the device can "grow along with" the production needs of our customers. This makes it extremely efficient and attractive – particularly for our Asian customers.

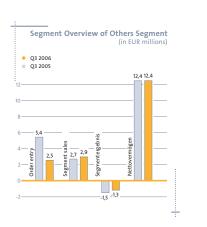
### SALES AND SEGMENT FIGURES











# DIRECTORS' DEALINGS AS OF 09/30/2006

Management Board:	Options	Shares
Dr. Stefan Schneidewind	109,648	6,571
Stephan Schulak	120,286	13,000

Supervisory Board:	Shares
Dr. Winfried Süss	1,131,000
Gerhard Rauter	-
Dr. e. h. Horst Görtz	17,216
Peter Heinz	1,338
Prof. Dr. Anton Heuberger	-
Dr. Christoph Schücking	500

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# FINANCIAL REPORT

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# IFRS - CONSOLIDATED STATEMENT OF INCOME

TEUR	97/01/06 – 09/30/06	07/01/05 - 09/30/05	: 01/01/06 – 09/30/06	: 01/01/05 - 09/30/05
Sales	31,340	27,093	113,458	75,073
Cost of sales	-17,328	-15,213	-60,991	-45,765
Gross profit	14,012	11,880	52,467	29,308
Selling costs	-5,402	-5,787	-17,317	-16,618
Research and development costs	-1,179	-2,199	-4,783	-5,926
Administration costs	-5,397	-5,039	-15,167	-15,988
Other operating income	605	652	1,491	3,225
Other operating expenses	-938	-377	-2,416	-957
Result from at-equity investments	0	0	0	-22
Analysis of net income from operations (EBIT):				
EBITDA (Earnings before Interest and Taxes, Depreciation and Amortization)	3,126	755	19,061	-1,731
Depreciation and amortization of tangible assets, intangible assets and investments in subsidiaries	-1,425	-1,625	-4,786	-5,247
Net income from operations (EBIT)	1,701	-870	14,275	-6,978
Interest expenses	-154	-465	-712	-1,466
Interest income	108	73	348	398
Income before taxes	1,655	-1,262	13,911	-8,046
Income taxes	-305	-158	-2,601	-758
Net profit or loss	1,350	-1,420	11,310	-8,804
Net profit or loss	1,000	-1,420	11,510	-8,804
Thereof minority interests	52	6	94	-15
Thereof equity holders of SUSS MicroTec	1,298	-1,426	11,216	-8,789
Earnings per share				
Basic earnings per share in EUR	0.08	-0.09	0.67	-0.57
Diluted earnings per share in EUR	0.08	-0.09	0.65	-0.57

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# IFRS – CONSOLIDATED BALANCE SHEET

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Assets	09/30/06	12/31/05
Non-current assets	50,394	50,401
Intangible assets	14,000	13,668
Goodwill	23,023	23,560
Tangible assets	5,117	5,384
Other investments	5	33
Other assets	332	364
Deferred tax assets	7,917	7,392
Current assets	105,337	106,920
Inventories	64,184	53,837
Accounts receivable	16,477	23,681
Securities	20	58
Tax assets	1,734	1,120
Cash and cash equivalents	20,892	26,325
Other assets	2,030	1,899
Total assets	155,731	157,321

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LIABILITIES & SHAREHOLDERS' EQUITY	09/30/06	12/31/0
Shareholders' equity	95,082	84,16
Subscribed capital	16,804	16,79
Reserves	78,120	66,64
Accumulated other comprehensive income	15	68
Minority interests	143	4
Non-current liabilities	11,695	13,80
Pension provisions	2,670	2,58
Other provisions	365	45
Financial debt	3,442	5,95
Other liabilities	245	24
Deferred tax liabilities	4,973	4,56
Current liabilities	48,954	59,35
Other provisions	4,340	3,96
Tax liabilities	2,254	39
Financial debt	3,331	12,83
Accounts payable	6,229	6,06
Other liabilities	32,800	36,10
Total liabilities & shareholders' equity	155,731	157,32

# IFRS – CONSOLIDATED STATEMENT OF CASH FLOWS

_TEUR	01/01/06 - 09/30/06	01/01/05 – 09/30/05
Net profit or loss	11,310	-8,804
Amortization of intangible assets	3,023	2,934
Depreciation of tangible assets	1,763	2,313
Change of at-equity measured associates	0	22
Profit or loss on disposal of intangible and tangible assets	2	3
Change of reserves on inventories	1,619	99
Change of reserves for bad debts	391	129
Non-cash stock based compensation	263	363
Non-cash income from the reversal of provisions	-199	-1,015
Non-cash interest expenses from increase of convertible debt	81	366
Other non-cash effective income and expenses	1,686	-1,607
Change in inventories	-14,031	-1,168
Change in accounts receivable	5,993	11,327
Change in other assets	-713	-408
Change in pension provisions	89	-36
Change in accounts payable	909	-2,435
Change in other liabilities and other provisions	24	1,320
Change of deferred taxes	-114	302
Cash Flow from operating activities	12,096	3,705

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EUR	01/01/06 - 09/30/06	01/01/05 09/30/05
Payments in tangible assets	-1,668	-1,497
Payments in intangible assets	-3,508	-1,943
Cash Flow from investing activities	-5,176	-3,440
Increase of bank loans	478	1,250
Repayment of bank loans	-7,150	-2,077
Repayment of convertible bond	-3,622	(
Change of current bank liabilities	-1,691	930
Change in other financial debt	-54	31
Proceeds from share capital contribution	0	6,844
Payments for expenses related to capital contribution	0	-109
Proceeds from issuance of common stocks	12	148
ash Flow from financing activities	-12,027	7,30
Adjustments to funds caused by exchange-rate fluctuations	-326	412
hange in cash and cash equivalents	-5,433	7,980
Funds at beginning of the year	26,325	22,534
unds at end of the period	20,892	30,514
Cash flow from operating activities includes:		
Interest paid during the period	579	95
Interest received during period	348	398
Tax paid during the period	894	21
Tax refunds during the period	35	40

16	1	Foreword	SALES AND EARNINGS	FINANCIAL REPORT	17
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# IFRS – CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

	Number of		Additional			Accumulated		
	shares	Subscribed	paid-in	Earnings	Retained	other compre-	Minority	
TEUR	(in thousands)	capital	capital	reserve	Earnings	hensive income	interests	Total
As of 01 January 2005	15,157	15,157	84,917	433	-16,233	-902	44	83,416
Proceeds from share capital contribution	1,456	1,456	5,388					6,844
Expenses related to share capital contribution, net of tax			-109					-109
Issuance of shares: Exercise of stock options	134	134	14					148
Issuance of subscription rights			363					363
Net profit loss or loss					-8,789		-15	-8,804
Foreign currency adjustment						1,275		1,275
As of 30 September 2005	16,747	16,747	90,573	433	-25,022	373	29	83,133
As of 01 January 2006	16,793	16,793	90,673	433	-24,466	683	49	84,165
Issuance of shares: Exercise of stock options	11	11	1					12
Issuance of subscription rights			263					263
Net profit loss or loss					11,216		94	11,310
Unrealized loss from securities net of tax						-24		-24
Foreign currency adjustment						-644		-64
As of 30 September 2006	16,804	16,804	90,937	433	-13,250	15	143	95,082

18	Foreword	SALES AND EARNINGS	FINANCIAL REPORT	19
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IFRS - SEGMENT REPORTING

# **SEGMENT INFORMATION BY BUSINESS SEGMENT**

	Lithography		Substrat	e Bonder	Device	Bonder	Test S	Systems	tems O		To	otal
	1/1-9/30	1/1–9/30	1/1-9/30	1/1–9/30	1/1-9/30	1/1–9/30	1/1-9/30	1/1–9/30	1/1-9/30	1/1–9/30	1/1-9/30	1/1–9/30
TEUR	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005
Sales	67,544	41,010	11,787	3,644	4,019	3,623	20,714	19,917	9,394	6,879	113,458	75,073
Result per segment	15,158	-2,129	192	-3,076	724	-430	1,911	804	-2,799	-3,408	15,186	-8,239
Result from equity method accounting	0	-22	0	0	0	0	0	0	0	0	0	-22
Significant non-cash items	-1,417	689	-54	-220	-461	132	43	-490	-185	313	-2,074	424
Segment assets	64,416	64,302	17,467	14,569	7,340	8,595	16,981	18,619	16,597	13,407	122,801	119,492
thereof Goodwill	13,599	13,599	0	0	0	1,839	4,416	4,548	5,008	5,262	23,023	25,248
Segment liabilities	-24,853	-32,802	-3,815	-3,265	-3,032	-1,266	-4,627	-5,744	-4,165	-986	-40,492	-44,063
Depreciation and amortisation	2,459	2,672	808	634	140	134	235	344	1,144	1,463	4,786	5,247
thereof scheduled	2,299	2,194	808	634	140	134	235	344	1,144	1,463	4,626	4,769
thereof impairment loss	160	478	0	0	0	0	0	0	0	0	160	478
Capital expenditure	1,408	803	925	397	39	25	177	186	2,627	2,029	5,176	3,440
Average workforce during the year	299	263	89	75	45	41	130	127	178	156	741	662

# SEGMENT INFORMATION BY REGION

	Sa	les	Capital e	kpenditure	As	sets
TELLO	1/1-30/9	1/1–30/9	1/-30/9	1/1–30/9	1/1–30/9	1/1–30/9
TEUR	2006	2005	2006	2005	2006	2005
Europe	31,367	26,299	3,042	1,524	76,851	83,800
North-America	37,029	29,884	1,888	1,289	43,064	35,142
Japan	11,066	5,306	49	12	6,106	2,120
Rest of Asia	33,717	13,555	51	28	630	588
Rest of world	279	29	146	587	3,666	3,359
Consolidation effects	0	0	0	0	-7,516	-5,517
Total	113,458	75,073	5,176	3,440	122,801	119,492

SELECTED EXPLANATORY NOTES TO THE INTERIM REPORT OF SUSS MICROTEC AG AS OF SEPTEMBER 30, 2006

#### 1. GENERAL ACCOUNTING POLICIES

The consolidated financial statements of SUSS MicroTec AG as of December 31, 2005 were prepared in accordance with International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) and valid as of the balance sheet date. The interim Group financial statements as of September 30, 2006, which have been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting", have been drawn up using the same accounting methods as in the 2005 Group financial statements.

All interpretations of the International Financial Reporting Interpretations Committee (IFRIC), which are mandatory as of September 30, 2006 have also been applied.

For additional information on the individual accounting methods applied, please refer to the consolidated financial statements of SUSS MicroTec AG as of December 31, 2005.

The interim financial statements were neither audited by the group's auditors, KPMG Deutsche Treuhand-Gesellschaft, Aktiengesellschaft, Wirtschaftsprüfungsgesellschaft, nor did they undergo an auditing review.

All amounts are indicated in thousands of euros (EUR '000) unless otherwise noted.

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SALES AND EARNINGS

FINANCIAL REPORT

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#### 2. CHANGES IN THE GROUP STRUCTURE

FOREWORD

The financial statements of SUSS MicroTec AG and all of the major companies for which there is a group control option according to the control principle, irrespective of the level of participating interest, are included in the consolidated financial statements.

The consolidated financial statements include the accounts of SUSS MicroTec REMAN GmbH for the first time. SÜSS MicroTec AG has a 100 per cent stake in this company. The object of SUSS MicroTec REMAN GmbH is to operate the used equipment business of the business segment "Lithography". The changes in the composition of the Group do not have a material impact on the earnings performance, financial position and net assets of the Group.

Apart from that, the group reporting entity is unchanged from the end of the financial year 2005.

# 3. FACTS SUBJECT TO REPORTING REQUIREMENTS

There were no circumstances during the interim reporting period which had any impact on the assets, liabilities, shareholders' equity, period results or cash flow and which were unusual due to their type, extent or frequency.

In contrast to the method of approach at year-end, the income tax expense in each interim reporting period is recorded on the basis of the best estimate of the weighted average annual income tax rate expected for the entire fiscal year.

As a result of valuation allowances made to capitalized loss carry-forwards in the past, SUSS MicroTec AG is presently assuming an annual income tax rate that will be considerably lower than the expected income tax rate of 37%.

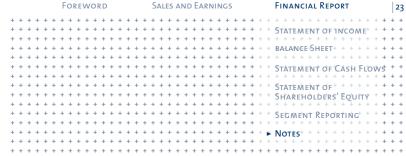
Furthermore, there were no changes subject to reporting requirements that have a significant impact on the current interim reporting period.

## 5. DEBENTURE BONDS OR EQUITY SECURITIES

No issues, buybacks or repayments were effected during the reporting period, either for debenture bonds or for other equity securities.

### 6. DIVIDENDS PAID

No dividends were paid out or proposed for disbursement during the reporting period.  $\label{eq:continuous}$ 



# 7. SIGNIFICANT EVENTS AFTER THE CLOSE OF THE INTERIM REPORTING PERIOD

There were no significant events subject to reporting requirements after the close of the interim reporting period.

#### 8. CONTINGENT LIABILITIES AND CONTINGENT CLAIMS

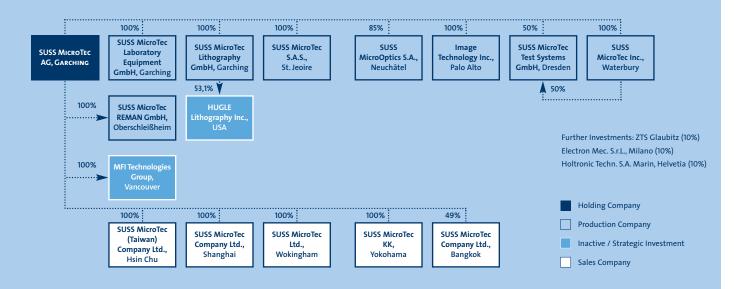
There are no contingent claims. There were no significant changes in contingent liabilities with respect to the reporting time frame of December 31, 2005.

#### 9. EARNINGS PER SHARE

The undiluted earnings per share are determined by dividing the net income for the period accruing to the shares (after minority interests) by the average number of shares.

To determine the diluted earnings per share, the profit for the period to be attributed to the shareholders (after minority interests), as well as the weighted average of the shares in circulation, must be adjusted for the effects of all potentially diluting shares.

# **Structure of the Group**



#### **CORPORATE CALENDAR**

	:	
Micromachine 2006	November 7 – 9	Tokyo, Japan
SEMICON Japan	December 6 – 8	Chiba, Japan

#### **IMPRINT**

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