



## **CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

Three-month period ended November 30, 2019

**COGECO COMMUNICATIONS INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS**  
*(unaudited)*

| Three months ended November 30,                                  |       |                |         |
|------------------------------------------------------------------|-------|----------------|---------|
|                                                                  | Notes | 2019           | 2018    |
|                                                                  |       | \$             | \$      |
| <i>(In thousands of Canadian dollars, except per share data)</i> |       |                |         |
| <b>Revenue</b>                                                   | 3     | <b>586,827</b> | 576,673 |
| Operating expenses                                               | 5     | <b>299,332</b> | 304,027 |
| Management fees – Cogeco Inc.                                    | 16    | <b>5,390</b>   | 4,795   |
| Integration, restructuring and acquisition costs                 | 4     | <b>61</b>      | 5,713   |
| Depreciation and amortization                                    | 6     | <b>123,135</b> | 119,737 |
| Financial expense                                                | 7     | <b>39,270</b>  | 46,559  |
| <b>Profit before income taxes</b>                                |       | <b>119,639</b> | 95,842  |
| Income taxes                                                     | 8     | <b>29,931</b>  | 17,036  |
| <b>Profit for the period from continuing operations</b>          |       | <b>89,708</b>  | 78,806  |
| Loss for the period from discontinued operations                 |       | <b>—</b>       | (3,622) |
| <b>Profit for the period</b>                                     |       | <b>89,708</b>  | 75,184  |
| <b>Profit for the period attributable to:</b>                    |       |                |         |
| Owners of the Corporation                                        |       | <b>84,178</b>  | 70,170  |
| Non-controlling interest                                         |       | <b>5,530</b>   | 5,014   |
|                                                                  |       | <b>89,708</b>  | 75,184  |
| <b>Earnings (loss) per share</b>                                 |       |                |         |
| Basic                                                            | 9     |                |         |
| Profit for the period from continuing operations                 |       | <b>1.71</b>    | 1.50    |
| Loss for the period from discontinued operations                 |       | <b>—</b>       | (0.07)  |
| Profit for the period                                            |       | <b>1.71</b>    | 1.42    |
| Diluted                                                          | 9     |                |         |
| Profit for the period from continuing operations                 |       | <b>1.70</b>    | 1.49    |
| Loss for the period from discontinued operations                 |       | <b>—</b>       | (0.07)  |
| Profit for the period                                            |       | <b>1.70</b>    | 1.41    |

# COGECO COMMUNICATIONS INC.

## INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

|                                                                                                            | Three months ended November 30, |          |
|------------------------------------------------------------------------------------------------------------|---------------------------------|----------|
|                                                                                                            | 2019                            | 2018     |
| (In thousands of Canadian dollars)                                                                         | \$                              | \$       |
| <b>Profit for the period</b>                                                                               | <b>89,708</b>                   | 75,184   |
| <b>Other comprehensive income</b>                                                                          |                                 |          |
| Items to be subsequently reclassified to profit or loss                                                    |                                 |          |
| <i>Cash flow hedging adjustments</i>                                                                       |                                 |          |
| Net change in fair value of hedging derivative financial instruments                                       | 15,129                          | 2,733    |
| Related income taxes                                                                                       | (3,985)                         | (725)    |
|                                                                                                            | 11,144                          | 2,008    |
| <i>Foreign currency translation adjustments</i>                                                            |                                 |          |
| Net foreign currency translation differences on net investments in foreign operations                      | (669)                           | 32,083   |
| Net changes on translation of long-term debt designated as hedges of net investments in foreign operations | 234                             | (17,271) |
|                                                                                                            | (435)                           | 14,812   |
|                                                                                                            | 10,709                          | 16,820   |
| Items not to be subsequently reclassified to profit or loss                                                |                                 |          |
| <i>Defined benefit plans actuarial adjustments</i>                                                         |                                 |          |
| Remeasurement of net defined benefit liability or asset                                                    | 3,473                           | (1,082)  |
| Related income taxes                                                                                       | (920)                           | 287      |
|                                                                                                            | 2,553                           | (795)    |
|                                                                                                            | 13,262                          | 16,025   |
| <b>Comprehensive income for the period</b>                                                                 | <b>102,970</b>                  | 91,209   |
| <b>Comprehensive income for the period attributable to:</b>                                                |                                 |          |
| Owners of the Corporation                                                                                  | 97,576                          | 79,726   |
| Non-controlling interest                                                                                   | 5,394                           | 11,483   |
|                                                                                                            | 102,970                         | 91,209   |

# COGECO COMMUNICATIONS INC.

## INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(unaudited)

|                                                                                                                           | Equity attributable to owners of the Corporation |                             |                                        |                   |                                                 | Total shareholders' equity |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|-----------------------------|----------------------------------------|-------------------|-------------------------------------------------|----------------------------|
|                                                                                                                           | Share capital                                    | Share-based payment reserve | Accumulated other comprehensive income | Retained earnings | Equity attributable to non-controlling interest |                            |
| (In thousands of Canadian dollars)                                                                                        | \$                                               | \$                          | \$                                     | \$                | \$                                              | \$                         |
|                                                                                                                           | (Note 11)                                        |                             | (Note 12)                              |                   |                                                 |                            |
| Balance at August 31, 2018                                                                                                | 1,017,172                                        | 15,260                      | 113,774                                | 850,963           | 336,442                                         | 2,333,611                  |
| Profit for the period                                                                                                     | —                                                | —                           | —                                      | 70,170            | 5,014                                           | 75,184                     |
| Other comprehensive income (loss) for the period                                                                          | —                                                | —                           | 10,351                                 | (795)             | 6,469                                           | 16,025                     |
| Comprehensive income for the period                                                                                       | —                                                | —                           | 10,351                                 | 69,375            | 11,483                                          | 91,209                     |
| Issuance of subordinate voting shares under the Stock Option Plan                                                         | 544                                              | —                           | —                                      | —                 | —                                               | 544                        |
| Share-based payment (Note 11 D) and 16)                                                                                   | —                                                | 1,767                       | —                                      | —                 | —                                               | 1,767                      |
| Share-based payment previously recorded in share-based payment reserve for options exercised                              | 147                                              | (147)                       | —                                      | —                 | —                                               | —                          |
| Dividends (Note 11 C))                                                                                                    | —                                                | —                           | —                                      | (25,921)          | —                                               | (25,921)                   |
| Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans | 3,643                                            | (3,327)                     | —                                      | (316)             | —                                               | —                          |
| Total contributions by (distributions to) shareholders                                                                    | 4,334                                            | (1,707)                     | —                                      | (26,237)          | —                                               | (23,610)                   |
| Balance at November 30, 2018                                                                                              | 1,021,506                                        | 13,553                      | 124,125                                | 894,101           | 347,925                                         | 2,401,210                  |
| <b>Balance at August 31, 2019</b>                                                                                         | <b>1,023,390</b>                                 | <b>13,526</b>               | <b>31,028</b>                          | <b>1,131,845</b>  | <b>359,689</b>                                  | <b>2,559,478</b>           |
| Profit for the period                                                                                                     | —                                                | —                           | —                                      | 84,178            | 5,530                                           | 89,708                     |
| Other comprehensive income (loss) for the period                                                                          | —                                                | —                           | 10,845                                 | 2,553             | (136)                                           | 13,262                     |
| Comprehensive income for the period                                                                                       | —                                                | —                           | 10,845                                 | 86,731            | 5,394                                           | 102,970                    |
| Issuance of subordinate voting shares under the Stock Option Plan                                                         | 4,495                                            | —                           | —                                      | —                 | —                                               | 4,495                      |
| Share-based payment (Note 11 D) and 16)                                                                                   | —                                                | 1,422                       | —                                      | —                 | —                                               | 1,422                      |
| Share-based payment previously recorded in share-based payment reserve for options exercised                              | 701                                              | (701)                       | —                                      | —                 | —                                               | —                          |
| Dividends (Note 11 C))                                                                                                    | —                                                | —                           | —                                      | (28,521)          | —                                               | (28,521)                   |
| Purchase and cancellation of subordinate voting shares                                                                    | (3,988)                                          | —                           | —                                      | (11,702)          | —                                               | (15,690)                   |
| Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans               | (5,643)                                          | —                           | —                                      | —                 | —                                               | (5,643)                    |
| Distribution to employees of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans | 3,671                                            | (2,958)                     | —                                      | (713)             | —                                               | —                          |
| Total contributions by (distributions to) shareholders                                                                    | (764)                                            | (2,237)                     | —                                      | (40,936)          | —                                               | (43,937)                   |
| <b>Balance at November 30, 2019</b>                                                                                       | <b>1,022,626</b>                                 | <b>11,289</b>               | <b>41,873</b>                          | <b>1,177,640</b>  | <b>365,083</b>                                  | <b>2,618,511</b>           |

**COGECO COMMUNICATIONS INC.**  
**INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
*(unaudited)*

|                                                        | Notes | November 30, 2019 | August 31, 2019 |
|--------------------------------------------------------|-------|-------------------|-----------------|
| <i>(In thousands of Canadian dollars)</i>              |       | \$                | \$              |
| <b>Assets</b>                                          |       |                   |                 |
| Current                                                |       |                   |                 |
| Cash and cash equivalents                              |       | 540,419           | 556,504         |
| Trade and other receivables                            |       | 79,139            | 75,652          |
| Income taxes receivable                                |       | 18,867            | 17,706          |
| Prepaid expenses and other                             |       | 35,341            | 22,740          |
| Derivative financial instrument                        |       | 420               | —               |
|                                                        |       | 674,186           | 672,602         |
| Non-current                                            |       |                   |                 |
| Other assets                                           |       | 42,300            | 40,020          |
| Property, plant and equipment                          |       | 2,060,480         | 2,007,610       |
| Intangible assets                                      |       | 2,835,633         | 2,850,844       |
| Goodwill                                               |       | 1,372,822         | 1,373,439       |
| Deferred tax assets                                    |       | 5,225             | 6,564           |
|                                                        |       | 6,990,646         | 6,951,079       |
| <b>Liabilities and Shareholders' equity</b>            |       |                   |                 |
| <b>Liabilities</b>                                     |       |                   |                 |
| Current                                                |       |                   |                 |
| Bank indebtedness                                      |       | 11,172            | —               |
| Trade and other payables                               |       | 194,397           | 260,481         |
| Provisions                                             |       | 35,049            | 36,553          |
| Income tax liabilities                                 |       | 13,080            | 16,693          |
| Contract liabilities and other liabilities             |       | 43,198            | 43,395          |
| Balance due on a business combination                  |       | 1,280             | 4,520           |
| Current portion of long-term debt                      | 10    | 226,927           | 22,601          |
|                                                        |       | 525,103           | 384,243         |
| Non-current                                            |       |                   |                 |
| Long-term debt                                         | 10    | 3,216,616         | 3,382,258       |
| Derivative financial instruments                       |       | 30,915            | 46,044          |
| Contract liabilities and other liabilities             |       | 11,775            | 11,119          |
| Pension plan liabilities and accrued employee benefits |       | 12,095            | 14,355          |
| Deferred tax liabilities                               |       | 575,631           | 553,582         |
|                                                        |       | 4,372,135         | 4,391,601       |
| <b>Shareholders' equity</b>                            |       |                   |                 |
| Equity attributable to owners of the Corporation       |       |                   |                 |
| Share capital                                          | 11 B) | 1,022,626         | 1,023,390       |
| Share-based payment reserve                            |       | 11,289            | 13,526          |
| Accumulated other comprehensive income                 | 12    | 41,873            | 31,028          |
| Retained earnings                                      |       | 1,177,640         | 1,131,845       |
|                                                        |       | 2,253,428         | 2,199,789       |
| Equity attributable to non-controlling interest        |       | 365,083           | 359,689         |
|                                                        |       | 2,618,511         | 2,559,478       |
|                                                        |       | 6,990,646         | 6,951,079       |

# COGECO COMMUNICATIONS INC.

## INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

|                                                                                                             |       | Three months ended November 30, |           |
|-------------------------------------------------------------------------------------------------------------|-------|---------------------------------|-----------|
|                                                                                                             | Notes | 2019                            | 2018      |
| (In thousands of Canadian dollars)                                                                          |       | \$                              | \$        |
| <b>Cash flow from operating activities</b>                                                                  |       |                                 |           |
| Profit for the period from continuing operations                                                            |       | 89,708                          | 78,806    |
| Adjustments for:                                                                                            |       |                                 |           |
| Depreciation and amortization                                                                               | 6     | 123,135                         | 119,737   |
| Financial expense                                                                                           | 7     | 39,270                          | 46,559    |
| Income taxes                                                                                                | 8     | 29,931                          | 17,036    |
| Share-based payment                                                                                         |       | 2,142                           | 1,703     |
| Loss on disposals and write-offs of property, plant and equipment                                           |       | 994                             | 422       |
| Defined benefit plans expense, net of contributions                                                         |       | 492                             | 250       |
|                                                                                                             |       | 285,672                         | 264,513   |
| Changes in non-cash operating activities                                                                    | 13    | (81,213)                        | (93,748)  |
| Financial expense paid                                                                                      |       | (39,115)                        | (45,777)  |
| Income taxes paid                                                                                           |       | (16,152)                        | (25,992)  |
|                                                                                                             |       | 149,192                         | 98,996    |
| <b>Cash flow from investing activities</b>                                                                  |       |                                 |           |
| Acquisition of property, plant and equipment                                                                |       | (121,302)                       | (100,557) |
| Business combination, net of cash and cash equivalents acquired                                             |       | —                               | (38,876)  |
| Proceeds on disposals of property, plant and equipment                                                      |       | 185                             | 363       |
|                                                                                                             |       | (121,117)                       | (139,070) |
| <b>Cash flow from financing activities</b>                                                                  |       |                                 |           |
| Increase in bank indebtedness                                                                               |       | 11,172                          | 1,458     |
| Net increase under the revolving facilities                                                                 |       | —                               | 114,162   |
| Repayment of notes, debentures and credit facilities                                                        |       | (5,648)                         | (60,653)  |
| Repayment of lease liabilities                                                                              |       | (1,196)                         | —         |
| Repayment of balance due on a business combination                                                          |       | (3,228)                         | —         |
| Issuance of subordinate voting shares                                                                       | 11 B) | 4,495                           | 544       |
| Purchase and cancellation of subordinate voting shares                                                      |       | (15,690)                        | —         |
| Acquisition of subordinate voting shares held in trust under the Incentive and Performance Share Unit Plans | 11 B) | (5,643)                         | —         |
| Dividends paid on multiple voting shares                                                                    | 11 C) | (9,101)                         | (8,238)   |
| Dividends paid on subordinate voting shares                                                                 | 11 C) | (19,420)                        | (17,683)  |
|                                                                                                             |       | (44,259)                        | 29,590    |
| <b>Effect of exchange rate changes on cash and cash equivalents denominated in a foreign currency</b>       |       | 99                              | (176)     |
| <b>Net change in cash and cash equivalents from continuing operations</b>                                   |       | (16,085)                        | (10,660)  |
| <b>Net change in cash and cash equivalents from discontinued operations</b>                                 |       | —                               | (3,172)   |
| Cash and cash equivalents, beginning of the period                                                          |       | 556,504                         | 84,725    |
| <b>Cash and cash equivalents, end of the period</b>                                                         |       | 540,419                         | 70,893    |

# COGECO COMMUNICATIONS INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### November 30, 2019

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## NATURE OF OPERATIONS

Cogeco Communications Inc. ("Cogeco Communications" or the "Corporation") is a communications corporation operating in Canada under the Cogeco Connexion name in Québec and Ontario, and in the United States under the Atlantic Broadband brand (in 11 states along the East Coast, from Maine to Florida). Cogeco Communications provides residential and business customers with Internet, video and telephony services through its two-way broadband fibre networks.

The Corporation is a subsidiary of Cogeco Inc. ("Cogeco"), which holds 31.8% of the Corporation's equity shares, representing 82.3% of the votes attached to the Corporation's voting shares. Cogeco Communications is a Canadian public corporation whose subordinate voting shares are listed on the Toronto Stock Exchange ("TSX") under the trading symbol "CCA".

The Corporation's registered office is located at 5 Place Ville Marie, Suite 1700, Montréal, Québec, H3B 0B3.

## 1. BASIS OF PRESENTATION

These condensed interim consolidated financial statements have been prepared in accordance with International Accounting Standards ("IAS") 34 *Interim Financial Reporting* and do not include all the information required for annual financial statements. Certain information and footnote disclosure included in annual financial statements were omitted or condensed where such information is not considered material to the understanding of the Corporation's interim financial information. As such, these condensed interim consolidated financial statements should be read in conjunction with the Corporation's 2019 annual consolidated financial statements.

These condensed interim consolidated financial statements have been prepared with the accounting policies the Corporation adopted in its 2019 annual consolidated financial statements, unless as mentioned in Note 2. Certain comparative figures have been restated to distinguish the impact of the discontinued operations from ongoing operations following the sale of Cogeco Peer 1. The accounting policies have been applied consistently to all periods presented in the condensed interim consolidated financial statements unless otherwise indicated.

The condensed interim consolidated financial statements have been prepared on a going concern basis using historical cost, except for financial instruments and derivative financial instruments, cash-settled share-based payment arrangements and pension plan assets, which are measured at fair value, and for the defined benefit obligation and provisions, which are measured at present value.

Financial information is presented in Canadian dollars, which is the functional currency of the Corporation.

The results of operations for the interim period are not necessarily indicative of the results of operations for the full year. The Corporation does not expect seasonality to be a material factor in quarterly results except that in the Canadian and American broadband services segments, the number of customers in the Internet and video services are generally lower in the second half of the fiscal year as a result of a decrease in economic activity due to the beginning of the vacation period, the end of the television season, and students leaving their campuses at the end of the school year. Cogeco Communications offers its services in several university and college towns such as Kingston, Windsor, St. Catharines, Hamilton, Peterborough, Trois-Rivières and Rimouski in Canada and in Pennsylvania, and to a lesser extent in South Carolina, eastern Connecticut, Maryland and Delaware in the United States. In the American broadband services segment, the Miami and New Hampshire/Maine areas are also subject to seasonal fluctuations.

The condensed interim consolidated financial statements were approved by the Board of Directors of the Corporation at its meeting held on January 14, 2020.

**COGECO COMMUNICATIONS INC.**  
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**November 30, 2019**

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

## 2. ACCOUNTING POLICY DEVELOPMENTS

### ADOPTION OF NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

#### IFRS 16

Effective September 1, 2019, the Corporation adopted IFRS 16 *Leases* using the modified retrospective approach whereby the financial statements of prior periods presented are not restated and the cumulative effect of the initial application is adjusted to opening retained earnings. IFRS 16 replaces previous accounting standards for leases, including IAS 17 *Leases* and IFRIC 4 *Determining whether an arrangement contains a lease*, and establishes a comprehensive model for the identification of lease arrangements, their recognition, measurement, presentation and disclosure in the financial statements of the lessees and lessors.

IFRS 16 eliminates the distinction between operating and finance leases for lessees, requiring instead the recognition on the statement of financial position of a right-of-use asset (representing the right to use the underlying asset) and a lease liability (representing the obligation to make the lease payments) for all leases at lease commencement, with certain exceptions permitted through elections and practical expedients. The accounting treatment for lessors and for leases previously classified as finance leases remains largely the same as under IAS 17.

As a result of adopting IFRS 16, the Corporation has recognized an increase to both assets and liabilities on the consolidated statement of financial position, stemming from the recognition of the right-of-use ("ROU") assets and the corresponding lease liabilities. Lease liabilities at transition have been measured at the present value of remaining future lease payments discounted at the related incremental borrowing rate as at September 1, 2019. ROU assets at transition have been measured at an amount equal to the lease liability, adjusted for any prepaid or accrued rent related to that lease. The ROU assets are presented within *Property, plant and equipment* and the lease liabilities within *Long-term debt*.

The total lease expenses over the lease term remain unchanged, however the timing of recognition of these expenses are effected. Relative to leases that have previously been accounted for as operating leases, the Corporation has recognized a decrease in *Operating expenses* (due to the removal of rent expense), an increase in *Depreciation and amortization* (due to the depreciation of the ROU asset) and an increase in *Financial expense* (due to the accretion of the lease liability), on the consolidated statement of profit or loss.

Although the actual cash flows relative to leases that have previously been accounted for as operating leases are unaffected, the Corporation has presented an increase in cash flows from operating activities and a decrease in cash flows from financing activities, on the consolidated statement of cash flows. This is the result of the presentation of the payment of the principal component of these leases as a cash flow use within the financing activities under the new standard, versus an operating activities cash flow use under IAS 17.

As permitted by IFRS 16, the Corporation has elected to apply certain practical expedients, most notably:

- Not separating non-lease components from lease components for certain classes of underlying assets;
- Applying a single discount rate to a portfolio of leases with similar characteristics;
- Excluding initial direct costs from measuring the right-of-use assets as at September 1, 2019;
- Using hindsight in determining the lease term where the contract contains extension or termination options;
- Electing not to recognize lease liabilities and right-of-use assets for short-term leases or low-value leases;
- Electing to exclude intangible assets from the application of IFRS 16.

The table below shows the impact of adopting IFRS 16 on the September 1, 2019 consolidated statement of financial position:

|                                            | August 31, 2019 |                | September 1, 2019        |
|--------------------------------------------|-----------------|----------------|--------------------------|
|                                            | As reported     | IFRS 16 impact | Upon adoption of IFRS 16 |
|                                            | \$              | \$             | \$                       |
| Property, plant and equipment              | 2,007,610       | 41,981         | 2,049,591                |
| Current portion of long-term debt          | 22,601          | 4,566          | 27,167                   |
| Long-term debt                             | 3,382,258       | 39,877         | 3,422,135                |
| Contract liabilities and other liabilities | 11,119          | (2,462)        | 8,657                    |

# COGECO COMMUNICATIONS INC.

## NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### November 30, 2019

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

The difference between operating lease commitments of \$160 million at August 31, 2019 and lease liabilities of \$44.4 million recognized upon adoption of IFRS 16 on September 1, 2019 was mainly the result of:

- the exclusion of approximately \$89 million of lease payments related to agreements that do not meet the criteria set out in IFRS 16, most notably for rent of support structures;
- the exclusion of approximately \$27 million of certain costs contractually committed under lease contracts, which do not qualify to be accounted for as lease liabilities, such as variable lease payments not tied to an index or rate;
- the diminishing effect of discounting the minimum lease payments, using the weighted average incremental borrowing rate of 3.57% at September 1, 2019, of approximately \$12 million;
- the inclusion of approximately \$20 million of lease payments related to reasonably certain renewal periods or extension options that had not been exercised at August 31, 2019;

#### IFRIC 23

IFRIC 23 *Uncertainty over income tax treatments* clarifies the application of recognition and measurement requirements in IAS 12 *Income Taxes* when there is uncertainty over income tax treatments. It specifically addresses whether an entity considers uncertain tax treatments separately or as a group, the assumptions an entity makes about the examination of tax treatments by taxation authorities, how an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates and how an entity considers changes in facts and circumstances. The adoption of IFRIC 23 on September 1, 2019 had no impact on the consolidated financial statements.

## 3. REVENUE

| Three months ended November 30, |                             |         |                             |         |              |         |
|---------------------------------|-----------------------------|---------|-----------------------------|---------|--------------|---------|
|                                 | Canadian broadband services |         | American broadband services |         | Consolidated |         |
|                                 | 2019                        | 2018    | 2019                        | 2018    | 2019         | 2018    |
|                                 | \$                          | \$      | \$                          | \$      | \$           | \$      |
| Residential <sup>(1)</sup>      | 286,754                     | 290,157 | 227,314                     | 217,492 | 514,068      | 507,649 |
| Commercial <sup>(2)</sup>       | 33,963                      | 32,124  | 32,000                      | 29,427  | 65,963       | 61,551  |
| Other <sup>(3)</sup>            | 90                          | 184     | 6,706                       | 7,289   | 6,796        | 7,473   |
|                                 | 320,807                     | 322,465 | 266,020                     | 254,208 | 586,827      | 576,673 |

(1) Includes revenue from Internet, video and telephony residential customers, bulk residential customers and Internet resellers customers.

(2) Includes revenue from Internet, video and telephony commercial customers.

(3) Includes advertising revenue, late fees, rental income and other miscellaneous revenue.

## 4. OPERATING SEGMENTS

The Corporation's segment profit (loss) is reported in two operating segments: Canadian broadband services and American broadband services. The reporting structure reflects how the Corporation manages its business activities to make decisions about resources to be allocated to the segments and to assess their performance.

The Canadian and American broadband services segments provide a wide range of Internet, video and telephony services primarily to residential customers as well as business services across their coverage areas. The Canadian broadband services activities are carried out by Cogeco Connexion in the provinces of Québec and Ontario and the American broadband services activities are carried out by Atlantic Broadband in 11 states: Connecticut, Delaware, Florida, Maine, Maryland, New Hampshire, New York, Pennsylvania, South Carolina, Virginia and West Virginia.

The previously reported Business ICT services segment, comprised of the Cogeco Peer 1 operations, was discontinued due to the sale of the Cogeco Peer 1 subsidiary on April 30, 2019.

The Corporation and its chief operating decision maker assess the performance of each operating segment based on its segment profit (loss), which is equal to revenue less operating expenses. The other expenses, except for management fees, financial expense and income taxes, are reported by segment solely for external reporting purposes. Management fees, financial expense and income taxes are managed on a consolidated basis and, accordingly, are not reflected in segmented results. The Inter-segment eliminations and other, eliminate any intercompany transactions included in each segment's operating results and include head office activities. Transactions between operating segments are measured at the amounts agreed to between the parties.

**COGECO COMMUNICATIONS INC.**  
**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS**  
**November 30, 2019**

(unaudited)

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

| Three months ended November 30, 2019                            |                                   |                                   |                                            |                |
|-----------------------------------------------------------------|-----------------------------------|-----------------------------------|--------------------------------------------|----------------|
|                                                                 | Canadian<br>broadband<br>services | American<br>broadband<br>services | Inter-segment<br>eliminations and<br>other | Consolidated   |
|                                                                 | \$                                | \$                                | \$                                         | \$             |
| <b>Revenue</b>                                                  | <b>320,807</b>                    | <b>266,020</b>                    | <b>—</b>                                   | <b>586,827</b> |
| Operating expenses                                              | 149,845                           | 144,370                           | 5,117                                      | 299,332        |
| Management fees – Cogeco Inc.                                   | —                                 | —                                 | 5,390                                      | 5,390          |
| <b>Segment profit (loss)</b>                                    | <b>170,962</b>                    | <b>121,650</b>                    | <b>(10,507)</b>                            | <b>282,105</b> |
| Integration, restructuring and acquisition costs <sup>(1)</sup> | —                                 | 61                                | —                                          | 61             |
| Depreciation and amortization                                   | 64,374                            | 58,713                            | 48                                         | 123,135        |
| Financial expense                                               |                                   |                                   |                                            | 39,270         |
| <b>Profit before income taxes</b>                               |                                   |                                   |                                            | <b>119,639</b> |
| Income taxes                                                    |                                   |                                   |                                            | 29,931         |
| <b>Profit for the period</b>                                    |                                   |                                   |                                            | <b>89,708</b>  |
| Acquisition of property, plant and equipment                    | 75,130                            | 45,833                            | 339                                        | 121,302        |

(1) Comprised of integration costs in the American broadband services segment.

| Three months ended November 30, 2018                            |                                   |                                   |                                            |                |
|-----------------------------------------------------------------|-----------------------------------|-----------------------------------|--------------------------------------------|----------------|
|                                                                 | Canadian<br>broadband<br>services | American<br>broadband<br>services | Inter-segment<br>eliminations and<br>other | Consolidated   |
|                                                                 | \$                                | \$                                | \$                                         | \$             |
| <b>Revenue</b>                                                  | <b>322,465</b>                    | <b>254,208</b>                    | <b>—</b>                                   | <b>576,673</b> |
| Operating expenses                                              | 159,326                           | 136,932                           | 7,769                                      | 304,027        |
| Management fees – Cogeco Inc.                                   | —                                 | —                                 | 4,795                                      | 4,795          |
| <b>Segment profit (loss)</b>                                    | <b>163,139</b>                    | <b>117,276</b>                    | <b>(12,564)</b>                            | <b>267,851</b> |
| Integration, restructuring and acquisition costs <sup>(1)</sup> | 5,443                             | 270                               | —                                          | 5,713          |
| Depreciation and amortization                                   | 62,897                            | 56,812                            | 28                                         | 119,737        |
| Financial expense                                               |                                   |                                   |                                            | 46,559         |
| <b>Profit before income taxes</b>                               |                                   |                                   |                                            | <b>95,842</b>  |
| Income taxes                                                    |                                   |                                   |                                            | 17,036         |
| <b>Profit for the period from continuing operations</b>         |                                   |                                   |                                            | <b>78,806</b>  |
| Loss for the period from discontinued operations                |                                   |                                   |                                            | (3,622)        |
| <b>Profit for the period</b>                                    |                                   |                                   |                                            | <b>75,184</b>  |
| Acquisition of property, plant and equipment                    | 58,458                            | 42,099                            | —                                          | 100,557        |

(1) Comprised of restructuring costs within the Canadian broadband services segment and acquisition and integration costs in the American broadband services segment.

The following tables set out certain segmented and geographic market information at November 30, 2019 and August 31, 2019:

| At November 30, 2019          |                                |                                |                                         |           |
|-------------------------------|--------------------------------|--------------------------------|-----------------------------------------|-----------|
|                               | Canadian broadband<br>services | American broadband<br>services | Inter-segment<br>eliminations and other | Total     |
|                               | \$                             | \$                             | \$                                      | \$        |
| Property, plant and equipment | 1,159,460                      | 898,246                        | 2,774                                   | 2,060,480 |
| Intangible assets             | 995,325                        | 1,840,308                      | —                                       | 2,835,633 |
| Goodwill                      | 4,662                          | 1,368,160                      | —                                       | 1,372,822 |

(amounts in tables are in thousands of Canadian dollars, except number of shares or units and per share data)

|                               | At August 31, 2019 |               |           |
|-------------------------------|--------------------|---------------|-----------|
|                               | Canada             | United States | Total     |
|                               | \$                 | \$            | \$        |
| Property, plant and equipment | 1,124,783          | 882,827       | 2,007,610 |
| Intangible assets             | 996,296            | 1,854,548     | 2,850,844 |
| Goodwill                      | 4,662              | 1,368,777     | 1,373,439 |

|                                                     | Three months ended November 30, |         |
|-----------------------------------------------------|---------------------------------|---------|
|                                                     | 2019                            | 2018    |
|                                                     | \$                              | \$      |
| Salaries, employee benefits and outsourced services | 91,265                          | 86,085  |
| Service delivery costs <sup>(1)</sup>               | 162,495                         | 167,206 |
| Customer related costs <sup>(2)</sup>               | 22,007                          | 20,709  |
| Other external purchases <sup>(3)</sup>             | 23,565                          | 30,027  |
|                                                     | 299,332                         | 304,027 |

- |                                                              | Three months ended November 30, |         |
|--------------------------------------------------------------|---------------------------------|---------|
|                                                              | 2019                            | 2018    |
|                                                              | \$                              | \$      |
| Depreciation of property, plant and equipment <sup>(1)</sup> | 108,827                         | 105,773 |
| Amortization of intangible assets                            | 14,308                          | 13,964  |
|                                                              | 123,135                         | 119,737 |

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## 7. FINANCIAL EXPENSE

|                                                                     | Three months ended November 30, |        |
|---------------------------------------------------------------------|---------------------------------|--------|
|                                                                     | 2019                            | 2018   |
|                                                                     | \$                              | \$     |
| Interest on long-term debt, excluding interest on lease liabilities | 40,079                          | 45,383 |
| Interest on lease liabilities                                       | 381                             | —      |
| Net foreign exchange loss                                           | 20                              | 223    |
| Amortization of deferred transaction costs                          | 464                             | 441    |
| Capitalized borrowing costs <sup>(1)</sup>                          | (151)                           | (120)  |
| Other                                                               | (1,523)                         | 632    |
|                                                                     | 39,270                          | 46,559 |

(1) For the three-month periods ended November 30, 2019 and 2018, the weighted average interest rate used in the capitalization of borrowing costs was 4.5%.

## 8. INCOME TAXES

|          | Three months ended November 30, |        |
|----------|---------------------------------|--------|
|          | 2019                            | 2018   |
|          | \$                              | \$     |
| Current  | 23,597                          | 12,032 |
| Deferred | 6,334                           | 5,004  |
|          | 29,931                          | 17,036 |

The following table provides the reconciliation between income tax expense at the Canadian statutory federal and provincial income tax rates and the consolidated income tax expense:

|                                                                                    | Three months ended November 30, |         |
|------------------------------------------------------------------------------------|---------------------------------|---------|
|                                                                                    | 2019                            | 2018    |
|                                                                                    | \$                              | \$      |
| Profit before income taxes                                                         | 119,639                         | 95,842  |
| Combined Canadian income tax rate                                                  | 26.5%                           | 26.5%   |
| Income taxes at combined Canadian income tax rate                                  | 31,704                          | 25,398  |
| Difference in operations' statutory income tax rates                               | 707                             | 815     |
| Impact on deferred taxes as a result of changes in substantively enacted tax rates | 23                              | —       |
| Impact on income taxes arising from non-deductible expenses and non-taxable profit | (229)                           | 13      |
| Tax impacts related to foreign operations                                          | (6,510)                         | (6,761) |
| Other                                                                              | 4,236                           | (2,429) |
| Income taxes at effective income tax rate                                          | 29,931                          | 17,036  |

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## 9. EARNINGS PER SHARE

The following table provides the reconciliation between basic and diluted earnings per share:

|                                                                                            | Three months ended November 30, |            |
|--------------------------------------------------------------------------------------------|---------------------------------|------------|
|                                                                                            | 2019                            | 2018       |
|                                                                                            | \$                              | \$         |
| Profit for the period from continuing operations attributable to owners of the Corporation | 84,178                          | 73,792     |
| Loss for the period from discontinued operations attributable to owners of the Corporation | —                               | (3,622)    |
| Profit for the period attributable to owners of the Corporation                            | 84,178                          | 70,170     |
| Weighted average number of multiple and subordinate voting shares outstanding              | 49,154,736                      | 49,340,673 |
| Effect of dilutive stock options <sup>(1)</sup>                                            | 282,446                         | 74,006     |
| Effect of dilutive incentive share units                                                   | 71,990                          | 105,976    |
| Effect of dilutive performance share units                                                 | 107,837                         | 135,626    |
| Weighted average number of diluted multiple and subordinate voting shares outstanding      | 49,617,009                      | 49,656,281 |
| <b>Earnings (loss) per share</b>                                                           |                                 |            |
| Basic                                                                                      |                                 |            |
| Profit for the period from continuing operations                                           | 1.71                            | 1.50       |
| Loss for the period from discontinued operations                                           | —                               | (0.07)     |
| Profit for the period                                                                      | 1.71                            | 1.42       |
| Diluted                                                                                    |                                 |            |
| Profit for the period from continuing operations                                           | 1.70                            | 1.49       |
| Loss for the period from discontinued operations                                           | —                               | (0.07)     |
| Profit for the period                                                                      | 1.70                            | 1.41       |

- (1) For the three-month period ended November 30, 2019, 205,150 stock options (561,160 in 2018) were excluded from the calculation of diluted earnings per share due to the exercise price of the options being greater than the average share price of the subordinate voting shares.

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## 10. LONG-TERM DEBT

### A) Notes, debentures and credit facilities

|                                                                                                    | Maturity       | Interest rate           | November 30, 2019 | August 31, 2019 |
|----------------------------------------------------------------------------------------------------|----------------|-------------------------|-------------------|-----------------|
|                                                                                                    |                | %                       | \$                | \$              |
| <b>Corporation <sup>(1)</sup></b>                                                                  |                |                         |                   |                 |
| Senior Secured Notes                                                                               |                |                         |                   |                 |
| Series A – US\$25 million                                                                          | September 2024 | 4.14                    | 33,144            | 33,155          |
| Series B – US\$150 million                                                                         | September 2026 | 4.29                    | 198,774           | 198,845         |
| Senior Secured Notes – US\$215 million                                                             | June 2025      | 4.30                    | 284,900           | 284,996         |
| Senior Secured Debentures Series 2                                                                 | November 2020  | 5.15                    | 199,796           | 199,744         |
| Senior Secured Debentures Series 3                                                                 | February 2022  | 4.93                    | 199,511           | 199,457         |
| Senior Secured Debentures Series 4                                                                 | May 2023       | 4.18                    | 298,779           | 298,697         |
| <b>Subsidiaries</b>                                                                                |                |                         |                   |                 |
| <b>First Lien Credit Facilities <sup>(2)</sup></b>                                                 |                |                         |                   |                 |
| Senior Secured Term Loan B Facility – US\$1,674.5 million (US\$1,678.8 million at August 31, 2019) | January 2025   | 3.95 <sup>(3) (4)</sup> | 2,185,167         | 2,189,965       |
|                                                                                                    |                |                         | 3,400,071         | 3,404,859       |
| Less current portion                                                                               |                |                         | 222,387           | 22,601          |
|                                                                                                    |                |                         | 3,177,684         | 3,382,258       |

- (1) On December 6, 2019, the Corporation reduced the Term Revolving Facility from \$800 million to \$750 million and extended its maturity date by an additional year until January 24, 2025.
- (2) On December 6, 2019, the maturity date of the US\$150 million Senior Secured Revolving Facility, benefiting two subsidiaries related to Atlantic Broadband, was extended by an additional 18 months until July 4, 2024.
- (3) Interest rate on debt includes the applicable credit spread.
- (4) A US subsidiary of the Corporation entered into interest rate swap agreements to fix the interest rate on a notional amount of US\$1.1 billion of its LIBOR based loans. These agreements have the effect of converting the floating US Libor base rate into fixed rates ranging from 2.017% to 2.262% for maturities between January 31, 2021 and November 30, 2024, under the Senior Secured Term Loan B Facility. Taking into account these agreements, the effective interest rate on the Senior Secured Term Loan B Facility is 4.24%.

### B) Lease liabilities

In the normal course of operations, the Corporation enters into leases for buildings, land, network infrastructure and equipment. Lease contracts are typically individually negotiated for a wide range of fixed periods, but may also include renewal or termination options.

The weighted average interest rate on lease liabilities was approximately 3.56% as at November 30, 2019.

|                      | November 30, 2019 |
|----------------------|-------------------|
|                      | \$                |
| Lease liabilities    | 43,472            |
| Less current portion | 4,540             |
|                      | 38,932            |

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## 11. SHARE CAPITAL

### A) AUTHORIZED

Unlimited number of:

*Class A Preference shares*, without voting rights, redeemable by the Corporation and retractable at the option of the holder at any time at a price of \$1 per share, carrying a cumulative preferential cash dividend at a rate of 11% of the redemption price per year.

*Class B Preference shares*, without voting rights, could be issued in series.

*Multiple voting shares*, 10 votes per share.

*Subordinate voting shares*, 1 vote per share.

### B) ISSUED AND PAID

|                                                                                                                    | November 30,<br>2019 | August 31,<br>2019 |
|--------------------------------------------------------------------------------------------------------------------|----------------------|--------------------|
|                                                                                                                    | \$                   | \$                 |
| 15,691,100 multiple voting shares                                                                                  | 98,346               | 98,346             |
| 33,639,268 subordinate voting shares (33,717,668 at August 31, 2019)                                               | 940,841              | 939,633            |
|                                                                                                                    | 1,039,187            | 1,037,979          |
| 77,441 subordinate voting shares held in trust under the Incentive Share Unit Plan (76,935 at August 31, 2019)     | (6,385)              | (5,409)            |
| 118,103 subordinate voting shares held in trust under the Performance Share Unit Plan (118,667 at August 31, 2019) | (10,176)             | (9,180)            |
|                                                                                                                    | 1,022,626            | 1,023,390          |

During the first three months of fiscal 2020, subordinate voting share transactions were as follows:

|                                                                                              | Number of shares  | Amount         |
|----------------------------------------------------------------------------------------------|-------------------|----------------|
|                                                                                              |                   | \$             |
| Balance at August 31, 2019                                                                   | 33,717,668        | 939,633        |
| Shares issued for cash under the Stock Option Plan                                           | 64,700            | 4,495          |
| Share-based payment previously recorded in share-based payment reserve for options exercised | —                 | 701            |
| Purchase and cancellation of subordinate voting shares <sup>(1)</sup>                        | (143,100)         | (3,988)        |
| <b>Balance at November 30, 2019</b>                                                          | <b>33,639,268</b> | <b>940,841</b> |

(1) During the first three months of fiscal 2020, the Corporation purchased and cancelled 143,100 subordinate voting shares with an average stated value of \$4 million, for consideration of \$15.7 million. The excess of the purchase price over the average stated value of the shares totaled \$11.7 million and was charged to retained earnings.

During the first three months of fiscal 2020, subordinate voting shares held in trust under the Incentive Share Unit Plan transactions were as follows:

|                                                    | Number of shares | Amount       |
|----------------------------------------------------|------------------|--------------|
|                                                    |                  | \$           |
| Balance at August 31, 2019                         | 76,935           | 5,409        |
| Subordinate voting shares acquired                 | 21,290           | 2,437        |
| Subordinate voting shares distributed to employees | (20,784)         | (1,461)      |
| <b>Balance at November 30, 2019</b>                | <b>77,441</b>    | <b>6,385</b> |

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During the first three months of fiscal 2020, subordinate voting shares held in trust under the Performance Share Unit Plan transactions were as follows:

|                                                    | Number of shares | Amount<br>\$  |
|----------------------------------------------------|------------------|---------------|
| Balance at August 31, 2019                         | 118,667          | 9,180         |
| Subordinate voting shares acquired                 | 28,005           | 3,206         |
| Subordinate voting shares distributed to employees | (28,569)         | (2,210)       |
| <b>Balance at November 30, 2019</b>                | <b>118,103</b>   | <b>10,176</b> |

### C) DIVIDENDS

For the three-month period ended November 30, 2019, a quarterly eligible dividend of \$0.58 per share for a total of \$28.5 million, was paid to the holders of multiple and subordinate voting shares, compared to a quarterly eligible dividend of \$0.525 per share for a total of \$25.9 million for the three-month period ended November 30, 2018.

|                                        | Three months ended November 30, |               |
|----------------------------------------|---------------------------------|---------------|
|                                        | 2019<br>\$                      | 2018<br>\$    |
| Dividends on multiple voting shares    | 9,101                           | 8,238         |
| Dividends on subordinate voting shares | 19,420                          | 17,683        |
|                                        | <b>28,521</b>                   | <b>25,921</b> |

At its January 14, 2020 meeting, the Board of Directors of Cogeco Communications declared a quarterly eligible dividend of \$0.58 per share for multiple and subordinate voting shares, payable on February 11, 2020 to shareholders of record on January 28, 2020.

### D) SHARE-BASED PAYMENT PLANS

The Corporation offers an Employee Stock Purchase Plan for the benefit of its employees and those of its subsidiaries and a Stock Option Plan to its executive officers and designated employees. No more than 10% of the outstanding subordinate voting shares are available for issuance under these plans. Furthermore, the Corporation offers an Incentive Share Unit Plan ("ISU Plan") and a Performance Share Unit Plan ("PSU Plan") for executive officers and designated employees, and a Deferred Share Unit Plan ("DSU Plan") for members of the Board of Directors. A detailed description of these plans can be found in the 2019 annual consolidated financial statements of the Corporation.

Under the Stock Option Plan, the following options were granted by the Corporation and are outstanding at November 30, 2019:

|                                         | Options        | Weighted<br>average<br>exercise price<br>\$ |
|-----------------------------------------|----------------|---------------------------------------------|
| Outstanding at August 31, 2019          | 715,614        | 65.93                                       |
| Granted <sup>(1)</sup>                  | 205,150        | 114.30                                      |
| Exercised <sup>(2)</sup>                | (64,700)       | 69.47                                       |
| Cancelled                               | (4,260)        | 70.48                                       |
| <b>Outstanding at November 30, 2019</b> | <b>851,804</b> | <b>77.29</b>                                |
| <b>Exercisable at November 30, 2019</b> | <b>330,984</b> | <b>59.04</b>                                |

(1) During the three-month period ended November 30, 2019, the Corporation granted 110,875 stock options to Cogeco's executive officers as executive officers of the Corporation.

(2) The weighted average share price for options exercised during the period was \$113.83.

A compensation expense of \$160,000 (\$259,000 in 2018) was recorded for the three-month period ended November 30, 2019 related to this plan.

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The weighted average fair value of stock options granted for the three-month period ended November 30, 2019 was \$18.46 per option. The weighted average fair value of each option granted was estimated at the grant date for purposes of determining share-based payment expense using the Black-Scholes option pricing model based on the following weighted-average assumptions:

|                          | %     |
|--------------------------|-------|
| Expected dividend yield  | 2.07  |
| Expected volatility      | 20.51 |
| Risk-free interest rate  | 1.53  |
| Expected life (in years) | 5.9   |

Under the ISU Plan, the following ISUs were granted by the Corporation and are outstanding at November 30, 2019:

|                                         |               |
|-----------------------------------------|---------------|
| Outstanding at August 31, 2019          | 71,825        |
| Granted                                 | 26,975        |
| Distributed                             | (20,784)      |
| Cancelled                               | (2,725)       |
| <b>Outstanding at November 30, 2019</b> | <b>75,291</b> |

A compensation expense of \$321,000 (\$554,000 in 2018) was recorded for the three-month period ended November 30, 2019 related to this plan.

Under the PSU Plan, the following PSUs were granted by the Corporation and are outstanding at November 30, 2019:

|                                         |                |
|-----------------------------------------|----------------|
| Outstanding at August 31, 2019          | 107,551        |
| Granted <sup>(1)</sup>                  | 38,900         |
| Distributed                             | (28,569)       |
| Cancelled                               | (3,228)        |
| Dividend equivalents                    | 569            |
| <b>Outstanding at November 30, 2019</b> | <b>115,223</b> |

(1) During the three-month period ended November 30, 2019, the Corporation granted 14,375 PSUs to Cogeco's executive officers as executive officers of the Corporation.

A compensation expense of \$307,000 (\$441,000 in 2018) was recorded for the three-month period ended November 30, 2019 related to this plan.

Under the DSU Plan, the following DSUs were issued by the Corporation and are outstanding at November 30, 2019:

|                                         |               |
|-----------------------------------------|---------------|
| Outstanding at August 31, 2019          | 42,679        |
| Dividend equivalents                    | 212           |
| <b>Outstanding at November 30, 2019</b> | <b>42,891</b> |

A compensation expense of \$588,000 (compensation expense reduction of \$324,000 in 2018) was recorded for the three-month period ended November 30, 2019 related to this plan.

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## 12. ACCUMULATED OTHER COMPREHENSIVE INCOME

|                                     | Cash flow hedge<br>reserve | Foreign currency<br>translation | Total         |
|-------------------------------------|----------------------------|---------------------------------|---------------|
|                                     | \$                         | \$                              | \$            |
| Balance at August 31, 2018          | 25,818                     | 87,956                          | 113,774       |
| Other comprehensive income          | 2,008                      | 8,343                           | 10,351        |
| Balance at November 30, 2018        | 27,826                     | 96,299                          | 124,125       |
| Balance at August 31, 2019          | (33,842)                   | 64,870                          | 31,028        |
| Other comprehensive income (loss)   | 11,144                     | (299)                           | 10,845        |
| <b>Balance at November 30, 2019</b> | <b>(22,698)</b>            | <b>64,571</b>                   | <b>41,873</b> |

## 13. ADDITIONAL CASH FLOW INFORMATION

### CHANGES IN NON-CASH OPERATING ACTIVITIES

|                                            | Three months ended November 30, |                 |
|--------------------------------------------|---------------------------------|-----------------|
|                                            | 2019                            | 2018            |
|                                            | \$                              | \$              |
| Trade and other receivables                | (3,131)                         | 7               |
| Prepaid expenses and other                 | (12,589)                        | (10,972)        |
| Other assets                               | (2,756)                         | (2,361)         |
| Trade and other payables                   | (63,835)                        | (81,059)        |
| Provisions                                 | (1,827)                         | 576             |
| Contract liabilities and other liabilities | 2,925                           | 61              |
|                                            | <b>(81,213)</b>                 | <b>(93,748)</b> |

## 14. EMPLOYEE BENEFITS

The Corporation and its subsidiaries offer their employees either defined benefit pension plans, defined contribution pension plans or collective registered retirement savings plans, which are described in the Corporation's annual consolidated financial statements.

The total expense related to these plans is as follows:

|                                                                                        | Three months ended November 30, |              |
|----------------------------------------------------------------------------------------|---------------------------------|--------------|
|                                                                                        | 2019                            | 2018         |
|                                                                                        | \$                              | \$           |
| <b>Defined benefit plans</b>                                                           |                                 |              |
| Recognized in operating expenses (salaries, employee benefits and outsourced services) |                                 |              |
| Current service cost                                                                   | 491                             | 405          |
| Administrative expense                                                                 | 50                              | 77           |
| Recognized in financial expense (other)                                                |                                 |              |
| Net interest                                                                           | 77                              | 3            |
| <b>Defined contribution and collective registered retirement saving plans</b>          |                                 |              |
| Recognized in operating expenses (salaries, employee benefits and outsourced services) | 2,268                           | 2,016        |
|                                                                                        | <b>2,886</b>                    | <b>2,501</b> |

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## 15. FINANCIAL INSTRUMENTS

### A) FINANCIAL RISK MANAGEMENT

Management's objectives are to protect the Corporation and its subsidiaries against material economic exposures and variability of results, and against certain financial risks including credit, liquidity, interest rate, foreign exchange and market risks which are described in the Corporation's annual consolidated financial statements.

#### Liquidity risk

At November 30, 2019, the Corporation had used \$0.6 million of its \$800 million Term Revolving Facility for a remaining availability of \$799.4 million. In addition, two subsidiaries related to Atlantic Broadband benefit from a Senior Secured Revolving Facility of \$199.3 million (US\$150 million), of which \$3.2 million (US\$2.4 million) was used at November 30, 2019 for a remaining availability of \$196.1 million (US\$147.6 million).

#### Interest rate risk

The Corporation is exposed to interest rate risk on its floating interest rate instruments. Interest rate fluctuations will have an effect on the repayment of these instruments. At November 30, 2019, all of the Corporation's long-term debt was at fixed rate, except for the amounts drawn under the First Lien Credit Facilities which are subject to floating interest rates.

To reduce the risk on the floating interest rate instruments, the Corporation's US subsidiary entered into interest rate swap agreements. The following table shows the interest rate swaps outstanding at November 30, 2019:

| Type of hedge | Notional amount | Receive interest rate | Pay interest rate | Maturity                     | Hedged item                |
|---------------|-----------------|-----------------------|-------------------|------------------------------|----------------------------|
| Cash flow     | US\$1.1 billion | US Libor base rate    | 2.017% - 2.262%   | January 2021 - November 2024 | Senior Secured Term Loan B |

The sensitivity of the Corporation's annual financial expense to an increase of 1% in the interest rate applicable to the unhedged portion of these facilities would represent an increase of approximately \$7.6 million based on the outstanding debt at November 30, 2019.

#### Foreign exchange risk

The Corporation is exposed to foreign exchange risk with respect to the interest associated with its long-term debt denominated in US dollars. The impact of an increase of 10% in the exchange rate of the US dollar into Canadian dollars would increase financial expense by approximately \$11.7 million based on the outstanding debt at November 30, 2019.

Furthermore, the Corporation's net investments in foreign operations are exposed to market risk attributable to fluctuations in foreign currency exchange rates, notably changes in the value of the Canadian dollar versus the US dollar. The risk related to the US dollar aggregate investments is mitigated since a portion was borrowed in US dollars.

The following table shows the aggregate investments in foreign operations attributable to owners of the Corporation and the notional amount of debt borrowed to hedge these investments at November 30, 2019:

| Type of hedge   | Notional amount of debt | Aggregate investments | Hedged item                                        |
|-----------------|-------------------------|-----------------------|----------------------------------------------------|
| Net investments | US\$390 million         | US\$1,016 million     | Net investments in foreign operations in US dollar |

The exchange rate used to translate the US dollar currency into Canadian dollars for the statement of financial position accounts at November 30, 2019 was \$1.3289 (\$1.3295 at August 31, 2019) per US dollar. A 10% decrease in the exchange rate of the US dollar into Canadian dollars would decrease other comprehensive income by approximately \$83.2 million.

#### Market risk

The Corporation uses derivative instruments to manage the cash flow exposure to the risk of changes in the price of its subordinate voting shares under the DSU plan. As such, the Corporation uses equity swap agreements to economically hedge the market price appreciation risk of its subordinate voting shares. As at November 30, 2019 the fair value of the equity swap was \$0.4 million and recognized as an asset. A 5% increase in the market price of the subordinate voting shares at November 30, 2019 would result in a gain of approximately \$0.2 million due to the equity swap fair value appreciation, offset by a \$0.2 million increase in the DSU plan expense.

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**B) FAIR VALUE OF FINANCIAL INSTRUMENTS**

The carrying value of all the Corporation's financial instruments approximates fair value, except as otherwise noted in the following table:

|                                             | November 30, 2019 |            | August 31, 2019 |            |
|---------------------------------------------|-------------------|------------|-----------------|------------|
|                                             | Carrying value    | Fair value | Carrying value  | Fair value |
|                                             | \$                | \$         | \$              | \$         |
| Long-term debt, excluding lease liabilities | 3,400,071         | 3,503,409  | 3,404,859       | 3,521,418  |

**C) CAPITAL MANAGEMENT**

At November 30, 2019 and August 31, 2019, the Corporation was in compliance with all of its debt covenants and was not subject to any other externally imposed capital requirements.

The following table summarizes certain key ratios used to monitor and manage the Corporation's capital structure:

|                                                                   | November 30, 2019 | August 31, 2019 |
|-------------------------------------------------------------------|-------------------|-----------------|
| Net indebtedness <sup>(1)</sup> / adjusted EBITDA <sup>(2)</sup>  | 2.6               | 2.6             |
| Adjusted EBITDA <sup>(2)</sup> / financial expense <sup>(2)</sup> | 6.7               | 6.3             |

(1) Net indebtedness is defined as the total of bank indebtedness, balance due on business combinations and principal on long-term debt, less cash and cash equivalents.

(2) Calculation based on adjusted EBITDA and financial expense for the twelve-month period ended November 30, 2019 and for the year ended August 31, 2019.

**16. RELATED PARTY TRANSACTIONS**

Cogeco Communications is a subsidiary of Cogeco, which holds 31.8% of the Corporation's equity shares, representing 82.3% of the Corporation's voting shares.

Cogeco provides executive, administrative, financial and strategic planning services and additional services to the Corporation under a Management Services Agreement (the "Agreement"). The methodology used to establish the management fees is based on the costs incurred by Cogeco plus a reasonable mark-up. This cost-plus methodology became effective on May 1, 2019 and was introduced to avoid future variations of the management fee percentage due to the frequent changes to the Corporation's consolidated revenue pursuant to business acquisitions and divestitures. Provision is made for future adjustment upon the request of either Cogeco or the Corporation from time to time during the term of the Agreement. For the three-month period ended November 30, 2019, management fees paid to Cogeco amounted to \$5.4 million, compared to \$4.8 million for the same period of fiscal 2019.

No direct remuneration is payable to Cogeco's executive officers by the Corporation. However, during the three-month periods ended November 30, 2019 and 2018, the Corporation granted stock options and PSUs to these executive officers, as executive officers of Cogeco Communications, as shown in the following table:

|               | Three months ended November 30, |        |
|---------------|---------------------------------|--------|
|               | 2019                            | 2018   |
| Stock options | 110,875                         | 97,725 |
| PSUs          | 14,375                          | 14,625 |

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The following table shows the amounts that the Corporation charged Cogeco with regards to the Corporation's stock options, ISUs and PSUs granted to these executive officers, as well as DSUs granted to Board directors of Cogeco:

|               | Three months ended November 30, |      |
|---------------|---------------------------------|------|
|               | 2019                            | 2018 |
|               | \$                              | \$   |
| Stock options | 309                             | 298  |
| ISUs          | 13                              | 15   |
| PSUs          | 312                             | 200  |
| DSUs          | 132                             | 260  |
|               | 766                             | 773  |

There were no other material related party transactions during the periods covered.

## 17. SUBSEQUENT EVENT

On January 10, 2020, the Corporation announced that its subsidiary Atlantic Broadband had signed a definitive agreement to purchase Thames Valley Communications, a broadband services company operating in Southeastern Connecticut, for US\$50 million. The transaction is subject to customary regulatory approvals and is expected to close within three months. Upon closing of the transaction, Atlantic Broadband will add approximately 10,000 customers to its operations.