

PRESS RELEASE

Milan, March 11, 2021

SAES GROUP: THE BoD APPROVED THE 2020 CONSOLIDATED RESULTS

MARGINS SUBSTANTIALLY STABLE, DESPITE THE EFFECT OF COVID-19 AND INTERNATIONAL TENSIONS, RESPECTIVELY IN THE MEDICAL SECTOR AND IN SMA FOR INDUSTRIAL APPLICATIONS

PENALIZING EXCHANGE EFFECT IN THE SECOND HALF OF THE YEAR

RECOVERY SIGNS IN THE MEDICAL SECTOR STARTING FROM THE LAST PART OF THE YEAR

- Consolidated net revenues equal to €168.7 million compared to €182.4 million in FY 2019; net of the negative exchange rate effect (-1.3%), organic decrease equal to -6.2%
- Total revenues of the Group equal to €177.7 million compared to €194 million in FY 2019
- Consolidated gross profit equal to €70.1 million compared to €78.4 million in FY 2019
- Gross margin equal to 41.6% of revenues, substantially stable compared to 43% of revenues in FY 2019
- Consolidated operating income equal to €16.3 million compared to €26.8 million in FY 2019
- Consolidated EBITDA equal to €27.2 million (16.1% of revenues) compared to €36.5 million (20% of revenues) in FY 2019
- Donations for Covid-19 to hospitals, research institutions and Civil Protection equal to €0.7 million in FY 2020
- Financial management penalized by write-downs totaling €3.6 million (write-downs equal to €1.6 million in FY 2019)
- Consolidated net income equal to €4.8 million compared to €19.8 million in FY 2019
- Net financial position positive and equal to €95.7 million, improved when compared to €94 million at September 30, 2020
- Proposed a dividend of €0.4 per ordinary share and of €0.424378 per savings share, by distribution of both net income and retained earnings
- Consolidated revenues equal to €26.5 million in the first two months of 2021, compared to €32.4 million in the first two months of 2020

The Board of Directors of SAES Getters S.p.A., gathered today at Piazza Castello in Milan, approved the Consolidated Financial Statements and the Draft of the Financial Statements of the Parent Company SAES Getters S.p.A., that will be examined by the **Ordinary Shareholders' Meeting** convened in Milan on April 20, 2021, at 10.30 a.m., in a single call.

The full version of the call of the Ordinary Meeting will be available in the IInfo system managed by Computershare S.p.A. (www.linfo.it) and published in the website of the Company (www.saesgetters.com/investor-relations/area-investors/shareholders-meeting) within today. An extract of the same call will be published in a national financial newspaper tomorrow, March 12, 2021.

“2020 was a very difficult year, affected by external factors, first of all the pandemic, with a strong impact on growth, economic results and operations. The Group is active in many essential supply chains and, thanks to the employees’ commitment and their compliance with rigorous safety procedures, it has never stopped working. A heart-felt thanks to all those who have made it possible to achieve this goal - **Eng. Massimo della Porta, Chairman of SAES Getters S.p.A.** said – “Innovation, which has always been our prime driving force of continuity and growth, our positioning in

rapidly evolving sectors that offer room for development, as well as the Group's solid financial position make us look at the future with serenity. Our growth process started a few years ago has only slowed down, but it will accelerate again as soon as the situation will be completely back to normality".

In 2020 the SAES® Group achieved **consolidated net revenues** equal to €168.7 million, down by 7.5% compared to €182.4 million in the previous year. The factor that caused the contraction in revenues was above all the effect of the Covid-19 crisis on the **Medical Division**, due to the postponement of elective surgeries, mainly in the USA. The Covid-19 crisis was compounded by the effect of international tensions between the United States and China on **SMA Industrial sales for consumer electronics applications**, as well as the **negative exchange rate effect**, concentrated in the second half of the year and related to the devaluation of the dollar against the euro.

The **exchange rate effect** was negative and equal to -1.3%, net of which the **organic decrease** was equal to -6.2%, concentrated, as already mentioned, in the Medical Division and in the SMA Industrial sector of the Metallurgy Division, as well as in the Advanced Packaging Division. The first one suffered from the effects of the Covid-19 pandemic especially on elective and deferrable therapies; the second one, in addition to the effects of the pandemic, was penalized by the geopolitical tensions between the USA and China; the third one experienced the progressive phase-out of metallized products in favor of lacquered ones, that are more innovative, sustainable and with a higher added value.

Thousands of euro (except %)

Business	2020	2019	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Security & Defense	17,299	12,778	35.4%	37.2%	-1.8%
Electronic Devices	16,980	14,353	18.3%	19.9%	-1.6%
Healthcare Diagnostics	4,456	4,438	0.4%	1.3%	-0.9%
Lamps	3,248	4,073	-20.3%	-19.6%	-0.7%
Thermal Insulated Devices	3,001	3,377	-11.1%	-10.1%	-1.0%
Sintered Components for Electronic Devices & Lasers	7,152	8,452	-15.4%	-13.7%	-1.7%
SMA Industrial	10,894	16,969	-35.8%	-35.1%	-0.7%
Metallurgy Division	63,030	64,440	-2.2%	-0.9%	-1.3%
Solutions for Vacuum Systems	12,479	10,592	17.8%	18.8%	-1.0%
Vacuum Technology Division	12,479	10,592	17.8%	18.8%	-1.0%
Nitinol for Medical Devices	73,579	84,979	-13.4%	-11.7%	-1.7%
Medical Division	73,579	84,979	-13.4%	-11.7%	-1.7%
Functional Dispensable Products	12,180	12,334	-1.2%	-1.0%	-0.2%
Specialty Chemicals Division	12,180	12,334	-1.2%	-1.0%	-0.2%
Advanced Coatings	7,435	10,007	-25.7%	-25.7%	0.0%
Advanced Packaging Division	7,435	10,007	-25.7%	-25.7%	0.0%
Total Net Sales	168,703	182,352	-7.5%	-6.2%	-1.3%

With regard to the **quarterly trend of consolidated revenues**, after a first quarter with growing revenues, partly favoured by inventory movements also resulting from the emergency phase, the second and third quarters suffered more from the negative effects of Covid-19 and international tensions, with an initial recovery of the Nitinol medical segment starting only from the fourth quarter of the year.

In the **comparison between the third and fourth quarters of 2020**, please note the **penalizing effect of exchange rates** (-1.3%), net of which organic growth was equal to +5.4%. In the last quarter of the year, all the Divisions reported growing revenues, with the exception of the **advanced packaging** sector, penalized both by the physiological drop in orders in the last part of the year, and by the slowdown of some innovation projects, due to Covid-19. The strongest growth was recorded by the **Vacuum Technology Division**, that benefited from an increase in sales in the particle accelerators and electronic microscopes sectors, as well as the recovery in sales of pumps to research laboratories, mainly in China. The **Medical Division** showed signs of recovery in its end market, after two quarters of sharp decline due to the Covid-19 pandemic. In the **Specialty Chemicals Division**, the growth was mainly concentrated in consumer electronics applications. Within the **Metallurgy Division**, please note the growth, in the fourth quarter, of the Industrial SMA sector, thanks to an initial recovery in the automotive sector and the first sales of SMA wire meant to a drug dispenser actuator. The decrease in the Electronic Devices sector, due to the stabilization of the demand for thermal sensors for temperature measurements, was offset by higher sales in the Security and Defense sector (getters for infrared sensors, for night vision systems and for military telecommunication systems).

Thousands of euro (except %)

Business	4Q 2020	3Q 2020	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Security & Defense	4,418	3,357	31.6%	32.4%	-0.8%
Electronic Devices	4,056	5,222	-22.3%	-22.1%	-0.2%
Healthcare Diagnostics	830	874	-5.0%	-4.1%	-0.9%
Lamps	719	583	23.3%	23.0%	0.3%
Thermal Insulated Devices	777	550	41.3%	42.8%	-1.5%
Sintered Components for Electronic Devices & Lasers	1,631	1,788	-8.8%	-6.9%	-1.9%
SMA Industrial	2,438	2,248	8.5%	9.5%	-1.0%
Metallurgy Division	14,869	14,622	1.7%	2.4%	-0.7%
Solutions for Vacuum Systems	4,108	3,012	36.4%	37.4%	-1.0%
Vacuum Technology Division	4,108	3,012	36.4%	37.4%	-1.0%
Nitinol for Medical Devices	16,992	16,442	3.3%	5.4%	-2.1%
Medical Division	16,992	16,442	3.3%	5.4%	-2.1%
Functional Dispensable Products	3,751	3,405	10.2%	10.4%	-0.2%
Specialty Chemicals Division	3,751	3,405	10.2%	10.4%	-0.2%
Advanced Coatings	887	1,516	-41.5%	-41.5%	0.0%
Advanced Packaging Division	887	1,516	-41.5%	-41.5%	0.0%
Total Net Sales	40,607	38,997	4.1%	5.4%	-1.3%

Including also the share of the revenues of the joint ventures¹, **total revenues of the Group** were equal to €177.7 million in 2020, down by 8.4% compared to €194 million in 2019, mainly due to the decrease in the consolidated revenues, as well as to the lower revenues of the joint venture Actuator Solutions, that was affected by the crisis in the automotive sector, further aggravated by the Covid-19 pandemic. On the other hand, please note the increase in revenues of the joint venture SAES RIAL Vacuum S.r.l., that after a weak first quarter, due to the Covid-19 crisis, returned to the initially expected levels of revenues growth.

Thousands of euro

	2020	2019	Difference
Consolidated sales	168,703	182,352	(13,649)
50% sales of the joint venture Actuator Solutions	7,092	10,601	(3,509)
49% sales of the joint venture SAES RIAL Vacuum S.r.l.	2,762	1,680	1,082
46.73% sales of the joint venture Flexterra	25	7	18
Intercompany eliminations	(956)	(567)	(389)
Other adjustments	36	(33)	69
Total revenues of the Group	177,662	194,040	(16,378)

Consolidated gross profit² amounted to €70.1 million in 2020, compared to €78.4 million in 2019. The reduction (equal to -€8.3 million in absolute terms and -10.5% as a percentage), also due to the exchange rate effect equal to -€1.1 million, was mainly attributable to the decrease in sales, in particular in the business of Nitinol medical devices (Medical Division), which suffered the most from the impact of the Covid-19 pandemic due to the postponement of non-urgent therapies. Despite the decrease in revenues, the **gross margin**³ was substantially stable (41.6% in 2020, compared to 43% in 2019), thanks to the increase in margins in the operating sector of vacuum systems (Vacuum Technology Division) and in the Specialty Chemicals Division. Finally, please note the increase in margins also in the Advanced Packaging Division, thanks to the progressive replacement of metallized products with lacquered ones with higher added value.

Consolidated operating income amounted to €16.3 million (9.6% of consolidated revenues) in 2020, compared to €26.8 million in the previous year (14.7% of consolidated revenues). Excluding the penalizing effect of exchange rates (-€0.8 million) and the non-recurring items in both years, the decrease was equal to -€7.1 million (-27.7%), in line with the decrease of the gross profit⁴. With regard to non-recurring items, the current year recorded costs equal to €0.7 million for donations to research institutions and hospitals in the face of the Covid-19 emergency and general and administrative costs, equal to €0.6 million, for the management of the pandemic in the various production units (in

¹ Actuator Solutions (50%), SAES RIAL Vacuum S.r.l. (49%) and Flexterra (46.73%).

² Calculated as the difference between net revenues and industrial costs directly and indirectly attributable to the products sold.

³ Calculated as the ratio between gross profit and consolidated revenues.

⁴ -€7.1 million, net of the exchange rate effect.

particular, sanitation and safety of employees). Instead, in 2019 the item “Other net income (expenses)” included the consolidated capital gain of €1.2 million⁵ for the sale of OLET patents owned by E.T.C. S.r.l. in liquidation to the joint venture Flexterra, Inc., in addition to an indemnity of €0.6 million for the non-conformity of some products recognized as not attributable to SAES. Finally, the 2019 financial year included extraordinary operating costs for severance, equal to €0.5 million, related both to the conclusion of the process of staff reduction of the Parent Company, that had begun in 2018 after the sale of the gas purification business, and to the phase-out of metallized products in the packaging sector.

Consolidated EBITDA⁶ amounted to €27.2 million (16.1% of consolidated revenues) in 2020, compared to €36.5 million (20% of consolidated revenues) in 2019. Net of the negative exchange rate effect (-€0.9 million) and excluding all non-recurring revenues and costs (costs for Covid-19 donations equal to -€0.7 million in 2020 and net revenues equal to +€0.7 million⁷ in the previous year), 2020 EBITDA would have been equal to €28.8 million (17.1% of revenues), compared to €35.8 million (19.6% of revenues) in 2019: the decrease (-€6.9 million in absolute terms or -19.4% in percentage terms) was mainly concentrated in the Nitinol Medical Division and in the business of shape memory alloys for industrial applications, which suffered the decline in revenues more than others, due to the Covid-19 pandemic and USA-China international tensions.

Thousands of euro		
	2020	2019
Operating income (loss)	16,274	26,772
Depreciation & amortization	(10,729)	(9,446)
Write-down of assets	(166)	(310)
Bad debt provision accrual (release)	(56)	26
EBITDA	27,225	36,502
% on sales	16.1%	20.0%

Consolidated net income amounted to €4.8 million in 2020 (€19.8 million in 2019) penalized by write-downs of €3.6 million⁸ and including costs for Covid-19 related donations equal to €0.7 million. Please note that the decrease in the fair value of the securities in portfolio, recorded in the first part of the year as a consequence of the Covid-19 crisis in the financial markets, was gradually reabsorbed in the following months, enabling to close the year with an evaluation of the securities in line with their value at December 31, 2019.

Consolidated net financial position as at December 31, 2020 was positive for €95.7 million, improved when compared to €94 million as at September 30, 2020, thanks to the further recovery of the fair value of the securities in portfolio.

For further details, please refer to the following sections of this press release.

Relevant events occurred in 2020

As part of the **incentive plan based on phantom shares** called “2018 Phantom Shares Plan” and approved by the Shareholders’ Meeting of October 1, 2018, on February 13, 2020 the Board of Directors of SAES Getters S.p.A., upon proposal of the Remuneration and Appointment Committee, assigned no. 195,618 phantom shares, among those still assignable pursuant to article 5 of the aforementioned plan, to Dr Paolo Vacca, appointed Manager with Strategic Responsibility with effect from January 1, 2020. The assignment value was fixed at €21.14.

Following the regulations and recommendations issued by the Lombardy Region, as a precautionary containment of the **Covid-19 pandemic**, the headquarter of the Parent Company in Lainate and the Roncello plant of SAES Coated Films

⁵ Capital gain recognized only limited to the minority interest in the joint venture, in accordance with IAS 28.

⁶ EBITDA is not deemed as an accounting measure under International Financial Reporting Standards (IFRSs); however, we believe that EBITDA is an important parameter for measuring the Group’s performance and therefore it is presented as an alternative indicator. Since its calculation is not regulated by applicable accounting standards, the method applied by the Group may not be homogeneous with the ones adopted by other Groups. EBITDA is calculated as “Earnings before interests, taxes, depreciation and amortization”.

⁷ +€1.2 million for the consolidated capital gain realized on the sale of IP to the Flexterra joint venture and -€0.5 million for severance costs.

⁸ Write-down of the financial receivable related to the convertible loan granted to the joint venture Flexterra, Inc. (-€2.5 million); write-down of the financial receivable corresponding to the interest accrued during the year on the loans granted to the joint venture Actuator Solutions GmbH (-€0.5 million); write-down from impairment test on the investment in Flexterra (-€0.6 million).

S.p.A. were closed from the afternoon of February 24, 2020 to February 28, 2020, also in order to prepare the necessary risk containment measures and draw up the Covid-19 operating protocol.

Afterwards the two plants got back to work while all the other production plants of the Group, in Italy and abroad, have always worked, observing all the regulatory provisions in force to guarantee the safety of the working environments and favoring, where possible, the use of remote smart working procedures.

On March 26, 2020, the Group reached an agreement with the trade union representatives related to the use, for a period of nine weeks starting from March 30, 2020, of the social amortization instruments provided for by the D.p.c.m. “Cura Italia” of March 17, 2020 (**CIGO, Cassa Integrazione Guadagni Ordinaria, Ordinary Redundancy Fund**) for some employees of the Lainate plant, with a salary supplement supported by the company equal to 40%.

On May 14, 2020, an agreement was reached with the trade unions for the gradual return of all employees to the Lainate operating unit (150 daily attendances in Lainate in June and July, alternating physical presence and smart working). From the beginning of August all employees returned to work and, starting from that date, a 12-month **experimental smart working project** was also launched on a voluntary basis, with a maximum of three days per week in smart working for each employee joining the trial.

On October 27, 2020, SAES Getters S.p.A. signed a **new agreement with the trade unions** to define additional security measures in conjunction with the worsening of the Covid-19 pandemic. In particular, the agreement provided for the continuation of the smart working experimentation project started at the beginning of August and the extension of remote working to about 35 employees for a total of 2/3 days a week. This agreement lasted until December 31, 2020 and it has not been renewed for the time being. Therefore, only the aforementioned smart working agreement signed in August 2020 remains in force.

On March 6, 2020 SAES Getters S.p.A. signed with Unicredit S.p.A. a **new credit line** for a maximum amount of €30 million, to be used for revolving and to be allocated to general corporate, capex and acquisitions. The duration of the credit line is set at thirty-six months. SAES may request its use in tranches, each of not less than €0.5 million and with a duration of one to three months. The contract provides for the payment of interest indexed at the Euribor rate at one/three months, plus a spread of 1.2%, and a single financial covenant (positive consolidated net financial position) subject to half-yearly verification.

On March 12, 2020, SAES Group decided to **donate €0.5 million to research institutes on the front line to tackle Covid-19, as well as to the Italian Civil Protection**. SAES thus offered its contribution to overcome the emergency that the entire country is facing. The donation was made specifically to the specialized research institutes *Fondazione IRCCS Ca' Granda Ospedale Maggiore Policlinico* and *Fondazione IRCCS Policlinico San Matteo di Pavia*, as well as to the Civil Protection. In addition please note, in the second quarter of 2020, the **donation of two ventilators** to treat respiratory failure and a **video laryngoscope to the intensive care department of the Avezzano hospital**, high quality equipment with sophisticated pulmonary monitoring systems aimed at improving the safety level of both patients and healthcare professionals. The total value of the equipment is approximately €0.1 million.

On April 30, 2020 SAES Getters S.p.A. has signed with Intesa Sanpaolo S.p.A. a **new line of credit for cash of a revolving nature** for a maximum amount of €30 million, to be allocated for the support of the company operations or for financial needs related to investments and acquisitions. The duration of the credit line is set at thirty-six months. SAES may request their use in tranches, each with a minimum value of €1 million and subsequent multiples of €0.5 million each. The contract provides for the payment of interest indexed at the Euribor rate at one/three months, plus a spread of 1.10% and a single financial covenant (positive consolidated net financial position) subject to half-yearly verification.

In June, the **Colussi** food group, for its **Misura** brand, launched a **marketing campaign** related to the use of an innovative **fully compostable packaging solution**, created for Colussi by the collaboration among Novamont, TicinoPlast, SAES Group, Sacchital and IMA. The new packaging, biodegradable and of renewable origin, can be composted together with food waste and has an oxygen and moisture barrier effect, given by the coating technology developed by SAES. The news highlight the innovative strength of SAES Coated Films S.p.A.'s advanced solutions for compostable food packaging.

On June 22, 2020, a seven-year **lease agreement** was signed by the Parent Company, with effect from July 1, 2020, renewable for another six years under the same conditions, for the use of an **office unit in Milan**, in Piazza Castello 13, intended for the Corporate and Management functions. The annual rent is set at €0.4 million, reduced in the first two years of the lease, to allow for the start-up phase.

On June 23, 2020, the signing of an agreement with the company **EUREKA Venture SGR S.p.A.** was finalized. Based on that, SAES invested in the venture capital Fund **EUREKA! Fund I - Technology Transfer** (an alternative closed-end mutual investment fund, qualified as a 'EuVECA fund, pursuant to EU Regulation 345/2013), established and managed by the SGR and participated by *Cassa Depositi e Prestiti (CDP)* and the European Investments Fund (EIF).

The investment in the Fund, completed through the Parent Company SAES Getters S.p.A., amounted to a total of €3 million and has a duration of 10 years (coinciding with the duration of the Fund). The financial outlay for SAES will not be immediate, but diluted over time, based on the investment opportunities that may arise and the related capital calls by the SGR (the so-called *draw-down* operations).

The Fund managed by EUREKA! Venture SGR is specialized and focused exclusively on 'deeptech' investments, in startups and spinoffs of Research Centers and Universities, in applications and technologies related to materials science, sensors, advanced electronics, photonics, IoT - Internet of things and applications Lab-on-a-chip, with a focus on sustainability principles and ESG (Environment, Governance, Society) criteria. In fact, the Fund's regulation provides for clear investment policies inspired by ESG principles. Similarly, also for the SGR, procedures and processes are focused on compliance with these investment policies.

Based on the specifically signed agreement, SAES becomes an investor and strategic partner of EUREKA! in the advanced materials sector, with access to the Fund's deal flow in sectors and business areas of interest to the Group and with a priority right of co-investment. Finally, based on the exit strategies from the target companies, SAES will be able to formulate a priority purchase proposal, to be submitted to the SGR (right of first offer).

On July 14, 2020, an amount equal to €118 thousand was paid as subscription fees and coverage of set-up costs and management fees for the period July 1 - September 30, 2020. The first investment, with the relative call-up of funds for approximately €164 thousand by SAES, was finalized on September 16, 2020. On October 16, 2020, a further payment of €30 thousand was made, including both the portion of management fees and commissions, and the portion of an investment made by the fund in the printed electronics business. On December 29, 2020 the second closing was finalized by the Fund, on the basis of which new investors were formally admitted, with a total investment contribution of approximately €2.6 million. Therefore, the participation of SAES was diluted from 8.02% to 7.51% and the Parent Company obtained a reimbursement referring to both the costs and the investments of the Fund, equal to approximately €11 thousand.

On July 16, 2020 SAES Getters International Luxembourg S.A. signed a **\$3 million convertible loan in favor of the joint venture Flexterra, Inc.**, to be repaid in cash at the end of a preset period of one year (maturity date) or before, upon the occurrence of certain relevant events including the liquidation of Flexterra and the change of control. The loan will accrue an annual interest of 8%. The repayment, in addition to cash, may take place in the form of equity should Flexterra make use of a qualified capital increase of at least \$6 million before the maturity date. In such case, SAES Getters International Luxembourg S.A. will obtain a number of new shares equal to the quotient obtained by dividing the balance of the loan at the conversion date for a value equal to 80% of the price per share paid by the other shareholders at the time of the qualified capital increase.

On July 24, 2020, the **revocation of the liquidation status of the company E.T.C. S.r.l.**, approved by the Shareholders' Meeting of April 15, 2020, took effect. In addition, on that date the company name of E.T.C. S.r.l. has been changed into **SAES Innovative Packaging S.r.l.** and the **corporate purpose** of the company **has been modified**, allowing the direct or indirect assumption of interests or shareholdings in the field of packaging and the scouting of new technologies in the same sector.

On August 10, 2020, the relative majority shareholder **S.G.G. Holding S.p.A.** acquired 35,000 ordinary shares of SAES Getters S.p.A. in the market. Following this purchase, S.G.G. Holding S.p.A. holds 34.44% of the total ordinary shares, and 45.01% of the voting rights.

On September 3, 2020, as part of the **CIBUS FORUM** exhibition at **Fiere di Parma**, **SAES Coated Films S.p.A.** and **Novamont S.p.A.**, leader in the production of bio-plastics, presented in partnership a new project for the traceability of compostable products, aimed at solving the problem of transferring unsuitable materials to composting plants. In particular, the project focuses on the development of special markers which, inserted into Novamont's Mater-Bi polymer, will release an optical signal that will allow the identification of suitable materials for composting and the waste of non-compostable ones. Industrial plants will thus be able to benefit from greater process efficiency, as well as being able to guarantee greater purity of the compost.

In September 2020, the **liquidation process** of the companies **Actuator Solutions Taiwan Co., Ltd.** and **Actuator Solutions (Shenzhen) Co., Ltd.**, wholly owned by Actuator Solutions GmbH and in liquidation since the end of 2019, **was concluded**.

On December 11, 2020, through the subsidiary SAES Getters International Luxembourg S.A., an **equity investment** was made in **Cambridge Mechatronics Limited (CML)**, based in Cambridge, UK, with which SAES has already been collaborating for many years in the business of the shape memory alloys (SMA) for industrial applications, in particular in the consumer electronics and mobile phone sectors.

SAES participated in a specific round of financing held by CML through the purchase of no. 159,745 newly issued preferred ordinary shares with a par value of £6.26 each, with a **total investment of £1 million**.

CML is a company with strong multidisciplinary engineering skills, active in the development of miniaturized actuators based on shape memory alloys (SMA), a sector in which it holds several patents. These devices are used in various application fields that require maximum precision and accuracy even on small dimensions and, in particular, in mobile phone cameras. The objective of the investment, for SAES, is to strengthen the partnership with CML.

The **Parent Company SAES Getters S.p.A.** ended the year 2020 with revenues equal to €63.9 million (€62.1 million in 2019) and a net income equal to €2.3 million (€14.4 million in 2019).

The **total dividend proposed to the Shareholders' Meeting** will be €0.4 per ordinary share (compared to €0.5 in the previous year) and €0.424378 per savings share (compared to €0.516626 in the previous year), through the distribution of both the net income and retained earnings.

The dividend will be paid on April 28, 2021; the share will trade ex-dividend starting from April 26, 2021 following the detachment of the coupon no. 37, while the record date related to the dividend payment is April 27, 2021.

The **Ordinary Shareholders' Meeting**, convened in Milan on April 20, 2021, will be called to resolve, on the basis of the lists which will be presented by the Shareholders, on the **appointment of the new Boards of Directors and of the Statutory Auditors** (following the expiration of the current ones, appointed on April 24, 2018, due to the end of their three-year term mandate), after determining the number of their members and their compensation.

The reports of the Directors on the appointment of the corporate bodies will be deposited in the IInfo storage system (www.linfo.it) and published in the website of the Company (www.saesgetters.com/investor-relations/area-investors/shareholders-meeting) within today.

The **Ordinary Shareholders' Meeting** will be called to resolve pursuant to article 123-ter, paragraphs 3-bis and 3-ter, of the Legislative Decree n. 58/1998, in favor or against it, on the **first section** of the **Remuneration report**, with a binding vote; pursuant to article 123-ter, paragraphs 4 and 6, in favor or against it, on the **second section** of the **Remuneration report**, with a non-binding vote.

The aforementioned report will be made available to the public in the Company website (www.saesgetters.com/investor-relations/area-investors/shareholders-meeting), in the IInfo storage system (www.linfo.it) and at the Company's headquarters on March 29, 2021.

The **Ordinary Shareholders' Meeting** will be also called to approve the **adjustment of the fees to Deloitte & Touche S.p.A. for the year 2020** in relation both to the independent auditing of the accounts and to the assignment concerning the limited examination of the Consolidated non-financial statement of SAES Getters S.p.A. and its subsidiaries, as requested by the same company respectively on June 5, 2020 and October 30, 2020.

The related report of the Directors will be available in the Company's website (www.saesgetters.com/investor-relations/area-investors/shareholders-meeting), in the IInfo system managed by Computershare S.p.A. (www.linfo.it) and at the Company's headquarters on March 19, 2021.

Finally, today the Board of Directors approved the **Report on corporate governance and ownership structure** and the **Consolidated statement on non-financial information**, both related to the year 2020.

The Report on corporate governance and ownership structure and the Report containing non-financial information, including the certification of the independent auditors, will be made available in the Company's website (www.saesgetters.com/en/investor-relations/financial-reports), in the IInfo system managed by Computershare S.p.A. (www.linfo.it) and at the Company's headquarters on March 29, 2021, together with the draft financial statements of SAES Getters S.p.A. and the consolidated financial statements, accompanied by the management reports of the Board of Directors, the Board of Statutory Auditors and the Independent Auditors.

The Board had already carried out, in the meeting of February 11, 2021, in compliance with the principle of 3.P.2 and of the application criterion 3.C.4 of the Corporate Governance Code, the **assessment of the independence requirements of the Directors** based on the requirements of the Corporate Governance Code and articles 147-ter, paragraph 4, and 148, paragraph 3 of the TUF, confirming the status of "independent" of the Directors Avv. Gaudiana Giusti, Dr Stefano Proverbio and Dr.ssa Luciana Rovelli and, based solely on the independence requirements set out in articles 147-ter, paragraph 4, and 148, paragraph 3, of the TUF, the "independent" qualification of Prof. Adriano De Maio.

At the meeting of February 11, 2021 the Board also verified the **persistence of the requirements of professionalism and integrity** that the **Statutory Auditors** must possess pursuant to the Decree of the Ministry of Justice of March 30,

2000, no. 162, as well as of **independence** pursuant to article 148, paragraph 3 of the TUF and of the application criterion 8.C.1. of the Corporate Governance Code (2018 version).

Metallurgy Division

Consolidated revenues of the Metallurgy Division amounted to €63 million in 2020, down by 2.2% compared to €64.4 million in 2019. The trend of the euro against the main foreign currencies led to an exchange rate effect negative and equal to -1.3%, net of which sales were substantially in line (organic decrease equal to -0.9%). The organic growth in the Security & Defense (+37.2%) and Electronic Devices (+19.9%) segments offset the general decrease in the other segments, allowing the Division to end the year with substantially continuous revenues, despite the critical impact of the Covid-19 crisis and the international tensions between the United States and China, that penalized the SMA Industrial sector above all.

Consolidated revenues of the Security & Defense Business amounted to €17.3 million in 2020, up by 35.4% compared to €12.8 million in 2019. Excluding the penalizing effect of exchange rates (-1.8%), organic growth was equal to +37.2%, thanks to higher sales of getter components for infrared sensors and night vision systems for defense applications, in addition to the good sales performance related to some orders for avionics and satellite telecommunication devices. Please note that the results of the security and defense sector were not affected by any economic implications related to the pandemic.

Consolidated revenues of the Electronic Devices Business amounted to €17 million in 2020, showing a strong growth (+18.3%) compared to €14.4 million in 2019. Net of the negative exchange rate effect (-1.6%), the price/quantity effect was positive and equal to +19.9%, mainly driven by infrared applications in thermal sensors for temperature and thermography measurements, whose growth was favored by the Covid-19 crisis.

Consolidated revenues of the Healthcare Diagnostics Business amounted to €4.5 million in 2020, in line with €4.4 million in 2019. Excluding the penalizing effect of exchange rates (-0.9%), sales grew organically by 1.3% thanks to the increase in the demand in the diagnostic imaging sector, partly favored by the Covid-19 crisis.

Consolidated revenues of the Lamps Business amounted to €3.2 million, down by -20.3% compared to €4.1 million in 2019. By excluding the negative exchange rate effect (-0.7%), the lamp sector showed an organic decrease of -19.6%, to be considered structural, due to the continuous decline in the market for fluorescent and discharge intensity lamps.

Consolidated revenues of the Thermal Insulated Devices Business were equal to €3 million in 2020, compared to €3.4 million in 2019 (-11.1%). The exchange rate effect was negative for -1%, while the organic decrease was -10.1%. The contraction was mainly due to the slowdown in the demand for vacuum bottles and insulated pipes for oil applications, due to Covid-19.

Consolidated revenues of the Sintered Components for Electronic Devices & Lasers Business were equal to €7.2 million in 2020, down (-15.4%) compared to €8.5 million in 2019. Net of the penalizing effect of exchange rates (-1.7%), the organic decrease was equal to -13.7%, mainly concentrated in avionics applications, penalized by the Covid-19 effect. On the other hand, thermal dissipation devices recorded revenues in line with 2019.

Consolidated revenues of the SMA Industrial Business were equal to €10.9 million in 2020, down by 35.8% compared to €17 million in 2019. Net of the negative exchange rate effect (-0.7%), the organic decrease was equal to -35.1%, concentrated in the automotive sector (also penalized by the Covid-19 effect) and in the consumer electronics sector (double effect of Covid-19 and international tensions between the United States and China).

The table below shows the 2020 revenues related to the various business segments, with evidence of the exchange rate effect and the organic change compared to the corresponding period of 2019.

Thousands of euro (except %)

Business	2020	2019	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Security & Defense	17,299	12,778	35.4%	37.2%	-1.8%
Electronic Devices	16,980	14,353	18.3%	19.9%	-1.6%
Healthcare Diagnostics	4,456	4,438	0.4%	1.3%	-0.9%
Lamps	3,248	4,073	-20.3%	-19.6%	-0.7%
Thermal Insulated Devices	3,001	3,377	-11.1%	-10.1%	-1.0%
Sintered Components for Electronic Devices & Lasers	7,152	8,452	-15.4%	-13.7%	-1.7%
SMA Industrial	10,894	16,969	-35.8%	-35.1%	-0.7%
Metallurgy Division	63,030	64,440	-2.2%	-0.9%	-1.3%

Gross profit of the Metallurgy Division was equal to €31.3 million in 2020, compared to €33.7 million in 2019, while the gross margin decreased from 52.3% to 49.6%. The decrease, both in absolute terms and as a percentage of consolidated revenues, was almost entirely attributable to the industrial SMA sector, heavily penalized by the double effect of the international tensions between the USA and China and by Covid-19 on the consumer electronics sector, and only by the Covid-19 effect on the automotive sector. The gross margin in the electronic devices sector also decreased (from 60.7% to 55.6%), despite the increase in revenues, due to a different product mix, but this decrease was offset by the increase the gross margin in the Security & Defense Business, deriving from higher sales and their related economies of scale.

Operating income of the Metallurgy Division amounted to €20.2 million in 2020, compared to €22.6 million in 2019: the decrease, equal to -€2.4 million, was in line with the decrease in gross profit. The increase in Research & Development costs (in particular, higher personnel expenses for the Parent Company) was offset by the reduction in commissions to third parties due to the lower sales of SMA educated wire, within the item "selling expenses".

Vacuum Technology Division

Consolidated revenues of the Vacuum Technology Division amounted to €12.5 million in 2020, showing a double digit growth (+17.8%) compared to €10.6 million in the previous year. Excluding the negative exchange rate effect (-1%), the organic growth was +18.8%, attributable to higher sales, especially in the latter part of the year, of pumps in the analytical instrumentation and particle accelerators sectors that, despite the pandemic, continued to invest in the planned projects. This growth offset the lower sales to research institutes and universities, more penalized by Covid-19.

The table below shows the revenues in 2020, with evidence of the exchange rate effect and of the organic change compared to the corresponding period of 2019.

Thousands of euro (except %)

Business	2020	2019	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Solutions for Vacuum Systems	12,479	10,592	17.8%	18.8%	-1.0%
Vacuum Technology Division	12,479	10,592	17.8%	18.8%	-1.0%

Gross profit of the Vacuum Technology Division amounted to €7.5 million in 2020, showing a strong growth (+32.4%) compared to €5.7 million in 2019. This growth was attributable both to higher sales and to the increase in margins (from 53.5% to 60.1%), favored by the different product mix, with higher sales in the particle accelerator sector, characterized by higher margins.

Operating income of the Vacuum Technology Division amounted to €3.7 million (29.7% of consolidated revenues), more than doubled compared to €1.8 million (16.6% of consolidated revenues) in the previous year. Also in this case, the strong increase was almost entirely due to the increase in revenues and in the gross profit, against aligned operating costs.

Medical Division

Consolidated revenues of the Medical Division amounted to €73.6 million in 2020, down by 13.4% compared to €85 million in the previous year. The exchange rate effect was negative and equal to -1.7%, net of which the organic variation was equal to -11.7%. Please note the impact of the Covid-19 crisis and the consequent reduction in the demand for medical devices due to the suspension of deferred surgeries, concentrated in the second and third quarters of the year, with a partial recovery only starting from the last months of the year. Also, it is worth highlighting the decrease in the sales made to a major US customer that reduced orders in 2020 due to high stock levels.

The table below shows the revenues in 2020, with evidence of the exchange rate effect and of the organic change compared to the corresponding period of 2019.

Thousands of euro (except %)

Business	2020	2019	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Nitinol for Medical Devices	73,579	84,979	-13.4%	-11.7%	-1.7%
Medical Division	73,579	84,979	-13.4%	-11.7%	-1.7%

Gross profit of the Medical Division was equal to €27.9 million in 2020, compared to €35.6 million in the 2019 (-21.5%), while the gross margin was equal to 38%, compared to 41.9% in the previous year: the decrease, both in absolute terms and as a percentage of revenues, was mainly due both to the effect of the Covid-19 pandemic on sales, and to the costs related to production inefficiencies for the construction of a new tube department in Bethel (in particular, increase in indirect production costs).

The year 2020 ended with an **operating income** equal to €19.8 million (27% of consolidated revenues), compared to €26.2 million (30.8% of consolidated revenues) in 2019. The decrease in gross profit, resulting from both the reduction in revenues due to the Covid-19 pandemic and the production inefficiencies for the construction of a new department dedicated to the processing of Nitinol pipes, was partially offset by lower operating expenses, favored also by the exchange rate effect (in particular, lower personnel costs, thanks to the higher flexibility of employment contracts in the USA and government measures to support businesses, as well as lower travel costs and fewer consultancy).

Specialty Chemicals Division

Consolidated revenues of the Specialty Chemicals Division were equal to €12.2 million in 2020, in line with €12.3 million in the previous year. By excluding the slightly negative exchange rate effect (-0.2%) the organic decrease was equal to -1%. Please note the growth in sales of dispensable dryers for OLED displays, also driven by the increase in the production of pulse oximeters in China due to Covid-19; in addition, in the USA there was also the expansion of the customer portfolio in photonics/electronics applications. This increase was offset by the decrease in turnover related to advanced components manufactured in the Avezzano plant and intended for the consumer electronics market that, despite the increase in volumes, suffered from a price tension.

The table below shows the revenues in 2020, with evidence of the exchange rate effect and of the organic change compared to 2019.

Thousands of euro (except %)

Business	2020	2019	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Functional Dispensable Products	12,180	12,334	-1.2%	-1.0%	-0.2%
Specialty Chemicals Division	12,180	12,334	-1.2%	-1.0%	-0.2%

Gross profit of the Specialty Chemicals Division was equal to €3.3 million in 2020 (27% of consolidated revenues), up by 17.2% compared to €2.8 million (22.7% of consolidated revenues) in the previous year. However, 2019 was penalized by costs for the disposal of non-compliant products equal to €0.6 million, net of which both the gross profit and the gross margin would have been aligned with those of 2020 (respectively

€3.4 million, equal to 27.4% of consolidated revenues in 2019): the commercial pressure in the sector of advanced components for the mobile phone market was balanced by the progressive consolidation of the sales of dispensable dryers for OLED passive matrix applications in China and Taiwan, characterized by higher margins.

Operating income of the Specialty Chemicals Division amounted to €1.6 million (12.8%), compared to €2.9 million (23.8%) in the previous year. Deducting the capital gain from the sale of IP to the joint venture Flexterra equal to €1.2 million from 2019, the operating profit was aligned in the two years.

Advanced Packaging Division

Consolidated revenues of the Advanced Packaging Division amounted to €7.4 million in 2020, down by 25.7% compared to €10 million in 2019. Sales were exclusively denominated in euro. The two figures are not comparable, since the offer in the second half of 2020 no longer included traditional metallized products, whose production was suspended at the end of June following the strategy of repositioning the offer on products with higher added value. In fact, sales in the third and fourth quarters were almost exclusively attributable to innovative lacquered products, intended for recyclable and compostable applications, for which an important double-digit growth was recorded, compared to the previous year. The decrease in the last quarter was due both to the physiological decline that characterizes the sector in the final part of the year, and to the slowdown of some innovation projects, due to the pandemic.

The table below shows the revenues in 2020, with evidence of the exchange rate effect and of the organic change compared to 2019.

Thousands of euro (except %)

Business	2020	2019	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Advanced Coatings	7,435	10,007	-25.7%	-25.7%	0.0%
Advanced Packaging Division	7,435	10,007	-25.7%	-25.7%	0.0%

Gross profit of the Advanced Packaging Division was equal to €0.5 million (7.3% of consolidated revenues), compared to €0.6 million (6% of consolidated revenues) in 2019: despite the decrease in revenues, please note the increase in the **gross margin**, an effect of the aforementioned consolidation of sales of lacquered products, characterized by higher added value, with the phase-out of the more traditional metallized products.

2020 ended with an **operating loss** of -€2.5 million, more limited compared to -€3.2 million in the previous year. Against an aligned gross profit, the reduction in operating expenses (in particular, lower R&D consultancy costs, lower transport costs on sales and reduction in travel costs, as well as lower commissions to agents) made it possible to contain the operating loss compared to 2019. Finally, please note that operating expenses in 2019 included extraordinary severance costs equal to €0.2 million.

Not Allocated Costs

It includes costs related to basic research processes, aimed at the diversification into innovative businesses, as well as corporate costs (costs that cannot be directly attributed or reasonably allocated to any business sector, but that refer to the Group as a whole).

The unallocated **cost of sales**, totaling €0.4 million, mainly refers to costs related to a project for the renovation and modernization of some production departments at the Lainate site.

The total unallocated **operating costs** amounted to -€26.5 million in 2020, compared to -€23.5 million 2019. Excluding extraordinary items (in 2020, €0.7 million for the aforementioned Covid-19 donations, as well as €0.6 million for extraordinary expenses⁹ that the Group had to incur in the face of the pandemic; in 2019, severance costs equal to €0.3 million), the unallocated operating loss is up by €2 million (from €23.1 million in 2019 to €25.1 million in 2020): the increase regarded in particular consultancy costs, especially in the IT area,

⁹ In particular, costs of sanitation and adaptation of accesses and spaces in order to guarantee the safety of workers, as well as health costs for prevention and consultancy and training costs linked to the pandemic.

for the implementation of new information systems, as well as costs for variable remuneration¹⁰ to Executive Directors.

Consolidated operating expenses were equal €53.2 million (31.6% of consolidated revenues) in 2020, compared to €53.4 million (29.3% of consolidated revenues) in 2019. Excluding the exchange rate effect (-€0.3 million), operating costs in 2020 were substantially in line with those of 2019. In particular, the organic reduction in **selling expenses** (-14%, due to lower travel and marketing costs as a result of the Covid-19 pandemic, as well as a reduction in commissions to third parties due to lower sales of SMA educated wire and the phase-out of metallized products and lower costs for severance¹¹) and in those of **research and development** (-5.2%, due to less consultancy, as well as lower travel costs and for the use of auxiliary materials, again due to Covid-19) was offset by an increase in **general and administrative expenses** (organic increase of +8.8%). The latter included extraordinary expenses for the management of the Covid-19 emergency equal to €0.6 million (in particular, costs of sanitizing and adapting accesses and spaces in order to guarantee the safety of workers, as well as health prevention costs and consultancy and training costs). There were also higher consultancy costs, especially in the IT area, for the purpose of implementing new information systems and higher costs for variable compensation to Executive Directors¹², as well as the amortization for the new Milan office of the Parent Company. Finally, please note that the general and administrative expenses of 2019 were penalized by extraordinary costs for severance equal to €0.3 million.

The net balance of the **other income (expenses)** was negative and equal to -€0.6 million compared to a positive balance equal to +€1.8 million in 2019. The difference, negative for -€2.4 million, was attributable to the costs for Covid-19 donations in 2020, equal to €0.7 million, as well as to the extraordinary income recorded in 2019 (income from related party, equal to €1.2 million, for the sale of IP owned by E.T.C. S.r.l. in liquidation to the joint venture Flexterra, Inc. and other extraordinary revenues, equal to €0.2 million, for insurance reimbursements and favorable settlement of disputes of legal nature, as well as an indemnity of €0.6 million received from the Parent Company for the disposal of non-compliant finished products, for reasons not attributable to SAES but to a subcontractor). Finally, please note, in 2020, the income of some Italian companies of the Group related to the tax credit on R&D expenses¹³ (€0.3 million) and the tax credit on sanitation¹⁴ costs (€32 thousand).

The net balance of **financial income and expenses** was negative and equal to -€1.2 million, compared to a positive balance of €6.6 million in 2019.

The negative change was mainly attributable to the fact that in 2019 the financial income on securities amounted to €7 million¹⁵, while in the current year the management of securities ended with only a slightly positive sign (€0.2 million): in fact, the sharp decline in the fair value of the securities recorded in the first months of the year, due to the negative impact of the Covid-19 pandemic in the financial markets, was gradually reabsorbed in the following months, enabling to end the year with a valuation of the securities in line with the value at December 31, 2019.

In addition, please note the higher interest expenses on short and long-term loans¹⁶, as well as higher bank commissions¹⁷ (in total, an increase of €0.8 million).

Write-downs of financial receivables and other financial assets amounted to €3 million in 2020, compared to €0.4 million in the previous year. The increase was mainly attributable to the write-down of the financial credit for the \$3 million convertible loan granted in July 2020 by SAES Getters International Luxembourg S.A. to Flexterra, Inc. This write-down, totaling €2.5 million (of which €2.4 million for principal and €0.1 million for interest accrued during the second half of the year), was a consequence of the fact that Flexterra's five-year plan does not provide for its recoverability.

Finally, please note that, in both years, the item included the write-down (€0.5 million in both 2020 and 2019) of the financial receivable for interest accrued during the year on interest-bearing loans granted in the past (from 2014 to 2018) by SAES Nitinol S.r.l. to the joint venture Actuator Solutions GmbH, also considered difficult to recover.

In 2020, the result deriving from the **evaluation with the equity method** of the joint ventures was overall negative and equal to -€1.7 million, of which -€1.7 million attributable to the joint venture Flexterra; +€0.3 million to the joint

¹⁰ In particular, the accrual for three-year monetary incentive plans, expiring at the end of the 2020.

¹¹ Please note that 2019 was penalized by extraordinary costs for severance equal to €0.2 million.

¹² In particular, the accrual for three-year monetary incentive plans, expiring at the end of the 2020.

¹³ Law December 27, 2019, no.160, article 1, paragraphs from 198 to 209 (Budget Law 2020).

¹⁴ D.L. 34/2020, article 125.

¹⁵ Of which €5.1 million for the valuation of securities at fair value and €2 million for coupons and for the disinvestment of securities, net of management fees.

¹⁶ Higher interest expense related to the loan signed in April 2019 to cover the disbursement for the purchase of treasury shares.

¹⁷ In particular, commissions on credit lines subscribed during the current year.

venture SAES RIAL Vacuum S.r.l and -€0.3 million for the release into the income statement of the conversion reserve generated in the past by the consolidation of the Asian subsidiaries of Actuator Solutions GmbH, following their liquidation. This figure compares with a cost equal to -€1.8 million in the previous year, mainly attributable to Flexterra. Please note that, despite the joint venture Actuator Solutions ended the year 2020 showing a slightly positive result, the share of the SAES Group in the result of this joint venture was not recorded by the Group, as the consolidated net equity of the joint venture is still negative, against an investment of SAES in the joint venture already fully reduced to zero.

The **write-downs of companies valued with the equity method** amounted to -€0.6 million at December 31, 2020 and were the consequence of the impairment test on the investment in Flexterra. The industrialization activity of the commercial partners took longer than the initial estimates, due to the Covid-19 crisis and the start of the actual production and sales activity by the joint venture is now expected by the end of 2021, with a delay of about one year compared to the initial forecasts. Due both to these delays and to the situation of general uncertainty, also following the Covid-19 pandemic, a 15% reduction in operating cash flows resulting from the five-year plan of the company was prudentially considered for the purposes of the impairment test and a 30% WACC was used, similar to the one used in the previous year and consistent with the current pilot production phase that the joint venture is undertaking. The analysis led to the cancellation of the investment in Flexterra at December 31, 2020; no provision for bad debts was recorded in relation to this investment, as there is currently no legal or implicit obligation to recapitalize the company by the SAES Group.

In the previous year, in addition to the write-down from the impairment test on the investment in Flexterra, equal to -€0.6 million, the item also included a provision for risks related to the investment in Actuator Solutions, equal to -€0.6 million.

The sum of the **exchange rate differences** recorded a negative balance amounting to -€0.5 million in 2020, compared to a still negative balance equal to -€0.1 million in 2019. Both results were mainly attributable to the effect of the fluctuations of the dollar against the euro on commercial transactions, also intra-group ones, mainly concentrated in the second part of the year.

Consolidated income before taxes amounted to €9.3 million (5.5% of consolidated revenues) in 2020, compared to €29.9 million in the previous year (16.4% of consolidated revenues).

The decrease was attributable both to the reduction in revenues and the consequent contraction of gross profit, as well as to the aforementioned non-recurring items that caused the decrease in operating income, in addition to the lower result of financial management, including write-downs.

Income taxes amounted to €4.5 million in 2020, down when compared to €10.2 million in 2019, mainly consisting of taxes of the US subsidiaries. The decrease compared to the previous year was mainly attributable to the reduction in US taxes due to lower taxable figures and to income taxes (instead of cost) of the subsidiary SAES Investments S.A., that ended 2020 with a negative pre-tax result, due to the fair value valuation of its securities portfolio, penalized by the Covid-19 crisis.

Please note that the item “income taxes” for the year 2020 included an income of €0.4 million related to the release of deferred tax liabilities of the Parent Company, following the realignment of the tax value of some assets, in application of the D.L. 104/2020.

The Group **tax rate** was 48.5% (34.2% in the previous year), still significant since both the Parent Company and SAES Coated Films S.p.A., similarly to the previous year, ended 2020 with a negative taxable income, not valued as a deferred tax asset.

Consolidated net income was equal to €4.8 million (2.8% of consolidated revenues) in 2020, compared to a net income of €19.8 million (10.9% of consolidated revenues) in 2019.

The **net income per ordinary share and per savings share** amounted respectively to €0.25699 and €0.27362 in 2020. These figures compare respectively with €0.99693 and €1.01356 in the previous year.

Consolidated net financial position as at December 31, 2020 was positive and equal to €95.7 million, compared with a net positive balance of €115.3 million as at December 31, 2019.

Despite the positive operating cash flows of over €12.5 million, the net financial position decreased compared to December 31, 2019 (decrease of -€19.6 million), mainly as a result of net investments in tangible and intangible fixed assets (-€13.2 million) and disbursements for dividends paid at the end of April 2020 (-€9.2 million). In addition, please note, within the investment management, investments in the venture capital fund EUREKA! and in the company

Cambridge Mechatronics Limited (-€1.4 million) and the positive cash flows, equal to €0.2 million¹⁸, related to the securities portfolio. Within the financial management, please note the negative flows related to leasing contracts amounting to -€3.4 million¹⁹, as well as the write-down of the principal portion of the convertible loan granted to Flexterra at the end of the year for -€2.4 million and interest accrued on bank loans for an amount of -€1.5 million.

The foreign exchange rate impact was negative and equal to -€1.3 million, mainly attributable to the effect of the devaluation of both the US dollar and the renminbi as at December 31, 2020, compared to the end of 2019, on cash and cash equivalents held in these currencies respectively by the US subsidiaries and the Chinese subsidiary SAES Getters (Nanjing) Co., Ltd.

The **operating cash flows** were positive and amounted to +€12.8 million and compares with cash flows equal to +€24.4 million in the previous year: to the reduction in self-financing, substantially in line with that recorded by consolidated EBITDA, it was added the higher increase in net working capital, only partially offset by the reduction in tax payments. With regard to working capital, there was a stock increase in the Nitinol business, due to the start-up of the new tube department in Bethel and the fluctuation of orders for Covid-19, as well as a different procurement timing of raw materials in the security and defense business. As far as debts are concerned, the reduction was mainly attributable to lower purchases of raw materials in the last part of the year due to both Covid-19 and the phase-out of metallized products in the packaging division. Finally, please note that the item “Trade payables” at December 31, 2019 included investments in new machinery for the advanced packaging sector.

Actuator Solutions

Actuator Solutions GmbH is based in Gunzenhausen (Germany) and is 50% jointly owned by SAES and Alfmeier Präzision, a German group operating in the fields of electronics and advanced plastic materials. This joint venture is focused on the development, production and commercialization of actuators using shape memory alloys in place of the engine. Its Asian subsidiaries Actuator Solutions Taiwan Co., Ltd. and Actuator Solutions (Shenzhen) Co., Ltd. completed the liquidation process, which began at the end of 2019, during the year 2020.

Actuator Solutions recorded net revenues equal to €14.2 million in 2020, down by 33.1% compared to €21.2 million in 2019: the automotive market, already suffering and further penalized by the Covid-19 crisis in the first two quarters of 2020, showed signs of a slight recovery starting from the third quarter that further strengthened in the last part of the year, as a confirmation of a new recovery in the sector. However, please note that the Covid-19 crisis also represented an opportunity for Actuator Solutions in the medical sector: thanks to a contract for the development and assembly of devices for Covid-19 rapid diagnostic tests, the company recorded revenues for a total value of approximately €1.7 million in 2020.

Finally, please note the agreement signed in the second half of 2020 with the partner Alfmeier Präzision for the initial transfer of one of the production lines of actuators for the seat comfort business, which will be followed by the sale of the other production assets in 2021. Based on this agreement, Alfmeier Präzision takes over the production process of actuators for the seat comfort market, paying Actuator Solutions GmbH a commission on sales, equal to the margin that the German company would have earned had it continued its production activity. This agreement further reduced the revenues of the joint venture in the automotive sector, replaced only by commissions, with no effect on its results.

Net income was positive and equal to €0.4 million in 2020, compared to a loss of -€2.8 million in 2019: despite the decrease in sales, the margins significantly improved, thanks both to the proceeds from engineering contracts signed with third parties, characterized by higher margins, and to the aforementioned good margins of the medical business related to the Covid-19 pandemic. Operating expenses significantly decreased following the closing-down of the business of the two Asian subsidiaries. Finally, please note, under the item “exchange rate differences”, a negative amount of €0.2 million deriving from the release into the income statement of the translation reserve generated by the consolidation of the Asian subsidiaries, following their liquidation.

The loss at December 31, 2019 included restructuring extraordinary expenses equal to €2.1 million²⁰ (including the write-down, equal to €1.6 million, of deferred tax assets on previous tax losses of the German parent company, valued as difficult to recover in the medium term), as well as extraordinary costs of €0.4 million (item “Other net income (expenses)”) related to an IT fraud suffered by the joint venture in the first part of 2019.

¹⁸ Coupons collected and capital gains on securities equal to + €2.1 million, net of management fees of -€0.3 million and the change in the fair value of the securities equal to -€1.6 million.

¹⁹ Financial payables for new leasing contracts entered into during the year equal to -€3.3 million and interest accrued in the period equal to -€0.2 million, net of the early termination of some contracts for +€0.1 million.

²⁰ Of which -€0.1 million related to the liquidation of Actuator Solutions (Shenzhen) Co., Ltd. and -€0.3 million related to the liquidation of Actuator Solutions Taiwan Co., Ltd.

Thousands of euro

Actuator Solutions	2020	2019
	100%	100%
Total net sales	14,183	21,202
Cost of sales	(10,671)	(17,390)
Gross profit	3,512	3,812
<i>% on sales</i>	<i>24.8%</i>	<i>18.0%</i>
Total operating expenses	(2,535)	(3,878)
Other income (expenses), net	157	(375)
Operating income (loss)	1,134	(441)
<i>% on sales</i>	<i>8.0%</i>	<i>-2.1%</i>
Interests and other financial income, net	(604)	(684)
Foreign exchange gains (losses), net	(151)	(55)
Income taxes	(2)	(1,636)
Net income (loss)	377	(2,816)

The share of the SAES Group in the result of this joint venture amounted to €0.2 million in 2020 (-€1.4 million in 2019) but it was not recorded by the Group as the shareholders' equity of Actuator Solutions GmbH is still negative for about €2.7 million²¹, against an investment of SAES in the joint venture already fully reduced to zero.

Please also note that as at December 31, 2019 a provision for risks of €0.6 million had been accrued, equal to the pro-quota financial resources necessary to Actuator Solutions for its operating activities. As at December 31, 2020, the provision had been used for about half of that amount.

Finally, during 2020, the financial receivable related to the interest accrued in the period on interest-bearing loans granted to the joint venture by SAES Nitinol S.r.l. in previous years, equal to €0.5 million, was written down because it was deemed difficult to recover (a similar write-down was recorded in the previous year).

SAES RIAL Vacuum S.r.l.

SAES RIAL Vacuum S.r.l., established at the end of 2015, is jointly controlled by SAES Getters S.p.A. (49%) and Rodofil S.r.l. (51%). The company is specialized in the design and manufacturing of vacuum chambers for accelerators, synchrotrons and colliders and combines at the highest level the competences of SAES in the field of materials, vacuum applications and innovation, with the experience of Rodofil in the design, assembling and fine mechanical productions, with the aim of offering absolutely excellent quality products and of successfully competing in the international markets.

SAES RIAL Vacuum S.r.l. ended the year 2020 with revenues equal to €5.6 million, up by 64.4% compared to €3.4 million in 2019: after a first quarter of 2020 heavily penalized by the delay of some large research projects, also due to the Covid-19 pandemic, in the following quarters the turnover increased, progressively returning to the initially expected levels.

Despite the slight decrease in gross margin (from 27.9% to 25.7%) due to the different product mix and the increase in G&A expenses (mainly, higher personnel costs), both the operating result and the net income increased by more than 56% thanks to the increase in revenues. In particular, the net income was equal to €0.6 million, compared to €0.4 million in the previous year.

²¹ Pro-quota amount at 50%.

Thousands of euro

SAES RIAL Vacuum S.r.l.	2020	2019
	100%	100%
Total net sales	5,636	3,428
Cost of sales	(4,185)	(2,470)
Gross profit	1,451	958
<i>% on sales</i>	<i>25.7%</i>	<i>27.9%</i>
Total operating expenses	(567)	(493)
Other income (expenses), net	43	126
Operating income (loss)	927	591
<i>% on sales</i>	<i>16.4%</i>	<i>17.2%</i>
Interests and other financial income, net	(38)	(27)
Foreign exchange gains (losses), net	0	0
Income taxes	(258)	(161)
Net income (loss)	631	403

The share of the SAES Group in the result of this joint venture was equal to +€0.3 million in 2020 (compared to +€0.2 million in the previous year).

Flexterra

Flexterra, Inc., based in Skokie (close to Chicago, Illinois, USA), was established at the end of 2016 as a development start-up with the objective of designing, manufacturing and commercializing materials and components for truly flexible displays. Flexterra, Inc. fully controls Flexterra Taiwan Co., Ltd.

SAES currently holds 46.73% of the share capital of the joint venture Flexterra, Inc.

Already during 2019 the Flexterra project had made further progress, albeit with some delay compared to the original forecasts. In particular, the joint venture continued the development activities on its organic materials and received the qualification of its formulations by an important Taiwanese manufacturer of OTFTs (Organic Thin Film Transistors). The industrialization of the OTFTs, that required a longer time than that initially estimated, also due to the Covid-19 crisis, is at an advanced stage and the start of the production and sales activities is expected to begin at the end of 2021, with a delay of about one year.

Flexterra, that qualifies as a joint venture, despite the first revenues equal to €54 thousand in 2020 (€16 thousand in the previous year) and a positive gross profit equal to €30 thousand (€15 thousand in 2019), ended the 2020 with a net loss equal to -€3.9 million, (-€4.3 million in 2019) due to operating expenses equal to €4.1 million (mainly costs for personnel employed in research activities and in general and administrative activities, consultancy fees, costs related to the management of patents and amortization of intangible assets, including intellectual property). The item “net financial income and interest”, negative for -€0.1 million, mainly included the interest accrued on the convertible loan of \$3 million granted in July by SAES Getters International Luxembourg S.A.

Thousands of euro

Flexterra	2020	2019
	100%	100%
Total net sales	54	16
Cost of sales	(24)	(1)
Gross profit	30	15
<i>% on sales</i>	<i>55.6%</i>	<i>93.8%</i>
Total operating expenses	(4,102)	(4,474)
Other income (expenses), net	2	1
Operating income (loss)	(4,070)	(4,458)
<i>% on sales</i>	<i>n.a.</i>	<i>n.a.</i>
Interests and other financial income, net	(116)	(1)
Foreign exchange gains (losses), net	270	77
Income taxes	41	36
Net income (loss)	(3,875)	(4,346)

The share of the SAES Group in the result of the joint venture amounted to -€1.8 million in 2020 (compared to -€2 million in the previous year).

The result of the impairment analysis was added to the evaluation using the equity method, with a write-down of €0.6 million, which zeroed the value of the investment at December 31, 2020. In particular, the impairment analysis prudently considered a 15% reduction in net cash flows related to production and sales activities, as resulting from the company's five-year plan, due to the general uncertainty, also following the Covid-19 pandemic. The write-down from the impairment test amounted to €-0.6 million at December 31, 2019 as well.

Finally, please note, at December 31, 2020, the overall write-down of the financial receivable related to the aforementioned convertible note, equal to €2.5 million (of which €2.4 million as principal and €0.1 million for interest accrued during the second part of the year). This write-down was a consequence of the fact that the Flexterra plan, approved by the Board of Directors of SAES Getters S.p.A. on February 11, 2021, does not provide for its recoverability in the five-year forecast period.

Reclassifications of the economic figures of 2019

Starting from January 1, 2020, the Group is organized into the following technological areas of competence (or "Divisions"):

- Metallurgy Division (that coincides with the previous Industrial operating sector, excluding the Solutions for Vacuum Systems Business, the Functional Chemical Systems Business and the advanced getters for the electronic consumers market, the latter previously classified within the Electronic Devices Business);
- Vacuum Technology Division (coinciding with the Solutions for Vacuum Systems Business, included in the Industrial operating sector);
- Medical Division (unchanged);
- Specialty Chemicals Division (that means advanced getters for the electronic consumers market, classified within the Electronic Devices Business in the previous year, in addition to the Functional Chemical Systems Business and the Flexterra business, the latter previously not allocated);
- Advanced Packaging Division (unchanged).

The economic figures of 2019 have been reclassified according to the new operating structure, to allow a homogeneous comparison with 2020.

Significant events occurred after the end of the year

On February 12, 2021 the SAES Group announced the submission of an **offer for the acquisition of 100% of the share capital of Strumenti Scientifici Cinel S.r.l. (CINEL)**, a consolidated international player in the sector of components and scientific equipment for synchrotrons and particle accelerators, based in the province of Padua. In particular, after obtaining the approval of the Board, SAES formalized an offer that will allow the parties to proceed with the finalization of the contractual agreements, whose signature is estimated by March 2021. The offer provides for the purchase of 100% of CINEL by SAES Getters S.p.A., directly or through a subsidiary. The price offered is equal to around €19 million, to be paid to CINEL shareholders, in proportion to the shares held by each one, in a single tranche and in cash already available to SAES. This consideration was defined by calculating the equity value, determined by adding algebraically to the enterprise value (equal to 8 times the EBITDA obtained as the arithmetic average of the EBITDA resulting from the approved financial statements related to the years 2019 and 2020, eventually adjusted for

non-recurring items) the net financial position (NFP) as at December 31, 2020. The difference between the values of NFP and net working capital (NWC) at the closing, compared to that at December 31, 2020, will determine a price adjustment.

The spaces currently used by CINEL, already sold to another company, will be leased through the signing of a specific contract lasting six years and tacitly renewable under the same conditions, for at least the same period, for a total annual rent of €0.1 million.

The deed of cession will also determine the commitment of the shareholders Aldo Bongiovanni and Sergio Bongiovanni to continue their collaboration with SAES in the role of Directors or as consultants for at least three years, in order to guarantee the business continuity.

The aim of the acquisition, for SAES, is to strengthen its competitive position in the vacuum sector, through an expansion of its product range for particle accelerators and synchrotrons, entirely Italian and at the forefront on a global scale.

Strumenti Scientifici Cinel S.r.l. achieved net revenues of approximately €7.6 million in 2020, with an EBITDA margin of 32.4%. In 2019, revenues were equal to €6.7 million, with an EBITDA margin of 23.2%. As at December 31, 2020, the company's shareholders equity amounted to €2.9 million, while the net financial position was positive for approximately €2.8 million. The company employs around 35 people.

With regard to the **investment** completed in the **EUREKA! Venture capital fund**, on February 25, 2021, an additional payment of €37 thousand was made, including both the portion of commissions and the management fees, and the portion of an investment made by the fund in an innovative start-up, a spin-off of the NEST laboratory of the *Scuola Normale Superiore di Pisa* and of the *Centro Nazionale delle Ricerche*, which has developed a point-of-care diagnostic system based on nanotechnological devices with an acoustic surface wave for the detection of molecules, focusing on the detection of brain trauma.

Business Outlook

In the first two months of 2021, consolidated net revenues were equal to €26.5 million, compared to €32.4 million in the corresponding period of 2020. Sales in the two-month period were heavily penalized by the **negative exchange rate** effect (-5.6%), while the organic decrease was equal to -12.6% (€4.1 million in absolute terms). Despite the significant increase in the **Vacuum Technology Division** (organic growth of +48.9%), the continuation of the negative effects of the Covid-19 pandemic, especially in the sector of Nitinol shape memory alloys (**Medical Division**), and the persistence of the international tensions between the United States and China, with an impact on the sector of industrial SMAs for consumer electronics (**Metallurgy Division**), caused the decrease in revenues in the first two months of 2021, compared to 2020. In the **Advanced Packaging Division**, the decrease was exclusively due to the phase-out of metallized products, that were taken off from the catalog in the second half of 2020.

The table below shows the revenues of the first two months of 2021 related to the various Divisions, with evidence of the exchange rate effect and the organic change, compared to the corresponding period of 2020.

Thousands of euro (except %)

Business	February 2021	February 2020	Total difference (%)	Organic change (%)	Exchange rate effect (%)
Security & Defense	2,996	3,510	-14.6%	-7.9%	-6.7%
Electronic Devices	2,168	2,461	-11.9%	-8.1%	-3.8%
Healthcare Diagnostics	850	1,059	-19.7%	-16.6%	-3.1%
Lamps	574	595	-3.5%	0.3%	-3.8%
Thermal Insulated Devices	619	579	6.9%	14.2%	-7.3%
Sintered Components for Electronic Devices & Lasers	1,147	1,472	-22.1%	-14.1%	-8.0%
SMA Industrial	1,877	2,356	-20.3%	-17.2%	-3.1%
Metallurgy Division	10,231	12,032	-15.0%	-9.9%	-5.1%
Solutions for Vacuum Systems	2,174	1,495	45.4%	48.9%	-3.5%
Vacuum Technology Division	2,174	1,495	45.4%	48.9%	-3.5%
Nitinol for Medical Devices	11,107	15,299	-27.4%	-20.1%	-7.3%
Medical Division	11,107	15,299	-27.4%	-20.1%	-7.3%
Functional Dispensable Products	1,917	1,868	2.6%	4.2%	-1.6%
Specialty Chemicals Division	1,917	1,868	2.6%	4.2%	-1.6%
Advanced Coatings	1,098	1,723	-36.3%	-36.3%	0.0%
Advanced Packaging Division	1,098	1,723	-36.3%	-36.3%	0.0%
Total Net Sales	26,527	32,417	-18.2%	-12.6%	-5.6%

By including within the Group's revenues also the share of the revenues of the joint ventures²², the **total revenues of the Group** in the **first two months of 2021** were equal to €28.2 million, down by 16.9% compared to €33.9 million in the corresponding period of 2020. The decrease was attributable to the drop in net consolidated revenues (-18.2%, as previously commented), only partially offset by the excellent sales of SAES RIAL Vacuum S.r.l. that almost tripled compared to those recorded in the first two months of 2020.

Thousands of euro

	February 2021	February 2020	Difference
Consolidated sales	26,527	32,417	(5,890)
50% sales of the joint venture Actuator Solutions	1,486	1,526	(40)
49% sales of the joint venture SAES RIAL Vacuum S.r.l.	351	124	227
46.73% sales of the joint venture Flexterra	0	9	(9)
Intercompany eliminations	(178)	(162)	(16)
Other adjustments	(2)	11	(13)
Total revenues of the Group	28,184	33,925	(5,741)

In 2021 it is necessary to proceed with cautiousness, being the year still influenced by the currency trend and the pandemic, even though signs of recovery are being registered in the segment of medical devices.

CINEL will contribute to the growth (assuming the completion of its acquisition) as well as the further strengthening of the offer in the ultra-high vacuum systems sector. With the gradual return to normality, we hope that the current year will be the one of the definitive consolidation in the market of innovative sustainable packaging solutions.

Please note that the figures refer to the Consolidated financial statements and the Draft of the financial statements of the Parent Company SAES Getters S.p.A. for the year ended December 31, 2020, being currently under verification by the Board of Statutory Auditors and by the Independent Auditors.

The Officer responsible for the preparation of corporate financial reports of SAES Getters S.p.A. certifies that, in accordance with the second subsection of article 154-bis, part IV, title III, second paragraph, section V-bis, of Legislative Decree February 24, 1998, no. 58, the financial information included in the present document corresponds to book of account and book-keeping entries.

The Officer responsible for the preparation of corporate financial reports
Giulio Canale

SAES Group

A pioneer in the development of getter technology, the SAES® Group is the world leader in a variety of scientific and industrial applications where stringent vacuum conditions are required. In 80 years of activity, the Group's getter solutions have been supporting technological innovation in the information display and lamp industries, in sophisticated high vacuum systems and in vacuum thermal insulation, in technologies spanning from large vacuum power tubes to miniaturized silicon-based microelectronic and micromechanical devices (MEMS).

Starting in 2004, by leveraging the core competencies in special metallurgy and in the materials science, the SAES Group has expanded its business into the advanced material markets, in particular the market of shape memory alloys, a family of materials characterized by super elasticity and by the property of assuming predefined forms when subjected to heat treatment. These special alloys, which today are mainly applied in the biomedical sector, are also perfectly suited to the realization of actuator devices for the industrial sector (domotics, white goods industry, consumer electronics, healthcare, automotive and luxury sector).

More recently, SAES has expanded its business by developing a technological platform that integrates getter materials in a polymeric matrix. These products, initially developed for OLED displays, are currently used in new application sectors, among which optoelectronics, photonics and the mobile sector. Among the new applications, the advanced packaging is a significantly

²² Actuator Solutions (50%), SAES RIAL Vacuum S.r.l. (49%) and Flexterra (46.73%).

strategic one, in which SAES is offering a range of new products for the food sustainable packaging and aims to compete with fully recyclable and compostable solutions.

A total production capacity distributed in ten facilities, a worldwide-based sale & service network and over 1,000 employees allow the Group to form a truly global enterprise.

SAES Group is headquartered in the Milan area (Italy).

SAES Getters S.p.A. is listed on the Italian Stock Exchange Market, STAR segment, since 1986.

*More information on the SAES Group is available in the website **www.saesgetters.com**.*

Contacts:

Emanuela Foglia

Investor Relations Manager

Tel. +39 02 93178 273

E-mail: investor_relations@saes-group.com

Corporate Media Relations

Close to Media

Tel. +39 02 70006237

Nicola Guglielmi

E-mail: nicola.guglielmi@closetomedia.it

Sofia Crosta

E-mail: sofia.crosta@closetomedia.it

Legenda:

Metallurgy Division	
Security & Defence	Getters and metal dispensers for electronic vacuum devices
Electronic Devices	Getters for microelectronic, micromechanical systems (MEMS) and sensors
Healthcare Diagnostics	Getters for X-ray tubes used in image diagnostic systems
Thermal Insulated Devices	Products for thermal insulation
Lamps	Getters and metal dispensers used in discharge lamps and fluorescent lamps
Sintered Components for Electronic Devices and Lasers	Cathodes and materials for thermal dissipation in electronic tubes, lasers and solid-state devices
SMA Industrial	Shape memory alloys actuator devices for the industrial sector (domotics, white goods industry, consumer electronics, healthcare, automotive and luxury sector)
Vacuum Technology Division	
Solutions for Vacuum Systems	Getter pumps for vacuum systems that find application in the industrial sector, in research and in particle accelerators
Medical Division	
Nitinol for Medical Devices	Nitinol raw material and components for the biomedical sector
Specialty Chemicals Division	
Functional Dispensable Products	Getter materials integrated in polymeric matrices for OLED applications, optoelectronics, photonics and mobile sector
Advanced Packaging Division	
Advanced Coatings	Lacquers and advanced plastic films for the sustainable packaging sector

Consolidated Net Sales by Geographic Location of Customer

Thousands of euro

Geographic Area	2020	2019
Italy	3,823	3,624
European countries	30,243	33,054
North America	92,982	101,943
Japan	6,688	5,528
South Korea	1,815	1,509
China	27,114	30,323
Rest of Asia	4,696	4,879
Rest of the World	1,342	1,492
Total Net Sales	168,703	182,352

Consolidated statement of profit or loss

Thousands of euro

	2020	2019
Total net sales	168,703	182,352
Cost of sales	(98,590)	(103,979)
Gross profit	70,113	78,373
R&D expenses	(10,421)	(11,052)
Selling expenses	(11,045)	(13,033)
G&A expenses	(31,721)	(29,306)
Write-down of trade receivables	(56)	26
Total operating expenses	(53,243)	(53,365)
Other income (expenses), net	(596)	1,764
Operating income (loss)	16,274	26,772
Interest and other financial income, net	(1,243)	6,585
Write-down of financial receivables and other financial assets	(2,965)	(414)
Income (loss) from equity method evaluated companies	(1,704)	(1,757)
Write-down of investments in equity method evaluated companies	(591)	(1,155)
Foreign exchange gains (losses), net	(477)	(104)
Income (loss) before taxes	9,294	29,927
Income taxes	(4,507)	(10,242)
Net income (loss) from continued operations	4,787	19,685
Income (loss) from discontinued operations	0	152
Net income (loss) before minority interest	4,787	19,837
Net income (loss) pertaining to minority interest	0	0
Net income (loss) pertaining to the Group	4,787	19,837

Consolidated statement of other comprehensive income

Thousands of euro

	2020	2019
Net income (loss) for the period from continued operations	4,787	19,685
Exchange differences on translation of foreign operations	(9,555)	1,638
Exchange differences on equity method evaluated companies	(630)	161
Total exchange differences	(10,185)	1,799
Total components that will be reclassified to the profit (loss) in the future	(10,185)	1,799
Actuarial gain (loss) on defined benefit plans	79	(479)
Income taxes	(19)	115
Actuarial gain (loss) on defined benefit plans, net of taxes	60	(364)
Fair value variations on investments in other companies	(110)	0
Income taxes	0	0
Total components that will not be reclassified to the profit (loss) in the future	(50)	(364)
Reversal of currency conversion reserve after the liquidation of equity method evaluated companies	278	0
Total components that have been reclassified to the profit (loss)	278	0
Other comprehensive income (loss), net of taxes - continued operations	(9,957)	1,435
Total comprehensive income (loss), net of taxes - continued operations	(5,170)	21,120
Net income (loss) for the period from discontinued operations	0	152
Total comprehensive income (loss), net of taxes - discontinued operations	0	152
Total comprehensive income (loss), net of taxes	(5,170)	21,272
<i>attributable to:</i>		
- Equity holders of the Parent Company	(5,170)	21,272
- Minority interests	0	0

Consolidated statement of profit or loss by Business Unit

Thousands of euro

	Metallurgy Division		Vacuum Technology Division		Medical Division		Specialty Chemicals Division		Advanced Packaging Division		Not Allocated		TOTAL	
	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
Total net sales	63,030	64,440	12,479	10,592	73,579	84,979	12,180	12,334	7,435	10,007	0	0	168,703	182,352
Cost of sales	(31,749)	(30,732)	(4,982)	(4,929)	(45,632)	(49,378)	(8,895)	(9,531)	(6,890)	(9,409)	(442)	0	(98,590)	(103,979)
Gross profit (loss)	31,281	33,708	7,497	5,663	27,947	35,601	3,285	2,803	545	598	(442)	0	70,113	78,373
Operating expenses and other income	(11,121)	(11,102)	(3,789)	(3,905)	(8,106)	(9,440)	(1,723)	136	(3,065)	(3,836)	(26,035)	(23,454)	(53,839)	(51,601)
Operating income (loss)	20,160	22,606	3,708	1,758	19,841	26,161	1,562	2,939	(2,520)	(3,238)	(26,477)	(23,454)	16,274	26,772

Consolidated income (loss) per share

Euro

	2020	2019
Net income (loss) per ordinary share	0.25699	0.99693
Net income (loss) per savings share	0.27362	1.01356

Consolidated Statement of Financial Position

Thousands of euro

	December 31, 2020	December 31, 2019
Property, plant and equipment, net	73,353	70,893
Intangible assets	41,165	45,216
Right of use	5,415	4,617
Securities	134,087	134,673
Other non current assets	13,984	15,775
Current assets	156,781	171,393
Total Assets	424,785	442,567
Shareholders' equity	238,162	252,530
Minority interest in consolidated	0	0
Total Shareholders' Equity	238,162	252,530
Non current liabilities	115,821	122,621
Current liabilities	70,802	67,416
Total Liabilities and Shareholders' Equity	424,785	442,567

Consolidated Net Financial Position

Thousands of euro

	December 31, 2020	June 30, 2020	December 31, 2019
Cash on hands	10	11	11
Cash equivalents	30,668	31,212	48,623
Cash and cash equivalents	30,678	31,223	48,634
Related parties financial assets, current	1	1	1
Securities - short term	70,661	70,125	70,779
Other current financial assets	11	0	0
Current financial assets	70,673	70,126	70,780
Bank overdraft	(32,514)	(27,066)	(27,195)
Current portion of long term debt	(5,199)	(5,237)	(5,365)
Derivative financial instruments	(32)	(40)	(50)
Other current financial liabilities	(1,001)	(1,679)	(900)
Current financial liabilities for leases	(1,932)	(1,771)	(1,876)
Current financial liabilities	(40,678)	(35,793)	(35,386)
Current net financial position	60,673	65,556	84,028
Related parties financial assets, non current	49	49	49
Securities - long term	134,087	130,236	134,673
Non current financial assets	134,136	130,285	134,722
Long term debt, net of current portion	(95,496)	(98,125)	(100,724)
Non current financial liabilities for leases	(3,571)	(2,072)	(2,710)
Non current financial liabilities	(99,067)	(100,197)	(103,434)
Non current net financial position	35,069	30,088	31,288
Net financial position	95,742	95,644	115,316

Consolidated Cash Flows Statement

Thousands of euro

	2020	2019
Net income (loss) from continued operations	4,787	19,685
Net income (loss) from discontinued operations	0	152
Current income taxes	5,174	8,317
Change in deferred income taxes	(958)	1,861
Depreciation, amortization and write down of non current assets	10,895	9,756
Net loss (gain) on disposal of fixed assets	(30)	(1,231)
Net gain on purification business disposal	0	(152)
Interest and other financial (income) expenses, net	6,503	(3,885)
Other non-monetary costs (revenues)	2,134	2,911
	28,505	37,414
Change in operating assets and liabilities	(8,366)	(2,346)
Payments of termination indemnities and similar obligations	(436)	(550)
Financial income received, net of payment of interests	(410)	25
Taxes paid	(6,496)	(10,119)
Net cash provided by (used by) operating activities	12,797	24,424
Purchase of tangible and intangible assets, net of proceeds from sales	(13,189)	(24,138)
Sale of intellectual property to related parties	0	2,291
Adjustment on consideration for the purification business disposal	0	(377)
Purchase of securities, net of disinvestments	(1,174)	(100,376)
Income from securities, net of management fees	2,115	1,822
Advances paid for the purchase of investments	0	(1,100)
Purchase of other investments	(1,395)	0
Cash flows provided by (used by) investing activities	(13,643)	(121,878)
Proceeds from financial liabilities, net of repayments	217	87,678
Financial receivables repaid (granted) from related parties	(2,628)	0
Interests receipts on financial receivables from related parties	1	1
Dividends payment	(9,198)	(16,580)
Interests and other expenses paid on loans	(1,466)	(880)
Repayment of financial liabilities for leased assets (interests included)	(2,212)	(1,625)
Purchase of treasury shares and related accessory costs	0	(93,382)
Other financial liabilities/assets	2	1
Cash flows provided by (used by) financing activities	(15,284)	(24,787)
Effect of exchange rate differences	(1,691)	367
Increase (decrease) in cash and cash equivalents	(17,821)	(121,874)
Cash and cash equivalents at the beginning of the period	48,521	170,395
Cash and cash equivalents at the end of the period	30,700	48,521

Actuator Solutions - SAES Group interest (50%)

Thousands of euro

Actuator Solutions	December 31, 2020	December 31, 2019
Statement of financial position	50%	50%
Non current assets	3,012	3,488
Current assets	1,809	1,343
Total Assets	4,821	4,831
Non current liabilities	4,306	4,625
Current liabilities	3,226	3,176
Total Liabilities	7,532	7,801
Capital Stock, Reserves and Retained Earnings	(2,970)	(1,553)
Net income (loss) for the period	189	(1,408)
Other comprehensive income (loss) for the period (*)	70	(9)
Total Equity	(2,711)	(2,970)

(*) Currency translation differences arising from the conversion in euro of the financial statements of Actuator Solutions Taiwan Co., Ltd. and Actuator Solutions (Shenzhen) Co., Ltd. from January 1, 2020 to the liquidation date, as well as upon the conversion reserve release to P&L after the liquidation of the two asian companies.

Actuator Solutions	2020	2019
Statement of profit or loss	50%	50%
Total net sales	7,092	10,601
Cost of sales	(5,336)	(8,695)
Gross profit	1,756	1,906
Total operating expenses	(1,268)	(1,939)
Other income (expenses), net	79	(188)
Operating income (loss)	567	(221)
Interests and other financial income, net	(302)	(342)
Foreign exchange gains (losses), net	(75)	(27)
Income taxes	(1)	(818)
Net income (loss)	189	(1,408)
Exchange differences	(5)	(9)
Release of conversion reserve for the liquidation of the subsidiaries	75	0
Total comprehensive income (loss) for the period	259	(1,417)

SAES RIAL Vacuum S.r.l. - SAES Group interest (49%)

Thousands of euro

SAES RIAL Vacuum S.r.l.	December 31, 2020	December 31, 2019
Statement of financial position	49%	49%
Non current assets	302	325
Current assets	1,695	983
Total Assets	1,997	1,308
Non current liabilities	201	192
Current liabilities	1,037	665
Total Liabilities	1,238	857
Capital Stock, Reserves and Retained Earnings	451	249
Net income (loss) for the period	309	198
Other comprehensive income (loss) for the period (*)	(1)	4
Total Equity	759	451

(*) Actuarial differences on the employee severance indemnities (TFR), according to the IAS 19.

SAES RIAL Vacuum S.r.l.	2020	2019
Statement of profit or loss	49%	49%
Total net sales	2,762	1,680
Cost of sales	(2,051)	(1,210)
Gross profit	711	470
Total operating expenses	(278)	(242)
Other income (expenses), net	21	62
Operating income (loss)	454	290
Interests and other financial income, net	(19)	(13)
Foreign exchange gains (losses), net	0	0
Income taxes	(126)	(79)
Net income (loss)	309	198
Actuarial gain (loss) on defined benefit plans, net of taxes	(1)	4
Totale comprehensive income (loss) for the period	308	202

Flexterra - SAES Group interest (46.73%)

Thousands of euro

Flexterra	December 31, 2020	December 31, 2019
Statement of financial position	46.73%	46.73%
Non current assets	5,628	6,837
Current assets	1,086	1,261
Total Assets	6,714	8,098
Non current liabilities	44	92
Current liabilities	1,343	255
Total Liabilities	1,387	347
Capital Stock, Reserves and Retained Earnings	7,595	9,465
Reserve for stock options plan	173	156
Net income (loss) for the period	(1,811)	(2,031)
Other comprehensive income (loss) for the period (*)	(630)	161
Total Equity	5,327	7,751

(*) Currency translation differences arising from the conversion in euro of the financial statements of Flexterra, Inc. and of Flexterra Taiwan Co., Ltd.

Flexterra	2020	2019
Statement of profit or loss	46.73%	46.73%
Total net sales	25	7
Cost of sales	(11)	0
Gross profit	14	7
Total operating expenses	(1,917)	(2,091)
Other income (expenses), net	1	0
Operating income (loss)	(1,902)	(2,084)
Interests and other financial income, net	(54)	0
Foreign exchange gains (losses), net	126	36
Income taxes	19	17
Net income (loss)	(1,811)	(2,031)
Exchange differences	(630)	161
Total comprehensive income (loss) for the period	(2,441)	(1,870)

Total statement of profit or loss of the Group
Thousands of euro

	2020							
	Consolidated profit or loss	50% Actuator Solutions	Intercory eliminations & other adjustments	49% SAES RIAL Vacuum S.r.l.	Intercory eliminations & other adjustments	46.73% Flexterra	Intercory eliminations & other adjustments	Total profit or loss of the Group
Total net sales	168,703	7,092	(319)	2,762	(601)	25		177,662
Cost of sales	(98,590)	(5,336)	319	(2,051)	601	(11)		(105,068)
Gross profit	70,113	1,756	0	711	0	14	0	72,594
% on sales	41.6%							40.9%
Total operating expenses	(53,243)	(1,268)		(278)		(1,917)	(515)	(57,221)
Other income (expenses), net	(596)	79		21		1		(495)
Operating income (loss)	16,274	567	0	454	0	(1,902)	(515)	14,878
% on sales	9.6%							8.4%
Interest and other financial income, net	(4,208)	(302)	241	(19)		(54)	1,186	(3,156)
Income (loss) from equity method evaluated companies	(1,704)		278		(309)		1,735	0
Write-down of investments from equity method evaluated companies	(591)		0				591	0
Foreign exchange gains (losses), net	(477)	(75)	0	0		126		(426)
Income (loss) before taxes	9,294	190	519	435	(309)	(1,830)	2,997	11,296
Income taxes	(4,507)	(1)		(126)		19		(4,615)
Net income (loss) from continued operations	4,787	189	519	309	(309)	(1,811)	2,997	6,681
Income (loss) from assets held for sale and discontinued operations	0							0
Net income (loss) before minority interest	4,787	189	519	309	(309)	(1,811)	2,997	6,681
Net income (loss) pertaining to minority interest	0							0
Net income (loss) pertaining to the Group	4,787	189	519	309	(309)	(1,811)	2,997	6,681

Covid-19 one-offs

Thousands of euro

Covid-19 one-offs	2020					
	Direct labor	Manufacturing overhead	R&D expenses	Selling expenses	G&A expenses	Total
Personnel cost	(156)	(76)	(54)	(13)	38	(261) (*)
Maintenance and repairs					164	164
Depreciation					2	2
Material and office material					132	132
Transport, insurance, freight-direct					4	4
Consultant fees					135	135
Canteen, cleaning, vigilance					147	147
Training					3	3
Other costs					2	2
Total extraordinary cost of sales and operating expenses Covid-19	(156)	(76)	(54)	(13)	627	328

(*) The amount is composed by:

- CIGO savings in Lainate plant, for -55 thousands of euro;
- savings for USA governmental misure to support companies and families, for -260 thousands of euro;
- additional personnel costs, for 54 thousands of euro.

Thousands of euro

Covid-19 one-offs	2020
Other income	32
Other expenses	(691)
Total other extraordinary income (expenses) Covid-19	(659)

Reclassification of the income statement figures as of December 31, 2019
Thousands of euro

	Metallurgy Division			Vacuum Technology Division			Medical Division			Specialty Chemicals Division			Advanced Packaging Division			Not Allocated			TOTAL		
	2019	Reclass.	2019 reclassified	2019	Reclass.	2019 reclassified	2019	Reclass.	2019 reclassified	2019	Reclass.	2019 reclassified	2019	Reclass.	2019 reclassified	2019	Reclass.	2019 reclassified	2019	Reclass.	2019 reclassified
Total net sales	87,366	(22,926)	64,440	0	10,592	10,592	84,979	0	84,979	0	12,334	12,334	10,007	0	10,007	0	0	0	182,352	0	182,352
Cost of sales	(45,192)	14,460	(30,732)	0	(4,929)	(4,929)	(49,378)	0	(49,378)	0	(9,531)	(9,531)	(9,409)	0	(9,409)	0	0	0	(103,979)	0	(103,979)
Gross profit (loss)	42,174	(8,466)	33,708	0	5,663	5,663	35,601	0	35,601	0	2,803	2,803	598	0	598	0	0	0	78,373	0	78,373
Operating expenses and other income	(16,088)	4,986	(11,102)	0	(3,905)	(3,905)	(9,440)	0	(9,440)	0	136	136	(3,836)	0	(3,836)	(22,237)	(1,217)	(23,454)	(51,601)	0	(51,601)
Operating income (loss)	26,086	(3,480)	22,606	0	1,758	1,758	26,161	0	26,161	0	2,939	2,939	(3,238)	0	(3,238)	(22,237)	(1,217)	(23,454)	26,772	0	26,772

Statement of profit or loss - SAES Getters S.p.A.

Thousands of euro

	2020	2019
Total net sales	63,854	62,066
Cost of sales	(35,694)	(34,602)
Gross profit	28,160	27,464
R&D expenses	(7,433)	(7,751)
Selling expenses	(6,207)	(7,351)
G&A expenses	(23,633)	(20,660)
Write-down of trade receivables	(53)	0
Total operating expenses	(37,326)	(35,762)
Other income (expenses), net	1,589	3,631
Operating income (loss)	(7,577)	(4,667)
Interest and other financial income, net	10,314	18,563
Foreign exchange gains (losses), net	(335)	(55)
Income (loss) before taxes	2,402	13,841
Income taxes	(150)	178
Net income (loss) from continued operations	2,252	14,019
Income (loss) from discontinued operations	0	396
Net income (loss)	2,252	14,415

Statement of other comprehensive income - SAES Getters S.p.A.

Thousands of euro

	2020	2019
Profit for the period	2,252	14,415
Actuarial gain (loss) on defined benefit plans	85	(350)
Income taxes	(20)	84
Actuarial gain (loss) on defined benefit plans, net of taxes	65	(266)
Fair value variations on investments in other companies	(110)	0
Total components that will not be reclassified to the profit (loss) in subsequent periods	(45)	(266)
Other comprehensive income (loss), net of taxes	(45)	(266)
Total comprehensive income (loss), net of taxes	2,207	14,149

Statement of Financial Position - SAES Getters S.p.A.

Thousands of euro

	December 31, 2020	December 31, 2019
Property, plant and equipment, net	35,525	34,439
Intangible assets	258	408
Right of use	2,885	948
Other non current assets	163,327	156,105
Current assets	167,844	180,024
Total Assets	369,839	371,924
Shareholders' Equity	200,240	207,231
Non current liabilities	103,878	108,600
Current liabilities	65,721	56,093
Total Liabilities and Shareholders' Equity	369,839	371,924

Statement of Cash Flows - SAES Getters S.p.A.

Thousands of euro

	2020	2019
Net income from continuing operations	2,252	14,019
Net income from discontinuing operations	0	396
Current income taxes	604	309
Change in deferred income taxes	(741)	(488)
Depreciation, amortization and write down of non current assets	4,858	4,758
Net gain on purification business disposal	0	(396)
Net loss (gain) on disposal of property, plant and equipment	(32)	(2)
Income (expenses) from investments	(10,841)	(17,966)
Interest and other financial income, net	583	(597)
Other non-monetary costs	1,980	2,074
	(1,337)	2,107
Change in operating assets and liabilities	(4,274)	1,434
Payments of termination indemnities and similar obligations	(148)	(492)
Financial income received, net of interests paid	(161)	74
(Payment) receipt of income taxes	376	(443)
Net cash provided by (used by) operating activities	(5,544)	2,680
Purchase of property, plant and equipment, net of proceeds from sales	(4,984)	(4,260)
Purchase of intangible assets	(98)	(49)
Dividends received, net of withholding taxes	10,635	18,697
Consideration for the purification business disposal	0	(125)
Other	(5,361)	(25,196)
Cash flows provided by (used by) investing activities	192	(10,933)
Proceeds from debts, net of repayments	380	87,626
Financial receivables repaid (granted) from related parties	2	(4,158)
Financial receivables/payables variation from related parties	1,925	12,615
Dividen paid	(9,197)	(16,580)
Purchase of own shares	0	(93,382)
Interests and other expenses paid on loans	(1,444)	(856)
Repayment of financial liabilities for leased assets (interests included)	(549)	(518)
Other financial liabilities/assets	3	(10)
Cash flows provided by (used by) financing activities	(8,880)	(15,263)
Effect of exchange rate differences	0	(0)
Increase (decrease) in cash and cash equivalents	(14,232)	(23,516)
Cash and cash equivalents at the beginning of the period	17,013	40,529
Cash and cash equivalents at the end of the period	2,781	17,013