



INTERIM REPORT

12-week period ended March 14, 2015

2nd Quarter 2015

HIGHLIGHTS

- Sales of \$2,707.1 million, up 6.0%
 - Same-store sales up 4.5%
 - Net earnings of \$111.6 million, up 15.2%
 - Fully diluted net earnings per share of \$0.43, up 19.4%
 - Declared dividend of \$0.117⁽¹⁾ per share, up 16.7%
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REPORT TO SHAREHOLDERS

Dear Shareholders,

I am pleased to present our interim report for the second quarter of fiscal 2015 ended March 14, 2015.

2015 second quarter sales reached \$2,707.1 million versus \$2,554.8 million last year, an increase of 6.0%. Same-store sales were up 4.5% and our aggregate food basket experienced inflation of 4.0%. In a market that remains very competitive, our merchandising strategies and investments in our store network supported our sales increase.

We realized net earnings of \$111.6 million in the second quarter of 2015, an increase of 15.2% over \$96.9 million for the corresponding period of 2014, and fully diluted net earnings per share of \$0.43 versus \$0.36 in 2014, an increase of 19.4%.

Our financial position at the end of the second quarter of 2015 remains very solid. We had an unused authorized revolving credit facility of \$600.0 million and our debt ratio (non-current debt/total capital) was 27.6%.

On April 21, 2015, the Board of Directors declared a quarterly dividend of \$0.117⁽¹⁾ per share, an increase of 16.7% compared to last year.

Our second quarter results were very solid as all our banners contributed to our strong sales performance. We are confident that our strategies, supported by our team's good execution, will continue⁽⁴⁾ to sustain our growth going forward in a market that remains very competitive.



Eric R. La Flèche
President and Chief Executive Officer

April 22, 2015

⁽¹⁾ Actual dividend is \$0.1166667 per share

⁽²⁾ See table on "Operating income before depreciation and amortization and associate's earnings adjustments" and section on "IFRS and non-IFRS Measurements"

⁽³⁾ See table on "Net earnings adjustments" and section on "IFRS and non-IFRS Measurements"

⁽⁴⁾ See section on "Forward-looking Information"

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following Management's Discussion and Analysis (MD&A) sets out the financial position and consolidated results of METRO INC. on March 14, 2015 and for the 12 and 24-week periods then ended. It should be read in conjunction with the unaudited interim condensed consolidated financial statements and accompanying notes in this interim report.

The unaudited interim condensed consolidated financial statements for the 12 and 24-week periods ended March 14, 2015 have been prepared by management in accordance with IAS 34 "Interim Financial Reporting". They should be read in conjunction with the audited annual consolidated financial statements and accompanying notes and the MD&A presented in the Corporation's 2014 Annual Report. Unless otherwise stated, the interim report is based upon information as at April 13, 2015.

Additional information, including the Certification of Interim Filings letters for the quarter ended March 14, 2015 signed by the President and Chief Executive Officer and the Senior Vice-President, Chief Financial Officer and Treasurer, is also available on the SEDAR website at: www.sedar.com.

OPERATING RESULTS

SALES

Sales in the second quarter of 2015 totalled \$2,707.1 million, up 6.0% compared to \$2,554.8 million for the same quarter last year. Same-store sales were up 4.5% and our aggregate food basket experienced inflation of 4.0%. In a market that remains very competitive, our merchandising strategies and investments in our store network supported our sales increase.

Sales in the first 24 weeks of fiscal 2015 totalled \$5,547.6 million versus \$5,256.1 million for the corresponding period of fiscal 2014, an increase of 5.5%.

OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION AND ASSOCIATE'S EARNINGS⁽²⁾

Operating income before depreciation and amortization and associate's earnings⁽²⁾ (Alimentation Couche-Tard) for the second quarter of 2015 totalled \$182.8 million or 6.8% of sales versus \$168.7 million or 6.6% of sales for the same quarter last year.

For the first 24 weeks of fiscal 2015, operating income before depreciation and amortization and associate's earnings⁽²⁾ totalled \$372.8 million or 6.7% of sales versus \$339.8 million or 6.5% of sales for the same period last year (6.6% excluding the non-recurring Québec City produce warehouse closure costs of \$6.4 million).

Operating income before depreciation and amortization and associate's earnings adjustments (OI)⁽²⁾

	24 weeks / Fiscal Year					
	2015			2014		
(Millions of dollars, unless otherwise indicated)	OI	Sales	(%)	OI	Sales	(%)
Operating income before depreciation and amortization and associate's earnings	372.8	5,547.6	6.7	339.8	5,256.1	6.5
Closure expenses	—			6.4		
Adjusted operating income before depreciation and amortization and associate's earnings ⁽²⁾	372.8	5,547.6	6.7	346.2	5,256.1	6.6

⁽¹⁾ Actual dividend is \$0.1166667 per share

⁽²⁾ See table on "Operating income before depreciation and amortization and associate's earnings adjustments" and section on "IFRS and non-IFRS Measurements"

⁽³⁾ See table on "Net earnings adjustments" and section on "IFRS and non-IFRS Measurements"

⁽⁴⁾ See section on "Forward-looking Information"

Gross margin on sales for the second quarter and the first 24 weeks of 2015 were 19.9% and 19.6% respectively versus 19.5% and 19.1% for the corresponding periods of 2014. Operating expenses as a percentage of sales for the second quarter and the first 24 weeks of 2015 were 13.1% and 12.8% respectively versus 12.9% and 12.6% for the corresponding periods of 2014. These changes are largely attributable to the acquisition of Première Moisson in the fourth quarter of fiscal 2014.

DEPRECIATION AND AMORTIZATION, NET FINANCIAL COSTS AND EARLY REDEMPTION FEES

Total depreciation and amortization expenses for the second quarter and the first 24 weeks of 2015 were \$39.8 million and \$79.8 million respectively versus \$40.5 million and \$81.5 million for the corresponding periods of 2014.

Net financial costs for the second quarter of 2015 totalled \$13.6 million compared to \$11.4 million for the corresponding quarter last year. For the first 24 weeks of 2015, net financial costs totalled \$27.0 million compared to \$21.7 million in 2014.

Given the favourable market conditions for long-term financing, we refinanced our debt toward the end of the first quarter of 2015. We issued a private placement of \$300.0 million aggregate principal amount of Series C unsecured senior notes, bearing interest at a fixed nominal rate of 3.20% maturing December 1, 2021, and \$300.0 million aggregate principal amount of Series D unsecured senior notes, bearing interest at a fixed nominal rate of 5.03% and maturing December 1, 2044, for a total of \$600.0 million.

The proceeds were allocated to repayment of existing debt, working capital and other general corporate purposes. Paying down existing debt, we redeemed our \$200.0 million aggregate principal amount of Series A notes, at a fixed nominal rate of 4.98%, maturing October 15, 2015. Early redemption fees of \$5.9 million were incurred in the first quarter of 2015.

SHARE OF AN ASSOCIATE'S EARNINGS

Our share of earnings in Alimentation Couche-Tard was \$16.3 million for the second quarter of 2015 versus \$11.0 million for the corresponding quarter of 2014.

Our share of earnings in Alimentation Couche-Tard was \$34.2 million for the first 24 weeks of 2015 versus \$24.1 million in 2014.

INCOME TAXES

The 2015 second quarter income tax expense of \$34.1 million represented an effective tax rate of 23.4% compared with the 2014 second quarter tax expense of \$30.9 million for an effective tax rate of 24.2%.

The 24-week period income tax expense of \$70.2 million for 2015 and \$64.6 million for 2014 represented effective tax rates of 23.9% and 24.8% respectively.

NET EARNINGS

Net earnings for the second quarter of 2015 were \$111.6 million, an increase of 15.2% over net earnings of \$96.9 million for the same quarter of 2014. Fully diluted net earnings per share rose 19.4% to \$0.43 from \$0.36 last year.

Net earnings for the first 24 weeks of 2015 were \$224.1 million, an increase of 14.3% over net earnings of \$196.1 million for the same period of 2014. Fully diluted net earnings per share rose 21.1% to \$0.86 from \$0.71 last year.

⁽¹⁾ Actual dividend is \$0.1166667 per share

⁽²⁾ See table on "Operating income before depreciation and amortization and associate's earnings adjustments" and section on "IFRS and non-IFRS Measurements"

⁽³⁾ See table on "Net earnings adjustments" and section on "IFRS and non-IFRS Measurements"

⁽⁴⁾ See section on "Forward-looking Information"

ADJUSTED NET EARNINGS⁽³⁾

Excluding after-tax Series A notes early redemption fees of \$4.3 million in the first 24 weeks of 2015 and after-tax Québec City produce warehouse closure costs of \$4.7 million in the first 24 weeks of 2014, adjusted net earnings⁽³⁾ and adjusted fully diluted net earnings per share⁽³⁾ of the first 24 weeks of 2015 were up 13.7% and 20.5% respectively over those for 2014.

Net earnings adjustments

	24 weeks / Fiscal Year					
	2015		2014		Change (%)	
	(Millions of dollars)	Fully diluted EPS (Dollars)	(Millions of dollars)	Fully diluted EPS (Dollars)	Net earnings	Fully diluted EPS
Net earnings	224.1	0.86	196.1	0.71	14.3	21.1
Closure expenses after taxes	—	—	4.7	0.02		
Early redemption fees after taxes	4.3	0.02	—	—		
Adjusted net earnings ⁽³⁾	228.4	0.88	200.8	0.73	13.7	20.5

⁽¹⁾ Actual dividend is \$0.1166667 per share

⁽²⁾ See table on "Operating income before depreciation and amortization and associate's earnings adjustments" and section on "IFRS and non-IFRS Measurements"

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QUARTERLY HIGHLIGHTS

<i>(Millions of dollars, unless otherwise indicated)</i>	2015	2014	2013	Change (%)
Sales				
Q2 ⁽⁵⁾	2,707.1	2,554.8		6.0
Q1 ⁽⁵⁾	2,840.5	2,701.3		5.2
Q4 ⁽⁵⁾		2,712.2	2,611.0	3.9
Q3 ⁽⁶⁾		3,622.1	3,572.2	1.4
Net earnings				
Q2 ⁽⁵⁾	111.6	96.9		15.2
Q1 ⁽⁵⁾	112.5	99.2		13.4
Q4 ⁽⁵⁾		115.6	79.5	45.4
Q3 ⁽⁶⁾		144.5	144.4	0.1
Adjusted net earnings⁽³⁾				
Q2 ⁽⁵⁾	111.6	96.9		15.2
Q1 ⁽⁵⁾	116.8	103.9		12.4
Q4 ⁽⁵⁾		115.6	108.9	6.2
Q3 ⁽⁶⁾		144.5	144.5	—
Fully diluted net earnings per share (Dollars)				
Q2 ⁽⁵⁾	0.43	0.36		19.4
Q1 ⁽⁵⁾	0.43	0.35		22.9
Q4 ⁽⁵⁾		0.44	0.28	57.1
Q3 ⁽⁶⁾		0.54	0.50	8.0
Adjusted fully diluted net earnings per share⁽³⁾ (Dollars)				
Q2 ⁽⁵⁾	0.43	0.36		19.4
Q1 ⁽⁵⁾	0.45	0.37		21.6
Q4 ⁽⁵⁾		0.44	0.38	15.8
Q3 ⁽⁶⁾		0.54	0.50	8.0

⁽⁵⁾ 12 weeks

⁽⁶⁾ 16 weeks

Sales in the second quarter of 2015 totalled \$2,707.1 million, up 6.0% compared to \$2,554.8 million for the same quarter last year. Same-store sales were up 4.5% and our aggregate food basket experienced inflation of 4.0%. In a market that remains very competitive, our merchandising strategies and investments in our store network supported our sales increase.

Sales in the first quarter of 2015 totalled \$2,840.5 million, up 5.2% compared to \$2,701.3 million for the same quarter last year. Same-store sales were up 3.8%, the highest increase since the third quarter of 2009, and our aggregate food basket experienced inflation of 3.0%. In a market that remains intensely competitive, our merchandising strategies and investments in our store network enabled us to increase sales.

Sales in the fourth quarter of 2014 totalled \$2,712.2 million, up 3.9% compared to \$2,611.0 million for the same quarter of 2013. Same-store sales were up 3.1%. Our aggregate food basket experienced inflation of 2.5%. In a market that remains intensely competitive, our merchandising strategies and investments as well as the reorganization of our Ontario store network enabled us to increase sales. The fourth quarter acquisition of Première Moisson accounted for 0.5% of our sales increase.

⁽¹⁾ Actual dividend is \$0.1166667 per share

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Sales in the third quarter of 2014 totalled \$3,622.1 million, up 1.4% compared to \$3,572.2 million for the same quarter of 2013. Same-store sales were up 1.0%. Our aggregate food basket experienced inflation higher than previous quarters but lower than the consumer price index of food purchased from stores as published by Statistics Canada. Our merchandising strategies and investments, as well as our reorganization of our Ontario store network enabled us to increase sales in a market that remains intensely competitive.

Net earnings for the second quarter of 2015 were \$111.6 million, an increase of 15.2% over net earnings of \$96.9 million for the same quarter of 2014. Fully diluted net earnings per share rose 19.4% to \$0.43 from \$0.36 last year.

Net earnings for the first quarter of 2015 were \$112.5 million, an increase of 13.4% over net earnings of \$99.2 million for the same quarter of 2014. Fully diluted net earnings per share rose 22.9% to \$0.43 from \$0.35 last year. Excluding after-tax Series A notes early redemption fees of \$4.3 million in the first quarter of 2015 and after-tax Québec City produce warehouse closure costs of \$4.7 million in the first quarter of 2014, 2015 first quarter adjusted net earnings⁽³⁾ and adjusted fully diluted net earnings per share⁽³⁾ were up 12.4% and 21.6% respectively over those for 2014.

Net earnings for the fourth quarter of 2014 were \$115.6 million, up 45.4% from net earnings of \$79.5 million for the same quarter of 2013. Fully diluted net earnings per share were up 57.1% to \$0.44 from \$0.28 in 2013. Excluding after-tax restructuring costs of \$29.4 million for the reorganization of our Ontario store network, 2013 fourth quarter adjusted net earnings⁽³⁾ were \$108.9 million as opposed to 2014 fourth quarter net earnings of \$115.6 million which were up 6.2%. Fourth quarter fully diluted net earnings per share in 2014 were up 15.8% compared to the corresponding adjusted quarter of 2013.

Net earnings for the third quarter of 2014 were \$144.5 million, up 0.1% from net earnings of \$144.4 million for the same quarter of 2013. Excluding the \$0.1 million net loss on discontinued operation following the sale of our Distagro division, 2013 adjusted net earnings⁽³⁾ were \$144.5 million. Fully diluted net earnings per share were up 8.0% to \$0.54 from \$0.50 in 2013.

	2015		2014				2013	
(Millions of dollars)	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Net earnings	111.6	112.5	115.6	144.5	96.9	99.2	79.5	144.4
Net loss from discontinued operation	—	—	—	—	—	—	—	0.1
Closure expenses and restructuring charges after taxes	—	—	—	—	—	4.7	29.4	—
Early redemption fees after taxes	—	4.3	—	—	—	—	—	—
Adjusted net earnings ⁽³⁾	111.6	116.8	115.6	144.5	96.9	103.9	108.9	144.5

	2015		2014				2013	
(Dollars and per share)	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3
Fully diluted net earnings	0.43	0.43	0.44	0.54	0.36	0.35	0.28	0.50
Closure expenses and restructuring charges after taxes	—	—	—	—	—	0.02	0.10	—
Early redemption fees after taxes	—	0.02	—	—	—	—	—	—
Adjusted fully diluted net earnings ⁽³⁾	0.43	0.45	0.44	0.54	0.36	0.37	0.38	0.50

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CASH POSITION

OPERATING ACTIVITIES

Operating activities generated cash flows of \$216.9 million in the second quarter and \$228.4 million over the first 24 weeks of fiscal 2015 compared to \$97.1 million and \$118.4 million for the corresponding periods of 2014. The second quarter increase is due mainly to the variance between the net change in non-cash working capital items in 2015 and that in 2014, while the increase for the 24-week period is due to lower taxes paid in 2015 versus 2014, when tax balances were paid on the 2013 gain on disposal of our investment in Alimentation Couche-Tard. These increases are attributable also to the \$17.9 million and \$33.6 million increases in pre-tax earnings in the second quarter and 24-week period of 2015 over those for the corresponding periods of fiscal 2014.

INVESTING ACTIVITIES

Investing activities required outflows of \$35.2 million in the second quarter and \$65.9 million over the first 24 weeks of fiscal 2015 versus \$34.5 million and \$81.6 million for the corresponding periods of 2014. The decrease in funds utilized over the first 24 weeks of 2015 compared with the same period of 2014 is largely attributable to fewer additions of fixed assets in 2015 versus 2014.

During the first 24 weeks of fiscal 2015, we and our retailers opened 4 new stores and carried out major expansions and renovations of 5 stores for a gross expansion of 146,000 square feet without a significant net increase of our retail network.

FINANCING ACTIVITIES

In the second quarter of 2015, financing activities required outflows of \$310.8 million versus \$109.0 million in the same quarter of 2014. This change is largely attributable to the \$266.6 million net debt repayment in the second quarter of 2015 compared to the \$39.5 million net debt increase for the corresponding quarter of 2014, as well as to the lower redemption of shares in the second quarter of 2015, in the amount of \$5.7 million versus \$114.1 million for the same quarter of 2014.

In the first 24 weeks of 2015, we utilized \$131.8 million in funds versus \$108.7 million for the same quarter of 2014. This change is attributable to the lower redemption of shares in 2015, in the amount of \$71.9 million versus \$244.5 million in 2014, and to a net debt decrease of \$2.3 million in 2015 versus a net debt increase of \$190.3 million in 2014.

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FINANCIAL POSITION

We do not anticipate⁽⁴⁾ any liquidity risk and consider our financial position at the end of the second quarter of fiscal 2015 as very solid. We had an unused authorized revolving credit facility of \$600.0 million. Our non-current debt corresponded to 27.6% of the combined total of non-current debt and equity (non-current debt/total capital).

At the end of the second quarter of fiscal 2015, the main elements of our non-current debt were as follows:

	Interest Rate	Maturity	Balance (Millions of dollars)
Revolving Credit Facility	Rates fluctuate with changes in bankers' acceptance rates	November 3, 2019	—
Series C Notes	3.20% fixed rate	December 1, 2021	300.0
Series B Notes	5.97% fixed rate	October 15, 2035	400.0
Series D Notes	5.03% fixed rate	December 1, 2044	300.0
Loans			30.2
Obligations under finance leases			35.2
Deferred financing costs			(7.5)
			1,057.9
Current portion			9.7
			1,048.2

Our main financial ratios were as follows:

	As at March 14, 2015	As at September 27, 2014
Financial structure		
Non-current debt (Millions of dollars)	1,048.2	1,044.7
Equity (Millions of dollars)	2,754.7	2,684.1
Non-current debt/total capital (%)	27.6	28.0
	24 weeks / Fiscal Year	
	2015	2014
Results		
Operating income before depreciation and amortization and associate's earnings ⁽²⁾ /Financial costs (Times)	13.8	15.7

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CAPITAL STOCK, STOCK OPTIONS AND PERFORMANCE SHARE UNITS

To increase the number of shares outstanding and enhance affordability to investors, during the second quarter of 2015, the Corporation carried out a 3-for-1 stock split of its Common Shares. All information pertaining to shares have been retroactively restated to reflect the effect of the stock split.

	As at March 14, 2015	As at September 27, 2014
Number of Common Shares outstanding (<i>Thousands</i>)	251,399	253,470
Stock options:		
Number outstanding (<i>Thousands</i>)	3,601	4,125
Exercise prices (<i>Dollars</i>)	8.24 to 24.69	8.24 to 24.69
Weighted average exercise price (<i>Dollars</i>)	18.02	16.97
Performance share units:		
Number outstanding (<i>Thousands</i>)	749	803

NORMAL COURSE ISSUER BID PROGRAM

Under its normal course issuer bid program, the Corporation may repurchase up to 17,100,000 of its Common Shares between September 10, 2014 and September 9, 2015. As at April 13, 2015, the Corporation has repurchased 6,353,400 Common Shares at an average price of \$30.05 for a total of \$190.9 million.

DIVIDENDS

On April 21, 2015, the Corporation's Board of Directors declared a quarterly dividend of \$0.117⁽¹⁾ per Common Share payable June 12, 2015, an increase of 16.7% over the dividend declared for the same quarter last year. This dividend of \$0.117⁽¹⁾ equals the dividend declared in the first quarter of 2015. On an annualized basis, this dividend represents approximately 25% of 2014 adjusted net earnings⁽³⁾, compared to the percentages of the previous two fiscal years which were 22% and 20%, in accordance with the new payout target communicated to shareholders in January 2014.

SHARE TRADING

The value of METRO shares remained in the \$24.27 to \$36.52 range over the first 24 weeks of 2015. During this period, a total of 96.8 million shares traded on the Toronto Stock Exchange. The closing price on April 13, 2015 was \$37.02 compared with \$24.62 at the end of fiscal 2014.

EVENT AFTER THE REPORTING PERIOD

In his 2015-2016 budget delivered on March 26, the Québec Minister of Finance announced a gradual 0.4% reduction of the general corporate tax rate from 2017 to 2020. This reduction will not have a material effect on the Corporation's consolidated financial statements.

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NEW ACCOUNTING POLICIES

RECENTLY ISSUED

Financial instruments

In November 2009, the International Accounting Standards Board (IASB) issued IFRS 9 “Financial Instruments”. This new standard replaces the various rules of IAS 39 “Financial Instruments: Recognition and Measurement” with a single approach to determine whether a financial asset is measured at amortized cost or fair value. This approach is based on how an entity manages its financial instruments and the contractual cash flow characteristics of the financial assets.

In October 2010, the IASB issued revisions to IFRS 9, adding the requirements for classification and measurement of financial liabilities contained in IAS 39.

In November 2013, the IASB incorporated a new hedge accounting model into IFRS 9 to enable financial statement users to better understand an entity’s risk exposure and its risk management activities.

In July 2014, the IASB issued a new impairment model for financial assets based on expected credit losses. IFRS 9 shall be applied to fiscal years beginning on or after January 1, 2018. Earlier application is permitted. The Corporation is assessing the impact of this new standard on its consolidated financial statements.

Revenue from contracts with customers

In May 2014, the IASB issued IFRS 15 “Revenue from Contracts with Customers” which is a replacement of IAS 18 “Revenue”, IAS 11 “Construction Contracts” and related interpretations. Under IFRS 15 standard, revenue is recognized at the point in time when control of the goods or services transfers to the customer rather than when the significant risks and rewards are transferred. The new standard also requires additional disclosures through notes to financial statements. IFRS 15 shall be applied to fiscal years beginning on or after January 1, 2017. Earlier application is permitted. The Corporation is assessing the impact of this new standard on its consolidated financial statements.

Presentation of financial statements

In December 2014, the IASB issued amendments to IAS 1 “Presentation of Financial Statements” to clarify materiality, order of notes to financial statements, disclosure of accounting policies as well as aggregation and disaggregation of items presented in the statement of financial position, statement of income and statement of comprehensive income. These amendments shall be applied to fiscal years beginning on or after January 1, 2016. Earlier application is permitted. The Corporation is assessing the impact of these amendments on its consolidated financial statements.

FORWARD-LOOKING INFORMATION

We have used, throughout this report, different statements that could, within the context of regulations issued by the Canadian Securities Administrators, be construed as being forward-looking information. In general, any statement contained herein that does not constitute a historical fact may be deemed a forward-looking statement. Expressions such as “continue”, “anticipate” and other similar expressions are generally indicative of forward-looking statements. The forward-looking statements contained herein are based upon certain assumptions regarding the Canadian food industry, the general economy, our annual budget, as well as our 2015 action plan.

These forward-looking statements do not provide any guarantees as to the future performance of the Corporation and are subject to potential risks, known and unknown, as well as uncertainties that could cause the outcome to differ significantly. The arrival of a new competitor is an example described under the “Risk Management” section of the 2014 Annual Report which could have an impact on these statements. We believe these statements to be reasonable and pertinent as at the date of publication of this report and represent our expectations. The Corporation does not intend to update any forward-looking statement contained herein, except as required by applicable law.

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IFRS AND NON-IFRS MEASUREMENTS

We have included certain IFRS and non-IFRS earnings measurements. These measurements are presented for information purposes only. They do not have a standardized meaning prescribed by IFRS and therefore may not be comparable to similar measurements presented by other public companies.

OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION AND ASSOCIATE'S EARNINGS

Operating income before depreciation and amortization and associate's earnings is a measurement of earnings before financial costs, taxes, depreciation and amortization (**EBITDA**), early redemption fees and associate's earnings. It is an IFRS measurement and it is presented separately in the condensed consolidated statements of income. We believe that this measurement helps readers of financial statements to better evaluate the Corporation's operational cash-generating capacity.

ADJUSTED OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION AND ASSOCIATE'S EARNINGS, ADJUSTED NET EARNINGS AND ADJUSTED FULLY DILUTED NET EARNINGS PER SHARE

Adjusted operating income before depreciation and amortization and associate's earnings, adjusted net earnings and adjusted fully diluted net earnings per share are earnings measurements that exclude non-recurring items. They are non-IFRS measurements. We believe that presenting earnings without non-recurring items leaves readers of financial statements better informed as to the current period and corresponding period's earnings, thus enabling them to better evaluate the Corporation's performance and judge its future outlook.

OUTLOOK

Our second quarter results were very solid as all our banners contributed to our strong sales performance. We are confident that our strategies, supported by our team's good execution, will continue⁽⁴⁾ to sustain our growth going forward in a market that remains very competitive.

Montréal, April 22, 2015

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