



Calian's SED Division Wins Its Largest Satellite Ground Systems Contract

OTTAWA, Ontario, May 23, 2018 -- Today, Calian Group Ltd. (TSX:CGY) announced that its Systems Engineering Division (SED), a global supplier of communication systems solutions and products, has recently received a multi-million contract for the provision and installation of satellite RF ground systems. The signing includes several RF ground systems some of which incorporate advanced technologies. This project is expected to begin immediately and runs into fiscal 2021.

"This contract is expected to generate approximately 10% to 15% of current levels of consolidated revenues in each of fiscal 2019 and fiscal 2020, which represents a material contract for Calian," stated Jacqueline Gauthier, Chief Financial Officer. "Based on the significance of the non-labour portion of this contract we expect the net contribution to be lower than the traditional SED business. Regardless, this signing secures a significant portion of SED's revenue stream over the next few years," continued Gauthier.

"This is an excellent signing for SED," said Patrick Thera President of SED, "We have been investing in new technologies to support advanced satellite ground systems in anticipation of the emergence of ground systems opportunities in need of these technologies. We are very pleased to see that we are now in a position to capitalize on these investments." Commercial advanced technologies are just starting to emerge in the industry, which enable satellite operators to add increased bandwidth and throughput to their network offerings. Thera continues, "This new work helps to establish us as a front-runner in ground system offerings."

About Calian's SED Division

SED is a global supplier of communication systems solutions and products. One of SED's key markets is satellite RF ground systems solutions for customers that have complex technical requirements. Our customers are leaders in their industries and SED provides systems tailored to meet their demanding requirements, with practical solutions, delivered on time and on budget. SED's solutions include satellite gateways and infrastructure for RF communications, telemetry, tracking and control systems, space science and earth observation. SED also provides leading-edge communication products for terrestrial and satellite networks. In addition, SED enables our commercial and defence customers to deliver reliable, high quality products and systems by providing them with superior electronics engineering, manufacturing and test services.

About Calian

Calian employs over 2,900 people with offices and projects that span Canada, U.S. and international markets. The company's capabilities are diverse with services delivered through two divisions. The Business and Technology Services (BTS) Division is headquartered in Ottawa and includes the provision of business and technology services and solutions to industry, public and government in the health, training, engineering and IT services domains. Calian's Systems Engineering Division (SED) located in Saskatoon plans, designs and implements complex communication systems for many of the world's space agencies and leading satellite manufacturers and operators. SED also provides contract manufacturing services for both private sector and military customers in North America.

For all other inquiries, please visit our website at www.calian.com, or contact us at ir@calian.com

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