

ENI RETAIL & RENEWABLES CAPITAL MARKETS DAY

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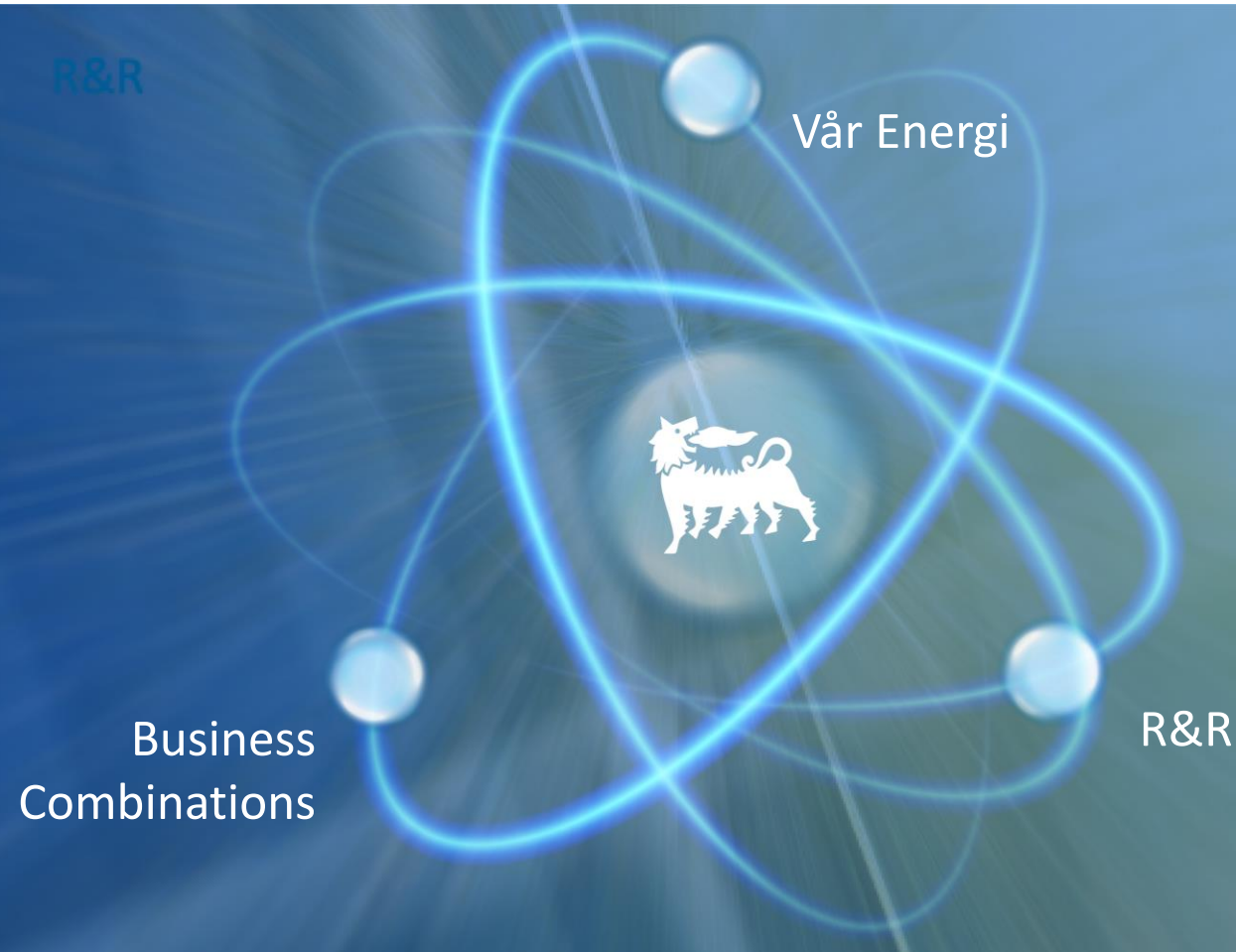


ENI RETAIL & RENEWABLES CAPITAL MARKETS DAY

ENI CEO INTRODUCTION

ENI DIVERSIFIED APPROACH for the energy transition

NEW BUSINESS
& FINANCIAL MODEL
for value, growth
and decarbonization



FAST TRACKING ENERGY TRANSITION

STAKEHOLDER VALUE CREATION

Through R&R listing



ENI RETAIL
& RENEWABLES
CAPITAL MARKETS DAY

ACCELERATING
GROWTH AND
DECARBONIZATION



INCREASING
BUSINESS
VISIBILITY AND
ACCOUNTABILITY



ATTRACTING ESG
FLOWS AND
TAILORED CAPITAL
ALLOCATION



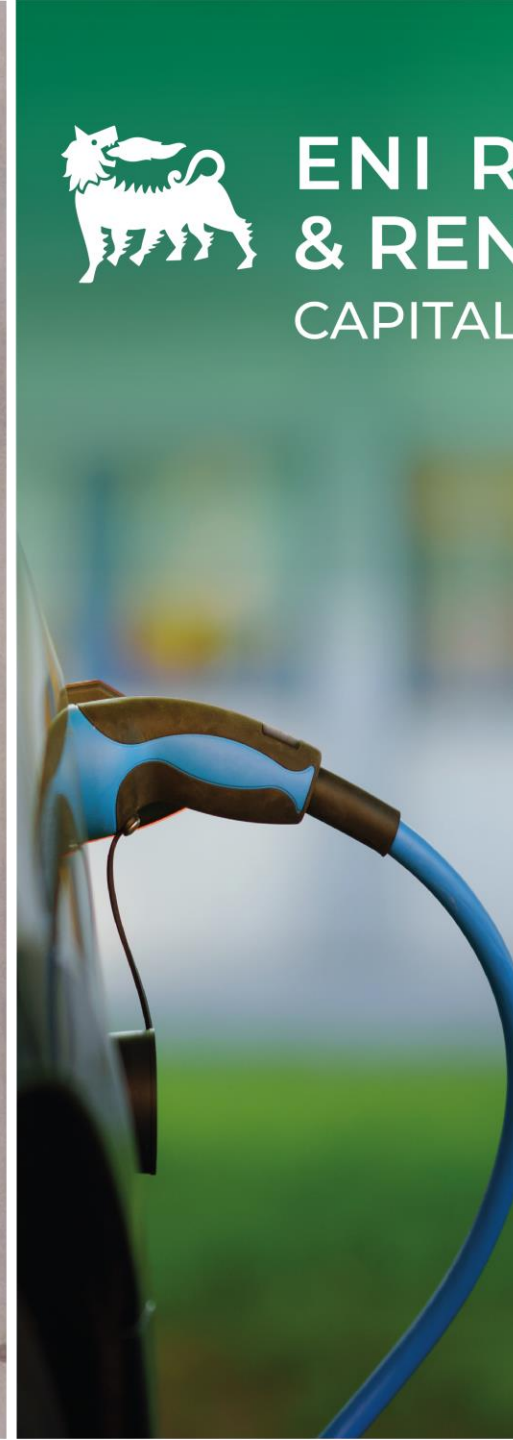
AGILE VEHICLE
WITH DEEPER
OPERATIONAL
FOCUS



STRATEGIC
AND FINANCIAL
FLEXIBILITY



UNLOCKING HIDDEN VALUE



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AN INTEGRATED E-MOBILITY STRATEGY

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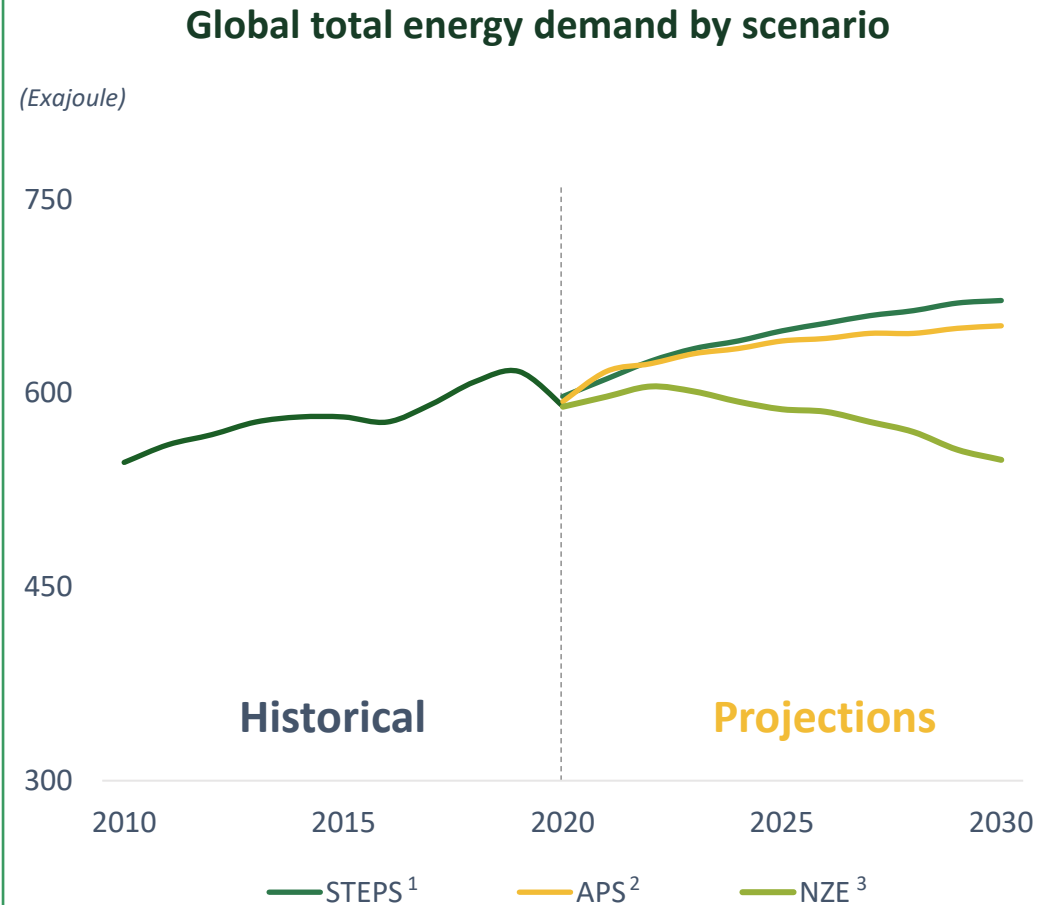
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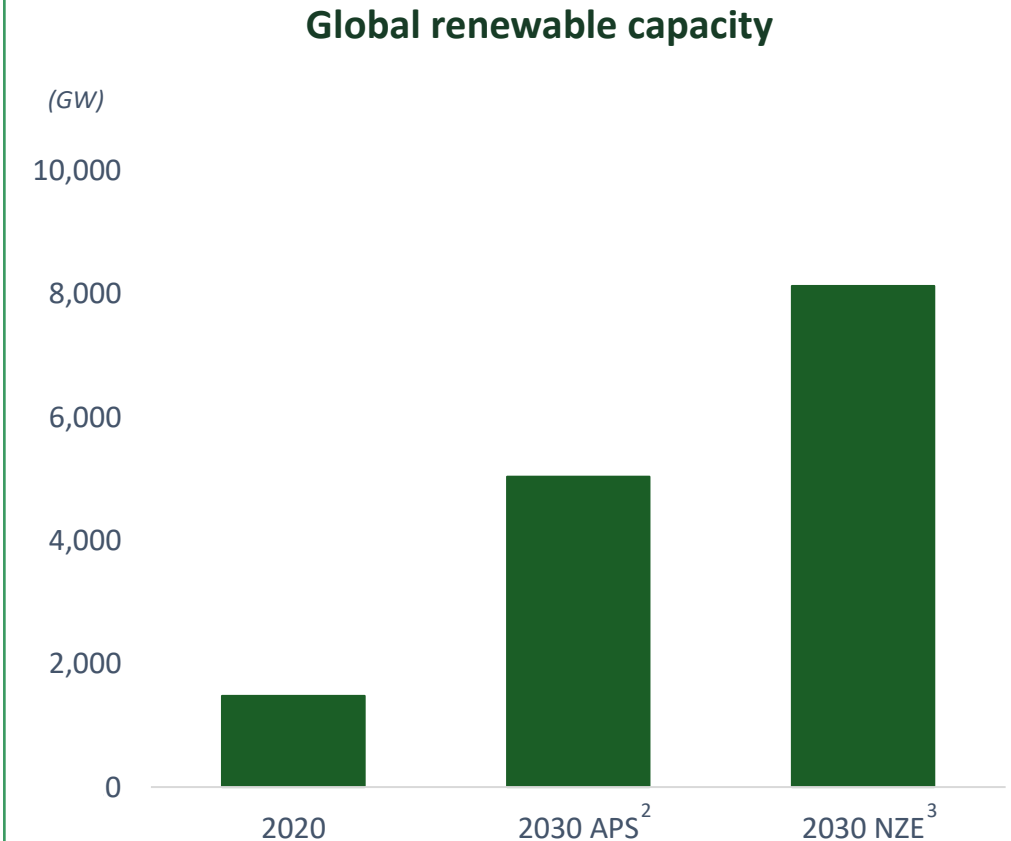
A SUPPORTIVE INDUSTRY BACKDROP

Global total energy demand is increasing



Source: IEA World Energy Outlook 2021, October 2021.

Renewable installations are expected to grow exponentially



Source: IEA World Energy Outlook 2021, October 2021.

¹ Stated Policies Scenario (STEPS), reflects current policy settings based on a sector-by-sector assessment of the specific policies that are in place, as well as those that have been announced by Governments around the world.

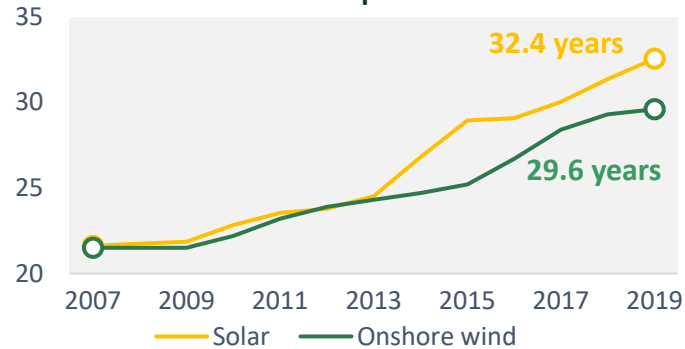
² Announced Pledges Scenario (APS), assumes that all climate commitments made by Governments around the world, including Nationally Determined Contributions (NDCs) and longer term net zero targets, will be met in full and on time.

³ Net Zero Emissions by 2050 Scenario (NZE), sets out a narrow but achievable pathway for the global energy sector to achieve net zero CO₂ emissions by 2050.

A SUPPORTIVE INDUSTRY BACKDROP

Favourable renewables environment

Useful life expectations



LCOE¹ Solar photovoltaic



LCOE¹ Onshore wind

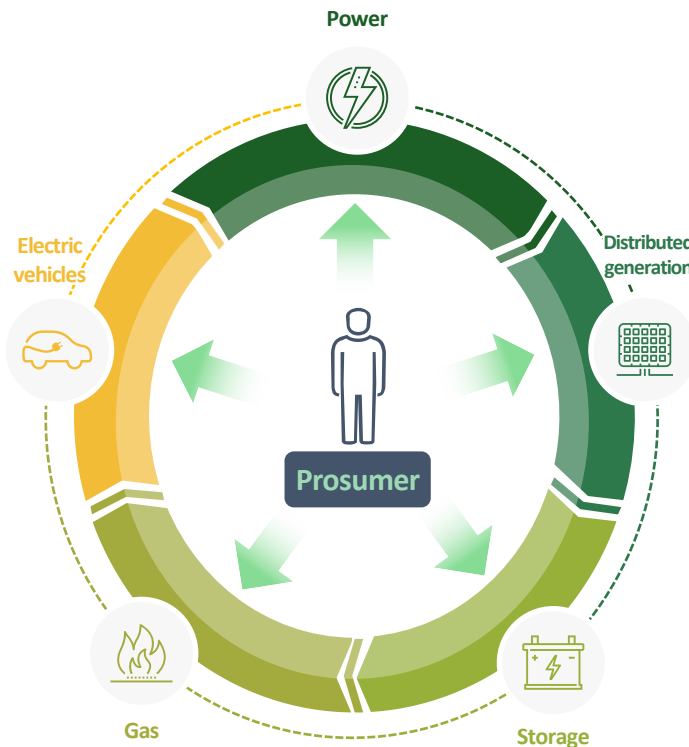


LCOE¹ Offshore wind



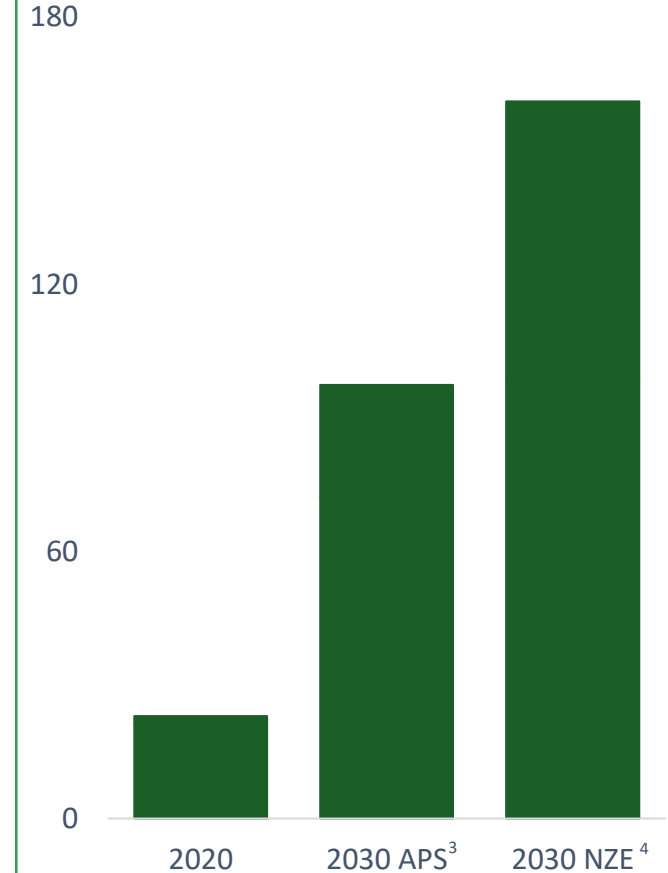
Source: Berkeley Lab, Survey of US Wind and Solar Industry Professionals, September 2019 and June 2020.
IRENA World Energy Transitions Outlook: 1.5°C Pathway, June 2021.

Customers are becoming Prosumers



Progressive electrification of consumption

Zero emissions vehicles² sales



Source: IEA World Energy Outlook 2021, October 2021.

¹ Levelized cost of energy.

² Includes battery electric vehicles, plug-in hybrid electric vehicles and fuel cell electric vehicles. Sales numbers include passenger vehicles, trucks, buses and two/three-wheelers.

³ Announced Pledges Scenario (APS), assumes that all climate commitments made by Governments around the world, including Nationally Determined Contributions (NDCs) and longer term net zero targets, will be met in full and on time.

⁴ Net Zero Emissions by 2050 Scenario (NZE), sets out a narrow but achievable pathway for the global energy sector to achieve net zero CO2 emissions by 2050.

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A UNIQUE PROPOSITION

plenitude

1

SIZEABLE AND DIVERSIFIED

Global presence



2

GROWING

Strong renewables pipeline and growing customer base



3

INTEGRATED PLATFORM

Combining generation and supply of green energy



4

RESILIENT

Cash flow visibility and integrated natural hedge



5

FINANCIALLY STRONG

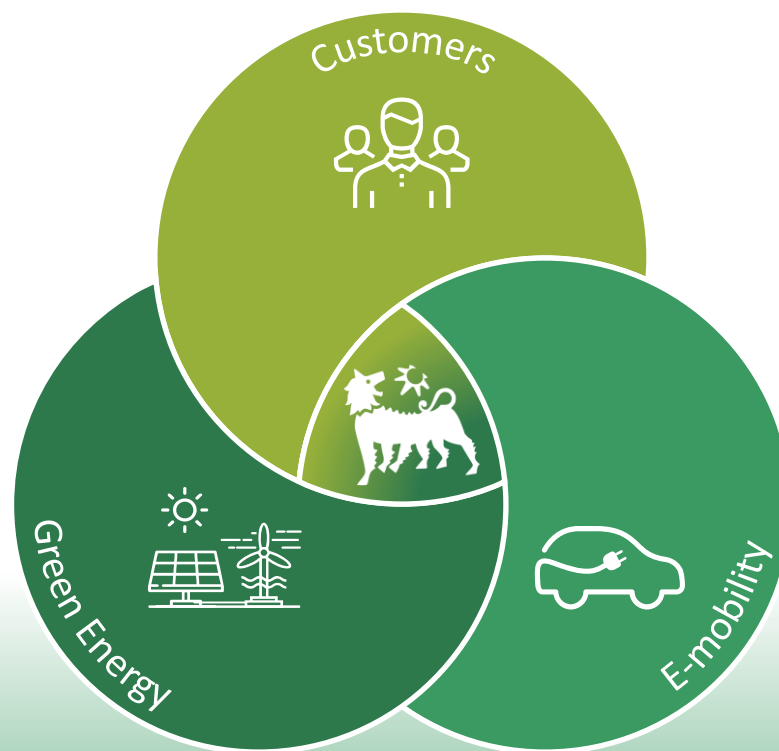
Financially independent with investment grade profile



6













CREDIBLE

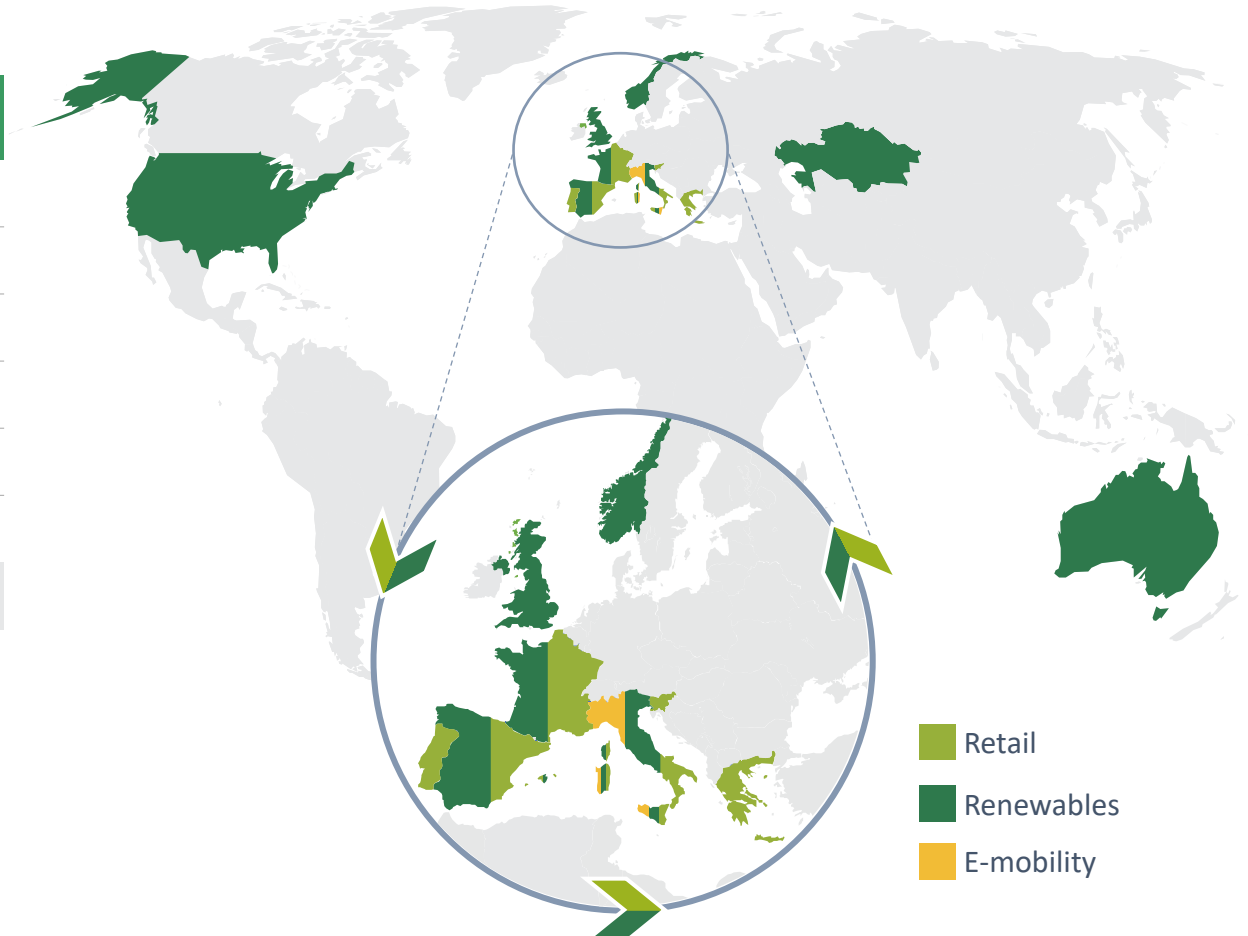
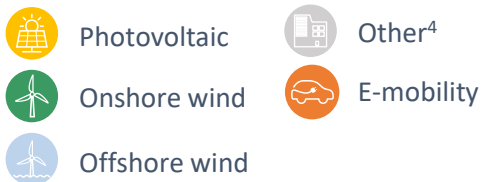
Established industrial footprint
Well developed organization
Reference shareholder



**TARGETING NET ZERO BY 2040
& BOOSTING STAKEHOLDER VALUE**

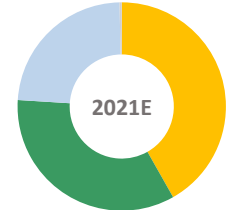
A UNIQUE PROPOSITION | 1 SIZEABLE AND DIVERSIFIED plenitude

Country	GW ¹	Technology	Clients (MLN)	# CPs ²
Italy	0.5	  	7.8	6,500
France	0.1		1.3	-
Spain	0.2		0.3	-
U.S.A.	0.5	  	-	-
UK	0.5		-	-
Other ³	0.2	  	0.5	-
Total	>2		10.0	6,500



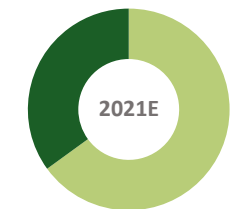
Renewables

(Installed and U/C capacity¹)



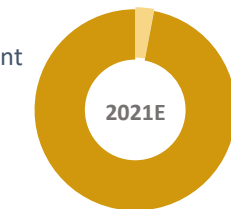
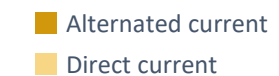
Retail

(Customers)



E-mobility

(Charging points)



A GLOBAL, SIZEABLE AND DIVERSIFIED PORTFOLIO FROM DAY ONE

Note: as of 2021E.

¹ Refers to operating installed capacity and under construction assets. Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Charging points.

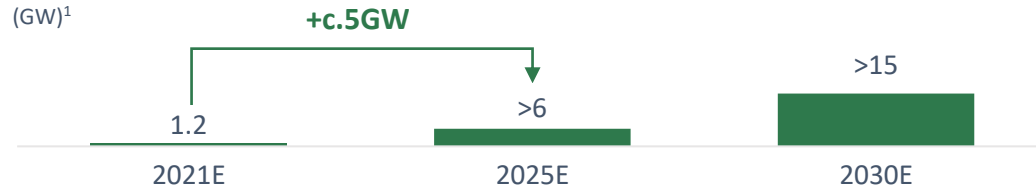
³ Includes Greece, Slovenia, Kazakhstan and Australia.

⁴ Includes storage and other technologies.

A UNIQUE PROPOSITION | 2 GROWING

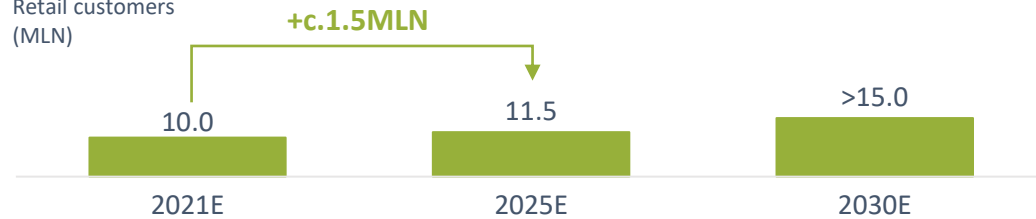
Renewable targets

Installed capacity
(GW)¹



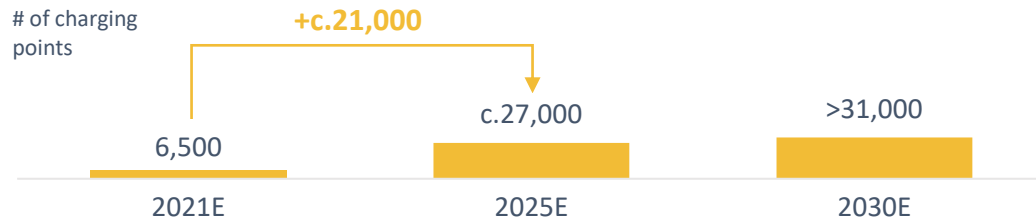
Retail targets

Retail customers
(MLN)



EV infrastructure network targets

of charging
points

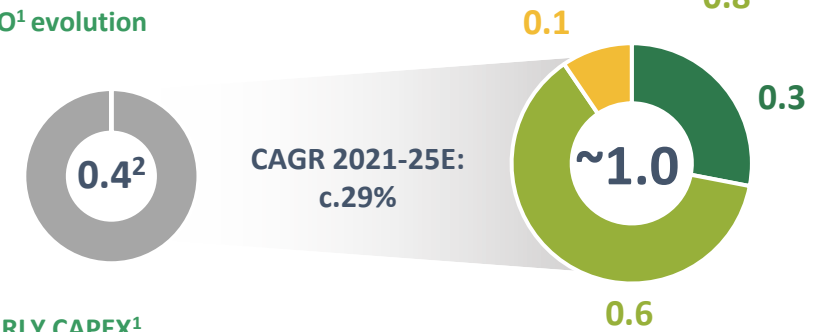


Financial targets

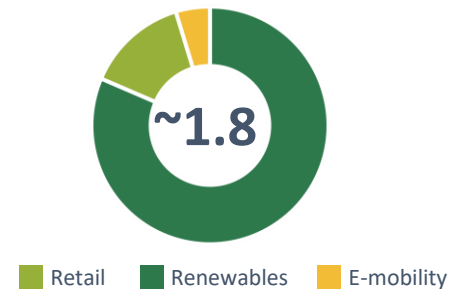
2021-25E EBITDA¹ evolution
(EUR BLN)



2021-25E CFFO¹ evolution
(EUR BLN)



2022-25E YEARLY CAPEX¹
(EUR BLN)



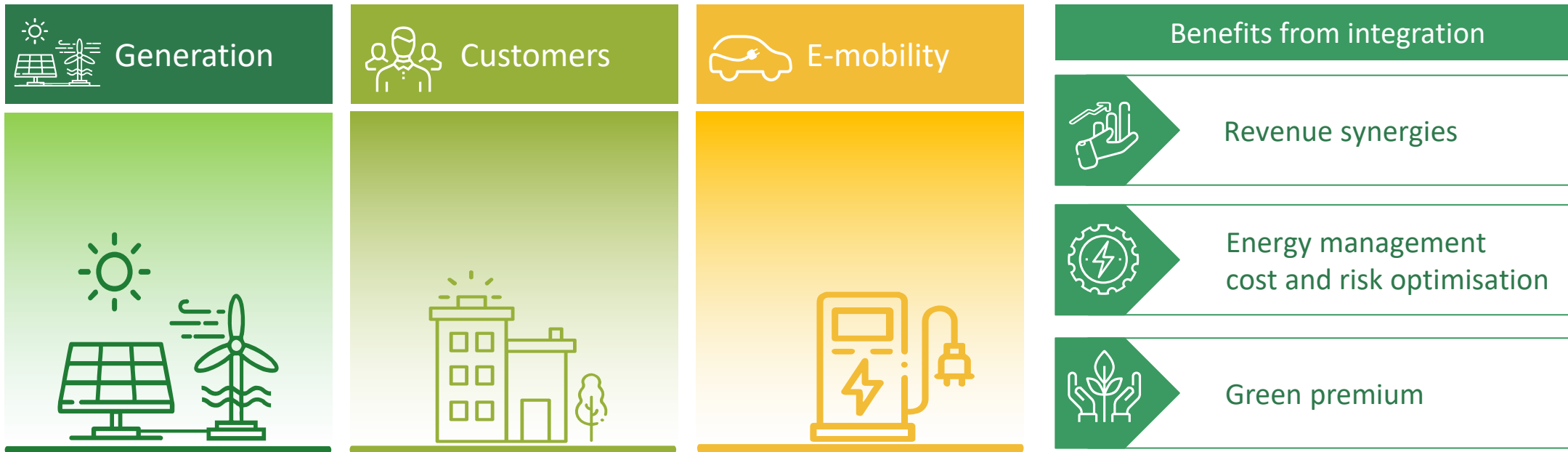
A ROBUST GROWTH PROFILE

¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

A UNIQUE PROPOSITION | 3 INTEGRATED PLATFORM

plenitude



SYNERGIC BUSINESSES WITH MULTIPLE GROWTH OPPORTUNITIES

A UNIQUE PROPOSITION | 4 RESILIENT

Retail cash flow funding renewables growth...

EBITDA¹ (EUR BLN)

0.5

2020A

0.6

2021E

Target

0.8

2025E

CFFO¹ (EUR BLN)

0.4

2020A

0.4²

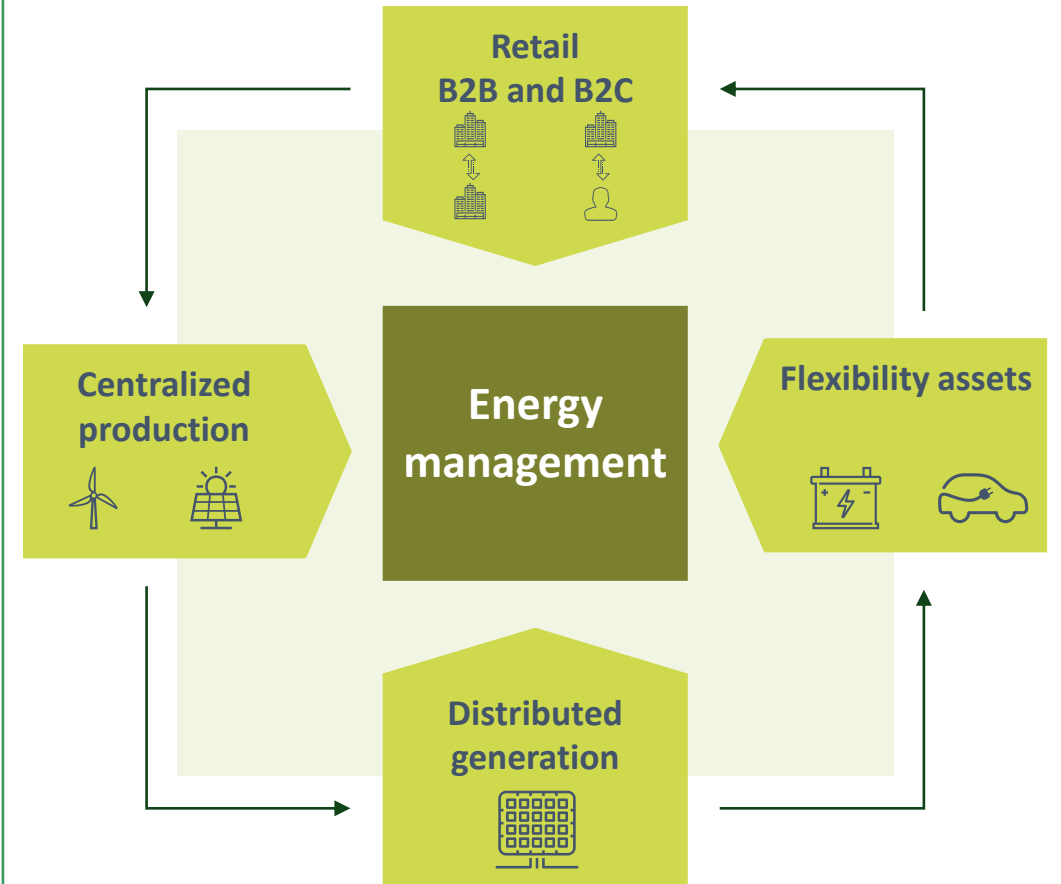
2021E

Target

~0.6

2025E

...coupled with proactive energy management



CASH FLOW VISIBILITY AND INTEGRATED NATURAL HEDGE ENHANCE RESILIENCE

¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

A UNIQUE PROPOSITION | 5 FINANCIALLY STRONG

Financial framework



Net debt zero at 1st January 2022



Investment grade capital structure targeting Net debt/EBITDA of 3-4x

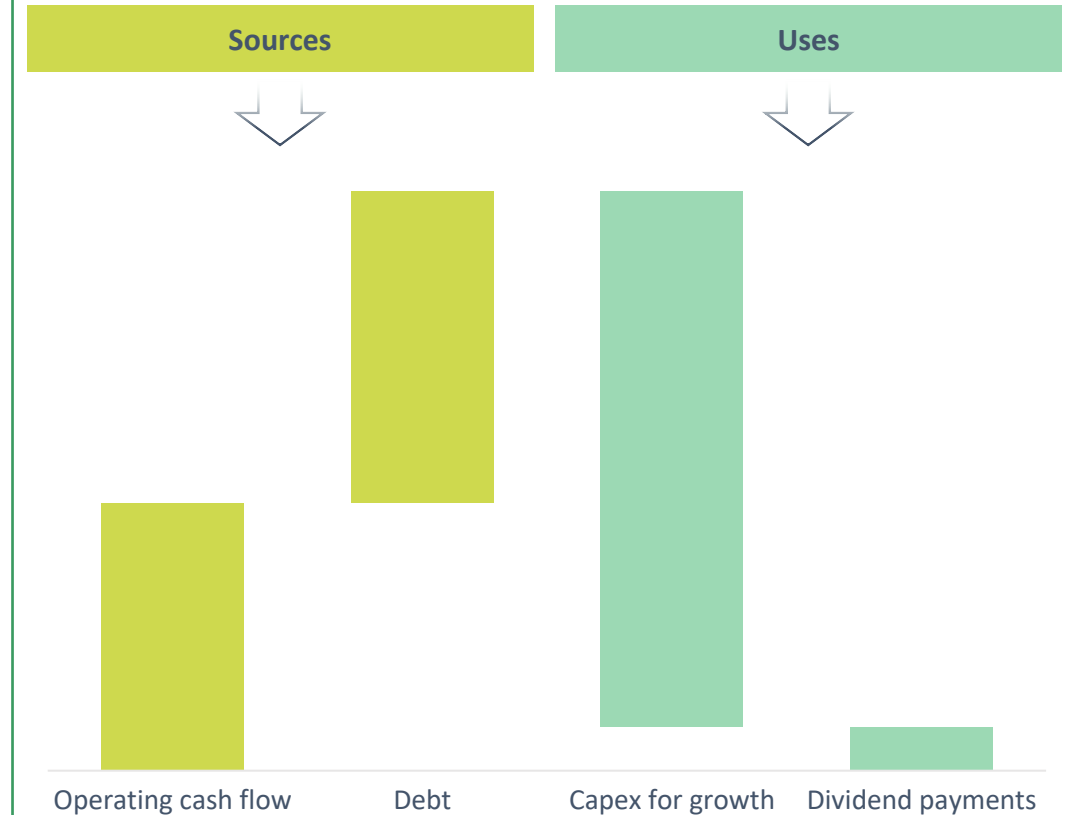


Dividend policy that will allow distributions while retaining flexibility to invest in growth projects



Embedded hedging from integration coupled with active energy management

2022 – 2025 illustrative cumulative sources and uses of cash

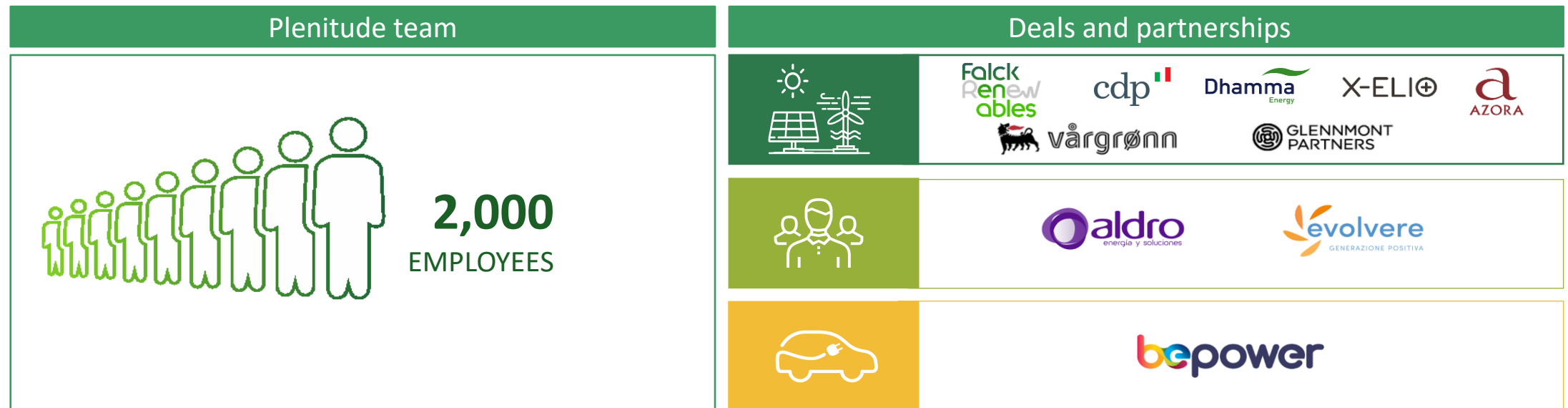
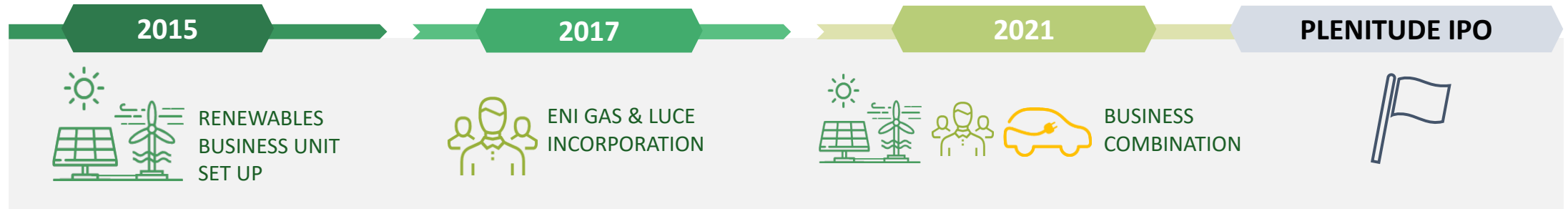


CASH ALLOCATION TO ACCELERATE GROWTH INVESTMENTS AND ALLOW SHAREHOLDER DISTRIBUTION

A UNIQUE PROPOSITION | 6 CREDIBLE

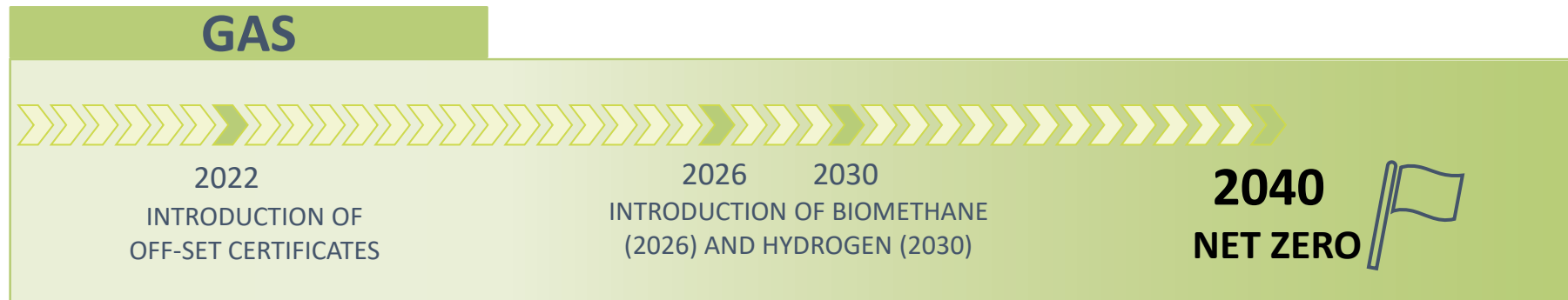
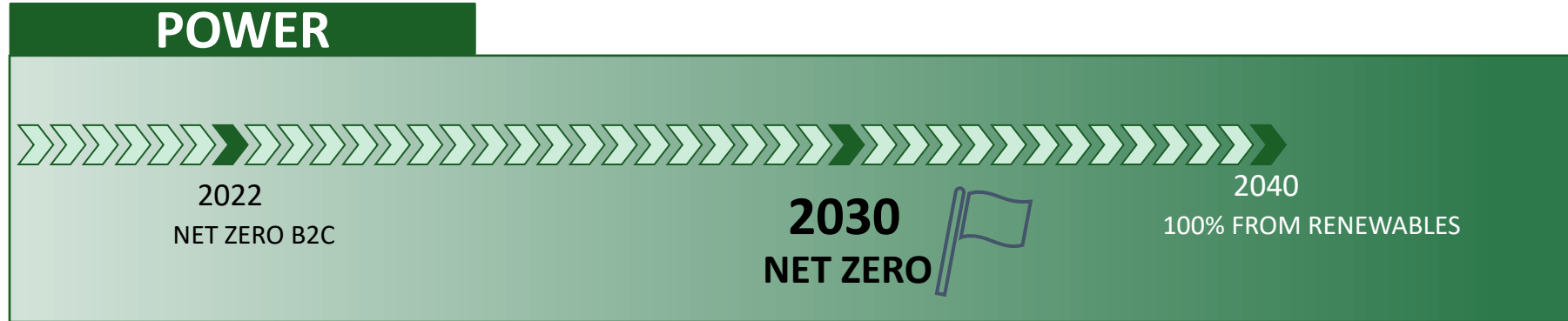
plenitude

A long journey of growth



OUR TRACK RECORD AND OUR PEOPLE TO DELIVER ON OUR TARGETS
ENI ACTING AS A REFERENCE SHAREHOLDER, CONTINUING TO SUPPORT PLENITUDE GROWTH

GROWING WHILE DECARBONISING OUR CUSTOMER BASE



TARGETING NET ZERO SCOPE 1-2-3 BY 2040

OUR ESG MODEL



SDG'S AT THE FOUNDATION OF PLENITUDE STAKEHOLDER VALUE CREATION

PLENITUDE LEADERSHIP TEAM



PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

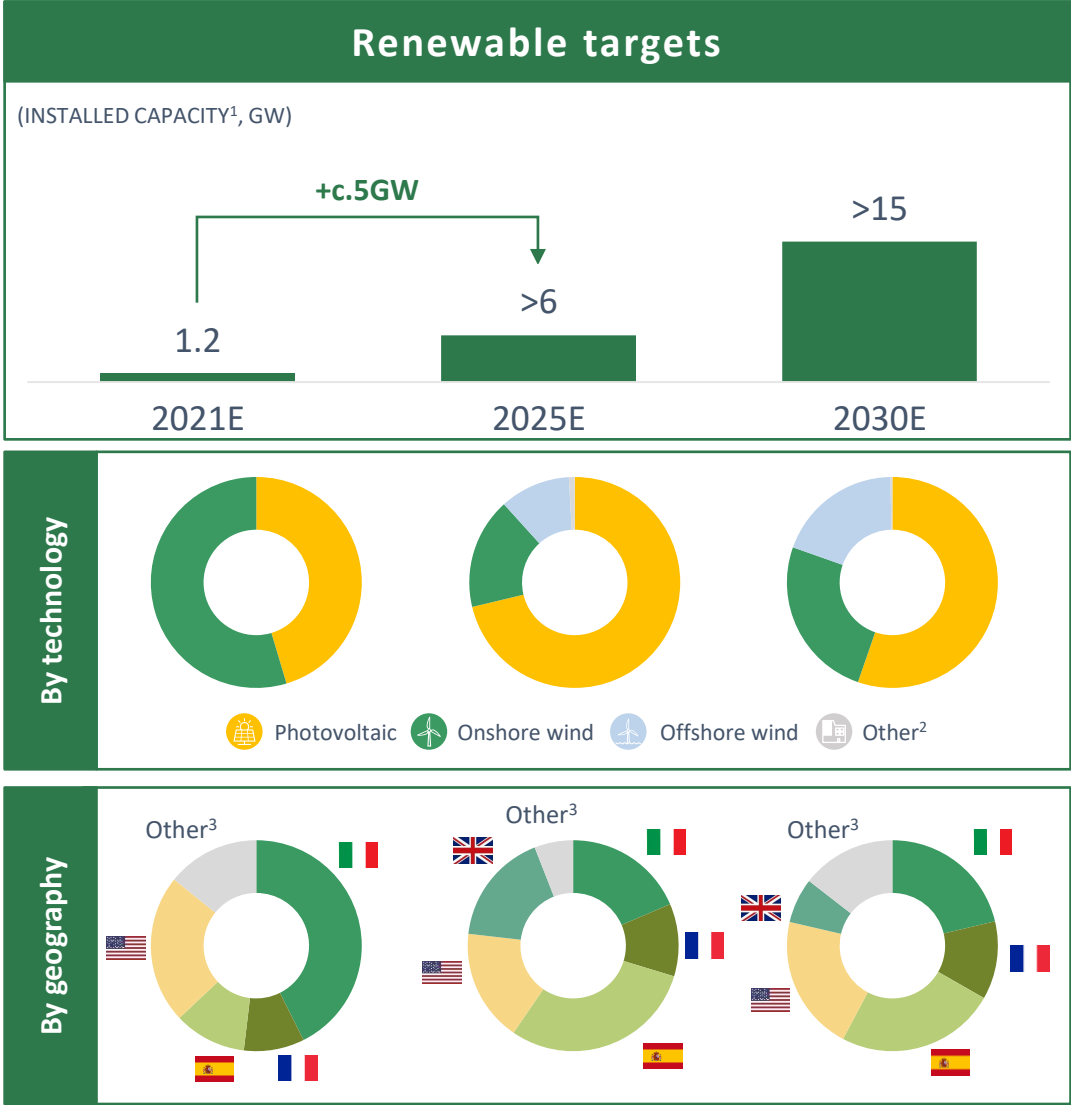
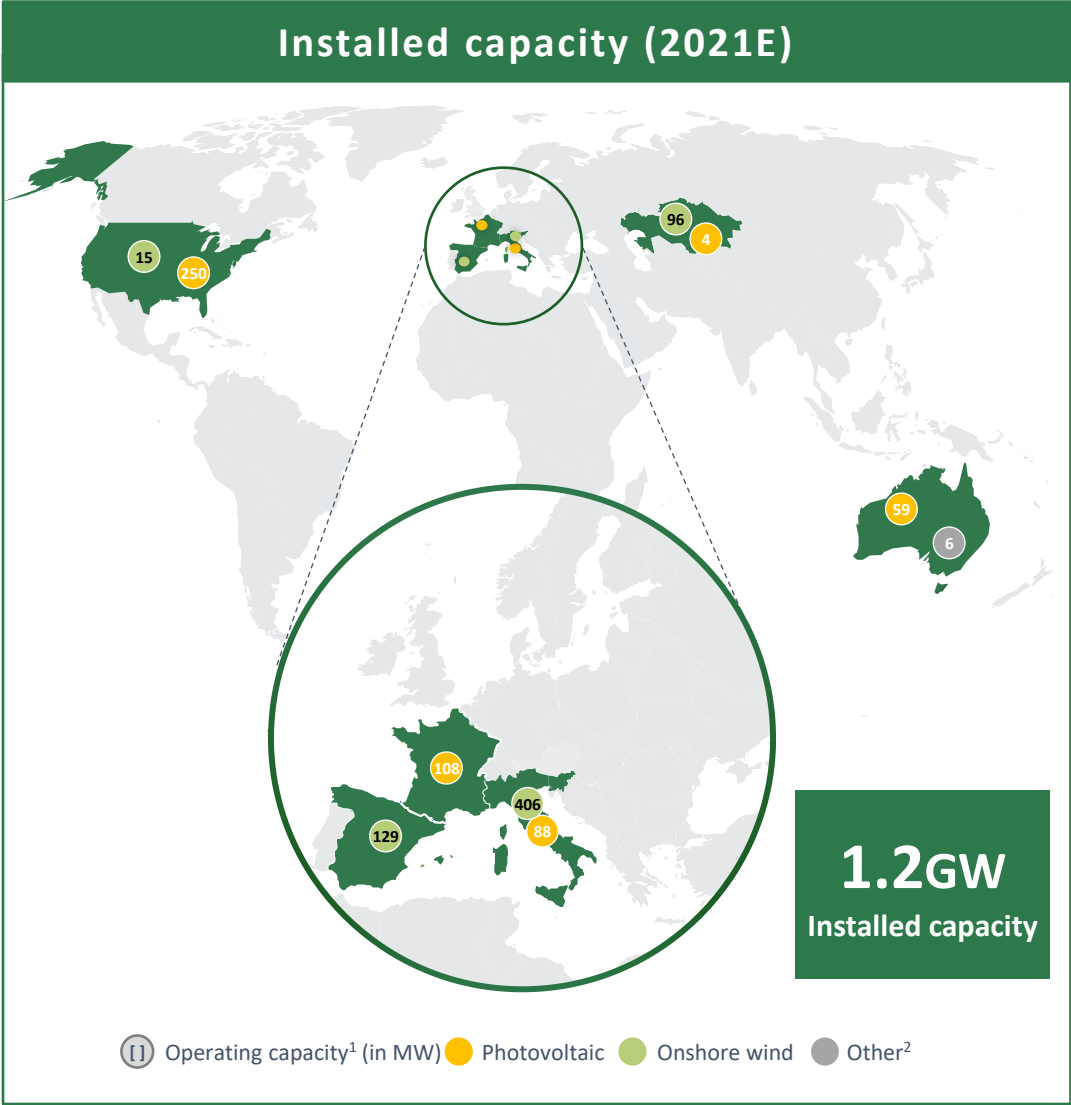
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RENEWABLES | SNAPSHOT

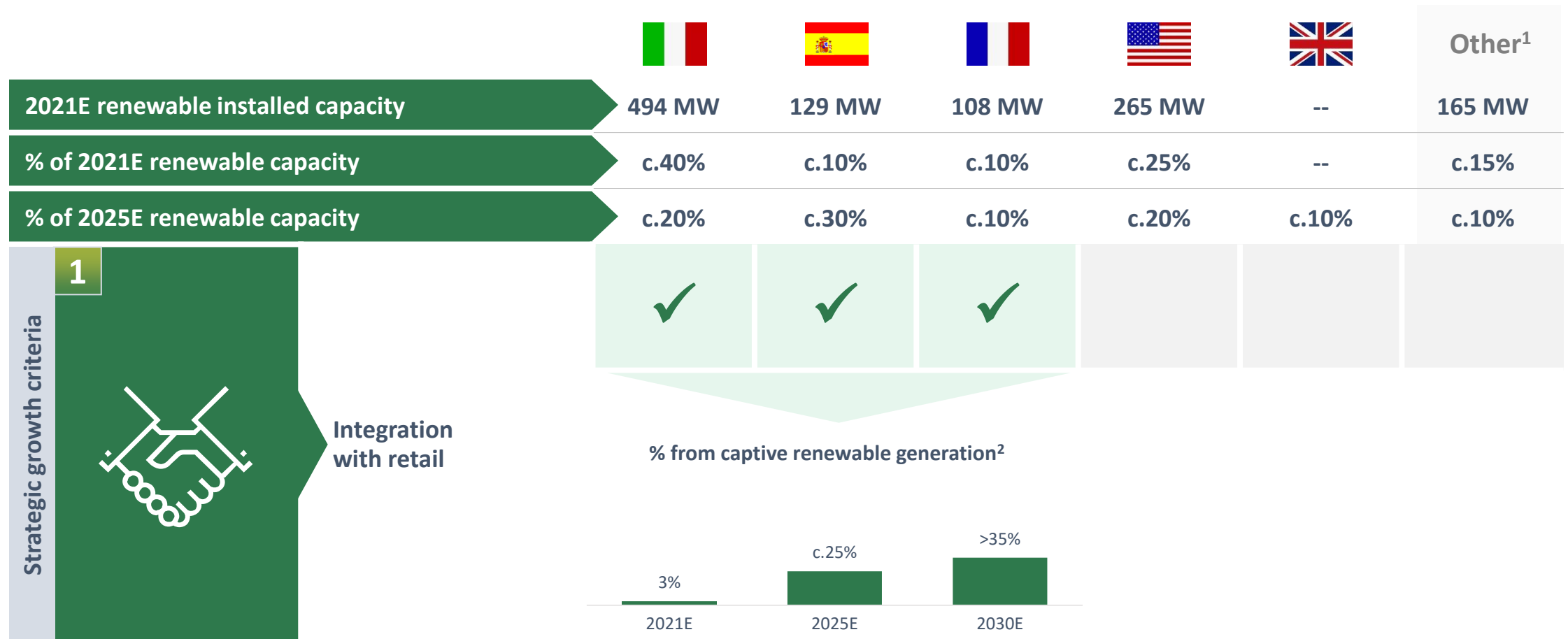


¹ Includes 100% capacity of the consolidated companies and the pro-quota of the non-consolidated companies.

² Includes storage and other technologies.

³ Includes Greece, Australia, Kazakhstan and others.

RENEWABLES | DRIVERS FOR INTERNATIONAL GROWTH













ROOM TO GROW IN SYNERGY WITH RETAIL

¹ Includes Greece, Australia, Kazakhstan and others.

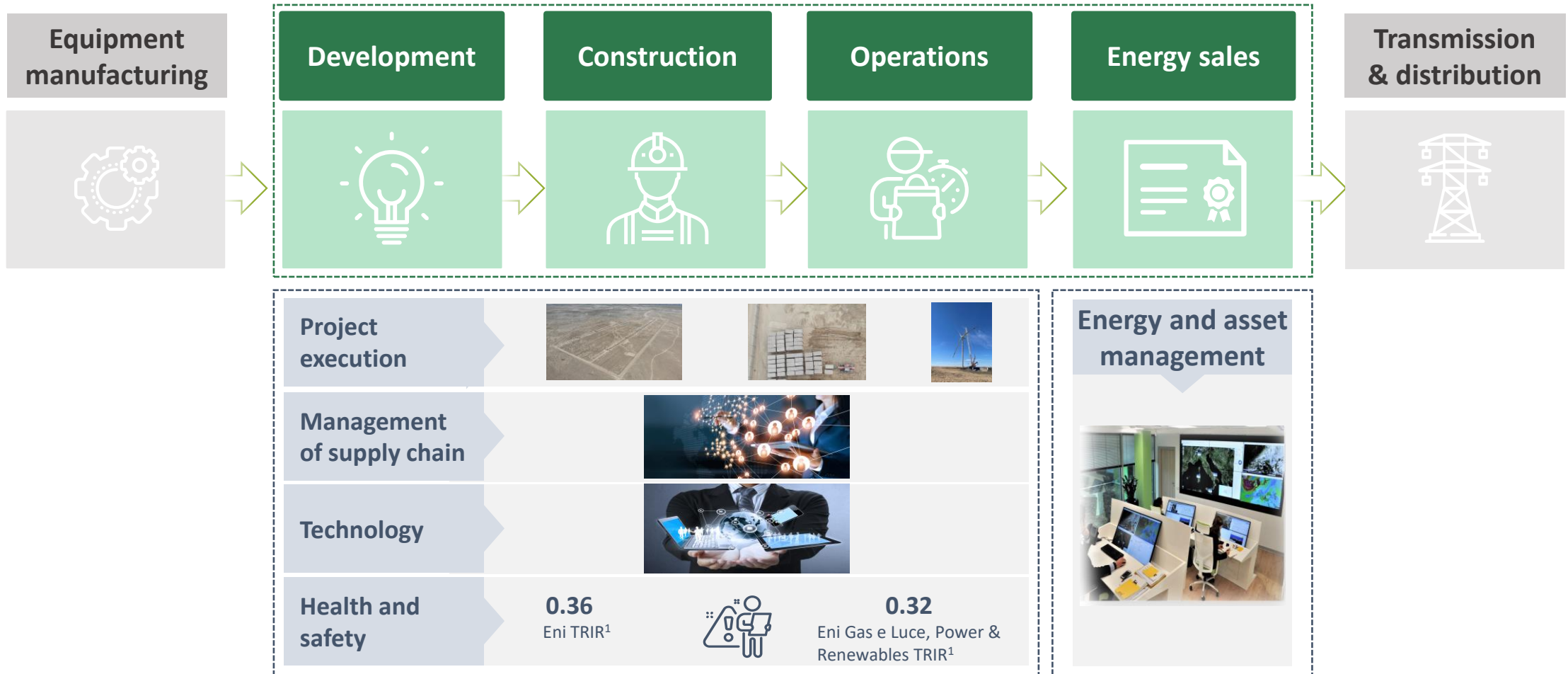
² Includes Italy, France, Spain and other.

RENEWABLES | DRIVERS FOR INTERNATIONAL GROWTH

							Other ¹
2021E renewable installed capacity		494 MW	129 MW	108 MW	265 MW	--	165 MW
% of 2021E renewable capacity		c.40%	c.10%	c.10%	c.25%	--	c.15%
% of 2025E renewable capacity		c.20%	c.30%	c.10%	c.20%	c.10%	c.10%
Strategic growth criteria	2 	Government support for the renewable industry	✓	✓	✓	✓	✓
	3 	Attractive renewable country	✓	✓	✓	✓	
		Market peculiarities	Markets with established Eni presence and strong growth dynamics			Large market with strong growth dynamics	Offshore wind champion
	4 	Strong partnerships	✓	✓		✓	✓
	5 	Existing presence of Eni	✓	✓	✓	✓	✓

¹ Includes Greece, Australia, Kazakhstan and others.

RENEWABLES | LEVERAGING EXISTING CORE CAPABILITIES



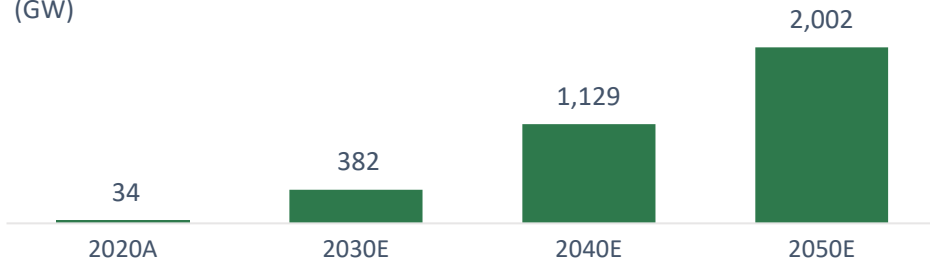
A RENEWABLES TEAM OF c.200 EXPERIENCED FTEs IN 2021, WHICH WILL GROW TO c.300 BY 2025

¹ Total Recordable Injury Rate, including Enipower, as of 31 December 2020.

RENEWABLES | OFFSHORE WIND IS A GOOD EXAMPLE OF HOW ENI'S CAPABILITIES CAN COME TO FRUITION plenitude

Global offshore wind installed capacity

Offshore wind current and projected capacity in the IRENA 1.5°C Scenario¹
(GW)



Source: Offshore renewables - An action agenda for deployment, IRENA (June 2021).



GE Renewable Energy's Haliade-X (as shown in the picture) is the most powerful offshore wind turbine in operation today and will be installed on the first two phases of Dogger Bank Wind Farm in the North Sea, which is a joint venture between Eni, Equinor and SSE Renewables.

Skills required



Offshore operations



Relationship with key suppliers



Deployment of new technologies



Partnerships with leading market players

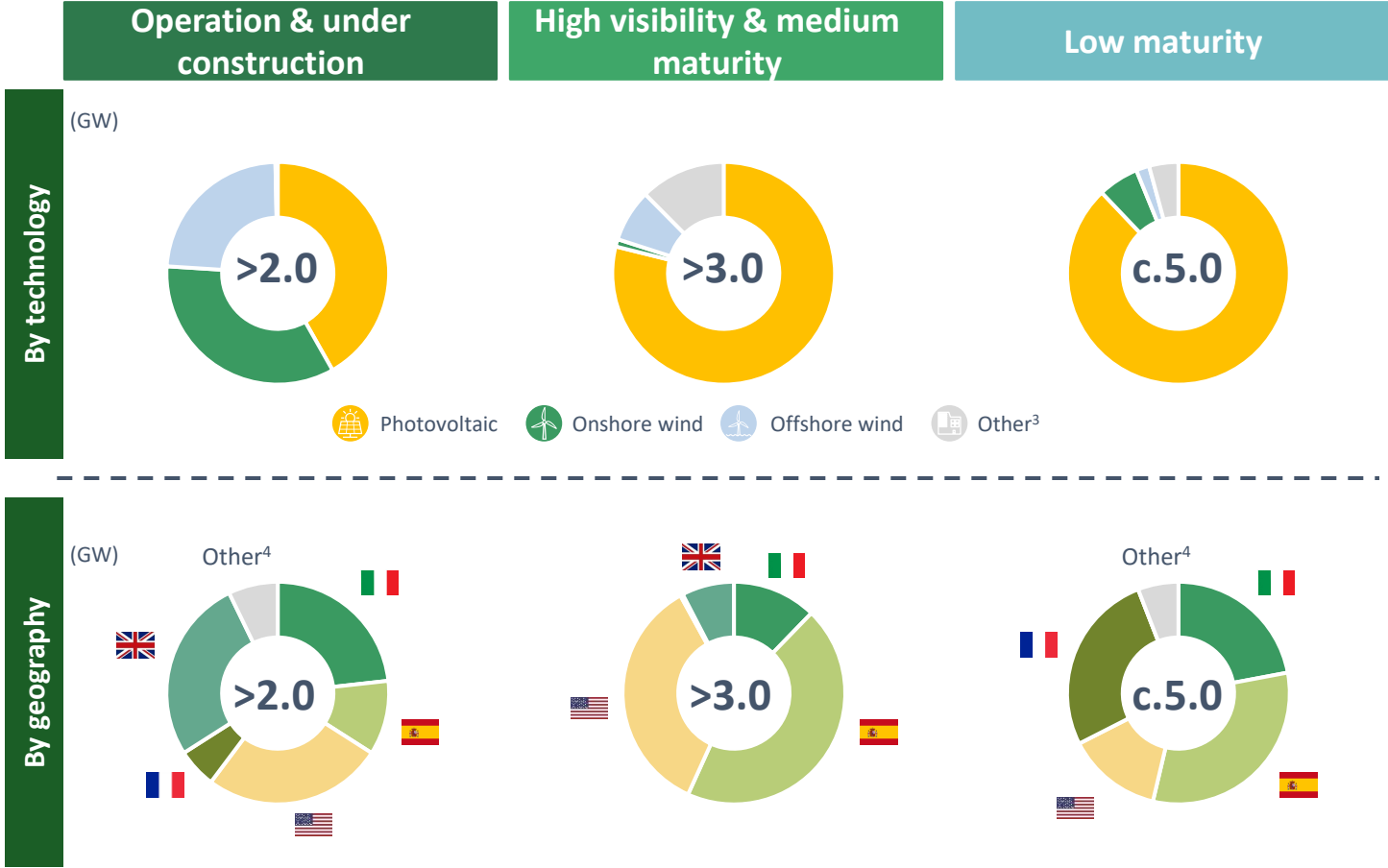
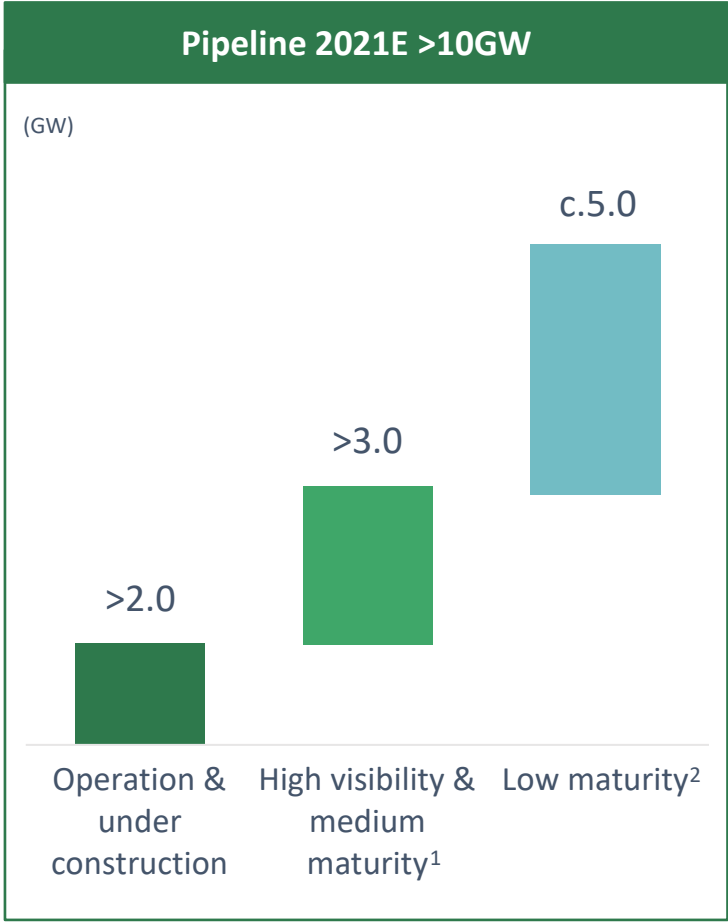


Financial strengths



¹ The IRENA 1.5°C Scenario has been developed as a part of the World Energy Transition Outlook and constitutes a pathway for the world to achieve the Paris Agreement goals – including limiting global temperature rise to 1.5°C above pre-industrial levels - and halt the pace of climate change by transforming the global energy landscape.

RENEWABLES | A HIGHLY VISIBLE PIPELINE...



EXPANDING AND DE-RISKING OUR PIPELINE

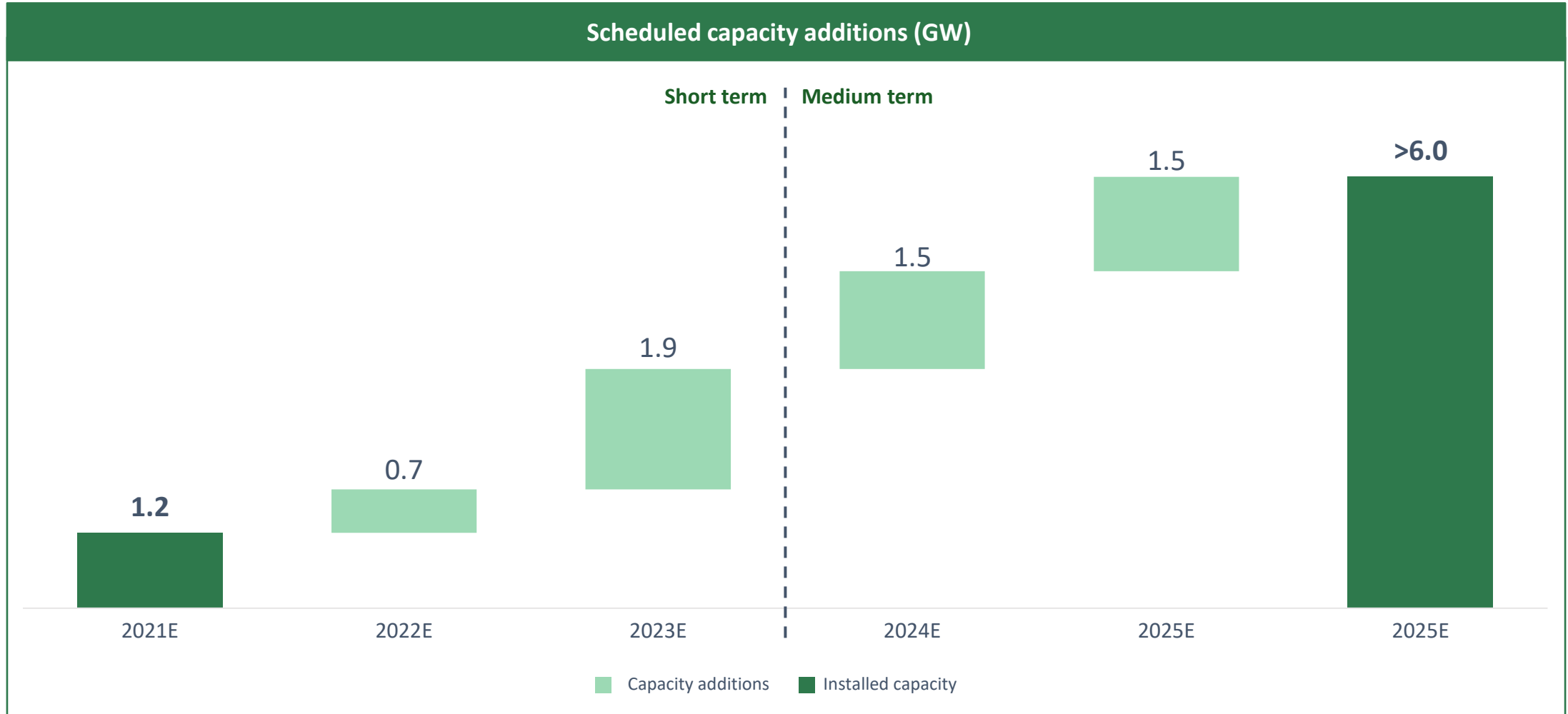
¹ High visibility and medium maturity pipeline contains projects that have already secured land rights, demonstrated feasibility and have connection rights and/or permitting process already completed or in an advanced stage.

² The majority of projects in this category have land already secured or about to be secured and the feasibility confirmed.

³ Includes storage and other technologies.

⁴ Includes Greece, Australia and Kazakhstan.

RENEWABLES | ...THAT GIVES SUPPORT TO OUR TARGETS



RENEWABLES | KEY FINANCIAL TARGETS

2025E EBITDA¹

(EUR BLN)

0.4

2025E

2025E CFFO¹

(EUR BLN)

~0.3

2025E

2022-25E cumulative CAPEX¹

By technology

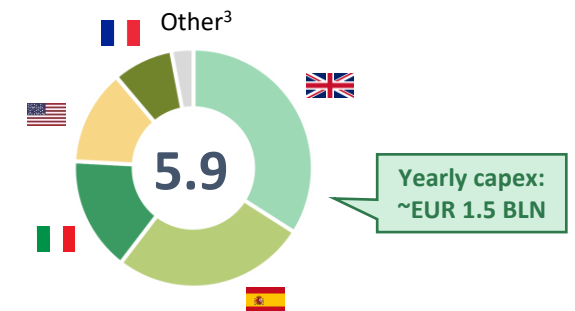
(EUR BLN)



Photovoltaic Onshore wind Offshore wind Other²

By geography

(EUR BLN)



A BALANCED INVESTMENT PROGRAMME TO DELIVER STRONG GROWTH

¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Includes storage and other technologies.

³ Includes Greece, Australia, Kazakhstan and others.

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

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A LEADING RETAIL BUSINESS WITH MULTIPLE GROWTH LEVERS

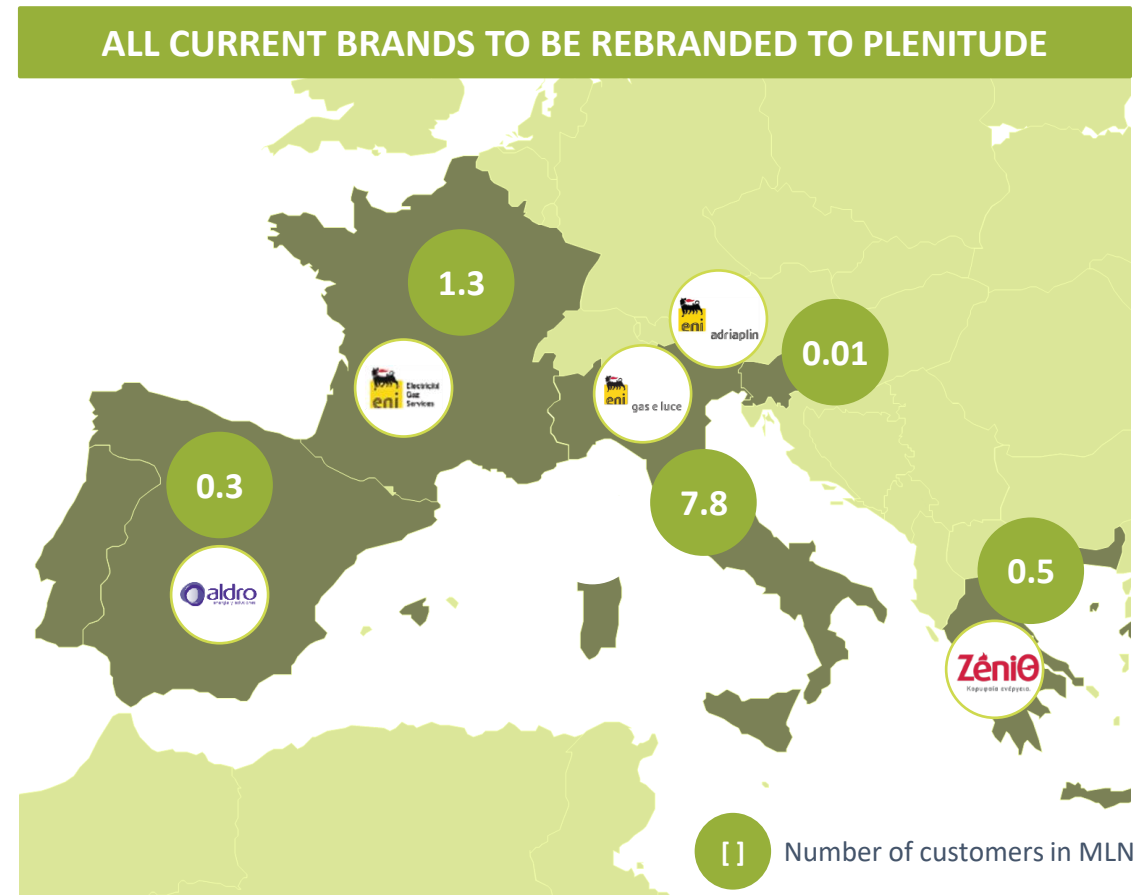
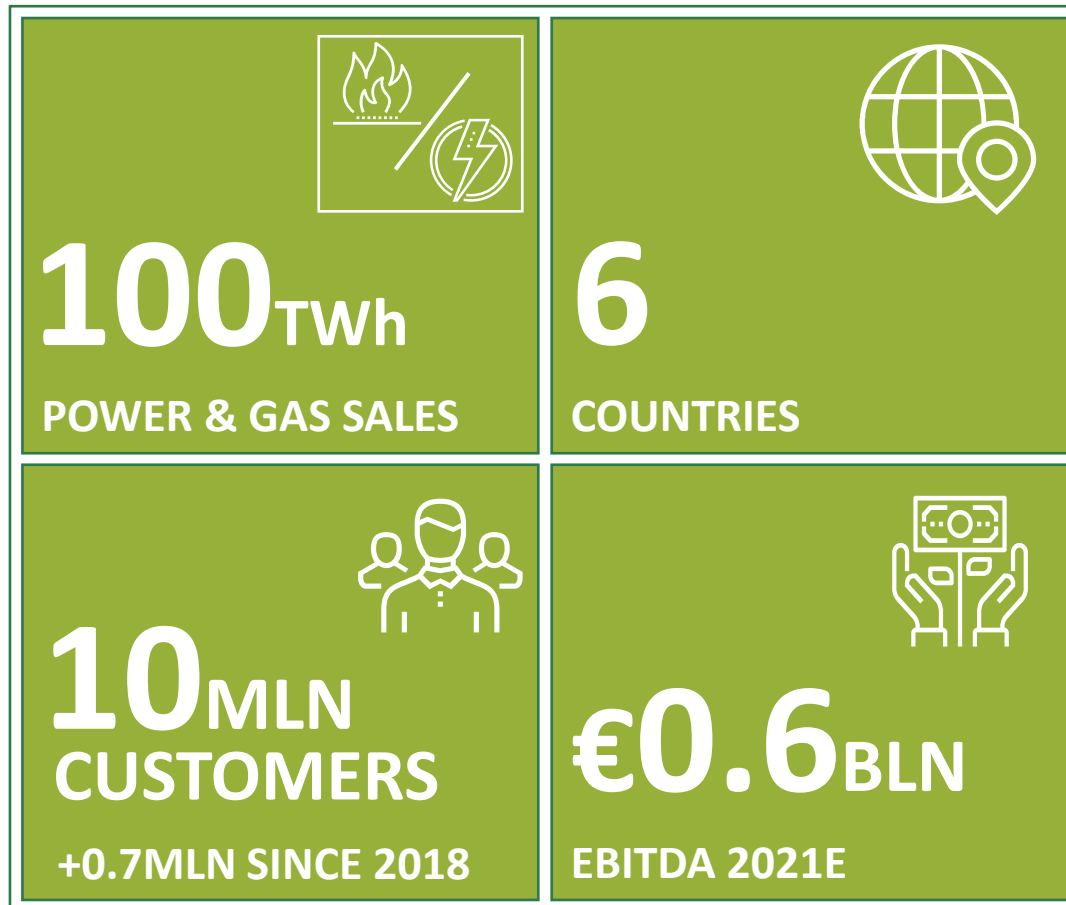
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RETAIL | ACCOMPLISHMENTS TO DATE

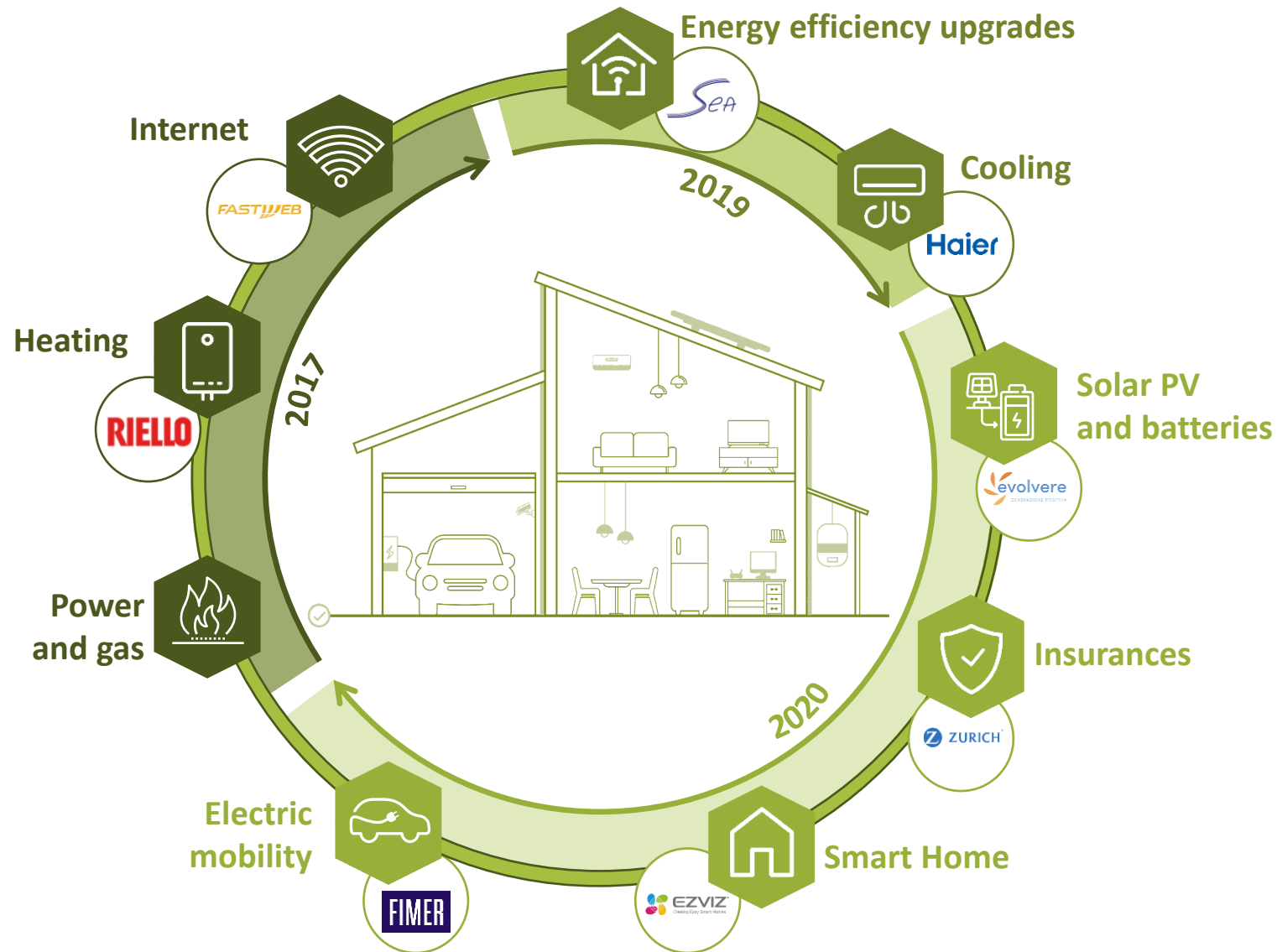
plenitude



Note: as of 2021E.

RETAIL | A COMPLETE AND EVOLVING SUITE OF PRODUCTS

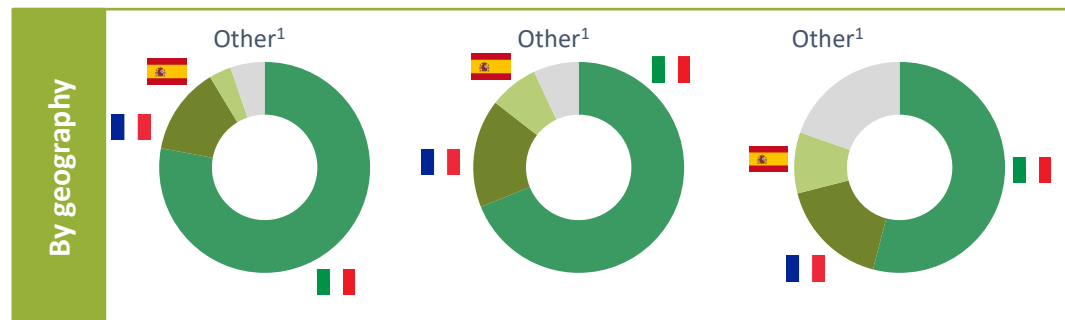
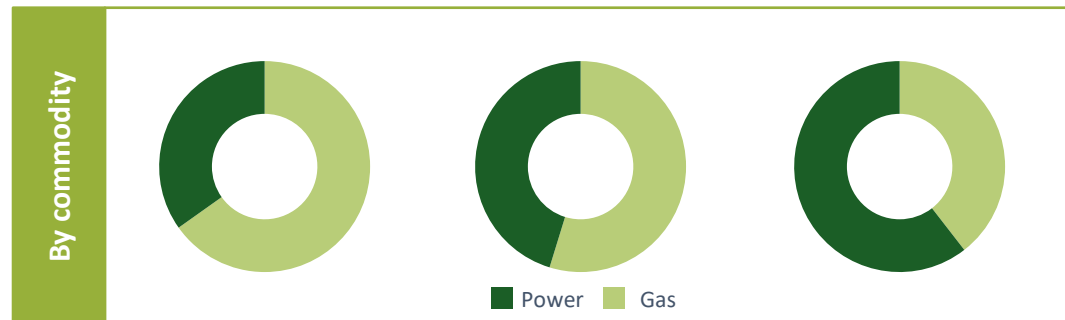
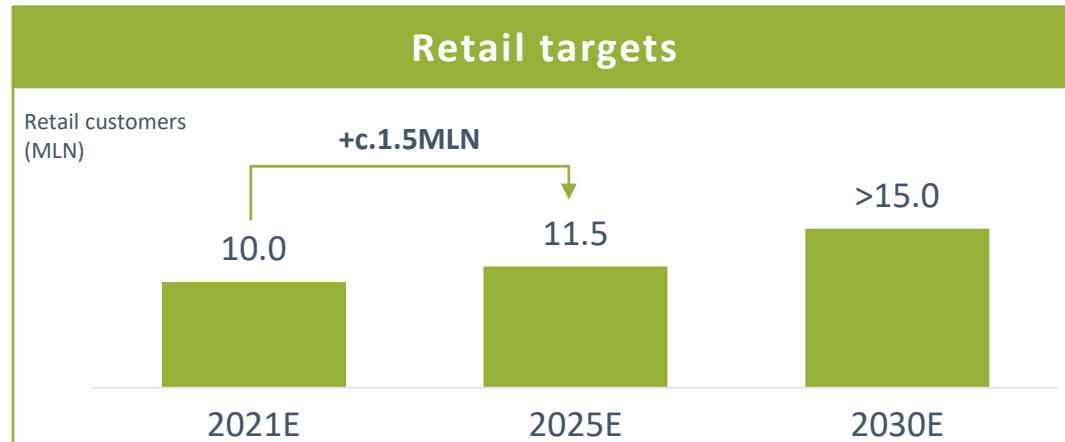
plenitude



HIGHLIGHTS

- Long-term partnerships with key equipment and device manufacturers (heating, cooling, etc.)
- Near-industry partnerships to build bundled offers (broadband, insurance)
- Acquisitions to incorporate know-how and enter new markets (solar PV, energy efficiency)

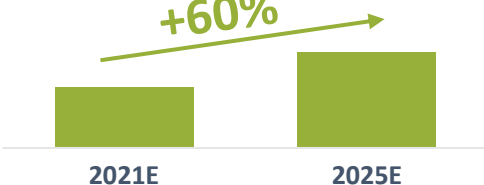
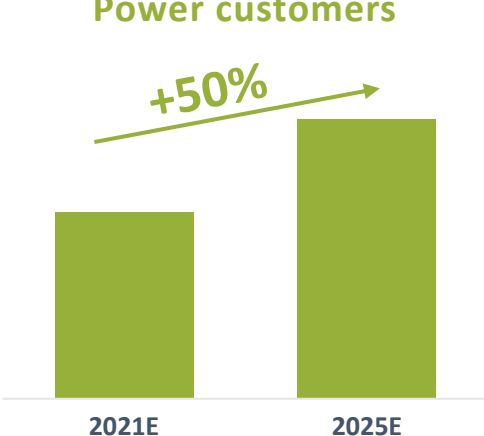
RETAIL | MULTIPLE GROWTH LEVERS



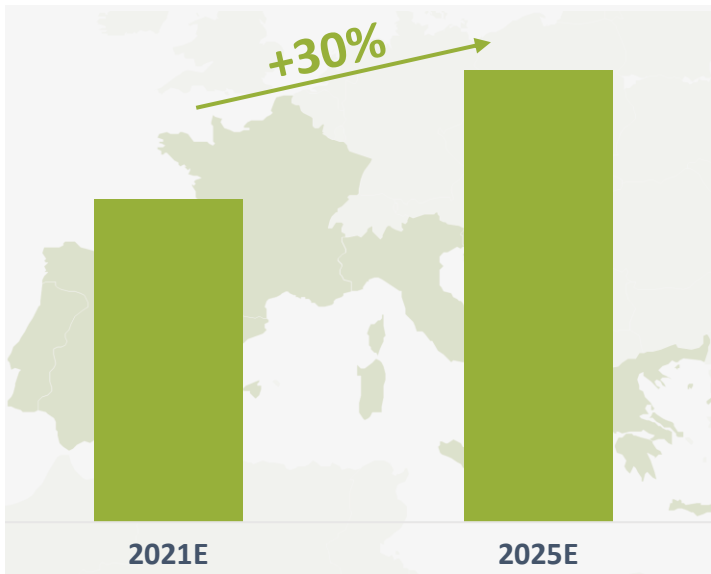
¹ Includes Greece, Slovenia and others.

Growth levers	
1	International expansion
2	Green power offer to gas customers
3	Green power market share capture
4	Energy efficiency offering
5	Distributed generation market
6	Customer-side energy management

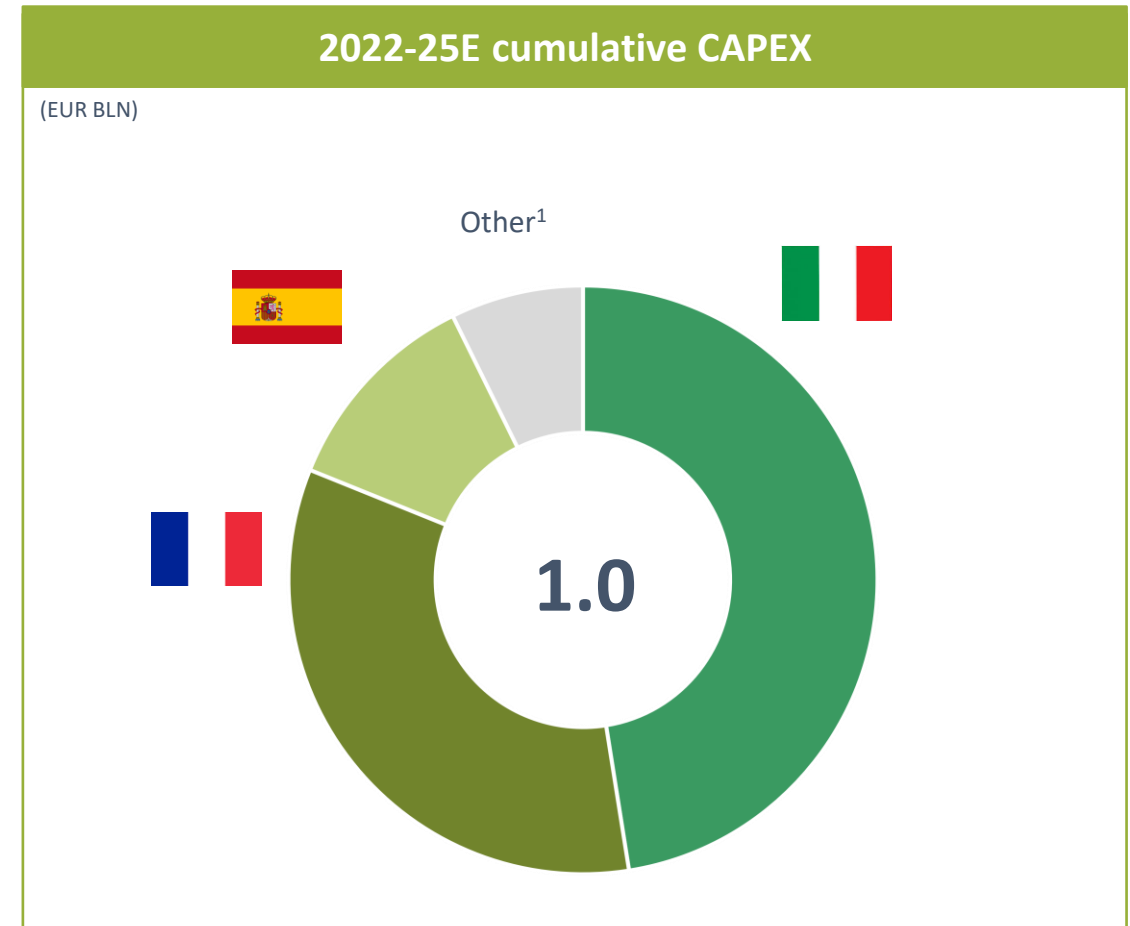
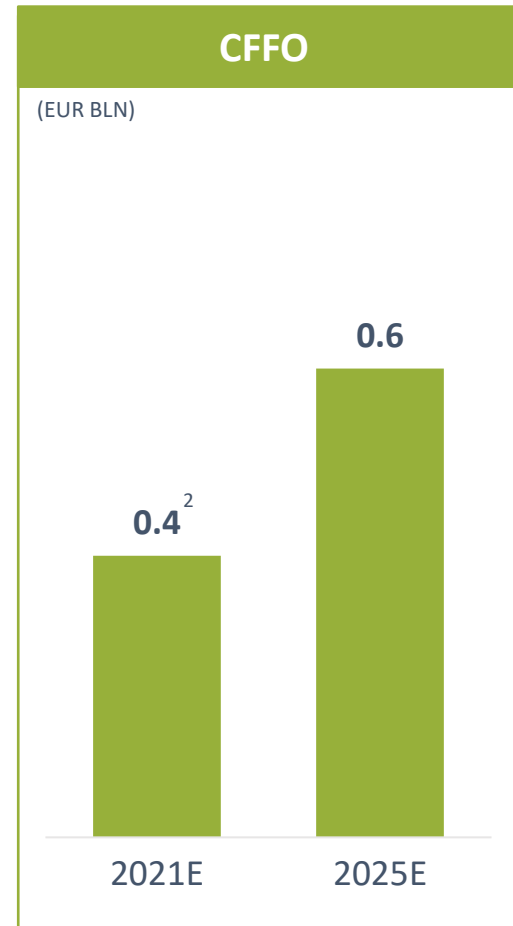
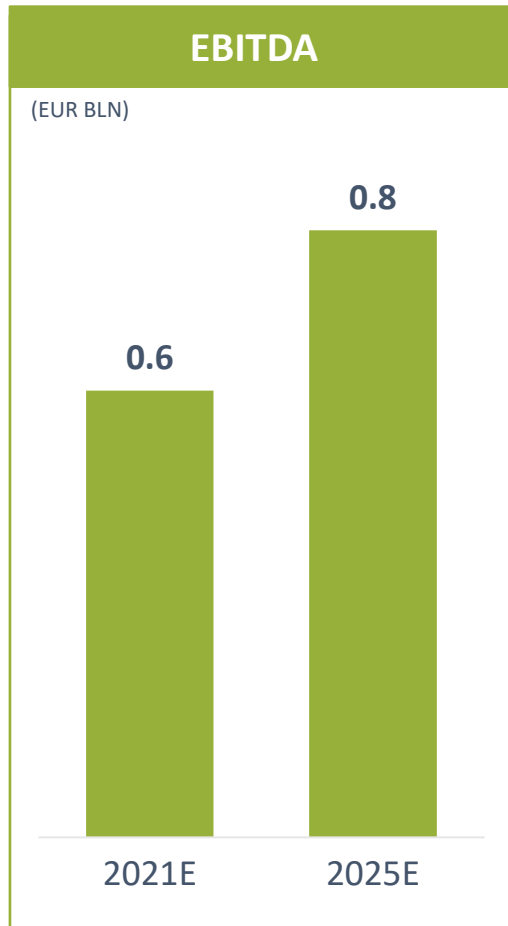
RETAIL | MULTIPLE GROWTH LEVERS

Growth levers		Target	Enablers						
1	International expansion	<p>International customers</p> <p>+60%</p>  <table><tr><th>Year</th><th>International customers</th></tr><tr><td>2021E</td><td>Baseline</td></tr><tr><td>2025E</td><td>+60%</td></tr></table>	Year	International customers	2021E	Baseline	2025E	+60%	<ul style="list-style-type: none">■ Global brand and distinctive positioning■ Shared platforms and core capabilities
Year	International customers								
2021E	Baseline								
2025E	+60%								
2	Green power offer to gas customers	<p>Power customers</p> <p>+50%</p>  <table><tr><th>Year</th><th>Power customers</th></tr><tr><td>2021E</td><td>Baseline</td></tr><tr><td>2025E</td><td>+50%</td></tr></table>	Year	Power customers	2021E	Baseline	2025E	+50%	<ul style="list-style-type: none">■ Dual-fuel proposition to >6MLN gas customers■ Green offer from own renewable generation assets (PPA and premium consumer offers)
Year	Power customers								
2021E	Baseline								
2025E	+50%								
3	Green power market share capture								

RETAIL | MULTIPLE GROWTH LEVERS

Growth levers		Target	Enablers						
4	Energy efficiency offering	<p>Full services range in all countries</p> <p>Revenues from services</p>  <table><tr><th>Year</th><th>Revenues from services</th></tr><tr><td>2021E</td><td>Baseline</td></tr><tr><td>2025E</td><td>+30%</td></tr></table>	Year	Revenues from services	2021E	Baseline	2025E	+30%	<ul style="list-style-type: none">■ Wide range of energy efficiency solutions■ Full range of products addressing prosumers (solar PV, storage, heat-pumps, wall-box)■ Energy communities■ Flexibility monetization of customers' resources (demand response)
	Year		Revenues from services						
	2021E		Baseline						
2025E	+30%								
5	Distributed generation market								
6	Customer-side energy management								

RETAIL | KEY FINANCIAL TARGETS



A RELIABLE AND GROWING CASH FLOW GENERATIVE PROFILE

¹ Includes Greece, Slovenia and others.

² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

A LEADING RETAIL BUSINESS WITH MULTIPLE GROWTH LEVERS

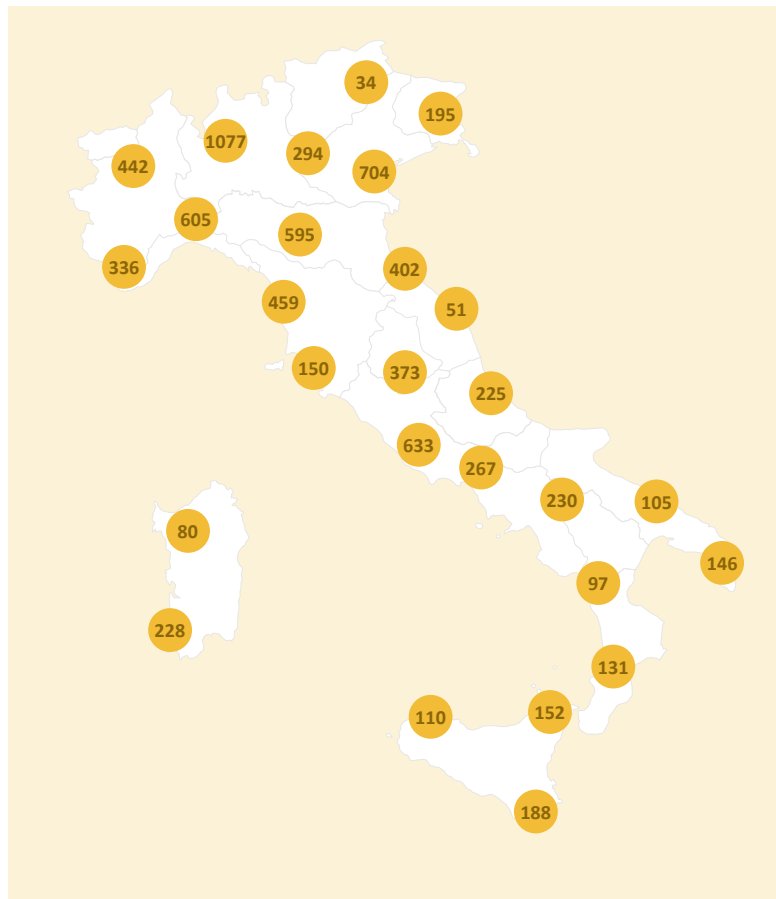
AN INTEGRATED E-MOBILITY STRATEGY

A SOLID FINANCIAL FRAMEWORK

ANNEX

E-MOBILITY | SNAPSHOT

A leading electric e-mobility operator in Italy...



c.6,500
Charging points installed



c.6,500
Charging points pipeline¹



c.12 years
Average concessions length





...with partnerships in place to expand internationally

- Retailers, car manufactures, fleets and car sharing, financial institutions and infrastructure players

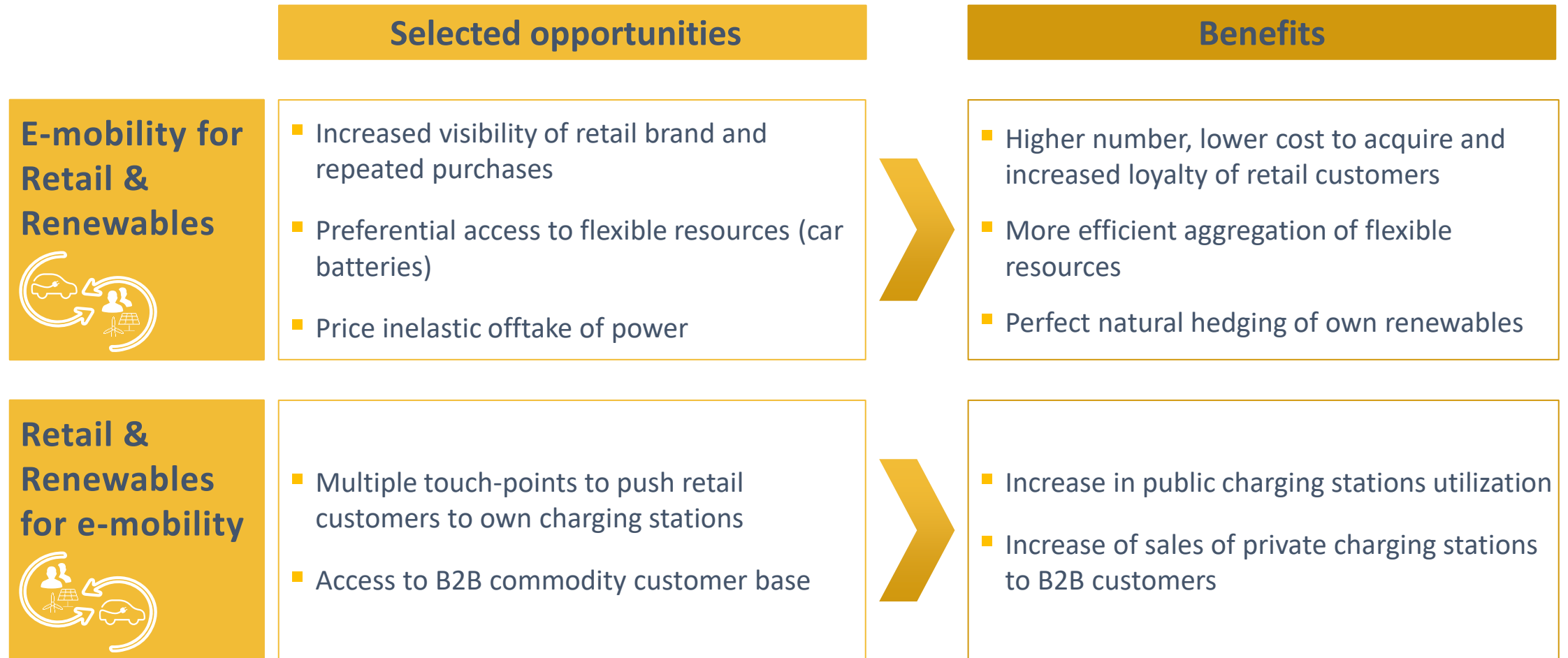


¹ Includes secured locations and under construction charging points.

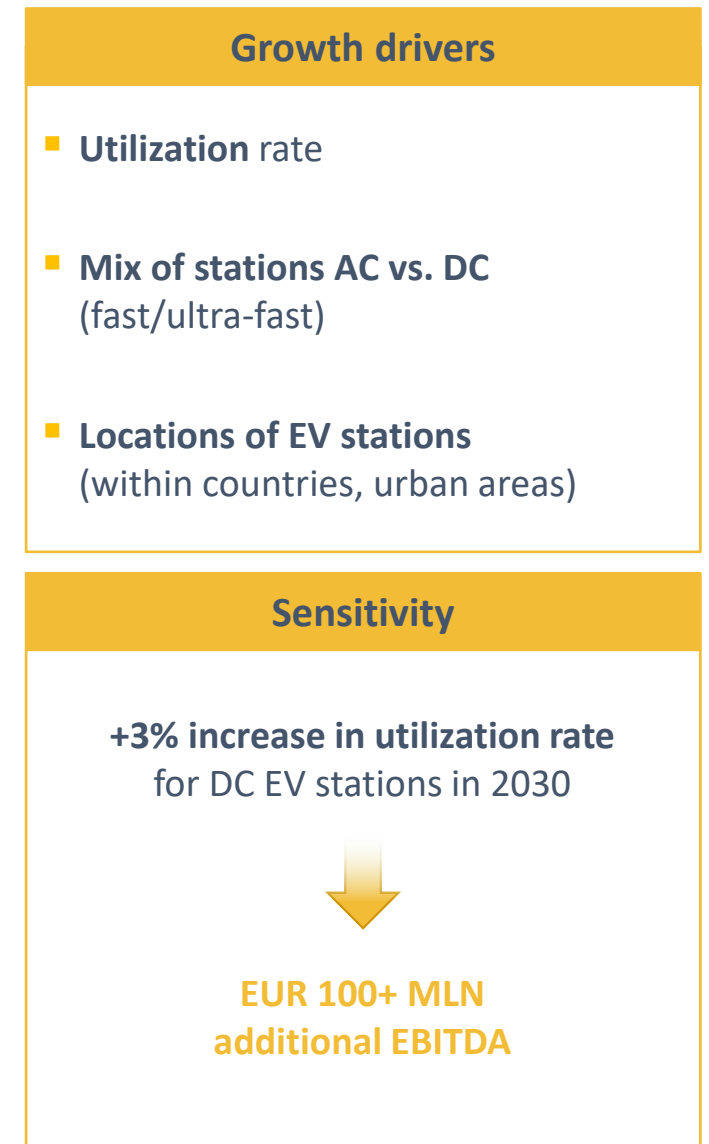
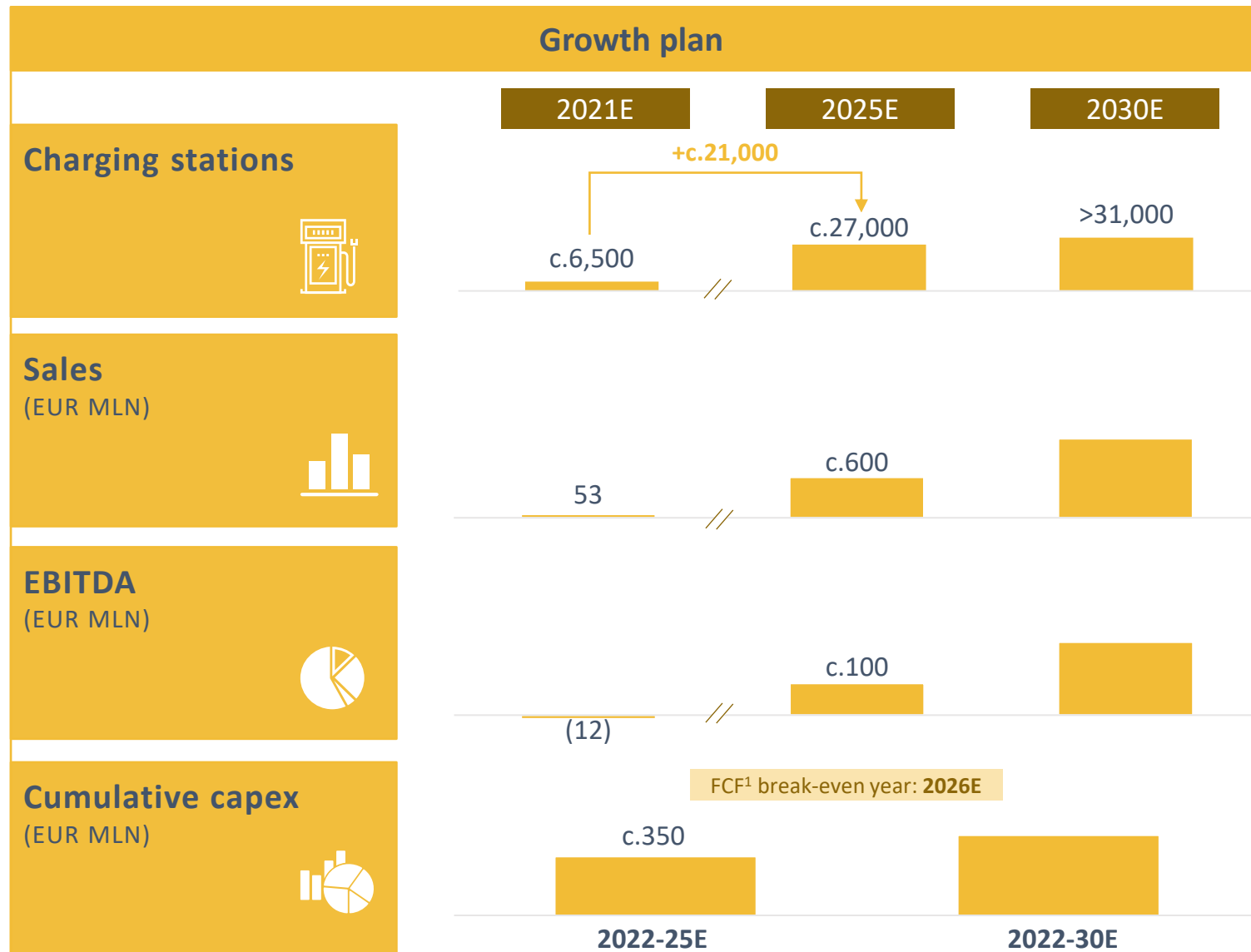
E-MOBILITY | ABLE TO CAPTURE MARGIN ACROSS THE VALUE CHAIN THROUGH AN INTEGRATED BUSINESS MODEL

	Engineering Procurement Construction	Charging Station Owner	Charge Point Operator	Mobility Service Provider	Scope	Revenue stream
Business models	PREFERRED MODEL					
Full ownership and operatorship 	✓	✓	✓	✓	<ul style="list-style-type: none"> Focus on normal, fast and ultra fast charging stations in Italy and Europe 	<ul style="list-style-type: none"> Recharge services
Construction and operatorship 	✓	✗	✓	✓	<ul style="list-style-type: none"> Mainly tailored to B2B customers 	<ul style="list-style-type: none"> One-off sale Recurrent fees
Operatorship 	✗	✗	✓	✓	<ul style="list-style-type: none"> Fully-scalable model leveraging proprietary digital platforms 	<ul style="list-style-type: none"> Recurrent fees
Mobility Services 	✗	✗	✗	✓	<ul style="list-style-type: none"> Interoperability with third-party and seamless mobility across Europe 	<ul style="list-style-type: none"> Pay-per-use Subscriptions

E-MOBILITY | SYNERGIC BUSINESS WITH RETAIL & RENEWABLES **plenitude**



E-MOBILITY | A HIGH GROWTH REVENUE STREAM



¹ Defined as operating cash flow minus capex.

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

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AN INTEGRATED E-MOBILITY STRATEGY

A SOLID FINANCIAL FRAMEWORK

ANNEX

A SOLID FINANCIAL FRAMEWORK



Ambitious but credible renewables growth targets supported by positive cash flow from retail with strict return thresholds and targets



Net debt zero as of 1st January 2022



Investment grade capital structure targeting Net debt/EBITDA of 3-4x

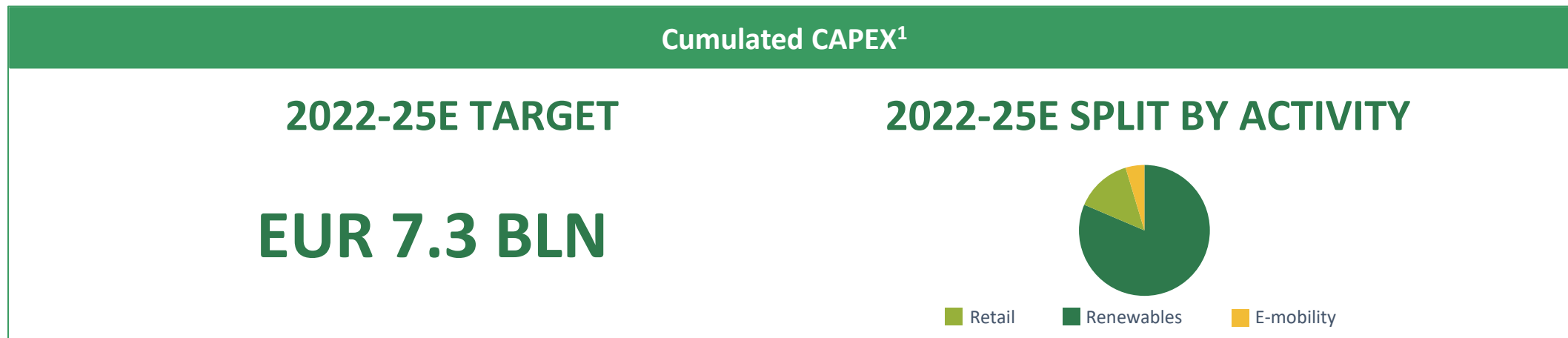
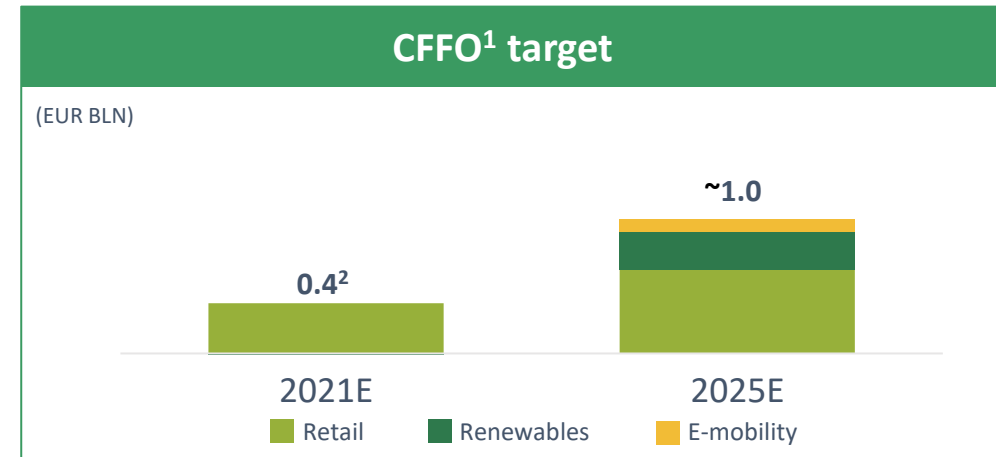
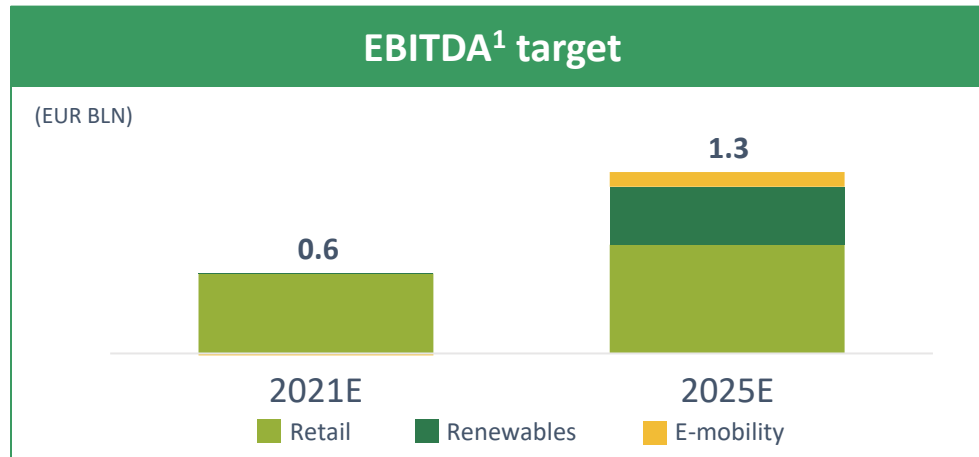


Dividend policy will allow distribution of capital to investors while retaining flexibility to invest in growth projects



Embedded hedging from integration coupled with active energy management

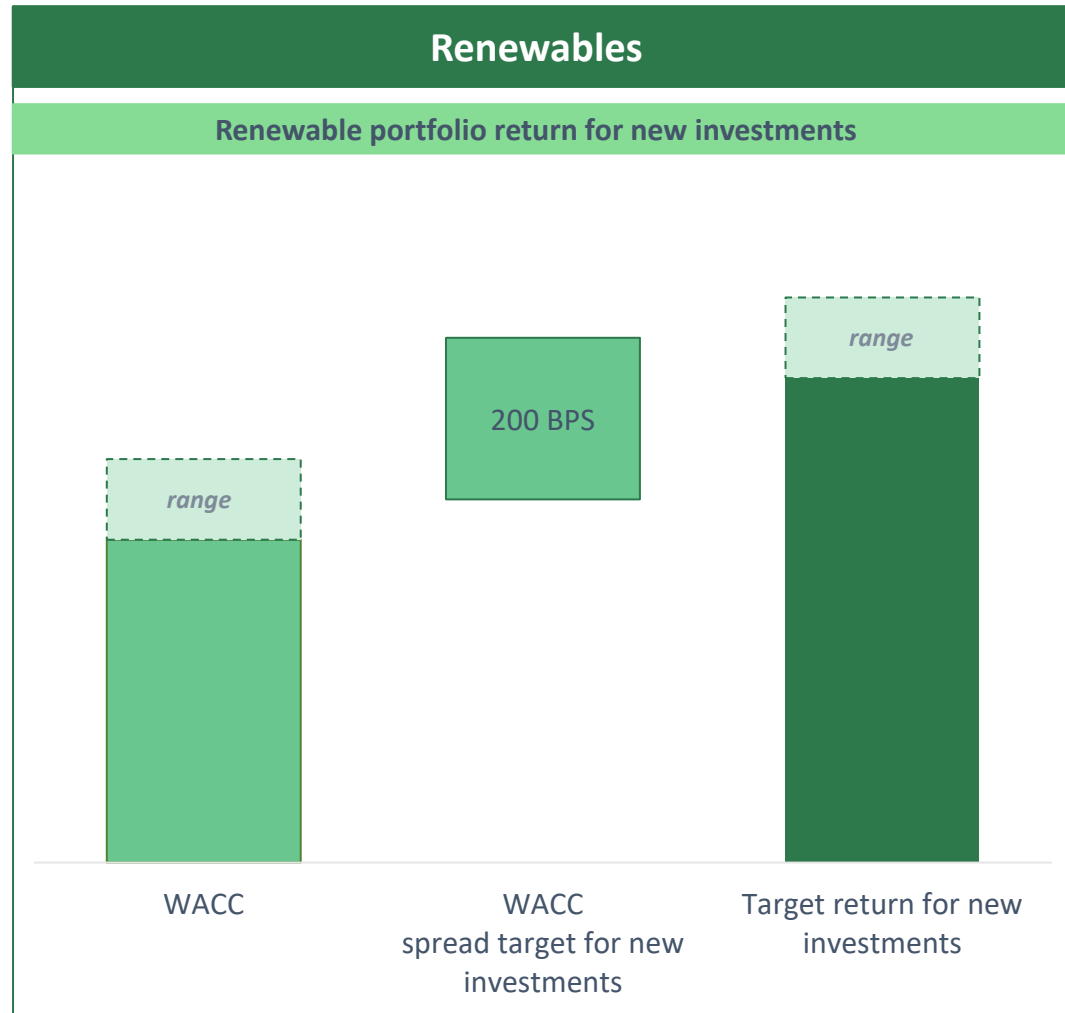
AMBITIOUS BUT CREDIBLE RENEWABLES GROWTH TARGETS...



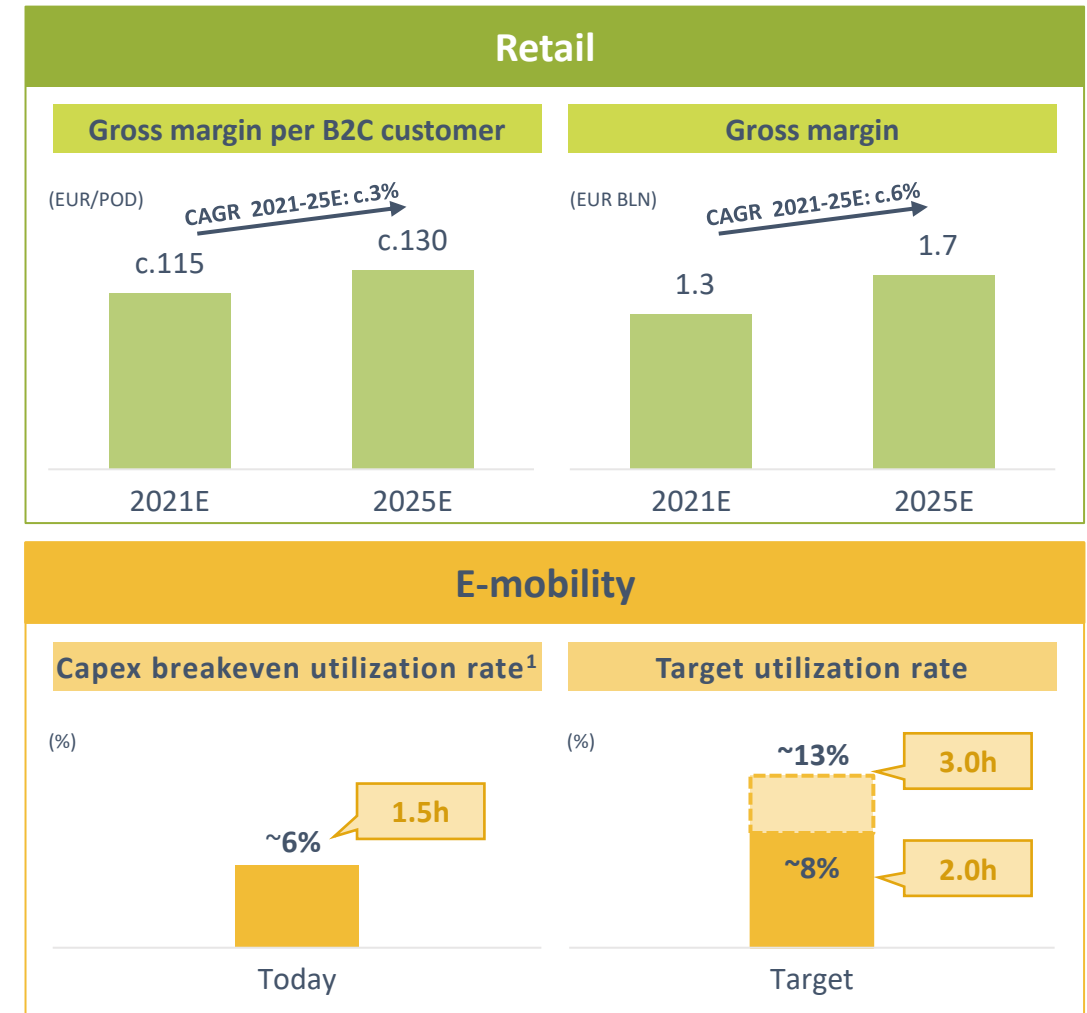
¹ Includes 100% of the consolidated companies and the pro-quota of the non-consolidated companies.

² Pro forma for neutralization extra-ordinary effects from derivatives due to market scenario for EUR 0.16 BLN.

...WITH STRICT RETURN THRESHOLDS AND TARGETS



¹ 3 years capex repayment period for each charging station assuming it runs for 1.5h every day.



PLENITUDE: A UNIQUE PROPOSITION

plenitude

1

SIZEABLE AND DIVERSIFIED

Global presence



2

GROWING

Strong renewables pipeline and growing customer base



3

INTEGRATED PLATFORM

Combining generation and supply of green energy



4

RESILIENT

Cash flow visibility and integrated natural hedge



5

FINANCIALLY STRONG

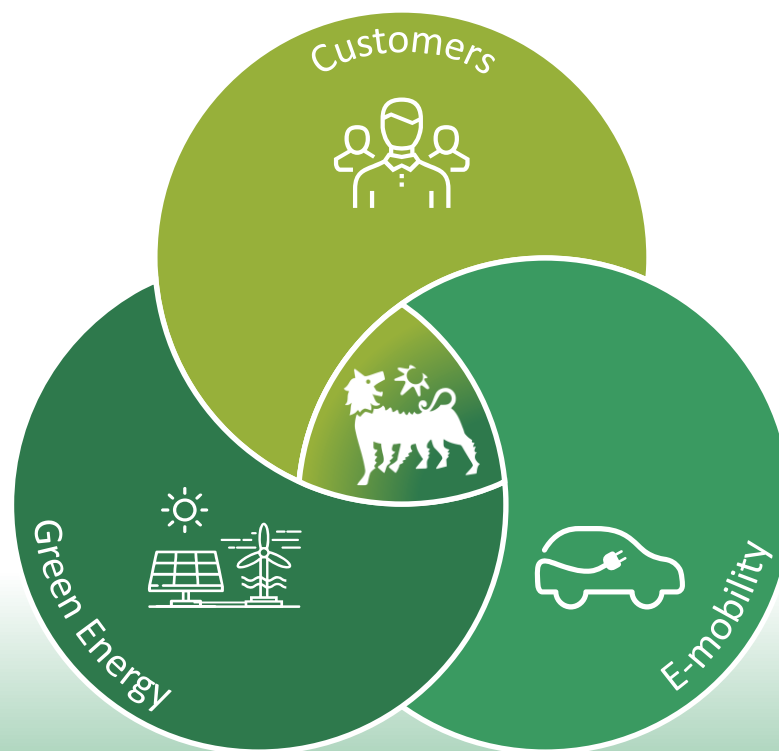
Financially independent with investment grade profile



6

CREDIBLE

Established industrial footprint
Well developed organization
Reference shareholder



**TARGETING NET ZERO BY 2040
& BOOSTING STAKEHOLDER VALUE**

PLENITUDE FITS INTO ENI'S STRATEGY AND INDUSTRY BACKDROP

A UNIQUE PROPOSITION

A STRONG RENEWABLES PIPELINE TO FUEL THE GROWTH

A LEADING RETAIL BUSINESS WITH MULTIPLE GROWTH LEVERS

AN INTEGRATED E-MOBILITY STRATEGY

A SOLID FINANCIAL FRAMEWORK

ANNEX

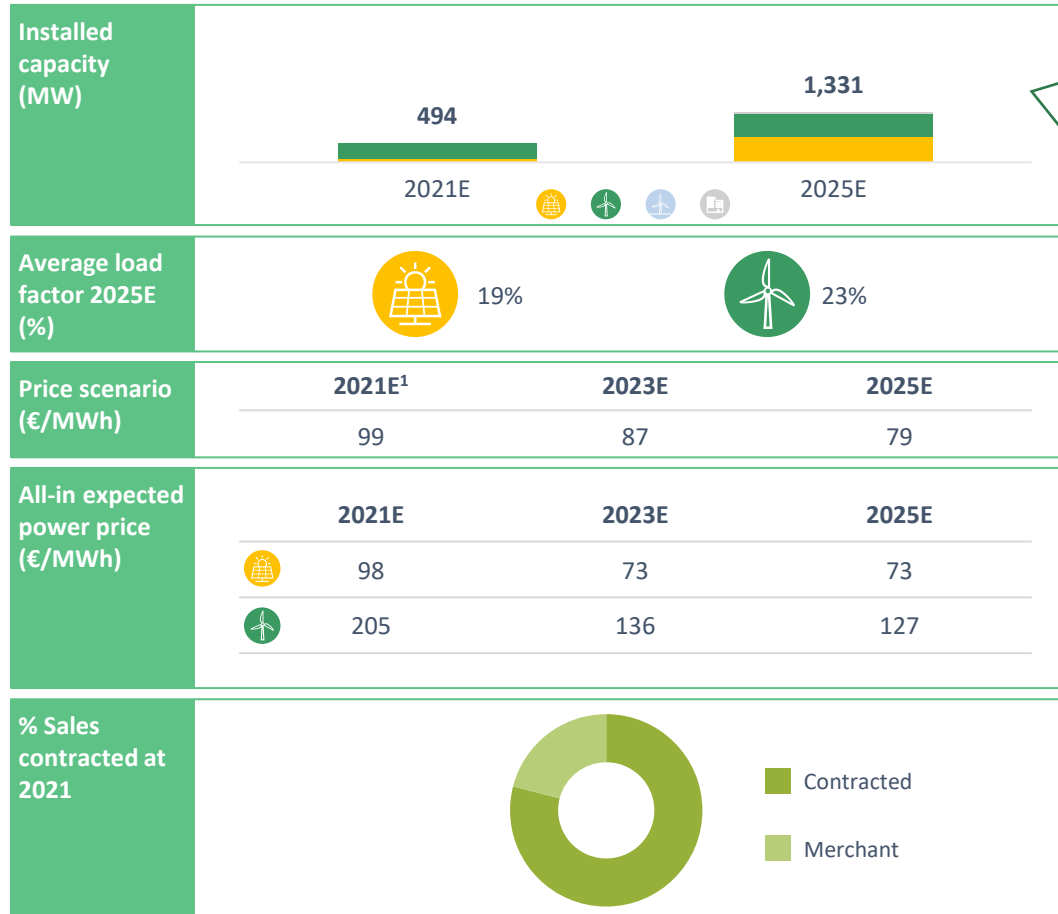
ANNEX – RENEWABLES

RENEWABLES | COUNTRY SNAPSHOT - ITALY

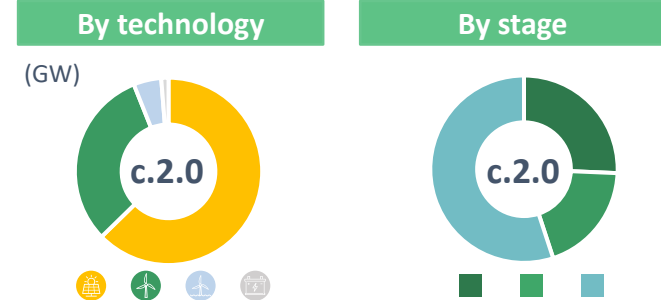


plenitude

Key statistics



Status of pipeline



Key partnership



- Italian development finance institution
- Financial and industrial capabilities
- Promote growth supporting innovation and the competitiveness of businesses and infrastructure

Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

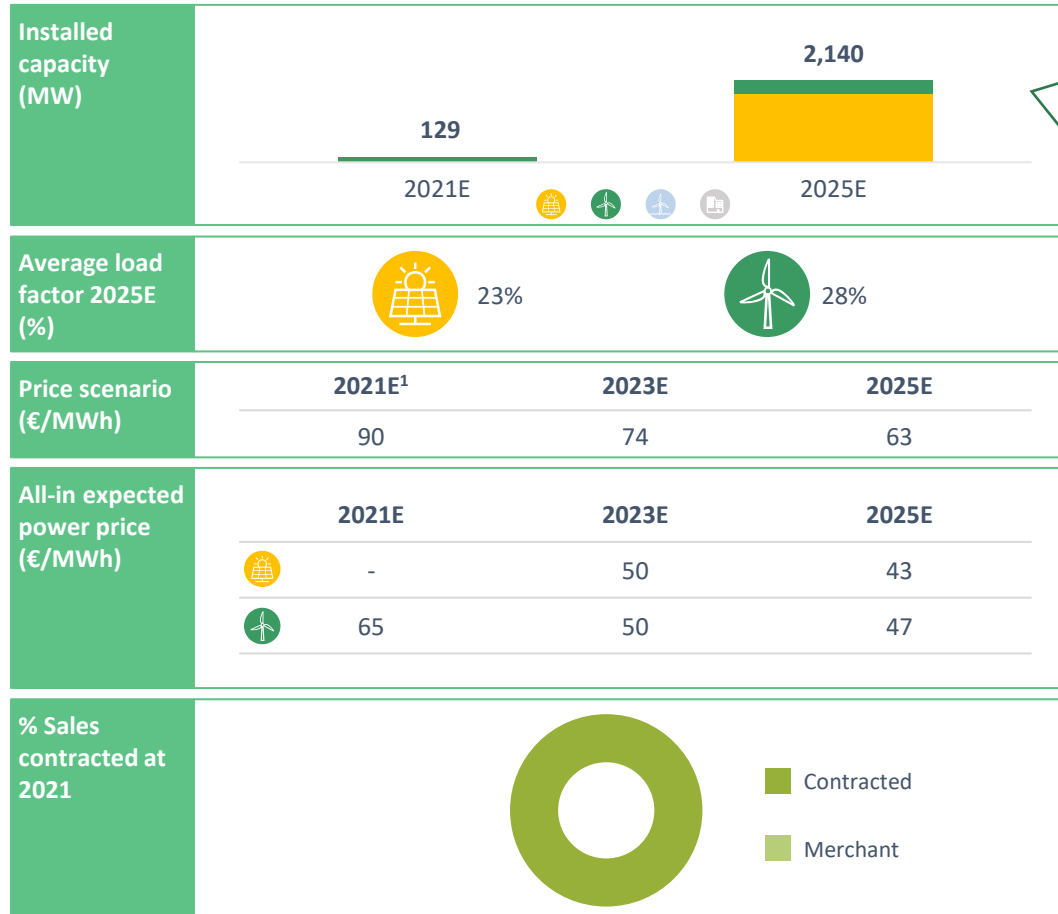
¹ Average price January-October 2021.

RENEWABLES | COUNTRY SNAPSHOT - SPAIN



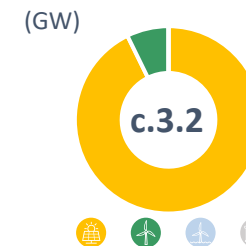
plenitude

Key statistics



Status of pipeline

By technology



By stage



Key partnership

X-ELIO⁺

- One of the world's leading company dedicated to the development, construction and operation of photovoltaic plants
- Has built more than 2 GW in solar photovoltaic plants

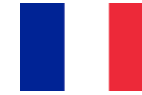


- European private equity manager and one of Spain's leading real assets investors
- 20+ year track record in the renewables sector
- >1GW of installed capacity

Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

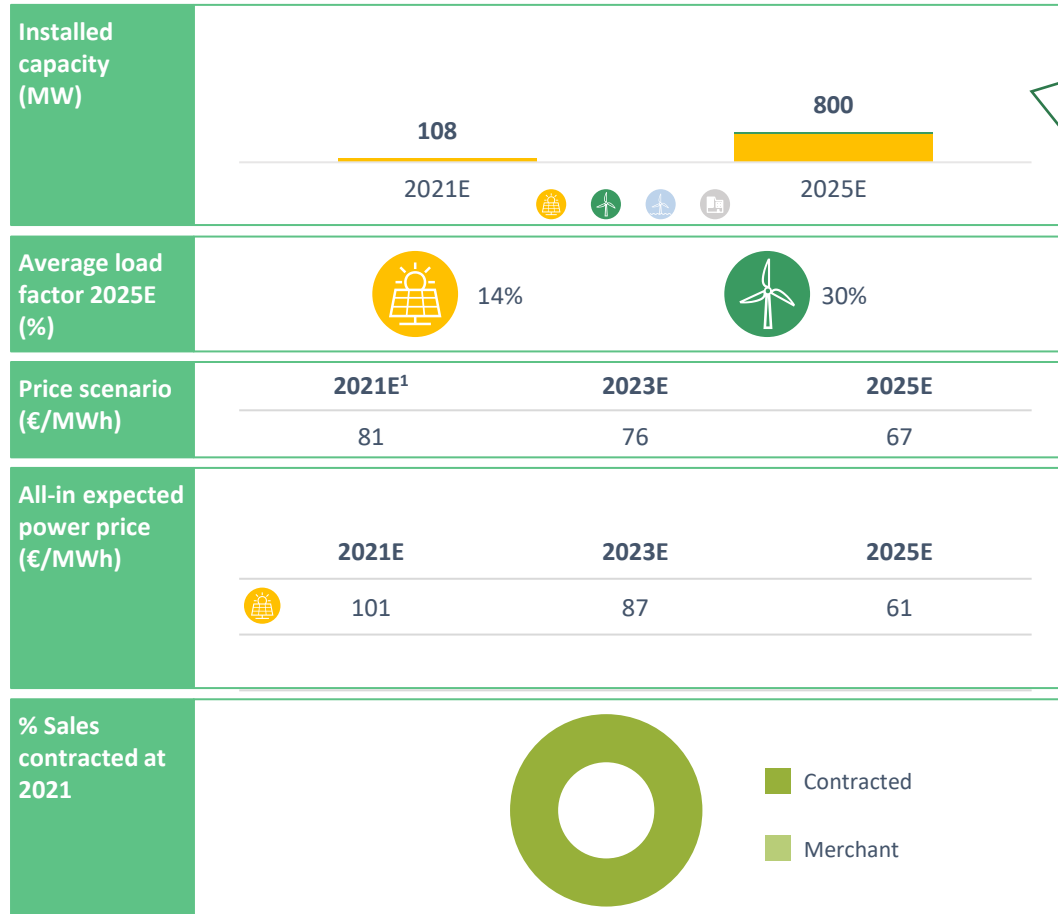
¹ Average price January-October 2021.

RENEWABLES | COUNTRY SNAPSHOT - FRANCE

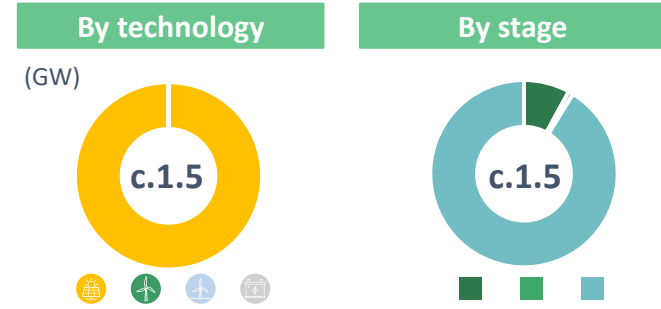


plenitude

Key statistics



Status of pipeline



Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

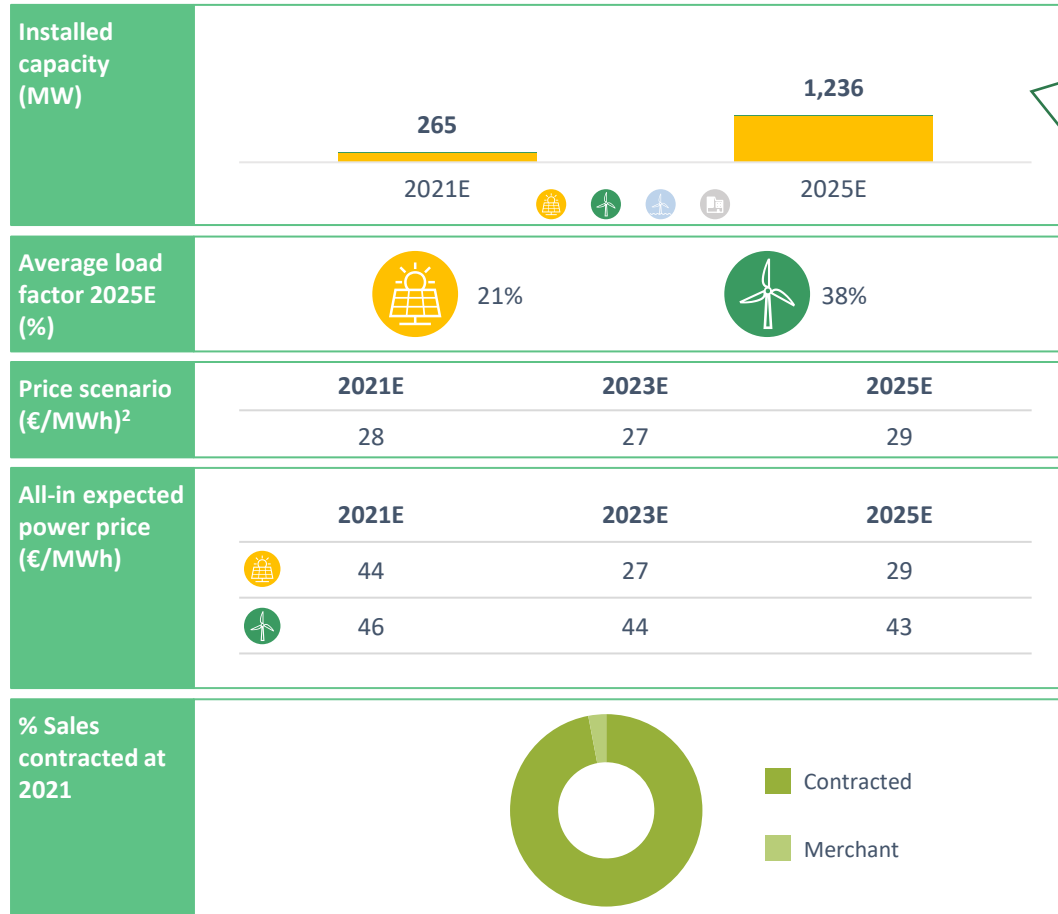
¹ Average price January-October 2021.

RENEWABLES | COUNTRY SNAPSHOT - U.S.A.

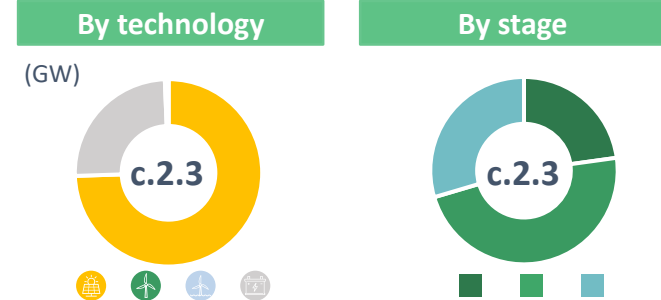


plenitude

Key statistics



Status of pipeline



Key partnership

Falck
Renewables

- Develops, designs, builds and manages power production plants from renewable sources
- The Group is a global player in the renewable energy technical advisory and asset management services business, through its wholly owned subsidiary Vector Cuatro

Photovoltaic
 Onshore wind
 Offshore wind
 Storage
 Operation & construction
 High visibility & medium maturity
 Low maturity

¹ Average price January-October 2021.

² Does not include REC and capacity payment.

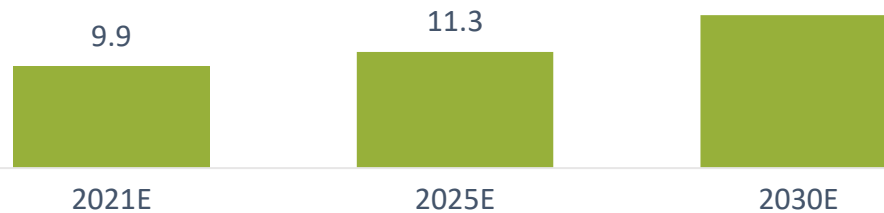
ANNEX – RETAIL

RETAIL | KEY TARGETS BY SEGMENTS

B2C Key metrics & targets

of customers

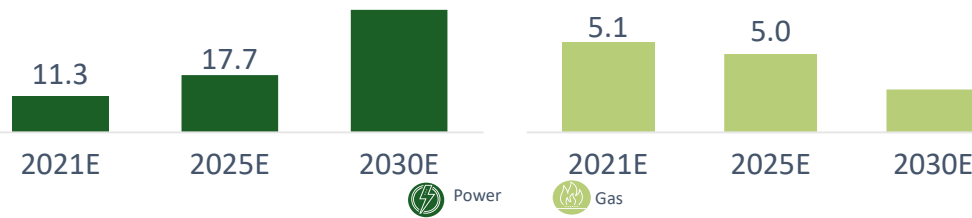
(MLN)



Power and gas volumes

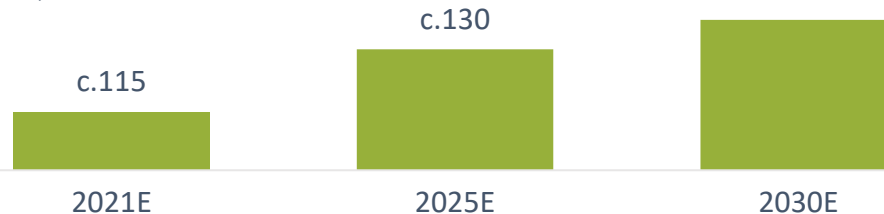
(TWh)

(BLN SCM)



Gross margin per customer

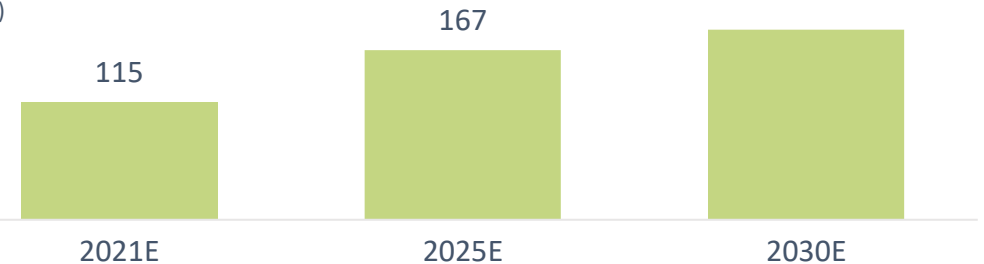
(EUR / POD)



B2B Key metrics & targets

of customers

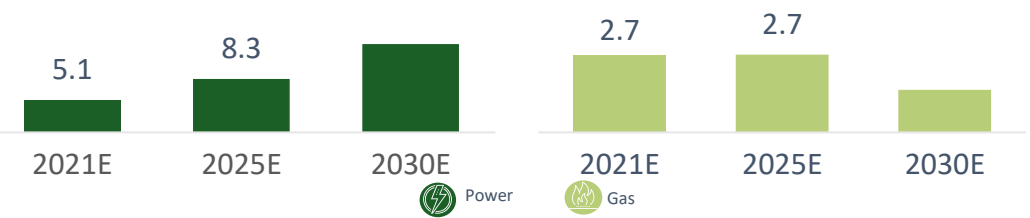
('000)



Power and gas volumes

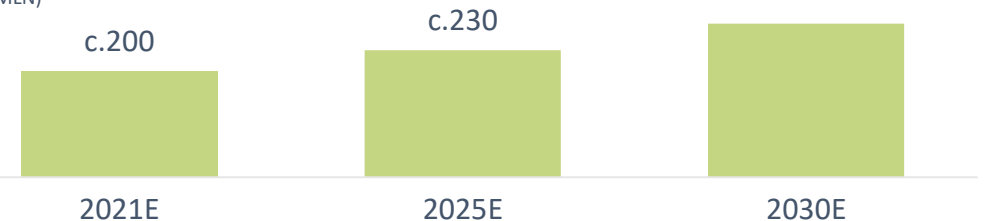
(TWh)

(BLN SCM)



Gross margin

(EUR MLN)



EVOLVERE | VALUE DRIVEN POST ACQUISITION MANAGEMENT



Company profile

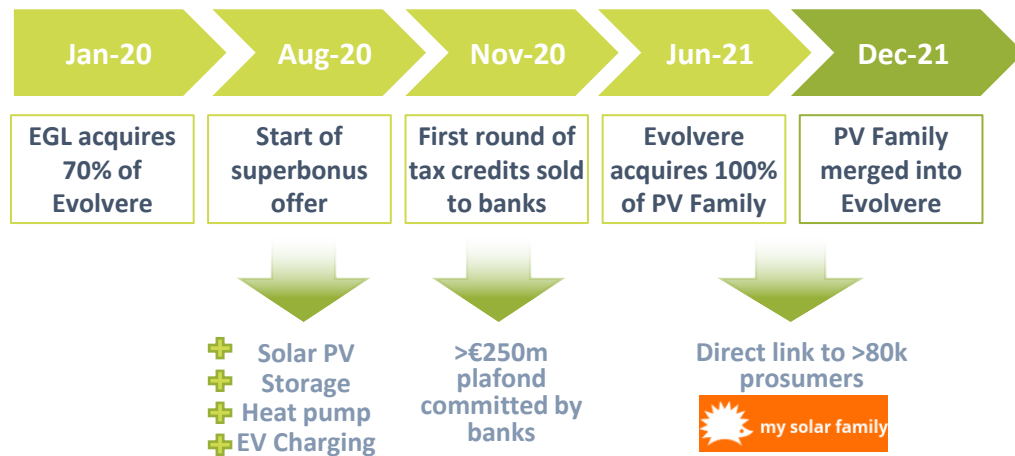


- Founded in 2010
- 8,000 solar PV rooftops owned
- >11k under management



- Proprietary prosumer management platform
- Portfolio of energy tech start-ups
- 80 people
- Benefit company, Benefit Corp. certified

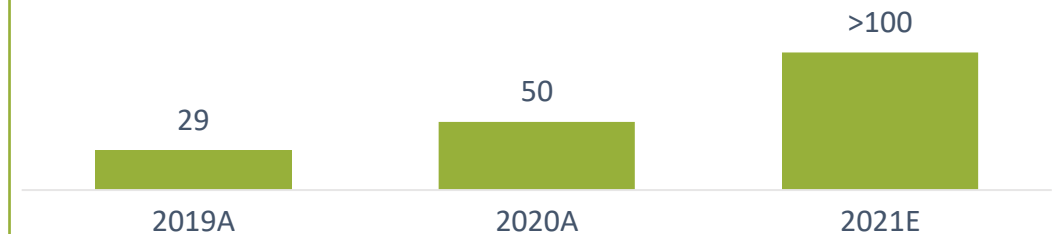
Time line post-acquisition



Highlights

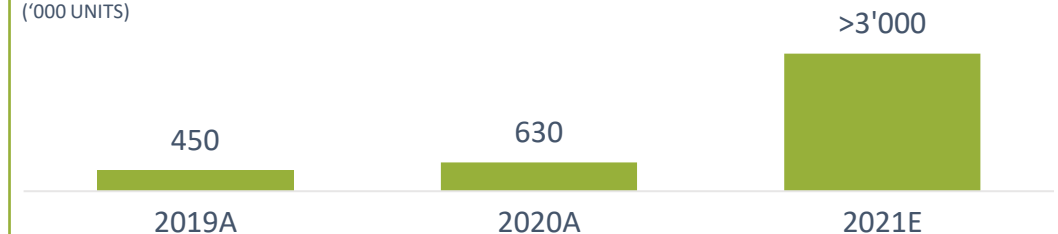
Revenues

(EUR MLN)



Residential sales

('000 UNITS)



Other key achievements

2.5 MWp

Installed power of B2B solar plants in synergy with Eni Gas & Luce

5 NEW SUPPLIERS

For heat pumps and storage

10 NEW SALES PARTNERS

Nationwide footprint

ANNEX

DETAILED PROFILES OF LEADERSHIP TEAM OF PLENITUDE



Stefano Goberti
CEO

- Stefano graduated in Economics and Banking from University of Siena
- He joined Eni in 1991
- Previous experiences:
 - Eni Exploration & Production division (various roles in Finance and Control)
 - Executive Vice President Planning & Control of Eni
 - CFO of Saipem
 - Head Finance and Insurances of Eni



Alessandro Della Zoppa
Head of Renewables

- Alessandro graduated in Economics from University of Pisa
- He joined Eni in 1995
- Previous experiences:
 - Eni Gas & Power division (various roles)
 - CEO of Union Fenosa Gas (Spain)
 - Lead negotiator for long-term gas supply contracts of Eni
 - Head of Eni's LNG Business Unit
 - BoD member of various Eni's international subsidiaries



Mauro Fanfoni
Head of International Markets and Business Development

- Mauro graduated in Business Administration from Bocconi University and holds a Masters in Finance from London Business School
- He joined Eni in 2006
- Previous experiences:
 - 9 years at McKinsey & Company
 - Eni Retail Gas & Power (various roles)
 - CEO of Eni Gas & Power France
 - Head Strategy and Business Transformation of Eni gas e luce
 - CEO of Evolvere post Eni acquisition

DETAILED PROFILES OF LEADERSHIP TEAM OF PLENITUDE



Nicola Giorgi
CFO

- Nicola graduated in Business and Economics from LUISS University and holds a Master in General Management from Politecnico di Milano
- He joined Eni in 1998
- Previous experiences:
 - CFO of Distrigaz SA (Belgian Eni subsidiary)
 - Head Planning & Control of Eni Gas & Power
 - Head Planning & Control of Eni Midstream
 - Head of M&A and Asset Management – Eni Midstream
 - Head Planning & Control of Eni Retail market gas & power
 - Head Planning, Accounting and Control of Eni Gas e Luce



Giorgia Molajoni
Head of Sustainability,
Identity and Digitalization

- Giorgia has graduated in Business Administration from University La Sapienza and holds an Executive Education from Harvard Business School
- She joined Eni in 2018
- Previous experiences:
 - EMEA Customer care manager, Yahoo!
 - EMEA group account director, Microsoft advertising
 - Managing Director VML Geneva, WPP
 - EMEA Digital Engagement Director, The Coca-Cola Company
 - EMEA Digital Transformation Director, PepsiCo Europe
 - Head of Sustainability, Identity and Digitalization of Eni Gas e Luce



Pasquale Cuzzola
Head of Italian Retail Market

- Pasquale graduated in Electronic Engineering from Politecnico di Torino
- He joined Eni in 2010
- Previous experiences:
 - Key Account Manager at Esso Italiana
 - Vodafone (various roles in marketing/operations, including Head of CRM)
 - Head Customer Care of Eni Gas & Power
 - Head Customer Relations & Operations of Eni Gas e Luce
 - Head Italian Retail Market of Eni Gas e Luce