

# 1Q 2025

## Consolidated Results

Rome, May 15<sup>th</sup> 2025

# Agenda

Highlights

2

1Q 2025 Results

6

Closing Remarks

15

Annexes

17



# Highlights

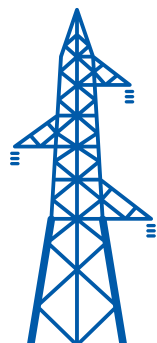
1Q 2025 Results

Closing Remarks



# Highlights

## Latest main achievements



- ▶ Group's **2024-2028 Industrial Plan Update** presentation
- ▶ **2025 National Development Plan:** over €23bn of investment foreseen in the next 10 years
- ▶ **12 development projects** for the national transmission grid **authorized**



- ▶ **S&P Global Ratings upgrades the rating to A-** from BBB+, with stable outlook
- ▶ **Moody's confirms the rating at Baa2**, with stable outlook
- ▶ New issue of a **750mn green Bond** and **ESG-linked Revolving Credit Facility** of €1.8bn **refinanced**

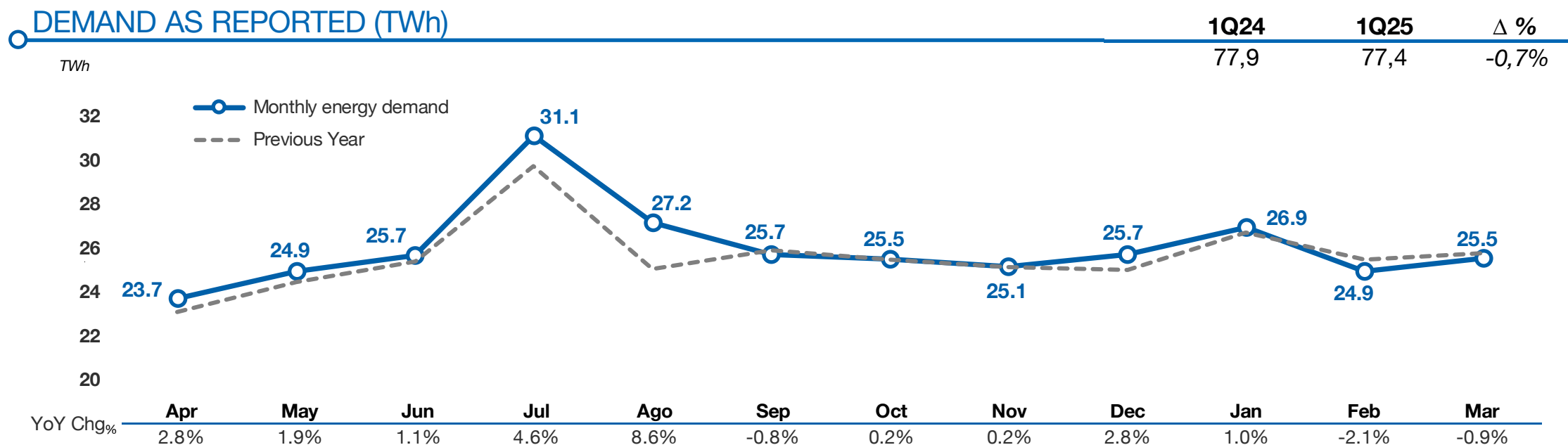


**Terna Foundation** starts its projects

## Focus on the execution of updated Plan targets

# Highlights

## Demand Evolution – Last 12 months



### 1Q 2025

- National Demand at 77 TWh, o/w 33% covered by RES
- Net Total Production at 65 TWh, o/w 40% covered by RES

**33% of National Demand covered by RES**

# Highlights

## 1Q 2025 Key Numbers

	1Q 2024	1Q 2025	Δ vs 1Q 2024
	Actual €mn	Actual €mn	
Revenues	858	902	+5%
EBITDA	628	652	+4%
Group Net Income <sup>1</sup>	268	275	+3%
Capex	483	562	+16%
Net Debt <sup>2</sup>	11,160	11,127	

**Solid P&L results and strong capex delivery**

1. Attributable to Terna  
2. 2024 Value related to FY

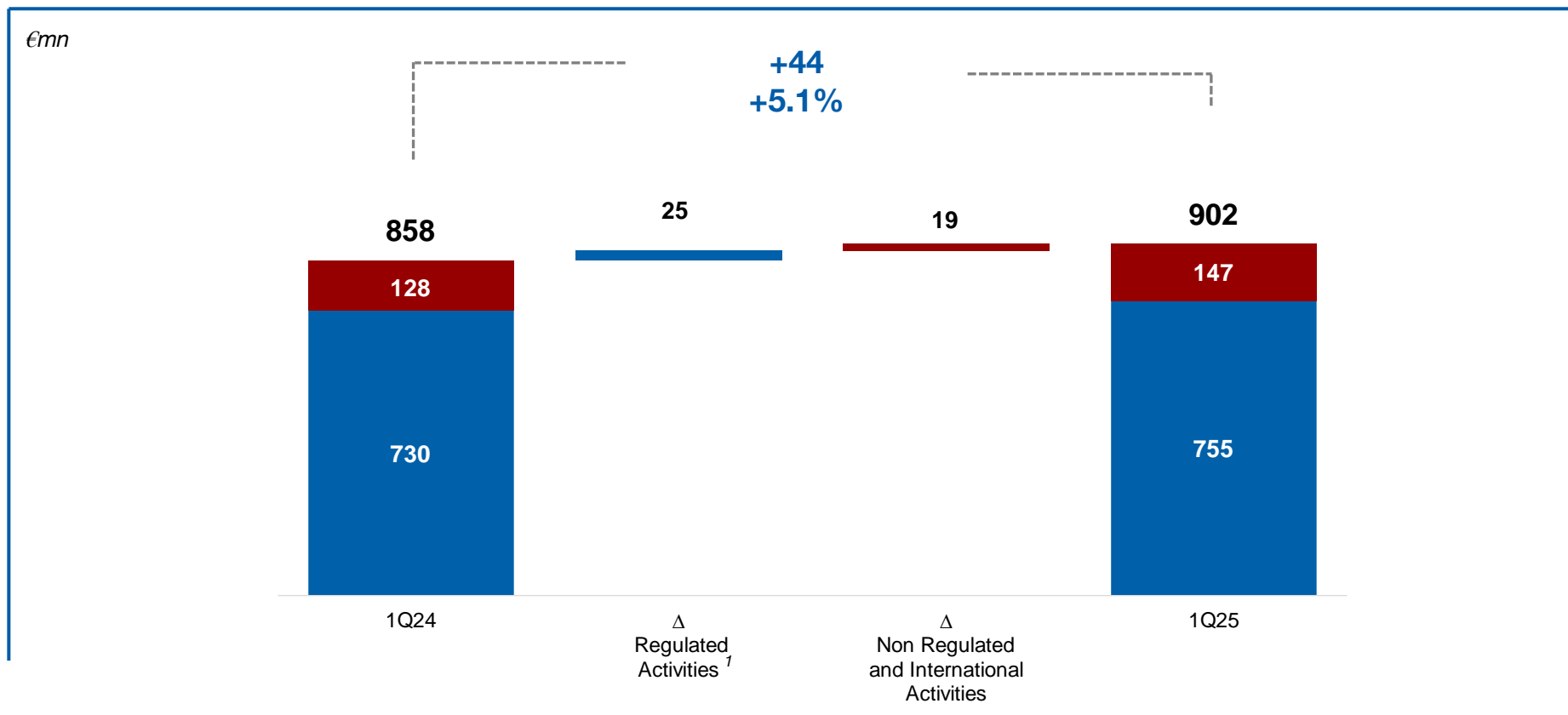


# 1Q 2025 Results

Closing Remarks

# 1Q 2025 Results

## Revenues



## Revenues increase in all business areas

Note: figures may not add up due to rounding

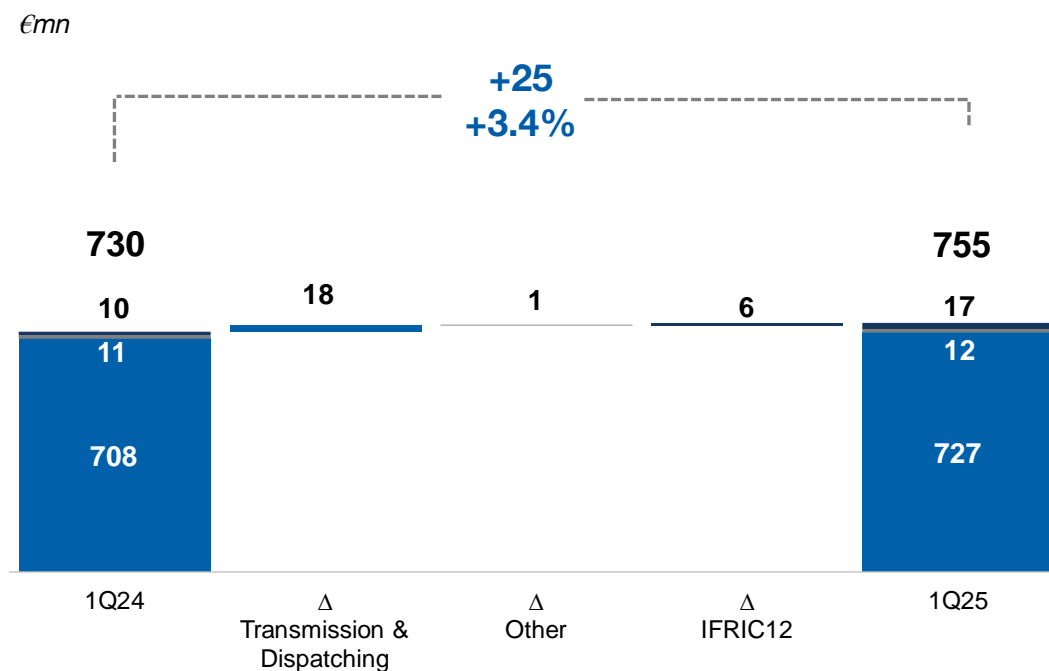
1. Including IFRIC12



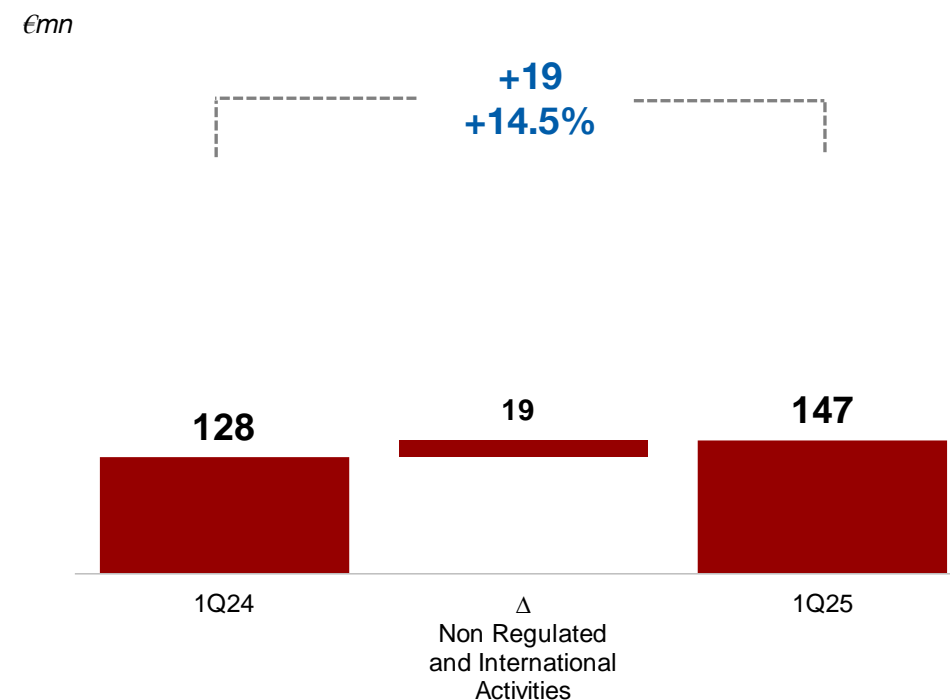
# 1Q 2025 Results

## Revenues Analysis

### REGULATED



### NON-REGULATED & INTERNATIONAL

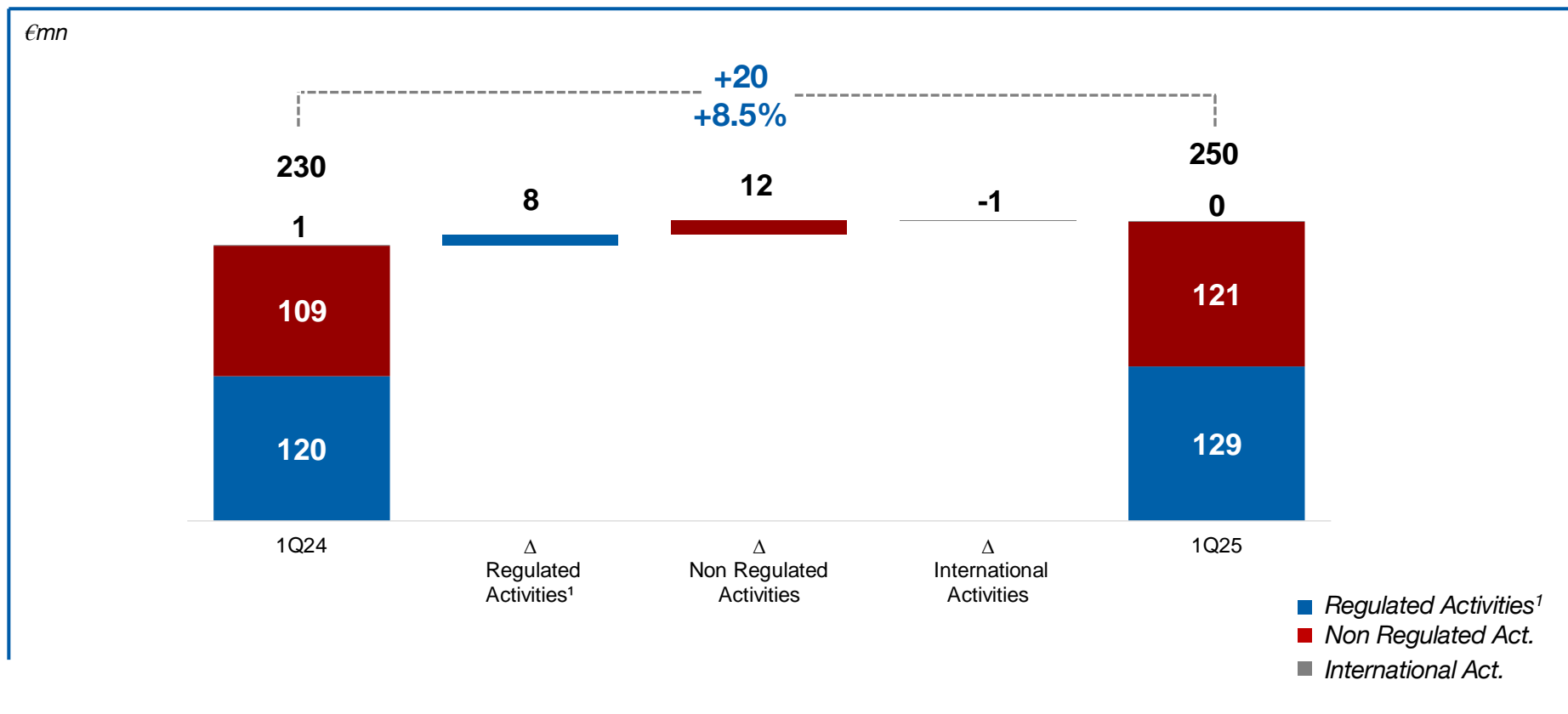


**Both Regulated and Non Regulated revenues as growth driver**

Notes: figures may not add up due to rounding

# 1Q 2025 Results

## Opex



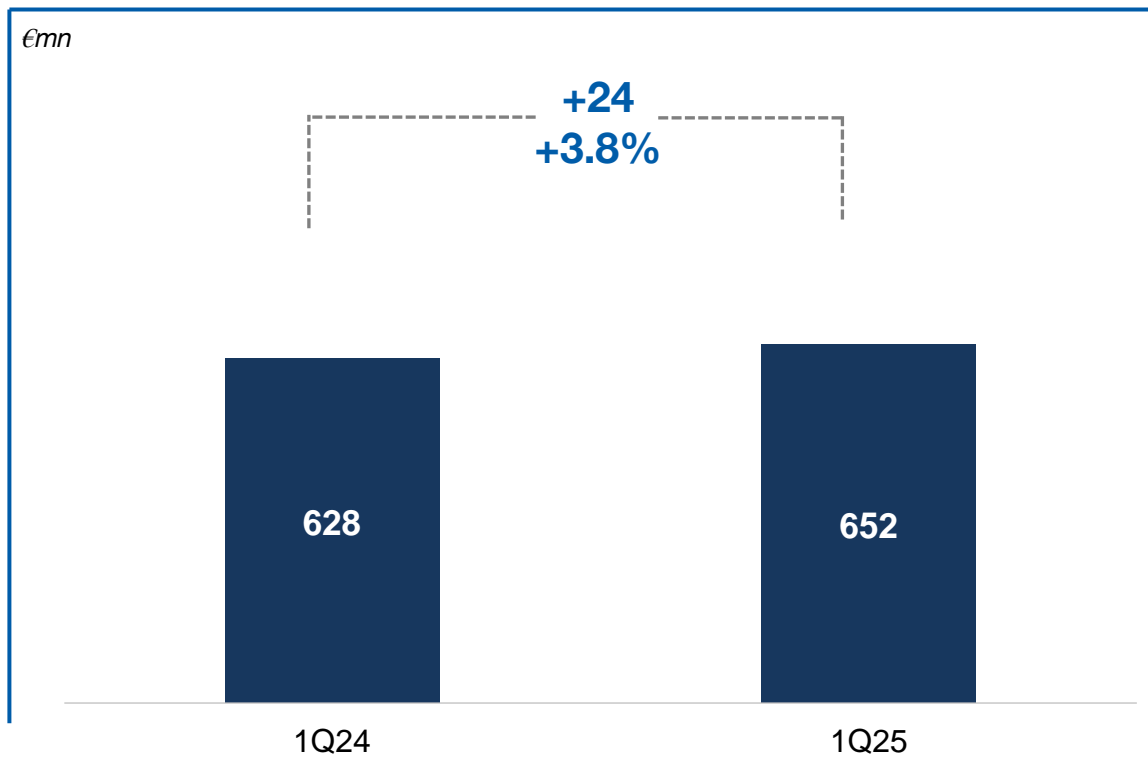
**Operating costs dynamic driven by increasing volume of activities**

Note: figures may not add up due to rounding; 1. Including IFRIC12

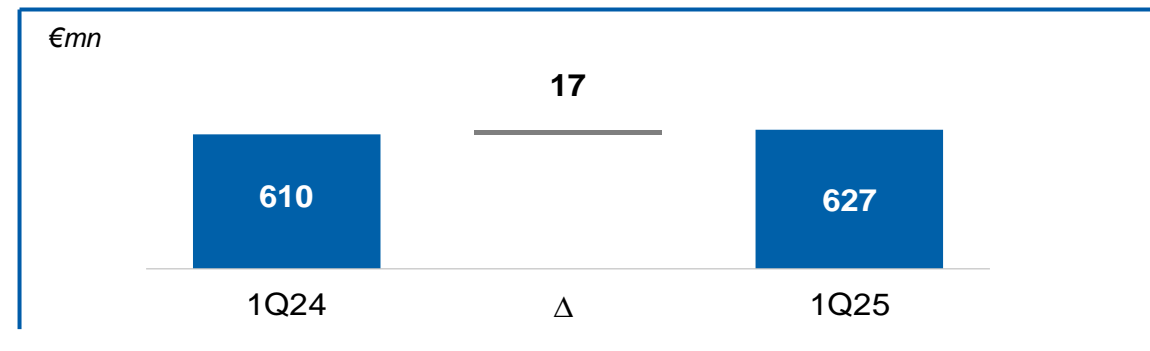
# 1Q 2025 Results

## EBITDA

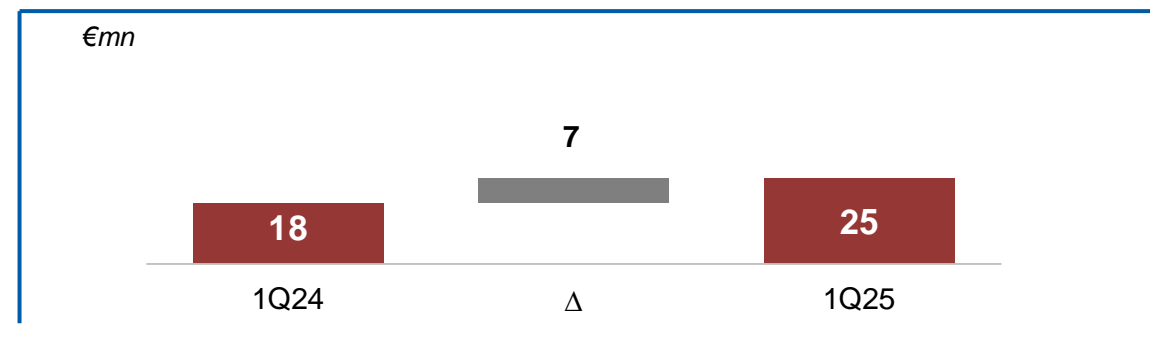
### GROUP



### REGULATED



### NON-REGULATED & INTERNATIONAL

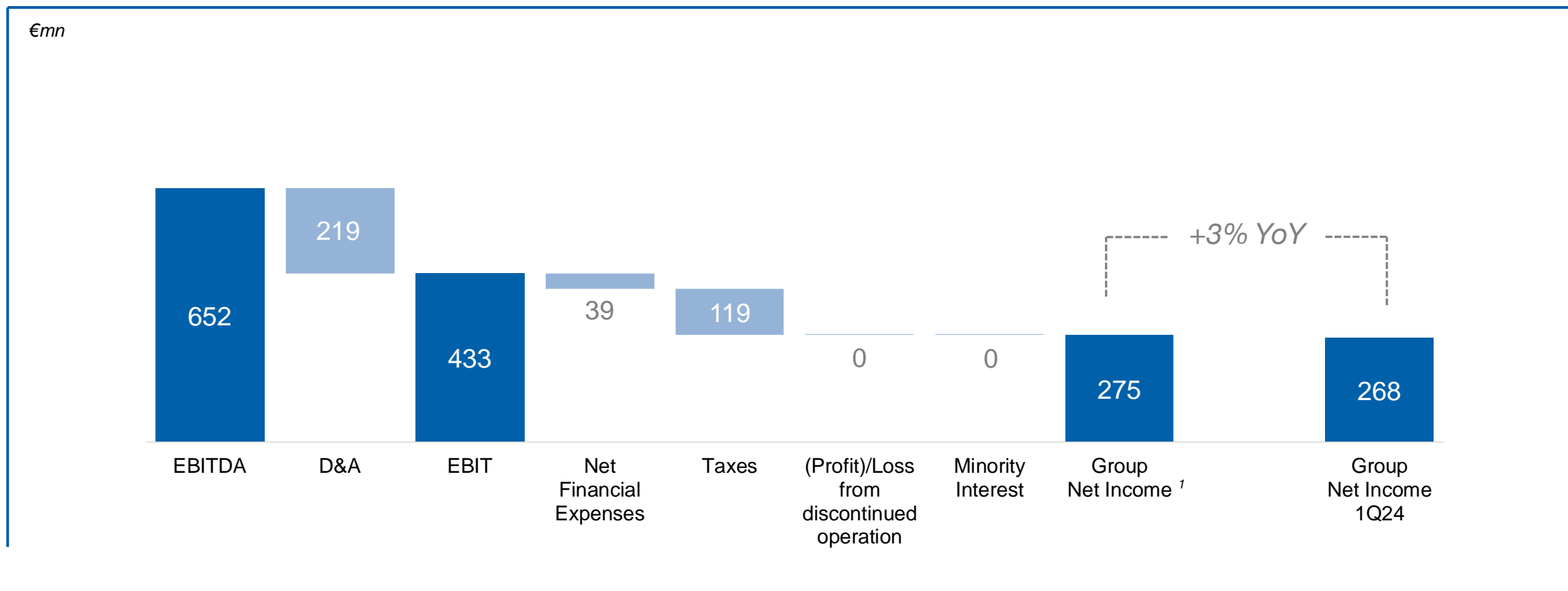


**Steady growth from Regulated business and acceleration of Non Regulated**

Notes: figures may not add up due to rounding

# 1Q 2025 Results

## From EBITDA to Net Income



### +3% increase in Group Net Income

Note: figures may not add up due to rounding  
1. Attributable to Terna

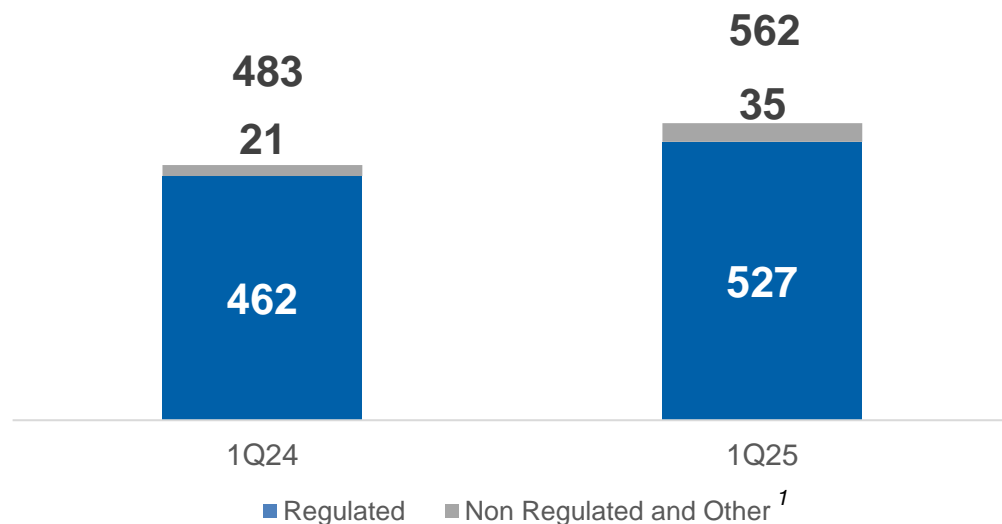


# 1Q 2025 Results

## Capex

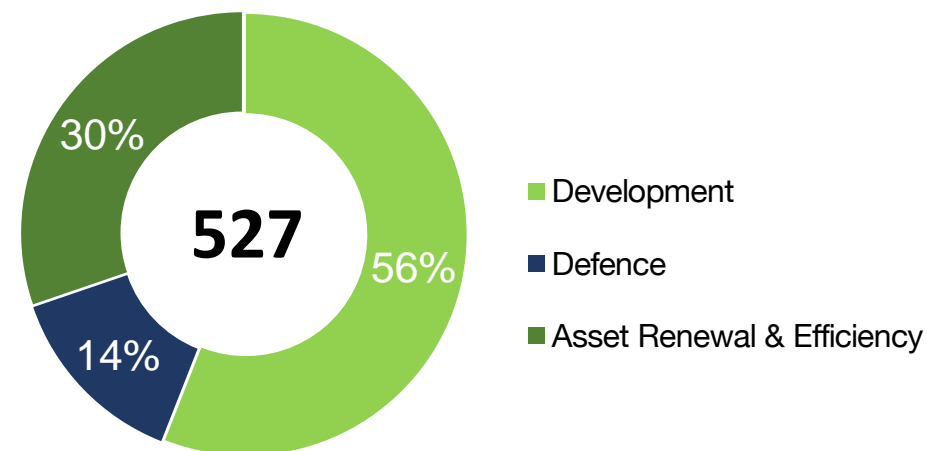
### TOTAL CAPEX

€mn



### REGULATED CAPEX

€mn



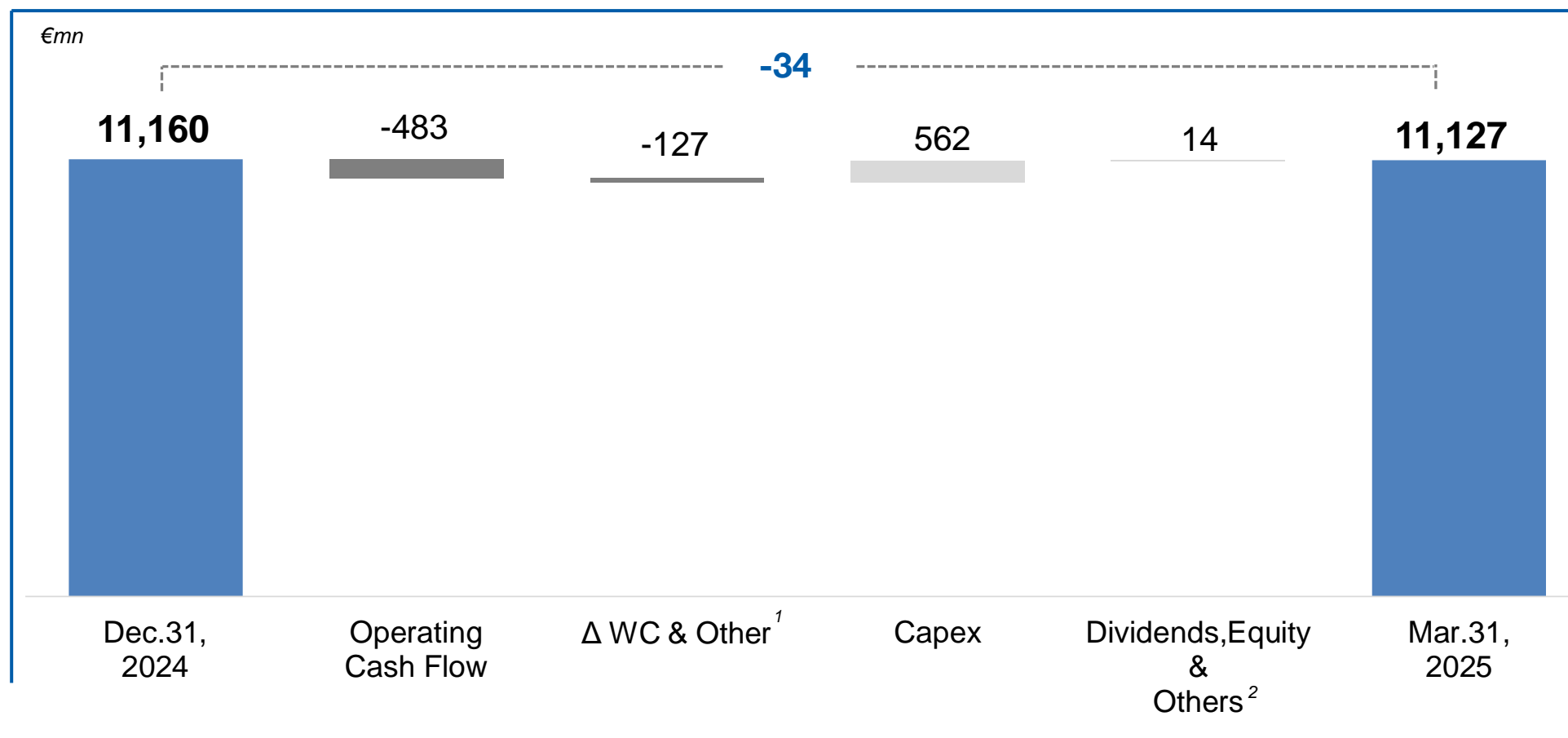
**Focus on execution of our investment plan: Capex +16%**

Note: figures may not add up due to rounding

1. Of which about 28 €mn of Capitalized Financial Charges in 1Q25 and 14 €mn in 1Q24

# 1Q 2025 Results

## Cash Flow & Net Debt Evolution



## Net debt evolution under control

Note: figures may not add up due to rounding;

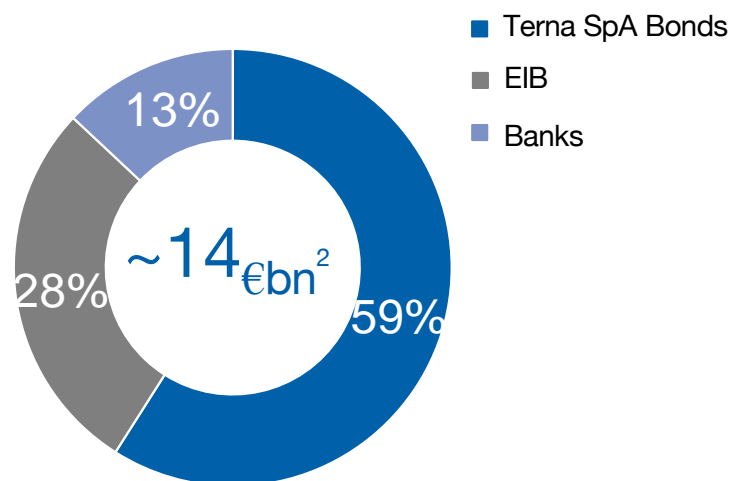
1. Including Other Fixed Assets Changes

2. Including Assets Held for Sale, Cash Flow Hedge reserve and other

# 1Q 2025 Results

## Net Debt Evolution & Financial Structure

### GROSS DEBT BREAKDOWN<sup>1</sup>



### KEY RATIOS<sup>3</sup>

#### Fixed/Floating Ratio

~ 88% Fixed

*Calculated on Gross Debt*

#### Maturity

~ 6 years

## Ensuring long-term visibility and a solid financial structure

1. Percentages calculated on Gross Debt nominal value
2. IAS value
3. Key ratios calculated on Medium/Long Term Debt



# Closing Remarks



# Closing Remarks

***Driving the energy transition and reinforcing resilience efforts***

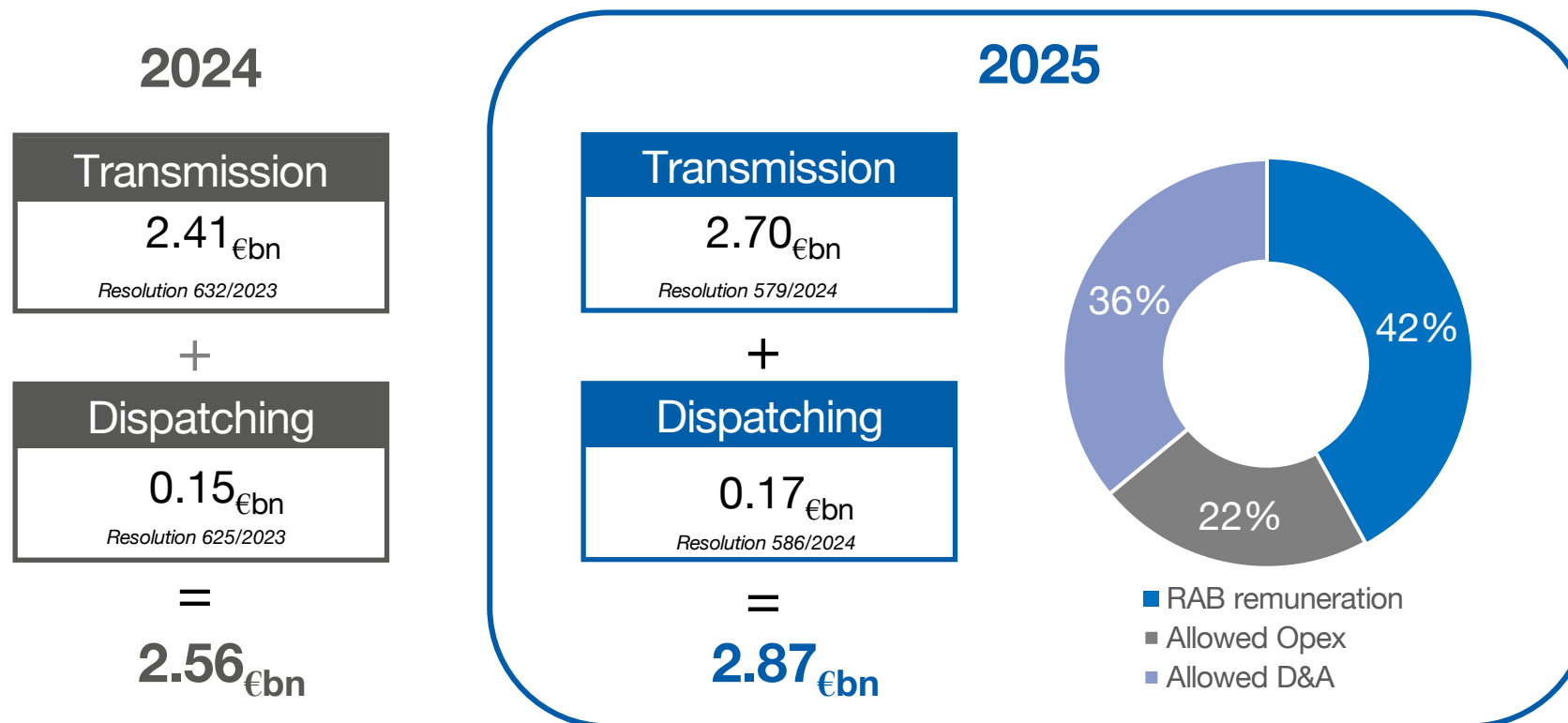
***Well on track on the execution of our investment plan***

***Reaffirming financial stability and low-risk profile***

# Annexes

# Annexes

## 2025 Total Grid Fee update<sup>1</sup>



Notes: 1) ARERA Resolutions and Terna's preliminary estimates, net of pass-through items

# Annexes

## Consolidated Income Statement<sup>1</sup>

€ mn	1Q25	1Q24	Δmn	Δ%
<b>Total Revenue</b>	<b>902</b>	<b>858</b>	<b>44</b>	<b>5.1%</b>
<i>Regulated Activities</i>	755	730	25	3.4%
Transmission	678	607	71	11.7%
Dispatching	48	101	-53	-52.2%
Other <sup>2</sup>	12	11	1	7.1%
IFRIC12	17	10	6	59.6%
<i>Non Regulated and International Activities</i>	147	128	19	14.5%
<b>Total Costs</b>	<b>250</b>	<b>230</b>	<b>20</b>	<b>8.5%</b>
<i>Regulated Activities</i>	129	120	8	6.8%
Labour Costs	72	64	9	13.5%
External Costs	36	39	-2	-5.9%
Other <sup>2</sup>	3	8	-4	-57.3%
IFRIC12	17	10	6	59.6%
<i>Non Regulated Activities</i>	121	109	12	11.0%
<i>International Activities</i>	0	1	-1	-66.7%
<b>EBITDA</b>	<b>652</b>	<b>628</b>	<b>24</b>	<b>3.8%</b>
D&A	219	209	10	4.8%
<b>EBIT</b>	<b>433</b>	<b>419</b>	<b>14</b>	<b>3.4%</b>
Net Financial Charges	39	37	2	6.3%
<b>Pre Tax Profit</b>	<b>394</b>	<b>382</b>	<b>12</b>	<b>3.1%</b>
Taxes	119	112	7	6.3%
Tax Rate (%)	30.1%	29.2%	-	0.9 pp
<b>Net Income</b>	<b>275</b>	<b>271</b>	<b>5</b>	<b>1.8%</b>
Profit/(Loss) From Discontinued Operations	0	-3	3	110.0%
<b>Total Net Income</b>	<b>276</b>	<b>268</b>	<b>8</b>	<b>3.0%</b>
Minority Interest	0	-1	1	-166.7%
<b>Group Net Income</b>	<b>275</b>	<b>268</b>	<b>7</b>	<b>2.6%</b>

Notes: figures may not add up due to rounding;

1. Managerial Accounting

2. Including Quality of Service



# Annexes

## Consolidated Balance Sheet

€ mn	Mar. 31,2025	Dec. 31,2024	Δmn
<i>PP&amp;E</i>	19,571	19,237	334
<i>Intangible Asset</i>	990	982	8
<i>Financial Inv. and Other</i>	547	485	62
<b>Total Fixed Assets</b>	<b>21,107</b>	<b>20,704</b>	<b>403</b>
Net WC	-2,213	-2,025	-188
Funds	22	10	12
<b>Net Capital Invested</b>	<b>18,917</b>	<b>18,689</b>	<b>228</b>
<i>Net Assets Held for Sale</i>	15	15	0
<b>Total Net Capital Invested</b>	<b>18,932</b>	<b>18,704</b>	<b>227</b>
<i>Financed by:</i>			
Consolidated Net Debt	11,127	11,160	-34
Total Shareholder's Equity	7,805	7,544	261
<b>Total</b>	<b>18,932</b>	<b>18,704</b>	<b>227</b>

# Annexes

## Consolidated Cash Flow

€ mn	1Q25	1Q24
<i>Total Net Income</i>	276	268
<i>D&amp;A<sup>1</sup></i>	219	209
<i>Net Change in Funds</i>	-12	-15
<b>Operating Cash Flow</b>	<b>483</b>	<b>461</b>
<i>Δ Working Capital &amp; Other<sup>2</sup></i>	127	-62
<b>Cash Flow from Operating Activities</b>	<b>610</b>	<b>399</b>
<i>Capital Expenditures</i>	-562	-483
<b>Free Cash Flow to Equity</b>	<b>48</b>	<b>-84</b>
<i>Net Assets Held for Sale</i>	0	3
<i>Dividends &amp; Equity<sup>3</sup></i>	-15	-12
<b>Change in Net Cash (Debt)</b>	<b>34</b>	<b>-93</b>

Notes: figures may not add up due to rounding;

1. Net of assets' disposal

2. Including Other Fixed Assets Changes

3. Including Cash Flow Hedge accruals, Hybrid Green Bond and other

# Disclaimer

*THIS DOCUMENT HAS BEEN PREPARED BY TERNA S.P.A. (THE "COMPANY") FOR THE SOLE PURPOSE DESCRIBED HEREIN. IN NO CASE MAY IT BE INTERPRETED AS AN OFFER OR INVITATION TO SELL OR PURCHASE ANY SECURITY ISSUED BY THE COMPANY OR ITS SUBSIDIARIES.*

*THE CONTENT OF THIS DOCUMENT HAS A MERELY INFORMATIVE AND PROVISIONAL NATURE AND THE STATEMENTS CONTAINED HEREIN HAVE NOT BEEN INDEPENDENTLY VERIFIED. NEITHER THE COMPANY NOR ANY OF ITS REPRESENTATIVES SHALL ACCEPT ANY LIABILITY WHATSOEVER (WHETHER IN NEGLIGENCE OR OTHERWISE) ARISING IN ANY WAY FROM THE USE OF THIS DOCUMENT OR ITS CONTENTS OR OTHERWISE ARISING IN CONNECTION WITH THIS DOCUMENT OR ANY MATERIAL DISCUSSED DURING THE PRESENTATION.*

*THIS DOCUMENT MAY NOT BE REPRODUCED OR REDISTRIBUTED, IN WHOLE OR IN PART, TO ANY OTHER PERSON. THE INFORMATION CONTAINED HEREIN AND OTHER MATERIAL DISCUSSED AT THE CONFERENCE CALL MAY INCLUDE FORWARD-LOOKING STATEMENTS THAT ARE NOT HISTORICAL FACTS, INCLUDING STATEMENTS ABOUT THE COMPANY'S BELIEFS AND EXPECTATIONS. THESE STATEMENTS ARE BASED ON CURRENT PLANS, ESTIMATES, PROJECTIONS AND PROJECTS, AND CANNOT BE INTERPRETED AS A PROMISE OR GUARANTEE OF WHATSOEVER NATURE.*

*HOWEVER, FORWARD-LOOKING STATEMENTS INVOLVE INHERENT RISKS AND UNCERTAINTIES AND ARE CURRENT ONLY AT THE DATE THEY ARE MADE. WE CAUTION YOU THAT A NUMBER OF FACTORS COULD CAUSE THE COMPANY'S ACTUAL RESULTS AND PROVISIONS TO DIFFER MATERIALLY FROM THOSE CONTAINED IN ANY FORWARD-LOOKING STATEMENT. SUCH FACTORS INCLUDE, BUT ARE NOT LIMITED TO: TRENDS IN COMPANY'S BUSINESS, ITS ABILITY TO IMPLEMENT COST-CUTTING PLANS, CHANGES IN THE REGULATORY ENVIRONMENT, DIFFERENT INTERPRETATION OF THE LAW AND REGULATION, ITS ABILITY TO SUCCESSFULLY DIVERSIFY AND THE EXPECTED LEVEL OF FUTURE CAPITAL EXPENDITURES. THEREFORE, YOU SHOULD NOT PLACE UNDUE RELIANCE ON SUCH FORWARD-LOOKING STATEMENTS. TERNA DOES NOT UNDERTAKE ANY OBLIGATION TO UPDATE FORWARD-LOOKING STATEMENTS TO REFLECT ANY CHANGES IN TERNA'S EXPECTATIONS WITH REGARD THERETO OR ANY CHANGES IN EVENTS.*

*EXECUTIVE IN CHARGE OF THE PREPARATION OF ACCOUNTING DOCUMENTS "FRANCESCO BECCALI" DECLARES, PURSUANT TO PARAGRAPH 2 OF ARTICLE 154-BIS OF THE CONSOLIDATED LAW ON FINANCE, THAT THE ACCOUNTING INFORMATION CONTAINED IN THIS PRESENTATION, FOR WHAT CONCERNS THE ACTUAL FIGURES, CORRESPONDS TO THE DOCUMENT RESULTS, BOOKS AND ACCOUNTING RECORDS.*