

*Form 62-103F3*  
**REQUIRED DISCLOSURE BY AN ELIGIBLE INSTITUTIONAL INVESTOR UNDER PART 4**

**This report corrects information disclosed in an earlier alternative monthly report filed by the Investor described herein on February 10, 2017.**

**Item 1 – Security and Reporting Issuer**

- 1.1 *State the designation of securities to which this report relates and the name and address of the head office of the issuer of the securities.*

Common Shares (“**Common Shares**”) and Cervus Equipment Corporation (the “**Issuer**”)

Cervus Equipment Corporation  
Harvest Hills Business Park  
5201-333 96 Avenue NE  
Calgary, Alberta  
T3K 0S3

- 1.2 *State the name of the market in which the transaction or other occurrence that triggered the requirement to file this report took place.*

Toronto Stock Exchange

**Item 2 – Identity of the Eligible Institutional Investor**

- 2.1 *State the name and address of the eligible institutional investor.*

Fiera Capital Corporation (the “**Investor**”)  
1501 McGill College, Suite 800  
Montreal, Quebec (H3A 3M8)

- 2.2 *State the date of the transaction or other occurrence that triggered the requirement to file this report and briefly describe the transaction or other occurrence.*

The purpose of filing this report is to disclose a material change from the report filed on February 10, 2017. In the most recently filed report, the Investor had indicated that it held, on behalf of funds and accounts it manages, 2,091,000 convertible debentures convertible into Common Shares at the option of the holder at any time prior to the maturity date of July 31, 2017 and that said holding represented approximately 11.72% of the outstanding Common Shares of the Issuer on a diluted basis.

However, for the report dated February 10, 2017, the Investor erred in the application of the appropriate conversion rate for the debentures. This conversion rate of approximately 38.2409 Common Shares per \$1,000 principal amount of debentures would translate instead to, if the Investor exercised its option, 79,961.76 Common Shares. This revised holding represents approximately 0.51% of the outstanding Common Shares of the Issuer, on a diluted basis rather than the initially reported 11.72%. As a result, the Investor is not an insider of the Issuer.

- 2.3 *State the name of any joint actors.*

N/A

- 2.4 *State that the eligible institutional investor is eligible to file reports under Part 4 in respect of the reporting issuer.*

The Investor is eligible to file reports under Part 4 in respect of the Issuer.

**Item 3 – Interest in Securities of the Reporting Issuer**

- 3.1 *State the designation and the net increase or decrease in the number or principal amount of securities, and in the eligible institutional investor's securityholding percentage in the class of securities, since the last report filed by the eligible institutional investor under Part 4 or the early warning requirements.*

The Investor issued a previous report on February 10, 2017 in which the Investor reported that it held, on behalf of funds and accounts it manages, 2,091,000 convertible debentures and stated that such holding represented approximately 11.72% of the outstanding Common Shares of the Issuer, on a diluted basis.

During the period that this report covers, although the number of Investor's holding of convertible debentures remained unchanged, the Investor has adjusted the calculation of the percentage holding based on the conversion rate, which had not previously been taken into account. As a result, the Investor's actual holding, on behalf of funds and accounts it manages, is 0.51% of the outstanding Common Shares of the Issuer, on a diluted basis.

- 3.2 *State the designation and number or principal amount of securities and the eligible institutional investor's securityholding percentage in the class of securities at the end of the month for which the report is made.*

The Investor actually holds, on behalf of the funds and accounts it manages, 2,091,000 convertible debentures convertible into 79,961.76 Common Shares which represents approximately 0.51% of the outstanding shares of the Issuer, on a diluted basis.

- 3.3 *If the transaction involved a securities lending arrangement, state that fact.*

N/A

- 3.4 *State the designation and number or principal amount of securities and the percentage of outstanding securities of the class of securities to which this report relates and over which*

- (a) *the eligible institutional investor, either alone or together with any joint actors, has ownership and control,*

As mentioned above, the Investor now holds, on behalf of the funds and accounts it manages, 2,091,000 convertible debentures convertible into 79,961.76 Common Shares which represents approximately 0.51% of the outstanding shares of the Issuer, on a diluted basis.

- (b) *the eligible institutional investor, either alone or together with any joint actors, has ownership but control is held by persons or companies other than the eligible institutional investor or any joint actor, and*

N/A

- (c) *the eligible institutional investor, either alone or together with any joint actors, has exclusive or shared control but does not have ownership.*

N/A

- 3.5 *If the eligible institutional investor or any of its joint actors has an interest in, or right or obligation associated with, a related financial instrument involving a security of the class of securities in respect of which disclosure is required under this item, describe the material terms of the related financial instrument and its impact on the eligible institutional investor's securityholdings.*

N/A

- 3.6 *If the eligible institutional investor or any of its joint actors is a party to a securities lending arrangement involving a security of the class of securities in respect of which disclosure is required under this item, describe the material terms of the arrangement including the duration of the arrangement, the number or principal amount of securities involved and any right to recall the securities or identical securities that have been transferred or lent under the arrangement.*

N/A

*State if the securities lending arrangement is subject to the exception provided in section 5.7 of NI 62-104.*

N/A

- 3.7 *If the eligible institutional investor or any of its joint actors is a party to an agreement, arrangement or understanding that has the effect of altering, directly or indirectly, the eligible institutional investor's economic exposure to the security of the class of securities to which this report relates, describe the material terms of the agreement, arrangement or understanding.*

N/A

#### **INSTRUCTIONS**

- (i) *"Related financial instrument" has the meaning ascribed to that term in NI 55-104. Item 3.5 encompasses disclosure of agreements, arrangements or understandings where the economic interest related to a security beneficially owned or controlled has been altered.*
- (ii) *An eligible institutional investor may omit the securityholding percentage from a report if the change in percentage is less than 1% of the class.*
- (iii) *For the purposes of Item 3.5, 3.6 and 3.7, a material term of an agreement, arrangement or understanding does not include the identity of the counterparty or proprietary or commercially sensitive information.*
- (iv) *For the purposes of Item 3.7, any agreements, arrangements or understandings that have been disclosed under other items in this Form do not have to be disclosed under this item.*

#### **Item 4 – Purpose of the Transaction**

*State the purpose or purposes of the eligible institutional investor and any joint actors for the acquisition or disposition of securities of the reporting issuer. Describe any plans or future intentions which the eligible institutional investor and any joint actors may have which relate to or would result in any of the following:*

- (a) *the acquisition of additional securities of the reporting issuer, or the disposition of securities of the issuer;*

*The securities described herein were acquired for investment purposes only and not with the purpose of exercising control or direction over the Issuer. The Investor may from time to time,*

on behalf of funds or accounts it manages, acquire additional Common Shares, dispose of some or all of the Common Shares they hold or continue to hold Common Shares

- (b) *a sale or transfer of a material amount of the assets of the reporting issuer or any of its subsidiaries;*

N/A

*a change in the board of directors or management of the reporting issuer, including any plans or intentions to change the number or term of directors or to fill any existing vacancy on the board;*

N/A

- (c) *a material change in the present capitalization or dividend policy of the reporting issuer;*

N/A

- (d) *a material change in the reporting issuer's business or corporate structure;*

N/A

- (e) *a change in the reporting issuer's charter, bylaws or similar instruments or another action which might impede the acquisition of control of the reporting issuer by any person;*

N/A

- (f) *a class of securities of the reporting issuer being delisted from, or ceasing to be authorized to be quoted on, a marketplace;*

N/A

- (g) *the issuer ceasing to be a reporting issuer in any jurisdiction of Canada;*

N/A

- (h) *a solicitation of proxies from securityholders;*

N/A

- (i) *an action similar to any of those enumerated above.*

N/A

**Item 5 – Agreements, Arrangements, Commitments or Understandings With Respect to Securities of the Reporting Issuer**

*Describe the material terms of any agreements, arrangements, commitments or understandings between the eligible institutional investor and a joint actor and among those persons and any person with respect to securities of the class of securities to which this report relates, including but not limited to the transfer or the voting of any of the securities, finder's fees, joint ventures, loan or option arrangements, puts or calls, guarantees of profits, division of profits or loss, or the giving or withholding of proxies. Include such*

information for any of the securities that are pledged or otherwise subject to a contingency, the occurrence of which would give another person voting power or investment power over such securities except that disclosure of standard default and similar provisions contained in loan agreements need not be included.

N/A

#### INSTRUCTIONS

- (i) Agreements, arrangements or understandings that are described under Item 3 do not have to be disclosed under this item.
- (ii) For the purposes of Item 5, the description of any agreements, arrangements, commitments or understandings does not include naming the persons with whom those agreements, arrangements, commitments or understandings have been entered into, or proprietary or commercially sensitive information.

#### **Item 6 – Change in Material Fact**

If applicable, describe any change in a material fact set out in a previous report filed by the eligible institutional investor under the early warning requirements or Part 4 in respect of the reporting issuer's securities.

N/A

#### **Item 7 – Certification**

The eligible institutional investor must certify that the information is true and complete in every respect. In the case of an agent, the certification is based on the agent's best knowledge, information and belief but the eligible institutional investor is still responsible for ensuring that the information filed by the agent is true and complete.

This report must be signed by each person on whose behalf the report is filed or his authorized representative.

It is an offence to submit information that, in a material respect and at the time and in the light of the circumstances in which it is submitted, is misleading or untrue.

#### **Certificate**

The certificate must state the following:

I, as the eligible institutional investor, certify, or I, as the agent filing the report on behalf of the eligible institutional investor, certify to the best of my knowledge, information and belief, that the statements made in this report are true and complete in every respect.

February 15, 2017

Date

Violaine Des Roches (s)

Signature

Senior Vice-President Legal Affairs and Compliance

Name/Title