

EMPIRE

COMPANY LIMITED

MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE 13 AND 26 WEEKS ENDED NOVEMBER 3, 2018

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MANAGEMENT'S DISCUSSION AND ANALYSIS

The following is Management's Discussion and Analysis ("MD&A") of the consolidated financial results of Empire Company Limited ("Empire" or the "Company") (TSX: EMP.A) and its subsidiaries, including wholly-owned Sobeys Inc. ("Sobeys") for the 13 and 26 weeks ended November 3, 2018 compared to the 13 and 26 weeks ended November 4, 2017. The MD&A should be read in conjunction with the Company's unaudited interim condensed consolidated financial statements and notes thereto for the 13 and 26 weeks ended November 3, 2018 compared to the 13 and 26 weeks ended November 4, 2017, and the audited annual consolidated financial statements for the 52 weeks ended May 5, 2018, and the related MD&A. Additional information about the Company can be found on SEDAR at www.sedar.com or on the Company's website at www.empireco.ca.

The unaudited interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, "Interim Financial Reporting", as issued by the International Accounting Standards Board ("IASB") and are reported in Canadian dollars ("CAD"). The unaudited interim condensed consolidated financial statements should be read in conjunction with the Company's annual consolidated financial statements for the year ended May 5, 2018, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the IASB. The unaudited interim condensed consolidated financial statements include the accounts of Empire and its subsidiaries and structured entities ("SEs") which the Company is required to consolidate.

The information contained in this MD&A is current to December 12, 2018 unless otherwise noted. There have been no material changes to disclosures as contained in the "Critical Accounting Estimates", "Contingencies" or "Risk Management" sections of the Company's MD&A for the 52 weeks ended May 5, 2018 other than as noted in this MD&A.

FORWARD-LOOKING INFORMATION

This document contains forward-looking statements which are presented for the purpose of assisting the reader to contextualize the Company's financial position and understand management's expectations regarding the Company's strategic priorities, objectives and plans. These forward-looking statements may not be appropriate for other purposes. Forward-looking statements are identified by words or phrases such as "anticipates", "expects", "believes", "estimates", "intends", "could", "may", "plans", "predicts", "projects", "will", "would", "foresees" and other similar expressions or the negative of these terms.

These forward-looking statements include, but are not limited to, the following items:

- The Company's expectations regarding the impact of Project Sunrise, including expected cost savings and efficiencies resulting from this transformation initiative, and the expected timing of the realization of overall and fiscal 2019 in-year incremental benefits, which could be impacted by several factors, including the time required by the Company to complete the project as well as the factors identified under the heading "Risk Management" in the fiscal 2018 annual MD&A;
- The Company's expectations regarding its existing discount operations and its plans to expand its discount operations to Western Canada, which may be impacted by union negotiations, the current economic environment and future operating results;
- The Company's expectations regarding the implementation of its online grocery shopping business which may be impacted by the timing of launching the business, the overall customer response to the service and the performance of its business partner, Ocado Group plc ("Ocado");
- The Company's expectations regarding the impact of minimum wage increases in Ontario and Alberta, other impacts of the Fair Workplaces, Better Jobs Act, 2017 ("Bill 148") and the Making Ontario Open for Business Act ("Bill 47"), and the Company's ability to mitigate the financial impact of these changes which may be impacted by factors described under the heading "Minimum Wage Increases";

- The Company's estimates regarding future capital expenditures which includes acquisitions of property, equipment and investment properties as well as additions to intangibles, which may be impacted by operating results and the economic environment;
- The Company's expected contributions to its registered defined benefit plans, which could be impacted by fluctuations in capital markets;
- The Company's assessment that its operational and capital structure is sufficient to meet its ongoing business requirements, which could be impacted by changes in the current economic environment; and
- The Company's expectation that its cash and cash equivalents on hand, unutilized credit facilities and cash generated from operating activities will enable the Company to fund future capital investments, pension plan contributions, working capital, current funded debt obligations and ongoing business requirements, and its belief that it has sufficient funding in place to meet these requirements and other short and long-term obligations, all of which could be impacted by changes in the economic environment.

By its nature, forward-looking information requires the Company to make assumptions and is subject to inherent risks, uncertainties and other factors which may cause actual results to differ materially from forward-looking statements made. For more information on risks, uncertainties and assumptions that may impact the Company's forward-looking statements, please refer to the Company's materials filed with the Canadian securities regulatory authorities, including the "Risk Management" section of the fiscal 2018 annual MD&A.

Although the Company believes the predictions, forecasts, expectations or conclusions reflected in the forward-looking information are reasonable, it can provide no assurance that such matters will prove correct. Readers are urged to consider the risks, uncertainties and assumptions carefully in evaluating the forward-looking information and are cautioned not to place undue reliance on such forward-looking information. The forward-looking information in this document reflects the Company's current expectations and is subject to change. The Company does not undertake to update any forward-looking statements that may be made by or on behalf of the Company other than as required by applicable securities laws.

OVERVIEW OF THE BUSINESS

Empire's key businesses and financial results are segmented into two reportable segments: (i) Food retailing; and (ii) Investments and other operations. With approximately \$24.6 billion in annual sales and \$8.7 billion in assets, Empire and its subsidiaries, franchisees and affiliates employ approximately 120,000 people.

Empire's Food retailing segment is carried out through Sobeys, a wholly-owned subsidiary. Proudly Canadian, with headquarters in Stellarton, Nova Scotia, Sobeys has been serving the food shopping needs of Canadians since 1907. Sobeys owns, affiliates or franchises more than 1,500 stores in all 10 provinces under retail banners that include Sobeys, Safeway, IGA, Foodland, FreshCo, Thrifty Foods, Lawtons Drugs and Farm Boy as well as more than 350 retail fuel locations.

Strategic Focus⁽¹⁾

The Company has established a strategy that is designed to address an evolving retail environment while remaining focused on customer needs and improving the Company's overall service offering. The strategy will develop as the Company continues to reorganize and transform to a nationally led and focused organization.

(i) Reset our Foundation

In the fourth quarter of fiscal 2017, the Company launched Project Sunrise, a comprehensive three-year transformation intended to simplify the organizational structure and reduce costs. The transformation is expected to result in at least \$500 million in annualized benefits by the end of fiscal 2020. The transformation is on track and benefits are consistent with management's expectations. The Company realized approximately 20% of its target benefits during fiscal 2018, and management anticipates up to a further 30% will be realized during fiscal 2019, principally during the second half of the year.

Costs incurred related to the organizational design changes from Project Sunrise were completed in the fourth quarter of fiscal 2018. The Company incurred total costs of \$209 million of which \$40 million were recorded in the first quarter and \$129 million were recorded in the second quarter of fiscal 2018.

(ii) Bolster our Brand

The Company is focused on improving customer connection with its banner brands and differentiating these brands in a highly competitive marketplace. Management has undertaken a comprehensive review of its customers and the relative positioning of its categories and store banners and is developing long-term strategic initiatives that will be implemented over the next several years.

(iii) Win in our Stores

Conventional stores will remain a key area of focus as management continues to evaluate and prioritize destination product categories designed to provide customers with the products they want at competitive prices while improving overall customer experience in conventional store banners.

(iv) Enhance Discount

The discount channel continues to be a relatively higher growth area in food retailing. In fiscal 2018, Sobeys announced plans to expand its discount banner to Western Canada and will convert up to 25% of its 255 Safeway and Sobeys full service format stores in Western Canada to its FreshCo banner over the next five years. The first two Manitoba FreshCo stores are on track to open in Winnipeg in the spring of 2019.

⁽¹⁾ This section constitutes forward-looking information described under the "Forward-Looking Information" section of this MD&A.

(v) Win E-commerce

In January 2018, Sobeys announced it had signed an agreement with Ocado, an industry-leading grocery e-commerce company, to launch a central pick, home delivery online grocery shopping business. Sobeys and Ocado are developing the first Customer Fulfillment Centre ("CFC") in the Greater Toronto Area with delivery to customers expected in the spring of 2020. Sobeys expects to deploy additional CFCs in Canada's major urban centres.

Other Significant Items

Minimum Wage Increases

The Company is incurring increased labour costs as a result of minimum wage increases in Ontario and Alberta and other effects associated with Bill 148 that was passed into law in Ontario on November 27, 2017. Management was successful in largely mitigating the financial impact of these increased labour costs in fiscal 2018 and continues to develop further plans to mitigate impacts for fiscal 2019 onward. However, it is not expected that the Company will be able to fully offset the effects on earnings considering the short transition period of the cost increases.

The Company estimates the unmitigated financial impact of the minimum wage increases, and other impacts including wage parity could be up to \$70 million in fiscal 2019. The estimate has decreased from the \$90 million previously disclosed as a result of Bill 47 that was passed into law in Ontario on November 21, 2018 that modified certain provisions of the initial legislation.

Commercial Bread Investigation

The Canadian Competition Bureau is currently investigating the practices of certain suppliers and retailers, including the Company, with regard to the supply and sale of commercial bread in Canada beginning in 2001. The Company is fully cooperating with the Competition Bureau. Based on the information available to date, the Company does not believe that it or any of its employees have violated the Competition Act.

Class action lawsuits have been filed against the Company, the suppliers and other retailers regarding the allegations.

While both the Competition Bureau investigation and the class action lawsuits are in the early stages, at this time the Company does not believe that they will have a material adverse effect on the Company's business or financial condition.

SUMMARY RESULTS – SECOND QUARTER

(\$ in millions, except per share amounts)	13 Weeks Ended				26 Weeks Ended			
	Nov. 3, 2018	Nov. 4, 2017	\$ Change	% Change	Nov. 3, 2018	Nov. 4, 2017	\$ Change	% Change
Sales	\$ 6,214.0	\$ 6,026.1	\$ 187.9	3.1%	\$ 12,674.3	\$ 12,299.3	\$ 375.0	3.0%
Gross profit ⁽¹⁾	1,482.1	1,473.5	8.6	0.6%	2,994.4	3,004.5	(10.1)	(0.3)%
Operating income	173.4	2.6	170.8	6,569.2%	348.1	127.8	220.3	172.4%
Adjusted operating income ⁽¹⁾	182.5	138.3	44.2	32.0%	363.5	310.0	53.5	17.3%
EBITDA ⁽¹⁾	276.1	113.0	163.1	144.3%	554.8	351.8	203.0	57.7%
Adjusted EBITDA ⁽¹⁾	279.1	242.2	36.9	15.2%	557.8	521.0	36.8	7.1%
Finance costs, net	22.7	29.8	(7.1)	(23.8)%	45.8	58.5	(12.7)	(21.7)%
Income tax expense (recovery)	39.8	(8.5)	48.3	568.2%	81.3	21.6	59.7	276.4%
Non-controlling interest	7.1	4.9	2.2	44.9%	21.6	17.3	4.3	24.9%
Net earnings (loss) ⁽²⁾	103.8	(23.6)	127.4	539.8%	199.4	30.4	169.0	555.9%
Adjusted net earnings ⁽¹⁾⁽²⁾	110.4	73.9	36.5	49.4%	210.6	161.4	49.2	30.5%

Basic earnings per share

Net earnings (loss) ⁽²⁾⁽³⁾	\$ 0.38	\$ (0.09)	\$ 0.47	\$ 0.73	\$ 0.11	\$ 0.62
Adjusted net earnings ⁽²⁾	\$ 0.40	\$ 0.27	\$ 0.13	\$ 0.77	\$ 0.59	\$ 0.18
Basic weighted average number of shares outstanding (in millions)	271.8	271.8		271.8	271.8	

Diluted earnings per share

Net earnings (loss) ⁽²⁾⁽³⁾	\$ 0.38	\$ (0.09)	\$ 0.47	\$ 0.73	\$ 0.11	\$ 0.62
Adjusted net earnings ⁽²⁾	\$ 0.40	\$ 0.27	\$ 0.13	\$ 0.77	\$ 0.59	\$ 0.18
Diluted weighted average number of shares outstanding (in millions)	272.2	271.8		272.3	271.9	
Dividend per share	\$ 0.1100	\$ 0.1050		\$ 0.2200	\$ 0.2100	

(Consolidated operating results as a % of sales)	13 Weeks Ended		26 Weeks Ended	
	Nov. 3, 2018	Nov. 4, 2017	Nov. 3, 2018	Nov. 4, 2017
Gross margin ⁽¹⁾	23.9%	24.5%	23.6%	24.4%
Adjusted operating income	2.9%	2.3%	2.9%	2.5%
EBITDA	4.4%	1.9%	4.4%	2.9%
Adjusted EBITDA	4.5%	4.0%	4.4%	4.2%
Adjusted net earnings ⁽²⁾	1.8%	1.2%	1.7%	1.3%

	13 Weeks Ended		26 Weeks Ended	
	Nov. 3, 2018	Nov. 4, 2017	Nov. 3, 2018	Nov. 4, 2017
Same-store sales ⁽¹⁾ growth	3.2%	0.6%	2.7%	0.6%
Same-store sales growth, excluding fuel	2.5%	0.4%	1.9%	0.5%
Same-store sales growth, excluding fuel and pharmacy	3.0%	0.5%	2.4%	0.5%
Effective income tax rate	26.4%	31.3%	26.9%	31.2%

(1) See "Non-GAAP Financial Measures & Financial Metrics" section of this MD&A.

(2) Net of non-controlling interest.

(3) For the 13 weeks ended November 4, 2017, the weighted average number of shares used for the purpose of basic and diluted loss per share is equal, as the impact of all potential common shares would be anti-dilutive.

Food Retailing

The following is a review of Empire's Food retailing segment's financial performance, comprising the consolidated results of Sobeys Inc. for the 13 and 26 weeks ended November 3, 2018 compared to the 13 and 26 weeks ended November 4, 2017.

(\$ in millions)	13 Weeks Ended		\$	%	26 Weeks Ended		\$	%
	Nov. 3, 2018	Nov. 4, 2017			Nov. 3, 2018	Nov. 4, 2017		
Sales	\$ 6,214.0	\$ 6,026.1	\$ 187.9	3.1%	\$ 12,674.3	\$ 12,299.3	\$ 375.0	3.0%
Gross profit	1,482.1	1,473.5	8.6	0.6%	2,994.4	3,004.5	(10.1)	(0.3)%
Operating income (loss)	162.0	(11.7)	173.7	1,484.6%	314.4	99.6	214.8	215.7%
Adjusted operating income	171.1	124.0	47.1	38.0%	329.8	281.8	48.0	17.0%
EBITDA	264.4	98.5	165.9	168.4%	520.8	323.4	197.4	61.0%
Adjusted EBITDA	267.4	227.7	39.7	17.4%	523.8	492.6	31.2	6.3%
Net earnings (loss) ⁽¹⁾	96.0	(31.9)	127.9	400.9%	176.7	17.8	158.9	892.7%
Adjusted net earnings ⁽¹⁾	102.6	65.6	37.0	56.4%	187.9	148.8	39.1	26.3%

(1) Net of non-controlling interest.

Empire Company Limited Consolidated Operating Results

Sales

Sales for the 13 and 26 weeks ended November 3, 2018 increased by 3.1% and 3.0%, respectively, driven by stronger performance across the business and increased fuel sales attributable to higher fuel prices. Internal food inflation was positive which contributed to the increase in sales. Same-store sales were higher in most areas of the country and tonnage increased for the second consecutive quarter. These increases were partly offset by the effects of store closures in Western Canada during the first half of fiscal 2019 and the deflationary impact of healthcare reform.

Gross Profit

Gross profit for the 13 weeks ended November 3, 2018 increased by 0.6% primarily as a result of the increase in sales. This was partially offset by store closures in Western Canada, increased transportation and other costs, and lower margins in the Company's pharmacy business due to healthcare reform and the Alberta Air Miles inducement ban. Gross margin for the quarter decreased to 23.9% from 24.5% in the prior year as a result of an increase in lower margin fuel sales and the effect of sales mix between banners. Gross margin increased 50 basis points compared to the first quarter of fiscal 2019.

Gross profit for the 26 weeks ended November 3, 2018 decreased by 0.3% primarily as a result of store closures in Western Canada, increased transportation and other costs, and lower margins in the Company's pharmacy business. Gross margin decreased to 23.6% in the first half of fiscal 2019 compared to 24.4% last year.

Operating Income

(\$ in millions)	13 Weeks Ended		\$	26 Weeks Ended		\$
	Nov. 3, 2018	Nov. 4, 2017		Nov. 3, 2018	Nov. 4, 2017	
Consolidated operating income			Change			Change
Sobeys contribution	\$ 162.0	\$ (11.7)	\$ 173.7	\$ 314.4	\$ 99.6	\$ 214.8
Investments and other operations						
Crombie REIT	5.0	8.9	(3.9)	25.3	17.3	8.0
Real estate partnerships	6.4	6.5	(0.1)	9.0	10.6	(1.6)
Other operations, net of corporate expenses	-	(1.1)	1.1	(0.6)	0.3	(0.9)
	11.4	14.3	(2.9)	33.7	28.2	5.5
Operating income	\$ 173.4	\$ 2.6	\$ 170.8	\$ 348.1	\$ 127.8	\$ 220.3

Operating income increased for the 13 and 26 weeks ended November 3, 2018 primarily due to lower selling and administrative expenses. The lower expenses were primarily attributable to costs incurred related to Project Sunrise in the prior year, lower incentive compensation accruals this year, the reversal of previously impaired assets in Western Canada, Project Sunrise benefits achieved and a decrease in depreciation expense. These expenses were slightly offset by increased operational labour costs due to sales increases and increases in minimum wage rates.

(\$ in millions)	13 Weeks Ended		\$	26 Weeks Ended		\$
	Nov. 3, 2018	Nov. 4, 2017		Nov. 3, 2018	Nov. 4, 2017	
Operating income	\$ 173.4	\$ 2.6	\$ 170.8	\$ 348.1	\$ 127.8	\$ 220.3
Adjustments:						
Intangible amortization associated with the Canada Safeway acquisition	6.1	6.5		12.4	13.0	
Farm Boy transaction costs	3.0	-		3.0	-	
Costs related to Project Sunrise	-	129.2		-	169.2	
	9.1	135.7	(126.6)	15.4	182.2	(166.8)
Adjusted operating income	\$ 182.5	\$ 138.3	\$ 44.2	\$ 363.5	\$ 310.0	\$ 53.5

EBITDA

EBITDA increased in the 13 and 26 weeks ended November 3, 2018 as a result of the same factors affecting operating income.

(\$ in millions)	13 Weeks Ended		\$	26 Weeks Ended		\$
	Nov. 3, 2018	Nov. 4, 2017		Nov. 3, 2018	Nov. 4, 2017	
EBITDA	\$ 276.1	\$ 113.0	\$ 163.1	\$ 554.8	\$ 351.8	\$ 203.0
Adjustments:						
Farm Boy transaction costs	3.0	-		3.0	-	
Costs related to Project Sunrise	-	129.2		-	169.2	
	3.0	129.2	(126.2)	3.0	169.2	(166.2)
Adjusted EBITDA	\$ 279.1	\$ 242.2	\$ 36.9	\$ 557.8	\$ 521.0	\$ 36.8

Finance Costs

For the 13 and 26 weeks ended November 3, 2018, net finance costs decreased primarily due to a decrease in interest expense. The decrease in interest expense was a result of i) the repayment of \$500.0 million Series 2013-1 Notes utilizing Sobeys' credit facility that carries a lower interest rate, and ii) the repayment of \$100.0 million Series C Medium term notes during the fourth quarter of fiscal 2018.

Income Taxes

The effective income tax rate for the 13 weeks ended November 3, 2018 was 26.4% compared to 31.3% last year. The higher rate in the second quarter of the prior year related to Project Sunrise expenses that impacted the mix of earnings between legal entities and tax jurisdictions, resulting in a higher average effective tax rate.

The effective income tax rate for the 26 weeks ended November 3, 2018 was 26.9% compared to 31.2% last year. The prior year's effective tax rate was higher than the statutory rate due to the flow-through effects to the Company from the completion of a tax reorganization by Crombie Real Estate Investment Trust ("Crombie REIT") as well as Project Sunrise expenses that impacted the mix of earnings between legal entities and tax jurisdictions.

Net Earnings

The following is a reconciliation of adjusted net earnings:

(\$ in millions, except per share amounts)	13 Weeks Ended			\$	26 Weeks Ended			\$
	Nov. 3, 2018	Nov. 4, 2017	Change		Nov. 3, 2018	Nov. 4, 2017	Change	
Net earnings (loss) ⁽¹⁾	\$ 103.8	\$ (23.6)	\$ 127.4		\$ 199.4	\$ 30.4	\$ 169.0	
EPS ⁽²⁾⁽³⁾ (fully diluted)	\$ 0.38	\$ (0.09)	\$ 0.47		\$ 0.73	\$ 0.11	\$ 0.62	
Adjustments (net of income taxes):								
Intangible amortization associated with								
the Canada Safeway acquisition	4.4	4.7			9.0	9.5		
Farm Boy transaction costs	2.2	-			2.2	-		
Costs related to Project Sunrise	-	92.8			-	121.5		
	6.6	97.5	(90.9)		11.2	131.0	(119.8)	
Adjusted net earnings ⁽¹⁾	\$ 110.4	\$ 73.9	\$ 36.5		\$ 210.6	\$ 161.4	\$ 49.2	
Adjusted EPS ⁽⁴⁾ (fully diluted)	\$ 0.40	\$ 0.27	\$ 0.13		\$ 0.77	\$ 0.59	\$ 0.18	
Diluted weighted average number of shares outstanding (in millions)	272.2	271.8			272.3	271.9		

(1) Net of non-controlling interest.

(2) For the 13 weeks ended November 4, 2017, the weighted average number of shares used for the purpose of basic and diluted loss per share is equal, as the impact of all potential common shares would be anti-dilutive.

(3) Earnings per share ("EPS").

(4) See "Non-GAAP Financial Measures & Financial Metrics" section of this MD&A.

Investments and Other Operations

(\$ in millions)	13 Weeks Ended			\$	26 Weeks Ended			\$
	Nov. 3, 2018	Nov. 4, 2017	Change		Nov. 3, 2018	Nov. 4, 2017	Change	
Crombie REIT	\$ 5.0	\$ 8.9	\$ (3.9)		\$ 25.3	\$ 17.3	\$ 8.0	
Real estate partnerships	6.4	6.5	(0.1)		9.0	10.6	(1.6)	
Other operations, net of corporate expenses	-	(1.1)	1.1		(0.6)	0.3	(0.9)	
	\$ 11.4	\$ 14.3	\$ (2.9)		\$ 33.7	\$ 28.2	\$ 5.5	

For the 13 weeks ended November 3, 2018, income from investments and other operations decreased due to accelerated depreciation recorded by Crombie REIT as part of a property redevelopment.

For the 26 weeks ended November 3, 2018, income from investments and other operations increased as a result of higher equity earnings from Crombie REIT as several properties were disposed of for net gains on sale, resulting in an increase in the Company's share of equity earnings. This increase in equity earnings was partially offset by the accelerated depreciation discussed above.

Investment Portfolio

At November 3, 2018 Empire's investment portfolio, including equity accounted investments in Crombie REIT and Genstar, consisted of:

	November 3, 2018			May 5, 2018			November 4, 2017		
	Fair Value	Carrying Value	Unrealized Gain	Fair Value	Carrying Value	Unrealized Gain	Fair Value	Carrying Value	Unrealized Gain
(\$ in millions)									
Investment in associates									
Crombie REIT ⁽¹⁾	\$ 806.0	\$ 448.3	\$ 357.7	\$ 777.1	\$ 448.5	\$ 328.6	\$ 839.6	\$ 457.9	\$ 381.7
Canadian real estate partnerships ⁽²⁾	88.8	88.8	-	90.7	90.7	-	116.2	116.2	-
U.S. real estate partnerships ⁽²⁾	22.5	22.5	-	23.2	23.2	-	33.0	33.0	-
Investment in joint ventures									
Canadian Digital Cinema Partnership ⁽²⁾	9.2	9.2	-	9.4	9.4	-	9.6	9.6	-
	\$ 926.5	\$ 568.8	\$ 357.7	\$ 900.4	\$ 571.8	\$ 328.6	\$ 998.4	\$ 616.7	\$ 381.7

(1) Fair value is calculated based on the closing price of Crombie REIT units traded on the Toronto Stock Exchange as of November 2, 2018.

(2) Assumes fair value equals carrying value.

QUARTERLY RESULTS OF OPERATIONS

	Fiscal 2019			Fiscal 2018			Fiscal 2017		
	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	
(\$ in millions, except per share amounts)	(13 Weeks) Nov. 3, 2018	(13 Weeks) Aug. 4, 2018	(13 Weeks) May 5, 2018	(13 Weeks) Feb. 3, 2018	(13 Weeks) Nov. 4, 2017	(13 Weeks) Aug. 5, 2017	(13 Weeks) May 6, 2017	(13 Weeks) Feb. 4, 2017	
Sales	\$ 6,214.0	\$ 6,460.3	\$ 5,886.1	\$ 6,029.2	\$ 6,026.1	\$ 6,273.2	\$ 5,798.9	\$ 5,889.8	
Operating income	173.4	174.7	110.6	108.1	2.6	125.2	61.4	68.6	
EBITDA ⁽¹⁾	276.1	278.7	217.8	216.1	113.0	238.8	171.7	179.4	
Net earnings (loss) ⁽²⁾	103.8	95.6	71.0	58.1	(23.6)	54.0	29.5	30.5	
Per share information, basic									
Net earnings (loss) ⁽²⁾⁽³⁾	\$ 0.38	\$ 0.35	\$ 0.26	\$ 0.21	\$ (0.09)	\$ 0.20	\$ 0.11	\$ 0.11	
Basic weighted average number of shares outstanding (in millions)	271.8	271.8	271.8	271.7	271.8	271.5	271.7	271.1	
Per share information, diluted									
Net earnings (loss) ⁽²⁾⁽³⁾	\$ 0.38	\$ 0.35	\$ 0.26	\$ 0.21	\$ (0.09)	\$ 0.20	\$ 0.11	\$ 0.11	
Diluted weighted average number of shares outstanding (in millions)	272.2	272.3	272.2	272.2	271.8	271.6	271.7	271.7	

(1) EBITDA is reconciled to net earnings (loss), net of non-controlling interest, for the current and comparable period in the "Non-GAAP Financial Measures & Financial Metrics" section of this MD&A.

(2) Net of non-controlling interest.

(3) For the 13 weeks ended November 4, 2017, the weighted average number of shares used for the purpose of basic and diluted loss per share is equal, as the impact of all potential common shares would be anti-dilutive.

For the most recent eight quarters, results have fluctuated overall with sales consistently improving compared to the same period in the prior year.

Sales include fluctuations in quarter-to-quarter inflationary and deflationary market pressures. The Company does experience some seasonality, as evidenced in the results presented above, in particular during the summer months and over the holidays when retail sales trend higher and can result in stronger operating results. The sales, EBITDA, operating income and net earnings (loss), net of non-controlling interest, have been influenced by one-time adjustments, other investing activities, the competitive environment, cost management initiatives, food price and general industry trends and by other risk factors as outlined in the "Risk Management" section of the fiscal 2018 annual MD&A.

LIQUIDITY AND CAPITAL RESOURCES

The table below highlights the significant cash flow components for the relevant periods:

(\$ in millions)	13 Weeks Ended			\$	26 Weeks Ended			\$
	Nov. 3, 2018	Nov. 4, 2017	Change		Nov. 3, 2018	Nov. 4, 2017	Change	
Cash flows from operating activities	\$ 113.4	\$ 106.0	\$ 7.4	\$	270.1	\$ 281.5	\$ (11.4)	
Cash flows (used in) from investing activities	(53.7)	9.6	(63.3)		(97.1)	(40.9)	(56.2)	
Cash flows used in financing activities	(74.8)	(82.1)	7.3		(137.6)	(179.2)	41.6	
(Decrease) increase in cash and cash equivalents	\$ (15.1)	\$ 33.5	\$ (48.6)	\$	35.4	\$ 61.4	\$ (26.0)	

Operating Activities

Cash flows from operating activities for the 13 weeks ended November 3, 2018 increased as a result of an increase in earnings, partially offset by the drawdown of restructuring provisions due to Project Sunrise and store closures in Western Canada.

Cash flows from operating activities for the 26 weeks ended November 3, 2018 decreased as a result of a net change in non-cash working capital, the drawdown of restructuring provisions due to Project Sunrise and store closures in Western Canada. This decrease was partially offset by an increase in earnings.

Investing Activities

The table below outlines details of investing activities of the Company during the 13 and 26 weeks ended November 3, 2018 compared to the 13 and 26 weeks ended November 4, 2017:

(\$ in millions)	13 Weeks Ended			\$	26 Weeks Ended			\$
	Nov. 3, 2018	Nov. 4, 2017	Change		Nov. 3, 2018	Nov. 4, 2017	Change	
Acquisitions of property, equipment, investment property and intangibles	\$ (73.4)	\$ (58.5)	\$ (14.9)	\$	(121.0)	\$ (133.1)	\$ 12.1	
Proceeds on disposal of assets	18.4	63.7	(45.3)		36.8	69.4	(32.6)	
Loans and other receivables	3.5	2.6	0.9		3.2	2.5	0.7	
Other assets and other long-term liabilities	(3.6)	1.7	(5.3)		0.6	(3.1)	3.7	
Business acquisitions	-	-	-		(19.8)	(1.0)	(18.8)	
Interest received	1.4	0.1	1.3		3.1	0.1	3.0	
Proceeds on redemption of investment	-	-	-		-	24.3	(24.3)	
Cash flows (used in) from investing activities	\$ (53.7)	\$ 9.6	\$ (63.3)	\$	(97.1)	\$ (40.9)	\$ (56.2)	

For the 13 weeks ended November 3, 2018, cash used in investing activities increased primarily due to proceeds on disposal of real estate assets in Western Canada in the prior year and increased capital spending in the current year.

For the 26 weeks ended November 3, 2018, cash used in investing activities increased due to proceeds on disposal of real estate assets in Western Canada in the prior year and an increase in business acquisitions, including the acquisition of Kim Phat, an Asian food retailer located in Quebec. The increase in cash used in investing activities was also impacted by the redemption of debentures by Crombie REIT in the prior year. In exchange for its investment in the debentures, the Company received \$24.3 million in principal and interest payments.

The Company invested \$121.0 million in acquisitions of property, equipment, investment properties and intangibles in the first half of fiscal 2019. The Company expects to invest \$425.0 million in its operations during fiscal 2019.

The table below summarizes store activity for the 13 and 26 weeks ended November 3, 2018 compared to the prior year.

# of stores	13 Weeks Ended		26 Weeks Ended	
	November 3, 2018	November 4, 2017	November 3, 2018	November 4, 2017
Opened/relocated/acquired	2	9	12	19
Expanded	-	5	1	7
Rebanned/redeveloped	2	9	4	18
Closed	5	15	15	30

The following table shows Sobeys' square footage changes for the 13 and 52 weeks ended November 3, 2018 by type:

Square feet (in thousands)	13 Weeks Ended November 3, 2018	52 Weeks Ended November 3, 2018
Opened	5	217
Relocated	-	42
Acquired	-	77
Expanded	-	45
Closed	(64)	(409)
Net change	(59)	(28)

At November 3, 2018 Sobeys' square footage totaled 39.2 million, a 0.3% increase over 39.1 million square feet operated at November 4, 2017.

Financing Activities

The cash used in financing activities during the 13 and 26 weeks ended November 3, 2018 decreased as a result of the net repayment of debt and credit facilities in the prior year.

Free Cash Flow

Management uses free cash flow⁽¹⁾ as a measure to assess the amount of cash available for debt repayment, dividend payments and other investing and financing activities.

(\$ in millions)	13 Weeks Ended			\$ 26 Weeks Ended		
	Nov. 3, 2018	Nov. 4, 2017	Change	Nov. 3, 2018	Nov. 4, 2017	Change
Cash flows from operating activities	\$ 113.4	\$ 106.0	\$ 7.4	\$ 270.1	\$ 281.5	\$ (11.4)
Add: proceeds on disposal of property, equipment and investment property	18.4	63.7	(45.3)	36.8	69.4	(32.6)
Less: property, equipment and investment property purchases	(66.8)	(52.3)	(14.5)	(109.6)	(113.8)	4.2
Free cash flow	\$ 65.0	\$ 117.4	\$ (52.4)	\$ 197.3	\$ 237.1	\$ (39.8)

Free cash flow decreased for the 13 weeks ended November 3, 2018 compared to the 13 weeks ended November 4, 2017 due to a decrease in proceeds on the sale of property and an increase in capital spending.

Free cash flow decreased for the 26 weeks ended November 3, 2018 compared to the 26 weeks ended November 4, 2017 due to a decrease in proceeds on the sale of property.

Employee Future Benefit Obligations

For the 13 and 26 weeks ended November 3, 2018, the Company contributed \$11.0 million and \$14.0 million respectively (2018 – \$2.3 million and \$4.1 million) to its registered defined benefit plans. The increase is a result of an actuarial valuation filed in the second quarter of fiscal 2019. The Company expects to contribute approximately \$26.7 million to these plans in fiscal 2019.

(1) See "Non-GAAP Financial Measures & Financial Metrics" section of this MD&A.

CONSOLIDATED FINANCIAL CONDITION

Key Financial Condition Measures

(\$ in millions, except per share and ratio calculations)	November 3, 2018	May 5, 2018	November 4, 2017
Shareholders' equity, net of non-controlling interest	\$ 3,849.6	\$ 3,702.8	\$ 3,640.8
Book value per common share ⁽¹⁾	\$ 14.16	\$ 13.62	\$ 13.40
Long-term debt, including current portion	\$ 1,638.6	\$ 1,666.9	\$ 1,804.1
Funded debt to total capital ⁽¹⁾	29.9%	31.0%	33.1%
Net funded debt to net total capital ⁽¹⁾	20.2%	21.9%	29.7%
Funded debt to adjusted EBITDA ⁽¹⁾⁽²⁾	1.6x	1.6x	2.0x
Adjusted EBITDA to interest expense ⁽¹⁾⁽³⁾	12.2x	10.5x	8.7x
Trailing four-quarter adjusted EBITDA	\$ 1,051.5	\$ 1,014.7	\$ 893.6
Trailing four-quarter interest expense	\$ 86.5	\$ 96.9	\$ 103.1
Current assets to current liabilities	1.1x	0.8x	0.8x
Total assets	\$ 8,733.9	\$ 8,662.0	\$ 8,635.0
Total non-current financial liabilities	\$ 2,360.0	\$ 1,929.9	\$ 1,958.9

(1) See "Non-GAAP Financial Measures & Financial Metrics" section of this MD&A.

(2) Calculation uses trailing four-quarter adjusted EBITDA.

(3) Calculation uses trailing four-quarter adjusted EBITDA and interest expense.

For the 13 and 26 weeks ended November 3, 2018, Sobeys' credit ratings remained unchanged.

Rating Agency	Credit Rating (Issuer rating)	Trend/Outlook
Dominion Bond Rating Service	BB (high)	Stable
Standard and Poor's	BB+	Stable

On June 2, 2017, Sobeys established a senior, unsecured non-revolving credit facility for \$500 million. The facility bears floating interest tied to Canadian prime rate or bankers' acceptance rates. As at August 8, 2018, Sobeys fully utilized the credit facility to repay long-term debt.

The Company believes that its cash and cash equivalents on hand, unutilized bank credit facilities and cash generated from operating activities will enable the Company to fund future capital investments, pension plan contributions, working capital, current funded debt obligations and ongoing business requirements. The Company also believes it has sufficient funding in place to meet these requirements and other short and long-term financial obligations. The Company mitigates potential liquidity risk by ensuring various sources of funds are diversified by term to maturity and source of credit.

The Company's financing facilities include certain financial and non-financial covenants. All covenants were complied with for the 13 and 26 weeks ended November 3, 2018.

Shareholders' Equity

The Company's share capital was comprised of the following on November 3, 2018:

Authorized	Number of Shares		
	November 3, 2018	November 4, 2017	
2002 Preferred shares, par value of \$25 each, issuable in series	991,980,000	991,980,000	
Non-Voting Class A shares, without par value	768,105,849	768,105,849	
Class B common shares, without par value, voting	122,400,000	122,400,000	
Issued and outstanding (\$ in millions)	Number of Shares	November 3, 2018	November 4, 2017
Non-Voting Class A shares	173,639,064	\$ 2,040.1	\$ 2,038.0
Class B common shares	98,138,079	7.3	7.3
Shares held in trust	(271,242)	(5.2)	(7.0)
Total		\$ 2,042.2	\$ 2,038.3

The Company's share capital on November 3, 2018 compared to the same period in the last fiscal year is shown in the table below:

(Number of Shares)	13 Weeks Ended	
	November 3, 2018	November 4, 2017
Non-Voting Class A shares		
Issued and outstanding, beginning of period	173,635,593	173,537,901
Issued during period	3,471	3,092
Issued and outstanding, end of period	173,639,064	173,540,993
Shares held in trust, beginning of period	(270,343)	(371,876)
Issued for future settlement of equity settled plans	-	12,200
Purchased for future settlement of equity settled plans	(899)	(1,657)
Shares held in trust, end of period	(271,242)	(361,333)
Issued and outstanding, net of shares held in trust, end of period	173,367,822	173,179,660
Class B common shares		
Issued and outstanding, beginning of period	98,138,079	98,138,079
Issued during period	-	-
Issued and outstanding, end of period	98,138,079	98,138,079

For the 13 and 26 weeks ended November 3, 2018, the Company paid common dividends of \$29.8 million and \$59.7 million (November 4, 2017 – \$28.5 million and \$57.0 million) to its equity holders. This represents a payment of \$0.1100 and \$0.2200 per share (November 4, 2017 – \$0.1050 and \$0.2100 per share) for common shareholders.

As at December 11, 2018, the Company had Non-Voting Class A and Class B common shares outstanding of 173,639,064 and 98,138,079, respectively. Options to acquire 4,386,561 Non-Voting Class A shares were outstanding as of November 3, 2018 (November 4, 2017 – 5,658,124). As at December 11, 2018, options to acquire 4,367,497 Non-Voting Class A shares were outstanding (December 11, 2017 – 5,617,128).

ACCOUNTING STANDARDS AND POLICIES

The unaudited interim condensed consolidated financial statements were prepared using the same accounting policies as disclosed in the Company's annual consolidated financial statements for the year ended May 5, 2018 with the exception of the following:

Changes to Accounting Standards Adopted During Fiscal 2019

(i) Revenue

The Company adopted IFRS 15 "Revenue from contracts with customers" ("IFRS 15") effective in the first quarter of fiscal 2019. IFRS 15 was issued in May 2014 and replaces IAS 18 "Revenue" ("IAS 18"), IAS 11 "Construction contracts" ("IAS 11"), and related interpretations. IFRS 15 became effective for annual periods beginning on or after January 1, 2018.

IFRS 15 establishes a new control-based revenue recognition model and provides a comprehensive five-step framework for recognition, measurement, and disclosure of revenue from contracts with customers, excluding contracts within the scope of the standards on leases, insurance contracts, and financial instruments. The Company has adopted the standard retrospectively, in accordance with IFRS 15 transitional provisions. The implementation of IFRS 15 did not materially impact the amounts recognized on the Company's unaudited interim condensed consolidated financial statements and no amounts have been reclassified or restated.

The Company has amended its accounting policies related to revenue recognition as follows:

Sales are recognized when the goods are delivered. Sales include revenues from customers through corporate stores operated by the Company and consolidated structured entities, and revenue from sales to non-structured entity franchised stores, affiliated stores and independent accounts. Revenue received from non-structured entity franchised stores, affiliated stores and independent accounts is mainly derived from the sale of product. The Company also collects franchise fees under two types of arrangements. Franchise fees contractually due based on the dollar value of product shipped are recorded as revenue when the product is shipped. Franchise fees contractually due based on the franchisee's retail sales are recorded as revenue upon invoicing.

(ii) Financial Instruments

The Company adopted IFRS 9 "Financial instruments" ("IFRS 9") which replaces the provisions of IAS 39 "Financial instruments: recognition and measurement" ("IAS 39"), and related amendments to IFRS 7 "Financial instruments: disclosures" effective in the first quarter of fiscal 2019. IFRS 9 became effective for annual periods beginning on or after January 1, 2018.

The IAS 39 requirements for the classification and measurement of financial assets and financial liabilities, and impairment of financial assets have been amended by IFRS 9. IFRS 9 also introduces a new hedge accounting model.

Classification and Measurement

IFRS 9 requires financial assets to be classified and measured based on both the business model for managing the asset, and the nature of the cash flows. The classification and measurement categories for financial assets are amortized cost, fair value through other comprehensive income (“FVOCI”), and fair value through profit or loss (“FVTPL”). The classification and measurement categories for financial liabilities are amortized cost and FVTPL. The impacts on financial assets and liabilities upon adoption of IFRS 9 are outlined below:

Asset/Liability	IAS 39 Classification	IAS 39 Measurement	IFRS 9 Classification and Measurement
Cash and cash equivalents	Loans and receivables	Amortized cost	Amortized cost
Receivables	Loans and receivables	Amortized cost	Amortized cost
Loans and other receivables	Loans and receivables	Amortized cost	Amortized cost
Derivative financial assets and liabilities	FVTPL	Fair value	FVTPL
Non-derivative other assets	FVTPL	Fair value	FVTPL
Accounts payable and accrued liabilities	Other liabilities	Amortized cost	Amortized cost
Long-term debt	Other liabilities	Amortized cost	Amortized cost

The changes in classification and measurement did not result in changes to the carrying amounts of the Company’s financial instruments on adoption of IFRS 9.

The Company has amended its accounting policies for the classification and measurement of financial instruments as follows:

Financial assets that are not designated as FVTPL on initial recognition are classified and measured at amortized cost if (i) they are held within a business model whose objective is to hold assets to collect contractual cash flows, and (ii) the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest.

Debt investments that are not designated as FVTPL on initial recognition are classified and measured at FVOCI if (i) they are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, and (ii) the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest. Equity investments held for trading are classified and measured at FVTPL.

Financial assets not classified at amortized cost or FVOCI are classified and measured at FVTPL.

The measurement of financial liabilities remains largely unchanged from IAS 39.

Impairment

IFRS 9 introduces a new expected credit loss (“ECL”) impairment model for financial assets measured at amortized cost or FVOCI, except for equity investments. The ECL impairment model replaces the incurred loss model under IAS 39. It is no longer necessary for a triggering event to have occurred before credit losses are recognized.

Under the IFRS 9 ECL impairment model, loss allowances are measured based on (i) ECLs that result from possible default events within the 12 months after the reporting date (“12-month ECL”), or (ii) ECLs that result from all possible default events over the expected life of a financial instrument (“lifetime ECLs”).

The application of the ECL impairment model did not have a material impact on the Company’s unaudited interim condensed consolidated financial statements.

The Company has amended its accounting policies for the impairment of financial instruments as follows:

The Company recognizes loss allowances on its trade receivables based on lifetime ECLs. Loss allowances are recognized on loans and other receivables for which the credit risk has not increased significantly since initial recognition based on the 12-month ECL. Where there is a significant increase in the credit risk of loans and other receivables subsequent to initial recognition, the Company recognizes loss allowances based on lifetime ECLs.

The Company considers past events, current conditions, and reasonable and supportable forecasts affecting collectability when determining whether the credit risk of a financial asset has increased significantly since initial recognition, or in estimating lifetime ECLs.

Hedge Accounting

IFRS 9 introduces a new hedge accounting model that aligns hedge accounting relationships with corresponding risk management activities. The new hedge accounting requirements did not result in an adjustment to the Company's unaudited interim condensed consolidated financial statements.

Modification of Financial Liabilities

In October 2017, the IASB issued "Prepayment features with negative compensation" as an amendment to IFRS 9. The amendment clarifies the accounting treatment for modifications of financial liabilities and requires a financial liability measured at amortized cost to be remeasured when a modification occurs. Any resulting gain or loss is required to be recognized in profit or loss at the date of modification. The amendment became effective for annual periods beginning on or after January 1, 2018. The Company adopted the amendment on a retrospective basis effective in the first quarter of fiscal 2019, in accordance with IFRS 9 transitional provisions. The adoption did not result in an adjustment to the Company's unaudited interim condensed consolidated financial statements.

Disclosure

Financial instrument disclosures continue to fall within the scope of IFRS 7 "Financial instruments: disclosures" ("IFRS 7"). IFRS 7 has been amended by IFRS 9 to include additional qualitative and quantitative disclosure requirements. The Company has adopted these amendments effective in the first quarter of fiscal 2019. This did not impact the financial instrument disclosure in the notes to the unaudited interim condensed consolidated financial statements.

Critical Accounting Estimates

Critical accounting estimates used by the Company's management are discussed in detail in the fiscal 2018 annual MD&A.

Internal Control Over Financial Reporting

Management of the Company, which includes the President & Chief Executive Officer and Chief Financial Officer, is responsible for establishing and maintaining Internal Control over Financial Reporting ("ICFR"), as that term is defined in National Instrument 52-109, "Certification of Disclosure in Issuers' Annual and Interim Filings". The control framework management used to design and assess the effectiveness of ICFR is "*Internal Control Integrated Framework (2013)*" published by the Committee of Sponsoring Organizations of the Treadway Commission.

There have been no changes in the Company's ICFR during the period beginning August 5, 2018 and ended November 3, 2018 that have materially affected, or are reasonably likely to materially affect, the Company's ICFR.

RELATED PARTY TRANSACTIONS

The Company enters into related party transactions with Crombie REIT and key management personnel, including ongoing leases and property management agreements. There have been no material changes to the specified contractual obligations between the Company and Crombie REIT during the quarter, other than as described below. The Company holds a 41.5% ownership interest in Crombie REIT and accounts for its investment using the equity method.

During the first quarter ended August 4, 2018, Sobeys, through a wholly-owned subsidiary, sold and leased back a property to Crombie REIT for cash consideration of \$12.5 million. This resulted in a pre-tax gain of \$5.6 million.

During the second quarter ended November 3, 2018, Sobeys, through a wholly-owned subsidiary, sold a property to Crombie REIT for cash consideration of \$3.7 million. This resulted in a pre-tax gain of \$1.5 million.

CONTINGENCIES

The Company is subject to claims and litigation arising out of the ordinary course of business operations. The Company's management does not consider the exposure to such litigation to be material.

In the ordinary course of business, the Company is subject to ongoing audits by tax authorities. While the Company believes that its tax filing positions are appropriate and supportable, from time to time certain matters are reviewed and challenged by the tax authorities.

RISK MANAGEMENT

Risk and uncertainties related to economic and industry factors and the Company's management of risk are discussed in detail in the fiscal 2018 annual MD&A.

SUBSEQUENT EVENT

On September 24, 2018, Empire, through a subsidiary, signed an agreement to acquire the business of Farm Boy, a food retailer with a network of 26 stores in Ontario, for a total purchase price of \$800.0 million. Farm Boy has been set up as a separate company within Empire's structure and Farm Boy's co-CEOs, together with members of their senior management team, have reinvested for a 12.0% interest of the continuing Farm Boy business. Sobeys will finance the transaction through a combination of cash on hand and a new \$400.0 million senior, unsecured non-revolving credit facility. The Company incurred transaction costs of \$3.0 million relating to external legal, consulting, due diligence and other costs during the 13 weeks ended November 3, 2018. The remainder of the transaction costs will be incurred in the third quarter of fiscal 2019.

On November 28, 2018, the Company received a no-action letter from the Canadian Competition Bureau in relation to the transaction. The transaction subsequently closed on December 10, 2018.

DESIGNATION FOR ELIGIBLE DIVIDENDS

"Eligible dividends" receive favourable treatment for income tax purposes. To be considered an eligible dividend, a dividend must be designated as such at the time of payment.

Empire has, in accordance with the administrative position of CRA, included the appropriate language on its website to designate the dividends paid by Empire as eligible dividends unless otherwise designated.

NON-GAAP FINANCIAL MEASURES & FINANCIAL METRICS

There are measures and metrics included in this MD&A that do not have a standardized meaning under generally accepted accounting principles (“GAAP”) and therefore may not be comparable to similarly titled measures and metrics presented by other publicly traded companies. Management believes that certain of these measures and metrics, including gross profit and EBITDA, are important indicators of the Company’s ability to generate liquidity through operating cash flow to fund future working capital requirements, service outstanding debt and fund future capital expenditures and uses these metrics for these purposes.

In addition, management adjusts measures and metrics, including EBITDA and net earnings in an effort to provide investors and analysts with a more comparable year-over-year performance metric than the basic measure by excluding certain items. These items may impact the analysis of trends in performance and affect the comparability of the Company’s core financial results. By excluding these items, management is not implying they are non-recurring.

Financial Measures

The intent of Non-GAAP Financial Measures is to provide additional useful information to investors and analysts. Non-GAAP Financial Measures should not be considered in isolation or used as a substitute for measures of performance prepared in accordance with GAAP. The Company’s definitions of the non-GAAP terms included in this MD&A are as follows:

- Gross profit is calculated as sales less cost of sales.
- Adjusted operating income is operating income excluding certain items to better analyze trends in performance. These adjustments result in a truer economic representation on a comparative basis. The Company no longer adjusts for items that are insignificant to current period results or the comparative period. Adjusted operating income is reconciled to operating income in its respective subsection of the “Summary Results – Second Quarter” section. Adjusted operating income for the Food Retailing segment is reconciled to operating income in the “Food Segment Reconciliations” section of this MD&A.
- Earnings before interest, taxes, depreciation and amortization (“EBITDA”), is calculated as net earnings, before finance costs (net of finance income), income tax expense, depreciation and amortization of intangibles. The exclusion of depreciation and amortization of intangibles partially eliminates the non-cash impact from operating income.

The following table reconciles net earnings to EBITDA:

(\$ in millions)	13 Weeks Ended		26 Weeks Ended	
	Nov. 3, 2018	Nov. 4, 2017	Nov. 3, 2018	Nov. 4, 2017
Net earnings (loss)	\$ 110.9	\$ (18.7)	\$ 221.0	\$ 47.7
Income tax expense (recovery)	39.8	(8.5)	81.3	21.6
Finance costs, net	22.7	29.8	45.8	58.5
Operating income	173.4	2.6	348.1	127.8
Depreciation	81.6	89.4	164.3	179.9
Amortization of intangibles	21.1	21.0	42.4	44.1
EBITDA	\$ 276.1	\$ 113.0	\$ 554.8	\$ 351.8

- Adjusted EBITDA is EBITDA excluding certain items to better analyze trends in performance. These adjustments result in a truer economic representation on a comparative basis. The Company no longer adjusts for items that are insignificant to current period results or the comparative period. Adjusted EBITDA is reconciled to EBITDA in its respective subsection of the “Summary Results – Second Quarter” section. Adjusted EBITDA for the Food Retailing segment is reconciled to EBITDA in the “Food Segment Reconciliations” section of this MD&A.
- Management calculates interest expense as interest expense on financial liabilities measured at amortized cost plus losses on cash flow hedges reclassified from other comprehensive income or loss. Management believes that interest expense represents a true measure of the Company’s debt service expense, without the offsetting total finance income.

The following table reconciles finance costs, net to interest expense:

(\$ in millions)	13 Weeks Ended		26 Weeks Ended	
	Nov. 3, 2018	Nov. 4, 2017	Nov. 3, 2018	Nov. 4, 2017
Finance costs, net	\$ 22.7	\$ 29.8	\$ 45.8	\$ 58.5
Plus: finance income	2.2	1.0	5.1	2.2
Less: net pension finance costs	(2.9)	(2.9)	(5.9)	(5.8)
Less: accretion expense on provisions	(1.7)	(1.8)	(3.6)	(3.1)
Interest expense	\$ 20.3	\$ 26.1	\$ 41.4	\$ 51.8

- Adjusted net earnings is net earnings, net of non-controlling interest, excluding certain items to better analyze trends in performance and financial results. These adjustments result in a truer economic representation of the underlying business on a comparative basis. The Company no longer adjusts for items that are insignificant to current period results or the comparative period. Adjusted net earnings is reconciled in its respective subsection of the "Summary Results – Second Quarter" section. Adjusted net earnings for the Food Retailing segment is reconciled to net earnings in the "Food Segment Reconciliations" section of this MD&A.
- Adjusted EPS (fully diluted) is calculated as adjusted net earnings divided by diluted weighted average number of shares outstanding.
- Free cash flow is calculated as cash flows from operating activities, plus proceeds on disposal of property, equipment and investment property, less property, equipment and investment property purchases. Management uses free cash flow as a measure to assess the amount of cash available for debt repayment, dividend payments and other investing and financing activities. Free cash flow is reconciled to GAAP measures as reported on the condensed consolidated statements of cash flows in the "Free Cash Flow" section of this MD&A.
- Funded debt is all interest bearing debt, which includes bank loans, bankers' acceptances and long-term debt. Management believes that funded debt represents the best indicator of the Company's total financial obligations on which interest payments are made.
- Net funded debt is calculated as funded debt less cash and cash equivalents. Management believes that the deduction of cash and cash equivalents from funded debt represents a more accurate measure of the Company's financial obligations after 100% of cash and cash equivalents are applied against the total obligation.
- Total capital is calculated as funded debt plus shareholders' equity, net of non-controlling interest.
- Net total capital is total capital less cash and cash equivalents.

The following tables reconcile the Company's funded debt, net funded debt, net total capital and total capital to GAAP measures as reported on the balance sheets as at November 3, 2018, May 5, 2018 and November 4, 2017, respectively:

(\$ in millions)	November 3, 2018	May 5, 2018	November 4, 2017
Long-term debt due within one year	\$ 27.4	\$ 527.4	\$ 624.7
Long-term debt	1,611.2	1,139.5	1,179.4
Funded debt	1,638.6	1,666.9	1,804.1
Less: cash and cash equivalents	(663.3)	(627.9)	(268.7)
Net funded debt	975.3	1,039.0	1,535.4
Total shareholders' equity, net of non-controlling interest	3,849.6	3,702.8	3,640.8
Net total capital	\$ 4,824.9	\$ 4,741.8	\$ 5,176.2

(\$ in millions)	November 3, 2018	May 5, 2018	November 4, 2017
Funded debt	\$ 1,638.6	\$ 1,666.9	\$ 1,804.1
Total shareholders' equity, net of non-controlling interest	3,849.6	3,702.8	3,640.8
Total capital	\$ 5,488.2	\$ 5,369.7	\$ 5,444.9

Food Segment Reconciliations

The following tables adjust Sobeys' contributed operating income, EBITDA, and net earnings, net of non-controlling interest, for certain items to better analyze trends in performance. These adjustments result in a truer economic representation on a comparative basis.

(\$ in millions)	13 Weeks Ended		\$	26 Weeks Ended		\$
	Nov. 3, 2018	Nov. 4, 2017		Nov. 3, 2018	Nov. 4, 2017	
Operating income (loss)	\$ 162.0	\$ (11.7)	\$ 173.7	\$ 314.4	\$ 99.6	\$ 214.8
Adjustments:						
Intangible amortization associated with the Canada Safeway acquisition	6.1	6.5		12.4	13.0	
Farm Boy transaction costs	3.0	-		3.0	-	
Costs related to Project Sunrise	-	129.2		-	169.2	
	9.1	135.7	(126.6)	15.4	182.2	(166.8)
Adjusted operating income	\$ 171.1	\$ 124.0	\$ 47.1	\$ 329.8	\$ 281.8	\$ 48.0

(\$ in millions)	13 Weeks Ended		\$	26 Weeks Ended		\$
	Nov. 3, 2018	Nov. 4, 2017		Nov. 3, 2018	Nov. 4, 2017	
EBITDA	\$ 264.4	\$ 98.5	\$ 165.9	\$ 520.8	\$ 323.4	\$ 197.4
Adjustments:						
Farm Boy transaction costs	3.0	-		3.0	-	
Costs related to Project Sunrise	-	129.2		-	169.2	
	3.0	129.2	(126.2)	3.0	169.2	(166.2)
Adjusted EBITDA	\$ 267.4	\$ 227.7	\$ 39.7	\$ 523.8	\$ 492.6	\$ 31.2

(\$ in millions)	13 Weeks Ended		\$	26 Weeks Ended		\$
	Nov. 3, 2018	Nov. 4, 2017		Nov. 3, 2018	Nov. 4, 2017	
Net earnings (loss)	\$ 96.0	\$ (31.9)	\$ 127.9	\$ 176.7	\$ 17.8	\$ 158.9
Adjustments (net of income taxes):						
Intangible amortization associated with the Canada Safeway acquisition	4.4	4.7		9.0	9.5	
Farm Boy transaction costs	2.2	-		2.2	-	
Costs related to Project Sunrise	-	92.8		-	121.5	
	6.6	97.5	(90.9)	11.2	131.0	(119.8)
Adjusted net earnings	\$ 102.6	\$ 65.6	\$ 37.0	\$ 187.9	\$ 148.8	\$ 39.1

Financial Metrics

The intent of the following Non-GAAP Financial Metrics is to provide additional useful information to investors and analysts. Management uses financial metrics for decision making, internal reporting, budgeting and forecasting. The Company's definitions of the metrics included in this MD&A are as follows:

- Same-store sales are sales from stores in the same location in both reporting periods.
- Gross margin is gross profit divided by sales. Management believes that gross margin is an important indicator of cost control and can help management, analysts and investors assess the competitive landscape and promotional environment of the industry in which the Company operates. An increasing percentage indicates lower cost of sales as a percentage of sales.
- Funded debt to total capital ratio is funded debt divided by total capital.
- Net funded debt to net total capital ratio is net funded debt divided by net total capital. Management believes that funded debt to total capital and net funded debt to net total capital ratios represent measures upon which the Company's changing capital structure can be analyzed over time. Increasing ratios would indicate that the Company is using an increasing amount of debt in its capital structure to fund its operations.
- Funded debt to adjusted EBITDA ratio is funded debt divided by trailing four-quarter adjusted EBITDA. Management uses this ratio to partially assess the financial condition of the Company. An increasing ratio would indicate that the Company is utilizing more debt per dollar of adjusted EBITDA generated.

- Adjusted EBITDA to interest expense ratio is trailing four-quarter adjusted EBITDA divided by trailing four-quarter interest expense. Management uses this ratio to partially assess the coverage of its interest expense on financial obligations. An increasing ratio would indicate that the Company is generating more adjusted EBITDA per dollar of interest expense, resulting in greater interest coverage.
- Book value per common share is shareholders' equity, net of non-controlling interest, divided by total common shares outstanding.

The following table shows the calculation of Empire's book value per common share as at November 3, 2018, May 5, 2018 and November 4, 2017:

(\$ in millions, except per share information)	November 3, 2018		May 5, 2018		November 4, 2017	
Shareholders' equity, net of non-controlling interest	\$	3,849.6	\$	3,702.8	\$	3,640.8
Shares outstanding (basic)		271.8		271.8		271.8
Book value per common share	\$	14.16	\$	13.62	\$	13.40

Additional financial information relating to Empire, including the Company's Annual Information Form, can be found on the Company's website www.empireco.ca or on the SEDAR website for Canadian regulatory filings at www.sedar.com.

Approved by Board of Directors: December 12, 2018
Stellarton, Nova Scotia, Canada