



# **Remuneration Report**

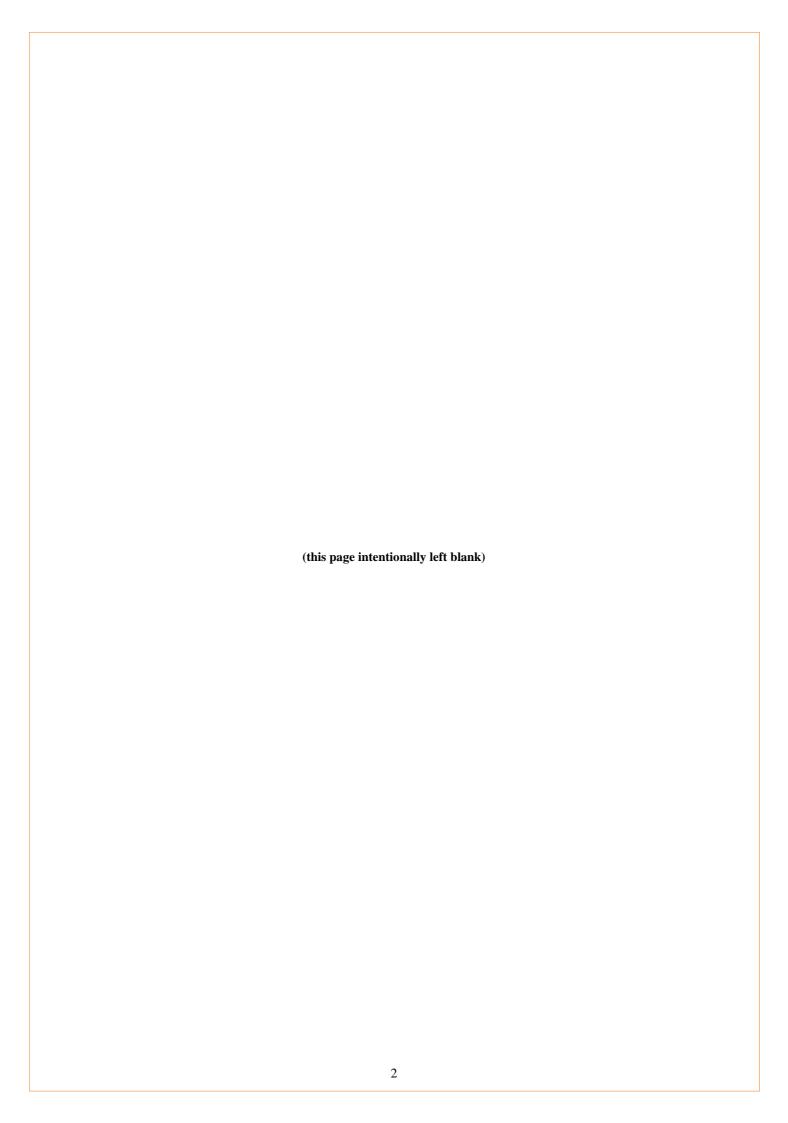
pursuant to Art. 123-ter of the Italian Legislative Decree no. 58 of February 24, 1998 and 84-quater of the Issuers' Regulation

Date of approval: 2 October 2019

### Digital Bros S.p.A.

Via Tortona, 37 – 20144 Milan, Italy
VAT No. and tax code 09554160151
Share capital: Euro 6,024,344.8 of which Euro 5,704,334.80 subscribed
Milan Companies Register No. 290680 - Vol. 7394 Chamber of Commerce No. 1302132

This report is available in the Corporate Governance section of the website at www.digitalbros.com



#### **GLOSSARY**

Parent Company or Issuer: Digital Bros S.p.A.

**Code/Corporate Governance Code:** the Corporate Governance Code for listed companies modified in July 2018 by the Corporate Governance Committee and promoted by Borsa Italiana S.p.A., the Italian Banking Association, ANIA, Assogestioni, Assonime and Confindustria.

Civil Code: the Italian Civil Code

Board: the Board of Directors of Digital Bros S.p.A..

Consolidated EBIT: EBIT resulting from the Consolidated Financial Statements at 30 June.

Financial Year/Reporting Period: the year ended 30 June 2019 to which the Report relates.

**Group or Digital Bros Group:** collectively, the Issuer and its subsidiaries in terms of Article 93 of the Consolidated Finance Act.

**Policy or Remuneration Policy:** remuneration policy approved by the Board on October 2<sup>nd</sup>, 2019.

**Issuers' Regulations**: the Regulations issued by Consob by means of resolution 11971 of 1999 for issuers, as subsequently amended.

**Market Regulations**: the Regulations issued by Consob by means of resolution 16191 of 2007 on the subject of markets, as subsequently amended.

**Related party regulations**: the Regulations issued by means of resolution no 17221 of 12 March 2010 (as subsequently amended) on related party transactions.

**CFA** or the **Consolidated Finance Act**: Legislative decree no 58 of 24 February 1998 (Consolidated Finance Act), as subsequently amended.

**Remuneration Report**: the Report on Remuneration required by Article 123-ter of the CFA and approved by the Board of Directors.

**Remuneration and Appointments Committee:** committee established to support the Board of Directors, with advisory, proposal-making and control functions on remuneration matter and appointment of directors.

This remuneration report (the "**Report**") has been prepared in accordance with article 123-ter of Legislative Decree no 58 of 24 February 1998 (the "**Consolidated Finance Act**") and with article 84-quater of the Consob Regulation adopted with resolution No. 11971 of 14 May 1999, as subsequently amended (the "**Issuers' Regulation**").

The Report has two sections:

- section I, which describes the remuneration of Board members, general managers and directors with strategic responsibility and the procedures used to adopt and implement the aforementioned remuneration policy;
- section II, which details each component of the remuneration of the Board and control bodies, general managers and key directors highlighting the consistency with the remuneration policy.

The tables provided by the Issuers' Regulation have been attached to the Report.

#### **SECTION I**

The first section of the Report describes the remuneration policy adopted by the Company (hereinafter the "**Policy**" or the "**Remuneration Policy**") defining principles and guidelines that Digital Bros Group uses to determine and monitor the application of remuneration practices for Board members and key managers.

The Remuneration Policy was approved by the Board of Directors on 2 October 2019 as proposed by the Remuneration and Appointments Committee, applying recommendations of the Corporate Governance Code for listed companies. The Remuneration Report will be submitted for review and an advisory vote to the Shareholders' General Meeting.

The related party transactions procedure adopted by the Company, pursuant to the adopted Consob Resolution No. 17221/2010 and subsequent amendments, establishes that the procedure does not apply to resolutions concerning the remuneration of directors with special responsibilities and other key managers, except as regards any possible disclosures to be made in financial reports for the reporting period, as specified therein, as long as:

- i) the Company has adopted a remuneration policy drawn up by a committee consisting solely of directors or non-executive directors, the majority of whom are independent;
- ii) a report disclosing the remuneration policy has been submitted for approval or for an advisory vote to the Shareholders Meeting;
- iii) the remuneration is consistent with the suggested policy.

In preparing the remuneration policy proposals, the Remuneration and Appointments Committee did not consider necessary the assistance from external independent experts.

Without prejudice to the powers entrusted to the General Shareholders' Meeting in accordance with the law and the Articles of Association, the Board of Directors defines the Chief Executive Officer remuneration for his office and the Chief Executive Officer himself defines the remuneration to be given to other managers holding strategic responsibility (also by way of suggestion and proposals to subsidiaries' corporate bodies).

#### 1. Persons involved in the preparation and approval of the Remuneration Policy

The corporate bodies involved in the preparation and approval of the Remuneration Policy are the Shareholders' General Meeting, the Board of Directors, the Remuneration and Appointments Committee and the Board of Statutory Auditors.

#### 1.1 Board of Directors

The Board of Directors:

- establishes the Remuneration and Appointments Committee;
- establishes the remuneration for Directors holding special offices based on proposals formulated by the Remuneration and Appointments Committee, having heard the Board of Statutory Auditors;
- defines the Remuneration Policy based on proposals formulated by the Remuneration and Appointments Committee:
- approves the Remuneration Report and submit the aforementioned Report to the Shareholders' Meeting vote;
- periodically assesses, with the assistance of the Remuneration and Appointments Committee, the adequacy and
  overall consistency of the Remuneration Policy especially regarding the alignment of Executive Directors
  objectives to value creation in the medium/long term perspective;
- designs incentive schemes based on shares or other financial instruments for Directors, employees and collaborators, including key managers, and submits them for the approval of the Shareholders in the General Meeting in accordance with article 114-bis of the Consolidated Finance Act and then follows their implementation.

#### 1.2 Remuneration and Appointments Committee

The Remuneration and Appointments Committee is established by the Board of Directors as suggested by the Corporate Governance Code and consists entirely of non-executive and independent directors. At the Report date, the committee is as follows:

Luciana La Maida – Chairman Irene Longhin – member Susanna Pedretti – member The Remuneration and Appointments Committee is responsible for:

- submit proposals to the Board of Directors regarding the remuneration of Chief Executive Director and other Directors holding special offices and monitoring their application;
- periodically assess key management remuneration criteria and assist the Board of Directors with the identification of Directors holding strategic responsibilities;
- monitor the correct application of the aforementioned criteria considering the information provided by the CEOs;
- formulate recommendations for the Board of Directors regarding remunerations and performance objectives associated to the variable component of the remuneration; monitor the actual achievement of said performance objectives;
- assist the Board of Directors in preparing and implementing share-based or other financial instrument based incentive scheme;
- assist the Board of Directors with the preparation of the Remuneration Report.

The Remuneration Policy has therefore been proposed by the Remuneration and Appointments Committee and approved by the Board of Directors.

### 1.3 General Shareholders' Meetings

The role of the General Shareholders' Meeting as matters related to this Report is to:

- define the Board of Directors and the Board of Statutory Auditors remuneration in accordance with Article 2364, paragraph 1, no 3 of the Italian Civil Code;
- express an advisory vote on the Report approved by the Board of Directors;
- resolve on any share based incentive scheme or any financial instrument based remuneration plan proposed for directors, employees and collaborators, including managers holding strategic responsibilities, in accordance with article 114-bis of the Consolidated Finance Act.

#### 1.4 Board of Statutory Auditors

The Board of Statutory Auditors expresses an opinion on the proposed remuneration for Directors and Directors holding special offices, verifying the compliance with the Remuneration Policy.

#### 2. Principles and purposes of the Remuneration Policy

Remuneration of Directors and Directors holding special offices is defined to ensure a remuneration structure that considers the professional value of each individual and that balances fixed and variable components, in order to create a sustainable value in the medium and long term perspective, and to guarantee a correlation between remuneration and specific performance goals.

The Remuneration Policy seeks to enhance personnel motivation and their will to undertake responsibilities for performance excellence, granting that the fixed component and the variable component are adequately balanced and defining a balance between short-term and medium/long-term objectives in order to align Executive Directors interests with value creation, shareholders' primary objective in a medium/long-term perspective.

The Remuneration Policy takes into account the following guidelines detailed below:

- the fixed component shall be sufficient to compensate Directors for their services in the event that the variable component is not paid due to failure to meet the performance objectives set;
- the short and medium/long term variable component shall be defined within pre-established limits and shall be rewarded only upon the achievement of specific performance objectives ("ON/OFF" mechanism");
- the short-term variable component is measured mainly on earnings objectives for the financial year;
- no medium/long-term variable component for Executive Directors is envisaged as the share-based scheme incentive meets the requirements of the Corporate Governance Code.

The performance objectives are:

- priority because, even if related to short-term, they are directly connected to the Company's medium/long-term strategy;
- specific, as they are clear and concrete in terms of the expected results;
- measurable, as they are defined using clear and predefined indicators;
- realistic, as they shall be achievable, albeit challenging and ambitious;
- defined in terms of time.

#### 2.1 Remuneration Policy principles

The Remuneration Policy is defined considering different principles and criteria in respect of the fixed and variable short and medium/long-term components and different recipients.

The Remuneration Policy was defined taking into account market best practices without any specific referral to other companies' remuneration policies.

Following the market best practices, the Company underwrote a *Directors & Officers Liability Policy* (D&O) to cover the Group from the risk of third-party claims arising from corporate bodies actions in performing their duties (excluding the cases of willful misconduct or gross negligence).

#### 2.1.1 Non-executive Directors

Non-executive Directors are directors with no individual management powers nor management positions in the Company or in other Group's subsidiaries. The remuneration of Non-Executive Directors is determined as a fixed compensation and it is proportional to the commitment required, in relation also to their participation into the Board's committees.

The remuneration of such directors is not linked to economic results nor to specific objectives of the Company and such directors do not benefit from remuneration plans based on stocks, unless specifically resolved by the Shareholders' Meeting.

#### 2.1.1 Executive Directors

The total remuneration for Executive Directors is defined in line with market benchmarks and other factors including their contribution to Company's results, their working performance and a right balance with internal remuneration levels considering the Group's size.

The remuneration of Executive Directors holding specific offices is composed as follows:

- a fixed component consistent with management powers and special positions assigned;
- a variable component, defined within pre-established limits and designed to reward expected short-term results (MBO);
- a stock option plan;
- other components.

Executive Directors holding professional or executive positions within the Issuer, beside the fixed component determined by the Shareholders' Meeting, are rewarded with a variable remuneration decided by the Board considering the following criteria.

#### **Fixed Remuneration**

The fixed component of remuneration for Directors holding specific offices is defined by the Board of Directors, based on proposals formulated by the Remuneration and Appointments Committee having heard the Statutory Auditors, in accordance to art. 2389, par. III of the Civil Code.

The fixed component is consistent with the level of management powers, special positions and strategic responsibility assigned to each director.

#### Variable Remuneration (MBO)

The variable component of remuneration for Directors holding specific offices is defined by the Board of Directors, based on proposals formulated by the Remuneration and Appointments Committee having heard the Statutory Auditors.

The short-term variable component (MBO) is designed to reward upon the achievement of pre-determined annual quantitative results linked to some performance indexes at Group consolidated level. The variable component is paid upon the approval by the Board of Directors of the draft financial statements for the fiscal year, after the Remuneration and Appointments Committee has assessed the achievement of the performance objectives. Objectives are based on budget data and are exclusively quantitative, using unbiased indicators and available performance indicators, in order to reduce the risk of biased valuation and to guarantee an adequate consideration of all management aspects.

The mechanisms for the calculation of annual MBO requires the achievement of the 100% of the quantitative objectives assigned and the total payment of the annual payable remuneration. The variable component shall not exceed 30% of the fixed component as director for Chief-Executive Officers and shall not exceed 30% of the annual gross salary and the non-competition agreement for Executive Directors with an executive and/or professional contractual role.

The annual performance objective is the consolidated EBIT. Considering that the Group has registered negative EBIT in the last two financial years and in view of the launch plan of new products during the fiscal, the profitability objective for the financial year ending 30 June 2020 is considered suitable for:

- i) award the Group's revenue growth on which the EBIT objective depends;
- ii) grant personal presidium and individual accountability;
- iii) communicate sense of belongings and team work.

The Company may ask to reimburse in full the paid variable amounts if such amounts have been calculated based on data which then revealed themselves as being clearly incorrect.

Starting from last fiscal year, there is no medium/long-term variable component for Executive Directors as the stock option plan assigned to them has been evaluated adequate to what required by the Civil Code. Even if the exercise price of the stock options assigned to Executive Directors is lower than the stock price registered on the market during last months, the stock option plan assigned to Executive Directors has been assessed to have all the characteristics to guarantee objectives provided by the Corporate Governance Code, as the price decrease registered starting from November is considered to be temporary.

#### **Stock Option Plan**

With reference to the incentive plans based on financial instruments to submit to the Shareholders' Meeting approval pursuant to art. 114-bis of the Consolidated Financial Act and subject to specific market information in accordance to current provisions, detailed elements and application methods are defined by the Board of Directors with the advisory and proactive support of the Remuneration and Appointments Committee considering the Company risk profile and in accordance to the following principles:

- consolidation of a sustainable value creation process for the Company and for the Group in a medium/long term perspective and management incentive and loyalty encouragement through definition of long-term duration and vesting periods;
- assignment and exercise of the financial instruments subordinated to business or market performance objectives pre-determined and measurable;
- constraints to beneficiaries to leave the Company.

In defining and managing the incentive plans based on financial instruments, the Company used the assistance of an external primary Audit Firm in order to meet market standards for companies of similar size listed in the same regulated market segment.

Further information on the Stock Option Plan in place, pursuant art. 114-*bis* of the CFA, is provided in the Information Document pursuant art. 84-*bis* of the Consob Regulation no. 11971, 14<sup>th</sup> May 1999 and published on the Company website, www.digitalbros.com, Corporate Governance section, in accordance to art. 123-*ter*, par. 5 of the CFA.

#### Other components:

#### **Extraordinary operations**

In the event of extraordinary operations concerning the Group – such, as by way of example and not exhaustive, company acquisitions or disposals, activities dismission, mergers, divisions or demergers, transfers of business branches, operations on share capital, financial or equity operations – as well as in the event of legislative or regulatory changes capable of significantly affecting performance objectives, the Board of Directors, after consulting the Remuneration and Appointments Committee, has the right to make, at its discretion, all the changes and additions necessary to maintain unchanged the economic contents of the plans underlying the short-term incentive systems referring to Executive Directors.

### Extraordinary one-off bonuses

The Board of Directors may provide, occasionally, monetary incentive to reward Executive Directors and Executives with strategic responsibilities, through one-off payments not included in the variable component of remuneration. In the view of a *pay for performance* strategy, it is considered that granting one-off awards to Executive Directors and any Executives with strategic responsibilities who have distinguished themselves through exceptional individual contributions, constitutes an important mechanism for differentiation, selectivity and retention of best resources in the Company. For the purposes of granting extraordinary one-off bonuses, the Board of Directors is supported by the Remuneration and Appointments Committee.

# Non-monetary benefits

Non-monetary benefits provided by the C.C.N.L. (National Collective Laboure Contract) for managers are paid to Executive Directors and include welfare, assistance and insurance benefits; non-monetary benefits also comprise the use of a company car.

# Policy in case of resignation or termination of employment

The Company did not provide for agreements ruling *ex-ante* the economic aspects in case of early resignation from the position of Director or termination of employment.

# SECTION II Remuneration paid to members of the boards of directors and statutory auditors, general managers and other key managers

The remuneration of members of the Board of Directors was defined by the Board of Directors during the meeting on December 18<sup>th</sup>, 2018, based on proposals formulated by the Remuneration and Appointments Committee and having heard the Statutory Auditors.

The tables below show the remuneration received by the Board of Directors and key managers during the financial year, according to the criteria provided in Annex 3A of the Issuers' Regulation. The tables include all those who held office during the financial year, even if just for a portion of the entire period.

At the date of this Report, the Company had not identified any key managers, with the exception of Executive Directors of the Board.

#### Executive directors' remuneration

The Chairman and CEO, Abramo Galante, and the Co-CEO, Raffaele Galante, received the same annual remuneration:

Amounts in Euro	30 June 2018	30 June 2019
Fixed remuneration as Director	400,000	400,000
Variable remuneration as Director	80,000	0
Total remuneration as Director	480,000	400,000
Fixed remuneration for employment	61,180	63,540
Variable remuneration for employment	0	0
Fringe benefits (car)	3,913	3,909
Non-competition agreement	0	0
Total remuneration for employment	65,093	67,489
Total remuneration from subsidiaries	0	0
Total remuneration	545,093	467,489

The Chairman and CEO, Abramo Galante, and the Co-CEO, Raffaele Galante, have been designated as beneficiaries, in relation to the Company's "2016-2026 Stock Option Plan", which was approved by the Shareholders' General Meeting on 11 January 2017, of 200,000 options each, valid for the subscription of 200,000 Digital Bros ordinary shares (in the ratio of one new ordinary share for each option exercised) for an exercise price for each option of Euro 10.61 corresponding to the average reference price of the shares recorded on the STAR segment of the MTA market in the six months prior to the assignment.

As regards to the Stock Option Plan in place pursuant to Art. 114-bis of the Consolidated Finance Act, details thereof are provided in the Information Document prepared in accordance with Art. 84-bis of Consob Regulation 11971 of 14th

May 1999 that has been published in the Corporate Governance section of the Company's website at www.digitalbros.com, in compliance with Art. 123-ter, paragraph 5, of the Consolidated Finance Act.

After the extraordinary operation on Digital Bros share capital on 13<sup>th</sup> March 2017, the exercise price for options not yet subscribed decreased to Euro 10.50 each.

There are no agreements providing any indemnity in the event of an early termination of employment nor for the termination of office.

Executive Director Stefano Salbe receives a remuneration for the office of Director of Euro 6,000. His total remuneration was:

Amounts in Euro	30 June 2018	30 June 2019
Fixed remuneration as Director	6,000	6,000
Variable remuneration as Director	0	0
Total remuneration as Director	6,000	6,000
Fixed remuneration for employment	202,572	204,378
Variable remuneration for employment	71,760	0
Fringe benefits (car)	3,617	3,644
Non-competition agreement	36,628	37,423
Total remuneration for employment	314,577	245,445
Total remuneration from subsidiaries	0	0
Total remuneration	320,577	251,445

Stefano Salbe, has been designated as a beneficiary, in relation to the Company's "2016-2026 Stock Option Plan", which was approved by the Shareholders' General Meeting on 11 January 2017, of 120,000 options valid for the subscription of 120,000 Digital Bros ordinary shares (in the ratio of one new ordinary share for each option exercised) for an exercise price for each option of Euro 10.61 corresponding to the average reference price of the shares recorded on the STAR segment of the MTA market in the six months prior to the agreement.

After the extraordinary operation on Digital Bros share capital on 13 March 2017, the subscription price for options not yet subscribed decreased to Euro 10.50 each.

There are no agreements providing any indemnity in the event of an early termination of employment except what provided by the employment contract in place.

Executive Director Dario Treves received an annual remuneration for the execution of his office of Euro 6,000, whereas for his professional contract-related and legal services performed on behalf of the Group, the total remuneration was:

Amounts in Euro	30 June 2018	30 June 2019
Fixed remuneration as a Director	6,000	6,000
Variable remuneration as a Director	0	0
Total remuneration as a Director	6,000	6,000
Fixed remuneration for employment	313,218	251,160
Variable remuneration for employment	21,840	0
Fringe benefits (car)	0	0
Non-competition agreement	0	0
Total remuneration for employment	335,058	251,160
Total remuneration from other subsidiaries	0	0
Total remuneration	341,058	257,160

Dario Treves has been designated as a beneficiary, in relation to the Company's "2016-2026 Stock Option Plan", which was approved by the Shareholders' General Meeting on 11 January 2017, of 50,000 options valid for the subscription of 50,000 Digital Bros ordinary shares (in the ratio of one new ordinary share for each option exercised) for a subscription price for each option of Euro 10.61 corresponding to the average reference price of the shares recorded on the STAR segment of the MTA market in the six months prior to the agreement.

After the extraordinary operation on Digital Bros share capital on 13 March 2017, the subscription price for options not yet subscribed declined to 10.50 Euro.

There are no agreements providing any indemnity in the event of the early termination of employment or his office as a Director.

#### Non-executive directors' remuneration

Non-executive Director Davide Galante received Euro 72,000 as remuneration for the execution of his office as director, due to specific responsibilities assigned by the Board of Directors.

Non-Executive Director Lidia Florean received Euro 6,000 as remuneration for the execution of her office as a Director, and 60,000 for the activities on behalf of the subsidiary 505 Games S.p.A.

Non-executive Directors do not receive any variable remuneration nor there are any agreements providing an indemnity in the event of the early termination of their office.

#### **Independent Directors' remuneration**

The independent directors Guido Guetta (from 01/07/2018 to 08/11/2018), Paola Mignani (from 01/10/2018 to 06/06/2019), Bruno Soresina (from 01/07/2018 to 05/08/2018), Luciana La Maida (from 01/07/2018 to 30/06/2019), Irene Longhin (from 01/07/2018 to 30/06/2019), Paola Carrara e Susanna Pedretti (from 07/06/2019 to 30/06/2019) received the following remuneration:

Amounts in Euro	Fixed remuneration as Director	Fixed remuneration as member of Control and Risks Committee	Fixed remuneration as member of Remuneration and Appointments Committee	Fixed remuneration as member of Related Party Committee	Total Remuneration
Paola					
Carrara	833	875	0	208	1.916
Guido					
Guetta	2.500	2.625	500	625	6.250
Luciana La Maida	10.000	2.333	5.000	667	18.000
Irene Longhin	10.000	2.042	1.333	583	13.958
Paola Mignani	5.833	6.125	1.167	1.458	14.583
Susanna					
Pedretti	833	292	167	83	1.375
Bruno					
Soresina	1.571	0	0	0	1.571

#### **Statutory Auditors remuneration**

The Statutory Auditors remuneration was defined at the time of appointment by the Shareholders' General Meeting on October 30<sup>th</sup>, 2017. The Chairman of the Board of Statutory Auditors has been assigned Euro 27 thousand while the two other member were given Euro 22 thousand each.

# **Board of Directors and key managers**

Name and surname	Position held	Term of office	End of term	Fixed remuneration	Remuneration for attending committee meetings		ble non-equity nuneration	Non- monetary benefits	Other remuneration	Total	Fair value of equity remuner-ation	Indemnity for termination of office or employment
Abramo Galante	Chairman/CEO	01/07/2018 – 30/06/2019	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing					
(I) Remune	ration from the company	y drafting the fina	incial statements	463,580				3,909		467,489		
(II) Remune	eration from subsidiaries	s and associates										
(III) Total				463,580				3,909		467,489		
		_						<u> </u>	-			
Raffaele Galante	CEO	01/07/2018 – 30/06/2019	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing					
(I) Remune	ration from the company	y drafting the fina	incial statements	463,580				3,909		467,489		
(II) Remune	eration from subsidiaries	s and associates										
(III) Total				463,580				3,909		467,489		
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Stefano Salbe	CFO	01/07/2018 – 30/06/2019	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing					
(I) Remune	ration from the company	y drafting the fina	incial statements	247,801				3,644		251,445		
(II) Remune	eration from subsidiaries	s and associates										
(III) Total				247,801				3,644		251,445		
					<u> </u>		1					

Dario Treves	Director	01/07/2018 – 30/06/2019	Approval of 2020 financial statements		Bonuses and other incentives	Profit sharing			
(I) Remune	eration from the compar	y drafting the fi	nancial statements	6,000			251,160	257,160	
(II) Remur	neration from subsidiarie	es and associates							
(III) Total				6,000			251,160	257,160	
							-		
Lidia Florean	Non-Executive Director	01/07/2018 – 30/06/2019	Approval of 2020 financial statements		Bonuses and other incentives	Profit sharing			
(I) Remune	eration from the compar	ny drafting the fi	nancial statements	6,000				6,000	
(II) Remun	neration from subsidiarie	es and associates					60,000	60,000	
(III) Total				6,000			60,000	66,000	
Davide Galante	Non-Executive Director	01/07/2018 – 30/06/2019	Approval of 2020 financial statements		Bonuses and other incentives	Profit sharing			
(I) Remund	eration from the compar	y drafting the fi	nancial statements	72,000				72,000	
(II) Remun	neration from subsidiarie	es and associates							
(III) Total				72,000				72,000	
Bruno Soresina	Independent Director	01/07/2018 – A 05/08/2018 – fi	approval of 2020 mancial statements		Bonuses and other incentives	Profit sharing			
(I) Remur	neration from the compa	ny drafting the f	inancial statements	1,571				1,571	
(II) Remu	neration from subsidiar	ies and associate	s						
(III) Total				1,571				1,571	 

Guido Guetta	Independent Director	01/07/2018 - 08/11/2018	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing			
(I) Remun	neration from the comp	oany drafting the f	inancial statements	2,500	3,750				6,250	
(II) Remu	neration from subsidia	aries and associate	es							
(III) Total				2,500	3,750				6,250	
Paola Mignani	Independent Director	01/10/2018 – 06/06/2019	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing			
(I) Remun	neration from the comp	oany drafting the f	financial statements	5,833	8,750				14,583	
(II) Remu	neration from subsidia	aries and associate	es							
(III) Total				5,833	8,750				14,583	
								_		
Luciana La Maida	Independent Director	01/07/2018 – 30/06/2019	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing			
(I) Remun	neration from the comp	oany drafting the f	financial statements	10,000	8,000				18,000	
(II) Remu	neration from subsidia	aries and associate	es							
(III) Total				10,000	8,000				18,000	

Irene Longhin	Independent Director	01/07/2018 – 30/06/2019	Approval of 2020 financial statement			Bonuses and other incentives	Profit sharing			
						1				
(I) Remur	eration from the compar	ny drafting the fin	ancial statements	10,000	3,958				13,958	
(II) Remu	neration from subsidiario	es and associates								
(III) Total				10,000	3,958				13,958	
Paola Carrara	Independent Director	07/06/2019 – 30/06/2019	Approval of 2020 financial statement			Bonuses and other incentives	Profit sharing			
(I) Remur	neration in the company	that prepares the f	inancial statements	833	1,083				1,916	
(II) Remu	neration from subsidiarie	es and associates								
(III) Total				833	1,083				1,916	
Susanna Pedretti	Independent Director	07/06/2019 – 30/06/2019	Approval of 2020 financial statement			Bonuses and other incentives	Profit sharing			
(I) Remur	eration from the compar	ny drafting the fin	ancial statements	833	542				1,375	
(II) Remu	neration from subsidiarie	es and associates								
(III) Total	) Total			833	542				1,375	

# **Board of statutory auditors**

Name and surname	Position held	Term of office	End of term	Fixed remuneration	Remuneration for attending committee meetings		non-equity neration	Non- monetary benefits	Other remuneration	Total	Fair value of equity remuneration	Indemnity for termination of office or employment
Paolo Villa	Chairman and Acting Auditor	01/07/2018 – 30/06/2019	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing					
(I) Rer	nuneration from the con	pany drafting the	financial statements	27,000						27,000		
(II) Re	muneration from subsid	iaries and associat	tes									
(III) Total				27,000						27,000		
							•					
Luca Pizio	Acting Auditor		Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing					
(I) Rem	nuneration from the com	pany drafting the	financial statements	22,000						22,000		
(II) Rer	nuneration from subsidia	aries and associate	es									
(III) Total				22,000						22,000		
					1	l	1		Į.			
Maria Pia Maspes	Acting Auditor	01/07/2018 - 30/06/2019	Approval of 2020 financial statements			Bonuses and other incentives	Profit sharing					
(I) Rem	nuneration from the com	pany drafting the	financial statements	22,000						22,000		
(II) Rer	(II) Remuneration from subsidiaries and associates											
(III) Total				22,000						22,000		
										·		

# Stock options awarded to members of the Board of Directors, the general manager and other key managers

			Optio	n held at be financial y			Option a	warded dur	ing the finar	icial year		Option ex	ercised dur	ng the FY	Options expired in the FY	Option held at the end of FY	Options attributable to the FY
Name and surname	Position held	Plan	Number of options	Exercise price	Exercise period (from- to)	No. of options	Exercise price	Exercise periods	Fair Value on grant date	Grant date	Market price of underlying shares on exercise date	Number of options	Exercise price	Market price of underlying shares on exercise date	Number of options	Number of options	Fair Value
Galante Abramo	Chairman/CEO																
		Stock Option Plan 2016-2026	60,000	10.50	from 1/7/19 to 30/6/2026											60,000	0
compar	eration from the ny drafting the al statements	Stock Option Plan 2016-2026	60,000	10.50	from 1/7/22 to 30/6/2026											60,000	0
		Stock Option Plan 2016-2026	80,000	10.50	from 1/7/25 to 30/6/2026											80,000	0
	eration from aries and tes																
(III) Total			200,000													200,000	0
Galante Raffaele	CEO																
		Stock Option Plan 2016-2026	60,000	10.50	from 1/7/19 to 30/6/2026											60,000	0
compar	eration from the ny drafting the al statements	Stock Option Plan 2016-2026	60,000	10.50	from 1/7/22 to 30/6/2026											60,000	0
		Stock Option Plan 2016-2026	80,000	10.50	from 1/7/25 to 30/6/2026											80,000	0
	eration from aries and tes																
(III) Total			200,000													200,000	0

			Optio	n held at be financial y			Option a	warded dur	ing the finan	cial year			exercised du inancial yea		Options expired in the year	Option held at the end of financial year	Options attributable to the FY
Name and surname	Position held	Plan	Number of options	Exercise price	Exercise period (from- to)	Number of options	Exercise price	Exercise periods	Fair Value on grant date	Grant date	Market price of underlying shares on exercise date	Number of options	Exercise price	Market price of underlying shares on exercise date	Number of options	Number of options	Fair Value
Stefano Salbe	CFO																
		Stock Option Plan 2016-2026	36,000	10.50	from 1/7/19 to 30/6/2026											36,000	0
compar	eration from the ny drafting the al statements	Stock Option Plan 2016-2026	36,000	10.50	from 1/7/22 to 30/6/2026											36,000	0
		Stock Option Plan 2016-2026	48,000	10.50	from 1/7/25 to 30/6/2026											48,000	0
	eration from aries and tes																
(III) Total			120,000													120,000	0
Dario Treves	Director																
		Stock Option Plan 2016-2026	15,000	10.50	from 1/7/19 to 30/6/2026											15,000	0
compar	ny that prepares	Stock Option Plan 2016-2026	15,000	10.50	from 1/7/22 to 30/6/2026											15,000	0
		Stock Option Plan 2016-2026	20,000	10.50	from 1/7/25 to 30/6/2026											20,000	0
	eration from aries and tes																
(III) Total			50,000													50,000	0

# Monetary incentive plans payable to members of the Board of Directors, general managers and other key managers:

A	В	(1)		(2)				(4)	
Name and Surname	Position held	Plan		Bonus for the	year			Other bonuses	
Abramo Galante	Chairman/CEO		(A)	(B)	(C)				
			Payable/Paid	Deferred	Reference period	No longer payable	Payable/Paid	Still deferred	
(I) Remuneration in prepares the finan							80,000		
(II) Remuneration from associa									
(III) To	otal						80,000		

A	В	(1)	(2)			(3)			(4)
Name and Surname	Position held	Plan	Bonus for the year			Prior year bonuses			Other bonuses
Raffaele Galante	CEO		(A)	(B)	(C)				
			Payable/Paid	Deferred	Reference period	No longer payable	Payable/Paid	Still deferred	
(I) Remuneration in the company that prepares the financial statements							80,000		
(II) Remuneration from subsidiaries and associates									
(III) Total							80,000		

A	В	(1)	(2)			(3)			(4)
Name and Surname	Position held	Plan	Bonus for the year			Prior year bonuses			Other bonuses
Stefano Salbe	CFO/Executive Director		(A)	(B)	(C)				
			Payable/Paid	Deferred	Reference period	No longer payable	Payable/Paid	Still deferred	
(I) Remuneration in the company that prepares the financial statements							71,760		
(II) Remuneration from subsidiaries and associates									
(III) Total							71,760		

A	В	(1)	(2)			(3)			(4)
Name and Surname	Position held	Plan	Bonus for the year			Prior year bonuses			Other bonuses
Dario Treves	Executive Director		(A)	(B)	(C)				
			Payable/Paid	Deferred	Reference period	No longer payable	Payable/Paid	Still deferred	
(I) Remuneration in the company that prepares the financial statements							21,840		
(II) Remuneration from subsidiaries and associates									
(III) Total						21,840			

# Table 7-ter envisaged by Annex 3A of the Issuers' Regulation

Shareholding by the members of the managing and control bodies and general managers										
Name and Surname	Participated Company	No. of shares owned at 30/06/2018	No. of shares purchased	No. of shares sold	No. of shares owned at 30/06/2019					
Galante Abramo	Digital Bros S.p.A.	4,904,267	-	-	4,904,267					
Galante Davide	Digital Bros S.p.A.	243,728	-	-	243,728					
Galante Raffaele	Digital Bros S.p.A.	4,678,736	-	-	4,678,736					
Stefano Salbe	Digital Bros S.p.A.	0	15,526	-	15,526					

A similar table has not been provided for key managers as there are no key managers except members of the Board of Directors.