

# 9M 2025 Consolidated Results



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# **Agenda**

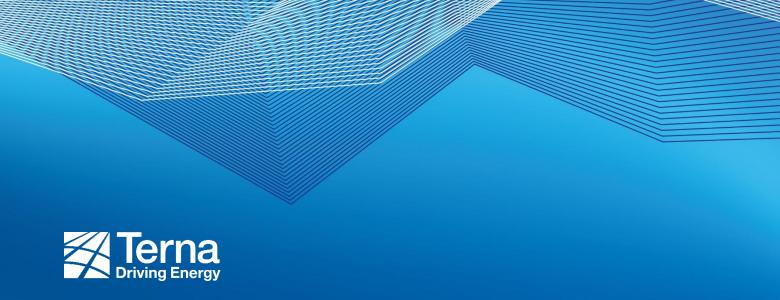
## 9M 2025 Consolidated Results

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#### 9M 2025 Consolidated Results



### Latest main achievements



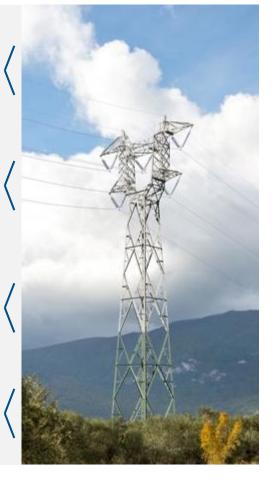
## **Tyrrhenian Link:**

laying of the western branch between Sicily and Sardinia started

Central Link and Sardinian Link: authorisation process started

Acquisition of a portion of Rome HV grid completed

Approval process underway for the overhaul of the electricity grid in the city of Ferrara



Grid development at the heart of the energy transition

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## Latest main achievements



## **PROCUREMENT**

~88%

2024-2028 Capex plan already covered by contracts

**80%** in March 2025



## **REGULATION**

2026 WACC CONFIRMED

**ROSS INTEGRALE** 

**OUTPUT-BASED INCENTIVES** 



## **DIVIDEND**

11.92 (cents/share

approved as 2025 **Interim Dividend** 

In line with the new dividend policy

Creating value for the system and shareholders



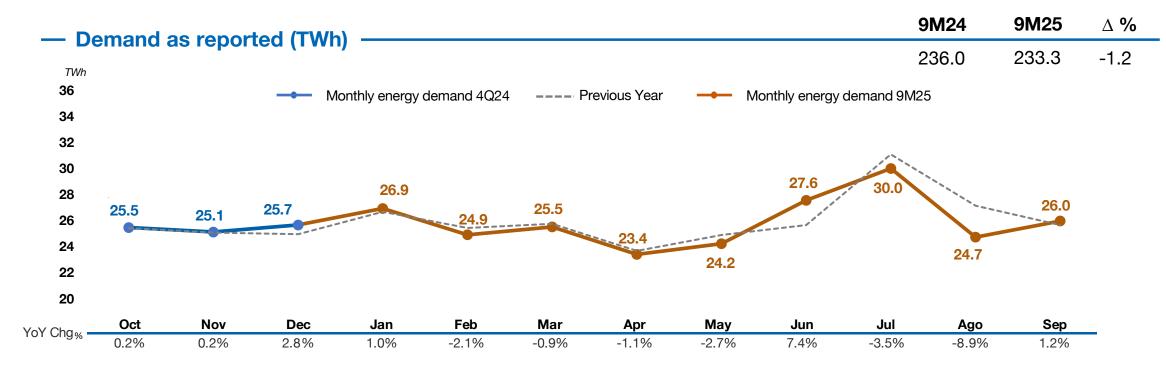
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#### **Demand Evolution – Last 12 months**



National Demand at 233 TWh, o/w 43% covered by RES

**Net Total Production at 201 TWh.** o/w 50% covered by RES



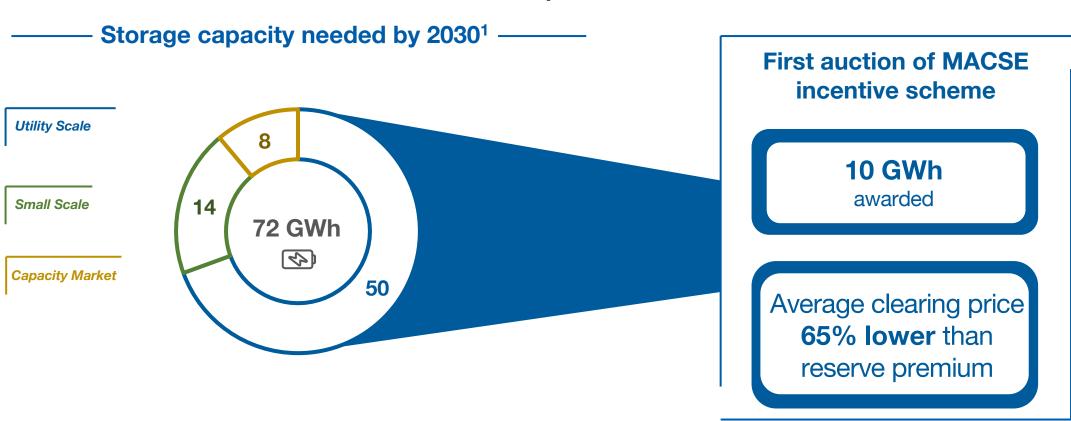
**RES** accounted for 50% of Net Total Production



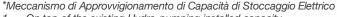


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## First auction of MACSE\* incentive scheme completed



# MACSE: first auction awarded at 65% discount to the reserve premium



<sup>1.</sup> On top of the existing Hydro-pumping installed capacity

Source: Scenarios Description Document (October 2024) developed jointly by Terna and Snam.



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## 9M 2025 Key Numbers

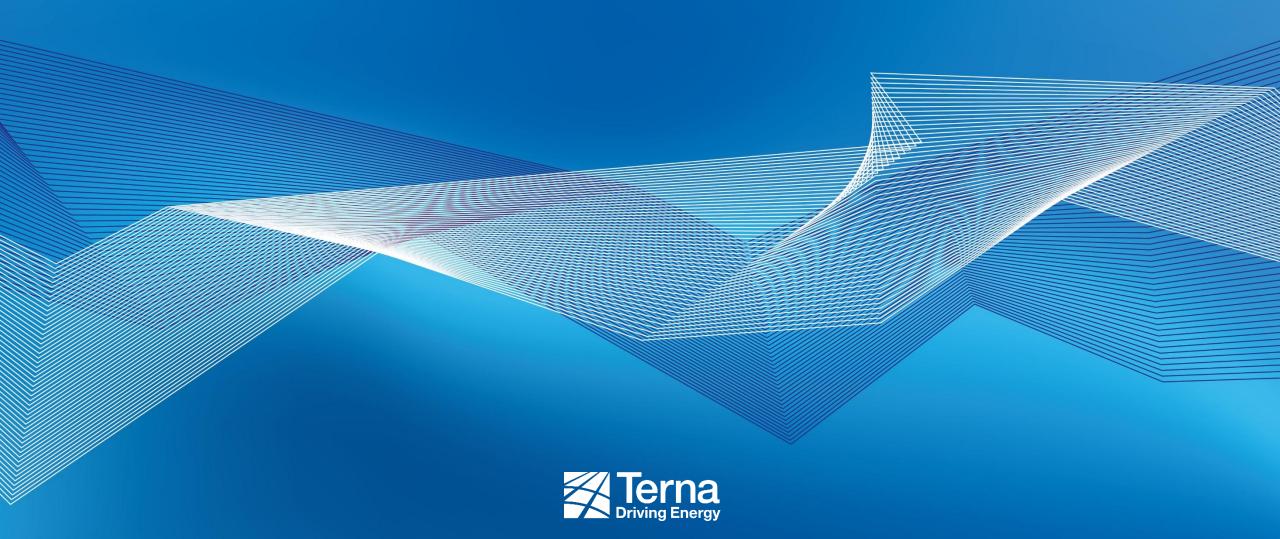
	9M 2025 9M 2024		△ vs 9M 2024	
	Actual €mn	<b>Actual</b> €mn		
Revenues	2,882	2,647	+9%	
EBITDA	2,026	1,892	+7%	
Group Net Income <sup>1</sup>	853	813	+5%	
Capex	2,087	1,699	+23%	
Net Debt <sup>2</sup>	11,669	11,160		

<sup>1.</sup> Attributable to Terna; 2. 2024 Value related to year-end

# High double-digit capex growth



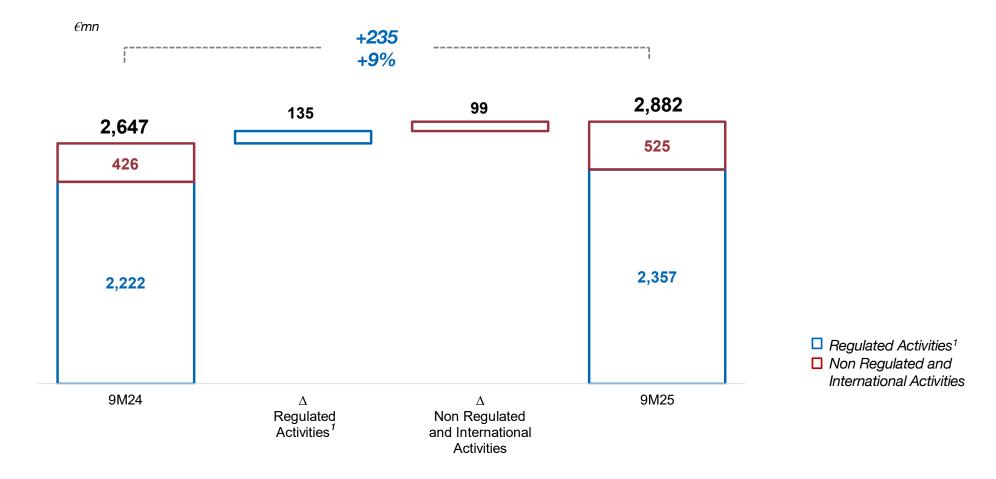




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### Revenues



# Revenues growth driven by both Regulated and Non-Regulated activities

Note: figures may not add up due to rounding; 1. Including IFRIC12

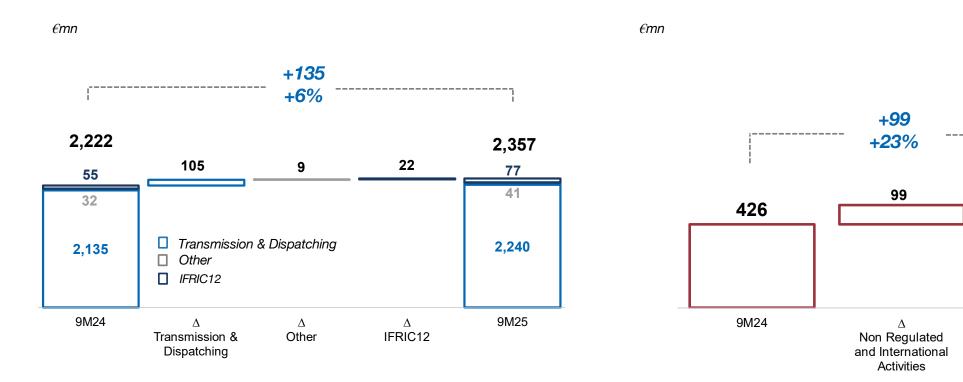
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## **Revenues Analysis**



## NON-REGULATED & INTERNATIONAL —



# Strong acceleration in Non-Regulated revenues

Notes: figures may not add up due to rounding



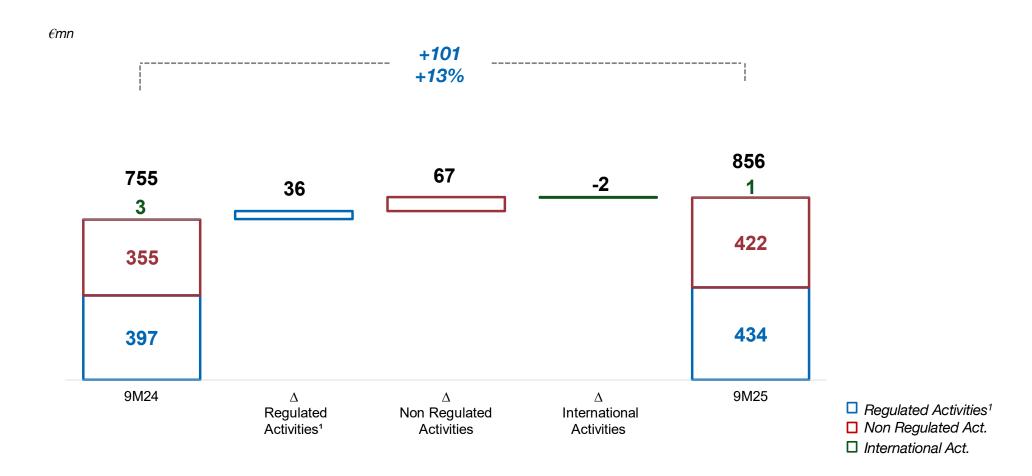
525

9M25

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## Opex



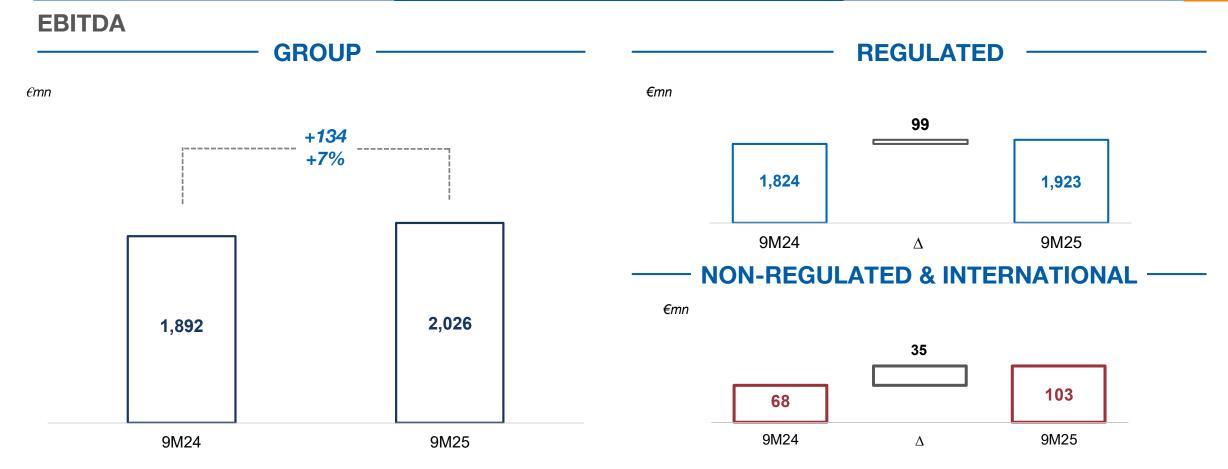
# Opex evolution led by higher volume of Non-Regulated activities

Note: figures may not add up due to rounding; 1. Including IFRIC12



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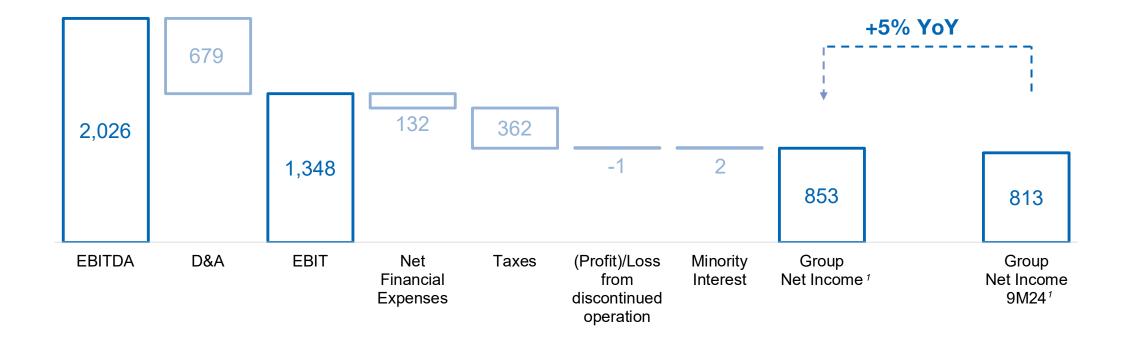
# All businesses drive EBITDA high-single digit growth

Notes: figures may not add up due to rounding

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### From EBITDA to Net Income

€mn



# +5% increase in Group Net Income

Note: figures may not add up due to rounding; 1. Attributable to Terna.

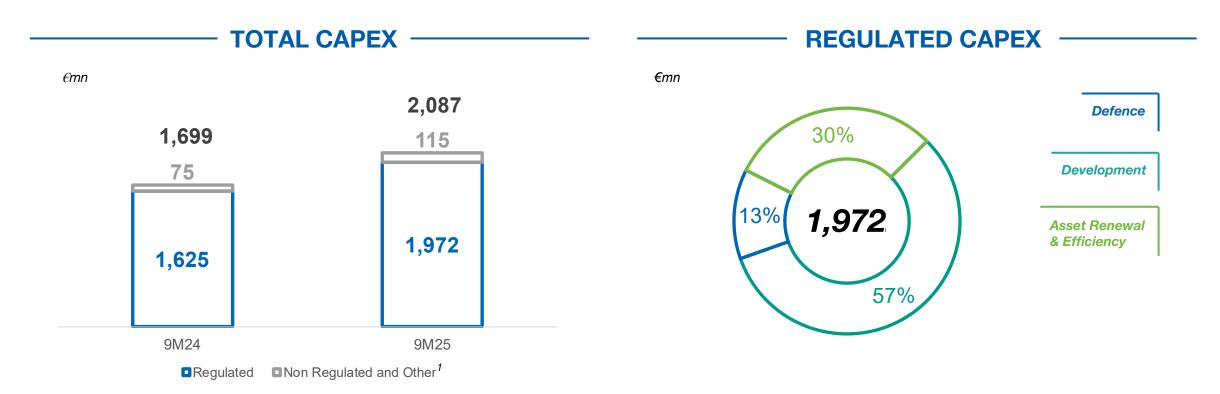


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## Capex



# Steady acceleration in investments: +23% YoY

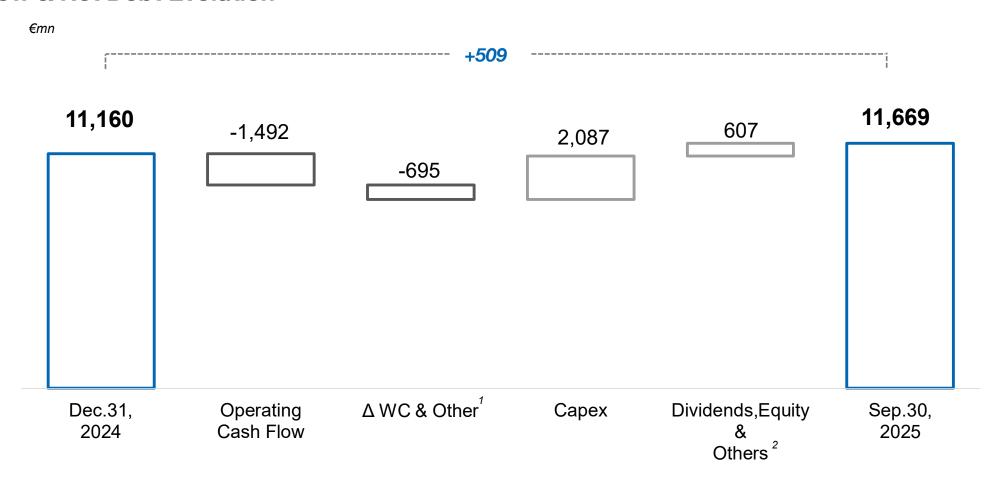
Note: figures may not add up due to rounding; 1. Of which about 86 €mn of Capitalized Financial Charges in 9M25 and 52 €mn in 9M24



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#### **Cash Flow & Net Debt Evolution**



# Operating cash flow underpins the capex plan

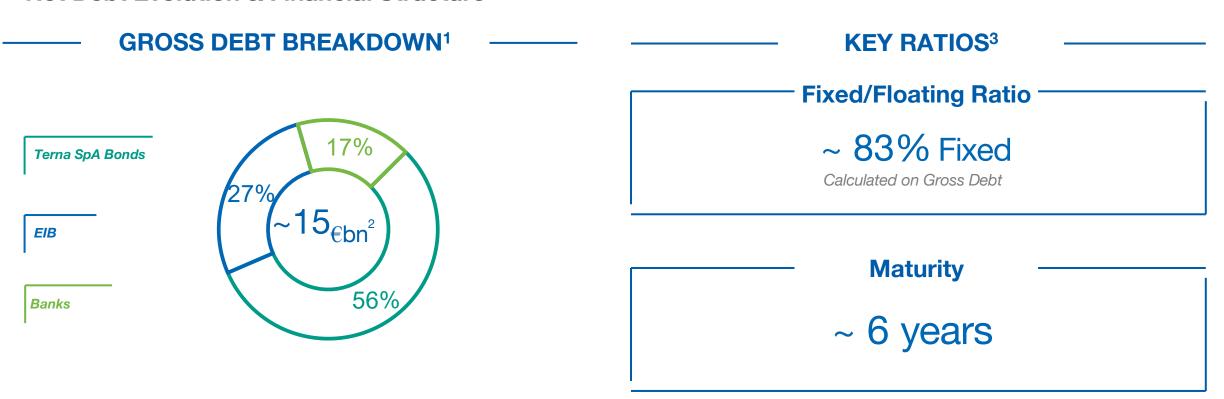
Note: figures may not add up due to rounding; 1. Including Other Fixed Assets Changes; 2. Including Assets Held for Sale, Cash Flow Hedge reserve and other



#### 9M 2025 Consolidated Results



#### **Net Debt Evolution & Financial Structure**

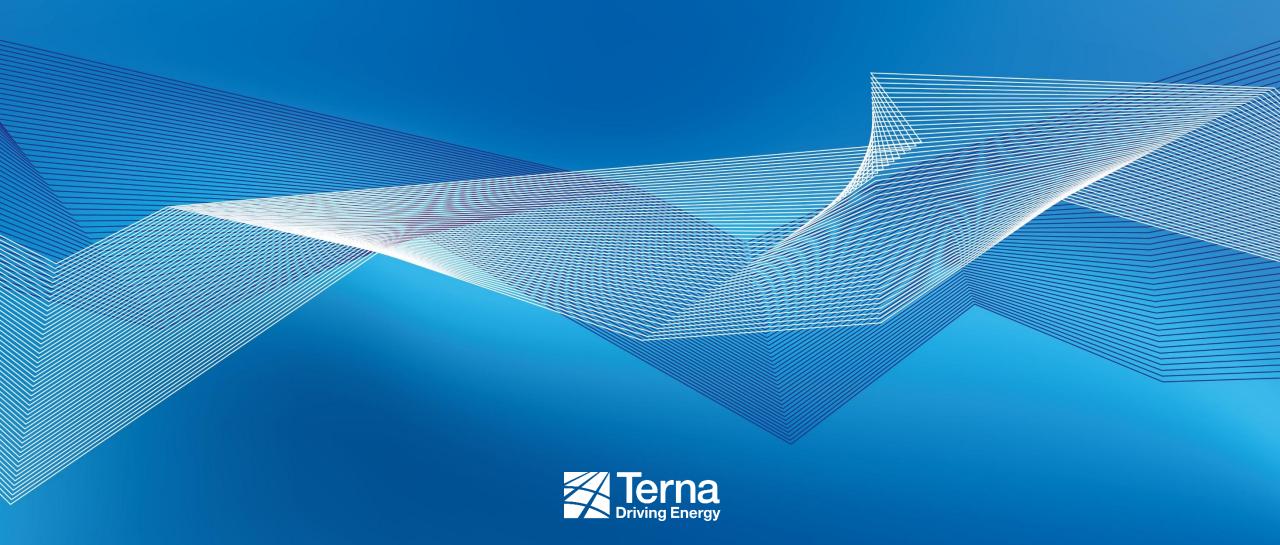


# Maximising efficiency and maintaining a solid financial structure

1. Percentages calculated on Gross Debt nominal value; 2. IAS value; 3 Key ratios calculated on Medium/Long Term Debt



# Closing Remarks

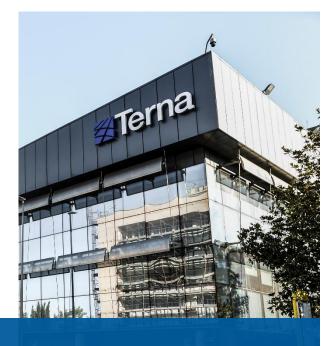


# **Closing Remarks**









**FOCUS ON PLAN EXECUTION** 

**ENERGY TRANSITION GAINING MOMENTUM** 

**2025 GUIDANCE CONFIRMED** 

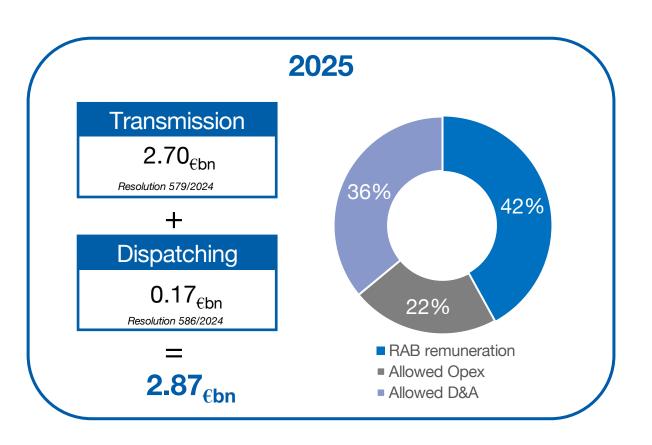




## 9M 2025 Consolidated Results

## 2025 Total Grid Fee update<sup>1</sup>





Notes: 1) ARERA Resolutions and Terna's preliminary estimates, net of pass-through items



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#### 9M 2025 Consolidated Results



€mn	9M25	9M24	Δmn	Δ%
Total Revenue	2,882	2,647	235	8.9%
Regulated Activities	2,357	2,222	135	6.1%
Transmission	2,094	1,830	264	14.4%
Dispatching	145	305	-159	-52.3%
Other <sup>2</sup>	41	32	9	26.4%
IFRIC12	77	55	22	40.3%
Non Regulated and International Activities	525	426	99	23.4%
Total Costs	856	755	101	13.3%
Regulated Activities	434	397	36	9.2%
Labour Costs	211	198	13	6.4%
External Costs	130	128	2	1.3%
Other <sup>2</sup>	17	17	0	0.6%
IFRIC12	77	55	22	40.3%
Non Regulated Activities	422	355	67	18.8%
International Activities	1	3	-2	-79.3%
EBITDA	2,026	1,892	134	7.1%
D&A	679	635	43	6.8%
EBIT	1,348	1,257	91	7.2%
Net Financial Charges	132	105	27	25.5%
Pre Tax Profit	1,216	1,152	64	5.6%
Taxes	362	339	24	7.0%
Tax Rate (%)	29.8%	29.4%	-	0.4 pp
Net Income	854	813	41	5.0%
Profit/(Loss) From Discontinued Operations	1	0	1	550.0%
Total Net Income	855	813	42	5.1%
Minority Interest	2	0	2	375.0%
Group Net Income	853	813	40	4.9%

Notes: figures may not add up due to rounding; 1) Managerial Accounting 2) Including Quality of Service



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## **Consolidated Balance Sheet**

€mn	Sep. 30,2025	Dec. 31,2024	Δmn
PP&E	20,663	19,237	1,426
Intangible Asset	1,182	982	200
Financial Inv. and Other	554	485	69
Total Fixed Assets	22,398	20,704	1,694
Net WC	-3,003	-2,025	-977
Funds	50	10	39
Net Capital Invested	19,445	18,689	756
Net Assets Held for Sale	14	15	-1
Total Net Capital Invested	19,459	18,704	755
Financed by:			
Consolidated Net Debt	11,669	11,160	509
Total Shareholder's Equity	7,790	7,544	246
Total	19,459	18,704	755

9M 2025 Consolidated Results

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## **Consolidated Cash Flow**

9M25	9M24
855	813
676	630
-39	-55
1,492	1,388
695	427
2,186	1,816
-2,087	-1,699
99	116
1	8
-609	352
-509	477
	855 676 -39 <b>1,492</b> 695 <b>2,186</b> -2,087 <b>99</b> 1

9M 2025 Consolidated Results

Notes: figures may not add up due to rounding; 1) Net of assets' disposal 2) Including Other Fixed Assets Changes; 3) Including Assets Held for Sale, Cash Flow Hedge reserve and other



#### 9M 2025 Consolidated Results



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