



SUSS MICROTEC – NINE MONTH FIGURES 2015

November 5, 2015

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- + Launch of semi-automated high-force bonder XB8 for MEMS applications**
- + First high volume order for projection scanners**
- + Positive order entry development in weak market environment**
 - Growing market share for core coater/developer and lithography products**

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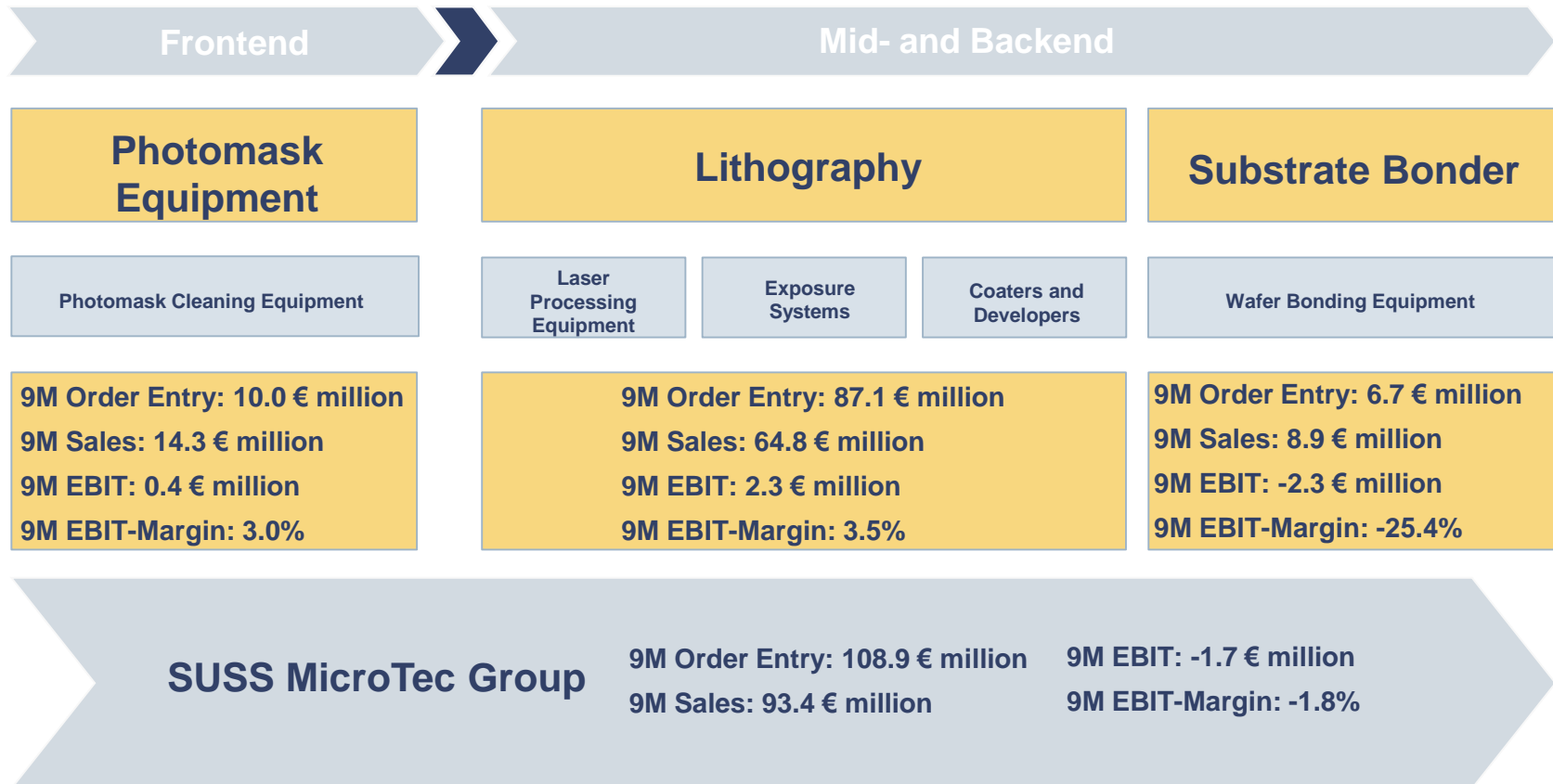
I. Highlights Q3 2015

II. Financials

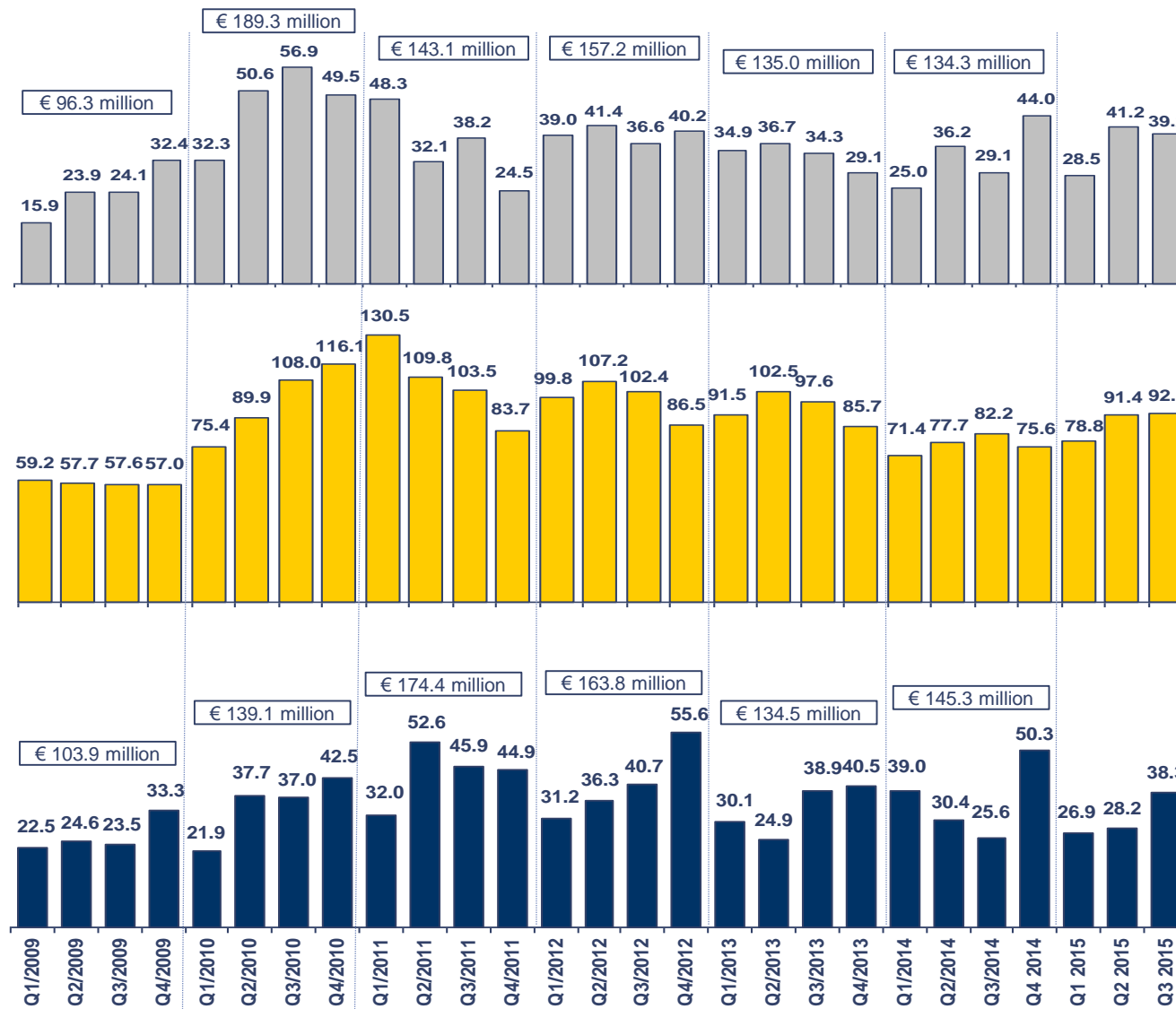
KEY FINANCIALS

in € million	Q3 2015	Q3 2014	in %	9M 2015	9M 2014
Order Intake	39.2	29.1	34.7%	108.9	90.3
Order Backlog 9/30	--	--	--	92.1	82.2
Revenue	38.3	25.6	49,6%	93.4	95.0
EBIT	2.2	-3.3	--	-1.7	0.1
<i>EBIT in % of Sales</i>	<i>5.7%</i>	<i>-12.9%</i>	<i>--</i>	<i>-1.8%</i>	<i>0.1%</i>
Earnings after tax	1.2	-2.9	--	-3.4	-0.9
EPS in €	0.06	-0.16	--	-0.18	-0.05
Free Cash Flow*	0.1	-1.7	--	-13.1	-4.1
Net Cash	--	--	--	25.5	31.8
Employees 9/30	--	--	--	693	658

* before consideration of purchased interest-bearing securities



LONG TERM BUSINESS DEVELOPMENT BY QUARTER

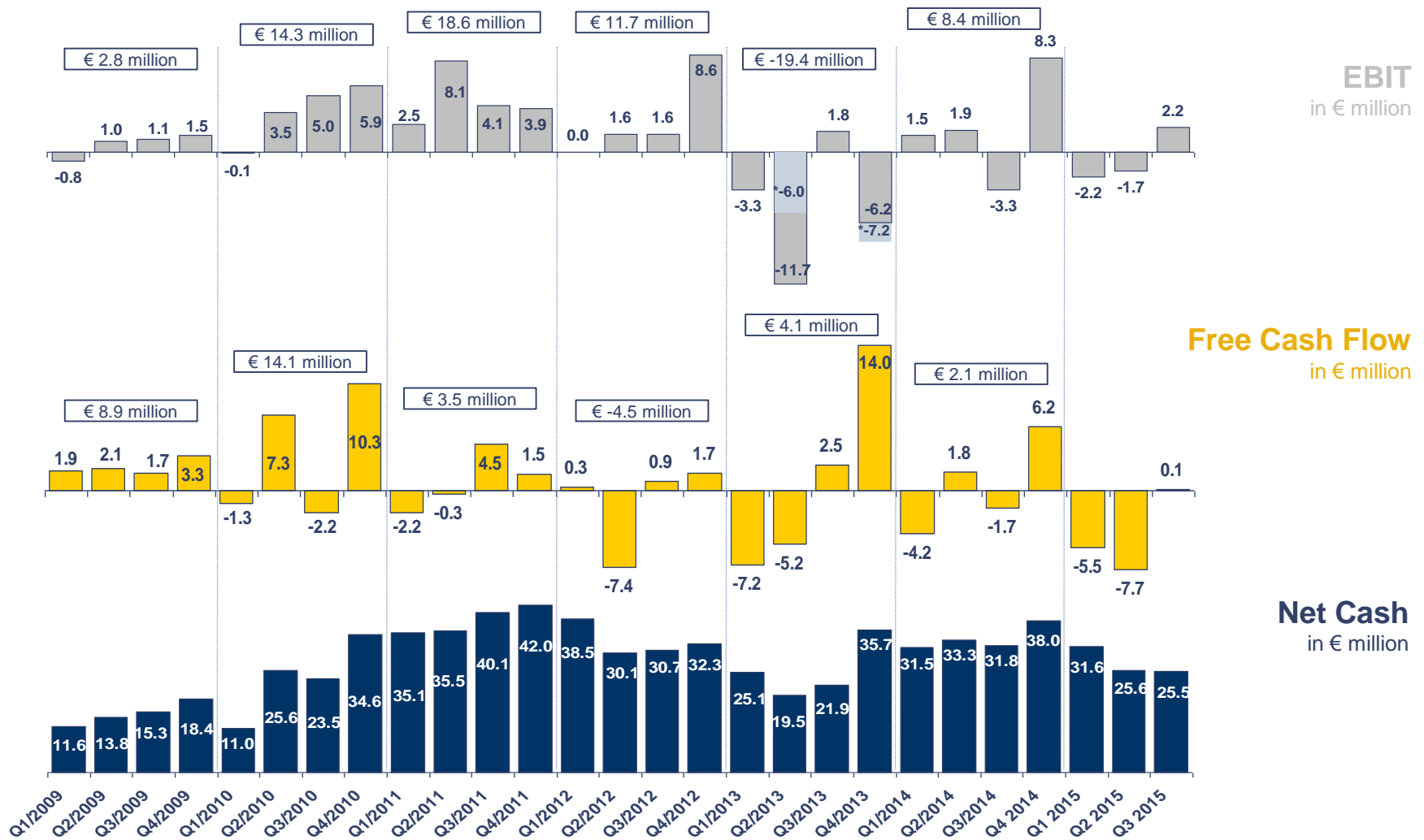


Order Entry
in € million

Order Backlog
in € million

Sales
in € million

EBIT, FREE CASH FLOW AND NET CASH DEVELOPMENT



* one-off effect from restructuring the product line permanent bonding

- + Grow market share for core products (coater/developer, mask aligner, bonder, photomask equipment) in all market segments**
 - ✓ **▪ Focused CIP programs to increase technology differentiation and high volume manufacturing (HVM) performance (short term)**
- + Achieve traction for new advanced lithography products from SUSS MicroTec Photonic Systems**
 - ✓ **▪ First HVM orders for scanner products**
 - Follow up HVM orders for scanner products (short term)**
 - Qualification of laser products at key customers (mid term)**
- + Positive EBIT contribution from Bonder Division**
 - Successful re-entry in permanent bonding for MEMS applications (mid term)**
 - Orders for high volume manufacturing of 3D temporary bonding applications (short term)**
- ✓ **+ Focused product portfolio**
- + Successful new adjacent market entries**
 - Leverage existing technology to grow served available market (mid/long term)**
- + Stabilize Company at positive EBIT and cash generation, continue revenue growth**
 - Mid term sales of >200M**
 - Gross Margin 30-35% short term, >35% mid term**
 - EBIT margin >5% mid term, 10% long term**

Outlook

FY 2015: Sales: 135 - 145 € million
EBIT: slightly positive

Q4 2015: Order Intake: 35 - 45 € million



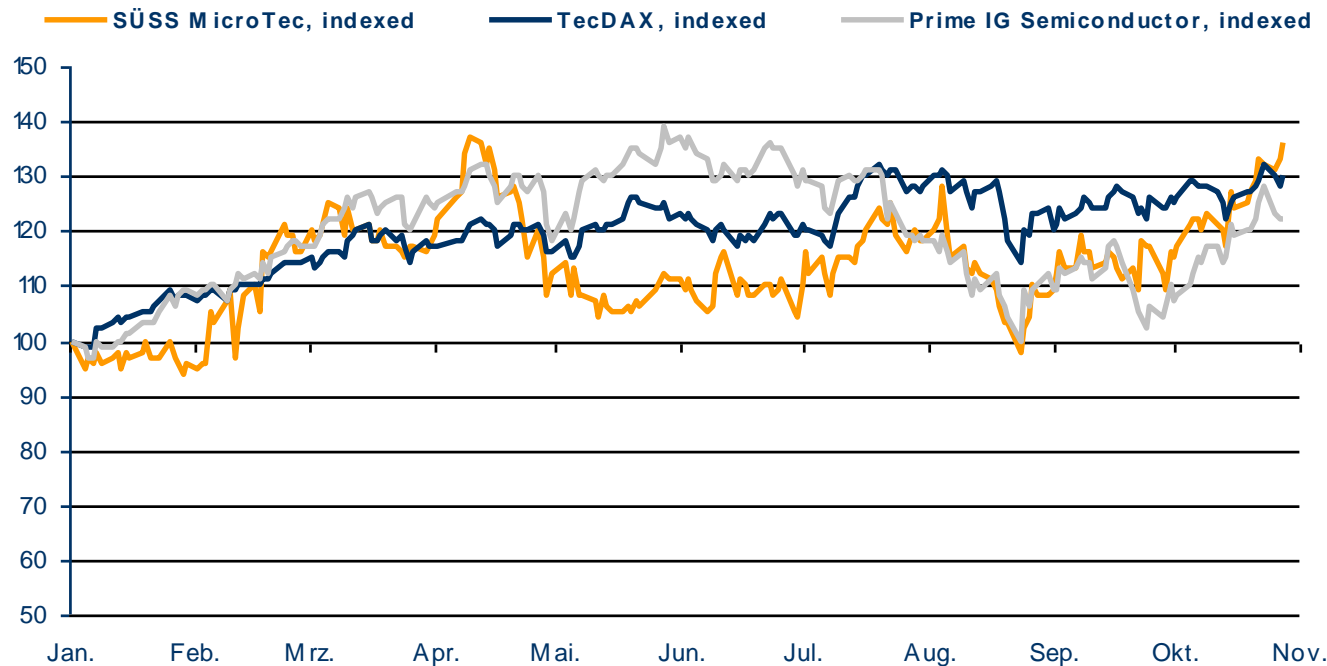
Thank you!

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SHARE PRICE DEVELOPMENT AND MAJOR HOLDERS

(Price of the SÜSS MicroTec Share at January 2, 2015: 4.88 €)



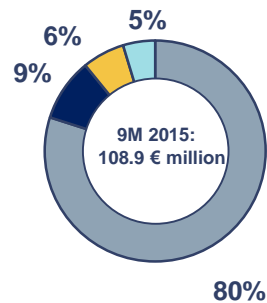
Major Shareholders:

Henderson	5.1%
Universal	5.0%
Sycomore	3.1%
INKA	3.1%
Baillie Gifford	3.0%

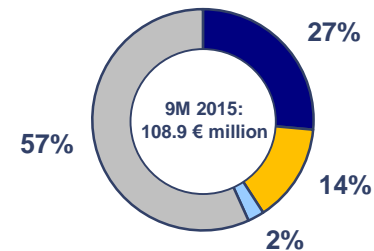
Average daily trading volume January – October 2015: ~ 125,000

ORDER ENTRY AND SALES BY SEGMENT AND REGION

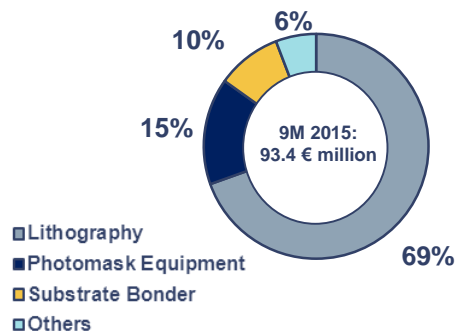
Order Entry by Segment



Order Entry by Region



Sales by Segment



Sales by Region

