SUSS MICROTEC – HALF YEAR FIGURES 2015

August 6, 2015

DISCLAIMER

This presentation contains forward-looking statements relating to the business, financial performance and earnings of SUSS MicroTec AG and its subsidiaries and associates. Forward-looking statements are based on current plans, estimates, projections and expectations and are therefore subject to risks and uncertainties, most of which are difficult to estimate and which in general are beyond the control of SUSS MicroTec AG. Consequently, actual developments as well as actual earnings and performance may differ materially from those which explicitly or implicitly assumed in the forward-looking statements. SUSS MicroTec AG does not intend or accept any obligation to publish updates of these forward-looking statements.

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HIGHLIGHTS H1 2015

- **SUSS MicroTec and NuFlare Technology agree on collaboration**
- **Large Orders in H1 2015 from Asian OSAT for improved coater ACS300 Gen2 and MA300 Mask Aligner products**
- **Improved position in temporary bonding with new order for XBS300 Gen2 from an Asian IDM**
- **Annual Meeting 2015**
- **Cooperation with the Georgia Institute of Technology**

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KEY FINANCIALS

in € million	Q2 2015	Q2 2014	Change in %	H1 2015	H1 2014
Order Intake	**41.2**	**36.2**	**13.8%**	***69.7***	***61.2***
Order Backlog 6/30	**--**	**--**	**--**	***91.4***	***77.7***
Revenue	**28.2**	**30.4**	**-7.2%**	***55.1***	***69.4***
EBIT	**-1.7**	**1.9**	**--**	***-3.9***	***3.4***
EBIT in % of Sales	*-6.0%*	*6.3%*	*--*	*-7.1%*	*4.9%*
Earnings after tax	**-2.1**	**0.9**	**--**	***-4.6***	***2.0***
EPS in €	**-0.11**	**0.05**	**--**	***-0.24***	***0.11***
Free Cash Flow*	**-7.7**	**1.8**	**--**	***-13.2***	***-2.4***
Net Cash**	**--**	**--**	**--**	***25.6***	***33.3***
Employees 6/30	**--**	**--**	**--**	***683***	***649***

* before consideration of purchased interest-bearing securities
**incl. stock of interest-bearing securities

SEGMENTS, ORDER ENTRY AND SALES H1 2015

Frontend | **Mid- and Backend**

Photomask Equipment	Lithography			Substrate Bonder
Photomask Cleaning Equipment	Laser Processing Equipment	Exposure Systems	Coaters and Developers	Wafer Bonding Equipment
6M Figures 2015:				
Order Entry: 9.2 € million Sales: 9.7 € million EBIT: 1.0 € million	Order Entry: 53.9 € million Sales: 36.6 € million EBIT: -1.5 € million			Order Entry: 3.4 € million Sales: 5.1 € million EBIT: -1.7 € million
Full Year Figures 2014:				
Order Entry: 20.2 € million *Sales: 20.8 € million* *EBIT: 4.7 € million*	*Order Entry: 91.5 € million* *Sales: 96.7 € million* *EBIT: 10.7 € million*			*Order Entry: 17.2 € million* *Sales: 22.4 € million* *EBIT: -2.4 € million*

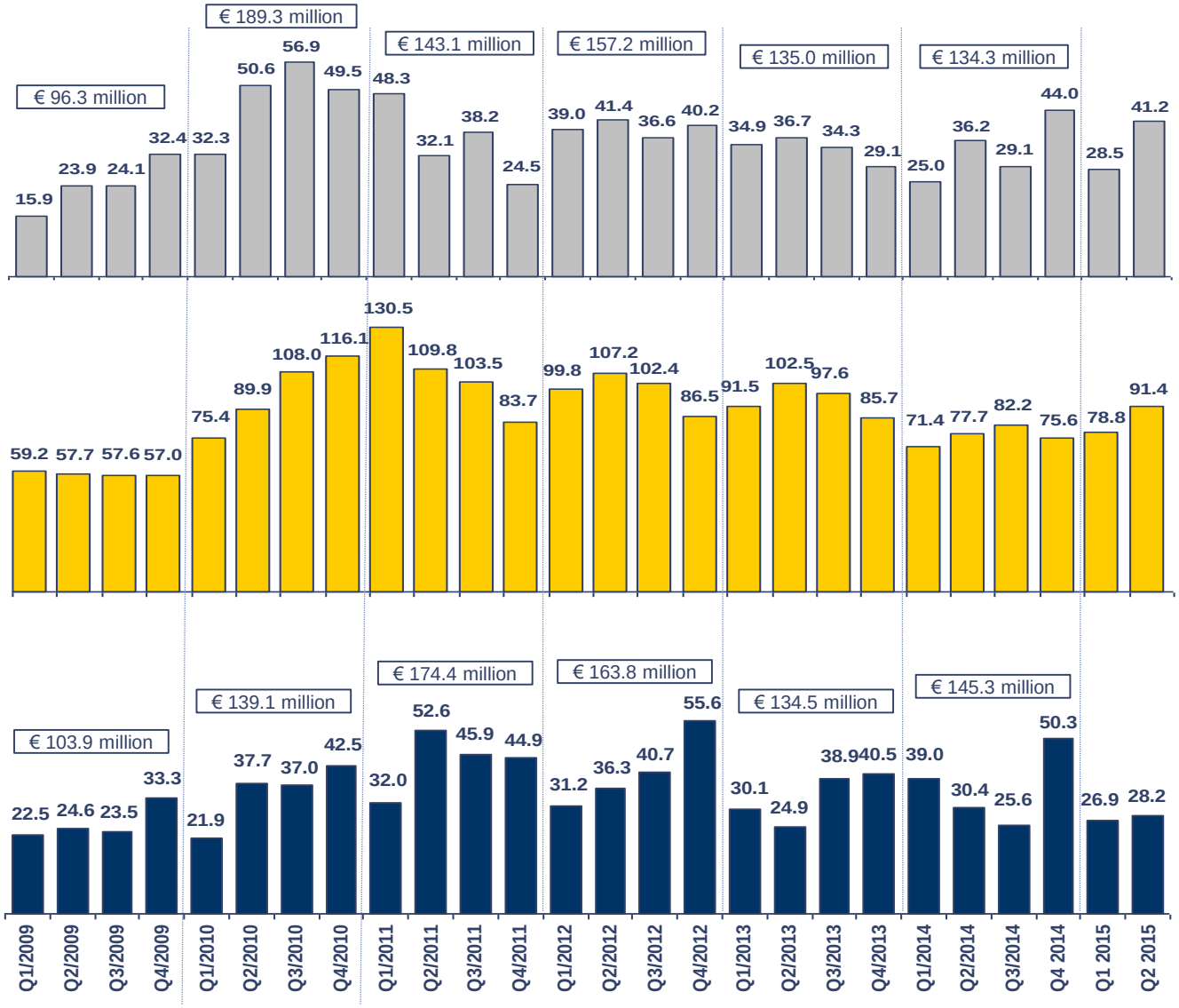
SUSS MicroTec Group

6M Order Entry: 69.7 € million
6M Sales: 55.1 € million
6M EBIT: -3.9 € million
6M EBIT-Margin: -7.1%

FY 2014:*
Order Entry: 134.3 € million
Sales: 145.3 € million
EBIT: 8.4 € million
EBIT-Margin: 5.8%

* FY 2014, EBIT Segment Others: -4.5 € million
H1 2015, EBIT Segment Others: -1.7 € million

LONG TERM BUSINESS DEVELOPMENT BY QUARTER

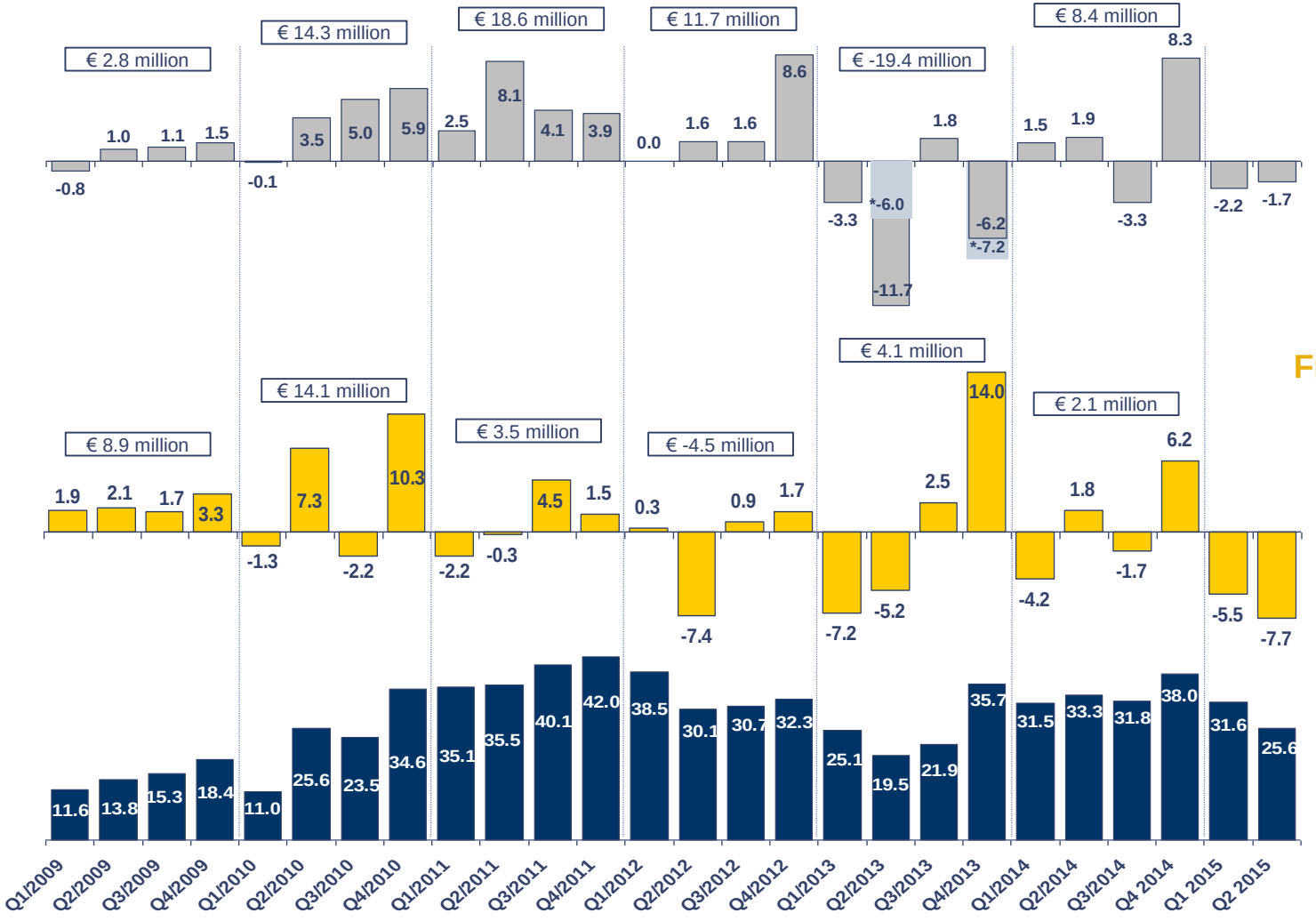


Order Entry
in € million

Order Backlog
in € million

Sales
in € million

EBIT, FREE CASH FLOW AND NET CASH DEVELOPMENT



* one-off effect from restructuring the product line permanent bonding

STRATEGY UPDATE – INITIAL VISION STATEMENTS

- The recognized leader in Advanced Packaging and adjacent segments
- The Trusted Choice for our customers
- A provider of Integrated Processing Solutions
- An Innovator and Enabler of customer roadmaps
- A Growth Company, as recognized by customers, peers, and investors

STRATEGY UPDATE – HIGH LEVEL OBJECTIVES

- **Achieve attractive revenue growth rates**
  - Expand Market Size for Existing Products
    - Achieve further traction for Scanner products in Advanced Packaging (ADP: Fan Out, Cu Pillar)
    - Leverage traditional Mask Aligner technology to win market share in growing MEMS market
    - Reverse market share loss in Coater / Developer business with new high productivity platform and retrofitable upgrades for large installed base
  - Explore new adjacent markets
  - Grow Market Share
    - Improve responsiveness and support for existing customers further in order to enable more repeat buys
    - Define and implement a more targeted key (new) customer penetration strategy
  - Focus Product Portfolio
    - Target technology leadership through product differentiation in Advanced Packaging (ADP), MEMS, and FE segments to enable value propositions to our customers
    - Target lowest Cost of Ownership and product cost in competitive commodity market environments

- **Reliable profitability, solid EBIT and cash generation**
  - Drive aggressive product cost of sales reduction programs to improve product gross margin
  - Improve R&D and product release cycle time through Product Life Cycle management, change control methodology, clear priorities, accountabilities, and visible metrics

OUTLOOK PER PRODUCT LINE

Lithography	**Mask Aligner and Coaters /Developers:** Current and expected sales level around 80 – 90 € million per year **UV Projection Scanners and Laser Ablation Steppers:** Current annual sales at around 10 € million
Photomask Equipment	**Stable sales level at around 20 € million per year**
Substrate Bonders	**Permanent Bonding and Temporary Bonding:** Expected sales level of the division: 15 – 20 € million
Outlook	**FY 2015: Sales: 135 - 145 € million** **EBIT: slightly positive** **Q3 2015: Order Intake: 25 - 35 € million** **Q4 2015: Order Intake: 30 - 40 € million**

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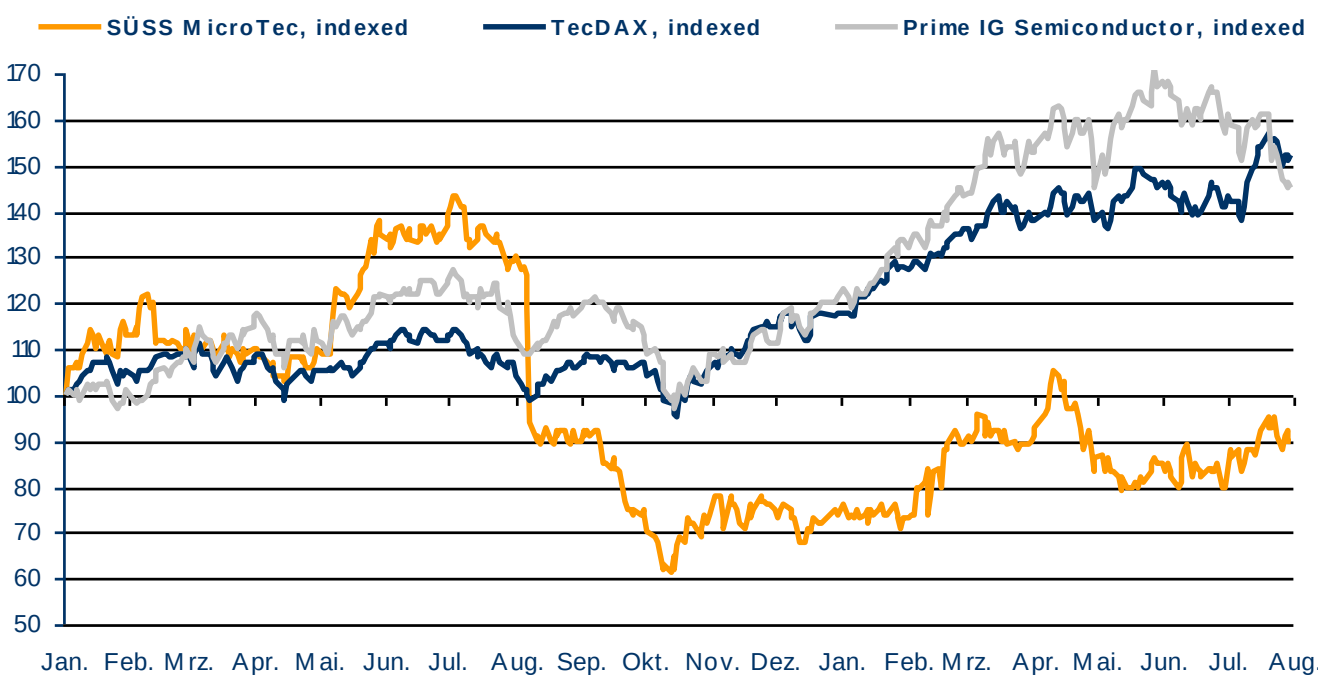
SHARE PRICE DEVELOPMENT AND MAJOR HOLDERS

(Price of the SUSS MicroTec Share at January 2, 2014: 6.38 €)



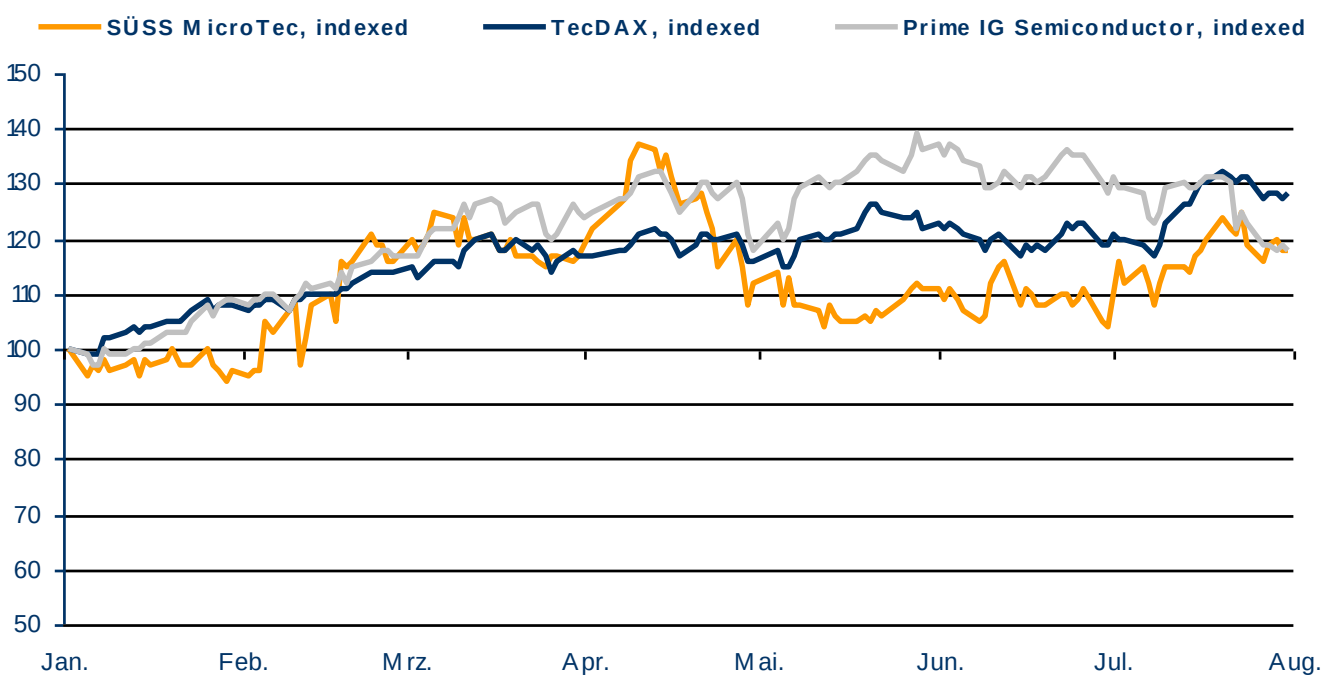
Major Shareholders:

Henderson	5.1%
Universal	5.0%
Sycomore	3.1%
INKA	3.1%
Baillie Gifford	3.0%

Average daily trading volume January 2014 – July 2015: ~ 126,000

SHARE PRICE DEVELOPMENT AND MAJOR HOLDERS

(Price of the SUSS MicroTec Share at January 2, 2015: 4.88 €)



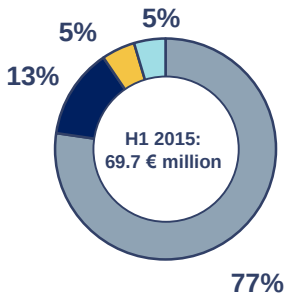
Major Shareholders:

Henderson	5.1%
Universal	5.0%
Sycomore	3.1%
INKA	3.1%
Baillie Gifford	3.0%

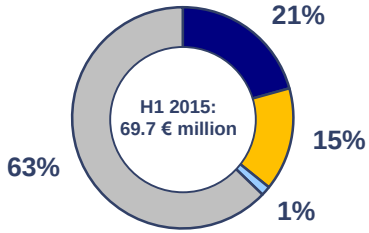
Average daily trading volume January – July 2015: ~ 144,000

ORDER ENTRY AND SALES BY SEGMENT AND REGION

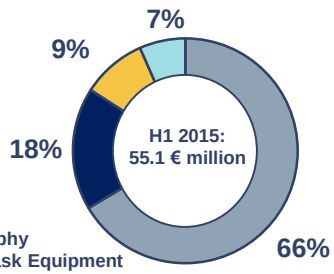
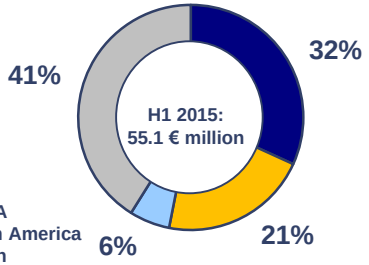
Order Entry by Segment



Order Entry by Region



Sales by Segment



Sales by Region