









SUSS MICROTEC - HALF YEAR FIGURES 2014

August 7, 2014

DISCLAIMER

This presentation contains forward-looking statements relating to the business, financial performance and earnings of SUSS MicroTec AG and its subsidiaries and associates. Forward-looking statements are based on current plans, estimates, projections and expectations and are therefore subject to risks and uncertainties, most of which are difficult to estimate and which in general are beyond the control of SUSS MicroTec AG. Consequently, actual developments as well as actual earnings and performance may differ materially from those which explicitly or implicitly assumed in the forward-looking statements. SUSS MicroTec AG does not intend or accept any obligation to publish updates of these forward-looking statements.

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- Market introduction of two new Mask Aligners "MA200 Gen3" and "MA12"
- Delivery of enhanced Coater/Developer system for Fan-Out Wafer Level-Packaging applications for substrate sizes above 300 mm
- + A major OSAT purchases the new DSC300 Gen2 and qualifies it for volume production
- Successful technology forum for NanoImprint in Grenoble
- SUSS MicroTec qualifies again as 'Preferred Supplier' at NANIUM

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- I. Highlights Q2 2014
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Frontend

Mid- and Backend

Photomask Equipment

Photomask Cleaning Equipment

193i Cleaning Equipment

EUV Cleaning Equipment

H1 Order Entry: 9.1 € million

H1 Sales: 7.8 € million H1 EBIT: 1.6 € million

Lithography

Laser Processing Equipment

Exposure Systems

Coaters and Developers

Projection Lithography Proximity
Exposure
(+Nano Imprint)

H1 Order Entry: 42.8 € million

H1 Sales: 43.8 € million

H1 EBIT: 4.2 € million

Substrate Bonder

Wafer Bonding Equipment

Temporary Wafer Bonding

Permanent Wafer Bonding

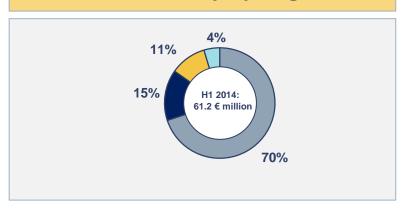
H1 Order Entry: 6.5 € million

H1 Sales: 15.2 € million

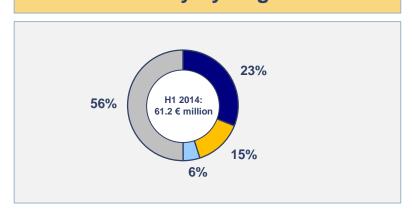
H1 EBIT: -1.2 € million

ORDER ENTRY AND SALES BY SEGMENT AND REGION

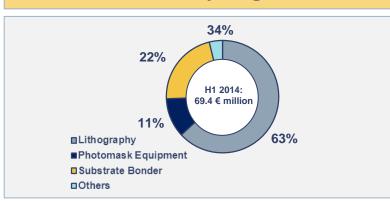




Order Entry by Region



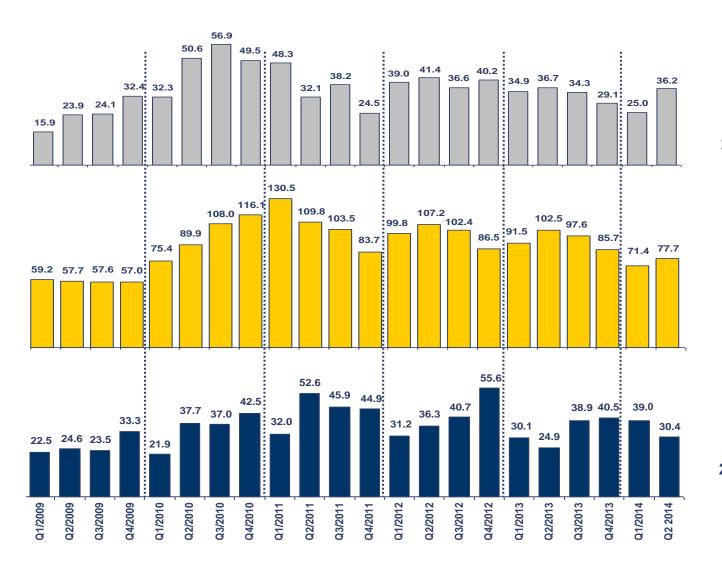
Sales by Segment



Sales by Region



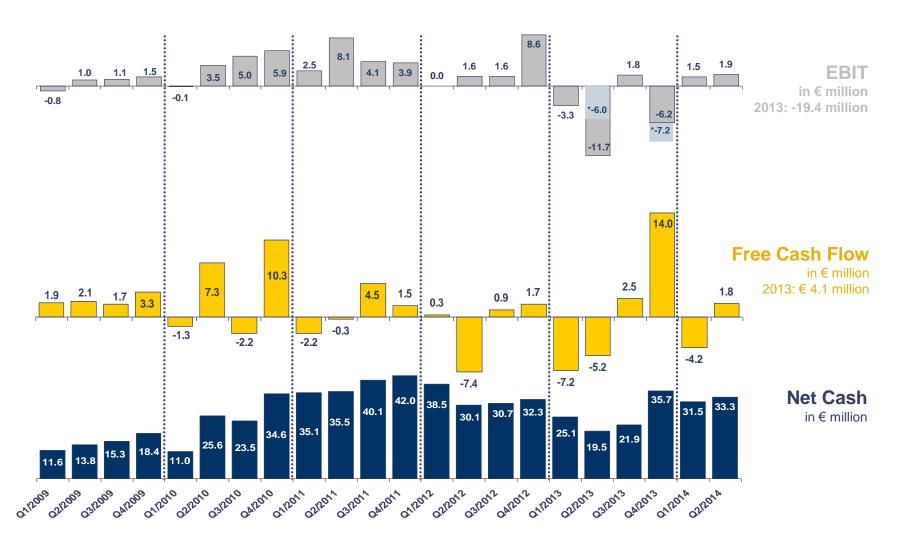
LONG TERM BUSINESS DEVELOPMENT BY QUARTER



Order Entry in € million 2013: € 135 million

Order Backlog in € million

Sales in € million 2013: € 135 million



^{*} one-off effect from refocusing the product line permanent bonding

KEY FINANCIALS

in € million	Q2 2014	Q2 2013	in %
Order Intake	36.2	36.7	-1.4%
Order Backlog 6/30	_		
Revenue	30.4	24.9	+22.1%
EBIT	1.9	-11.7	<u></u>
EBIT in % of Sales	6.3%	-47,0%	
EBIT (adjusted)		-5.7	_
EBIT (adjusted) in % of Sales		-22.8%	
Earnings after tax	0.9	-9.1	
EPS in €	0.05	-0.48	
Free Cash Flow*	1.8	-5.2	
Net Cash**			
Employees 6/30	-		

H1 2014	H1 2013	
61.2	71.6	
77.7	102.5	
69.4	55.0	
3.4	-15.0	
4.9%	-27.3%	
	-9.0	
	-16.4%	
2.0	-11.6	
0.11	-0.61	
-2.4	-12.4	
33.3	19.5	
649	680	

^{*} incl. stock of interest-bearing securities
** before consideration of purchased interest-bearing securities

OUTLOOK PER PRODUCT LINE

Lithography

Mask Aligner and Coaters / Developers Current and expected sales level around 80 - 90 € million per year

UV Projection Scanners, and Laser Ablation Steppers:

Several customer installations; the products are in an early market introduction phase Current annual sales at around 10 € million

Photomask Equipment

Stable sales level at around € 20 million per year

Substrate Bonders

Permanent Bonding

After discontinuation of cluster systems reduced sales level vs. previous years

Temporary Bonding

3D integration is a significant growth opportunity with volume ramp difficult to predict

Expected sales level of the division: 15 – 20 € million

Improved Guidance

FY 2014: Sales: 135 to 145 € million

EBIT: slightly positive

Outlook

Q3 2014: Order Intake: 25 - 35 € million

Q4 2014: Order Intake: 30 - 40 € million

Thank you

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SHARE PRICE DEVELOPMENT AND MAJOR HOLDERS

(Price of the SUSS MicroTec Share at January 2, 2014: 6.38 €)



Major Shareholders:

Credit Suisse 3.35%

BlackRock 3.23%

Henderson 5.13%

Schroders 3.10%

Vanguard 3.20%

Union Invest 3.07

Dimensional 3.01%

Baillie Gifford 3.00%

Average daily trading volume January 2013 – July 2014: ~ 82,000