





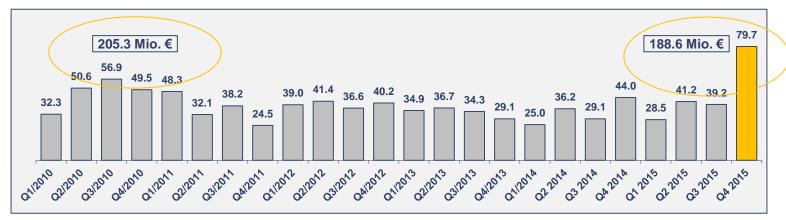


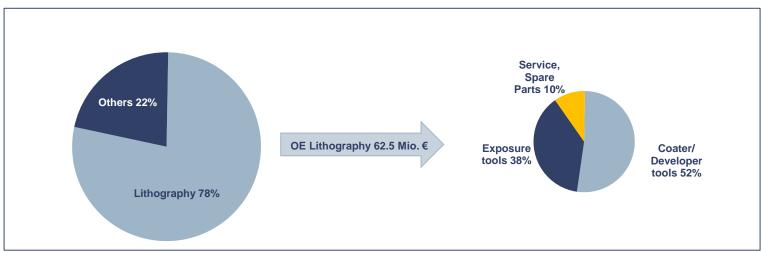


## **SUSS MICROTEC - PRELIMINARY FULL YEAR RESULTS 2015**

FEBRUARY 11, 2016

## **ORDER ENTRY Q4 2015 AT RECORD LEVEL**



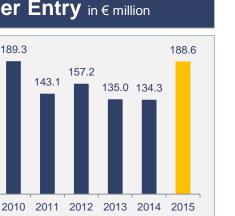


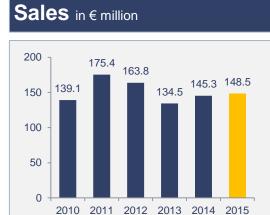
## **KEY GROUP FIGURES AT A GLANCE**

in € million	2015	2014	in %
Order Intake	188.6	134.3	+40.4%
Order Backlog 12/31	117.6	75.6	+55.6%
Revenue	148.5	145.3	+2.2%
EBIT	5.0	8.4	-40.5%
EBIT in % of Sales	3.4%	5.8%	-2.4%pt.
Net Cash	40.0	38.0	+5.3%
Free Cash Flow*	1.3	2.1	-38.1%

<sup>\*</sup>before consideration of purchased / sold interest-bearing securities





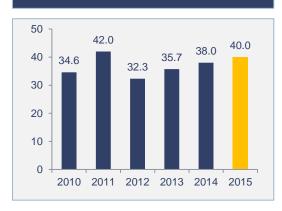








#### **Net Cash** in € million



#### **EBIT** in € million



<sup>\*</sup> Including a -13.2 € milion one-off effect from restructuring of the product line permanant bonding (-0,69 € per share)

#### Order Entry in € million



## Sales in € million



Order Backlog in € million



## Free Cash Flow in € million



#### Net Cash in € million



#### **EBIT** in € million



#### Market Outlook

- Market environment becomes challenging in 1H 2016 and customers become more cautious with investments
- Outlook of SUSS MicroTec and our peer group is cautiously optimistic for H2 2016
- + Market analysts expect the semi market to grow by 1 2% in 2016
- + Market for WLP and assembly equipment expected to be flat
- Market forecasts show a return to the growth path in WLP and assembly with double digit yoy growth in 2017 and 2018

#### SUSS MicroTec Outlook

+ FY 2016: Sales 170 - 180 € million EBIT 9 – 13 € million

+ Q1 2016: Order Intake 25 - 35 € million

#### **DISCLAIMER**

This presentation contains forward-looking statements relating to the business, financial performance and earnings of SUSS MicroTec AG and its subsidiaries and associates. Forward-looking statements are based on current plans, estimates, projections and expectations and are therefore subject to risks and uncertainties, most of which are difficult to estimate and which in general are beyond the control of SUSS MicroTec AG. Consequently, actual developments as well as actual earnings and performance may differ materially from those which explicitly or implicitly assumed in the forward-looking statements. SUSS MicroTec AG does not intend or accept any obligation to publish updates of these forward-looking statements.

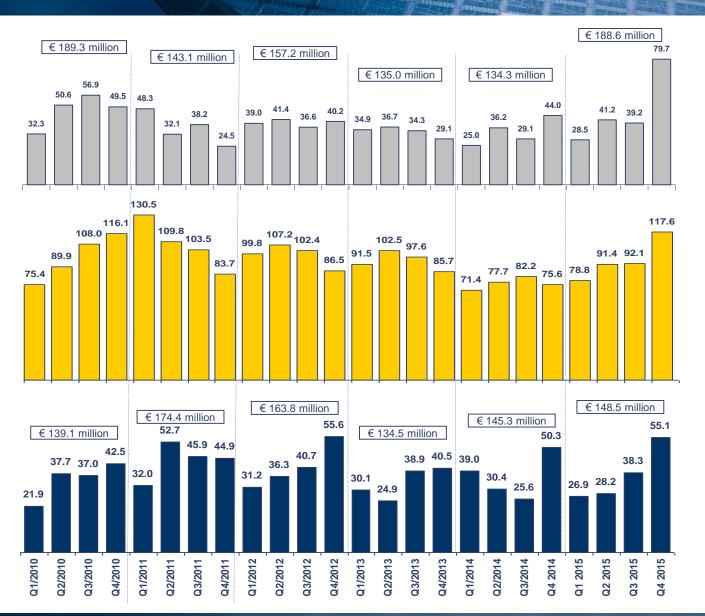


# Thank you.

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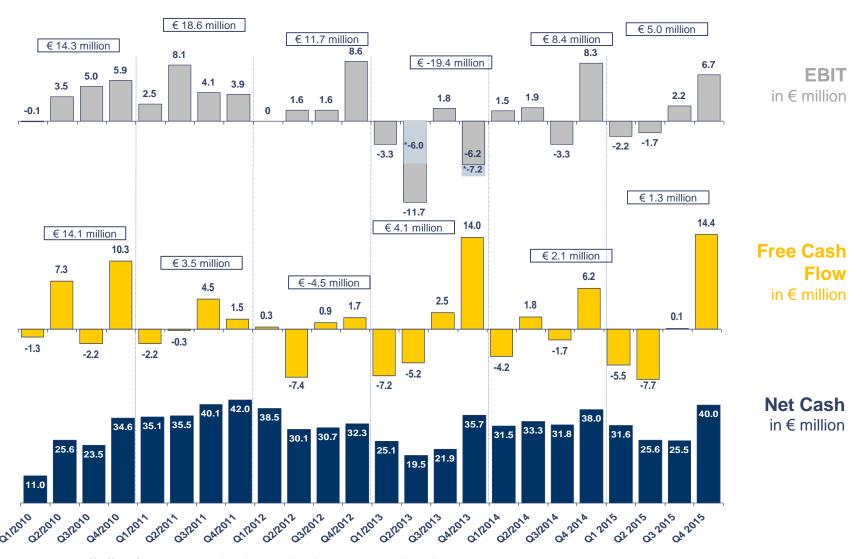
# LONG TERM BUSINESS DEVELOPMENT BY QUARTER



Order Entry in € million

Order Backlog in € million

Sales in € million



<sup>\*</sup> one-off effect from restructuring the product line permanent bonding