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Oggetto : EVISO ACCELERATES THE DEVELOPMENT
OF THE GAS SEGMENT: THE PIPELINE OF
CONTRACTS SIGNED BY RESELLERS
RISES TO 10 MSMC AND THE
GEOGRAPHICAL COVERAGE RISES TO
85.4% OF THE ITALIAN TERRITORY

Testo del comunicato

Vedi allegato



Press Release

EVISO ACCELERATES THE DEVELOPMENT OF THE GAS SEGMENT: THE PIPELINE OF CONTRACTS SIGNED BY RESELLERS RISES TO 10 MSMC AND THE GEOGRAPHICAL COVERAGE RISES TO 85.4% OF THE ITALIAN TERRITORY

Saluzzo (CN), 25 June 2025 – eVISO S.p.A. (symbol: EVISO) – COMMOD-TECH company, listed on the EGM, with a proprietary artificial intelligence infrastructure that operates in the raw materials sector (electricity, gas, apples) – announces that the pipeline of contracts signed by resellers in the gas segment has reached 10 million standard cubic meters “Msmc” (+18% compared to 8.5 Msmc supplied in the period July 2024 – March 2025).

This result is the outcome of the **company's growth strategy**, which includes a **progressive strengthening of the gas segment across all sales channels**, thanks to a series of major technological upgrades and the strengthening of the commercial network. As stated at the end of the first half of the 24-25 financial year (July - December 2024), **the Company is in fact incurring "costs for growth" to support strategic objectives**, including the expansion of the gas sales channel.

Today, the pipeline of contracts in the gas segment of the resellers channel stands at 10 Msmc, to which will be added, starting from October 2025, the [1.8 Msmc of the new industrial customer](#) acquired at the beginning of June, bringing the total in the pipeline to approximately 12 Msmc.

On the procurement side in the gas segment, the algorithms and procedures for forecasting consumption and automatic bidding systems were successfully tested in June. The systems are currently structured to serve 200,000 gas withdrawal points.

In the last months eVISO has released substantial and significant technological and commercial upgrades in the gas segment that have enabled this significant growth:

- **In March 2025, the [CORTEX GAS](#) platform was released**, designed to simplify and automate the management of ancillary practices (activation and installation of a meter, transfer, system modification, etc.) related to gas, offering resellers supplied by eVISO a single centralized portal. Through this portal, resellers can upload and manage practices related to any redelivery point, accelerating the flow of operations and improving efficiency;
- **In June 2025, the number of distributors managed by the platform increased further: 48 distributors (+23% compared to the 39 communicated in February 2025) covering 85.4% of the national territory served by the gas network** (compared to 81.5% in February 2025). At a logistics level, eVISO is now accredited to operate on 354 REMI (Regulation and Measurement; +52% compared to February 2025), equal to 11.8% of the total cabins suitable for distribution. This verticalization and diversification allows eVISO to operate with greater speed, efficiency and quality, favouring geographical expansion.

Carlo Cigna, Chief Technology & Product Officer of eVISO, commented: “eVISO is implementing a series of technologies in the gas segment that I am convinced will allow it to have a significant competitive



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advantage in Italy. Automatic consumption forecasts, automatic procurement algorithms at the Italian electricity system (GME), the ability to manage up to 200,000 consumption points are solid and distinctive digital assets”.

Gianfranco Sorasio, CEO of eVISO, added: “We are proud of the results achieved in the gas segment, which demonstrate the solidity and effectiveness of our strategy. The pipeline volumes resulting from contracts with resellers have exceeded 10 million cubic meters, a clear signal of the trust that the market places in eVISO. In particular, the closing rate of gas contracts recorded an extraordinary increase: 8 times more in the direct channel segment and 6 times more in the agency segment, a result that demonstrates the effectiveness of our offer and the strength of our commercial network. Confirming this positive direction, at the beginning of June a contract of over 1.8 million cubic meters was signed with an industrial customer. These results reflect an effective strategy and an ability to execute on an industrial scale”.

This press release is available in the Investor Relations section of the website www.eviso.ai.

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About eVISO

eVISO is a COMMOD-TECH that has developed an artificial intelligence platform that creates value in the raw materials market, currently 3: power, gas and fresh apples. In the power segment, eVISO provides power-tech services (technology and electricity) in Italy along the entire value chain: through the direct channel (B2B and B2C), to other operators in the electricity market (B2B2C) and also upstream to producers of renewable energy throughout the Italian territory. In the direct channel, eVISO serves approximately 20,000 users: small and medium enterprises (SMEs), farms, shops and restaurants in Low Voltage and Medium Voltage. In the indirect channel (B2B2C), eVISO serves over 100 competitors and almost 400,000 users throughout Italy.

For info: <https://www.eviso.ai/>

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Fine Comunicato n.20205-34-2025	Numero di Pagine: 4
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