

# Webcast interim financial report 2025

POWER TO TRANSFORM -  
STRATEGY INTO RESULTS

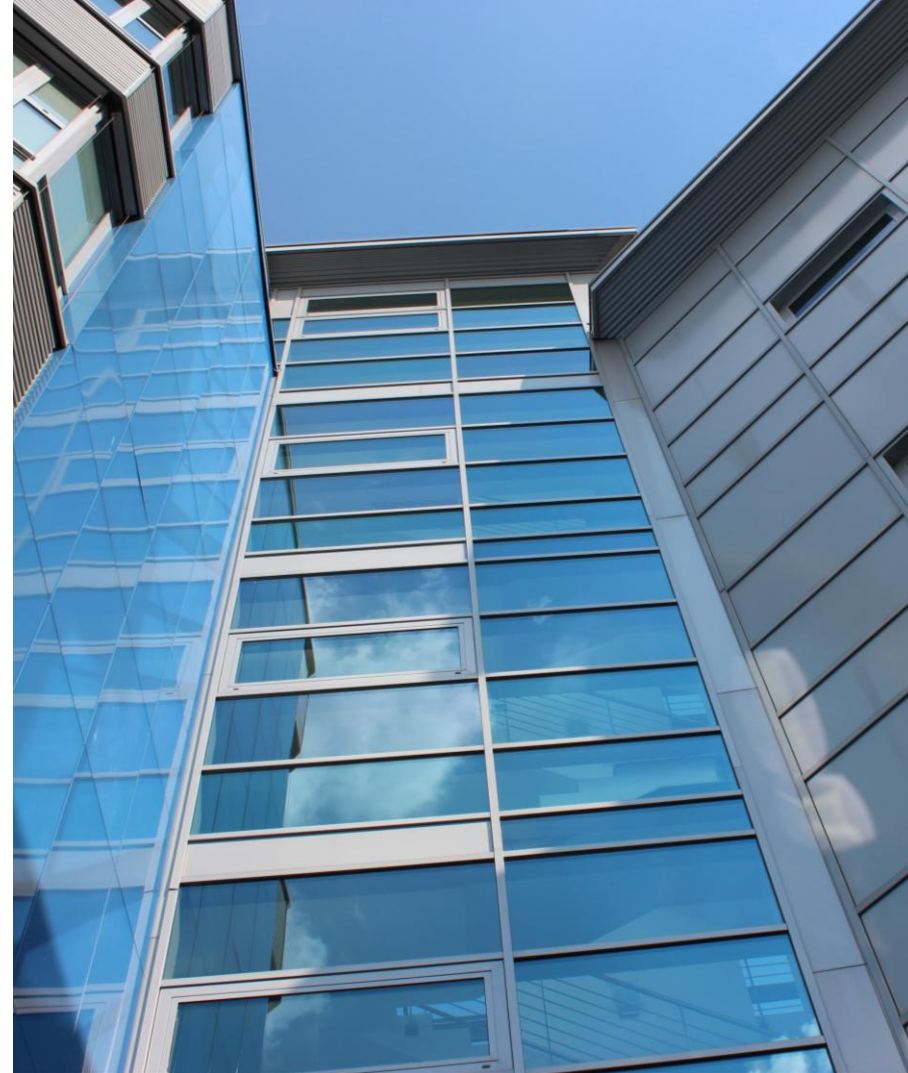
Michael Finger | CEO

Natascha Sander | CFO

Sassenberg, August 13, 2025

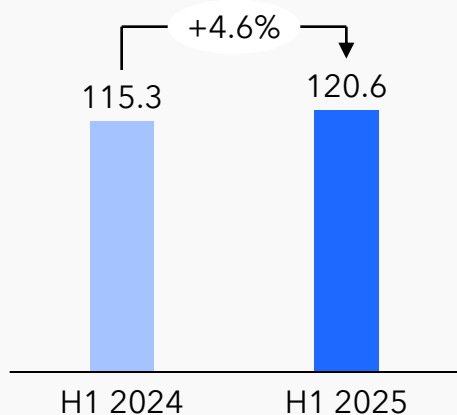
# Agenda

- 1 • Overview & Highlights
- 2 • Focus markets
- 3 • Financials
- 4 • Strategy & Outlook



# Strong performance in the 1st half of 2025

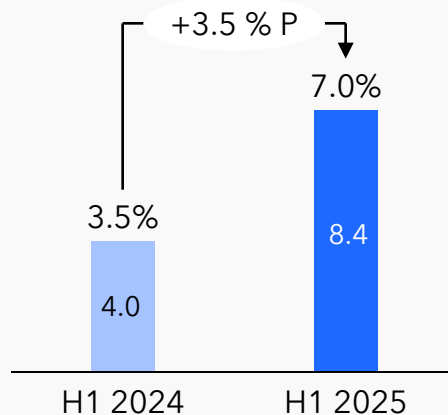
Revenue (m€)



## Markets

- Key growth drivers: focus markets Energy Management, Print, Healthcare & Analytics
- Growth trend remains intact: Book to bill ratio at 1.1
- Uncertainty due to US tariffs

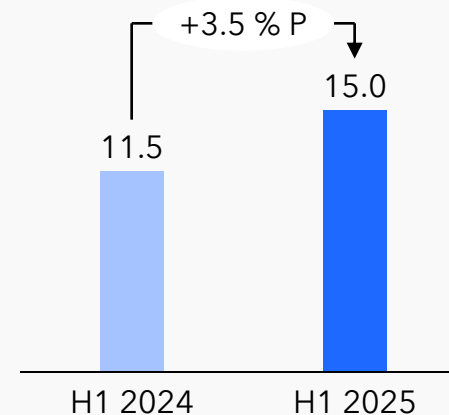
EBIT (m€) | EBIT margin (%)



## Financials

- Group revenue in the first 6 months in the amount of 120.6 m€ (previous year: 115.3 m€)
- Order backlog increases to 84 m€ (Q1 2025: 80 m€)

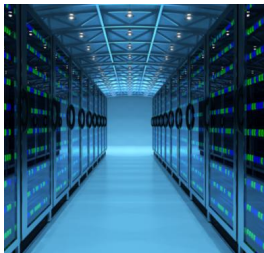
ROCE (%)



## Strategy

- Positive effects of the ttSprint efficiency program visible
- Strategy 2030 to be published in October 2025

# H1 2025 | Selected highlights



## Energy Management

- Market position expanded in **battery cooling** systems for **rail vehicles and e-buses**
- Increased production capacity for **liquid cooling** systems for **data centres**



## Print

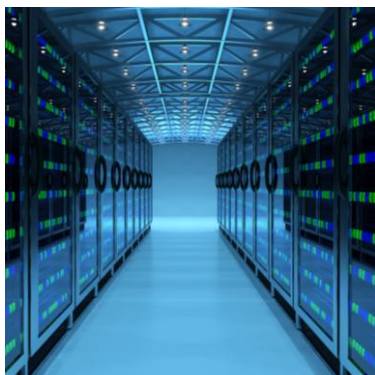
- **Exclusive framework agreement** with **Windmüller & Hölscher** to intensify cooperation
- **Order** volume in the low **double-digit million euro** range



## Healthcare & Analytics

- **Strong increase** in deliveries of systems for **analytics and scanners**
- Revenue **+ 44 %**

# Development Focus markets



## ENERGY MANAGEMENT

+11 %\*

Revenue

18.4 m€

Revenue  
Share

15 %

Driver

BTMS Rail  
BTMS E-Buses  
Datacenter



## HEALTHCARE & ANALYTICS

+44 %\*

9.7 m€

8 %

Analytics  
Scanner  
Cleanroom



## PRINT

+8 %\*

41.8 m€

35 %

Packaging printing  
Label printing  
Digital printing



## PLASTICS

- 2 %\*

25.1 m€

21 %

Temperature control  
units  
Refrigeration systems  
Natural refrigerants



## LASER

- 11 %\*

18.8 m€

16 %

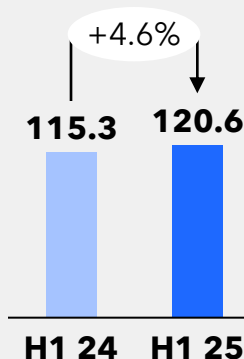
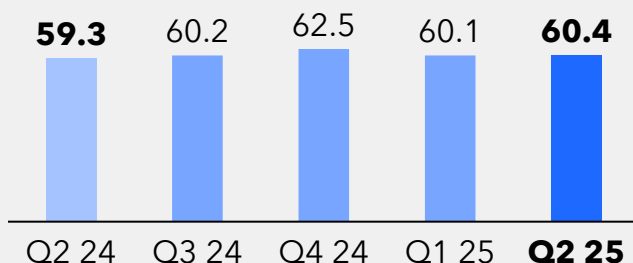
Batteryproduction  
Semiconductors  
EUV

\*Comparison with the previous year



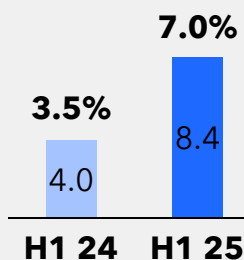
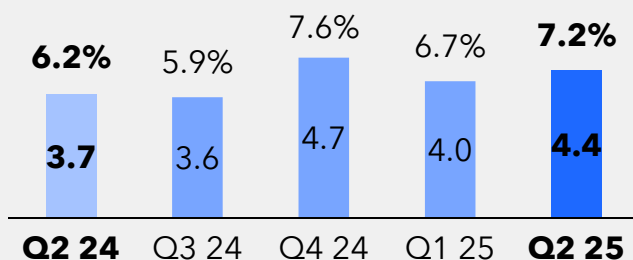
# Significant increase in Revenue & EBIT in the 1st half 2025

Revenue  
(m€)



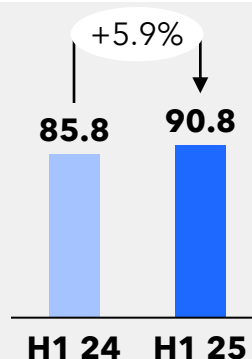
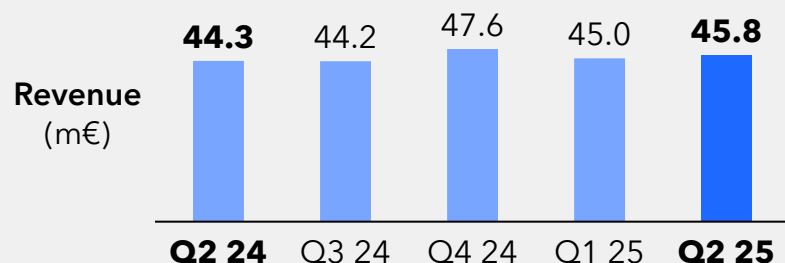
- Revenue up 4.6% to 120.6 m€ in H1 25
- Growth in the focus markets of Energy Management, Healthcare & Analytics and Print

EBIT  
margin/  
EBIT  
(m€)

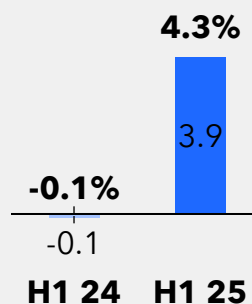
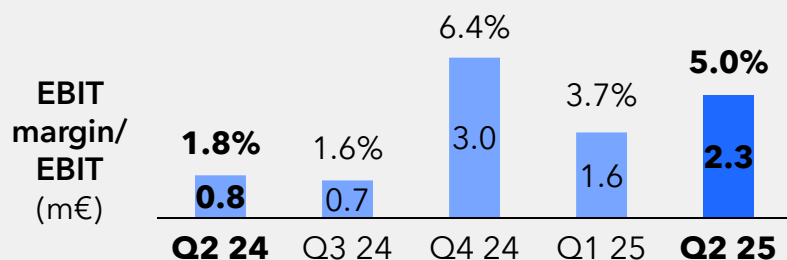


- EBIT margin doubled to 7.0% in H1 25
- Improvement in earnings due to higher revenue, product mix optimization, and efficiency gains
- No impact from temporary expenses for reorganization (H1 24: 0.8 m€)

# Technology: EBIT increases significantly compared to previous year



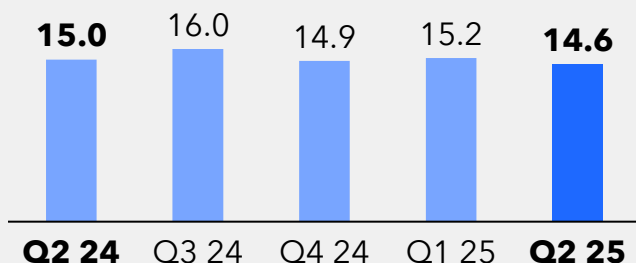
- Strong revenue growth of 5.9% to 90.8 m€ in segment Technology in H1 25
- Revenue increase mainly resulting from the focus markets of Energy Management, Healthcare & Analytics and Print



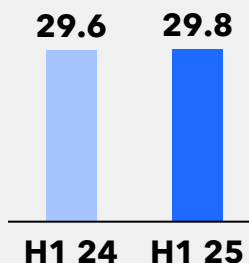
- Segment EBIT margin significantly strong at 4.3% in H1 25
- Profitability improvement through optimization of the product portfolio, utilization of economies of scale, and efficiency gains
- Elimination of the impact of temporary expenses for the reorganization (H1 24: 0.4 m€)

# Services: EBIT margin of 15% in the first half of 2025

Revenue  
(m€)

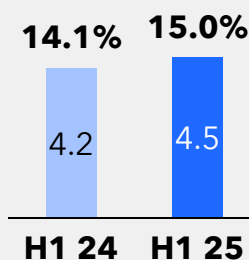
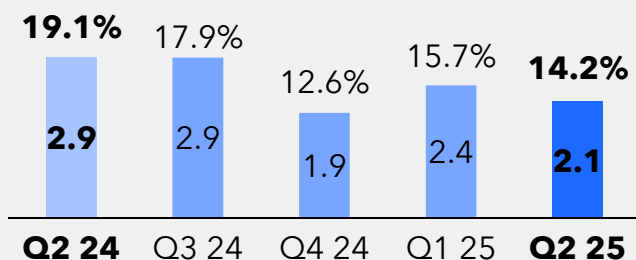


+0.7%



- Moderate revenue growth in the Services segment to 29.8 m€ in H1 25
- Revenue increase in the focus market of Print
- Plastics however remain weak

EBIT  
margin/  
EBIT  
(m€)

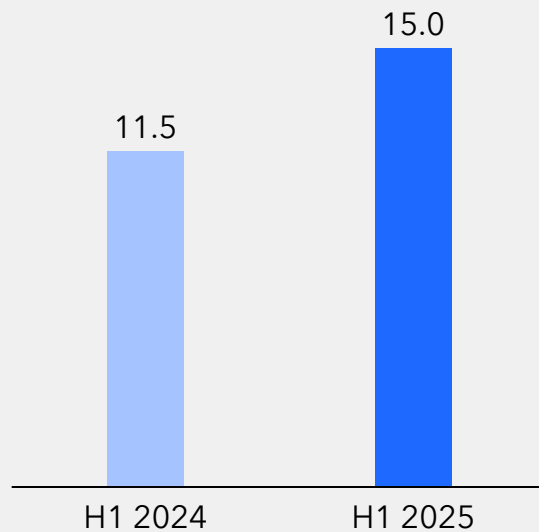


- Segment EBIT reaches 4.5 m€ in H1 25
- Margin increases to 15.0 %
- No impact from temporary expenses for reorganization (H1 24: 0.4 m€)

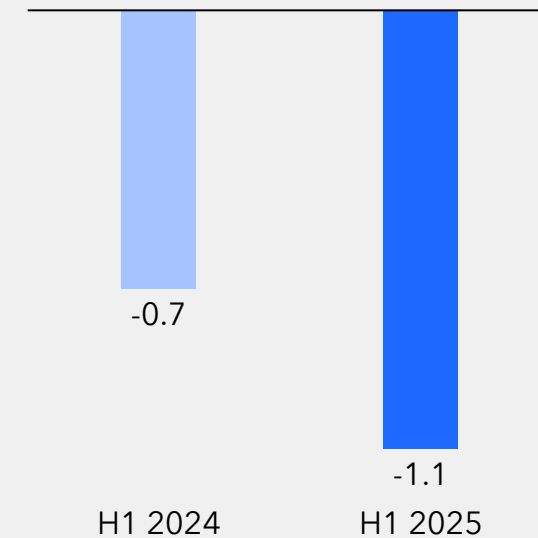


# ROCE and free cash flow

ROCE (%)



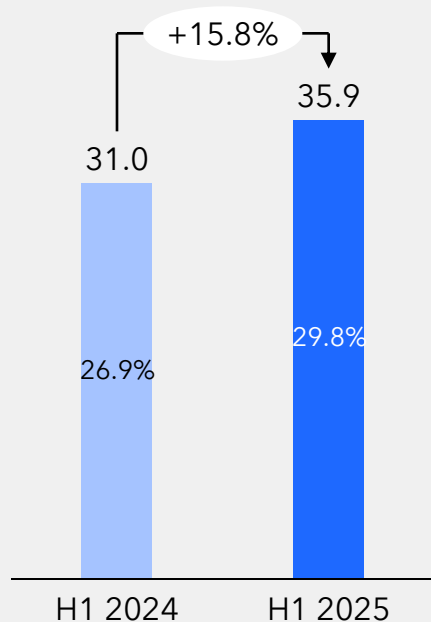
Free cash flow (m€)



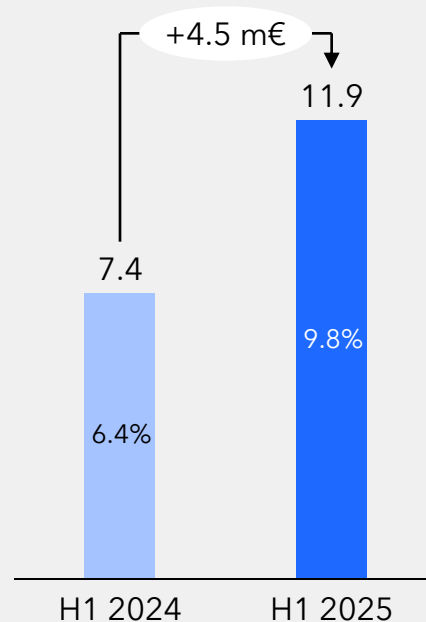
- ROCE increases significantly to 15.0% (previous year: 11.5%) due to positive EBIT development
- Free cash flow of -1.1 m€ (previous year: -0.7 m€), in particular due to increased cash outflows for investments of 2.8 m€ (previous year: 1.1 m€)

# Earnings development

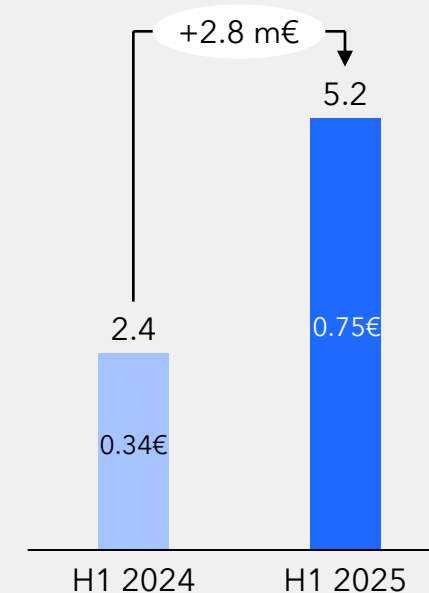
Gross profit (m€) | Gross margin (%)



EBITDA (m€)



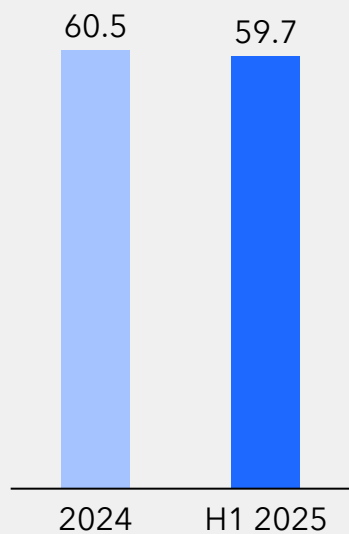
Profit for the period (m€)  
Earnings per share (€)



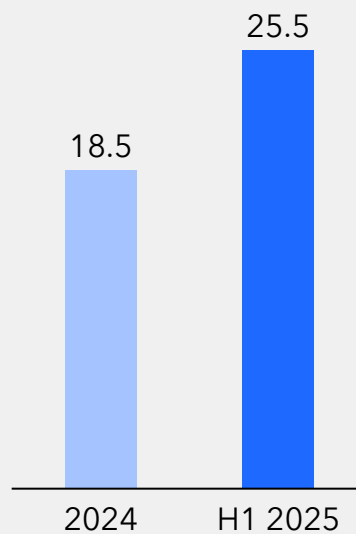
- Gross margin significantly above previous year due to product mix optimization in the Technology segment and effects of the ttSprint efficiency program
- EBITDA increases significantly and in line with EBIT development
- Earnings per share of 0.75 € more than doubled compared to the previous year (0.34 €)

# Net assets

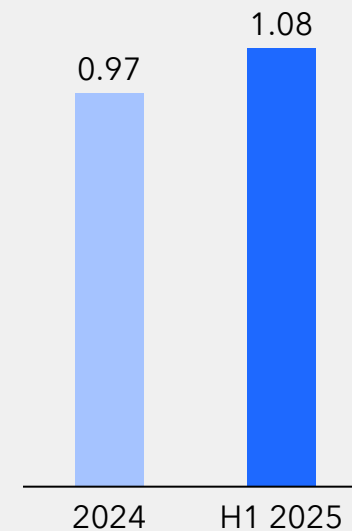
Equity ratio (%)



Net debt (m€)



Net debt / EBITDA ratio



- Equity ratio remains strong at 59.7%
- Increase in net debt to finance investments and growth
- Leverage ratio remains in the investment grade range at 1.08x

# EBIT guidance 2025 - technotrans remains on track

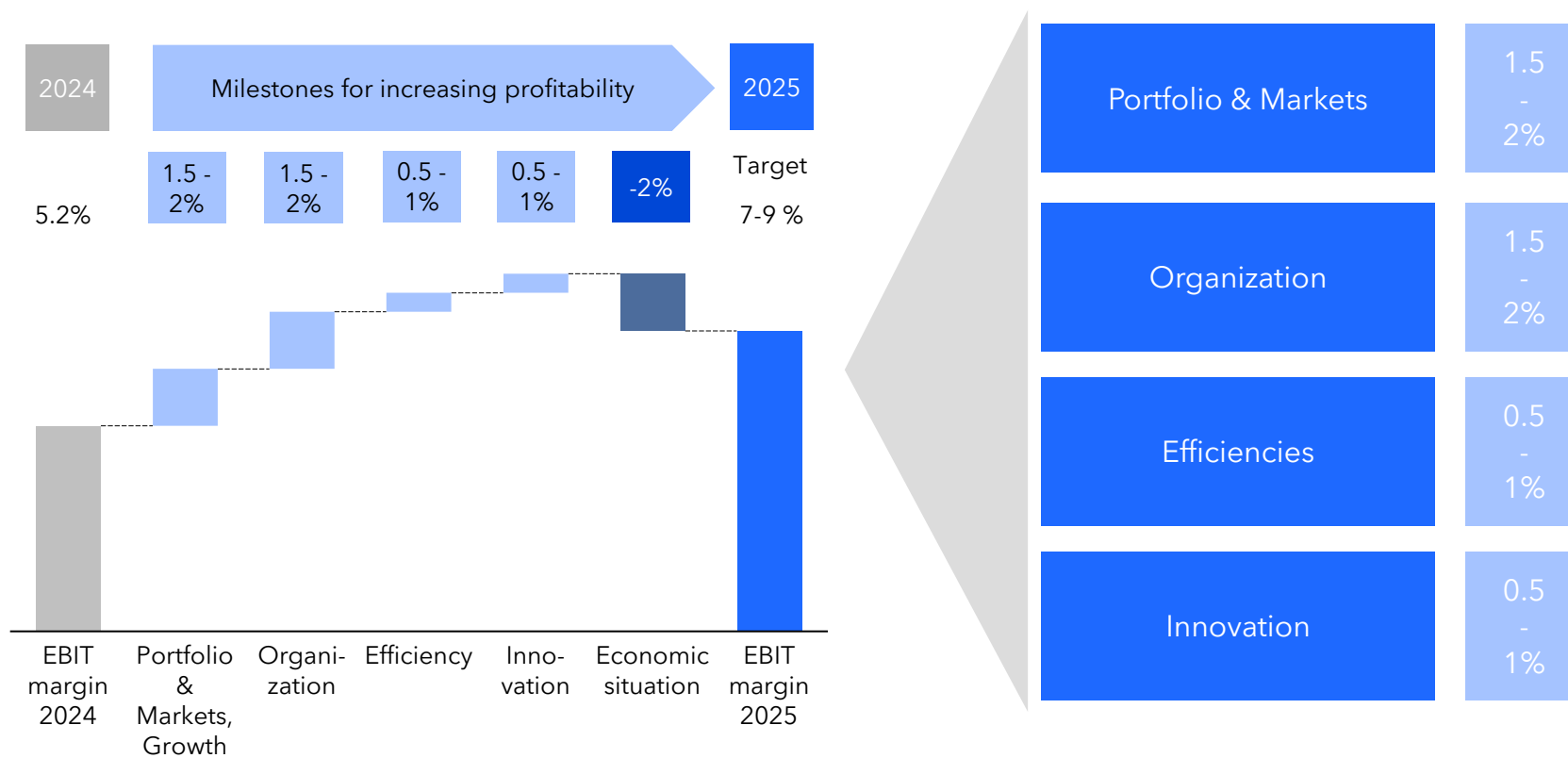
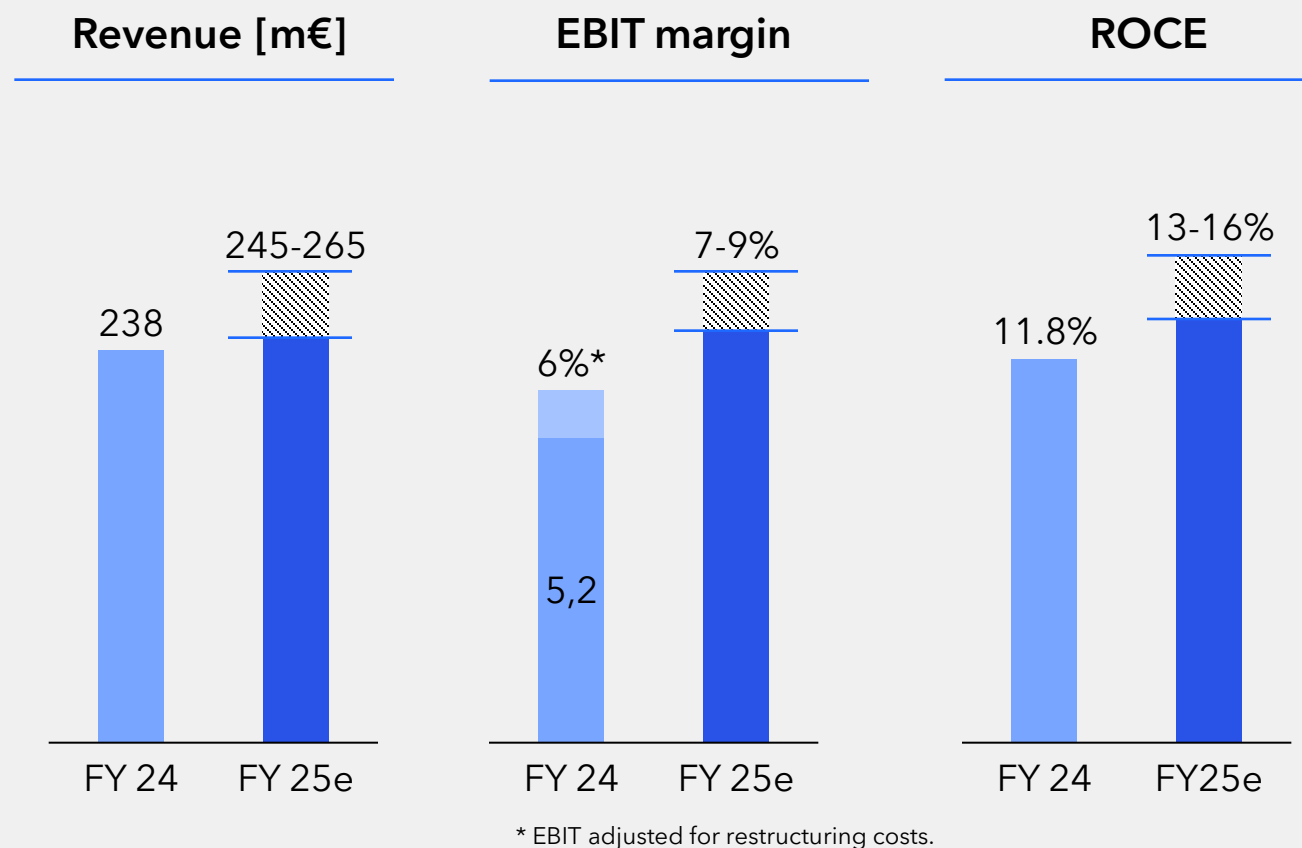


Diagram for illustration

# Forecast 2025

- technotrans records strong performance in the first half of 2025
- Key growth drivers are the focus markets Energy Management, Healthcare & Analytics and Print
- Market position expanded in battery cooling for railway and e-buses
- Production capacity for liquid cooled data-centers increased
- Effects of the efficiency program stabilize the earnings position despite volatile conditions
- Board of Management confirms the 2025 forecast



The forecast is subject to the proviso that political and economic conditions do not deteriorate. These include, in particular, economic trends, the war in Ukraine, the conflict in the Middle East, regulations at European and international level and macropolitical developments. Possible portfolio changes are not taken into account in this forecast.

# Investor Relations



## Frank Dernes

Director Investor Relations & Treasury

Tel. +49 (0)2583 301-1868

Fax +49 (0)2583 301-1054

[frank.dernes@technotrans.de](mailto:frank.dernes@technotrans.de)





# Disclaimer

- This presentation contains statements about the future development of the technotrans Group.
- These reflect the current views of the management of technotrans SE and are based on the relevant plans, estimates, and expectations. We would like to point out that these statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expected.