



SUSS MICROTEC INVESTOR PRESENTATION

September 2014

DISCLAIMER

This presentation contains forward-looking statements relating to the business, financial performance and earnings of SUSS MicroTec AG and its subsidiaries and associates. Forward-looking statements are based on current plans, estimates, projections and expectations and are therefore subject to risks and uncertainties, most of which are difficult to estimate and which in general are beyond the control of SUSS MicroTec AG. Consequently, actual developments as well as actual earnings and performance may differ materially from those which explicitly or implicitly assumed in the forward-looking statements. SUSS MicroTec AG does not intend or accept any obligation to publish updates of these forward-looking statements.

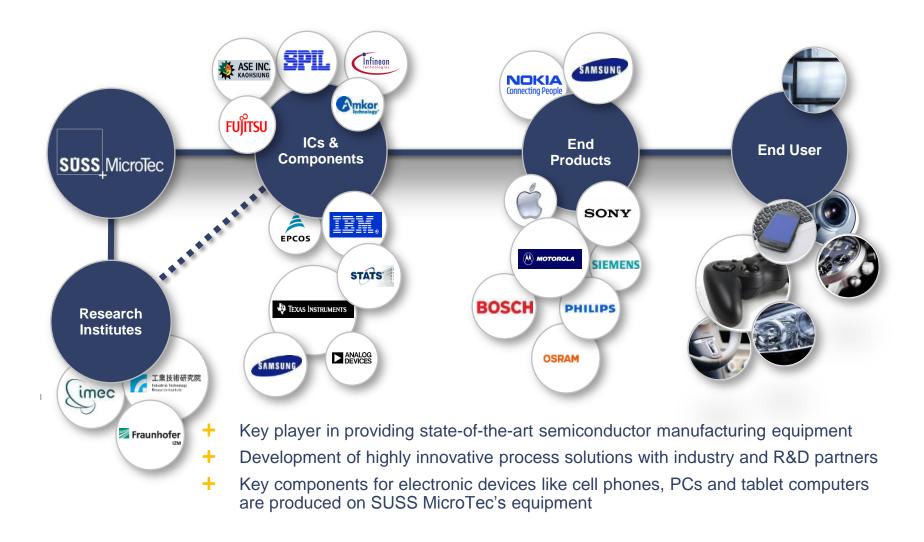
- I. SUSS MicroTec at a Glance
- II. Products and Markets
- III. Growth Opportunities
- IV. Financials
- V. Outlook

SUSS MICROTEC AT A GLANCE

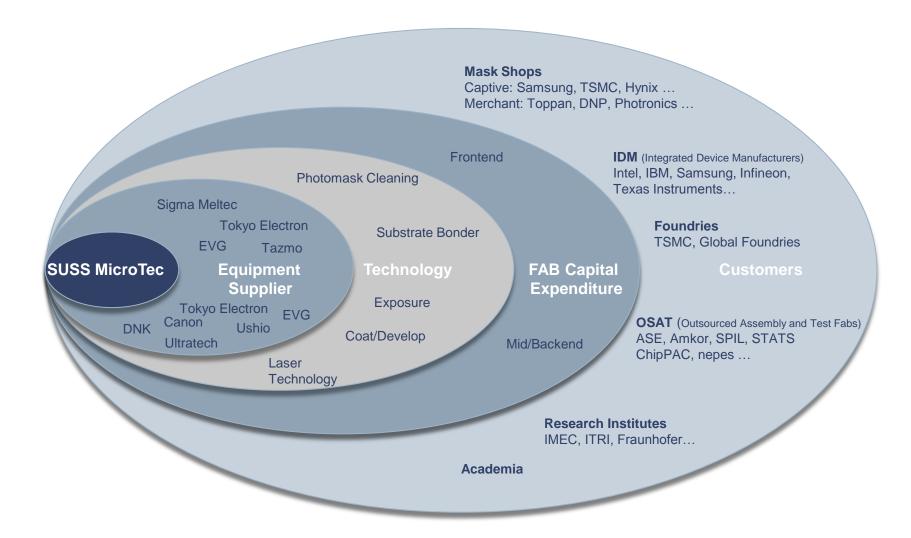
- + A global leader in manufacturing equipment for the semiconductor mid- and backend market
- Our equipment and process solutions create the micro structures that build and connect micro electronic devices
- + Focused on attractive growth markets: Semiconductors, MEMS and LED
- + Leading market position in target markets
- + SUSS MicroTec is listed in the Prime Standard of Deutsche Boerse



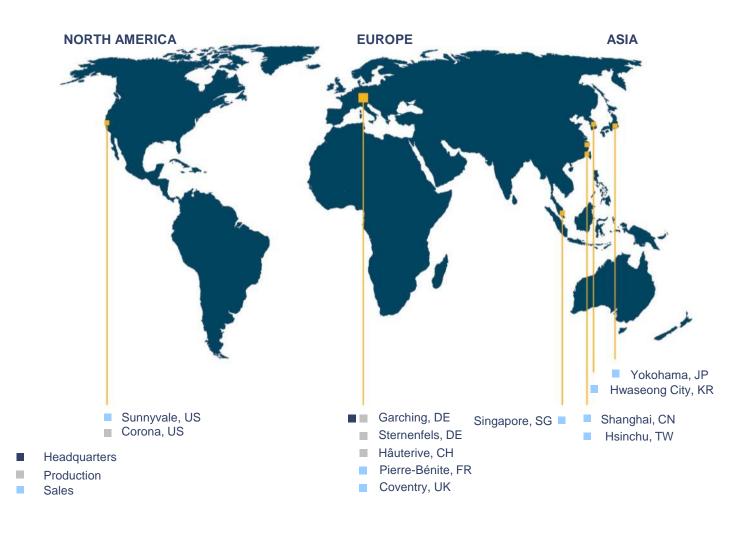
SUSS MICROTEC IN THE VALUE CHAIN



THE SEMICONDUCTOR MARKET



SUSS MICROTEC - A GLOBAL PLAYER



Germany



Garching*

- + SUSS MicroTec HQ
- + Development/production:
 - Mask Aligner
 - Bond Aligner
- + Core competencies:
 - Exposure (proximity exposure)
 - Alignment



Sternenfels*

- + Development/production:
 - Bonder
 - Coater and Developer
 - Photomask Equipment
- + Core competencies:
 - Wet processing
 - Wafer bonding

USA



Corona

- + Development/production:
 - Stepper/Scanner
 - Laser Processing
- + Core competencies:
 - Exposure (UV projection)
 - Laser Ablation

^{*}Production site is owned by SUSS MicroTec

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SEGMENTS, PRODUCTS AND MARKETS

Photomask Equipment

Photomask Cleaning Equipment

193i Cleaning **Equipment**

EUV Cleaning Equipment

Mask Manufacturing

H1 Order Entry: 9.1 € million

H1 Sales: 7.8 € million H1 EBIT: 1.6 € million

Lithography

Laser **Processing Equipment**

Exposure Systems

Coaters and **Developers**

Projection Lithography

Proximity Exposure (+Nano Imprint) **Substrate Bonder**

Wafer Bonding Equipment

Temporary Wafer Bonding

Permanent Wafer Bonding

Advanced Packaging

3D Integration

MEMS

LED

H1 Order Entry: 42.8 € million

H1 Sales: 43.8 € million

H1 EBIT: 4.2 € million

H1 Order Entry: 6.5 € million

H1 Sales: 15.1 € million

H1 EBIT: -1.2 € million

Semiconductors

Mask Making

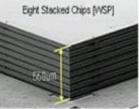
Photomask Cleaning

Advanced Packaging

Micro-Bumping

3D Integration

3D (TSV) **Stacking**



Sensors

MEMS

Computing, Automotive...

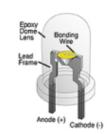
Lighting

LED

General Lighting, HB and **UHB**



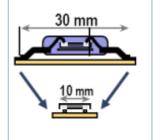


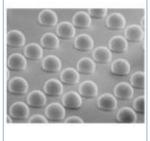








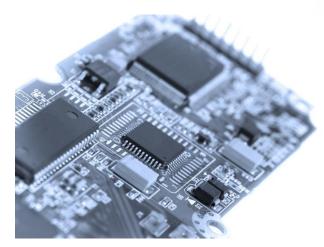


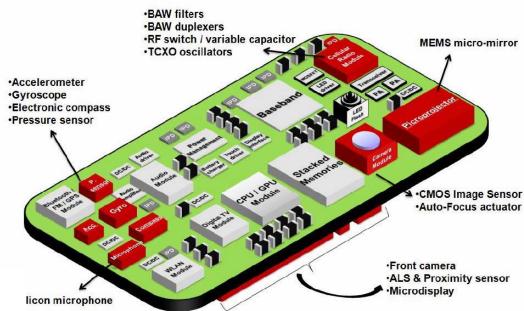


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GROWTH DRIVER SMARTPHONES AND TABLETS







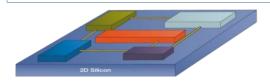
Source: Yole Developpement

+ The "Digital Lifestyle" is characterized by permanent internet connectivity and convergence of media Mobile devices like smartphones and tablet PCs provide **Digital Lifestyle** this capability at affordable cost New device generations offer higher functionality Alternative transportation / mobility solutions are getting more traction with attractive price / performance ratios **E-Mobility** + EVs, Hybrid-Cars, Segways, E-Bikes, but also trains drive the need for power devices and high performance Ics at the same time + Increased environmental awareness and rising energy cost drive the demand for energy efficient solutions i.e. **Energy** solid state lighting **Efficiency** Energy efficiency in industrial production Smart energy management in household applications

SCALING TECHNOLOGIES FROM 2D TO 3D

2D Packaging

- Increased performance and complexity of ICs by shrinking transistor geometry according to Moore's Law
- New technologies like EUV and multiple pattering allow further scaling
- Technical challenges and limitations make it increasingly more difficult and expensive to reduce the feature size

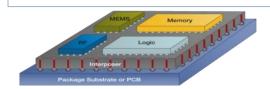


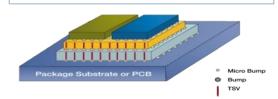
2.5D Packaging

- Combining of several (and heterogeneous) semiconductor components on an interposer addresses limitations of traditional shrinking
- Increased packaging density
- Reduced footprint
- Complementary technology to Moore's Law

3D Integration (TSV)

- The extension beyond the conventional shrink roadmap is called "More than Moore"
- Packaging becomes key enabler for scaling and some manufacturing value is shifting from silicon to the package
- Performance and complexity increase combined with smaller footprint
- Reduced energy consumption



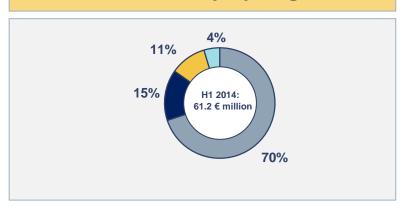


SUSS MicroTec's equipment and process solutions enable 2D shrinking ("Moore's Law") and 3D stacking ("More than Moore")

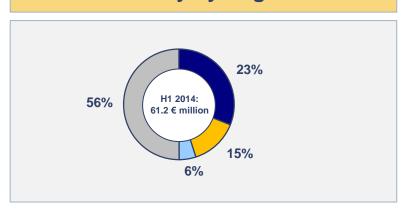
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ORDER ENTRY AND SALES BY SEGMENT AND REGION

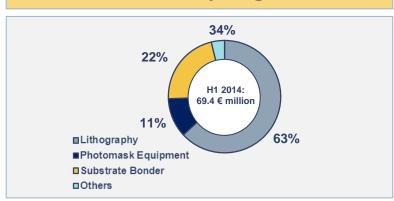




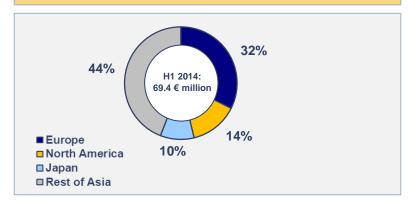
Order Entry by Region



Sales by Segment

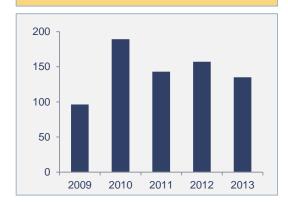


Sales by Region



LONG TERM BUSINESS DEVELOPMENT - P&L KEY FIGURES

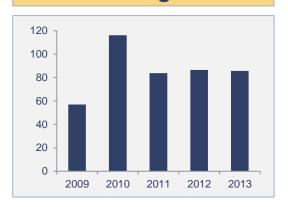
Order Entry in € million



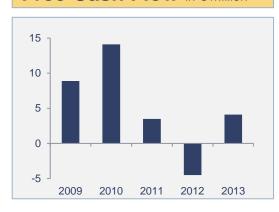
Sales in € million



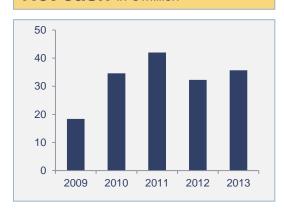
Order backlog in € million



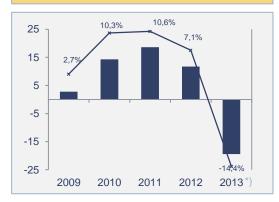
Free Cash Flow in € million



Net cash in € million



EBIT in € million



^{*} Including a -13.2 € milion one-off effect from restructuring of the product line permanant bonding (-0,69 € per share)

KEY FINANCIALS

in € million	Q2 2014	Q2 2013	in %
Order Intake	36.2	36.7	-1.4%
Order Backlog 6/30			-
Revenue	30.4	24.9	+22.1%
EBIT	1.9	-11.7	_
EBIT in % of Sales	6.3%	-47,0%	
EBIT (adjusted)	_	-5.7	
EBIT (adjusted) in % of Sales		-22.8%	
Earnings after tax	0.9	-9.1	
EPS in €	0.05	-0.48	
Free Cash Flow*			
	1.8	-5.2	-
Net Cash**			-
Employees 6/30	-		

H1 2014	H1 2013
61.2	71.6
77.7	102.5
69.4	55.0
3.4	-15.0
4.9%	-27.3%
	-9.0
	-16.4%
2.0	-11.6
0.11	-0.61
-2.4	-12.4
33.3	19.5
649	680

^{*} incl. stock of interest-bearing securities
** before consideration of purchased interest-bearing securities

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OUTLOOK PER PRODUCT LINE

Lithography

Mask Aligner and Coaters / Developers Current and expected sales level around 80 - 90 € million per year

UV Projection Scanners, and Laser Ablation Steppers:

Several customer installations; the products are in an early market introduction phase Current annual sales at around 10 € million

Photomask Equipment

Stable sales level at around € 20 million per year

Substrate Bonders

Permanent Bonding

After discontinuation of cluster systems reduced sales level vs. previous years

Temporary Bonding

3D integration is a significant growth opportunity with volume ramp difficult to predict

Expected sales level of the division: 15 – 20 € million

Improved Guidance

FY 2014: Sales: 135 to 145 € million

EBIT: slightly positive

Outlook

Q3 2014: Order Intake: 25 - 35 € million

Q4 2014: Order Intake: 30 - 40 € million

Thank you.

SÜSS MicroTec AG Schleissheimer Str. 90 85748 Garching

www.SUSS.com

ORGANIZATIONAL STRUCTURE SUSS GROUP

Management Board

Michael Knopp, CFO (Speaker)

Walter Braun, COO



Finance, Tax, Legal, HR, IT, Sales, Service & Marketing, Strategy, Investor Relations



Operations, Quality, Supply Chain Management, R & D, Patents, Environmental Protection, Work Safety, Strategy

Divisions

Lithography

Photomask Equipment

Bonder

Sales & Service
Europe, USA, Japan, China, Taiwan, Singapore, Korea

19. Jan. 30. Mrz.

7. Mai.

INVESTOR RELATIONS INFORMATION

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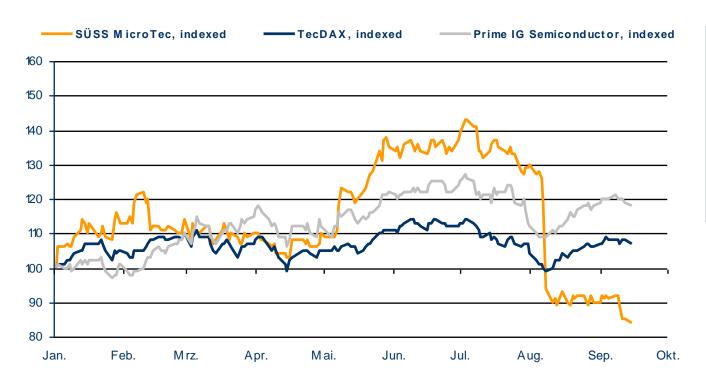
Financial Calendar 2014 / 2015

German Corporate Conference, Berenberg/Goldman Sachs, München	22. Sep.
Neunmonatsbericht 2014	6. Nov.
Eigenkapitalforum 2014, Frankfurt am Main	24 26. Nov.

KeplerCheuvreux Investorenkonferenz, Frankfurt	
Geschäftsbericht 2013	
Quartalsbericht 2014	

SHARE PRICE DEVELOPMENT AND MAJOR HOLDERS

(Price of the SUSS MicroTec Share at January 2, 2014: 6.38 €)



Major Shareholders:

Henderson 5.13%

ING Invest 3.42%

Vanguard 3.20%

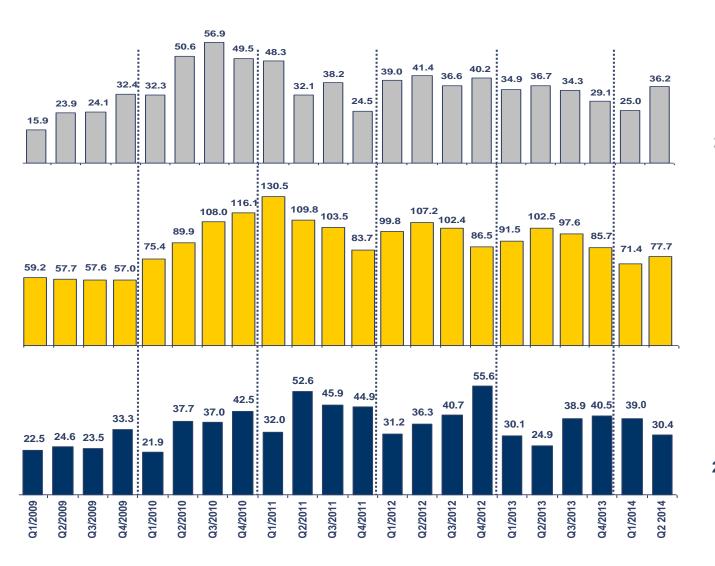
Sycomore 3.14%

Schroders 3.10%

Baillie Gifford 3.00%

Average daily trading volume January 2014 – September 2014: ~ 103,000

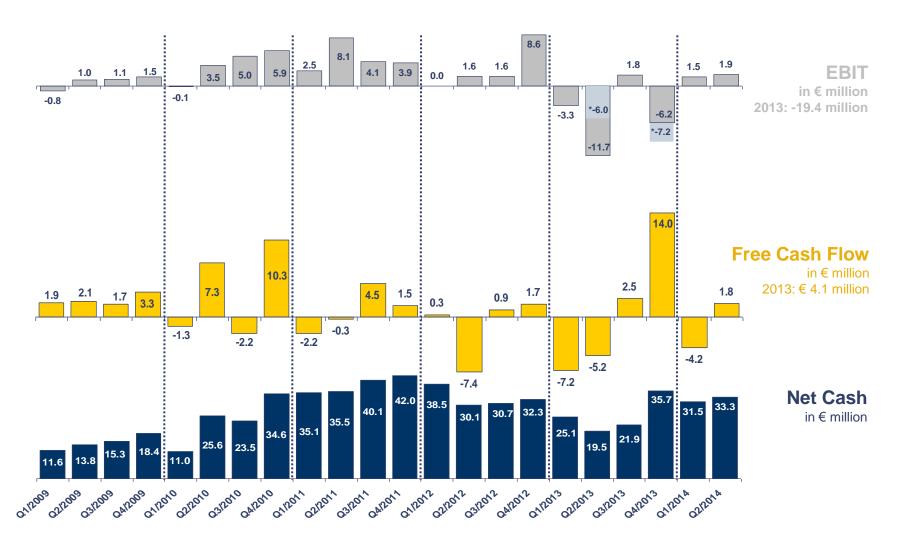
LONG TERM BUSINESS DEVELOPMENT BY QUARTER



Order Entry in € million 2013: € 135 million

Order Backlog in € million

Sales in € million 2013: € 135 million



^{*} one-off effect from restructuring the product line permanent bonding