



SUSS MICROTEC – HALF YEAR RESULTS 2017

AUGUST 10, 2017

- + Q2 was another strong quarter with an order entry of € 48.4 million
- Overall market outlook remains very positive throughout 2017 and 2018
- + Follow-up order for 2 UV-projection scanners DSC300
- + Temporary bonding business is accelerating:
 - 3 systems have already been ordered in 2017
 - On July 18, 2017, Samsung announced an increase in production volume of its DRAM 8GB HBM2 (high bandwidth memory-2) for a wide range of applications, like artificial intelligence, high-performance computing, advanced graphics, network systems and enterprise servers
- + Second half of 2017 will see higher sales and earnings for SUSS MicroTec

KEY GROUP FIGURES AT A GLANCE

in € million	Q2 2017	Q2 2016	in %
Order Intake	48.4	39.2	+23.5%
Order Backlog 6/30			==
Revenue	43.3	41.4	+4.6%
EBIT	6.4	0.9	>100%
EBIT in % of Sales	14.8%	2.2%	>100%
Earnings after tax	3.9	-0.6	>100%
EPS in €	0.20	-0.03	>100%
Free Cash Flow*	-1.7	0.9	<100%
Net Cash			
Employees 6/30			

H1 2017	H1 2016
94.4	69.3
128.8	117.7
66.3	69.0
1.6	-1.0
2.4%	-1.4%
-0.7	-3.1
-0.04	-0.16
-5.6	-12.0
25.0	28.1
734	717

^{*}before consideration of transactions with interest-bearing securities

Photomask Equipment

Photomask Cleaning Equipment

6M Order Entry: 8.1 € million

6M Sales: 9.8 € million 6M EBIT: 1.8 € million

Lithography

Laser **Processing** Equipment

Exposure Systems

Coaters and **Developers**

Wafer Bonding Equipment

Bonder

6M Order Entry: 64.7 € million

6M Sales: 43.7 € million

6M EBIT: 0.1 € million

6M Order Entry: 15.6 € million

6M Sales: 7.3 € million 6M EBIT: 0.5 € million

SUSS MicroTec Group*

6M Order Entry: 94.4 € million

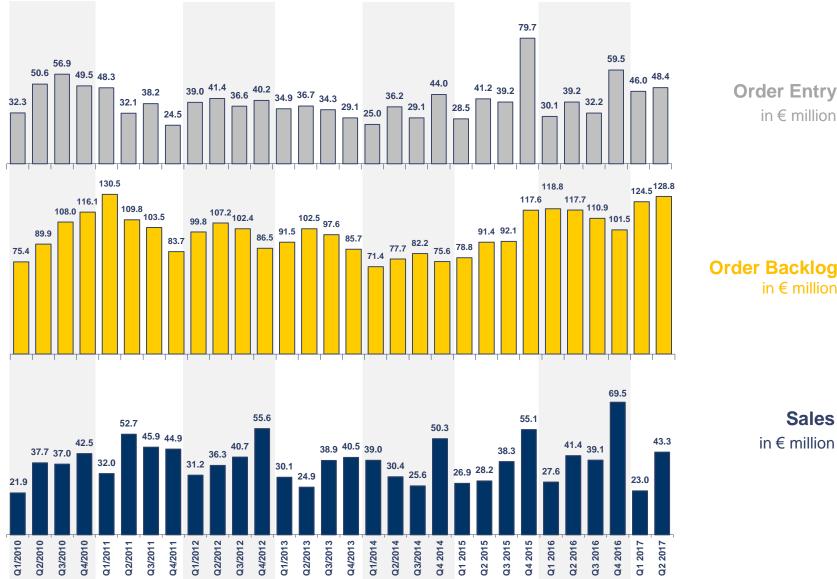
6M Sales: 66.3 € million

6M EBIT: 1.6 € million

6M EBIT-Margin: 2.4%

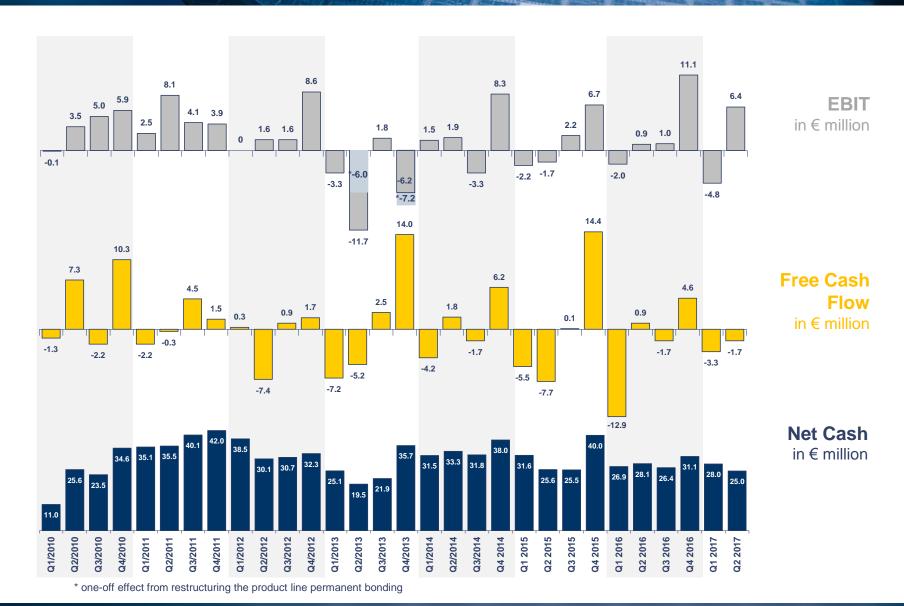
^{*} Including Others

LONG TERM BUSINESS DEVELOPMENT BY QUARTER



Order Backlog in € million

Sales in € million



Market Outlook

- + Gartner increased its expectations for growth in the semiconductor segment from +7.2% to +12.3% in 2017
- + This would mark a new record sales level of USD 386 billion
- Market growth is driven by automotive and industrial applications as well as memory chips and the internet of things
- + Semi expects a market growth of the semiconductor-equipment industry in 2017 of +19,8%
- Wafer-level packaging and assembly will grow by +12,8% in 2017 after
 +3.9% in 2016 (according to Semi)
- + Yole expects the MEMS-market to grow by +12% (CAGR) from 2016 to 2021(unit growth)

SUSS MicroTec Outlook

- + FY 2017: Sales € 170 180 million EBIT € 13 – 17 million
- + Q3 2017: Order entry € 35 45 million

DISCLAIMER

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Thank you.

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