



# REMUNERATION POLICY AND REPORT

Prepared in accordance with Articles 123-ter of the Consolidated Finance Act and 84 quater of the Issuers' Regulations

Website: www.basicnet.com

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#### Glossary

**Directors**The members of the Board of Directors of BasicNet

S.p.A.

Self-Governance Code The Self-Governance Code of listed companies approved

in July 2015 by the Corporate Governance Committee and promoted by Borsa Italiana S.p.A. with which

BasicNet S.p.A. declares compliance.

**Remuneration Committee**The Remuneration Committee set up within the Board of

Directors of BasicNet S.p.A. in accordance with the Self-

Governance Code.

**Board of Directors** The Board of Directors of BasicNet S.p.A.

**Senior Executives**Those persons entrusted with the power and responsibility

- directly or indirectly - for the planning, management and control of company operations according to the definition as per Annex 1 of the Consob Regulation concerning related party transactions adopted with motion No. 17221

of March 12, 2010, as subsequently supplemented.

Statutory Auditors The members of the Board of Statutory Auditors of

BasicNet S.p.A.

Connected Persons the spouse, partner equivalent to a spouse (civil union

partner or de facto cohabitee), supported children (even where not cohabiting), relatives and in-laws cohabiting for at least one year, the companies controlled by the

Directors, Statutory Auditors or Senior Executives.

Group BasicNet and its subsidiaries in accordance with Article

93 of the CFA.

**BasicNet or Company** BasicNet S.p.A.

**Remuneration Policy or Policy**The policy adopted by the company in relation to the

remuneration of the members of the Board of Directors

and Senior Executives of the company.

**Issuers' Regulation**The Regulations promulgated by Consob with resolution

no. 11971 of May 14, 1999 on the matter of issuers, as

amended.



**Consolidated Finance Act or CFA** 

Legislative Decree No. 58 of 24 February 1998.

Consolidated Finance Act.

**Related Parties Regulation** 

The Regulation issued by Consob with motion No. 17221 of March 12, 2010 on related party transactions, as subsequently amended and supplemented.

Relationship

This remuneration policy and report prepared in accordance with Article 123-ter of the CFA and 84-quater of the Issuers' Regulation, as well as in accordance with the recommendations of the Self-Governance Code.



#### Introduction

This Report, prepared in accordance with Article 123-ter of the CFA and Article 84 of the Issuers' Regulation, illustrating the Remuneration Policy of the Company, was approved by the Remuneration Committee on February 26, 2021 and by the Board of Directors on March 2, 2021.

The Remuneration policy and report consists of two sections:

- → Section I): outlines the remuneration policy of the Board of Directors, Senior Executives and the Board of Statutory Auditors, subject to that outlined in Article 2402 of the Civil Code, in addition to the procedures utilised for the adoption and implementation of this policy. Section I will be submitted to the binding vote of the shareholders at the Shareholders' Meeting called for April 8, 2021 for the approval of the 2020 Annual Accounts, as provided by paragraph 3-bis of Article 123-ter of the Consolidated Finance Act.
- → Section II): outlines in detail the remuneration of the Directors, Statutory Auditors and Senior Executives, in addition to their remuneration for 2020, breaking down each of the relative items. Section II will be subject to the advisory vote of the Shareholders' Meeting called for April 8, 2021.

This document is available for consultation, at the registered office, on the company website <a href="https://www.basicnet.com">www.basicnet.com</a>, 2021 Shareholders' Meeting section, in addition to the centralised authorised storage mechanism IInfo, <a href="https://www.linfo.it">www.linfo.it</a>.



#### **SECTION 1**

a. Boards or parties involved in the preparation and approval of the remuneration policy, specifying the respective roles, in addition to the Boards or parties responsible for the correct implementation of the policy.

The bodies involved in the preparation, approval and implementation of the remuneration policy are the following:

- the Shareholders' Meeting, which:
  - on appointment sets the annual remuneration of each Director, in addition to the right of the Chairman and certain other Executive Directors, to receive post-employment benefits;
  - decides, on appointment and for the entire duration of mandate, the annual remuneration of the Statutory Auditors, in accordance with Article 2402 of the Civil Code;
  - expresses, in accordance with Article 123-ter, paragraph 3-bis of the CFA, a binding vote on Section I of the Remuneration Policy and Report, drawn up by the Board of Directors, according to the time period set by the policy itself, and however every three years and on any amendments to the policy. The Shareholders' Meeting of April 9, 2020 approved the document expressing as follows:
    - votes in favour: 25,477,228, equal to 93.4% of those attending the shareholders' meeting;
    - votes against: 2,098,423, equal to 7.6% of those attending the shareholders' meeting;
  - expresses, in accordance with Article 123-ter, sixth paragraph of the CFA, a non-binding vote on Section II of the Remuneration Policy and Report, drawn up by the Board of Directors. As a result of the votes, the Shareholders' Meeting of April 9, 2020, expressed a positive opinion with:

- votes in favour: 25,477,228, equal to 93.4% of those attending the shareholders' meeting; - votes against: 2,098,423, equal to 7.6% of those attending the shareholders' meeting;

- the Board of Directors which:
  - on the proposal of the Remuneration Committee, approves the remuneration policy, taking into account the vote cast by the Shareholders' Meeting on the second Section of the Report (Article 123-ter of CFA paragraph 4 b-bis) and approves any amendments to the remuneration policy;
  - establishes, on the proposal of the Remuneration Committee, and after consultation with the Board of Statutory Auditors, the remuneration of Executive Directors, in line with the remuneration policy, including any leaving indemnities, where not already approved by the Shareholders' Meeting.

The Board of Directors has appointed the Chairperson of the Board of Directors, who may delegate such duties to the Vice Chairperson responsible for each operating function(.com), the remit in terms of remuneration for Executives and other Personnel of the company and of the



Group, also with regards to any bonus mechanisms, as identified within the budget of each".com";

- approves the Remuneration Policy and Report to be submitted to the Shareholders' Meeting;
- the Chairman of the board of directors, which:
  - exercises executive powers on human resources;
- the Remuneration Committee which:
  - draws up for the Board proposals regarding the remuneration policy, taking account of the vote expressed by the Shareholders' Meeting on the second Section of the Report (Article 123-ter of the CFA, paragraph 4 b-bis);
  - periodically assesses, and when preparing the Annual Remuneration Report, the adequacy of the general policy adopted for the remuneration of executive directors and directors holding specific offices;
  - presents to the Board proposals for the remuneration of Executive Directors and for the Senior Executives, where identified by the Group;
  - defines the procedural conditions under which the exception to remuneration policies may be applied and specifies the elements of the policy from which exceptions may be made, in the cases provided for in paragraph 3-bis of Article 123-ter of the CFA;
- The Related Parties Committee, which:
  - intervenes in cases where the allocation of remuneration does not comply with the remuneration policy most recently approved by the Shareholders, i.e. in the case of proposals to allocate extraordinary bonuses or additional remuneration components to the Directors or Senior Executives;
- the Board of Statutory Auditors, which:
  - draws up the opinions required under the applicable regulation with regards to the remuneration proposals of Senior Directors as per Article 2389 of the Civil Code;
- the Independent Audit Firm, which:
  - verifies that the Directors have prepared the second section of the Report, as required by the new paragraph 8-bis of Article 123-ter of the CFA.
- b. Involvement of a Remuneration Committee or another Committee on the issue of remuneration. Composition (with the distinction between Non-Executive and Independent Directors), duties and procedures; and any additional measures to avoid or manage conflicts of interest.

The Remuneration Committee was appointed at the Board meeting of April 19, 2019. The Committee currently in office comprises the Non-Executive Directors Carlo Pavesio – Chairman, and Daniela



Ovazza, and the Non-Executive and Independent Directors Elisa Corghi, Renate Hendlmeier and Adriano Marconetto.

The Board, on appointment, considered that the knowledge and experience of the Independent Directors and the Non-Executive Directors called to sit on the Committee guarantees its proper functioning.

The Committee shall meet on the call of the Chairperson, whenever he deems it appropriate, or when requested by the Chairperson and Vice Chairperson or the Board of Statutory Auditors. The work of the Committee is overseen and coordinated by the Chairperson.

The Remuneration Committee may access the necessary information and departments for the discharge of their duties.

The proposals of the Remuneration Committee are reported in the minutes of the Remuneration Committee and fully reported in the minutes of the Board of Directors meetings at which they are drawn up.

The Remuneration Committee presents proposals or expresses opinions to the Board of Directors on the remuneration of Executive Directors and Senior Executives of the Group and periodically assesses the adequacy of the remuneration policy within the Company's strategy.

The Committee transfers to the Related Parties Committee for prior examination any proposals for the allocation of remuneration that do not comply with the remuneration policy most recently approved by the Shareholders, before submitting them to the Board of Directors. Each proposal is adopted in full compliance with the criteria of transparency and independence, taking note of the declarations of the parties who may have an interest with regard to specific decisions of the Committee.

## c. how the company has taken into account the compensation and working conditions of its employees in determining its remuneration policy

BasicNet's remuneration policy is determined by taking into consideration aspects of the compensation and working conditions of the Company's employees. Both respond to the aim of attracting, retaining and motivating Human Resources with the necessary skills to oversee and develop the company's activities and to lay the foundations for medium to long-term growth. In line with BasicNet's philosophy, employees' working conditions play a decisive role, alongside compensation, in fostering a sense of belonging to the Group and building corporate identity, which in turn is recognized as a critical success factor for the pursuit of the Company's long-term interests and sustainability. Consistently and as a demonstration of the centrality of the human factor in the company's strategy, employees work in the BasicVillage, designed to put the person at the centre, who can enjoy a series of services and recreational spaces. BasicNet grants its employees certain access privileges (e.g., the gym) and provides basic services (e.g., delivery person for private errands, Amazon package pickup, free parking) facilitators for employees.

#### d. Details of independent experts involved in the preparation of the remuneration policy

No independent experts were involved in the preparation of the remuneration policy, but the Remuneration Committee at the beginning of the year used the advisory services of a leading consulting firm on Human Capital issues, Mercer, to assess the appropriateness of certain remuneration (Chairperson and Chief Executive Officer) by carrying out a comparative survey of the remuneration of the Chairman



(founding entrepreneur) with executive positions and the Chief Executive Officer in comparable listed companies.

e. Purpose of the remuneration policy, its underlying principles, its duration, and, in the event of a review, a description of the changes from the remuneration policy last submitted to the shareholders' meeting and how such review takes into account the votes and evaluations cast by shareholders at that meeting or thereafter.

BasicNet S.p.A.'s remuneration policy, described below, has been prepared with reference to the year 2021, in line with the expiry of the term of office of the directors in office. The purpose of the remuneration policy, in continuity with previous years, is to establish in the Company's interest a remuneration that is adequate to attract, retain and motivate Directors and Senior Executives with the professional qualities required to successfully oversee the management of the Company and the Group and to align the interests of the Human Resources with the pursuit of the priority objective of creating value for all the Stakeholder in the medium to long term.

BasicNet's Human Resources management philosophy is centred on fostering a sense of belonging to the Group. This sense of belonging is fostered and expressed by the workplace itself: a Village, characterized by the coexistence of offices, residences, stores and services, and areas of aggregation. From the philosophy follows the principles underlying the remuneration policy:

- (i) fixed remuneration remunerates not sufficiently, but adequately, the performance of the Directors, Senior Executives and the Boards;
- (ii) the loyalty and protection of the Group's resources, providing incentives for them to stay, through the development of internal professional growth, a working environment organized with an eye to following the principles of human living (residence, work and leisure) with the desire to satisfy the "basic" needs of the individual, and the recognition of employee benefits (e.g. free parking, the possibility of taking advantage of discounts and privileges at the gym, purchases of company products and access to museums, home delivery of meals in the case of smart working, help desk for online parcel collection, delivery service for private errands);
- (iii) the lack of ex-ante provision for the recognition of variable remuneration upon the achievement of individual performance targets, with the aim of incentivizing teamwork and a sense of belonging to BasicNet, maximizing the focus of resources on the company's objectives, promoting the exchange of experience and dialogue between the managerial resources of the various Group companies in order to achieve objectives, as well as the process of problem solving and timely activation to overcome short-term obstacles, ensuring flexibility and adaptability to changing operating contexts. This principle, which entails the non-adoption of exante defined incentive systems, is consistent with the Group's corporate culture, which constitutes BasicNet's distinctive and deep-rooted mark of success.

Exceptionally and on a non-recurring basis, the Board of Directors, having consulted with the Remuneration Committee (or the Chairperson, or the Vice Chairperson responsible for each operational function, the .com's, with reference to the other Human Resources of the Group), may grant some form of bonus to Executive Directors and/or Senior Executives (or to the other Human Resources of the Group), in the form of one-off payments, in relation to their specific contribution to the achievement, or



the achievement, of particular strategic or management results or, even more exceptionally, with the aim of retaining resources, thus rewarding and recognising talent.

An increase in annual compensation has been provided for some Executive Directors for 2021, considering the expanded areas of responsibility resulting from investments concluded in 2020 and the strategic projects launched during the same year.

The policy, as anticipated, is in continuity with previous years, even considering the overwhelmingly favourable vote cast by the 2020 Shareholders' AGM attendees (93.4%).

f. Description of the fixed and variable remuneration component policies, particularly in relation to the weighting in terms of overall remuneration and the distinction between the short and medium-to long-term variable components.

The remuneration structure establishes:

- a fixed remuneration, commensurate with responsibilities and deemed appropriate to remunerate the
  skills, experience and commitment associated with the position held by each Director/Senior
  Executive. The fixed component is adequate to remunerate the performance of the Director/Senior
  Executive according to the responsibilities of his or her office, regardless of the additional component
  or bonus, if any; the Group's remuneration philosophy does not provide for any contractually agreed
  variable remuneration component in the remuneration structure;
- subject to the non-existence of any variable remuneration components in the Group remuneration contractual structure, the Board of Directors, on the proposal of the Remuneration Committee, and having consulted the Related Parties Committee, reserves the right to establish any additional one-off remuneration. The same power is granted to the Chairperson, or the Vice Chairpersons responsible for each operational function (.com's), with reference to the other Human Resources of the Group. During 2020, one-off bonuses were awarded as further illustrated in Section II, to which reference is made, in part due to the pervasive effort required of senior management to promptly and proactively address the impacts of the pandemic.

#### g. Policy in relation to non-monetary benefits.

In addition to the fixed component, a number of non-monetary benefits may be conferred, such as, for example purposes, life or health insurance policies for Executive Directors and Senior Executives. In addition, the Chairperson of BasicNet S.p.A., for the duration of mandate, is granted use of a property located within the "BasicVillage" in Turin called "Foresteria – loft People on the move." The Company provides Human Resources with the use of Company-owned vehicles, including for non-exclusive private use.



h. With reference to the variable components, a description of the performance and financial and non-financial objectives, and where appropriate taking into account the criteria relating to corporate social responsibility, on the basis of which they are assigned, distinguishing between short-term and medium/long-term variable components, and information on the link between the change in results and the change in remuneration.

The Group has not initiated target-based compensation plans based on the achievement of financial and non-financial performance targets.

i. Criteria used to assess the performance objectives underlying the allocation of shares, options, other financial instruments or other variable components of remuneration, specifying the extent of the variable component to be paid according to the level of achievement of the objectives

The Group has not launched any incentive plans based on the allocation of financial instruments of any kind upon achievement of performance targets.

j. Information highlighting the contribution of the remuneration policy, and in particular the policy on variable remuneration components, the company's strategy, the pursuit of long-term interests and the sustainability of the company.

The structure of fixed remuneration is aimed at determining the assumption of behaviours oriented towards the development of the activity and the medium-long term results and to assign responsibilities, allowing the reorientation of actions and behaviours in the face of unexpected events or opportunities without rigidity or the encouragement of individualistic behaviours that are believed to be encouraged by the contractualization of predetermined and specific objectives to which variable fees are linked. The fixed salaries awarded are considered to be in line with market salaries and the actual effort required, such that they do not require supplementation with variable components to be considered fair. This remuneration strategy creates participation and tension in the achievement of the company's results by nurturing the sense of belonging to the group which, as highlighted above, is the pillar of BasicNet's strong identity and corporate culture, which in turn drives the company's sustainability.

k. Vesting periods, any systems of deferred payment and indexing of deferred payments and the criteria utilised for the determination of these periods and, if established, ex-post correction mechanisms of the variable component (malus or clawback).

This provision is not applicable to the Group's remuneration policies. There are no contractual clauses which permit the company to request the repayment, in full or in part, of the variable component of the remuneration paid, determined on the basis of figures which subsequently are manifestly erroneous in the view of the fact, and also outlined in the previous point e) that any additional remuneration is awarded expost.



l. Clauses for the maintenance in portfolio of financial instruments after their acquisition: maintenance periods and criteria utilised for the establishment of this period.

This provision is not applicable to the Group's remuneration policies.

m. Policy relating to benefits on termination of office, with specification of the circumstances giving rise to such rights and any link between this benefit and the Company performance.

The Board, on the indication of the Shareholders' Meeting, and where the Meeting itself has not decided, establishes the amount of Termination Indemnity through an annual allocation, also provided through a leading insurance company, on behalf of the Company, of an insurance policy, related to an annual constant premium of an amount equalling the amount of the post-employment benefit, in favour of the Chairperson or other Executive Directors.

The Board may approve an indemnity in the case of the early termination of the mandate to the Chairperson or other Executive Directors.

The Board of Directors has the power to enter into non-competitive agreements with some Executive Directors for a period following the termination of their appointment.

The Termination Indemnity (approved by the Shareholders' Meeting) and any early termination indemnity recognizes and remunerates today the centrality of BasicNet's founder and (executive) Chairman to the sustainability of the Company. While a generational changeover is underway in the interest of business continuity, strongly desired by the Chairman himself, there is no doubt that the Chairman still plays a role in the design of the vision and in inspiring, guiding and coordinating the actions and behaviours for its achievement.

n. Insurance coverage, social security or pension payments, other than obligatory payments.

Insurance coverage, social security or pension payments, other than the obligatory payments, are not provided for, with the exception of any non-monetary benefits represented by life or supplementary health policies.

A third-party D&O - Directors' & Officers' Liability - civil liability policy covers the Directors, Statutory Auditors and Executives for circumstances relating to the exercise of their functions, excluding incidences of fraud. This concerns insurance cover (structurally not consisting of consideration) signed independently of the company for the benefit of all Group Directors and Statutory Auditors in office.

o. Remuneration policy in relation to: (i) Independent Directors; (ii) Committee attendance and (iii) the discharge of specific offices (Chairperson, Vice Chairperson).

Independent directors do not receive compensation that differs from the remuneration for their office paid to the other members of the Board of Directors.



The remuneration of the Control and Risks Committees is decided by the Board of Directors on the proposal of the Remuneration Committee, having consulted the Board of Statutory Auditors. The remuneration of the Remuneration Committee is decided by the Board of Directors, having consulted the Board of Statutory Auditors. There is no additional remuneration for Committee Chairpersons.

The Chairman receives significantly higher remuneration than the other directors in view of the powers delegated and the importance of the specific and autonomous role compared to that of the other directors (executive and non-executive), and thus in view of the powers, duties and responsibilities entrusted to the Chairperson's office. The Vice Chairperson does not benefit from any particular remuneration other than that of the other directors, as not assigned any particular management powers.

p. Remuneration policy established using the policies of other companies as a benchmark, and the criteria utilised for the choice of these companies.

For the setting of the remuneration policy, BasicNet did not refer to the remuneration policies of other companies.

q. Exceptions from the remuneration policy in the presence of exceptional circumstances, and subject to the provisions of Regulation No. 17221 of March 12, 2010, any further procedural conditions under which departures may be applied.

Given the lack of ex-ante definition of variable remuneration components and mechanisms for their recognition, the assignment of any bonuses or additional fixed remuneration components, including the assignment of non-monetary benefits to Directors and Senior Executives, represents a departure from the remuneration policy. This departure is exercised by the Board of Directors, on the proposal of the Remuneration Committee, in compliance with the Related Parties policy, after consultation with the Board of Statutory Auditors.

#### **Remuneration of the Board of Statutory Auditors**

The remuneration policy for the Board of Statutory Auditors provides for a fixed fee approved by the Shareholders' Meeting upon appointment. The remuneration takes into account the responsibilities and commitment of the members of the Board of Statutory Auditors and any in-depth analysis of the quantification of the commitment required, submitted by the outgoing Board of Statutory Auditors in view of the Shareholders' Meeting called to determine the remuneration of the Board.

There are no variable compensation components in favour of the Board of Statutory Auditors.

A third-party D&O - Directors' & Officers' Liability - civil liability policy covers the corporate boards and the Executives for circumstances relating to the exercise of their functions, excluding incidences of fraud. This concerns insurance cover (structurally not consisting of consideration) signed independently of the company for the benefit of all Group Directors and Statutory Auditors in office.





### **SECTION 2**

### First Part

The remuneration of the Directors, Statutory Auditors and Senior Executives is detailed below.

The Board of Directors and the Board of Statutory Auditors at the date of this report comprised:

#### **Board of Directors**

		Office held on the Committees				
Name and Surname	Office held on the Board	Remuneration Committee	Committee Control, Risks and Related Parties Committee			
Marco Boglione	Chairperson					
Daniela Ovazza	Non-Executive Vice Chairperson	Member				
Federico Trono	Chief Executive Officer					
Alessandro Boglione	Executive Director					
Lorenzo Boglione	Executive Director					
Veerle Bouckaert	Manager of the company - Non-executive Director					
Paola Bruschi	Executive Director					
Elisa Corghi	Independent and Non- Executive Director	Member	Member			
Cristiano Fiorio	Independent and Non- Executive Director		Member			
Francesco Genovese	Manager of the company - Non-executive Director					
Alessandro Jorio	Manager of the company - Non-executive Director					
Renate Hendlmeier	Independent and Non- Executive Director	Member	Chairperson			
Adriano Marconetto	Independent and Non- Executive Director – Lead Independent Director	Member	Member			
Carlo Pavesio	Non-Executive Director	Chairperson				



#### **Board of Statutory Auditors**

Name and Surname	Office held on the Board
Maria Francesca Talamonti	Chairperson
Sergio Duca	Statutory Auditor
Alberto Pession	Statutory Auditor
Giulia De Martino	Alternate Auditor
Maurizio Ferrero	Alternate Auditor

Within the BasicNet Group, the Board of Directors has identified two executive directors, in the persons of the Chairperson of BasicItalia S.p.A., who is also the CEO of BasicVillage S.p.A. and BasicAir s.r.l., and the General Manager of the subsidiary Kappa Europe S.A.S., who is also the CEO of BasicAir s.r.l. Information on the total remuneration received by them during the year is provided at an aggregate level, since BasicNet is a "small" company pursuant to Article 3, paragraph 1, letter f) of Regulation No. 17221 of March 12, 2010.

The fees reported in Part Two of this Section refer to the 2020 financial year.

#### • Remuneration of the members of the Board of Directors

The Shareholders' Meeting of April 19, 2019 resolved to grant an annual fee of Euro 20 thousand, for each of the Directors, in line with the previous mandate.

#### • Remuneration of the Executive Directors

The Board of Directors met on April 19, 2019, following the Shareholders' Meeting that appointed the new members of the Board of Directors, in accordance with the powers granted, on the proposal of the Remuneration Committee and with the favourable opinion of the Board of Statutory Auditors, and resolved to grant:

#### - to the **Chairman of the Board of Directors** Marco Daniele Boglione:

- (a) a fee of Euro 1 million on an annual basis, gross of withholding taxes;
- (b) as per the Shareholders' Meeting motion, as per the previous three-year period, an annual allocation of Euro 500 thousand as Termination Indemnity, proposing the assignment, from a leading insurance company, in the name of the company, of an insurance policy, related to an annual constant premium of an amount equal to the amount of the termination indemnity approved and the assignment as beneficiary of the capital guaranteed on maturity of the policy the same insured Director, or persons indicated by him in the case of death, granting to these parties the right to receive any gains from the insurance policy, to be considered as supplements of the above-stated indemnity;
- (c) a "term-life constant capital" life policy for an insured capital amount of Euro 1.5 million;



- (d) in continuity with the previous three years, the use of the property unit located within the BasicVillage and called "Foresteria Loft People on the Move" and the recognition of the related expenses, with a normal value of Euro 85 thousand Euro per year;
- (e) in continuity with the previous three years on conclusion of office, or of duties, for revocation, except for just cause, or resignation for just cause an all-inclusive indemnity, which according to the time of interruption of mandate (the "Event") during the three-year period, will amount to: (i) an amount equal to the difference between the overall remuneration indicated above at letters a), b) and c), matured at the date of the Event, and the overall remuneration indicated above on an annual basis, in addition to a fixed sum of Euro 2 million, gross of withholding taxes, where the Event takes place during 2019; (ii) an amount equal to the overall remuneration indicated above at letters a), b) and c), matured at the date of the Event, in addition to a fixed sum of Euro 1.750 million, gross of withholding taxes, where the Event occurs during 2020; and (iii) an amount equal to the overall remuneration indicated above at letters a), b) and c), matured at the date of the Event, in addition to a fixed sum of Euro 1.5 million, gross of withholding taxes, where the Event occurs during 2021 or on a subsequent date until the conclusion of mandate;
- to the **Chief Executive Officer**, Federico Trono, a remuneration of Euro 240 thousand on an annual basis, gross of withholding taxes, in addition to the gross annual remuneration as executive of the Company; he receives no remuneration for his role as a director of BasicItalia S.p.A.;

#### - to the other **Directors with delegated powers**:

- 1) to the Director, Paola Bruschi, a remuneration of Euro 40 thousand per year for the position of Executive Officer for Financial Reporting at BasicNet S.p.A., a remuneration of Euro 2 thousand as a member of the Supervisory Board of BasicItalia S.p.A., in addition to the annual gross remuneration as executive of the Company;
- 2) to Lorenzo Boglione, a gross annual remuneration of Euro 100 thousand for the office of Chief Executive Officer of BasicTrademark S.r.l., in addition to the gross annual remuneration as executive of the Company; He does not receive remuneration for his roles in other Group companies (Chairman of BasicAir s.r.l., Chairman of TOS s.r.l., Vice Chairman for business development of Basic Properties America Inc, and Director of Kappa Europe S.A.S.);
- 3) to Alessandro Boglione, a gross annual remuneration of Euro 100 thousand for the office of Chief Executive Officer of BasicItalia S.p.A., in addition to the gross annual remuneration as executive of the Company; He does not receive remuneration for his roles in other Group companies (Chairman of Kappa Europe S.A.S., Chairman of BasicRetail s.r.l., Chairman of BasicNet Asia Ltd.)

#### • Remuneration for members of Committees

Each member of the Remuneration Committee and the Related Parties Committee receives a fixed fee of Euro 5 thousand gross annually, determined at the Board of Directors' meeting of April 19, 2019 (in continuity with the previous mandate).



#### • Non-monetary benefits

Non-monetary benefits are indicated in the previous paragraph with regard to the remuneration of the Chairperson of the Board of Directors.

#### • Termination Indemnity

The termination indemnity attributed to the Chairperson of the Board of Directors is indicated in the previous paragraph with regard to remuneration.

## • Indemnity of the Directors in case of dismissal or termination of employment following a public purchase offer.

The indemnities due in the event of resignation, dismissal or termination of employment following a takeover bid are indicated in the preceding paragraph on remuneration of the Chairperson of the Board of Directors.

#### Exceptions to the Remuneration Policy

In the first few months of 2020, the Chairperson, within the scope of the power received from the Board, which granted him powers in terms of remuneration for the Executives and other Resources of the Company and the Group, including with reference to any reward mechanisms, from time to time identified within the budget of each ".com", paid to some top executives of BasicNet, one-off bonuses with reference to the strong results of the Group reported in 2018 (year in which no bonuses had been distributed), in 2019 and the first two months of 2020.

Subsequently, in the case of Group executives who are members of the Board of Directors, the proposal for the award of the bonus was submitted to the Board by the Remuneration Committee, having heard the opinion of the Related Parties Committee.

The Board of Directors meeting in April 2020, resolved, with the favourable opinion of the Board of Statutory Auditors, to grant one-off bonuses to the directors Lorenzo Boglione, Alessandro Boglione, Veerle Bouckaert and Alessandro Jorio, for the reasons individually specified below, on the strength of the 2018 and 2019 results, and taking into account the centrality of the roles they have assumed in the crisis context determined by the Covid-19 pandemic, participating in the so-called "crisis unit".

- → to the Director Lorenzo Boglione, for his significant and decisive contribution to the achievement of commercial sales and development of the licensees, a bonus of Euro 70 thousand;
- → to the Director Alessandro Boglione for his significant and decisive contribution to the achievement of BasicItalia's commercial sales and the successful conclusion of the acquisition of Kappa Europe, a bonus of Euro 70 thousand;
- → to the Director Veerle Bouckaert, Head of Group Legal Affairs, for the results achieved in his role of coordinating the team responsible for monitoring the licensees' compliance with the Group's contracts, a bonus of Euro 40 thousand;
- → to the Director Alessandro Jorio, Creative Director of the Group, for his extraordinary contribution of creativity and genius, combined with generosity and dedication to the company that make him a positive driving force of team spirit, a bonus of Euro 40 thousand;



→ for completeness, it should be noted that another 12 managers were recipients of bonuses based on the final results for 2019, for an overall total of Euro 230 thousand.

## Change in trends relating to the remuneration and compensation paid by the Company compared to 2019

#### Remuneration paid to members of the Administrative and Control Boards

When comparing remuneration paid in 2020 versus 2019, it should be noted that for some directors, 2019 was the year of appointment: the remuneration is therefore accrued as of the date of the Shareholders' AGM of April 19, 2019. For better appreciation of the change in trends related to remuneration paid by the Company between the two years, the second column of the table below assumes 2019 remuneration is paid for the full calendar year.

Name Surname	Change 2019/2020	Change 2019/2020 eliminating the fraction of a year with respect to remuneration
Marco Boglione Chairman & Chief Executive Officer	2.6%	2.6%
Federico Trono Vice Chairman & Chief Executive Officer (1) (2)	50.3%	28.3%
Lorenzo Boglione Executive Director and Chief Executive Officer of BasicTrademark Srl (1) (2)	52.2%	52.2%
Alessandro Boglione Executive Director and Chief Executive Officer of BasicItalia S.p.A. (1) (2)	52.2%	52.2%
Paola Bruschi Executive Director (1)	6.6%	6.6%
Veerle Bouckaert - Director - (1) (2)	94.7%	42.7%
Francesco Genovese - Director - (1)	50.6%	0.4%
Alessandro Jorio - Director - (1) (2)	99.7%	39.8%
Other independent, non-executive Directors		
Board of Statutory Auditors		

<sup>(1)</sup> Including executive compensation

<sup>(2)</sup> Including the one-off bonus granted (see -Exceptions to Remuneration Policy- Section 1)





#### Results of the company

Indicator (1)	Change 2019/2020	Change 2018/2019 (2)
Consolidated revenues	-20.6%	11.8% (3)
EBITDA	-75.3%	28.7%
Consolidated net profit	-59.2%	13.6%

- (1) Figures taken from the consolidated financial statements of BasicNet S.p.A. Group.
- (2) The 2020 performance was heavily impacted by the effects of the Covid-19 pandemic. At the same time, the performance does not capture the importance of the strategic results achieved in 2020 that will contribute to the foundation of the Company's sustainability in the coming years, such as the early purchase of the minorities of Kappa Europe, the repurchase of the Kappa brand in Japan and the completion of the purchase of the property "Basic Village" in Milan.
  In recognition of the fact that the change in some of the 2020 remuneration reflects one-off compensation based on the year 2018, reference should be made to the change from the previous year.
- (3) Like-for-like change without considering the acquisition of Kappa Europe's majority stake in January 2019

## Average remuneration, calculated on a full-time equivalent basis, of employees other than members of administrative and control boards

The average remuneration of BasicNet S.p.A.'s employees, other than members of the administrative and control boards, is down 8% in 2020 compared to 2019. The trend in annual remuneration per individual employee is upward: the decrease is due to the lower labour costs deriving from use of the Covid social security scheme.

Excluding the social security scheme, average employee remuneration would have increased 3.5% over 2019.

	Change 2019/2020
Average remuneration (1)	-8%
Average salary gross of social security scheme	+3.5%
Average number	222

(1) Includes gross annual remuneration and bonuses quantified with reference to the year of maturity. The figure is expressed with reference to the employees of the Parent Company, BasicNet S.p.A.

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The Company has not received the considerations that led shareholders to vote against the remuneration policy in the previous Shareholders' AGM.



### Second part

# <u>Table 1 – Remuneration paid to Directors, Statutory Auditors, General Managers and other Senior Executives.</u>

The following table breaks down the remuneration of Directors, Statutory Auditors, General Managers and, at an aggregate level, other Senior Executives. Separate indication is provided of remuneration received from subsidiaries and/or associated companies. All parties which during the year have held the above offices are included, even if for a portion of the year. Remuneration concerns that accrued in the year. Termination indemnity is indicated for the period in which it matured, even if not paid, for those terminated during the year or for those reaching the end of mandate and/or contract.



	1			i							
				Fixed	Remuneration for committee	Bonuses and other		Non- monetary	Other remuneratio		Benefits on conclusion of
Name and Surname	Office held	Period of office	Concl. of office		participation	incentives	Profit sharing	benefits	n	Total	office
Directors									7		
Marco Boglione (1)	Chairperson	01/01/2020-	approv. 2021								
(I) Remuneration from Company preparing the ac		31/12/2020	accounts	1,020,000				107,071	500,000	1,627,071	
(II) Remuneration from subsidiaries and associate				1,020,000				107,071	300,000	1,027,071	
Total		01/01/2020-	2021	1,020,000	-			107,071	500,000	1,627,071	
Daniela Ovazza (2)	Vice Chairperson	31/12/2020	approv. 2021 accounts								
(I) Remuneration from Company preparing the ac				20,000	5,000					25,000	
(II) Remuneration from subsidiaries and associate Total	es			20,000	5,000					25,000	
Federico Trono (3)		01/01/2020-	approv. 2021								
(I) Remuneration from Company preparing the ac	Chief Executive Officer	31/12/2020	accounts	389,475						389,475	
(II) Remuneration from subsidiaries and associate											
Total		01/01/2020-	200rov 2021	389,475	-	-				389,475	
Lorenzo Boglione (4)	Director	31/12/2020	approv. 2021 accounts								
(I) Remuneration from Company preparing the ad				111,512		70,000				181,512	
(II) Remuneration from subsidiaries and associate Total	es			100,000 <b>211,512</b>	-	70,000				100,000 281,512	
Alessandro Boglione (5)	Director	01/01/2020-	approv. 2021							,	
(I) Remuneration from Company preparing the ac		31/12/2020	accounts	111,512		70,000				181,512	
(II) Remuneration from subsidiaries and associate				100,000		70,000				100,000	
Total		( (		211,512	-	70,000				281,512	
Veerle Bouckaert (6)	Director	01/01/2020- 31/12/2020									
(I) Remuneration from Company preparing the ac				104,474		40,000				144,474	
(II) Remuneration from subsidiaries and associate Total	es	+		10,000 114,474	-	40,000				10,000 <b>154,474</b>	
Paola Bruschi (7)	Director	01/01/2020-	approv. 2021	114,474		40,000				154,474	
(I) Remuneration from Company preparing the ac		31/12/2020	accounts	199,528						199,528	
(II) Remuneration from subsidiaries and associate				2,000						2,000	
Total		04 (04 (2020	2024	201,528	-				-	201,528	
Elisa Corghi (8)	Director	01/01/2020- 31/12/2020	approv. 2021 accounts								
(I) Remuneration from Company preparing the ac				20,000	10,000					30,000	
(II) Remuneration from subsidiaries and associate Total	es			20,000	10,000					30,000	
Cristiano Fiorio (9)	Director	01/01/2020-	approv. 2021								
(I) Remuneration from Company preparing the ac		31/12/2020	accounts	20,000	5,000					25,000	
(II) Remuneration from subsidiaries and associate				20,000	3,000					23,000	
Total		04 (04 (2020	2024	20,000	5,000		-			25,000	
Francesco Genovese (10)	Director	01/01/2020- 31/12/2020	approv. 2021 accounts								
(I) Remuneration from Company preparing the ac				79,698						79,698	
(II) Remuneration from subsidiaries and associate Total	es			79,698						79,698	
Renate Hendlmeier (11)	Director	01/01/2020-	approv. 2021	73,036		<u> </u>				73,038	
(I) Remuneration from Company preparing the ac		31/12/2020	accounts	20,000	10,000					30,000	
(II) Remuneration from subsidiaries and associate				20,000	10,000					30,000	
Total		01/01/2020-	approv. 2021	20,000	10,000		-			30,000	
Alessandro Jorio (12)	Director	31/12/2020	approv. 2021 accounts								
(I) Remuneration from Company preparing the ac				119,584		40,000				159,584	
(II) Remuneration from subsidiaries and associate Total	es	+		119,584		40,000				159,584	
Adriano Marconetto (13)		01/01/2020-	approv. 2021	113,004		-10,000				200,004	
(I) Remuneration from Company preparing the ac	Independent Director	31/12/2020	accounts	20,000	10,000					30,000	
(II) Remuneration from subsidiaries and associate				20,000	10,000					30,000	
Total		01/01/2020-	approv. 2021	20,000	10,000					30,000	
Carlo Pavesio (14)	Independent Director	31/12/2020	approv. 2021 accounts								
(I) Remuneration from Company preparing the ac	counts			20,000	5,000					25,000	
(II) Remuneration from subsidiaries and associate Total	es			20,000	5,000					25,000	
Grand total				2,467,783	45,000	220,000		107,071	500,000	3,339,854	
Number 2 Strategic Executives											
(I) Remuneration from Company preparing the ac				80,449						80,449	
(II) Remuneration from subsidiaries and associate	es			356,903						356,903	
Total				437,352			-			437,352	

- (1) Remuneration including the Euro 20,000 allocated by the Shareholders' Meeting, of the Euro 1,000,000 remuneration as Executive Chairman of the company. "Non-monetary benefits" relate to a "term-life constant capital" life policy for an insured capital amount of Euro 1.5 million and for Euro 22,065 the use of the residential unit located at the "Basic Village" called "Foresteria Loft People on the Move" and the relative expenses, of a normal value of Euro 85 thousand annually.
  - "Other remuneration" relates to the annual allocation of Termination Indemnity.
- (2) Compensation for participation in committees as a member of the Remuneration Committee.
- (3) Remuneration including the Euro 20,000 allocated by the Shareholders' Meeting, of the Euro 240,000 remuneration as the company's CEO and remuneration as an executive of the company.



- (4) The remuneration in BasicNet is inclusive of the Euro 20,000 allocated by the Shareholders' Meeting and remuneration as an executive of the company. The remuneration in other companies is received as Chief Executive Officer of Basic Trademark S.r.l..
- (5) The remuneration in BasicNet is inclusive of the Euro 20,000 allocated by the Shareholders' Meeting and remuneration as an executive of the company. The remuneration in other companies is received as Chief Executive Officer of BasicItalia S.p.A.
- (6) The remuneration in BasicNet is inclusive of the Euro 20,000 allocated by the Shareholders' Meeting and remuneration as an executive of the company. The remuneration in other companies is received as Executive Director of Basic Trademark S.r.l..
- (7) The remuneration of BasicNet includes Euro 20,000 allocated by the Shareholders' Meeting, the remuneration as an executive of the company and for the position of Executive Officer for Financial Reporting and as the Director in charge of the internal control and risks management system, allocated by the Board of Directors meeting of April 19, 2019 of Euro 40,000. The other remuneration is received as a member of the Supervisory Board of the subsidiary BasicItalia S.p.A.
- (8) Remuneration for participation in committees as a member of the Remuneration Committee (Euro 5,000) and the Control and Risks and Related Parties Committee (Euro 5,000).
- (9) Remuneration for participation in committees as a member of the Control and Risks and Related Parties Committee (Euro 5,000).
- (10) Remuneration including compensation as an executive of the company
- (11) Remuneration for participation in committees as a member of the Remuneration Committee (Euro 5,000) and Chair of the Control and Risks and Related Parties Committee (Euro 5,000).
- (12) The remuneration in BasicNet is inclusive of the Euro 20,000 allocated by the Shareholders' Meeting and remuneration as an executive of the company.
- (13) Remuneration for participation in committees as a member of the Remuneration Committee (Euro 5,000) and the Control and Risks and Related Parties Committee (Euro 5,000).
- (14) Remuneration for participation in committees as Chairperson of the Remuneration Committee (Euro 5,000).



	Des	cription of office									
					Remuneration for	Bonuses		Non-	Other		Benefits on
				Fixed	committee	and other		monetary	remuneratio		conclusion of
Name and Surname	Office held	Period of office	Concl. of office	Remuneration	participation	incentives	Profit sharing	benefits	n	Total	office
Maria Francesca Talamonti	Chairperson	01/01/2019- 31/12/2019	approv. 2021 accounts								
(I) Remuneration from Company preparing	the accounts			36,000						36,000	
(II) Remuneration from subsidiaries and as	sociates										
Total				36,000						36,000	
Sergio Duca	Statutory Auditor	01/01/2019- 31/12/2019	approv. 2021 accounts								
(I) Remuneration from Company preparing	the accounts			24,000						24,000	
(II) Remuneration from subsidiaries and as	sociates										
Total				24,000						24,000	
Alberto Pession (15)	Statutory Auditor	01/01/2019- 31/12/2019	approv. 2021 accounts								
(I) Remuneration from Company preparing the accounts				24,000						24,000	
(II) Remuneration from subsidiaries and associates				16,200						16,200	
Total				40,200						40,200	·

(15) Remuneration from subsidiaries and associates received as Statutory Auditor of the subsidiaries BasicVillage S.p.A. (Euro 4,200) and BasicItalia S.p.A. (Euro 12,000) appointed by the Shareholders' Meeting of April 19, 2019.



# Table- 2 Investments held by the members of the Board of Directors and Control Boards and by Senior Executives

Name	Office	Investee	Number of shares held at end of 2019	Number of shares purchased	Number of shares sold	Number of shares held at end of 2020
Marco Boglione(*)	Chairperson	BasicNet	20,517,733			20,517,733
Lorenzo Boglione	Director	BasicNet	21,580			21,580
Alessandro Boglione	Director	BasicNet	14,604			14,604
Renate Hendlmeier	Director	BasicNet	2,000			2,000
Carlo Pavesio	Director	BasicNet	100,000			100,000

 $<sup>^{(*)}</sup>$  of which 20,206,065 shares held through the subsidiary BasicWorld S.r.l. and 311,668 held directly.