



## **Q1 2025 RESULTS**

May 15<sup>th</sup>, 2025









#### Q1 '25 RESULTS AT A GLANCE



#### NETWORKS Investments and Egea integration support continued growth



- Organic growth (+4€M) supported by investments
- Egea consolidation since January '25 (+4€M equally split between Water and Gas)
- Investments are overall in line with last year, with more focus on power distribution
- Extraordinary recovery of inflation in water accounted in Q1 '24 (9€M)



# Q1 2025<br/>RESULTSHIGHLIGHTSESGKEY FINANCIANETWORKSWASTEENERGY

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REMARKS



#### WASTE Collection revenues supported the growth



- Collection activities continue a growth path due to the regulatory tariffs update and Egea Consolidation (+1€M)
- Treatment & disposal activities are the result of:
  - positive contribution of WTEs, supported by scenario and higher volumes, and landfills
  - negative contribution of **treatment plants**, as a combination of unavailability of plants (fire)



#### ENERGY Energy generation activity turnaround



- **RES** benefited by higher hydro production
- CCGT & thermo positive results thanks to increased clean spark spread achieved and capacity market contribution
- Heat volumes increased due to capacity expansion (+1.4Mcm thanks also to EGEA), completely offset by lower margins
- Energy efficiency: lower activities
- Positive contribution of Egea consolidation for 6€M (mainly heat)



#### MARKET Egea integration sustained the growth



- Egea consolidation positive contribution for around 10€M thanks to ~200k clients, which allow to reach 2,5 million customers overall
- Absence of last year's gas extra-marginality related to contracts at 2023 market prices and hedging strategy
- Continuous growth of IrenPlus product/services sold counterbalanced by a temporary margins reduction



#### EBITDA TO GROUP NET PROFIT RECONCILIATION \_\_\_\_\_



	Q1 '24	Q1 '25	Δ	Δ%
EBITDA	383	418	35	9,2%
D&A	-156	-173		
Provisions to bad debt	-16	-20		
Other provisions and write-downs	1	-2		
EBIT	213	224	11	5,4%
Financial charges	-23	-27		
Companies consolidated at equity method	3	6		
Others	4	-2		
EBT	196	201	5	2,9%
Taxes	-59	-60		
Minorities	-11	-5		
Group net profit	126	136	10	8,0%
*Restated				

-	Depreciation increase linked to capex and companies' integrations (8€M)	
•	Higher provisions to bad debt related to	KEY FINANCIALS
	gradual protection service clients and waste collection tariffs	NETWORKS
		WASTE
-	Higher cost of debt, now at 2.35%	ENERGY
-	Better results of subsidiaries	MARKET
•	Tax rate stable at 30%	EBITDA - NET PROFIT
-	Lower minorities due to the purchase of Iren Acqua's minority stake	NFP
		CLOSING REMARKS
		ANNEXES

Q1 2025 RESULTS

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### NET FINANCIAL POSITION EVOLUTION (Q1 2025 VS FY2024)



- Slight increase in WC due to NRRP investment credits and extra cap tariffs in water and waste collection
- M&A outflow, which includes 283€M of Iren Acqua and 249€M of Egea Holding consolidation, is partially offset by hybrid bond

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#### **CLOSING REMARKS**

#### OUTLOOK

- Networks: growth confirmed
- Waste: improvement of plants profitability confirmed
- Energy: higher production and clean spark spread
- Market: maintaining margins in a competitive scenario
- Egea: expected results confirmed

	Q1 2025 RESULTS
	HIGHLIGHTS
GUIDANCE 2025	ESG
	KEY FINANCIALS
EBITDA: 1,340 - 1,360M€	NETWORKS
<ul> <li>BITDA: 1,340 - 1,300M€</li> <li>Net profit: 300 - 310M€</li> </ul>	WASTE
	ENERGY
<ul> <li>Gross technical capex: ~0.9€B</li> <li>M&amp;A outflow already finalized: ~0.5€B</li> </ul>	MARKET
	EBITDA -
<ul> <li>NFP/EBITDA*: ~3.2x</li> </ul>	NET PROFIT
*Including hybrid bond	NFP
	ANNEXES
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#### Q1 2025 BUSINESS UNITS' RESULTS

NETWORKS					
€M	Q1 '24	Q1 '25	Δ	$\Delta\%$	
Revenues	313	322	9	3%	
Ebitda	124	131	7	6%	
Electricity	22	27	5	23%	
Gas	24	25	1	4%	
Water	78	79	1	1%	
Ebit	213	224	11	5%	
Technical capex	81	81	0	0%	

ENERGY & others					
€M	Q1 '24	Q1 '25	Δ	$\Delta\%$	
Revenues	566	947	382	68%	
Ebitda	91	117	26	29%	
Hydro&Renewables	17	27	10	59%	
Thermo/Coge, DH	67	86	19	28%	
Energy eff. & others	7	4	-3	-43%	
Ebit	50	71	21	42%	
Technical capex	21	27	5	25%	

	WAS	STE		
€M	Q1 '24	Q1 '25	Δ	$\Delta\%$
Revenues	304	345	41	13%
bitda	68	70	2	3%
Collection	29	31	2	7%
Treatment & disposal	39	39	0	0%
bit	21	17	-4	-19%
echnical capex	31	32	1	3%
	MAR	KET		
€	M Q1 '24	Q1 '25	Δ	$\Delta\%$
Revenues	1.004	1.337	333	33%
Ebitda	100	100	0	0%
Eloctrici	tv 25		2	0%

Ebitda	100	100	0	0%
Electricity	35	38	3	9%
Gas	61	59	-2	-3%
Iren Plus & others	4	3	-1	-25%
Ebit	69	62	-6	-9%
Technical capex	20	27	8	38%

Q1 2025 RESULTS

HIGHLIGHTS

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KEY FINANCIALS

NETWORKS

/ASTE

ENERGY

JARKET

EBITDA -NET PROFIT

CLOSING REMARKS







96%

Fixed rate debt

4.8 years

Average duration

Average cost

2.35%

**87%** 

Sustainable debt

ANNEXES Iren

		Q1 '24	Q1 '25	Δ%
Electricity distributed (GWh)		884	926	+5%
Gas distributed (mcm)		447	499	+12%
Water sold (mcm)		44	46	+4%
Waste collected (Kton)		531	548	+3%
Waste treated (Kton)		707	703	-
WTE's electricity sold (GWh)		101	116	+15%
WTE's heat produced (GWht)		156	180	+15%
Biomethane produced (Mcm)		2,0	3,3	+65%
Renewables energy sold (GWh)		266,0	321,9	+21%
	lydro volumes sold (GWh)	214,2	269,6	+26%
	Solar volumes sold (GWh)	51,8	52,3	+1%

Q1 2025 RESULTS

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IETWORKS

VASTE

ENERGY

MARKET

EBITDA -NET PROFIT

NFP

CLOSING REMARKS



	Q1 '24	Q1 '25	$\Delta\%$
PSV €/000 scm	31	51	+65%
PUN (€/MWh)	92	138	+50%
CO2 €/Ton	21	26	+24%
Green Cert. Hydro (€/MWh)	42	55	+31%
Clean spark spread (€/MWh)	-4.5	4.2	N.S.

Q1 2025 RESULTS

EY FINANCIAL

VETWORKS

VASTE

ENERGY

MARKET

EBITDA -NET PROFIT

NFP

CLOSING REMARKS

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