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Eni: first quarter 2018 results

Key operating and financial results

| IVQ 2017 | | | IQ | | |
|---------------|--|-----------|---------------|---------------|-------------|
| | | | 2018 | 2017 | % Ch. |
| 61.39 | Brent dated | \$/bbl | 66.76 | 53.78 | 24 |
| 1.177 | Average EUR/USD exchange rate | | 1.229 | 1.065 | 15 |
| 52.14 | Brent dated | €/bbl | 54.32 | 50.50 | 8 |
| 1,892 | Hydrocarbon production | kboe/d | 1,867 | 1,795 | 4 |
| 2,003 | Adjusted operating profit (loss) ^(a) | € million | 2,380 | 1,834 | 30 |
| 1,867 | of which: E&P | | 2,085 | 1,415 | 47 |
| 215 | G&P | | 322 | 338 | (5) |
| 113 | R&M and Chemicals | | 77 | 189 | (59) |
| 943 | Adjusted net profit (loss) ^{(a) (b)} | | 978 | 744 | 31 |
| 0.26 | - per share (€) | | 0.27 | 0.21 | |
| 2,047 | Net profit (loss) ^(b) | | 946 | 965 | (2) |
| 0.57 | - per share (€) | | 0.26 | 0.27 | |
| 1,855 | Net cash from operations at replacement cost ^(c) | | 3,166 | 2,597 | 22 |
| 3,318 | Net cash from operations | | 2,187 | 1,932 | 13 |
| 1,891 | Net capital expenditure ^{(d) (e)} | | 1,778 | 2,457 | (28) |
| 10,916 | Net borrowings | | 11,278 | 14,931 | (24) |
| 0.23 | Leverage | | 0.23 | 0.28 | |

(a) Non-GAAP measure. For further information see the paragraph "Non-GAAP measures" on page 16.

(b) Attributable to Eni's shareholders.

(c) Non-GAAP measure. Net cash provided by operating activities before changes in working capital excluding inventory holding gains or losses.

(d) Include capital contribution to equity accounted entities.

(e) Net of the entry bonus relating to two Concession Agreements acquired in the United Arab Emirates and of the share of 2018 development capex related to the share of 10% in Zohr, under disposal, to be reimbursed to Eni by the buyer at the closing of the transaction.

Yesterday, Eni's Board of Directors approved the Group results for the first quarter of 2018 (unaudited). Commenting on the results, Claudio Descalzi, CEO of Eni, remarked:

"In the first quarter of 2018, Eni achieved excellent economic and financial results, over and above the rising price of oil. As the Brent price in euros rose 8% relative to the first quarter of 2017, Eni's adjusted operating profit increased by 30%, while operational cash generation at replacement cost grew by 22%. These results were achieved primarily because of an increase in our hydrocarbon production, which produced a 47% increase in adjusted operating profit from E&P. In addition, the first quarter saw the continuation of the optimization of our asset portfolio with our entry into the United Arab Emirates, one of the most productive areas in the world, and the sale of a further 10% of the Zohr field in Egypt. The Mid-Downstream businesses also achieved important results in the quarter, despite a less favorable scenario compared to 2017. The divisions benefitted from the strengthening and development measures we have implemented over the past three years. In particular, LNG achieved significant results due to increased integration with other Group activities. On the basis of these results and the strategy announced in the 2018-2021 plan, I confirm the objective of cash neutrality for 2018 at a Brent price of \$55 per barrel."

Highlights

Exploration & Production

- **Strong growth reported in hydrocarbon production:**
up by 4% q-o-q at 1.87 million boe/d, in line with the FY 2018 guidance. Net of price effects in PSAs, the growth rate was 4.4%;
production start-ups and ramp-ups contributed 238 kboe/d.
- Acquired interests in the concessions **Lower Zakum (5%) and Umm Shaif/Nasr (10%)** currently producing off Abu Dhabi, granting Eni access to a Country with great mineral potential.
- **Dual exploration model:** agreed the divestment to Mubadala Petroleum, a UAE-based company, of a **10% stake in the Shorouk concession**, offshore Egypt, where the super-giant Zohr gas field is located.
- **Started up oil production at the Ochigufu field**, in Block 15/06 off Angola, just eighteen months since the presentation of the development plan. The field's production plateau will add 25,000 barrels to the current production levels of the Block 15/06.
- **Indonesia: development plan of the Merakes gas field** off Indonesia approved by the relevant authorities, leveraging synergies with nearby Jangkrik producing field.
- **Gas discovery in Block 6** (Eni's interest 50%, operator), **offshore Cyprus**; confirmed the extension of the "Zohr like" play.
- **Awarded two Exploration and Production Agreements with the Republic of Lebanon** covering Blocks 4 and 9 (Eni's interest 40%), in deep offshore.
- **Awarded rights to Block 28** (Eni's interest 75%, operator) and **Block 24** (Eni's interest 65%, operator) located in the medium-deep waters of the Cuenca Salina Basin, **Mexico**.
- **Algeria:** strengthened the strategic partnership with Sonatrach to explore and develop new gas resources.
- **Exploration & Production adjusted operating profit:** €2.1 billion, up by 47% q-o-q. In the same period the Brent price in euro terms increased by 8%.

Gas & Power

- **LNG sales:** up by 35% to 2.7 bcm, also leveraging on the availability of upstream equity gas in Indonesia leveraging improved integration across businesses.
- **Retail business:** increased the customer base, excluding the impact of disposals.
- **G&P adjusted operating profit:** €0.3 billion, unchanged compared to the first quarter of 2017, when certain non-recurring gains were recorded.

Refining & Marketing and Chemicals

- **Valorized the EST technology for the conversion of the heavy barrel:** signed a licensing agreement with the Chinese company Zhejiang Petrochemicals.
- **Strategic agreement** signed by Versalis with Bridgestone for research and development of chemical products deriving from renewable raw materials.

- **Refining & Marketing adjusted operating profit:** €18 million, down by 73% q-o-q due to an unfavorable trading environment.
- **Chemicals adjusted operating profit:** €59 million, down by 52% q-o-q due to declining product margins compared to the previous reporting period, when margins benefitted from particularly favorable market trends.

Group results

- **Adjusted operating profit:** €2.38 billion, up by 30% q-o-q.
- **Adjusted net profit:** €0.98 billion, up by 31% q-o-q.
- **Net profit:** €0.95 billion.
- **Strong cash flow from operations:** €2.19 billion, up by 13% q-o-q.
- **Cash flow from operations** before changes in working capital at replacement cost at €3.17 billion, up by 22% q-o-q.
- **Net capex:** €1.78 billion¹; self-financing ratio of net capex at approximately 123%.
- **Net borrowings:** €11.28 billion.
- **Leverage:** 0.23, unchanged compared to December 31, 2017.

Outlook 2018

Exploration & Production

Hydrocarbon production: the Company has raised its initial growth forecast and now expects a 4% increase for the FY 2018 vs. 2017, equalling to a production level of about 1.9 million boe/d. This growth is expected to be driven by continuing production ramp-up of fields started up in 2017, particularly in Egypt, Indonesia and at the Kashagan field, new fields start-ups in Angola and Ghana, the plateau achievement at Goliat (Norway), as well as the contribution of the new venture in UAE. These increases are expected to be partly offset principally by mature field declines.

Gas & Power

Expecting a strengthening of profitability: projecting a FY adjusted operating profit of €0.3 billion, which will be underpinned by new initiatives to optimize the gas portfolio, improved performance at the power business and synergies in the LNG business from business integration with the upstream segment, as well as better results expected in the retail business.

Gas sales: expected to decline in line with an expected reduction in long-term contractual commitments both to procure and to supply gas. By 2018 year-end, expected an increase in LNG contracted volumes at approximately 6 million tons.

¹ See details on page 1, footnote (e).

Refining & Marketing and Chemicals

Expecting a refining break-even margin of approximately 3 \$/barrel by the end of 2018, leveraging on further supply and plant optimizations.

Refining throughputs on own accounts expected to be flat compared to 2017, due to better performance at the Sannazzaro and Livorno refineries because of unplanned shutdowns in 2017, offset by reductions at the Taranto and Milazzo plants. Expected a higher refinery utilization rate.

Retail sales unchanged y-o-y.

Versalis: spreads of the main commodities vs. the feedstock are expected to normalize compared to the highs recorded in 2017 particularly in the butadiene and benzene markets. Sales volumes are expected to grow in all business lines driven by higher production volumes driven by fewer planned standstills and accidents.

Group

Cash neutrality: funding of capex for the FY and the dividend is confirmed at a Brent price of approximately 55 \$/bbl in 2018.

2018 FY Capex expected to be €7.7 billion.

Business segments operating review

Exploration & Production

Production and prices

| IVQ | | | IQ | | |
|----------------------|--------------|--------|-------|-------|-------|
| 2017 | | | 2018 | 2017 | % Ch. |
| Production | | | | | |
| 861 | Liquids | kbbl/d | 885 | 832 | 6.4 |
| 5,625 | Natural gas | mmcf/d | 5,358 | 5,254 | 2.0 |
| 1,892 | Hydrocarbons | kboe/d | 1,867 | 1,795 | 4.0 |
| Average realizations | | | | | |
| 57.64 | Liquids | \$/bbl | 61.17 | 48.65 | 25.7 |
| 3.89 | Natural gas | \$/kcf | 4.50 | 3.60 | 25.0 |
| 39.12 | Hydrocarbons | \$/boe | 42.34 | 33.42 | 26.7 |

- In the first quarter of 2018, **oil and natural gas production** averaged 1,867 kboe/d, up by 4% from the first quarter of 2017. This performance was driven by the ramp-up at fields started up in 2017, mainly in Angola, Egypt, Ghana and Indonesia and the 2018 start-ups (with an overall contribution of 238 kboe/d), as well as the acquisition of the two Concession Agreements of Lower Zakum (5%) and Umm Shaif/Nasr (10%) producing off the United Arab Emirates. These positives were partly offset by negative price effects at PSAs contracts, lower production as a result of planned shutdowns in Algeria and the activities slowdown in Venezuela, as well as declines from mature fields. When excluding price effects at PSAs contracts, hydrocarbons production increased by 4.4%.
- **Liquids production** (885 kbbl/d) increased by 53 kbbl/d, or 6.4% from the first quarter of 2017 due to the ramp-ups of the period being partially offset by price effect and planned shutdowns.
- **Natural gas production** (5,358 mmcf/d) increased by 104 mmcf/d, or 2% compared to the first quarter of 2017 driven by ramp-up of producing assets, partly offset by mature field declines.

Results

| IVQ 2017 | (€ million) | IQ 2018 | 2017 | % Ch. |
|--------------|--|--------------|--------------|---------------|
| 4,131 | Operating profit (loss) | 1,966 | 1,628 | 20.8 |
| (2,264) | Exclusion of special items | 119 | (213) | |
| 1,867 | Adjusted operating profit (loss) | 2,085 | 1,415 | 47.3 |
| (39) | Net finance (expense) income | (56) | 56 | |
| 117 | Net income (expense) from investments | 35 | 18 | |
| (853) | Income taxes | (1,140) | (859) | |
| 43.9 | tax rate (%) | 55.2 | 57.7 | |
| 1,092 | Adjusted net profit (loss) | 924 | 630 | 46.7 |
| | Results also include: | | | |
| 135 | Exploration expenses: | 75 | 208 | (63.9) |
| 73 | - prospecting, geological and geophysical expenses | 64 | 65 | |
| 62 | - write-off of unsuccessful wells | 11 | 143 | |
| 1,781 | Capital expenditure | 2,368 | 2,706 | (12.5) |

- In the first quarter of 2018, the Exploration & Production segment reported an **adjusted operating profit** of €2,085 million, an increase of 47% from the first quarter of 2017. This improvement reflected an ongoing recovery in crude oil prices (with the Brent price in dollars up by 24%), narrowing differentials between the Brent benchmark and Eni's crudes, which determined a 26% rise in Eni's average realizations in dollar terms, and production growth. These positives were partially offset by exchange rate headwinds (the EUR/USD exchange rate was up by 15% q-o-q).
- In the first quarter of 2018, **adjusted net profit** was €924 million, up by €294 million or 47% compared to the first quarter of 2017, due to a recovery in operating performance and a normalized tax rate (down by approximately 2.5 percentage points) due to higher profit before taxes, which helped improve the deductibility of operating expenses including those incurred in connection with PSAs schemes and reduce the incidence of non-deductible expenses.

For the disclosure of the business segment special charges/gains see page 10.

Gas & Power

Sales

| IVQ 2017 | | | IQ 2018 | | 2017 | % Ch. |
|--------------|-------------------------------------|-------|--------------|--------------|------|--------------|
| 241 | PSV | €/kcm | 239 | 219 | | 9.4 |
| 202 | TTF | | 227 | 195 | | 16.4 |
| | Natural gas sales | bcm | | | | |
| 9.62 | Italy | | 11.19 | 10.38 | | 7.8 |
| 10.26 | Rest of Europe | | 9.28 | 11.53 | | (19.5) |
| 0.99 | <i>of which: Importers in Italy</i> | | 0.89 | 1.04 | | (14.4) |
| 9.27 | <i>European markets</i> | | 8.39 | 10.49 | | (20.0) |
| 1.60 | Rest of World | | 1.97 | 1.37 | | 43.8 |
| 21.48 | Worldwide gas sales | | 22.44 | 23.28 | | (3.6) |
| 2.4 | <i>of which: LNG sales</i> | | 2.70 | 2.00 | | 35.0 |
| 8.66 | Power sales | Twh | 9.22 | 9.37 | | (1.6) |

- In the first quarter of 2018, **natural gas sales** were 22.44 bcm, down by 3.6% from the first quarter of 2017. Sales in Italy were up by 7.8% to 11.19 bcm, due to higher spot sales, partly offset by lower sales to large clients and the residential segment. Sales in European markets (8.39 bcm) decreased by 20% reflecting expiration of some long-term contracts and lower sales in Benelux and Germany as result of portfolio rationalization.
- Power sales** were 9.22 TWh in the first quarter of 2018, down by 1.6% mainly due to the disposal of retail activities in Belgium in 2017.

Results

| IVQ 2017 | | (€ million) | IQ 2018 | | 2017 | % Ch. |
|-------------|---|-------------|------------|-------|------|-------|
| 206 | Operating profit (loss) | | 398 | 214 | | 86.0 |
| 9 | Exclusion of special items and inventory holding (gains) losses | | (76) | 124 | | |
| 215 | Adjusted operating profit (loss) | | 322 | 338 | | (4.7) |
| 1 | Net finance (expense) income | | 3 | 6 | | |
| (4) | Net income (expense) from investments | | 11 | (1) | | |
| (98) | Income taxes | | (121) | (133) | | |
| 46.2 | <i>tax rate (%)</i> | | 36.0 | 38.8 | | |
| 114 | Adjusted net profit (loss) | | 215 | 210 | | 2.4 |
| 60 | Capital expenditure | | 42 | 19 | | .. |

- In the first quarter of 2018, the Gas & Power segment reported an **adjusted operating profit** of €322 million, almost in line q-o-q (down by €16 million from the first quarter of 2017). This result reflected the improved performance in the LNG business due to higher margins and sales, thanks to higher availability of equity gas production in Indonesia, as well as positive results from the power business. These positives were offset by lower non-recurring gains relating to renegotiations performed in 2017 and by lower gas volumes sold.
- Adjusted net profit** amounted to €215 million.

For the disclosure on business segment special charges see page 10.

Refining & Marketing and Chemicals

Production and sales

| IVQ | | | IQ | | |
|------------------|--|----------|-------------|-------------|---------------|
| 2017 | | | 2018 | 2017 | % Ch. |
| 4.3 | Standard Eni Refining Margin (SERM) | \$/bbl | 3.0 | 4.2 | (29.3) |
| 5.46 | Throughputs in Italy | mmtonnes | 5.51 | 5.18 | 6.4 |
| 0.72 | Throughputs in the rest of Europe | | 0.68 | 0.64 | 6.3 |
| 6.18 | Total throughputs | | 6.19 | 5.82 | 6.4 |
| 0.07 | Green throughputs | | 0.06 | 0.02 | .. |
| Marketing | | | | | |
| 2.11 | Retail sales in Europe | mmtonnes | 1.99 | 2.00 | (0.5) |
| 1.49 | Retail sales in Italy | | 1.40 | 1.42 | (1.4) |
| 0.62 | Retail sales in the rest of Europe | | 0.59 | 0.58 | 1.7 |
| 25.1 | Retail market share in Italy | % | 25.1 | 24.7 | |
| 2.71 | Wholesale sales in Europe | mmtonnes | 2.37 | 2.36 | 0.4 |
| 1.94 | Wholesale sales in Italy | | 1.68 | 1.68 | |
| 0.77 | Wholesale sales in the rest of Europe | | 0.69 | 0.68 | 1.5 |
| Chemicals | | | | | |
| 878 | Sales of petrochemical products | ktonnes | 981 | 992 | (1.1) |
| 70.8 | Average plant utilization rate | % | 79.4 | 77.4 | |

- In the first quarter of 2018, **Eni's Standard Refining Margin – SERM** – was 3 \$/barrel, down by 29.3% from the first quarter of 2017 (4.2 \$/barrel), due to lower relative prices of products compared to the cost of the petroleum feedstock.
- **Eni refining throughputs** were 6.2 mmtonnes, up by 6.4% from the first quarter of 2017, due to higher volumes processed throughout all refineries, mainly due to the downtime of some plants at the Sannazzaro and Taranto refineries in 2017 and lower shutdowns at other plants.
- **Volumes of biofuels** produced at the Venice Green refinery reported a three-fold increase from the first quarter of 2017 mainly due to a planned standstill in the first quarter of 2017.
- **Retail sales in Italy** of 1.40 mmtonnes fell by 1.4%, in a declining consumptions environment, reflecting lower volumes sold at leased stations and at the highway segment, partially offset by higher volumes sold at company-owned fuel stations. Eni's retail market share was 25.1%, higher than in the first quarter of 2017 (24.7%), leveraging on effective marketing campaign.
- **Wholesale sales in Italy** were 1.68 mmtonnes, unchanged q-o-q in all the main products marketed, except for higher sales of jet fuel offset by lower sales of gasoil.
- **Retail and wholesale sales in the rest of Europe** increased by 1.6% from the first quarter of 2017 due to higher sales volumes in Spain and Germany, partly offset by lower sales in France and Austria.
- **Sales of petrochemical products** of 981 ktonnes decreased by 1.1% in the first quarter mainly due to competitive pressure in the polyethylene business and lower demand in elastomers, partially offset by higher sales of intermediates.

Results

| IVQ 2017 | (€ million) | IQ | | |
|-------------|---|------------|------------|---------------|
| | | 2018 | 2017 | % Ch. |
| 217 | Operating profit (loss) | 138 | 364 | (62.1) |
| (174) | Exclusion of inventory holding (gains) losses | (99) | (199) | |
| 70 | Exclusion of special items | 38 | 24 | |
| 113 | Adjusted operating profit (loss) | 77 | 189 | (59.3) |
| 76 | - Refining & Marketing | 18 | 66 | (72.7) |
| 37 | - Chemicals | 59 | 123 | (52.0) |
| 2 | Net finance (expense) income | 12 | | |
| 3 | Net income (expense) from investments | 23 | 10 | |
| (51) | Income taxes | (45) | (71) | |
| 43.2 | tax rate (%) | 40.2 | 35.7 | |
| 67 | Adjusted net profit (loss) | 67 | 128 | (47.7) |
| 290 | Capital expenditure | 125 | 100 | 25.0 |

- In the first quarter of 2018, the Refining & Marketing and Chemicals segment reported an **adjusted operating profit** of €77 million, lower than the first quarter of 2017 (€189 million).
- The **Refining & Marketing** business reported an adjusted operating profit of €18 million, down by 73% q-o-q due to an unfavorable margin environment with the refining margin indicator down by 29%. Moreover, the appreciation of the euro against the US dollar (15%) negatively affected the refining business results. These negatives were partially offset by better refineries performance and various supply and plant optimizations. The marketing business reported a positive performance driven by effective commercial initiatives.
- The **Chemical** business reported an adjusted operating profit of €59 million, down by 52% q-o-q. This decrease was due to a downward trend in polyethylene prices, affected by heightened competitive pressures from Middle-Eastern streams of products, and peak prices recorded on certain commodities like butadiene and benzene in the first quarter 2017 due to product shortages at main consumption geographies (USA and Asia).
- **Adjusted net profit** amounting to €67 million in the first quarter of 2018 decreased by 48% due to lower operating performance.

For the disclosure on business segment special charges see page 10.

Group results

| IVQ 2017 | | (€ million) | IQ | | |
|--------------|---|-------------|--------------|--------------|--------------|
| | | | 2018 | 2017 | % Ch. |
| 17,545 | Net sales from operations | | 17,932 | 18,047 | (0.6) |
| 4,340 | Operating profit (loss) | | 2,399 | 2,111 | 13.6 |
| (149) | Exclusion of inventory holding (gains) losses | | (95) | (259) | |
| (2,188) | Exclusion of special items ^(a) | | 76 | (18) | |
| 2,003 | Adjusted operating profit (loss) | | 2,380 | 1,834 | 29.8 |
| | Breakdown by segment: | | | | |
| 1,867 | Exploration & Production | | 2,085 | 1,415 | 47.3 |
| 215 | Gas & Power | | 322 | 338 | (4.7) |
| 113 | Refining & Marketing and Chemicals | | 77 | 189 | (59.3) |
| (116) | Corporate and other activities | | (162) | (115) | (40.9) |
| (76) | Impact of unrealized intragroup profit elimination and other consolidation adjustments ^(b) | | 58 | 7 | |
| 2,047 | Net profit (loss) attributable to Eni's shareholders | | 946 | 965 | (2.0) |
| (105) | Exclusion of inventory holding (gains) losses | | (67) | (186) | |
| (999) | Exclusion of special items ^(a) | | 99 | (35) | |
| 943 | Adjusted net profit (loss) attributable to Eni's shareholders | | 978 | 744 | 31.5 |

(a) For further information see table "Breakdown of special items"

(b) Unrealized intragroup profit elimination mainly pertained to intra-group sales of commodities and services recorded in the assets of the purchasing business segment as of the end of the period.

Adjusted results

- In the first quarter of 2018, Eni's consolidated **adjusted operating profit** of €2,380 million increased by 30% from the first quarter of 2017. The improvement was driven by a robust performance in the E&P segment (up by €0.67 billion or 47%) due to an ongoing recovery in crude oil prices, partly offset by a weaker dollar (the Brent benchmark in euro terms was up by 8%), as well as production growth. The G&P segment reported an adjusted operating profit of €0.3 billion, unchanged from the first quarter of 2017. This result reflected an improved performance in the LNG business due to better margins and higher volumes thanks to synergies with the upstream segment, as well as further actions at the long-term supply contracts, partly offset by one-off gains recorded in the same quarter of 2017. The R&M and Chemicals segment reported a decrease of 59% in operating profit due to an unfavorable trading environment, partly offset by better utilization rates, continued efficiency initiatives and plant optimizations.
- Adjusted net profit** for the first quarter of €0.98 billion improved by 31% compared to the first quarter of 2017, driven by an improved operating performance. Tax rate of 56% was barely unchanged compared to the first quarter of 2017.

Special items

The break-down by segment of **special items of operating profit** (a net charge of €76 million) is:

- E&P:** net charge of €119 million in the first quarter mainly composed of: risk and environmental provisions (€65 million and €18 million, respectively), impairment of certain trade receivables (€14 million) as well as a provision for redundancy incentives (€2 million).

- **G&P:** net gains of €76 million composed of: the effects of fair-valued commodity derivatives that lacked the formal criteria to be accounted as hedges under IFRS (net gains of €67 million), an impairment relating to the alignment of the book value of the Hungarian gas distribution activity to its fair value, being a sale negotiation ongoing at the balance sheet date (€13 million), as well as provision for redundancy incentives (€3 million). The G&P adjusted operating result also includes the negative balance of €19 million related to derivative financial instruments entered into manage margin exposure to foreign currency exchange rate movements and exchange translation differences of commercial payables and receivables.
- **R&M and Chemicals:** net charge of €38 million composed of: the write down of capital expenditure relating to certain Cash Generating Units, which were impaired in previous reporting periods and continued to lack any profitability prospects (€15 million); environmental provision (€33 million) and a compensation gain from a third-party insurer relating to an incident occurred in 2017 (€20 million).

Reported results

In the first quarter of 2018, **net profit attributable to Eni's shareholders** was €946 million compared to €965 million in the year-ago quarter that included a gain recorded on the divestment of a 10% interest in the Zohr gas field amounting to €339 million. Net of the effect of that deal, the Group's consolidated net profit recorded an improvement q-o-q driven by a better performance of the E&P segment, which benefitted from strengthening crude oil prices (up by 24% q-o-q for the Brent crude oil benchmark) on the back of a global economic recovery, and production growth. Those positives were partly offset by a weakening USD (the EUR/USD exchange rate appreciated by 15% on average) that negatively affected the translation to euros of operating profit and cash flow of E&P's subsidiaries that use the dollar as functional currency. The G&P segment reported robust results, confirming the long-term sustainability of the business, driven by an excellent performance delivered in the LNG business, also leveraging on synergies with the upstream segment. The R&M and Chemicals segment was weighted down by an unfavourable trading environment where refining margins fell by 29% q-o-q and the spreads vs. the feedstock of the main petrochemicals commodities shrunk noticeably as in the case of polyethylene down by 47% due to competitive pressures and butadiene down by 60% due to the winding down of certain contingent market situations that sustained prices a year ago.

A better reported operating profit (up by €288 million) was offset by higher income taxes (up by €258 million). The Group reported tax rate was 57.7% up by six percentage points q-o-q due to the effect in 2017 of the Zohr transaction that was classed as a non-taxable item.

Net borrowings and cash flow from operations

| IVQ | | IQ | | |
|----------------|---|----------------|----------------|----------------|
| 2017 | (€ million) | 2018 | 2017 | Change |
| 2,047 | Net profit (loss) | 948 | 967 | (19) |
| | <i>Adjustments to reconcile net profit (loss) to net cash provided by operating activities:</i> | | | |
| 2,207 | - depreciation, depletion and amortization and other non monetary items | 1,990 | 2,056 | (66) |
| (2,951) | - net gains on disposal of assets | (1) | (343) | 342 |
| 1,449 | - dividends, interests and taxes | 1,368 | 1,146 | 222 |
| 1,314 | Changes in working capital related to operations | (1,074) | (924) | (150) |
| (748) | Dividends received, taxes paid, interests (paid) received | (1,044) | (970) | (74) |
| 3,318 | Net cash provided by operating activities | 2,187 | 1,932 | 255 |
| (2,188) | Capital expenditure | (2,541) | (2,831) | 290 |
| (7) | Investments | (37) | (36) | (1) |
| 4,463 | Disposal of consolidated subsidiaries, businesses, tangible and intangible assets and investments | 67 | 557 | (490) |
| (1,740) | Other cash flow related to capital expenditure, investments and disposals | (140) | 185 | (325) |
| 3,846 | Free cash flow | (464) | (193) | (271) |
| 455 | Borrowings (repayment) of debt related to financing activities | (265) | (160) | (105) |
| (2,788) | Changes in short and long-term financial debt | (889) | 150 | (1,039) |
| | Dividends paid and changes in non-controlling interests and reserves | (1) | | (1) |
| (13) | Effect of changes in consolidation, exchange differences and cash and cash equivalent | (19) | (6) | (13) |
| 1,500 | NET CASH FLOW | (1,638) | (209) | (1,429) |

| IVQ | | IQ | | |
|--------------|---|--------------|--------------|--------------|
| 2017 | (€ million) | 2018 | 2017 | Change |
| 3,846 | Free cash flow | (464) | (193) | (271) |
| | Net borrowings of acquired companies | (2) | | (2) |
| 264 | Net borrowings of divested companies | | | |
| (61) | Exchange differences on net borrowings and other changes | 105 | 38 | 67 |
| | Dividends paid and changes in non-controlling interest and reserves | (1) | | (1) |
| 4,049 | CHANGE IN NET BORROWINGS | (362) | (155) | (207) |

Net cash flow from operating activities amounted to €2.19 billion in the first quarter of 2018. Cash flow from operating activities of the first quarter was also influenced by a lower level of receivables due beyond the end of the reporting period being sold to financing institutions, compared to the amount sold at the end of the previous reporting period (approximately €0.47 billion).

Net cash flow from operating activities before changes in working capital at replacement cost was €3.17 billion, up by 22% compared to the first quarter of 2017.

Capital expenditure for the period was €2.58 billion. Net capex was €1.78 billion, which excluded an entry bonus paid in connection with the award of the two Concession Agreements in UAE (€712 million) and the share of 2018 capex pertaining to a 10% interest in the Zohr project, which is in the process of being disposed of. That share of capex will be reimbursed by the buyer to Eni at the closing of transaction, having retroactive effect to January 1, 2018. The self-financing ratio of net capex was 123% in the first quarter of 2018.

Summarized Group Balance Sheet

| (€ million) | Mar. 31, 2018 | Dec. 31, 2017 | Change |
|---|-----------------|-----------------|-------------|
| Fixed assets | 71,515 | 71,415 | 100 |
| Net working capital | | | |
| Inventories | 4,326 | 4,621 | (295) |
| Trade receivables | 11,729 | 10,182 | 1,547 |
| Trade payables | (10,956) | (10,890) | (66) |
| Tax payables and provisions for, net deferred tax liabilities | (3,774) | (2,387) | (1,387) |
| Provisions | (13,096) | (13,447) | 351 |
| Other current assets and liabilities | 649 | 287 | 362 |
| | (11,122) | (11,634) | 512 |
| Provisions for employee post-retirements benefits | (1,059) | (1,022) | (37) |
| Assets held for sale including related liabilities | 176 | 236 | (60) |
| CAPITAL EMPLOYED, NET | 59,510 | 58,995 | 515 |
| Eni's shareholders equity | 48,181 | 48,030 | 151 |
| Non-controlling interest | 51 | 49 | 2 |
| Shareholders' equity | 48,232 | 48,079 | 153 |
| Net borrowings | 11,278 | 10,916 | 362 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 59,510 | 58,995 | 515 |
| Leverage | 0.23 | 0.23 | |
| Gearing | 0.19 | 0.18 | 0.01 |

- As of March 31, 2018, **fixed assets** increased by €100 million to €71,515 million due to capital expenditure for the period (€2,541 million) partly offset by DD&A (€1,864 million) and negative currency movements (€1,280 million). The increase in the item "Equity-accounted investments and other investments" was €624 million due to a new accounting of equity instruments required by IFRS 9.
- Net working capital** was in negative territory at minus €11,122 million and increased by €512 million from December 31, 2017 driven by higher trade receivables (€1,547 million), mainly in the G&P segment reflecting the impact of seasonal factors as well as lower volumes of trade receivables due beyond end of the reporting period, which were transferred to factoring institution.
- Shareholders' equity including non-controlling interest** was €48,232 million, up by €153 million. This was due to the net profit for the period, which was offset by negative foreign currency translation differences (€1,007 million) reflecting a weaker dollar compared to the euro (the exchange rate at March 31, 2018 was down by 3% from the end of 2017).
- Net borrowings**² at March 31, 2018 was €11,278 million, slightly higher than 2017 (up by €362 million).
- As of March 31, 2018, the ratio of net borrowings to shareholders' equity including non-controlling interest – **leverage**³ – was 0.23, unchanged from the end of 2017.

² Details on net borrowings are furnished on page 22.

³ Non-GAAP financial measures and other alternative performance indicators disclosed throughout this press release are accompanied by explanatory notes and tables in line with guidance provided by ESMA guidelines on alternative performance measures (ESMA/2015/1415), published on October 5, 2015. For further information, see the section "Non-GAAP measures" of this press release. See pages 16 and subsequent.

Other information, basis of presentation and disclaimer

Article No. 15 (former Article No. 36) of Italian regulatory exchanges (Consob Resolution No. 20249 published on December 28, 2017).

Continuing listing standards about issuers that control subsidiaries incorporated or regulated in accordance with laws of extra-EU countries.

Certain provisions have been enacted to regulate continuing Italian listing standards of issuers controlling subsidiaries that are incorporated or regulated in accordance with laws of extra-EU countries, also having a material impact on the consolidated financial statements of the parent company. Regarding the aforementioned provisions, the Company discloses that:

- as of March 31, 2018, ten of Eni's subsidiaries: Eni Congo SA, Eni Norge AS, Eni Petroleum Co Inc, Nigerian Agip Oil Co Ltd, Nigerian Agip Exploration Ltd, Eni Finance USA Inc, Eni Trading & Shipping Inc, Eni Canada Holding Ltd, Eni Turkmenistan Ltd and Eni Ghana Exploration and Production Ltd - fall within the scope of the new continuing listing standards.
- the Company has already adopted adequate procedures to ensure full compliance with the new regulations.

This press release for first quarter of 2018 has been prepared on a voluntary basis according to article 82-ter, Regulations on issuers (Consob Regulation No. 11971 of May 14, 1999 and subsequent amendments and inclusions). The disclosure of results and business trends on a quarterly basis is consistent with Eni's policy to provide the market and investors with regular information about the Company's financial and industrial performances and business prospects considering the reporting policy followed by oil&gas peers who are communicating results on quarterly basis.

Results and cash flow are presented for the first quarter of 2018 and of 2017 as well as the fourth quarter of 2017. Information on the Company's financial position relates to end of the periods as of March 31, 2018 and December 31, 2017.

Accounts set forth herein have been prepared in accordance with the evaluation and recognition criteria set by the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and adopted by the European Commission according to the procedure set forth in Article 6 of the European Regulation (CE) No. 1606/2002 of the European Parliament and European Council of July 19, 2002. These criteria are unchanged from the 2017 Annual report on form 20-F filed with the US SEC on April 6, 2018, which investors are urged to read, excepted for the adoption of IFRS 9 and 15.

Adoption of IFRS 9 and IFRS 15

Effective January 1, 2018, the new accounting standards IFRS 15 "Revenue from Contracts with Customers" and IFRS9 "Financial instruments" are current. For both standards Eni elected to apply the cumulative effect method, whereby the retrospective re-measurement of net equity is recognized as restatement of the opening balance of net equity at January 1, 2018, considering the transactions current at that date, without restating the comparative reporting periods.

Further details are disclosed in the Annual report on Form 20-F 2017, in the note 7 "IFRSs not yet adopted" of the Consolidated financial statements. The table below summarizes the impacts of these IFRSs on the opening balances as of January, 1, 2018. No effects were recorded at the Group net borrowings.

| (€ million) | Reported January 1, 2018 | Impact IFRS 9 | IFRS 15 | Reclassifications | Restated January 1, 2018 |
|--|-----------------------------|------------------|--------------|-------------------|-----------------------------|
| Current assets | 36,433 | (427) | (372) | | 35,634 |
| of which: Trade and other receivables | 15,737 | (427) | (372) | (466) | 14,472 |
| Other current assets | 1,573 | | | 466 | 2,039 |
| Non-current assets | 78,172 | 721 | 247 | | 79,140 |
| of which: Intangible assets | 2,925 | | 87 | | 3,012 |
| Other investments | 219 | 681 | | | 900 |
| Deferred tax assets | 4,078 | 71 | 166 | | 4,315 |
| Assets held for sale | 323 | | | | 323 |
| TOTAL ASSETS | 114,928 | 294 | (125) | | 115,097 |
| Current liabilities | 24,735 | | (113) | | 24,622 |
| of which: Trade and other payables | 16,748 | | (113) | (1,330) | 15,305 |
| Other current liabilities | 1,515 | | | 1,330 | 2,845 |
| Non-current liabilities | 42,027 | | 37 | | 42,064 |
| Liabilities directly associated with assets held for sale | 87 | | | | 87 |
| TOTAL LIABILITIES | 66,849 | | (76) | | 66,773 |
| TOTAL SHAREHOLDERS' EQUITY | 48,079 | 294 | (49) | | 48,324 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 114,928 | 294 | (125) | | 115,097 |

* * *

Non-GAAP financial measures and other alternative performance indicators disclosed throughout this press release are accompanied by explanatory notes and tables in line with guidance provided by ESMA guidelines on alternative performance measures (ESMA/2015/1415), published on October 5, 2015. For further information, see the section "Alternative performance measures (Non-GAAP measures)" of this press release.

Eni's Chief Financial Officer, Massimo Mondazzi, in his position as manager responsible for the preparation of the Company's financial reports, certifies that data and information disclosed in this press release correspond to the Company's evidence and accounting books and records, pursuant to rule 154-bis paragraph 2 of Legislative Decree No. 58/1998.

Disclaimer

This press release, in particular the statements under the section "Outlook", contains certain forward-looking statements particularly those regarding capital expenditure, development and management of oil and gas resources, dividends, allocation of future cash flow from operations, future operating performance, gearing, targets of production and sales growth, new markets and the progress and timing of projects. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that will or may occur in the future. Actual results may differ from those expressed in such statements, depending on a variety of factors, including the timing of bringing new fields on stream; management's ability in carrying out industrial plans and in succeeding in commercial transactions; future levels of industry product supply; demand and pricing; operational issues; general economic conditions; political stability and economic growth in relevant areas of the world; changes in laws and governmental regulations; development and use of new technology; changes in public expectations and other changes in business conditions; the actions of competitors and other factors discussed elsewhere in this document. Due to the seasonality in demand for natural gas and certain refined products and the changes in a number of external factors affecting Eni's operations, such as prices and margins of hydrocarbons and refined products, Eni's results from operations and changes in net borrowings for the quarter of the year cannot be extrapolated on an annual basis.

* * *

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* * *

Eni

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Share capital: €4,005,358,876 fully paid.

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This press release for the first quarter of 2018 (unaudited) is also available on Eni's website **eni.com**.

Alternative performance measures (Non-GAAP measures)

Management evaluates underlying business performance on the basis of Non-GAAP financial measures, not determined in accordance with IFRS ("Alternative performance measures"), such as adjusted operating profit and adjusted net profit, which are arrived at by excluding from reported operating profit and net profit certain gains and losses, defined special items, which include, among others, asset impairments, gains on disposals, risk provisions, restructuring charges and, in determining the business segments' adjusted results, finance charges on finance debt and interest income (see below). In determining adjusted results, also inventory holding gains or losses are excluded from base business performance, which is the difference between the cost of sales of the volumes sold in the period based on the cost of supplies of the same period and the cost of sales of the volumes sold calculated using the weighted average cost method of inventory accounting as required by IFRS, except in those business segments where inventories are utilized as a lever to optimize margins.

Management is disclosing Non-GAAP measures of performance to facilitate a comparison of base business performance across periods, and to allow financial analysts to evaluate Eni's trading performance on the basis of their forecasting models.

Non-GAAP financial measures should be read together with information determined by applying IFRS and do not stand in for them. Other companies may adopt different methodologies to determine Non-GAAP measures. Follows the description of the main alternative performance measures adopted by Eni. The measures reported below refer to the performance of the reporting periods disclosed in this press release:

Adjusted operating and net profit

Adjusted operating and net profit are determined by excluding inventory holding gains or losses, special items and, in determining the business segments' adjusted results, finance charges on finance debt and interest income. The adjusted operating profit of each business segment reports gains and losses on derivative financial instruments entered into to manage exposure to movements in foreign currency exchange rates, which impact industrial margins and translation of commercial payables and receivables. Accordingly, also currency translation effects recorded through profit and loss are reported within business segments' adjusted operating profit. The taxation effect of the items excluded from adjusted operating or net profit is determined based on the specific rate of taxes applicable to each of them. Finance charges or income related to net borrowings excluded from the adjusted net profit of business segments are comprised of interest charges on finance debt and interest income earned on cash and cash equivalents not related to operations. Therefore, the adjusted net profit of business segments includes finance charges or income deriving from certain segment operated assets, i.e., interest income on certain receivable financing and securities related to operations and finance charge pertaining to the accretion of certain provisions recorded on a discounted basis (as in the case of the asset retirement obligations in the Exploration & Production segment).

Inventory holding gain or loss

This is the difference between the cost of sales of the volumes sold in the period based on the cost of supplies of the same period and the cost of sales of the volumes sold calculated using the weighted average cost method of inventory accounting as required by IFRS.

Special items

These include certain significant income or charges pertaining to either: (i) infrequent or unusual events and transactions, being identified as non-recurring items under such circumstances; (ii) certain events or transactions which are not considered to be representative of the ordinary course of business, as in the case of environmental provisions, restructuring charges, asset impairments or write ups and gains or losses on divestments even though they occurred in past periods or are likely to occur in future ones; in this respect, from the reporting period 2017 special items comprise an adjustment to align the doubtful credit allowance of the retail G&P business (included in the G&P reportable segment) to the "expected loss" accounting model replacing the criteria of the incurred loss in the evaluation of the recoverability of trade receivables. The new criterion will be adopted in GAAP accounts effective January 1, 2018. This result adjustment is consistent with management assessment of this business performance and improves the correlation between revenues and costs incurred in the period with respect to the current accounting method; or (iii) exchange rate differences and derivatives relating to industrial activities and commercial payables and receivables, particularly exchange rate derivatives to manage commodity pricing formulas which are quoted in a currency other than the functional currency. Those items are reclassified in operating profit with a corresponding adjustment to net finance charges, notwithstanding the handling of foreign currency exchange risks is made centrally by netting off naturally-occurring opposite positions and then dealing with any residual risk exposure in the exchange rate market.

As provided for in Decision No. 15519 of July 27, 2006 of the Italian market regulator (CONSOB), non-recurring material income or charges are to be clearly reported in the management's discussion and financial tables. Also, special items allow to allocate to future reporting periods gains and losses on re-measurement at fair value of certain non hedging commodity derivatives and exchange rate derivatives relating to commercial exposures, lacking the criteria to be designed as hedges, including the ineffective portion of cash flow hedges and certain derivative financial instruments embedded in the pricing formula of long-term gas supply agreements of the Exploration & Production segment.

Leverage

Leverage is a Non-GAAP measure of the Company's financial condition, calculated as the ratio between net borrowings and shareholders' equity, including non-controlling interest. Leverage is the reference ratio to assess the solidity and efficiency of the Group balance sheet in terms of incidence of funding sources including third-party funding and equity as well as to carry out benchmark analysis with industry standards.

Gearing

Gearing is calculated as the ratio between net borrowings and capital employed net and measures how much of capital employed net is financed recurring to third-party funding.

Free cash flow

Free cash flow represents the link existing between changes in cash and cash equivalents (deriving from the statutory cash flows statement) and in net borrowings (deriving from the summarized cash flow statement) that occurred from the beginning of the period to the end of period. Free cash flow is the cash in excess of capital expenditure needs. Starting from free cash flow it is possible to determine either: (i) changes in cash and cash equivalents for the period by adding/deducting cash flows relating to financing debts/receivables (issuance/repayment of debt and receivables related to financing activities), shareholders' equity (dividends paid, net repurchase of own shares, capital issuance) and the effect of changes in consolidation and of exchange rate differences; (ii) changes in net borrowings for the period by adding/deducting cash flows relating to shareholders' equity and the effect of changes in consolidation and of exchange rate differences.

Net borrowings

Net borrowings is calculated as total finance debt less cash, cash equivalents and certain very liquid investments not related to operations, including among others non-operating financing receivables and securities not related to operations. Financial activities are qualified as "not related to operations" when these are not strictly related to the business operations.

Reconciliation tables of Non-GAAP results to the most comparable measures of financial performance determined in accordance to GAAPs

(€ million)

IQ 2018

| | Exploration & Production | Gas & Power | Refining & Marketing and Chemicals | Corporate and other activities | Impact of unrealized intragroup profit elimination | GROUP |
|--|--------------------------|-------------|------------------------------------|--------------------------------|--|--------------|
| Reported operating profit (loss) | 1,966 | 398 | 138 | (157) | 54 | 2,399 |
| Exclusion of inventory holding (gains) losses | | | (99) | | 4 | (95) |
| Exclusion of special items: | | | | | | |
| environmental charges | 18 | | 33 | | | 51 |
| impairment losses (impairment reversals), net | | 13 | 15 | 1 | | 29 |
| net gains on disposal of assets | | | (1) | | | (1) |
| risk provisions | 65 | | | 2 | | 67 |
| provision for redundancy incentives | 2 | 3 | 1 | | | 6 |
| commodity derivatives | | (67) | | | | (67) |
| exchange rate differences and derivatives | 1 | (19) | 2 | | | (16) |
| other | 33 | (6) | (12) | (8) | | 7 |
| Special items of operating profit (loss) | 119 | (76) | 38 | (5) | | 76 |
| Adjusted operating profit (loss) | 2,085 | 322 | 77 | (162) | 58 | 2,380 |
| Net finance (expense) income ^(a) | (56) | 3 | 12 | (163) | | (204) |
| Net income (expense) from investments ^(a) | 35 | 11 | 23 | 3 | | 72 |
| Income taxes ^(a) | (1,140) | (121) | (45) | 56 | (18) | (1,268) |
| <i>Tax rate (%)</i> | <i>55.2</i> | <i>36.0</i> | <i>40.2</i> | | | <i>56.4</i> |
| Adjusted net profit (loss) | 924 | 215 | 67 | (266) | 40 | 980 |
| <i>of which:</i> | | | | | | |
| - Adjusted net profit (loss) of non-controlling interest | | | | | | 2 |
| - Adjusted net profit (loss) attributable to Eni's shareholders | | | | | | 978 |
| Reported net profit (loss) attributable to Eni's shareholders | | | | | | 946 |
| Exclusion of inventory holding (gains) losses | | | | | | (67) |
| Exclusion of special items | | | | | | 99 |
| Adjusted net profit (loss) attributable to Eni's shareholders | | | | | | 978 |

^(a) Excluding special items.

(€ million)

IQ 2017

| | Exploration & Production | Gas & Power | Refining & Marketing and Chemicals | Corporate and other activities | Impact of unrealized intragroup profit elimination | GROUP |
|--|-----------------------------|-------------|---------------------------------------|-----------------------------------|--|--------------|
| Reported operating profit (loss) | 1,628 | 214 | 364 | (118) | 23 | 2,111 |
| Exclusion of inventory holding (gains) losses | | (44) | (199) | | (16) | (259) |
| Exclusion of special items: | | | | | | |
| environmental charges | | | 7 | | | 7 |
| impairment losses (impairment reversals), net | | | 19 | 1 | | 20 |
| net gains on disposal of assets | (343) | | | | | (343) |
| risk provisions | 84 | | | | | 84 |
| provision for redundancy incentives | 2 | 2 | 2 | | | 6 |
| commodity derivatives | | 188 | (11) | | | 177 |
| exchange rate differences and derivatives | 9 | (14) | (1) | | | (6) |
| other | 35 | (8) | 8 | 2 | | 37 |
| Special items of operating profit (loss) | (213) | 168 | 24 | 3 | | (18) |
| Adjusted operating profit (loss) | 1,415 | 338 | 189 | (115) | 7 | 1,834 |
| Net finance (expense) income ^(a) | 56 | 6 | | (207) | | (145) |
| Net income (expense) from investments ^(a) | 18 | (1) | 10 | 15 | | 42 |
| Income taxes ^(a) | (859) | (133) | (71) | 78 | | (985) |
| <i>Tax rate (%)</i> | <i>57.7</i> | <i>38.8</i> | <i>35.7</i> | | | <i>56.9</i> |
| Adjusted net profit (loss) | 630 | 210 | 128 | (229) | 7 | 746 |
| <i>of which:</i> | | | | | | |
| - Adjusted net profit (loss) of non-controlling interest | | | | | | 2 |
| - Adjusted net profit (loss) attributable to Eni's shareholders | | | | | | 744 |
| Reported net profit (loss) attributable to Eni's shareholders | | | | | | 965 |
| Exclusion of inventory holding (gains) losses | | | | | | (186) |
| Exclusion of special items | | | | | | (35) |
| Adjusted net profit (loss) attributable to Eni's shareholders | | | | | | 744 |

^(a) Excluding special items.

(€ million)

IVQ 2017

| | Exploration & Production | Gas & Power | Refining & Marketing and Chemicals | Corporate and other activities | Impact of unrealized intragroup profit elimination | GROUP |
|--|--------------------------|-------------|------------------------------------|--------------------------------|--|----------------|
| Reported operating profit (loss) | 4,131 | 206 | 217 | (142) | (72) | 4,340 |
| Exclusion of inventory holding (gains) losses | | 29 | (174) | | (4) | (149) |
| Exclusion of special items: | | | | | | |
| environmental charges | 46 | | 83 | 8 | | 137 |
| impairment losses (impairment reversals), net | (155) | (141) | (35) | 16 | | (315) |
| net gains on disposal of assets | (2,926) | | (11) | | | (2,937) |
| risk provisions | 279 | | | 3 | | 282 |
| provision for redundancy incentives | 12 | 4 | (10) | (4) | | 2 |
| commodity derivatives | | 4 | (4) | | | |
| exchange rate differences and derivatives | (36) | (13) | 2 | | | (47) |
| other | 516 | 126 | 45 | 3 | | 690 |
| Special items of operating profit (loss) | (2,264) | (20) | 70 | 26 | | (2,188) |
| Adjusted operating profit (loss) | 1,867 | 215 | 113 | (116) | (76) | 2,003 |
| Net finance (expense) income ^(a) | (39) | 1 | 2 | (163) | | (199) |
| Net income (expense) from investments ^(a) | 117 | (4) | 3 | (24) | | 92 |
| Income taxes ^(a) | (853) | (98) | (51) | 22 | 27 | (953) |
| <i>Tax rate (%)</i> | <i>43.9</i> | <i>46.2</i> | <i>43.2</i> | | | <i>50.3</i> |
| Adjusted net profit (loss) | 1,092 | 114 | 67 | (281) | (49) | 943 |
| <i>of which:</i> | | | | | | |
| - Adjusted net profit (loss) of non-controlling interest | | | | | | |
| - Adjusted net profit (loss) attributable to Eni's shareholders | | | | | | 943 |
| Reported net profit (loss) attributable to Eni's shareholders | | | | | | 2,047 |
| Exclusion of inventory holding (gains) losses | | | | | | (105) |
| Exclusion of special items | | | | | | (999) |
| Adjusted net profit (loss) attributable to Eni's shareholders | | | | | | 943 |

^(a) Excluding special items.

Breakdown of special items

| IVQ 2017 | | IQ 2018 2017 | |
|----------------|---|----------------------|-------------|
| (€ million) | | | |
| 137 | Environmental charges | 51 | 7 |
| (315) | Impairment losses (impairment reversals), net | 29 | 20 |
| (2,937) | Net gains on disposal of assets | (1) | (343) |
| 282 | Risk provisions | 67 | 84 |
| 2 | Provisions for redundancy incentives | 6 | 6 |
| | Commodity derivatives | (67) | 177 |
| (47) | Exchange rate differences and derivatives | (16) | (6) |
| 690 | Other | 7 | 37 |
| (2,188) | Special items of operating profit (loss) | 76 | (18) |
| 268 | Net finance (income) expense | 20 | 6 |
| | <i>of which:</i> | | |
| 47 | - exchange rate differences and derivatives reclassified to operating profit (loss) | 16 | 6 |
| 468 | Net income (expense) from investments | 4 | (2) |
| | <i>of which:</i> | | |
| 1 | - gains on disposal of assets | | |
| 467 | - impairment/revaluation of equity investments | | |
| 453 | Income taxes | (1) | (21) |
| | <i>of which:</i> | | |
| 115 | - USA tax reform | | |
| 338 | - taxes on special items of operating profit and other special items | (1) | (21) |
| (999) | Total special items of net profit (loss) | 99 | (35) |

Analysis of Profit and Loss account items

Net sales from operations

| IVQ | | IQ | | |
|---------------|------------------------------------|---------------|---------------|--------------|
| 2017 | (€ million) | 2018 | 2017 | % Ch. |
| 5,571 | Exploration & Production | 5,473 | 4,950 | 10.6 |
| 13,541 | Gas & Power | 13,742 | 13,942 | (1.4) |
| 5,799 | Refining & Marketing and Chemicals | 5,566 | 5,515 | 0.9 |
| 4,787 | - <i>Refining & Marketing</i> | 4,433 | 4,294 | 3.2 |
| 1,130 | - <i>Chemicals</i> | 1,272 | 1,346 | (5.5) |
| (118) | - <i>Consolidation adjustments</i> | (139) | (125) | |
| 431 | Corporate and other activities | 361 | 348 | 3.7 |
| (7,797) | Consolidation adjustments | (7,210) | (6,708) | |
| 17,545 | | 17,932 | 18,047 | (0.6) |

Operating expenses

| IVQ | | IQ | | |
|---------------|---|---------------|---------------|--------------|
| 2017 | (€ million) | 2018 | 2017 | % Ch. |
| 13,740 | Purchases, services and other | 12,832 | 13,523 | (5.1) |
| 591 | Impairment losses (impairment reversals), net | 114 | 96 | 18.8 |
| 687 | Payroll and related costs | 844 | 784 | 7.7 |
| 2 | of which: provision for redundancy incentives and other | 6 | 6 | |
| 15,018 | | 13,790 | 14,403 | (4.3) |

DD&A, impairments, reversals and write-off

| IVQ | | IQ | | |
|--------------|---|--------------|--------------|---------------|
| 2017 | (€ million) | 2018 | 2017 | % Ch. |
| 1,582 | Exploration & Production | 1,640 | 1,646 | (0.4) |
| 85 | Gas & Power | 91 | 89 | 2.2 |
| 93 | Refining & Marketing and Chemicals | 97 | 89 | 9.0 |
| 77 | - <i>Refining & Marketing</i> | 76 | 75 | 1.3 |
| 16 | - <i>Chemicals</i> | 21 | 14 | 50.0 |
| 15 | Corporate and other activities | 14 | 16 | (12.5) |
| (7) | Impact of unrealized intragroup profit elimination | (7) | (7) | |
| 1,768 | Total depreciation, depletion and amortization | 1,835 | 1,833 | 0.1 |
| (319) | Impairment losses (impairment reversals), net | 29 | 20 | 45.0 |
| 1,449 | Depreciation, depletion, amortization, impairments and reversals | 1,864 | 1,853 | 0.6 |
| 61 | Write-off of tangible and intangible assets | 6 | 144 | (95.8) |
| 1,510 | | 1,870 | 1,997 | (6.4) |

Income (expense) from investments

(€ million)

| IQ 2018 | Exploration & Production | Gas & Power | Refining & Marketing and Chemicals | Corporate and other activities | Group |
|---|-------------------------------------|------------------------|---|---------------------------------------|--------------|
| Share of gains (losses) from equity-accounted investments | 33 | 11 | 2 | (1) | 45 |
| Dividends | 2 | | 21 | | 23 |
| | 35 | 11 | 23 | (1) | 68 |

Leverage and net borrowings

Leverage is a measure used by management to assess the Company's level of indebtedness. It is calculated as a ratio of net borrowings to shareholders' equity, including non-controlling interest. Management periodically reviews leverage in order to assess the soundness and efficiency of the Group balance sheet in terms of optimal mix between net borrowings and net equity, and to carry out benchmark analysis with industry standards.

| (€ million) | Mar. 31, 2018 | Dec. 31, 2017 | Change |
|--|----------------------|----------------------|---------------|
| Total debt | 23,638 | 24,707 | (1,069) |
| - Short-term debt | 3,774 | 4,528 | (754) |
| - Long-term debt | 19,864 | 20,179 | (315) |
| Cash and cash equivalents | (5,725) | (7,363) | 1,638 |
| Securities held for trading and other securities held for non-operating purposes | (6,402) | (6,219) | (183) |
| Financing receivables held for non-operating purposes | (233) | (209) | (24) |
| Net borrowings | 11,278 | 10,916 | 362 |
| Shareholders' equity including non-controlling interest | 48,232 | 48,079 | 153 |
| Leverage | 0.23 | 0.23 | |

Net borrowings are calculated under Consob provisions on Net Financial Position (Com. no. DEM/6064293 of 2006).

Bonds maturing in the 18-months period starting on March 31, 2018

(€ million)

| Issuing entity | Amount at March 31, 2018 ^(a) |
|-------------------------------------|--|
| Eni SpA | 2,301 |
| Eni Finance International SA | 427 |
| | 2,728 |

(a) Amounts include interest accrued and discount on issue.

Bonds issued in the first quarter of 2018 (guaranteed by Eni SpA)

Bonds were not issued in the first quarter of 2018.

Consolidated financial statements

BALANCE SHEET

(€ million)

| | Mar. 31, 2018 | Dec. 31, 2017 |
|--|----------------|----------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | 5,725 | 7,363 |
| Other financial activities held for trading | 6,402 | 6,012 |
| Financial assets available for sale | | 207 |
| Trade and other receivables | 16,797 | 15,737 |
| Inventories | 4,326 | 4,621 |
| Current tax assets | 183 | 191 |
| Other current tax assets | 581 | 729 |
| Other current assets | 1,854 | 1,573 |
| | 35,868 | 36,433 |
| Non-current assets | | |
| Property, plant and equipment | 62,390 | 63,158 |
| Inventory - compulsory stock | 1,353 | 1,283 |
| Intangible assets | 2,958 | 2,925 |
| Equity-accounted investments | 3,478 | 3,511 |
| Other investments | 876 | 219 |
| Other financial assets | 1,732 | 1,675 |
| Deferred tax assets | 3,966 | 4,078 |
| Other non-current assets | 1,400 | 1,323 |
| | 78,153 | 78,172 |
| Assets held for sale | 303 | 323 |
| TOTAL ASSETS | 114,324 | 114,928 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities | | |
| Short-term debt | 2,312 | 2,242 |
| Current portion of long-term debt | 1,462 | 2,286 |
| Trade and other payables | 15,234 | 16,748 |
| Income taxes payable | 696 | 472 |
| Other taxes payable | 2,513 | 1,472 |
| Other current liabilities | 2,545 | 1,515 |
| | 24,762 | 24,735 |
| Non-current liabilities | | |
| Long-term debt | 19,864 | 20,179 |
| Provisions for contingencies | 13,096 | 13,447 |
| Provisions for employee benefits | 1,059 | 1,022 |
| Deferred tax liabilities | 5,705 | 5,900 |
| Other non-current liabilities | 1,479 | 1,479 |
| | 41,203 | 42,027 |
| Liabilities directly associated with assets held for sale | 127 | 87 |
| TOTAL LIABILITIES | 66,092 | 66,849 |
| SHAREHOLDERS' EQUITY | | |
| Non-controlling interest | 51 | 49 |
| Eni shareholders' equity: | | |
| Share capital | 4,005 | 4,005 |
| Reserve related to the fair value of cash flow hedging derivatives net of tax effect | 139 | 183 |
| Other reserves | 43,672 | 42,490 |
| Treasury shares | (581) | (581) |
| Interim dividend | | (1,441) |
| Net profit (loss) | 946 | 3,374 |
| Total Eni shareholders' equity | 48,181 | 48,030 |
| TOTAL SHAREHOLDERS' EQUITY | 48,232 | 48,079 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 114,324 | 114,928 |

GROUP PROFIT AND LOSS ACCOUNT

| IVQ | | IQ | |
|----------------|---|----------------|----------------|
| 2017 | (€ million) | 2018 | 2017 |
| | REVENUES | | |
| 17,545 | Net sales from operations | 17,932 | 18,047 |
| 3,333 | Other income and revenues | 135 | 485 |
| 20,878 | Total revenues | 18,067 | 18,532 |
| | OPERATING EXPENSES | | |
| (13,740) | Purchases, services and other | (12,832) | (13,523) |
| (591) | Impairment reversals (impairment losses) of trade and other receivables, net | (114) | (96) |
| (687) | Payroll and related costs | (844) | (784) |
| (10) | Other operating (expense) income | (8) | (21) |
| (1,768) | Depreciation, Depletion and Amortization | (1,835) | (1,833) |
| 319 | Impairment reversals (impairment losses), net | (29) | (20) |
| (61) | Write-off of tangible and intangible assets | (6) | (144) |
| 4,340 | OPERATING PROFIT (LOSS) | 2,399 | 2,111 |
| | FINANCE INCOME (EXPENSE) | | |
| 667 | Finance income | 804 | 1,326 |
| (1,232) | Finance expense | (1,088) | (1,498) |
| (19) | Income (expense) from other financial activities held for trading | (6) | 1 |
| 117 | Derivative financial instruments | 66 | 20 |
| (467) | | (224) | (151) |
| | INCOME (EXPENSE) FROM INVESTMENTS | | |
| (431) | Share of profit (loss) of equity-accounted investments | 45 | 29 |
| 55 | Other gain (loss) from investments | 23 | 15 |
| (376) | | 68 | 44 |
| 3,497 | PROFIT (LOSS) BEFORE INCOME TAXES | 2,243 | 2,004 |
| (1,450) | Income taxes | (1,295) | (1,037) |
| 2,047 | Net profit (loss) | 948 | 967 |
| | attributable to: | | |
| 2,047 | - Eni's shareholders | 946 | 965 |
| | - Non-controlling interest | 2 | 2 |
| | Net profit (loss) per share attributable to Eni's shareholders (€ per share) | | |
| 0.57 | - basic | 0.26 | 0.27 |
| 0.57 | - diluted | 0.26 | 0.27 |

COMPREHENSIVE INCOME (LOSS)

| | IQ | |
|---|----------------|--------------|
| | 2018 | 2017 |
| (€ million) | | |
| Net profit (loss) | 948 | 967 |
| Items that may be reclassified to profit in later periods | (1,040) | (930) |
| <i>Currency translation differences</i> | <i>(1,007)</i> | <i>(718)</i> |
| <i>Change in the fair value of cash flow hedging derivatives</i> | <i>(60)</i> | <i>(304)</i> |
| <i>Share of "Other comprehensive income" on equity-accounted entities</i> | <i>11</i> | <i>18</i> |
| <i>Taxation</i> | <i>16</i> | <i>74</i> |
| Total other items of comprehensive income (loss) | (1,040) | (930) |
| Total comprehensive income (loss) | (92) | 37 |
| attributable to: | | |
| - Eni's shareholders | (94) | 35 |
| - Non-controlling interest | 2 | 2 |

CHANGES IN SHAREHOLDERS' EQUITY

| | |
|--|---------------|
| (€ million) | |
| Shareholders' equity at January 1, 2017: | 53,086 |
| Total comprehensive income (loss) | 37 |
| Other changes | 10 |
| Total changes | 47 |
| Shareholders' equity at March 31, 2017: | 53,133 |
| attributable to: | |
| - Eni's shareholders | 53,081 |
| - Non-controlling interest | 52 |
| Shareholders' equity at December 31, 2017 | 48,079 |
| Impact of adoption IFRS 9 and IFRS 15 | 245 |
| Shareholders' equity at January 1, 2018: | 48,324 |
| Total comprehensive income (loss) | (92) |
| Total changes | (92) |
| Shareholders' equity at March 31, 2018: | 48,232 |
| attributable to: | |
| - Eni's shareholders | 48,181 |
| - Non-controlling interest | 51 |

GROUP CASH FLOW STATEMENT

| IVQ 2017 | | IQ 2018 | 2017 |
|--------------|---|----------------|----------------|
| (€ million) | | | |
| 2,047 | Net profit (loss) | 948 | 967 |
| | <i>Adjustments to reconcile net profit (loss) to net cash provided by operating activities:</i> | | |
| 1,768 | Depreciation, depletion and amortization | 1,835 | 1,833 |
| (319) | Impairment losses (impairment reversals), net | 29 | 20 |
| 61 | Write-off of tangible and intangible assets | 6 | 144 |
| 431 | Share of (profit) loss of equity-accounted investments | (45) | (29) |
| (2,951) | Gains on disposal of assets, net | (1) | (343) |
| (77) | Dividend income | (23) | (11) |
| (68) | Interest income | (43) | (48) |
| 144 | Interest expense | 139 | 168 |
| 1,450 | Income taxes | 1,295 | 1,037 |
| 270 | Other changes | 130 | 91 |
| | Changes in working capital: | | |
| (122) | - inventories | 188 | (219) |
| (273) | - trade receivables | (1,916) | (1,501) |
| 1,484 | - trade payables | 95 | 257 |
| 119 | - provisions for contingencies | 104 | 47 |
| 106 | - other assets and liabilities | 455 | 492 |
| 1,314 | <i>Cash flow from changes in working capital</i> | <i>(1,074)</i> | <i>(924)</i> |
| (4) | Net change in the provisions for employee benefits | 35 | (3) |
| 114 | Dividends received | 5 | 4 |
| 53 | Interest received | 21 | 8 |
| (90) | Interest paid | (186) | (184) |
| (825) | Income taxes paid, net of tax receivables received | (884) | (798) |
| 3,318 | Net cash provided by operating activities | 2,187 | 1,932 |
| | Investing activities: | | |
| (2,143) | - tangible assets | (2,507) | (2,727) |
| (45) | - intangible assets | (34) | (104) |
| | - consolidated subsidiaries and businesses net of cash and cash equivalent acquired | (15) | |
| (7) | - investments | (22) | (36) |
| (100) | - securities | (241) | (65) |
| (216) | - financing receivables | (193) | (320) |
| (162) | - change in payables in relation to investing activities and capitalized depreciation | (8) | 495 |
| (2,673) | <i>Cash flow from investing activities</i> | <i>(3,020)</i> | <i>(2,757)</i> |
| | Disposals: | | |
| 2,138 | - tangible assets | 6 | 557 |
| 2 | - intangible assets | | |
| 2,361 | - consolidated subsidiaries and businesses net of cash and cash equivalent disposed of | 32 | |
| (436) | - income taxes paid on disposals | | |
| 398 | - investments | 29 | |
| 188 | - securities | 5 | |
| 545 | - financing receivables | 80 | 215 |
| (1,540) | - change in receivables in relation to disposals | (48) | (300) |
| 3,656 | <i>Cash flow from disposals</i> | <i>104</i> | <i>472</i> |
| 983 | Net cash used in investing activities ^(*) | (2,916) | (2,285) |

GROUP CASH FLOW STATEMENT (continued)

| IVQ 2017 | | IQ 2018 | | 2017 |
|----------------|---|----------------|--|--------------|
| | | | | (€ million) |
| 437 | Increase in long-term debt | 511 | | 753 |
| (2,682) | Repayments of long-term debt | (1,568) | | (67) |
| (543) | Increase (decrease) in short-term debt | 168 | | (536) |
| (2,788) | | (889) | | 150 |
| | Dividends paid to Eni's shareholders | (1) | | |
| (2,788) | Net cash used in financing activities | (890) | | 150 |
| | Effect of change in consolidation (inclusion/exclusion of significant/insignificant subsidiaries) | | | 5 |
| (13) | Effect of exchange rate changes on cash and cash equivalents and other changes | (19) | | (11) |
| 1,500 | Net cash flow for the period | (1,638) | | (209) |
| 5,863 | Cash and cash equivalents - beginning of the period | 7,363 | | 5,674 |
| 7,363 | Cash and cash equivalents - end of the period | 5,725 | | 5,465 |

(*) Net cash used in investing activities included investments and divestments (on net basis) in held-for-trading financial assets and other investments/divestments in certain short-term financial assets. Due to their nature and the circumstance that they are very liquid, these financial assets are netted against finance debt in determining net borrowings. Cash flows of such investments were as follows:

| IVQ 2017 | | IQ 2018 | | 2017 |
|-------------|--|--------------|--|--------------|
| | | | | (€ million) |
| 455 | Net cash flow from financing activities | (265) | | (160) |

SUPPLEMENTAL INFORMATION

| IVQ | | | IQ |
|--------------|---|-------------|-----------|
| 2017 | | (€ milioni) | 2018 |
| | | | 2017 |
| | Investment of consolidated subsidiaries and businesses | | |
| | Current assets | | 2 |
| | Non-current assets | | 23 |
| | Cash and cash equivalents (Net borrowings) | | (1) |
| | Current and non-current liabilities | | (8) |
| | Net effect of investments | | 16 |
| | less: | | |
| | Cash and cash equivalents | | (1) |
| | Investment of consolidated subsidiaries and businesses net of cash and cash equivalent | | 15 |
| | Disposal of consolidated subsidiaries and businesses | | |
| 22 | Current assets | | 39 |
| 691 | Non-current assets | | 9 |
| (264) | Cash and cash equivalents (Net borrowings) | | |
| (72) | Current and non-current liabilities | | (16) |
| 377 | Net effect of disposals | | 32 |
| 1,984 | Gain on disposal | | |
| 2,361 | Selling price | | 32 |
| | less: | | |
| | Cash and cash equivalents disposed of | | |
| 2,361 | Disposal of consolidated subsidiaries and businesses net of cash and cash equivalent | | 32 |

Capital expenditure

| IVQ | | IQ | | |
|--------------|---|--------------|--------------|---------------|
| 2017 | (€ million) | 2018 | 2017 | % Ch. |
| 1,854 | Exploration & Production | 2,432 | 2,771 | (12.2) |
| 5 | - acquisition of proved and unproved properties | 712 | | .. |
| 73 | - g&g costs | 64 | 65 | (1.5) |
| 56 | - exploration | 65 | 199 | (67.3) |
| 1,698 | - development | 1,586 | 2,495 | (36.4) |
| 22 | - other expenditure | 5 | 12 | (58.3) |
| 60 | Gas & Power | 42 | 19 | .. |
| 290 | Refining & Marketing and Chemicals | 125 | 100 | 25.0 |
| 215 | - Refining & Marketing | 100 | 68 | 47.1 |
| 75 | - Chemicals | 25 | 32 | (21.9) |
| 58 | Corporate and other activities | 11 | 7 | 57.1 |
| (1) | Impact of unrealized intragroup profit elimination | (5) | (1) | |
| 2,261 | Capital expenditure | 2,605 | 2,896 | (10.0) |
| 73 | Cash out in net cash flow from operating activities | 64 | 65 | (1.5) |
| 2,188 | Cash out in net cash flow from investment activities | 2,541 | 2,831 | (10.2) |

In the first quarter of 2018, capital expenditure amounted to €2,541 million (€2,831 million in the first quarter of 2017) and mainly related to:

- development activities (€1,586 million) deployed mainly in Egypt, Ghana, Libya, Congo, Angola, Norway and Italy. The acquisition of proved and unproved reserves of €712 million relates to the entry bonus in two producing concession agreements in the Arabian Emirates;
- refining activity in Italy and outside Italy (€89 million) aimed at reconversion of Gela refinery into a bio-refinery, reconstruction works of the EST conversion plant at the Sannazzaro refinery, maintain plants' integrity, as well as initiatives in the field of health, security and environment; marketing activity, mainly regulation compliance and stay in business initiatives in the refined product retail network in Italy and in the Rest of Europe (€11 million);
- initiatives relating to gas marketing (€39 million).

Cash-outs comprised in net cash from operating activities (€64 million) relate to geological and geophysical studies as part of the exploration activities, which are charged to expenses.

Exploration & Production

PRODUCTION OF OIL AND NATURAL GAS BY REGION

| IVQ | | | IQ | |
|-------|--|----------|-------|-------|
| 2017 | | | 2018 | 2017 |
| 1,892 | Production of oil and natural gas ^{(a) (b)} | (kboe/d) | 1,867 | 1,795 |
| 146 | Italy | | 144 | 154 |
| 163 | Rest of Europe | | 218 | 202 |
| 542 | North Africa | | 442 | 483 |
| 240 | Egypt | | 259 | 224 |
| 365 | Sub-Saharan Africa | | 348 | 302 |
| 130 | Kazakhstan | | 139 | 142 |
| 139 | Rest of Asia | | 151 | 93 |
| 144 | Americas | | 142 | 172 |
| 23 | Australia and Oceania | | 24 | 23 |
| 165.0 | Production sold ^(a) | (mmboe) | 157.5 | 151.3 |

PRODUCTION OF LIQUIDS BY REGION

| IVQ | | | IQ | |
|------|--------------------------------------|-----------|------|------|
| 2017 | | | 2018 | 2017 |
| 861 | Production of liquids ^(a) | (kbbbl/d) | 885 | 832 |
| 64 | Italy | | 64 | 65 |
| 80 | Rest of Europe | | 132 | 107 |
| 175 | North Africa | | 151 | 153 |
| 76 | Egypt | | 77 | 72 |
| 265 | Sub-Saharan Africa | | 251 | 215 |
| 83 | Kazakhstan | | 88 | 87 |
| 47 | Rest of Asia | | 52 | 51 |
| 69 | Americas | | 68 | 79 |
| 2 | Australia and Oceania | | 2 | 3 |

PRODUCTION OF NATURAL GAS BY REGION

| IVQ | | | IQ | |
|-------|--|----------|-------|-------|
| 2017 | | | 2018 | 2017 |
| 5,625 | Production of natural gas ^{(a) (b)} | (mmcf/d) | 5,358 | 5,254 |
| 448 | Italy | | 436 | 484 |
| 453 | Rest of Europe | | 469 | 513 |
| 2,003 | North Africa | | 1,595 | 1,797 |
| 897 | Egypt | | 989 | 832 |
| 545 | Sub-Saharan Africa | | 528 | 479 |
| 256 | Kazakhstan | | 277 | 302 |
| 502 | Rest of Asia | | 543 | 226 |
| 407 | Americas | | 401 | 509 |
| 114 | Australia and Oceania | | 120 | 112 |

(a) Includes Eni's share of production of equity-accounted entities.

(b) Includes volumes of gas consumed in operation (539 and 476 mmcf/d in the first quarter of 2018 and 2017, respectively, and 578 mmcf/d in the fourth quarter 2017).

Gas & Power

Natural gas sales by market

| IVQ | | IQ | | |
|--------------|---|--------------|--------------|---------------|
| 2017 | | 2018 | 2017 | % Ch. |
| | (bcm) | | | |
| 9.62 | ITALY | 11.19 | 10.38 | 7.8 |
| 2.25 | - Wholesalers | 2.68 | 2.96 | (9.5) |
| 2.31 | - Italian exchange for gas and spot markets | 2.97 | 1.77 | 67.8 |
| 1.09 | - Industries | 1.21 | 1.14 | 6.1 |
| 0.27 | - Medium-sized enterprises and services | 0.31 | 0.36 | (13.9) |
| 0.52 | - Power generation | 0.32 | 0.22 | 45.5 |
| 1.54 | - Residential | 2.11 | 2.34 | (9.8) |
| 1.64 | - Own consumption | 1.59 | 1.59 | |
| 11.86 | INTERNATIONAL SALES | 11.25 | 12.90 | (12.8) |
| 10.26 | Rest of Europe | 9.28 | 11.53 | (19.5) |
| 0.99 | - Importers in Italy | 0.89 | 1.04 | (14.4) |
| 9.27 | - European markets | 8.39 | 10.49 | (20.0) |
| 1.24 | <i>Iberian Peninsula</i> | 1.27 | 1.25 | 1.6 |
| 1.91 | <i>Germany/Austria</i> | 0.87 | 1.99 | (56.3) |
| 1.35 | <i>Benelux</i> | 1.28 | 1.57 | (18.5) |
| 0.56 | <i>UK</i> | 0.78 | 0.68 | 14.7 |
| 2.08 | <i>Turkey</i> | 2.00 | 2.18 | (8.3) |
| 1.94 | <i>France</i> | 1.96 | 2.52 | (22.2) |
| 0.19 | <i>Other</i> | 0.23 | 0.30 | (23.3) |
| 1.60 | Rest of World | 1.97 | 1.37 | 43.8 |
| 21.48 | WORLDWIDE GAS SALES | 22.44 | 23.28 | (3.6) |
| 2.40 | <i>of which: LNG sales</i> | 2.70 | 2.00 | 35.0 |