EXCO TECHNOLOGIES LIMITED
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Unaudited Condensed Interim Report
to the shareholders
for the three months ended
December 31, 2017

NOTICE TO READER

The attached unaudited condensed interim consolidated financial statements have been prepared by management of the Company. The condensed interim consolidated financial statements for the three month period ended December 31, 2017 and 2016 have not been reviewed by the auditors of the Company.

EXCO TECHNOLOGIES LIMITED
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(Unaudited)
$ (000)'s

	As at December 31, 2017	As at September 30, 2017
ASSETS		
Current		
Cash and cash equivalents	**$33,578**	$35,876
Accounts receivable	**92,490**	94,332
Unbilled revenue	**20,450**	20,207
Inventories	**56,697**	59,782
Prepaid expenses and deposits	**1,989**	2,532
Income taxes recoverable	**3,490**	3,646
Total current assets	**208,694**	216,375
Property, plant and equipment, net (note 4)	**116,356**	111,524
Intangible assets, net (note 5)	**39,006**	39,849
Goodwill (note 5)	**61,937**	62,091
Deferred tax assets	**1,355**	1,382
Total assets	**$427,348**	$431,221
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current		
Bank indebtedness	**$10,573**	$15,717
Trade accounts payable	**44,796**	48,369
Accrued payroll liabilities	**7,633**	12,720
Other accrued liabilities	**8,205**	10,088
Derivative instruments	**2,524**	314
Provisions	**1,324**	1,339
Customer advance payments	**5,395**	3,223
Long-term debt - current portion (note 7)	**3,981**	3,959
Total current liabilities	**84,431**	95,729
Long-term debt - long-term portion (note 7)	**31,157**	27,134
Deferred tax liabilities	**6,505**	7,100
Total liabilities	**122,093**	129,963
Shareholders' equity		
Share capital (note 8)	**51,641**	51,707
Contributed surplus	**4,124**	3,998
Accumulated other comprehensive income	**3,124**	4,232
Retained earnings	**246,366**	241,321
Total shareholders' equity	**305,255**	301,258
Total liabilities and shareholders' equity	**$427,348**	$431,221

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

EXCO TECHNOLOGIES LIMITED
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (LO
(Unaudited)
$ (000)'s except for income per common share

	Three months ended December 31	
	2017	2016
Sales	**$134,871**	$153,097
Cost of sales	**106,536**	117,953
Selling, general and administrative expenses	**10,292**	11,748
Depreciation (note 4)	**3,726**	3,931
Amortization (note 5)	**1,229**	1,215
Loss on disposal of property, plant and equipment	**738**	54
Interest expense, net	**307**	373
Other expense (note 12)	**-**	1,223
	122,828	136,497
Income before income taxes	**12,043**	16,600
Provision for income taxes (note 11)	**3,127**	5,137
Net income for the period	**8,916**	11,463
Other comprehensive income		
Items that may be reclassified to profit or loss in subsequent periods:		
Net unrealized loss on derivatives designated as cash flow hedges (a)	**(1,629)**	(1,499)
Unrealized gain on foreign currency translation	**521**	2,661
	(1,108)	1,162
Comprehensive income	**$7,808**	$12,625
Income per common share		
Basic	**$0.21**	$0.27
Diluted	**$0.21**	$0.27
Weighted average number of common shares outstanding		
Basic	**42,447**	42,584
Diluted	**42,490**	42,674

(a) Net of income tax recoverable of $581 for the three- month period ended December 31,2017 (2016 - net of income tax recoverable of $522)

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

EXCO TECHNOLOGIES LIMITED
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(Unaudited)
$ (000)'s

	Share capital	Contributed surplus	Retained earnings	Accumulated other comprehensive income (loss) Net unrealized loss on derivatives designated as cash flow hedges	Unrealized gain on foreign currency translation	Total accumulated other comprehensive income (loss)	Total shareholders' equity
Balance, October 1, 2017	$51,707	$3,998	$241,321	($233)	$4,465	$4,232	$301,258
Net income for the period	-	-	8,916	-	-	-	8,916
Dividend paid (note 3)	-	-	(3,396)	-	-	-	(3,396)
Stock option grants	-	126	-	-	-	-	126
Exercise of stock options	-	-	-	-	-	-	0
Repurchase of Share Capital (note 8)	(66)	-	(475)	-	-	-	(541)
Other comprehensive income (loss)	-	-	-	(1,629)	521	(1,108)	(1,108)
Balance, December 31, 2017	$51,641	$4,124	$246,366	($1,862)	$4,986	$3,124	$305,255

	Share capital	Contributed surplus	Retained earnings	Accumulated other comprehensive income (loss) Net unrealized loss on derivatives designated as cash flow hedges	Unrealized gain on foreign currency translation	Total accumulated other comprehensive income	Total shareholders' equity
Balance, October 1, 2016	$51,366	$3,566	$213,283	($3,017)	$14,207	$11,190	$279,405
Net income for the period	-	-	11,463	-	-	-	11,463
Dividend paid (note 3)	-	-	(2,981)	-	-	-	(2,981)
Stock option grants	-	134	-	-	-	-	134
Exercise of stock options	105	(30)	-	-	-	-	75
Other comprehensive income (loss)	-	-	-	(1,499)	2,661	1,162	1,162
Balance, December 31, 2016	$51,471	$3,670	$221,765	($4,516)	$16,868	$12,352	$289,258

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

EXCO TECHNOLOGIES LIMITED
CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
$ (000)'s

	Three months ended December 31	
	2017	2016
OPERATING ACTIVITIES:		
Net income for the period	**$8,916**	$11,463
Add non-operating and items not involving a current outlay of cash		
Depreciation (note 4)	**3,726**	3,931
Amortization (note 5)	**1,229**	1,215
Stock-based compensation expense	**171**	35
Deferred income taxes	**17**	169
Net interest expense	**307**	373
Non-cash costs of ALC plant closures (note 12)	-	707
Loss from liquidation of ALC capital assets (note 12)	-	23
Loss on disposal of property, plant and equipment	738	54
	15,104	17,970
Net change in non-cash working capital (note 10)	**(2,803)**	3,956
Cash provided by operating activities	**12,301**	21,926
FINANCING ACTIVITIES:		
Increase (decrease) in bank indebtedness	**(5,144)**	280
Financing from long-term debt	**4,045**	-
Repayment of long-term debt	**-**	(5,703)
Interest paid, net	**(307)**	(373)
Dividends paid	**(3,396)**	(2,981)
Repurchase of share capital	**(541)**	-
Issuance of share capital	**-**	75
Cash used in financing activities	**(5,343)**	(8,702)
INVESTING ACTIVITIES:		
Purchase of property, plant and equipment (note 4)	**(9,617)**	(2,897)
Purchase of intangible assets (note 5)	**(165)**	(308)
Proceeds from liquidation of ALC capital assets	**-**	31
Proceeds from disposal of property, plant and equipment	**280**	27
Cash used in investing activities	**(9,502)**	(3,147)
Effect of exchange rate changes on cash	**246**	249
Net increase (decrease) in cash during the period	**(2,298)**	10,326
Cash and cash equivalents, beginning of period	**35,876**	27,509
Cash and cash equivalents, end of period	**$33,578**	$37,835

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements

1. CORPORATE INFORMATION

Exco Technologies Limited (the "Company") is a global designer, developer and manufacturer of dies, moulds, components and assemblies, and consumable equipment for the die-cast, extrusion and automotive industries. Through 17 strategic locations in 8 countries, the Company services a diverse and broad customer base. The Company is incorporated and domiciled in Canada. The registered office is located at 130 Spy Court, Markham, Ontario, Canada.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Company's significant accounting policies are outlined below:

Basis of preparation

These unaudited condensed interim consolidated financial statements present the Company's financial results of operations and financial position as at and for the three-month period ended December 31, 2017 and have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB"). The accounting policies used in preparing these unaudited condensed interim financial statements are consistent with those used in preparation of the 2017 audited annual consolidated financial statements.

The Company's preparation of unaudited condensed interim financial statements in accordance with IAS 34 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the applying of the Company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements were the same as those that applied to the Company's consolidated financial statements as at and for the year ended September 30, 2017.

These unaudited condensed interim consolidated financial statements should be read in conjunction with the Company's 2017 audited annual consolidated financial statements, which are available at www.sedar.com and on the Corporation's website at www.excocorp.com. The unaudited condensed interim consolidated financial statements and accompanying notes for the three-month period ended December 31, 2017 were authorized for issue by the Board of Directors on January 31, 2018.

Basis of consolidation

The condensed interim consolidated financial statements incorporate the financial statements of the Company and the entities controlled by the Company, its subsidiaries. Control exists when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Company controls an investee if and only if the Company has all of the following: power over the investee; exposure or rights to variable returns from its involvement with the investee; and the ability to use its power over the investee to affect its returns. The financial statements of the subsidiaries are included in the condensed interim consolidated financial statements from the date that control commences until the date that control ceases. All intercompany transactions and balances have been eliminated on consolidation.

The Company has an interest in a joint operation, whereby the joint operators have a contractual arrangement that establishes joint control over the economic activities of the individual entity. The Company recognized its share of the joint operation's assets, liabilities, revenues and expenses in the condensed interim consolidated financial statements.

Accounting standards issued but not yet applied

The following standards are not yet effective for the year ending September 30, 2018. The Company is in the process of reviewing the standards to determine the impact on its consolidated financial statements.

IFRS 9, *Financial Instruments* ("IFRS 9")
IFRS 9, as issued in 2014, introduces new requirements for the classification and measurement of financial instruments, a new expected loss impairment model that will require more timely recognition of expected credit losses and a substantially reformed model for hedge accounting, with enhanced disclosures about risk management activity. IFRS 9 also removes the volatility in profit or loss that was caused by changes in an entity's own credit risk for liabilities selected to be measured at fair value. This new standard also includes a new general hedge accounting standard which will align hedge accounting more closely with risk management. It does not fully change the types of hedging relationships or the requirement to measure and recognize ineffectiveness, however, it will provide more hedging strategies that are used for risk management to qualify for hedge accounting and introduce more judgment to assess the effectiveness of a hedging relationship. The Company is in the process of reviewing the standard to determine the impact on its consolidated financial statements. IFRS 9 is effective for annual periods beginning on or after January 1, 2018, which will be October 1, 2018 for the Company. Earlier application is permitted and the Company does not plan to early adopt IFRS 9.

IFRS 15, *Revenue from Contracts with Customers* ("IFRS 15")
In May 2014, the IASB issued IFRS 15 which establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. IFRS 15 is effective for annual periods beginning on or after January 1, 2018. The Company has established a cross-functional team to implement the guidance related to the recognition of revenue from contracts with customers. The Company is in the process of evaluating its customer contracts and identifying contractual provisions that may result in a change in the timing, or the amount of revenue recognized in comparison with current guidance. In addition, the Company is assessing the enhanced disclosure requirements of the new guidance and the design of new controls and processes designed to comply with IFRS 15. The Company has not yet selected a transition method and will adopt the new revenue standard effective October 1, 2018.

IFRS 16, *Leases* ("IFRS 16")
In January 2016, the IASB issued IFRS 16 in which lessees will have a single accounting model for all leases, with certain exemptions and lessor accounting is substantially unchanged. The guidance would require lessees to recognize most leases on their balance sheets as lease liabilities with corresponding right-of-use assets. IFRS 16 is effective for annual periods beginning on or after January 1, 2019, which will be October 1, 2019 for the Company using a modified retrospective approach with the option to elect certain practical expedients. The Company is currently evaluating the impact of IFRS 16 on its consolidated financial statements.

3. CASH DIVIDEND

During the three month period ended December 31, 2017, the Company paid quarterly cash dividends totaling $3,396 (2017 - $2,981). The quarterly dividend rate in the period was $0.08 per common share (2017 - $0.07).

$(000)'s except per share amounts

4. PROPERTY, PLANT AND EQUIPMENT

	Machinery and Equipment	Tools	Buildings	Land	Assets under Construction	Total
Cost						
Balance as at September 30, 2017	$192,549	$21,112	$67,564	$10,077	$3,655	$294,957
Additions						
Assets acquired	690	126	3,220	1,376	4,205	9,617
Reclassification	1,973	233	-	-	(2,206)	-
Less: disposals	(2,516)	(255)	-	-	-	(2,771)
Foreign exchange movement	154	7	34	(63)	7	139
Balance as at December 31, 2017	**$192,850**	**$21,223**	**$70,818**	**$11,390**	**$5,661**	**$301,942**

	Machinery and equipment	Tools	Buildings	Land	Assets under construction	Total
Accumulated depreciation and impairment losses						
Balance as at September 30, 2017	$134,550	$16,187	$32,696	$-	$-	$183,433
Depreciation for the period	2,559	469	698	-	-	3,726
Less: disposals	(1,534)	(219)	-	-	-	(1,753)
Reclassification	(21)	21	-	-	-	-
Foreign exchange movement	110	9	61	-	-	180
Balance as at December 31, 2017	**$135,664**	**$16,467**	**$33,455**	**$-**	**$-**	**$185,586**
Carrying amounts						
As at September 30, 2017	$57,999	$4,925	$34,868	$10,077	$3,655	$111,524
As at December 31, 2017	**$57,186**	**$4,756**	**$37,363**	**$11,390**	**$5,661**	**$116,356**

$(000)'s except per share amounts

5. INTANGIBLE ASSETS AND GOODWILL

	Computer Software and other	Acquisition Intangibles*	Assets under Development (Software)	Total intangible assets	Goodwill
Cost					
Balance as at September 30, 2017	$20,614	$44,713	$427	$65,754	$62,091
Additions					
Assets acquired	86	-	79	165	-
Reclassification	491	-	(491)	-	-
Less: disposals	(165)			(165)	-
Foreign exchange movement	(156)	232	2	78	(154)
Balance as at December 31, 2017	**$20,870**	**$44,945**	**$17**	**$65,832**	**$61,937**

	Computer Software and other	Acquisition Intangibles*	Assets under Development (software)	Total intangible assets	Goodwill
Accumulated amortization and impairment losses					
Balance as at September 30, 2017	$18,829	$7,076	-	$25,905	-
Amortization for the period	276	953	-	1,229	-
Less: disposals	(165)	-		(165)	
Foreign exchange movement	(155)	12	-	(143)	-
Balance as at December 31, 2017	**$18,785**	**$8,041**	**$-**	**$26,826**	**$-**
Carrying amounts					
As at September 30, 2017	$1,785	$37,637	$427	$39,849	$62,091
As at December 31, 2017	**$2,085**	**$36,904**	**$17**	**$39,006**	**$61,937**

*Acquisition intangibles are comprised primarily of customer relationships and trade names resulting from business acquisitions.

6. FINANCIAL INSTRUMENTS

Fair value represents point-in-time estimates that may change in subsequent reporting periods due to market conditions or other factors. Presented below is a comparison of the fair value of each financial instrument to its carrying value.

The fair value of cash and cash equivalents, bank indebtedness, trade and other receivables and trade and other payables approximates their carrying amounts due to the short-term maturities of these instruments. The estimated fair value of long-term debt approximates its carrying value since debt is subject to terms and conditions similar to those available to the Company for instruments with comparable terms, and the interest rates are market-based.

The fair value of derivative instruments that are not traded in an active market such as over-the-counter foreign exchange options and collars is determined using quoted forward exchange rates at the consolidated statement of financial position dates and are Level 2 instruments.

During the three month period ended December 31, 2017 there were no transfers between Level 1 and Level 2 fair value measurements.

$(000)'s except per share amounts

The carrying value and fair value of all financial instruments are as follows:

	December 31, 2017		September 30, 2017	
	Carrying Amount of Asset (Liability)	**Fair Value of Asset (Liability)**	Carrying Amount of Asset (Liability)	Fair Value of Asset (Liability)
Cash and cash equivalents	**$33,578**	**$33,578**	$35,876	$35,876
Accounts receivable	**92,490**	**92,490**	94,332	94,332
Trade accounts payable	**(44,796)**	**(44,796)**	(48,369)	(48,369)
Bank indebtedness	**(10,573)**	**(10,573)**	(15,717)	(15,717)
Customer advance payments	**(5,395)**	**(5,395)**	(3,223)	(3,223)
Accrued liabilities	**(15,838)**	**(15,838)**	(22,808)	(22,808)
Derivative instruments	**(2,524)**	**(2,524)**	(314)	(314)
Long-term debt	**($35,138)**	**($35,138)**	($31,093)	($31,093)

7. LONG-TERM DEBT

On February 18, 2016, the Company closed an agreement for a new $100,000 Committed Revolving Credit Facility with JP Morgan Chase Bank N.A. During 2017, the Company notified JP Morgan Chase Bank of its election to reduce the Committed Revolving Credit Facility to $50,000, of which $29,759 was used as at December 31, 2017. The facility has a 3 year term and is collateralized by a general security agreement covering all assets of the Company's Canadian and US subsidiaries with the exception of real property. There are no specific repayment terms prior to maturity.

On April 4, 2016, the Company entered into promissory Term Notes amounting to US$9,307 in conjunction with the acquisition of AFX Industries. The Term Notes bear interest at a rate equal to the Mid-term Applicable Federal Rate in the United States, compounded annually. The principal and interest is payable in three annual payments on the anniversary date of the AFX acquisition. The Term Notes are unsecured.

The components of long-term debt are as follows:

	December 31, 2017	September 30, 2017
Bank debt	**$27,000**	$23,000
Term notes	**7,786**	7,744
Promissory note	**352**	349
Subtotal	**35,138**	31,093
Less: current portion	**(3,981)**	(3,959)
Long-term debt, long-term portion	**$31,157**	$27,134

$(000)'s except per share amounts

8. SHARE CAPITAL

The Company received approval from the Toronto Stock Exchange for a normal course issuer bid for a 12-month period beginning February 16, 2017. The Company's Board of Directors authorized the purchase of up to 1,000,000 common shares representing approximately 2% of the Company's outstanding common shares. During the quarter, 54,500 common shares were repurchased (2017 – nil) for a total cost of $541. The cost to repurchase the common shares in the year exceeded their stated value by $475 which was charged against retained earnings.

9. SEGMENTED INFORMATION

Business segments
The Company operates in two business segments: Casting and Extrusion Technology ("Casting and Extrusion") and Automotive Solutions. The accounting policies followed in the operating segments are consistent with those outlined in note 2 to the consolidated financial statements.

The Casting and Extrusion segment designs and engineers tooling and other manufacturing equipment. Its operations are substantially for automotive and other industrial markets in North America.

The Automotive Solutions segment produces automotive interior components and assemblies primarily for seating, cargo storage and restraint for sale to automotive manufacturers and Tier 1 suppliers (suppliers to automakers).

The Company evaluates the performance of its operating segments primarily based on pre-tax income before interest and other income and (expense).

The Corporate segment involves administrative expenses that are not directly related to the business activities of the above two operating segments.

	Three Months Ended December 31, 2017			
	Casting and Extrusion	**Automotive Solutions**	**Corporate**	**Total**
Sales	**$48,450**	**$88,421**	**$-**	**$136,871**
Intercompany sales	**(1,837)**	**(163)**	**-**	**(2,000)**
Net sales	**46,613**	**88,258**	**-**	**134,871**
Depreciation	**2,915**	**799**	**12**	**3,726**
Amortization	**230**	**999**	**-**	**1,229**
Pre-tax income (loss) before interest and other expense	**4,666**	**9,459**	**(1,775)**	**12,350**
Net interest expense				**(307)**
Income before income taxes				**12,043**
Property, plant and equipment additions	**4,470**	**5,147**	**-**	**9,617**
Property, plant and equipment, net	**88,613**	**26,474**	**1,269**	**116,356**
Intangible asset additions	**109**	**56**	**-**	**165**
Intangible assets, net	**1,652**	**37,350**	**4**	**39,006**
Goodwill	**271**	**61,666**	**-**	**61,937**
Total assets	**187,405**	**235,905**	**4,038**	**427,348**
Total liabilities	**27,417**	**54,294**	**40,382**	**122,093**

$(000)'s except per share amounts

	Three Months Ended December 31, 2016			
	Casting and Extrusion	Automotive Solutions	Corporate	Total
Sales	$46,637	$108,519	$-	$155,156
Intercompany sales	(1,679)	(380)	-	(2,059)
Net sales	44,958	108,139	-	153,097
Depreciation	3,080	840	11	3,931
Amortization	186	1,029	-	1,215
Pre-tax income (loss) before interest and other expense	5,011	14,623	(1,438)	18,196
Other expense (note 12)	-	(1,223)	-	(1,223)
Net interest expense				(373)
Income before income taxes				16,600
Property, plant and equipment additions	2,208	669	20	2,897
Property, plant and equipment, net	92,688	20,294	1,288	114,270
Intangible asset additions	287	21	-	308
Intangible assets, net	1,835	43,833	6	45,674
Goodwill, net	287	64,731	-	65,018
Total assets	184,825	254,058	1,656	440,539
Total liabilities	23,768	60,260	67,253	151,281

10. NET CHANGE IN NON-CASH WORKING CAPITAL

	Three Months Ended December 31	
	2017	2016
Accounts receivable	**$2,166**	$16,185
Unbilled revenue	**(253)**	(2,525)
Inventories	**3,393**	7,160
Prepaid expenses and deposits	**548**	369
Trade accounts payable	**(3,878)**	(14,267)
Accrued payroll and taxes	**(5,132)**	(5,803)
Other accrued liabilities	**(1,971)**	(1,088)
Provisions	**(15)**	(152)
Customer advance payments	**2,171**	1,466
Income taxes payable	**168**	2,611
	($2,803)	$3,956

11. INCOME TAXES

The consolidated effective income tax rate for the three-month period ended December 31, 2017 was 26.0% (three-month period ended December 31, 2016 – 30.9%). The effective tax rate for the three-month period is favourably impacted by the reduction in the US federal income tax rate that will apply to annual earnings. In addition, the effective income tax rate is favourably impacted by the remeasurement of US deferred income tax liabilities, offset by the transition taxes accrued related to foreign earnings of certain of the Mexican subsidiaries which have not been repatriated to the United States. The comparative period was adversely impacted by the non-deductibility of post-production costs in the amount of $1,223 incurred in South Africa and Lesotho (note 12). Further, the effective tax rate in the current period was benefitted from improved proportion of earnings generated in lower tax jurisdictions.

The impacts of the Act on the consolidated tax provision of the Company for the three-month period were estimated using all reliable information that was available and could reasonably have been expected to have been obtained and taken into account. The Company will continue to monitor legislative developments and update its estimates as new information becomes available.

12. OTHER EXPENSE

On November 12, 2016 of the previous fiscal year, the Company ceased production in Lesotho and commenced the process of liquidating and winding-up the ALC legal entities in Lesotho and South Africa.

During the first quarter of the 2017 fiscal year, the Company incurred post-production non-operating expenses of $1,223 and included non-cash asset write-downs of $707 and a loss on disposal of capital assets of $23.

CORPORATE INFORMATION

Exco Technologies Limited is a global supplier of innovative technologies servicing the die-cast, extrusion and automotive industries. Through our 17 strategic locations in 8 countries, we employ 6,671 people and service a diverse and broad customer base.

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TORONTO STOCK EXCHANGE LISTING

XTC

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President and CEO

Darren M. Kirk, CFA, MBA
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