



SUSS MICROTEC INVESTOR PRESENTATION

April 2014

This presentation contains forward-looking statements relating to the business, financial performance and earnings of SUSS MicroTec AG and its subsidiaries and associates. Forward-looking statements are based on current plans, estimates, projections and expectations and are therefore subject to risks and uncertainties, most of which are difficult to estimate and which in general are beyond the control of SUSS MicroTec AG. Consequently, actual developments as well as actual earnings and performance may differ materially from those which explicitly or implicitly assumed in the forward-looking statements. SUSS MicroTec AG does not intend or accept any obligation to publish updates of these forward-looking statements.

- I. SUSS MicroTec at a Glance**
- II. Products and Markets
- III. Growth Opportunities
- IV. Enhanced Lithography Portfolio
- V. Financials
- VI. Outlook

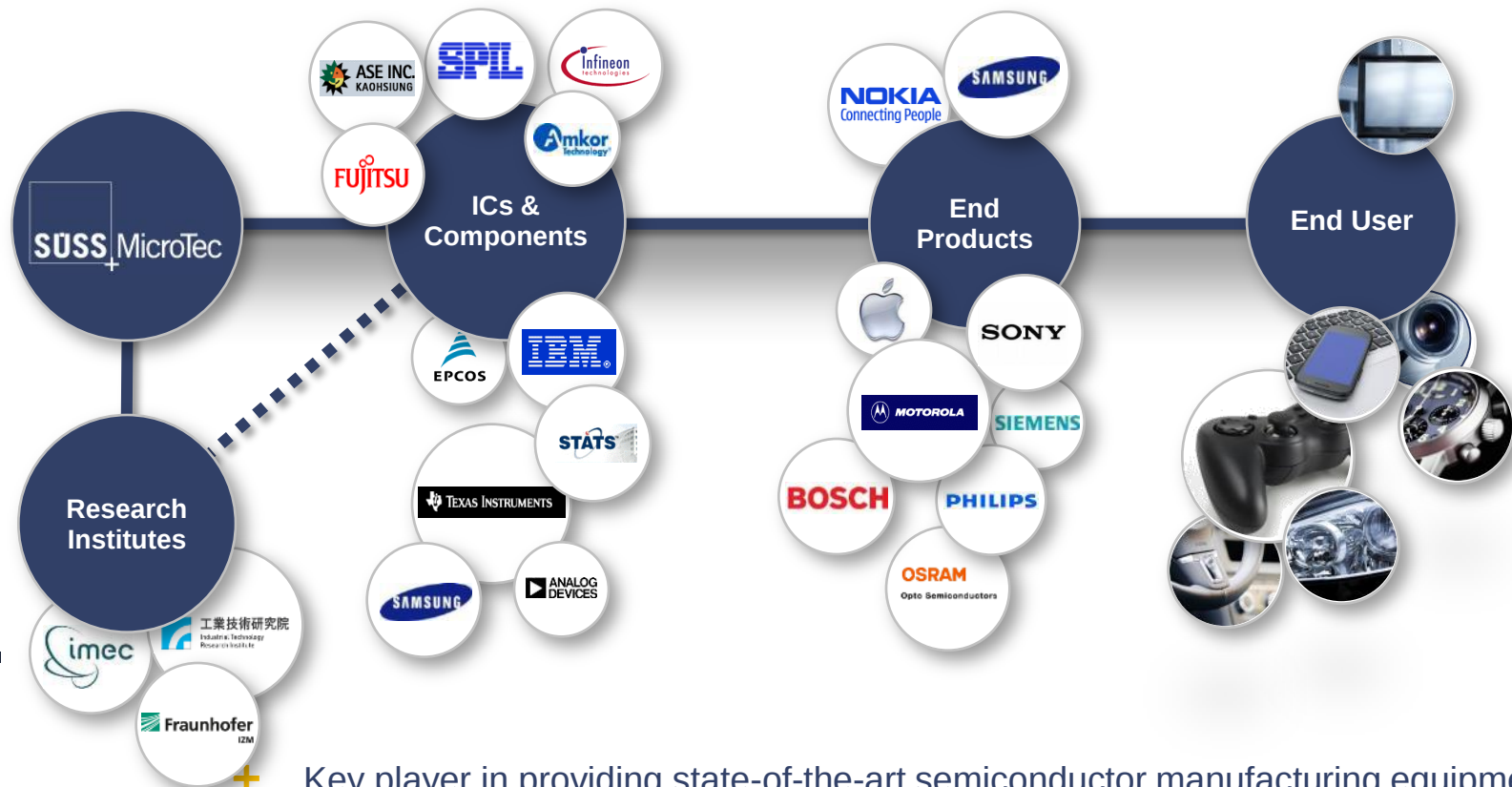
- + SUSS MicroTec: A global leader in semiconductor equipment
- + Our equipment and process solutions create the micro structures that build and connect micro electronic devices
- + We are focused on high growth market segments: Semiconductors, MEMS, LEDs

+ Key Data:

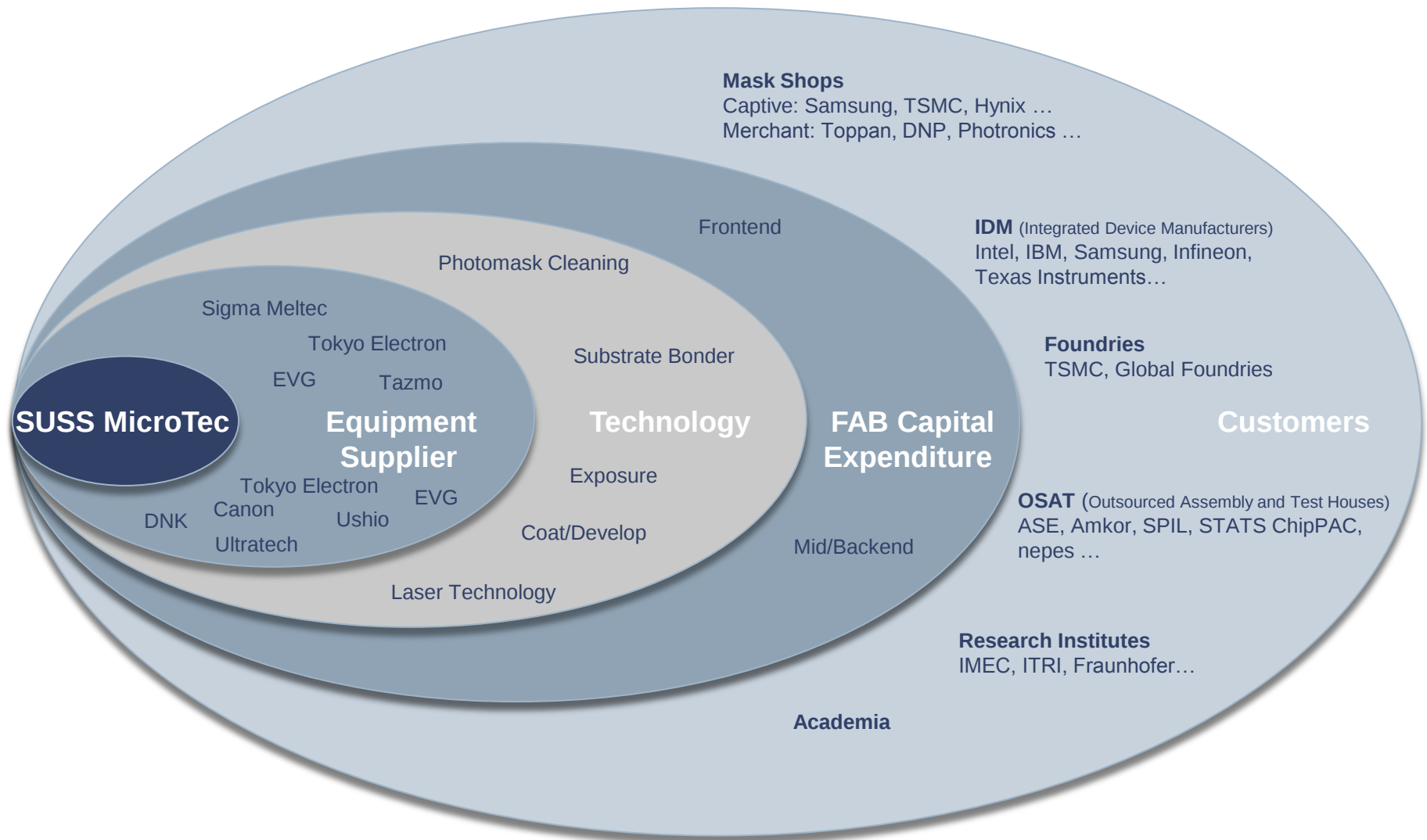
- Stock Exchange Symbol: SMHN
- Share price*: 6.98 €
- Market Cap*: 133 € million
- Net Cash, December 31, 2013: 35.7 € million



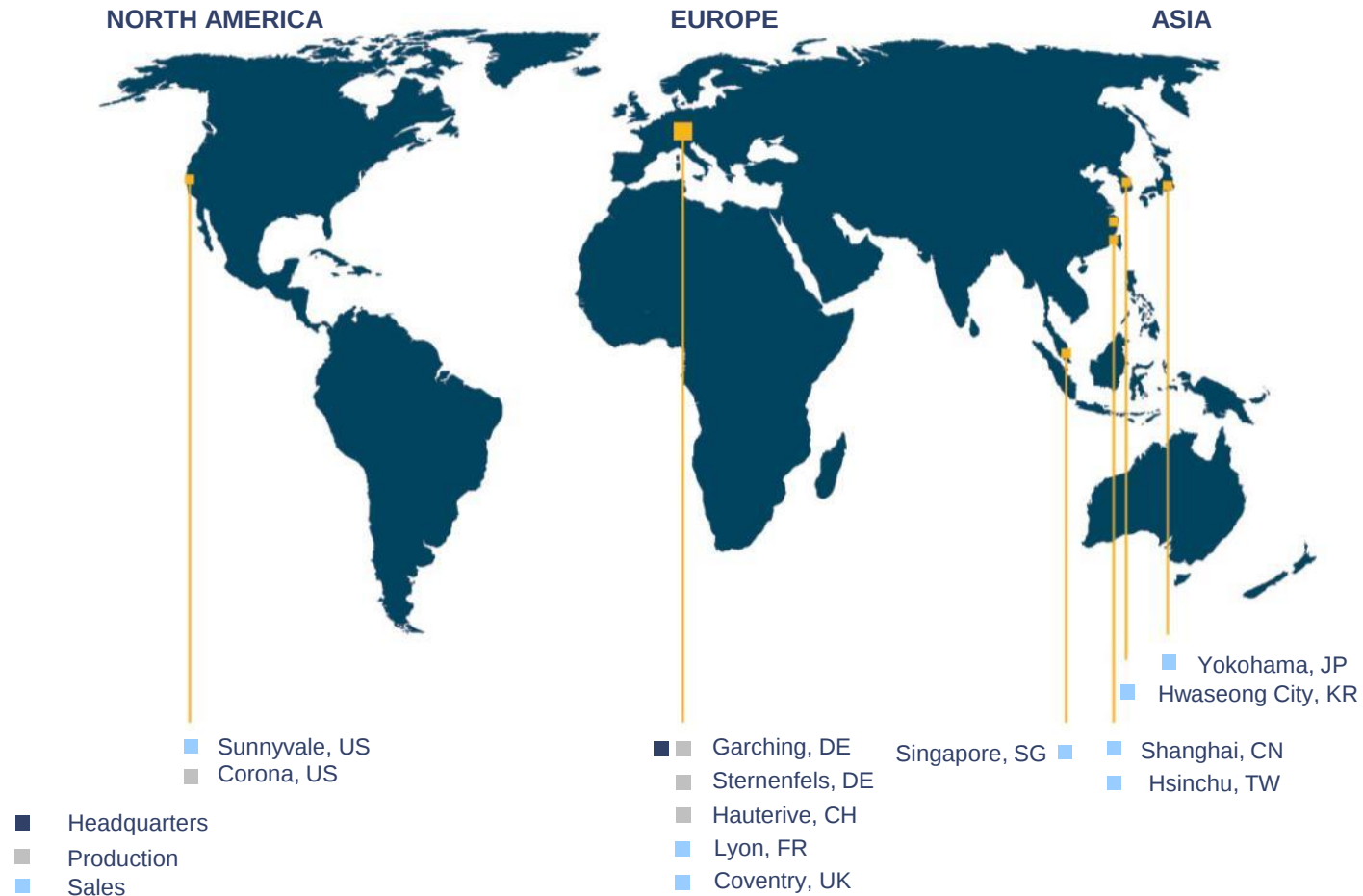
* March 28, 2014



- + Key player in providing state-of-the-art semiconductor manufacturing equipment
- + Development of highly innovative process solutions with industry and R&D partners
- + Components for electronic devices like cell phones, PCs and tablet computers are produced on SUSS MicroTec's equipment



SUSS MICROTEC – A GLOBAL PLAYER



Germany



Garching*

- + SUSS MicroTec HQ
- + Development/production:
 - Mask Aligner
 - Bond Aligner
- + Core competencies:
 - Exposure (proximity exposure)
 - Alignment



Sternenfels*

- + Development/production :
 - Bonder
 - Coater and Developer
 - Photomask Equipment
- + Core competencies:
 - Wet processing
 - Wafer bonding

USA



Corona**

- + Development/production:
 - Stepper/Scanner
 - Laser Processing
- + Core competencies:
 - Exposure (UV projection lithography)
 - Laser Ablation

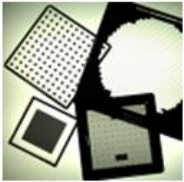
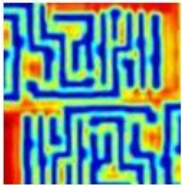
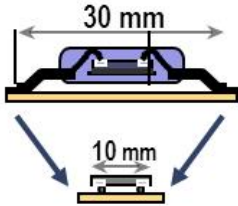
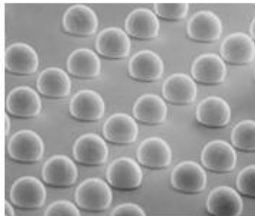
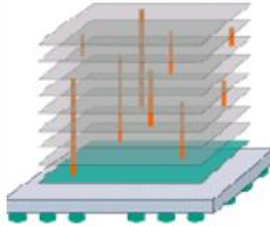
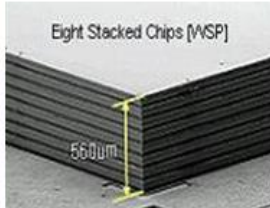
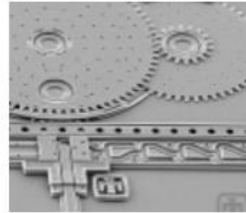
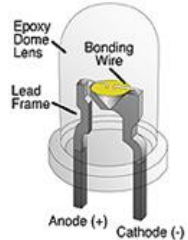
* Production site owned by SUSS MicroTec

** Production site rented by SUSS MicroTec

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- II.** **Products and Markets**
- III.** Growth Opportunities
- IV.** Enhanced Lithography Portfolio
- V.** Financials
- VI.** Outlook

Semiconductors			Sensors	Lighting
Mask Manufacturing Photomask Cleaning	Advanced Packaging Micro-Bumping	3D Integration/Stacking	MEMS Computing, Automotive, Medical Applications ...	LED General Lighting, HB and UHB LED
 	 	 	 	 

SEGMENTS, PRODUCTS AND MARKETS



+ Reevaluation of the business situation in permanent bonding

- ongoing losses
- expansion of the restructuring measures, which have been taken in Q2, 2013



Cease production of cluster systems for permanent bonding applications

+ Losses of the Substrate Bonding Division will be reduced significantly

+ The successful manual permanent bonding systems are not affected

+ One-off expense of € 8.3 million was taken in Q4 2013:

- € 6.7 million for write-offs on raw materials, unfinished goods and demonstration tools
- € 1.6 million for precautionary formed accruals for single customer projects

+ Total expense for the restructuring of the permanent bonding in 2013 amounts to € 13.2 million

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TECHNOLOGY EVOLUTION



~1985...today



~1987...today

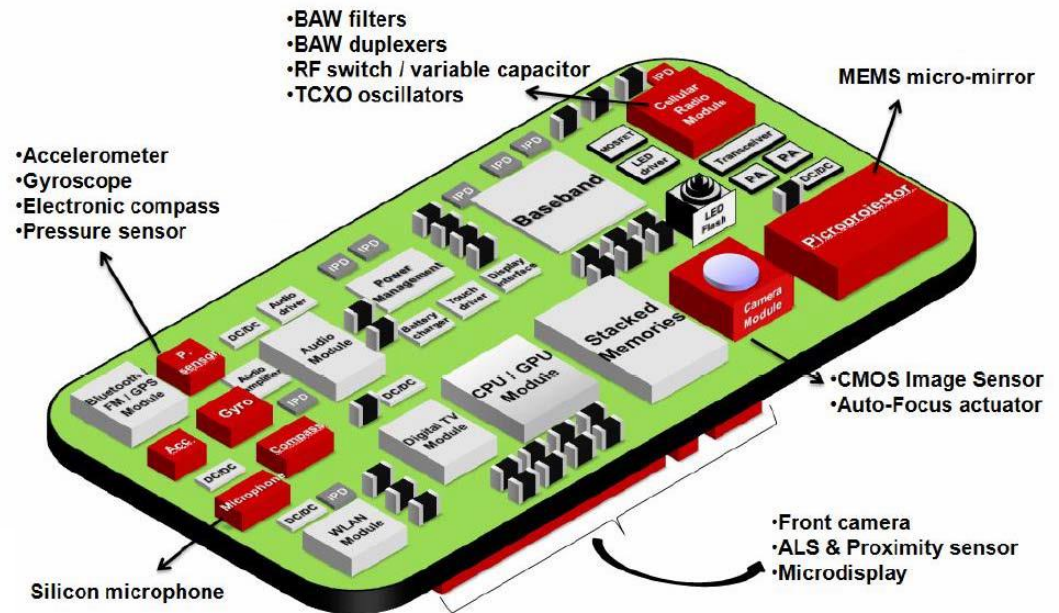


~1910...today

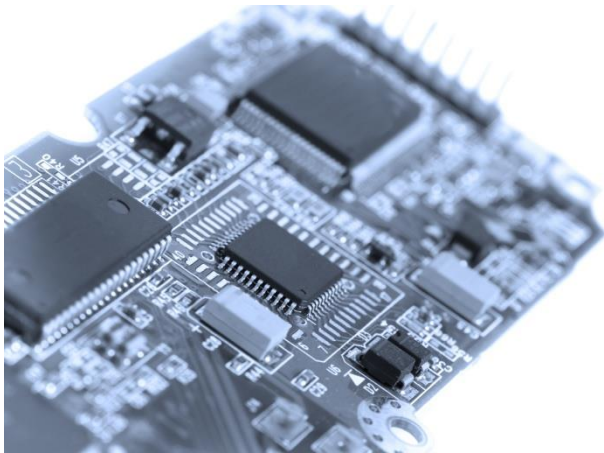


~1950...today

GROWTH DRIVER SMARTPHONES AND TABLETS



Source: Yole Developpement



MICROCHIPS, MEMS UND LED: BUILDING BLOCKS FOR TECHNOLOGICAL PRODUCT ADVANCEMENT

Digital Lifestyle

- The „Digital Lifestyle“ is characterized by permanent internet connectivity and convergence of media
- Mobile devices like smartphones and tablet PCs provide this capability at affordable cost
- New device generations offer higher functionality



E-Mobility

- Alternative transportation / mobility solutions are getting more traction with attractive price / performance ratios
- EVs, Hybrid-Cars, Segways, E-Bikes, but also trains drive the need for power devices but also high performance ICs



Energy Efficiency

- Increase environmental awareness and rising energy prices and fuel the demand for energy efficient solutions in electricity usage i.e. lighting
- Energy efficiency in industrial production
- Smart energy management in household applications saves energy



With its strong position in the fast growing target markets 3D Integration / Advanced Packaging, LED and MEMS, SUSS MicroTec can benefit from the market developments:

Advanced Packaging

Wafer level packaging and flip chip is expected to remain more robust than the overall market, primarily driven by mobile devices like smart phones and tablets

3D Integration (TSV)

Transition to production volume in the years to come

Compound Semiconductors

LED, MEMS, RF, Optoelectronics, III-V Power are expected to remain robust based on smartphone and tablet growth and will drive further demand for advanced packaging solutions

Segment growth 2011 - 2016E CAGR ~ 15% (Gartner and industry estimates)

2D Packaging

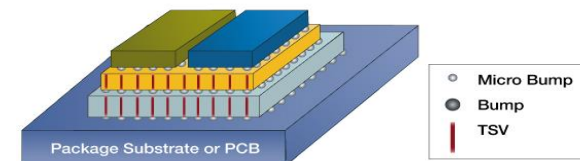
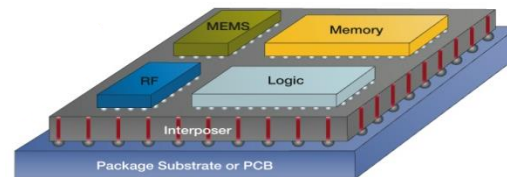
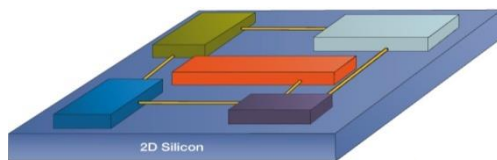
- Increased performance and complexity of ICs by shrinking transistor geometry according to Moore's Law
- New technologies like EUV and multiple patterning allow further scaling
- Technical challenges and limitations make it increasingly more difficult and expensive to reduce the feature size

2.5D Packaging

- Combining of several (and heterogeneous) semiconductor components on an interposer addresses limitations of traditional shrinking
- Increased packaging density
- Reduced footprint
- Complementary technology to Moore's Law

3D Integration (TSV)

- The extension beyond the conventional shrink roadmap is called "More than Moore"
- Packaging becomes key enabler for scaling and some manufacturing value is shifting from silicon to the package
- Performance and complexity increase combined with smaller footprint
- Reduced energy consumption



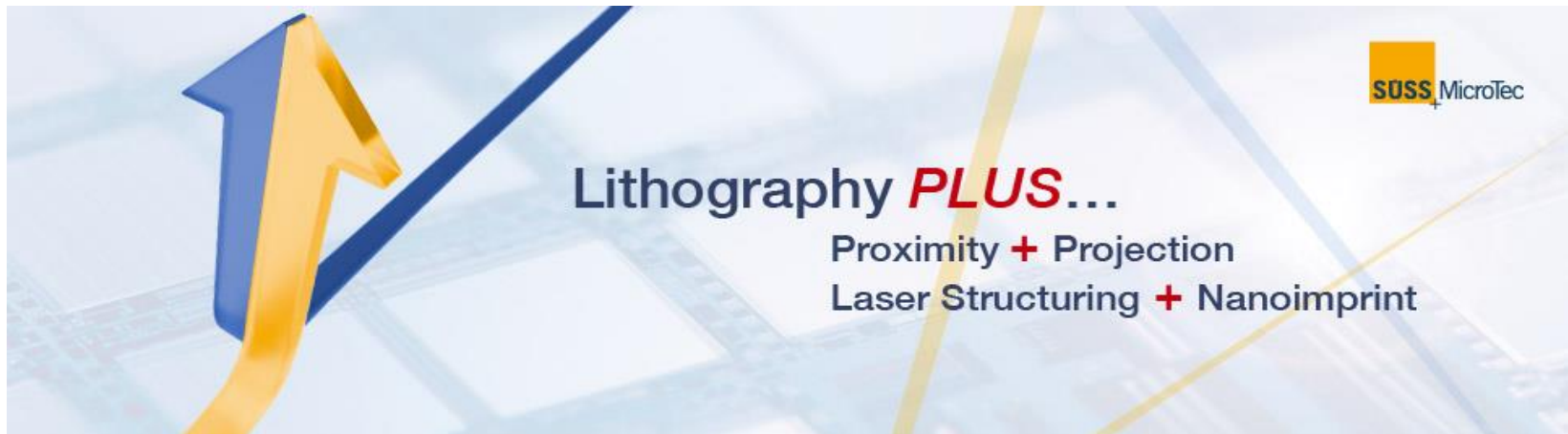
SUSS MicroTec's equipment and process solutions enable 2D shrinking ("*Moore's Law*") and 3D stacking ("*More than Moore*")

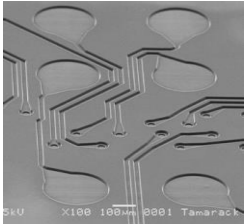
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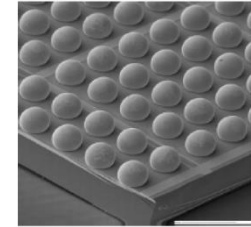
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- + Increasing chip performance requires the adoption of innovative lithography technologies in the semiconductor backend
- + **Not one single exposure technology fits all needs at the same time**
- + The newly acquired Stepper/Scanner products supplement our Mask Aligner product line and enlarges our technology portfolio by the key competencies UV-projection lithography and laser ablation
- + SUSS MicroOptics S.A. adds key know how for critical lithography performance improvements

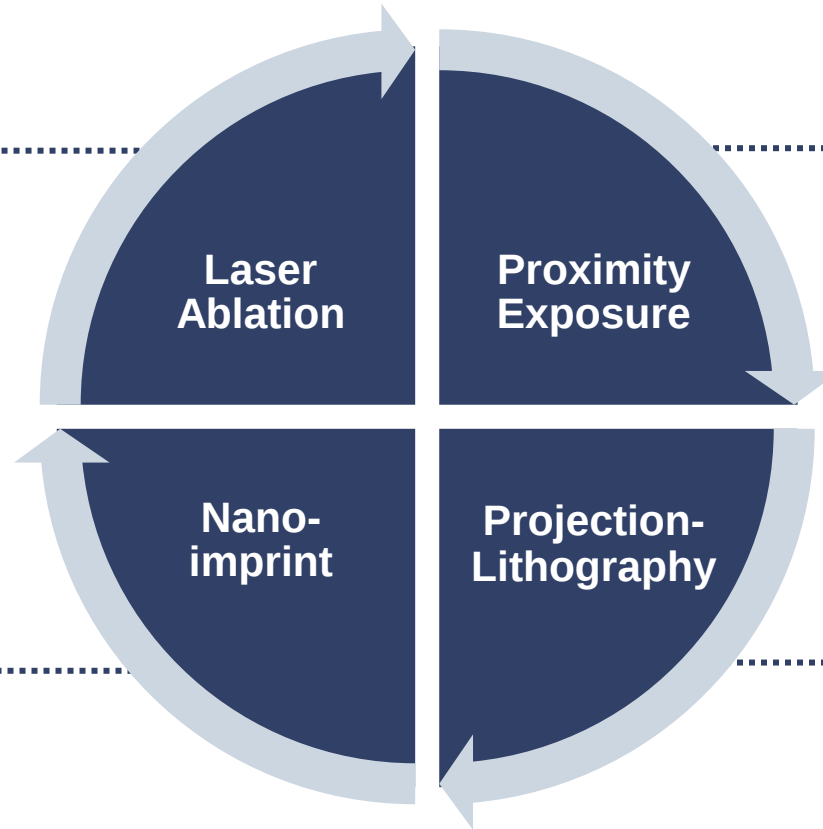




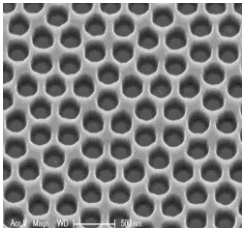
WLCSP:
Fanout WLP



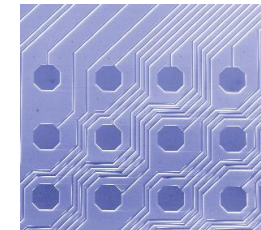
Flip Chip:
Solder Bumping



LED:
Photonic Crystals



WLCSP:
Fine pitch RDL



+ Only SUSS MicroTec offers complete exposure solutions for the mid-/back-end

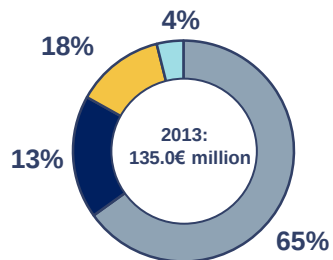
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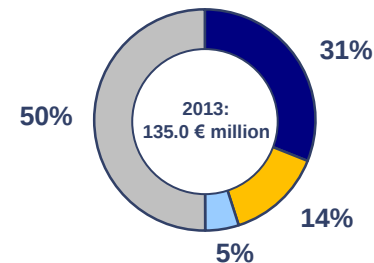
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ORDER ENTRY AND SALES BY SEGMENT AND REGION 2013

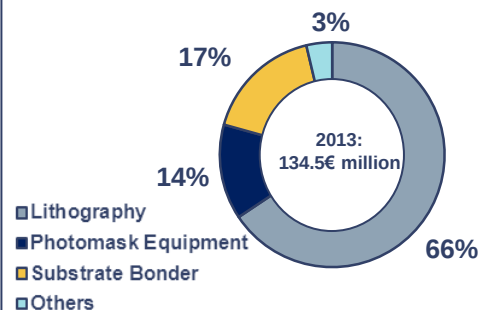
Order Entry by Segment



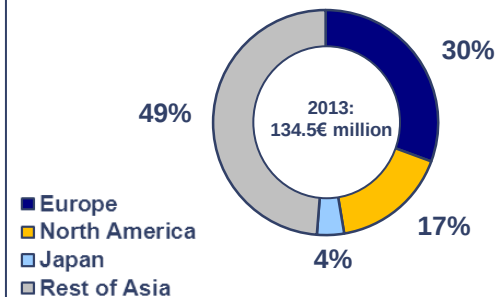
Order Entry by Region



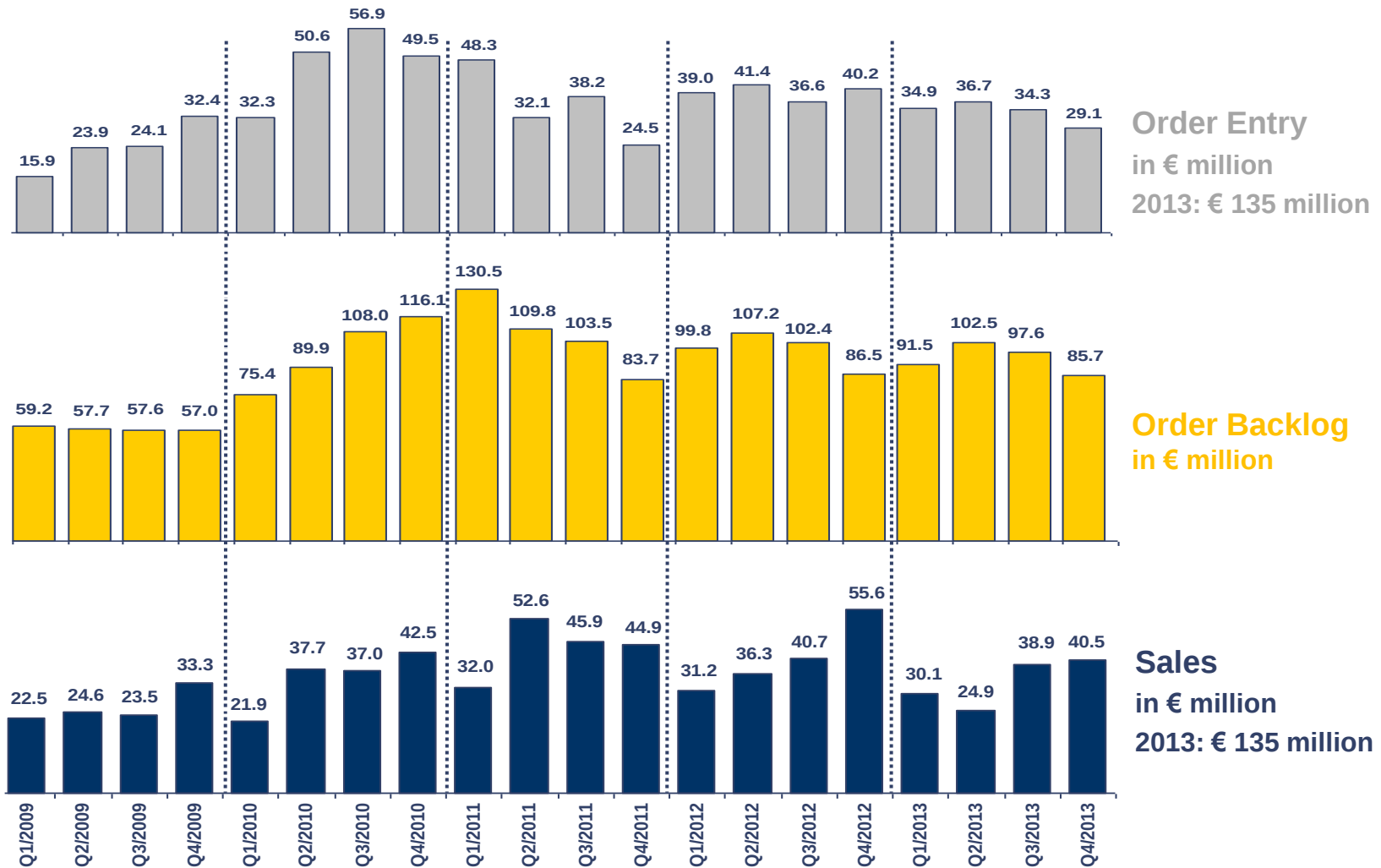
Sales by Segment



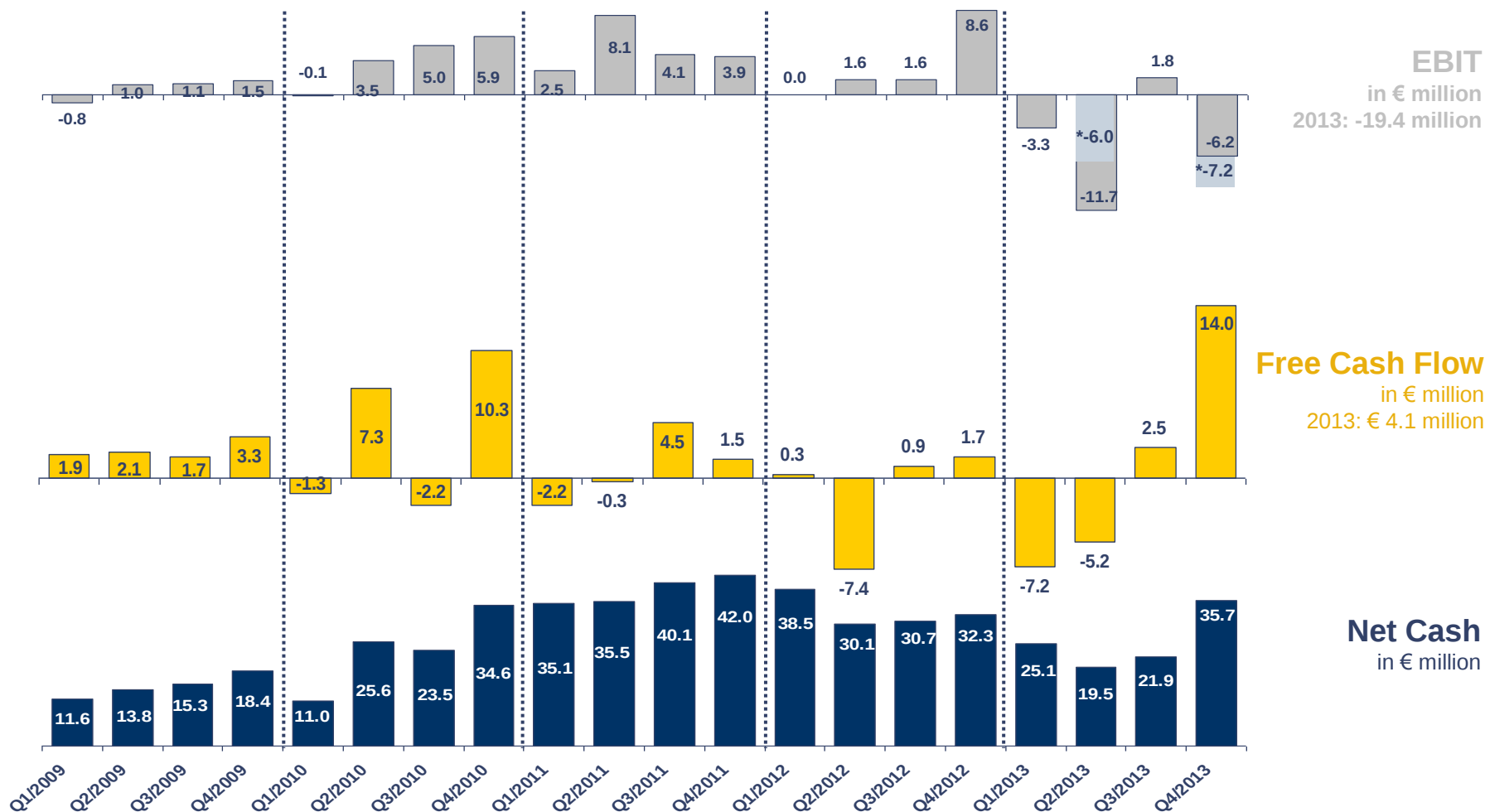
Sales by Region



LONG TERM BUSINESS DEVELOPMENT



EBIT, FREE CASH FLOW AND NET CASH DEVELOPMENT



KEY FINANCIALS

in € million	2013	2012	in %
Order Intake	135.0	157.2	-14.1%
Order Backlog 12/31	85.7	86.5	-0.9%
Revenue	134.5	163.8	-17.9%
EBIT	-19.4	11.7	--
<i>EBIT in % of Sales</i>	<i>-14.4%</i>	<i>7.6%</i>	<i>-21.5%pt.</i>
Earnings after tax (continuing operations)	-16.0	7.6	--
Earnings after tax	-16.0	9.1	--
EPS in € (continued op.)	-0.84	0.40	--
Net Cash*	35.7	32.3	+10.5%
Free Cash Flow**	4.1	-4.5	--
Employees 12/31	655	704	-7.0%

* incl. stock of interest-bearing securities

** before consideration of purchased interest-bearing securities , the acquisition of Tamarack Scientific and the gain out of the sale from the Test Business

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2013:

- Milestone achievement in temporary bonding
- Restructuring of product line Permanent Bonding expanded
- Further integration of SUSS MicroTec Photonic Systems

Fundamental growth in target markets

Strong competitive positioning: first or second in the target markets

Leading equipment company in the semiconductor backend, enabling “Moore’s Law” as well as “More than Moore”

Outlook

FY 2014:

- Sales of 135 - 145 € million
- EBIT: -5 to 0 € million

Q1 2014:

- Order Intake 25 - 35 € million



Thank you!

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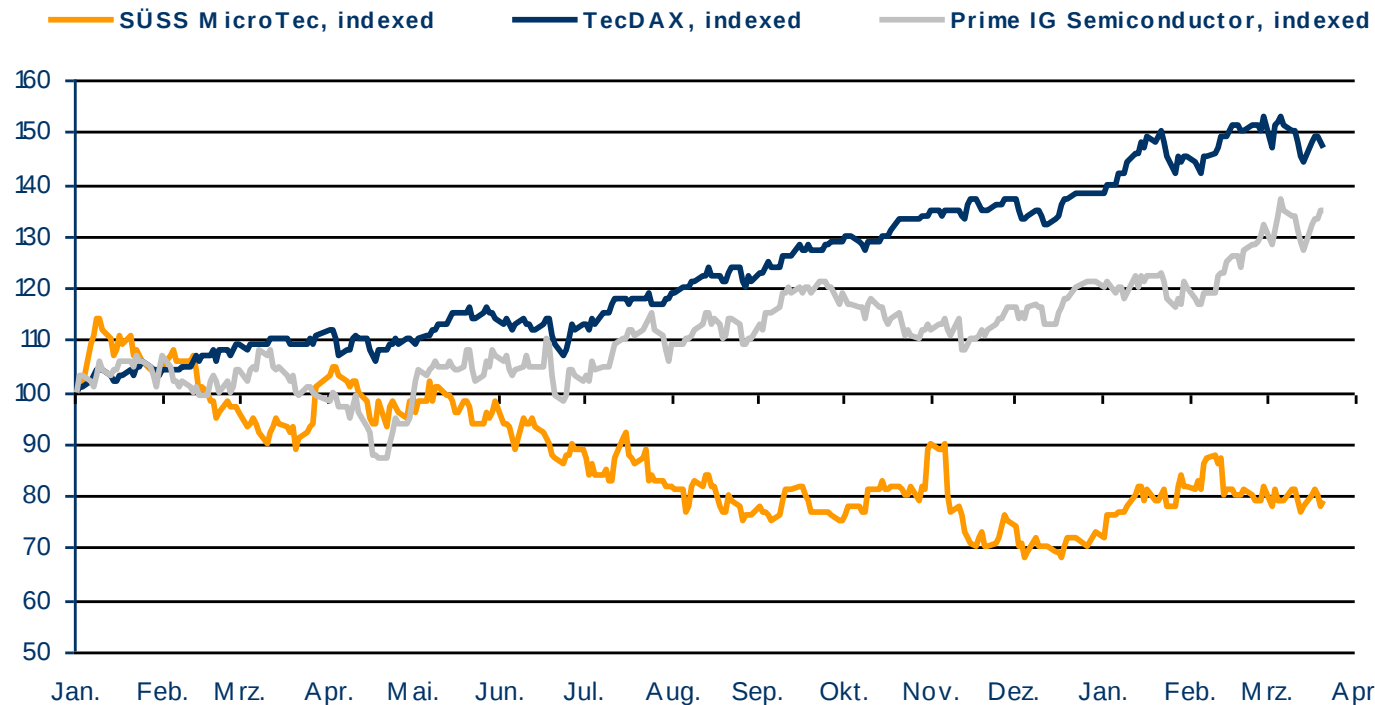
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Germany
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Financial Calendar 2014

Annual Report 2013	28 Mar
Quarterly Report 2014	8 May
Berenberg Investment Conference Paris	22 May
Deutsche Bank Investment Conference, Berlin	12 - 13 Jun
Shareholders' Meeting, Haus der Bayerischen Wirtschaft, Munich	17 Jun
Interim Report 2014	7 Aug
Nine-month Report 2014	6 Nov
German Equity Forum 2014, Frankfurt am Main	24 - 26 Nov

STOCK PERFORMANCE: JANUARY 2013 – MARCH 2014

(Price of the SÜSS MicroTec Share at January 2, 2013: 8.85 €)



Average daily trading volume January 2013 – March 2014: ~ 103,000

SUSS MICROTEC PRODUCT PORTFOLIO



Photomask Equipment



Coater/Developer



Wafer Bonders



**Alignment
Verification Systems**



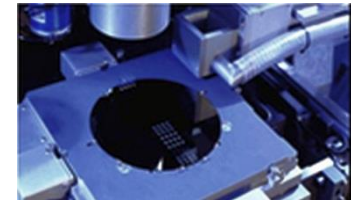
Mask Aligners



Imprinting Systems



**UV-Projection
Stepper / Scanner**



**Excimer Laser
Systems**