

ITALIAN INVESTMENT CONFERENCE

MILAN May 24, 2017

WE SHOULD ALL FEEL NOTHING BUT SHAME FOR THE REPUTATION THAT FINANCE HAS EARNED ITSELF IN THE LAST FEW YEARS, BUT IF YOU MANAGE TO GUIDE HEALTHY CAPITAL FROM SUCCESSFUL BUSINESSES AND THE ASSETS OF FAMILIES THAT WISH TO INVEST THEM INTELLIGENTLY IN COMPANIES THAT WANT TO GROW, YOU ARE GENUINELY DOING ONE OF THE MOST BENEFICIAL JOBS IN THE WORLD.













TAMBURI INVESTMENT PARTNERS S.P.A.

2,0 BILLION EURO CONSIDERING DIRECT INVESTMENTS AND CLUB DEALS IN LEADING MULTINATIONAL & TECHNOLOGICAL COMPANIES



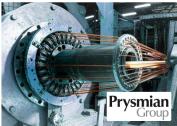






















KEY INVESTMENT FACTS

12

INVESTMENTS IN COMPANIES WITH WORLDWIDE LEADERSHIP POSITIONS

~ 17 BILLION EURO

AGGREGATE ANNUAL REVENUES OF THE MAIN INVESTEE COMPANIES

+288,0%

TOTAL RETURN T.I.P. (LAST 5 YEARS)

PORTFOLIO BY INDUSTRY:

34% 33%

HEALTH AND SILVER AGE

12%

OTHER INVESTMENTS

21%

LUXURY AND DESIGN

TECHNOLOGY

2



LISTED COMPANIES



~115 MILLION EURO



~61 MILLION EURO



~ 10 MILLION EURO

HUGO BOSS

~60 MILLION EURO



~ 100 MILLION EURO INITIAL INVESTMENT

INTERPUMP GROUP

~ 660 MILLION EURO





~ 140 MILLION EURO





~ 240 MILLION EURO

PRIVATE COMPANIES



~40 MILLION EURO



(VENDOR LOAN)



rochebobois



15 MILLION EURO (+15 IN IPO)



~30 MILLION EURO



~8 MILLION EURO







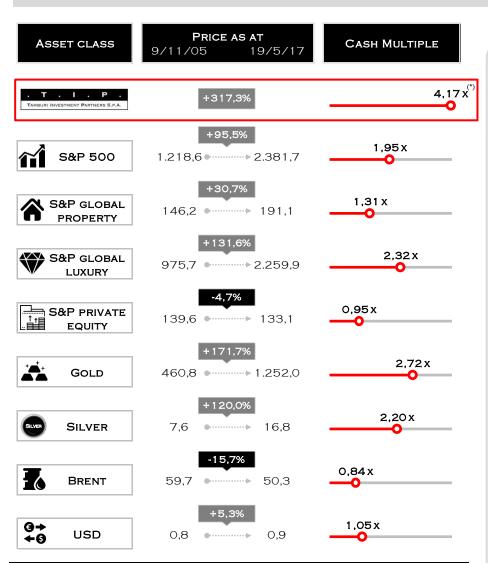


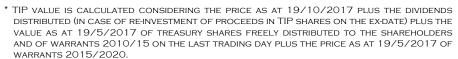


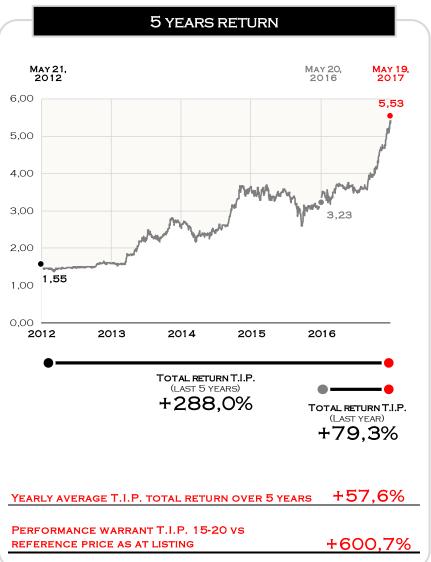


LISTED ON NASDAQ

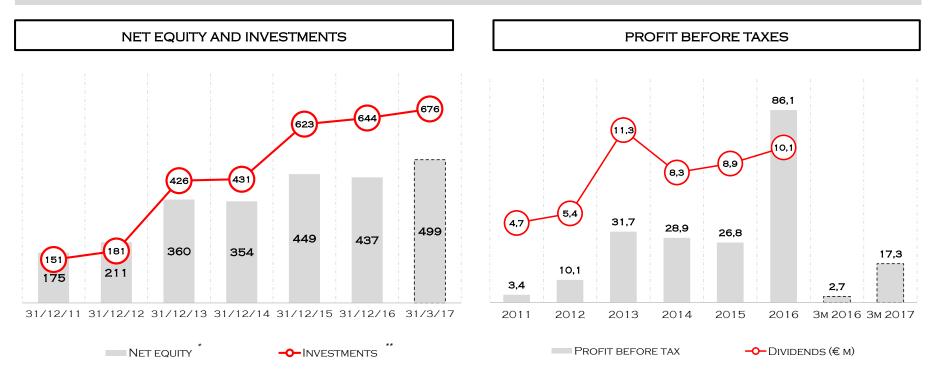
TIP STOCK PERFORMANCE







TIP - 6 YEARS OF RESULTS



*CONSOLIDATED GROUP EQUITY (INCLUDING MINORITIES); **INCLUDING ASSOCIATED COMPANIES MEASURED UNDER THE EQUITY METHOD, AFS FINANCIAL ASSETS AND FINANCIAL RECEIVABLES

AGGREGATED PROFIT BEFORE TAXES (LAST 5 YEARS) ABOVE 185 MILLION EURO

AVERAGE PROFIT BEFORE TAXES IN THE LAST 6 YEARS 31 MILLION EURO

IN JULY 2016 CLUBSETTE (52.5% OWNED BY TIP) HAS RECEIVED A SHARE ALLOCATION OF A 5.125% STAKE IN MONCLER AND, ACCORDING TO IAS/IFRS, TIP HAS REALIZED A CONSOLIDATED CAPITAL GAIN OF AROUND 78 MILLION EURO. TIP NOW OWNS DIRECTLY A 2.35% STAKE.

TIP GROUP INVESTMENTS AND POTENTIAL

TAMBURI INVESTMENT PARTNERS S.P.A.

2,5

BILLION EURO

CONSIDERING CLUB DEALS AND "COMMITTED" * CAPITAL

. T . I . P . O .



ASSET ITALIA
TAMBURI INVESTMENT PARTNERS S.P.A.

Focus

TARGET REVENUES

BETWEEN 30 AND 200

MILLION EURO

EQUITY SIZE X DEAL

BETWEEN 20 AND 50

MILLION EURO

TARGET REVENUES

>200

MILLION EURO

EQUITY SIZE X DEAL

<30

MILLION EURO

TARGET REVENUES

>200

MILLION EURO

EQUITY SIZE X DEAL

>30

MILLION EURO

OVER 1 BILLION TO BE INVESTED IN THE NEXT FEW YEAR

INVESTMENTS FINALIZED (INC. CLUB DEALS)

>290

MILLION EURO

INVESTMENTS FINALIZED (INC. CLUB DEALS)

>1,5

BILLION EURO

RESIDUAL DIRECT CAPITAL TO BE INVESTED

~80

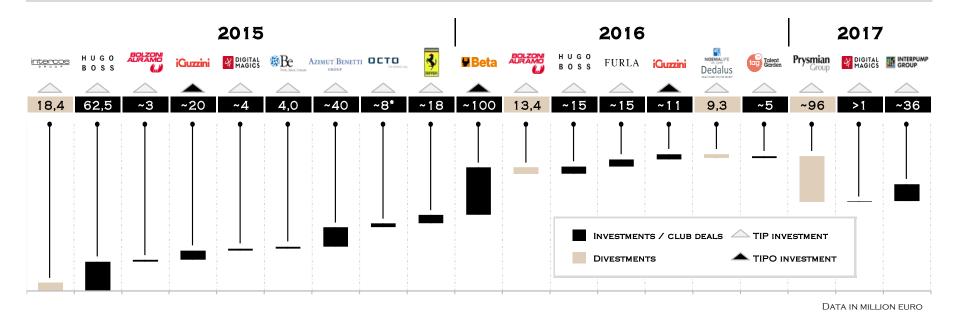
MILLION EURO

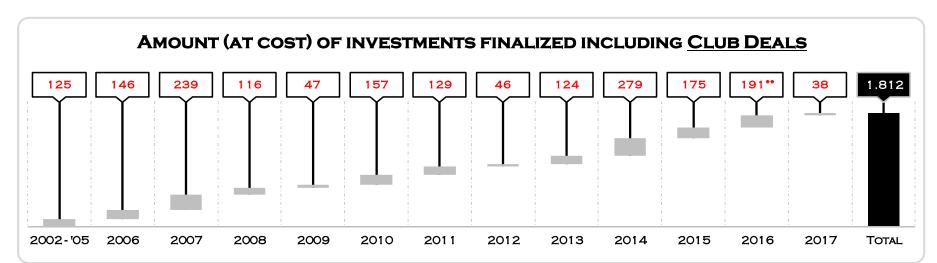
"COMMITTED"* CAPITAL 550 MILLION EURO

PIPELINE OF ABOUT 20 INVESTMENTS OUT OF WHICH 5 UNDER INTENSE NEGOTIATION

^{*}ASSET ITALIA IS AN INVESTMENT HOLDING — WITH CAPITAL COMMITTED OF ABOUT 550 MILLION EURO CONTRIBUTED BY 30 ITALIAN FAMILY OFFICES AND TIP — THAT GIVES TO THE SHAREHOLDERS THE POSSIBILITY TO CHOOSE EACH INDIVIDUAL INVESTMENT. WITHIN FIVE YEARS EACH SHAREHOLDER WILL RECEIVE PUBLICLY TRADED TIP SHARES.

DYNAMISM





^{*} DEBT INSTRUMENT PROVIDED TO MANAGEMENT INVESTMENT VEHICLE

^{**} EXCLUDING 550 MILLION EURO OF "COMMITTED" CAPITAL FOR ASSET ITALIA AND BETA FOR EQUITY COMPONENT ONLY

UPDATE ON PRYSMIAN AND INTERPLIMP MOST RECENT DEALS



SHAREHOLDER SINCE 2010

- CLUBTRE S.P.A. HAS SOLD 4 MILLION ORDINARY SHARES. Prysmian S.p.A., representing 1.85% of PRYSMIAN'S SHARE CAPITAL, FOR A TOTAL CONSIDERATION OF 97.6 MILLION FURO.
- THE TRANSACTION REPRESENTS A PARTIAL DIVESTITURE (LESS THAN 1/3) OF THE SIGNIFICANT INVESTMENT MADE IN 2010 BY TIP - WITHIN A CLUB DEAL INVOLVING IMPORTANT FAMILY OFFICES - THAT IN ANY CASE IS MAINTAINING THROUGH CLUBTRE A SIGNIFICANT SHAREHOLDING IN PRYSMIAN.
- Clubtre owns approximately 8.7 mln of Prysmian SHARES. REPRESENTING 4% OF THE SHARE CAPITAL. REMAINING, ON THE BASIS OF THE INFORMATION AVAILABLE. THE INDIVIDUAL MOST **IMPORTANT** SHAREHOLDER.

TIP IN CLUBTRE				
NAV CLUBTRE (AT MARKET VALUE)	150 MILLION EURO			
% of TIP	43,28%			

VALUE OF TIP QUOTA	64,7 MILLION EURO		
CAPITAL INVESTED ALREADY COMPLETELY REIMBURSED			

SHAREHOLDER SINCE 2003

- IPG Holding the investment vehicle of interplime ENTREPRENEUR FUI VIO MONTIPÒ AND TIP - IS THE FIRST SHAREHOLDER OF INTERPUMP.
- On March 20, 2017 IPG Holding has acquired from MAIS S.P.A. N. 2.000.000 SHARES OF INTERPUMP THROUGH A BLOCK TRADE, IPG HOLDING STAKE IN INTERPUMP IS NOW 23,82% (FULLY DILUTED).

TIP IN IPG HOLDING INVESTMENTS 56.1 MILLION EURO (SHARES PURCHASES, CAPITAL INCREASES AND LOAN GRANTED) **PROCEEDS** 34,5 MILLION EURO (DISPOSAL OF SHARES, DIVIDENDS AND REFUNDS) NET CAPITAL INVESTED BY TIP 21.7 MILLION EURO

MARKET VALUE OF TIP QUOTA	185,0 MILLION EURO
MULTIPLE ON CAPITAL INVESTED	8,5 x

AS AT 19/5/2017

NOT ONLY A FINANCIAL INVESTOR. A REAL LONG TERM PARTNER

1 A UNIQUE NETWORK

DIRECT ACCESS TO A UNIQUE

NETWORK OF ABOUT 150

ENTREPRENEURIAL FAMILIES ABLE

TO PROVIDE UNCOMMON

INDUSTRIAL KNOW HOW

3 ADVISORY

LONG TIME M&A AND FINANCIAL ADVISORY EXPERIENCE AND CAPABILITY TO REALLY SUPPORT ENTREPRENEURS

2 TEAM

MORE THAN 40 YEARS OF PROFESSIONAL EXPERIENCE IN INVESTMENTS AND FINANCIAL ADVISORY. A TEAM OF ABOUT 20 PROFESSIONALS STRONGLY FOCUSED ON CONSTANTLY CREATING SHAREHOLDERS' VALUE

4 GOVERNANCE

DEEP UNDERSTANDING OF
FAMILY DYNAMICS AND
ABILITY TO SIMPLIFY
GOVERNANCE. ALIGNMENT
OF INTEREST WITH
ENTREPRENEURS THAT
RETAIN THE OPERATING
MANAGEMENT

RELIABLE AND REAL LONG TERM PARTNER

TAMBURI INVESTMENT PARTNERS S.P.A.

5 PERMANENT CAPITAL

THE HOLDING STRUCTURE ALLOWS SOFT AND REWARDING EXIT PATHS, IF ANY

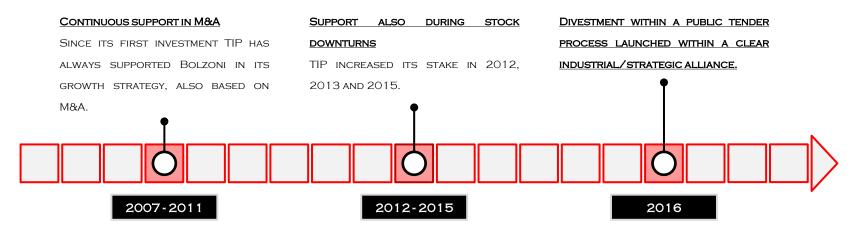
6 LEAN/FAST PROCESSES

EXPERIENCE AND DIMENSION OF THE TEAM ALLOWS LEAN AND FAST INVESTMENT PROCESSES

SUPPORTING AGGREGATION PROCESSES

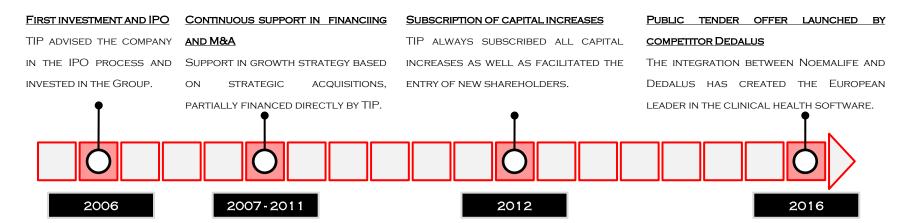


SECOND SHAREHOLDER AFTER THE FOUNDER

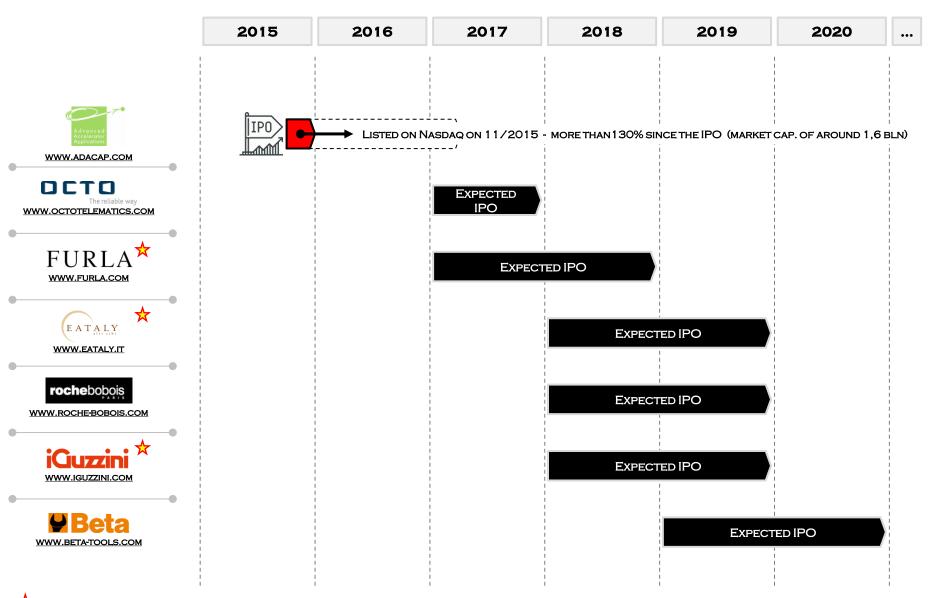




SECOND SHAREHOLDER AFTER THE FOUNDER



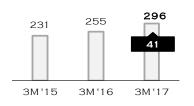
IPO PIPELINE



INVESTEE COMPANIES MAIN RESULTS

amplifon

REVENUES BREAKDOWN (2016)



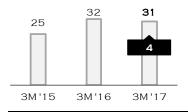
KEY FINANCIALS



Think, Solve, Execute

KEY FINANCIALS

REVENUES BREAKDOWN (2016)

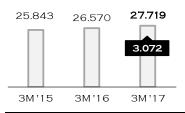


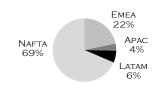




KEY FINANCIALS

REVENUES BREAKDOWN (2016)

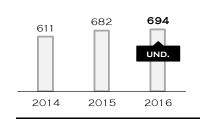


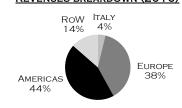


AZIMUT BENETTI GROUP

KEY FINANCIALS

REVENUES BREAKDOWN (2016)

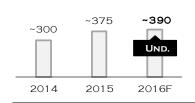


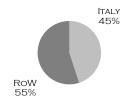




KEY FINANCIALS

REVENUES BREAKDOWN (2016)

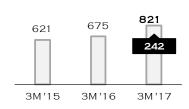






KEY FINANCIALS

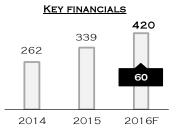
REVENUES BREAKDOWN (2016)

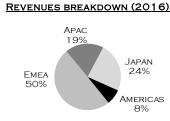




INVESTEE COMPANIES MAIN RESULTS

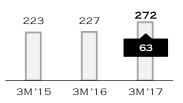
FURLA



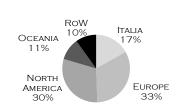


INTERPUMP GROUP

KEY FINANCIALS



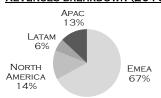
REVENUES BREAKDOWN (2016)



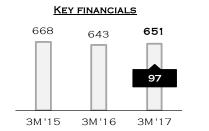
Prysmian Group

1.849 1.810 1.753 1.753 3M'15 3M'16 3M'17

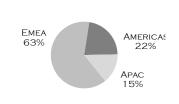




HUGO BOSS

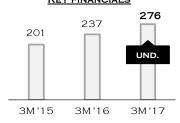


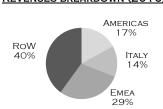
REVENUES BREAKDOWN (2016)





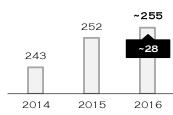
KEY FINANCIALS REVENUES BREAKDOWN (2016)



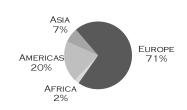


rochebobois





REVENUES BREAKDOWN (2016)







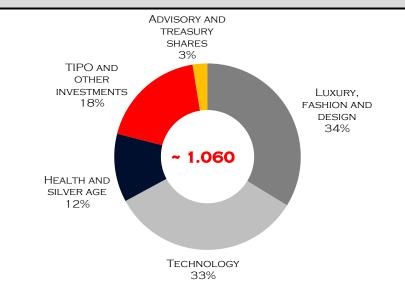
TIP GROUP MEDIUM TERM INTRINSIC VALUE

INDUSTRY	BOOK VALUE	ANALYST CONSENSUS VALUE ⁽¹⁾	MED TERM INTRINSIC VALUE ⁽²⁾
LUXURY, FASHION AND DESIGN	254	296	~356
TECHNOLOGY	55	244	~354
HEALTH/SILVER AGE	44	122	~128
TIPO AND OTHER INVESTMENTS	105	141	~195
ADVISORY & TR. SHARES	15	27	~27
TOTAL INVESTMENTS	473	830	~1.060

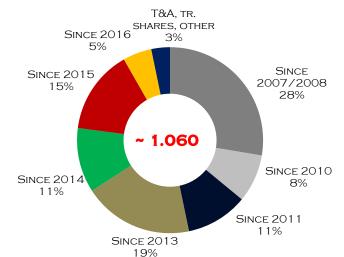
DATA IN MILLION EURO

- CONSENSUS ESTIMATES: INCLUDES THE ANALYTICAL VALUATION OF EACH INVESTMENT BASED ON LAST AVAILABLE ANALYST ESTIMATES (BLOOMBERG)
- 2. <u>INTRINSIC VALUE ESTIMATES</u>: ANALYTICAL EVALUATION OF EACH INVESTMENT ELABORATED BY TIP CONSIDERING THE MEDIUM-TERM OUTLOOK OF THE COMPANIES

MEDIUM TERM INTRINSIC VALUE ESTIMATES 2

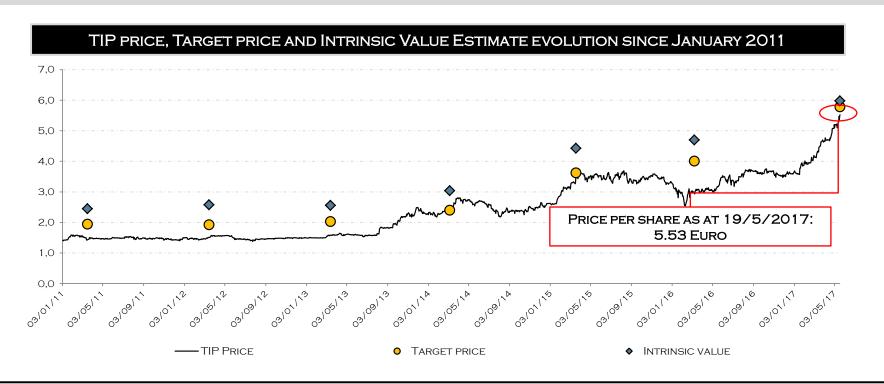


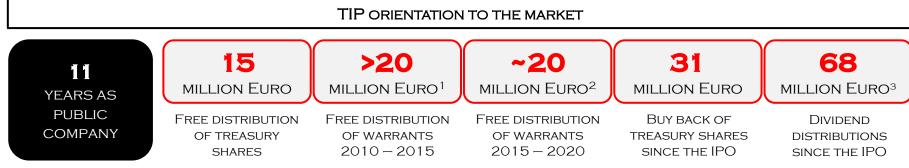
INTRINSIC VALUE ESTIMATE BY YEAR OF INVESTMENT



TIP GROUP INTRINSIC VALUE AND CONSENSUS

IN THE LAST 5 YEARS



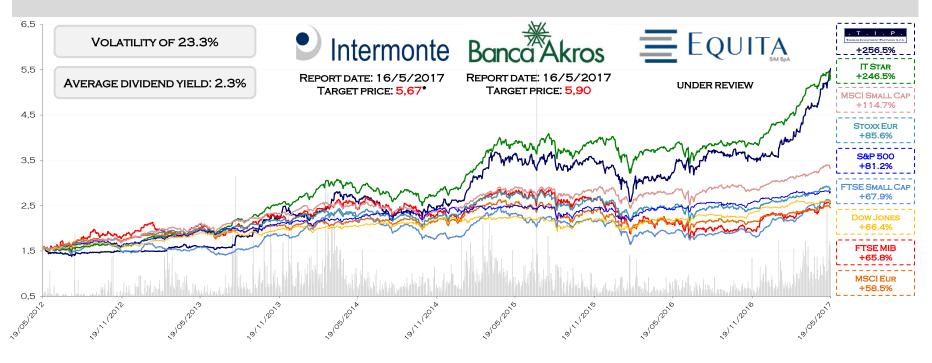


^{1.} N. 13.3 MILLIONS OF WARRANTS FREELY DISTRIBUTED IN 2010; PERFORMANCE OF 3,369.6% SINCE THE DISTRIBUTION.

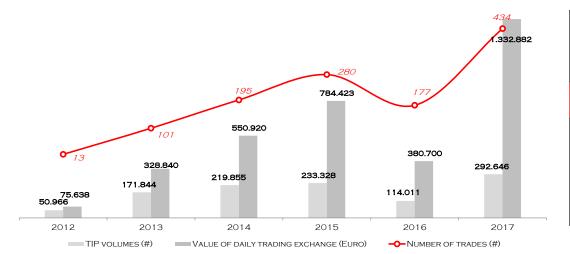
^{2. «}Value» of warrants freely distributed in July 2015 to be exercised within 2020 for a maximum amount of 200 million Euro.

^{3.} INCLUDING 2016 DIVIDEND APPROVED BY THE SHAREHOLDERS' MEETING OF 10,1 MILLION EURO

TIP PERFORMANCE AS AT MAY 19, 2017



*Target price 5,40 euro per share considering warrant exercise potential dilution.



WARRANT TIP 2015-2020			
Exercise window	STRIKE PRICE (CONVERSION RATIO 1:1)		
1 – 30 JUNE 2017	4,15 EURO PER SHARE		
1 – 30 June 2018	4,55 EURO PER SHARE		
1 – 30 June 2019	5,00 euro per share		
1 – 30 June 2020	5,41 EURO PER SHARE		

AGGREGATION OF INVESTEE COMPANIES

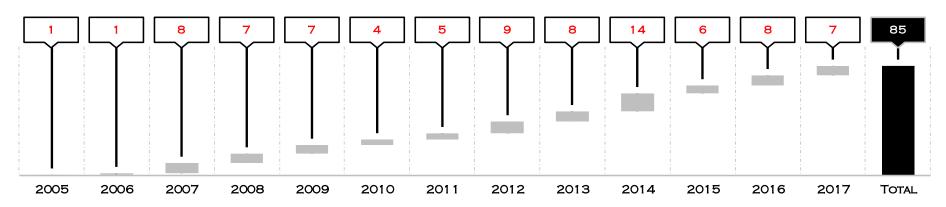
SINCE TIP/TIPO FIRST INVESTMENT THE AGGREGATE AMOUNT OF THE MAIN INVESTEE COMPANIES* HAS INCREASED AS FOLLOWS:

FROM 11,6 BILLION EURO +44,1% TO 16,6 BILLION EURO





M&A TRANSACTIONS COMPLETED SINCE TIP / TIPO FIRST INVESTMENT IN THEIR SHARE CAPITAL*



ASSET ITALIA

THE CLUB OF TIP CLUB DEALS

550 MILLION EURO

TOTAL CAPITAL "COMMITMENT"

ON JULY 2016, WITH THE CONTRIBUTION OF ~ **30 FAMILY OFFICES** ON TOP OF TIP (DIRECTLY OWNING A 20% STAKE AND BEING — BY FAR — THE SINGLE MOST RELEVANT SHAREHOLDER)

INVESTMENT HOLDING THAT WILL GIVE EACH SHAREHOLDER THE FACULTY TO CHOOSE — EVERY TIME THAT A

PROPOSAL ARISES — EACH INDIVIDUAL INVESTMENTS AND TO RECEIVE THE SHARES OF THE SPECIFIC CLASS RELATED

TO THE INVESTMENT SUBSCRIBED

IN ORDER TO MAXIMIZE LIQUIDITY WITHIN FIVE YEARS A BUSINESS COMBINATION BETWEEN ASSET ITALIA AND TIP SHALL

TAKE PLACE AND ASSET ITALIA SHARES WILL BE SWAPPED WITH PUBLICLY TRADED TIP SHARES BASED ON INDEPENDENT AND COHERENT VALUATIONS

TIP HAS INVESTED ABOUT 6 MILLION EURO IN DIGITAL MAGICS AND IS THE SINGLE BIGGEST SHAREHOLDER WITH > 18%





- Digital is now pervasive in every sector
- SEED CAPITAL EARLY STAGE IS ONE OF THE MOST PROMISING SEGMENT IN THE VENTURE CAPITAL INDUSTRY, PARTICULARLY IN DIGITAL

LEADERSHIP

DIGITAL MAGICS GROUP IS THE MAIN ITALIAN INCUBATOR AND THE ONLY ONE WITH SEVERAL LOCATIONS (7) THROUGH ITALY

OPEN INNOVATION
+
SEED CAPITAL
+

EARLY STAGE

- 72 STARTUPS IN PORTFOLIO MORE THAN 500 JOBS CREATED
- OPEN INNOVATION PROGRAMS WITH MAJOR ITALIAN COMPANIES SUCH AS POSTE, ENEL, SKY, E&Y, FASTWEB, NICE, CISCO AND OTHERS
- Relevant shareholder also of Talent Garden (TAG)

GROWTH
+
STRUCTURE

- DIGITAL MAGICS HAS RECENTLY STRENGTHEN ITS ROLE AS LEADER IN THE İTALIAN DIGITAL ECOSYSTEM THROUGH IMPORTANT PARTNERSHIPS AND ACQUISITIONS SUCH AS WEBWORKING, WITHFOUNDERS / INNOGEST AND UNIVERSITÀ TELEMATICA PEGASO.
- 2017 TARGET OF START UP AGGR. REVENUES: ~100 MILLION EURO
- 9 COMPANIES WITH ANNUAL REVENUES IN EXCESS OF 1 MILLION EURO







"PREFERRED" ACCESS TO DIGITAL MARKETS





SUPPORT TO TIP / TIPO
INVESTEE COMPANIES TO
APPROACH DIGITAL
MARKETS AND IDENTIFY
"CONTIGUOUS" STARTUPS





INVESTMENT
OPPORTUNITIES IN THE
MOST PROMISING DEALS
FOR TIP / TIPO

IN MARCH 2017 DIGITAL MAGICS HAS COMPLETED A 5 MILLION EURO CAPITAL INCREASE OF WHICH 1,3 MILLION SUBSCRIBED BY TIP

TIP MOST RECENT INVESTMENTS



25% OWNED BY TIP / TIP'S F&F AND 19% OWNED BY DIGITAL MAGICS

THE MAIN CO-WORKING HUB IN EUROPE

- COWORKING SPACES FOR DIGITAL ECOSYSTEMS TO MEET, WORK, LEARN AND COLLABORATE.
- 18 CAMPUSES IN 6 COUNTRIES, 1.500 TALENTS WORKING IN TAG AND 35,000 MEMBERS OF THE CLUB
- TAG HAS COMPLETED A ROUND OF EQUITY AND DEBT FINANCING OF 12
 MILLION EURO MAINLY SUBSCRIBED BY TIP / TIP FAMILIES AND FRIENDS
 AND PRESTIGIOUS INTERNATIONAL INVESTORS.





FURLA

CONVERTIBLE BOND OF 15

MILLION EURO TO BE

AUTOMATICALLY SWAPPED INTO

FURLA SHARES AT IPO

LEADER IN HIGH QUALITY LEATHER BAGS AND ACCESSORIES

- 2016 CONSOLIDATED REVENUES >420 MLN EURO (80% ABROAD) WITH AN YOY INCREASE OF >+24% (ACTUAL EXCH. RATE) AND EBITDA OF ABOUT 60 MLN EURO.
- 444 STORES IN THE WORLD (50% DOS), THE PRODUCTS ARE AVAILABLE IN MORE THAN 1.200 MULTIBRAND AND DEPARTMENT STORES.
- DURING 2016 THE GROUP HAS OPENED AN IMPORTANT STORE IN BROMPTON (LONDON), ACQUIRED MINORITY STAKES OF FURLA BUSINESS IN AUSTRALIA AND SUBSCRIBED A JOINT VENTURE AGREEMENT FOR THE SHOPS IN PORTOGALLO.





AZIMUT BENETTI

INVESTMENT OF ~ 40 MILLION EURO (75% VIA CAPITAL INCREASE) FOR A STAKE OF ABOUT 12%

WORLD LEADING MANUFACTURER OF MEGA - YACHTS

- 16 TIMES OVER 18 YEARS FIRST IN THE GLOBAL ORDER BOOK
- 11 SHIPYARDS, A SALES NETWORK OF 138 DEALERS IN OVER 70 COUNTRIES, MORE THAN 2.100 EMPLOYEES.
- 2016 CONSOLIDATED REVENUES AROUND 700 MILLION EURO.





TIPO MOST RECENT INVESTMENTS



DIRECT AND INDIRECT INTEREST
IN IGUZZINI

ONE OF THE WORLDWIDE LEADERS IN ARCHITECTURAL LIGHTING

- TIPO BOUGHT A 14.3% OF THE GROUP IN 2015.
- IN JULY 2016 TIPO AND SOME MEMBERS OF THE GUZZINI FAMILY HAVE SET UP GH S.R.L. TO ACQUIRE 17.32% OF FIMAG S.P.A., THAT CONTROLS IGUZZINI ILLUMINAZIONE S.P.A. (THE MAIN ASSET) AND SOME OTHER ASSETS. THE IMPLICIT TOTAL STAKE IN IGUZZINI IS NOW AROUND 24%.
- 2016 CONSOLIDATED REVENUES OF AROUND 232 MILLION EURO AND EBITDA OF AROUND 29 MILLION EURO.







ACQUISITION OF 100% OF THE GROUP FOR ~200 MILLION EURO

ITALIAN MARKET LEADER IN HIGH-QUALITY PROFESSIONAL HAND TOOLS

- DURING 2016 TIPO AND TIP HAVE STRUCTURED A CLUB DEAL IN ORDER TO FUND THE TOTAL TRANSACTION.
- 11.000 REFERENCES, 100 DISTRIBUTORS, DIRECT PRESENCE ABROAD WITH 7 SUBSIDIARIES, AROUND 530 EMPLOYEES AND 3 PRODUCTION PLANTS.
- 2016 CONSOLIDATED REVENUES AROUND 130 MILLION EURO AND EBITDA OF AROUND 25 MILLION EURO.







TIPO HAS INVESTED ABOUT 7 MILLION EURO BEFORE IPO

LISTED ON NASDAQ WITH A MARKET CAP OF AROUND 1,6 BLN

LEADER IN A NICHE OF RADIOPHARMACEUTICALS

- AAA DEVELOPS, PRODUCES AND COMMERCIALIZES MOLECULAR NUCLEAR MEDICINE, DIAGNOSTIC AND THERAPEUTIC PRODUCTS IN THE FIELD OF ONCOLOGY, NEUROLOGY, CARDIOLOGY AND INFECTIOUS & INFLAMMATORY DISEASES.
- OPERATES IN BELGIUM, CANADA, FRANCE, GERMANY, ISRAEL, ITALY, NETHERLAND, POLAND, PORTUGAL, SPAIN, SWITZERLAND, UK AND USA, ITS DISTRIBUTION NETWORK COVERS MORE THAN 30 COUNTRIES.
- From the IPO, AAA ADS have increased by more than 130%.

IGUZZINI AND BETA UTENSILI BUSINESS CASES ARE EXAMPLES OF THE CAPABILITY OF TIP / TIPO TO HELP FAMILIES IN THE PROCESS OF SIMPLIFYING SHAREHOLDING AND GOVERNANCE