

## PRESS RELEASE

**ACEA'S BOARD**

**Q1 2022**

- ✓ **Revenue €1,193m** (up 28% versus Q1 2021)
- ✓ **EBITDA €318m** (up 2% versus Q1 2021)
- ✓ **EBIT €154m** (down 1% versus Q1 2021)
- ✓ **Group net profit €99m** (up 20% versus Q1 2021, mainly reflecting the impact of deconsolidation of photovoltaic companies)
- ✓ **Capex<sup>1</sup> €222m** (down 3% versus Q1 2021)
- ✓ **Net debt €3,890m** (€3,988m at 31 December 2021)

### 2022 guidance confirmed:

- ✓ **EBITDA growth of between 2% and 4% versus 2021**
- ✓ **capex broadly in line with 2021**
- ✓ **net debt within range of €4.2bn and €4.3bn**

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On 26 April 2022, ARERA approved Resolution 183/2022 setting out, for the first time, the incentive mechanism for technical quality in the integrated water service for the years 2018 and 2019. The water companies fully consolidated in the ACEA Group are eligible for rewards totalling approximately €26m

**Rome, 11 May 2022** – The Board of Directors of ACEA, chaired by Michaela Castelli, has approved the interim report for the three months ended 31 March 2022 ("Q1 2022").

### FINANCIAL HIGHLIGHTS

| (€m)                                                      | Q1 2022      | Q1 2021     | % change |
|-----------------------------------------------------------|--------------|-------------|----------|
| <b>Consolidated revenue</b>                               | <b>1,193</b> | 930         | +28%     |
| <b>EBITDA</b>                                             | <b>318</b>   | 312         | +2%      |
| <b>EBIT</b>                                               | <b>154</b>   | 156         | -1%      |
| <b>Group net profit (after non-controlling interests)</b> | <b>99</b>    | 83          | +20%     |
| (€m)                                                      | Q1 2022      | Q1 2021     | % change |
| <b>Capex<sup>1</sup></b>                                  | <b>222</b>   | 229         | -3%      |
| (€m)                                                      | 31 Mar 2022  | 31 Dec 2021 | % change |
| <b>Net debt</b>                                           | <b>3,890</b> | 3,988       | -3%      |

"In a scenario marked by significant uncertainty over the prospects for the country's economy and growth, primarily linked to current international tensions, our recent operating performance confirms that the ACEA Group is on track to meet expectations and guidance for the current year" said Giuseppe Gola, ACEA's Chief Executive Officer.

<sup>1</sup> Net of grant-funded investment

## ACEA GROUP'S RESULTS FOR Q1 2022

**Consolidated revenue** of €1,192.5m is up 28.2% compared with Q1 2021, primarily due to an increase in revenue from the sale of electricity as a result of higher prices.

**Consolidated EBITDA** grows 2.1% to €318.2m (€311.5m in Q1 2021), reflecting positive performances from the Water, Generation and Environment segments, partially offset by the negative impact of the reduction in the allowed WACC for electricity distribution. Net of this effect, EBITDA would be up by over 4%.

The contribution of the operating segments to consolidated EBITDA are as follows: Water 52%; Energy Infrastructure 27%; Generation 9%; Commercial & Trading 5%; Environment 7%. The contribution to EBITDA from the Overseas and Engineering & Services segments and from the Holding Company is broadly neutral.

Over 79% of EBITDA is generated by regulated businesses.

- **WATER** – EBITDA reaches €165.2m, an increase of 1.3% compared with the same period of 2021. The growth is driven mainly by the performance of ACEA ATO2, thanks to higher investments and improved operating efficiency. The contribution to EBITDA from the water companies accounted for using the equity method totals €6.7m.
- **ENERGY INFRASTRUCTURE** – This segment's EBITDA, amounting to €86.5m, is down 3.6%, due to a 70-basis point reduction in the WACC allowed by the regulator, reduced to 5.2% (ARERA Resolution 614/2021). This decline was partially offset by operating costs efficiencies.

| OPERATIONAL HIGHLIGHTS (GWh)   | Q1 2022      | Q1 2021 | % change |
|--------------------------------|--------------|---------|----------|
| <b>Electricity distributed</b> | <b>2,317</b> | 2,197   | +5.5%    |

- **GENERATION** – EBITDA has seen strong growth, rising 56.5% to €27.7m, on the back of rising energy prices (up €144.8 per MWh) and despite a reduction in hydroelectricity produced as a result of low rainfall during the quarter. The contribution from photovoltaic production totals €4.5m. At the end of March 2022, ACEA closed the sale to Equitix of a majority stake in the holding company set up by the ACEA Group to control its existing photovoltaic assets and those in the process of being connected to the Italian national grid.

| OPERATIONAL HIGHLIGHTS (GWh)        | Q1 2022    | Q1 2021    | % change |
|-------------------------------------|------------|------------|----------|
| Hydro + thermo + cogeneration       | 188        | 230        | -18.3%   |
| Photovoltaic production             | 21         | 14         | +50.0%   |
| <b>Total electricity production</b> | <b>209</b> | <b>244</b> | -14.3%   |

**COMMERCIAL & TRADING** – EBITDA from this segment is down from €24.7m in Q1 2021 to €17.5m in Q1 2022. The performance reflects a reduction in margins on the free and enhanced protection markets, and a general decline in electricity consumption due to the higher proportion of consumers in the customer mix.

|                                            | Q1 2022      | Q1 2021      | % change      |
|--------------------------------------------|--------------|--------------|---------------|
| <b>OPERATIONAL HIGHLIGHTS</b>              |              |              |               |
| Free market                                | 1,489        | 1,591        | -6.4%         |
| Enhanced protection market                 | 396          | 519          | -23.7%        |
| <b>Electricity sold (GWh)</b>              | <b>1,885</b> | <b>2,110</b> | <b>-10.7%</b> |
| <b>Gas sold (million m³)</b>               | <b>96</b>    | <b>90</b>    | <b>+6.7%</b>  |
| <b>NUMBER OF CUSTOMERS ('000s)</b>         |              |              |               |
| Free market                                | 489          | 476          | +2.7%         |
| Enhanced protection market                 | 689          | 739          | -6.8%         |
| <b>Total electricity customers ('000s)</b> | <b>1,178</b> | <b>1,215</b> | <b>-3.0%</b>  |
| <b>Total gas customers ('000s)</b>         | <b>229</b>   | <b>223</b>   | <b>+2.7%</b>  |

- **ENVIRONMENT** – EBITDA reaches €21.9m, an increase of 46.0% compared with the same period of 2021. The performance reflects the stronger margins on the electricity produced due to higher prices, partly offset by lower volumes and increased costs incurred by Demap due to the plant stoppage in December 2021. The plant started operating again in February 2022.

The change in the scope of consolidation (the acquisition of Meg and Deco in late 2021 and S.E.R.Plast at the beginning of 2022) contributes €3.5m.

| OPERATIONAL HIGHLIGHTS                      | Q1 2022    | Q1 2021 | % change |
|---------------------------------------------|------------|---------|----------|
| <b>Treatment and disposal</b> ('000 tonnes) | <b>525</b> | 428     | +22.7%   |
| <b>WTE electricity sold</b> (GWh)           | <b>83</b>  | 83      | 0%       |

- **Other businesses and Holding Company** – The contribution to EBITDA from the Overseas and Engineering & Services segments and from the Holding Company is broadly neutral.

**EBIT** of €153.8m is slightly down compared with the €155.5m of Q1 2021. The result reflects an increase in depreciation and amortisation (up 7.9%), partly due to the increased scope of consolidation.

**Net finance costs** are €0.7m lower reaching €21.9m. At 31 March 2022, the ACEA Group's all-in cost of debt is 1.40% (1.44% at 31 March 2021 and 1.42% at 31 December 2021).

**Group net profit** of €99.4m is up 19.6% compared with the previous year (€83.1m). The result benefits from recognition of a capital gain of €20.7m on the sale of a majority stake in ACEA's photovoltaic assets.

The tax rate at 31 March 2022 is 30%, in line with the same period of the previous year.

The Group has **invested** a total of €222.4m in the first three months of 2022, marking a slight reduction (2.8%) compared with the €228.7m of the previous year. Capital expenditure breakdown is as follows: Water €119.4 (net of grant-funded investments), Energy Infrastructure €68.7m, Generation €8.4m, Commercial & Trading €10.7m, Environment €8.5m, other businesses and the Holding Company €6.7m. Approximately 85% of the total amount spent was invested in regulated assets.

The Group's **net debt** declines €98.1m from €3,988.4m at 31 December 2021 to €3,890.3m at 31 March 2022 thanks to the sale of a majority stake in ACEA's photovoltaic assets (approximately €150m) and an improvement in working capital.

At 31 March 2021, the net debt to EBITDA LTM ratio is 3.1x (compared with 3.2x at 31 December 2021). 86% of medium/long-term debt is fixed rate and has an average maturity of 4.8 years, protecting the Group from the impact of interest rate rises.

## KEY EVENTS DURING THE PERIOD AND AFTER THE END OF Q1 2022

**12 January 2022:** **Gaia Rating assigned ACEA a score of 82 out of 100** following an assessment of the Company's overall ESG performance. ACEA's score has improved for four years in a row, confirming its position as one of best-performing companies in terms of sustainability.

**26 January 2022:** ACEA improved its ranking in the **Bloomberg Gender-Equality Index (GEI) 2022**, obtaining a score of 80.67, more than ten points higher than in 2021 and ranking well above the average for the utilities sector (71.21) and the survey sample (71.11).

**22 March 2022:** Acea **closed the agreement with the UK investment fund, Equitix, for the sale of a majority interest in its photovoltaic holding company** to which ACEA's photovoltaic assets were transferred. Following the closing of the transaction, the newly established company, AE Sun Capital Srl, 60% owned by Equitix and 40% owned by ACEA Produzione SpA, has acquired a portfolio of photovoltaic plants with total installed capacity of 105 MW, including 46 MW qualifying for various feed-in tariffs and 59 MW represented by newly built plants already connected or in the process of being connected to the national grid.

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**1 April 2022:** The **Consortium established by Ascopiave, ACEA and Iren** closed the **agreement with the A2A Group for acquisition** of a number of assets relating to **natural gas distribution** concessions.

The assets involved in the transaction include approximately 157 thousand end users across 8 Italian regions, forming part of 24 *ATEM* (minimum concession areas) and consisting of approximately 2,800 km of network.

**26 April 2022: ARERA approved Resolution 183/2022/R/IDR** "Application of the incentive mechanism for regulating the technical quality of the integrated water service for the years 2018 and 2019. Final outcomes". The water companies consolidated on a line-by-line basis by the ACEA Group received approximately €26m, including €24m attributable to ACEA ATO2.

**27 April 2022: The Annual General Meeting of ACEA SpA's** shareholders approved the separate financial statements and presented the consolidated financial statements for the year ended 31 December 2021 and the Consolidated Non-financial Statement, prepared in accordance with Legislative Decree 254/2016 (the 2021 Sustainability Report).

The Meeting also elected the new Board of Statutory Auditors and, as proposed by the shareholder Suez International SAS, the Director, Francesca Menabuoni.

## OUTLOOK

The results for the first quarter of 2022 are in line with expectations and enable us to confirm the guidance for 2022.

ACEA confirms its vocation as an infrastructure operator through the deployment of material investments in infrastructure, with a positive impact on the Group's operating and financial performance, whilst preserving the Group's strong financial structure.

## GUIDANCE FOR 2022

- EBITDA growth of between 2% and 4% versus 2021
- capex broadly in line with 2021
- net debt within range of €4.2bn and €4.3bn

The prolonged conflict in Ukraine could potentially adversely affect Italian growth prospects due to increases in the prices of energy and of raw materials in general.

The Group does not have operations in Russia, Ukraine or in countries that are politically aligned with Russia and does not have direct relations with Russian and Ukraine-registered companies affected by the conflict. With regard to the Group's retail companies, direct commodity price and volume risk are managed in accordance with Acea's commodity risk management policy. However, should the current crisis continue, it cannot be excluded that further tensions in the electricity market could drive energy prices even higher, above all in the enhanced protection market exposed to spot market price movements. This could potentially result in a deterioration in receivables collection for companies in general.

Management is currently monitoring the situation on international markets and, in particular, regarding gas supplies. Over the coming months, Acea will continue to keep a close eye on commodity price trends and on the performance of receivables, which at this time are not an issue.

In terms of commodities, in addition to monitoring the outlook for fixed and variable price trends, the Group companies only engage with counterparties of the highest standing that meet the requirements of the Group's commodity and counterparty risk management policies.

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Further to the announcement of 27 April 2022, today's meeting of the Board of Directors took note of the results of the assessment conducted by the Board of Statutory Auditors in relation to the independence of its members, including with regard to statutory requirements and Recommendation 9 in the Corporate Governance Code. The assessment was based on statements from the persons concerned and information available to the Company.

With regard to the above, all the members of the Board of Statutory Auditors meet the independence requirements provided for by law and in the Corporate Governance Code.

As part of the activities provided for in Recommendations 6 and 7 in the Corporate Governance Code, the Board of Directors also noted that the Director, Francesca Menabuoni, has not declared that she meets the independence requirements provided for in the applicable legislation and the Corporate Governance Code.



*The results for the three months ended 31 March 2022 will be presented during a conference call with analysts and investors to be held at 5.00pm today (Italian time), 11 May. The call will also be available via a webcast in "listen-only" mode in the Investors section of the website at [www.gruppo.acea.it](http://www.gruppo.acea.it), where the presentation will also be made available at the start of the conference call.*

*The Executive Responsible for Financial Reporting, Fabio Paris, declares that, pursuant to section two of article 154-bis of the Consolidated Finance Act, the information contained in this release is consistent with the underlying accounting records.*

The following schedules are attached:

The consolidated income statement for the three months ended 31 March 2022, the statement of financial position at 31 March 2022, the statement of changes in equity, the reclassified statement of financial position at 31 March 2022, the analysis of net debt at 31 March 2022 and the statement of cash flows for the three months ended 31 March 2022.

#### **ACEA Group contacts**

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## CONSOLIDATED INCOME STATEMENT FOR THE THREE MONTHS ENDED 31 MARCH 2022

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|                                                                                              | 31 March 2022    | 31 March 2021  | Increase/<br>(Decrease) |
|----------------------------------------------------------------------------------------------|------------------|----------------|-------------------------|
| Sales and service revenues                                                                   | 1,167,168        | 892,035        | 275,133                 |
| Other operating income                                                                       | 25,341           | 37,830         | (12,489)                |
| <b>Consolidated net revenue</b>                                                              | <b>1,192,509</b> | <b>929,865</b> | <b>262,644</b>          |
| Staff costs                                                                                  | 74,730           | 74,817         | (87)                    |
| Cost of materials and overheads                                                              | 806,866          | 549,113        | 257,753                 |
| <b>Consolidated operating costs</b>                                                          | <b>881,596</b>   | <b>623,930</b> | <b>257,666</b>          |
| Net profit/(loss) from commodity risk management                                             | 0                | 0              | 0                       |
| Profit/(loss) on non-financial investments                                                   | 7,288            | 5,579          | 1,709                   |
| <b>Gross operating profit</b>                                                                | <b>318,201</b>   | <b>311,514</b> | <b>6,687</b>            |
| Net impairment losses/(reversals of impairment losses) on trade receivables                  | 21,869           | 23,432         | (1,563)                 |
| Amortisation, depreciation and provisions                                                    | 142,505          | 132,562        | 9,943                   |
| <b>Operating profit/(loss)</b>                                                               | <b>153,828</b>   | <b>155,520</b> | <b>(1,692)</b>          |
| Finance income                                                                               | 3,316            | 858            | 2,458                   |
| Finance costs                                                                                | (25,201)         | (23,486)       | (1,715)                 |
| Profit/(loss) on investments                                                                 | 20,747           | 36             | 20,710                  |
| <b>Profit/(loss) before tax</b>                                                              | <b>152,689</b>   | <b>132,928</b> | <b>19,761</b>           |
| Income tax expense                                                                           | 45,807           | 39,879         | 5,928                   |
| <b>Net profit/(loss)</b>                                                                     | <b>106,883</b>   | <b>93,050</b>  | <b>13,833</b>           |
| Net profit/(loss) from discontinued operations                                               |                  |                |                         |
| <b>Net profit/(loss)</b>                                                                     | <b>106,883</b>   | <b>93,050</b>  | <b>13,833</b>           |
| Net profit/(loss) attributable to non-controlling interests                                  | 7,465            | 9,986          | (2,521)                 |
| <b>Net profit/(loss) attributable to owners of the Parent</b>                                | <b>99,418</b>    | <b>83,064</b>  | <b>16,353</b>           |
| <b>Earnings/(Loss) per share attributable to owners of the Parent</b>                        |                  |                |                         |
| <i>Basic</i>                                                                                 | <i>0.46683</i>   | <i>0.39004</i> | <i>0.07679</i>          |
| <i>Diluted</i>                                                                               | <i>0.46683</i>   | <i>0.39004</i> | <i>0.07679</i>          |
| <b>Earnings/(Loss) per share attributable to owners of the Parent net of treasury shares</b> |                  |                |                         |
| <i>Basic</i>                                                                                 | <i>0.46774</i>   | <i>0.39080</i> | <i>0.07694</i>          |
| <i>Diluted</i>                                                                               | <i>0.46774</i>   | <i>0.39080</i> | <i>0.07694</i>          |

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 MARCH 2022

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| ASSETS                                                    | 31 March 2022     | 31 December 2021  | Increase/<br>(Decrease) |
|-----------------------------------------------------------|-------------------|-------------------|-------------------------|
| Property, plant and equipment                             | 2,979,484         | 2,938,530         | 40,953                  |
| Investment property                                       | 2,299             | 2,314             | (15)                    |
| Goodwill                                                  | 256,239           | 251,477           | 4,762                   |
| Concessions and infrastructure rights                     | 3,110,755         | 3,048,190         | 62,565                  |
| Intangible assets                                         | 399,359           | 411,607           | (12,247)                |
| Right-of-use assets                                       | 53,081            | 53,096            | (15)                    |
| Investments in unconsolidated subsidiaries and associates | 305,062           | 292,239           | 12,823                  |
| Other investments                                         | 2,992             | 2,980             | 12                      |
| Deferred tax assets                                       | 204,420           | 202,606           | 1,814                   |
| Financial assets                                          | 20,945            | 22,549            | (1,603)                 |
| Other assets                                              | 594,355           | 576,065           | 18,290                  |
| <b>Non-current assets</b>                                 | <b>7,928,992</b>  | <b>7,801,652</b>  | <b>127,340</b>          |
| Inventories                                               | 94,457            | 86,406            | 8,051                   |
| Trade receivables                                         | 1,187,949         | 1,071,644         | 116,306                 |
| Other current assets                                      | 373,884           | 387,813           | (13,929)                |
| Current tax assets                                        | 15,048            | 24,183            | (9,135)                 |
| Current financial assets                                  | 503,994           | 407,944           | 96,050                  |
| Cash and cash equivalents                                 | 694,063           | 680,820           | 13,244                  |
| <b>Current assets</b>                                     | <b>2,869,396</b>  | <b>2,658,809</b>  | <b>210,587</b>          |
| Non-current assets held for sale                          | 6,241             | 168,425           | (162,185)               |
| <b>TOTAL ASSETS</b>                                       | <b>10,804,628</b> | <b>10,628,886</b> | <b>175,742</b>          |

  

| EQUITY AND LIABILITIES                                           | 31 March 2022     | 31 December 2021  | Increase/<br>(Decrease) |
|------------------------------------------------------------------|-------------------|-------------------|-------------------------|
| Share capital                                                    | 1,098,899         | 1,098,899         | 0                       |
| Legal reserve                                                    | 138,649           | 138,649           | 0                       |
| Other reserves                                                   | (100,436)         | (123,433)         | 22,997                  |
| Retained earnings/(accumulated losses)                           | 979,084           | 696,547           | 282,537                 |
| Net profit/(loss) for the period                                 | 99,418            | 313,309           | (213,892)               |
| <b>Total equity attributable to owners of the Parent</b>         | <b>2,215,613</b>  | <b>2,123,971</b>  | <b>91,642</b>           |
| Equity attributable to non-controlling interests                 | 401,988           | 392,449           | 9,539                   |
| <b>Total equity</b>                                              | <b>2,617,602</b>  | <b>2,516,420</b>  | <b>101,181</b>          |
| Staff termination benefits and other defined-benefit obligations | 114,785           | 120,150           | (5,365)                 |
| Provisions for liabilities and charges                           | 231,166           | 193,318           | 37,848                  |
| Borrowings and financial liabilities                             | 4,484,574         | 4,791,979         | (307,405)               |
| Other non-current liabilities                                    | 407,715           | 409,064           | (1,348)                 |
| <b>Non-current liabilities</b>                                   | <b>5,238,240</b>  | <b>5,514,512</b>  | <b>(276,271)</b>        |
| Borrowings                                                       | 603,744           | 285,222           | 318,523                 |
| Trade payables                                                   | 1,777,424         | 1,706,363         | 71,061                  |
| Tax liabilities                                                  | 15,894            | 18,962            | (3,068)                 |
| Other current liabilities                                        | 551,468           | 540,005           | 11,462                  |
| <b>Current liabilities</b>                                       | <b>2,948,531</b>  | <b>2,550,553</b>  | <b>397,978</b>          |
| Liabilities related to assets held for sale                      | 256               | 47,402            | (47,146)                |
| <b>TOTAL EQUITY AND LIABILITIES</b>                              | <b>10,804,628</b> | <b>10,628,886</b> | <b>175,742</b>          |

## STATEMENT OF CHANGES IN EQUITY

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|                                             | Share capital    | Legal reserve  | Other reserves | Net profit/(loss) for period | Total            | Non-controlling interests | Total equity     |
|---------------------------------------------|------------------|----------------|----------------|------------------------------|------------------|---------------------------|------------------|
| <b>Balance at 1 January 2022</b>            | <b>1,098,899</b> | <b>138,649</b> | <b>573,114</b> | <b>313,309</b>               | <b>2,123,971</b> | <b>392,449</b>            | <b>2,516,420</b> |
| Net profit/(loss) in income statement       | 0                | 0              | 0              | 99,418                       | 99,418           | 7,465                     | 106,883          |
| Other comprehensive income/(losses)         | 0                | 0              | 0              | 1,847                        | 1,847            | 2,415                     | 4,262            |
| <b>Total comprehensive income/(loss)</b>    | <b>0</b>         | <b>0</b>       | <b>0</b>       | <b>101,265</b>               | <b>101,265</b>   | <b>9,880</b>              | <b>111,145</b>   |
| Appropriation of net profit/(loss) for 2021 | 0                | 0              | 313,309        | (313,309)                    | 0                | 0                         | 0                |
| Dividends paid                              | 0                | 0              | 0              | 0                            | 0                | (1,201)                   | (1,201)          |
| Change in basis of consolidation            | 0                | 0              | (10,801)       | 0                            | (10,801)         | 271                       | (10,530)         |
| Other changes                               | 0                | 0              | 1,178          | 0                            | 1,178            | 590                       | 1,768            |
| <b>Balance at 31 March 2022</b>             | <b>1,098,899</b> | <b>138,649</b> | <b>876,801</b> | <b>101,265</b>               | <b>2,215,613</b> | <b>401,988</b>            | <b>2,617,602</b> |

|                                             | Share capital    | Legal reserve  | Other reserves | Net profit/(loss) for period | Total            | Non-controlling interests | Total equity     |
|---------------------------------------------|------------------|----------------|----------------|------------------------------|------------------|---------------------------|------------------|
| <b>Balance at 1 January 2021</b>            | <b>1,098,899</b> | <b>129,761</b> | <b>453,724</b> | <b>282,446</b>               | <b>1,964,829</b> | <b>358,429</b>            | <b>2,323,258</b> |
| Net profit/(loss) in income statement       | 0                | 0              | 0              | 83,064                       | 83,064           | 9,986                     | 93,050           |
| Other comprehensive income/(losses)         | 0                | 0              | 0              | 4,028                        | 4,028            | 757                       | 4,785            |
| <b>Total comprehensive income/(loss)</b>    | <b>0</b>         | <b>0</b>       | <b>0</b>       | <b>87,093</b>                | <b>87,093</b>    | <b>10,742</b>             | <b>97,835</b>    |
| Appropriation of net profit/(loss) for 2020 | 0                | 0              | 282,446        | (282,446)                    | 0                | 0                         | 0                |
| Dividends paid                              | 0                | 0              | 0              | 0                            | 0                | (880)                     | (880)            |
| Change in basis of consolidation            | 0                | 0              | 0              | 0                            | 0                | (7,799)                   | (7,799)          |
| Other changes                               | 0                | 0              | 1,370          | 0                            | 1,370            | 1,346                     | 2,716            |
| <b>Balance at 31 March 2021</b>             | <b>1,098,899</b> | <b>129,761</b> | <b>737,540</b> | <b>87,093</b>                | <b>2,053,292</b> | <b>361,838</b>            | <b>2,415,130</b> |
| Net profit/(loss) in income statement       | 0                | 0              | 0              | 230,245                      | 230,245          | 29,045                    | 259,290          |
| Other comprehensive income/(losses)         | 0                | 0              | 0              | 25,527                       | 25,527           | 1,325                     | 26,852           |
| <b>Total comprehensive income/(loss)</b>    | <b>0</b>         | <b>0</b>       | <b>0</b>       | <b>255,772</b>               | <b>255,772</b>   | <b>30,369</b>             | <b>286,141</b>   |
| Appropriation of net profit/(loss) for 2020 | 0                | 8,888          | (8,888)        | 0                            | 0                | 0                         | 0                |
| Dividends paid                              | 0                | 0              | (170,038)      | 0                            | (170,038)        | (12,726)                  | (182,764)        |
| Change in basis of consolidation            | 0                | 0              | 0              | 0                            | 0                | (1,227)                   | (1,227)          |
| Other changes                               | 0                | 0              | (15,055)       | 0                            | (15,055)         | 14,195                    | (860)            |
| <b>Balance at 31 December 2021</b>          | <b>1,098,899</b> | <b>138,649</b> | <b>543,559</b> | <b>342,865</b>               | <b>2,123,971</b> | <b>392,449</b>            | <b>2,516,420</b> |

## RECLASSIFIED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 MARCH 2022

€000

| Financial position                 | 31 March 2022 | 31 December 2021 | Increase/<br>(Decrease) | % increase/<br>(decrease) |
|------------------------------------|---------------|------------------|-------------------------|---------------------------|
| Non-current assets and liabilities | 7,181,311     | 7,200,143        | (18,832)                | (0.3%)                    |
| Net working capital                | (673,448)     | (695,285)        | 21,838                  | (3.1%)                    |
| Net invested capital               | 6,507,863     | 6,504,858        | 3,005                   | 0.0%                      |
| Net debt                           | (3,890,261)   | (3,988,438)      | 98,176                  | (2.5%)                    |
| Total equity                       | (2,617,602)   | (2,516,420)      | (101,181)               | 4.0%                      |

## ANALYSIS OF NET DEBT AT 31 MARCH 2022

€000

|                                                  | 31 March 2022      | 31 December 2021   | Increase/<br>(Decrease) | % increase/<br>(decrease) |
|--------------------------------------------------|--------------------|--------------------|-------------------------|---------------------------|
| A) Cash                                          | 694,063            | 680,820            | 13,244                  | 1.9%                      |
| B) Cash equivalents                              | 0                  | 0                  | 0                       | n/s                       |
| C) Other current financial assets                | 503,994            | 407,944            | 96,050                  | 23.5%                     |
| <b>D) Liquidity (A + B + C)</b>                  | <b>1,198,057</b>   | <b>1,088,764</b>   | <b>109,294</b>          | <b>10.0%</b>              |
| E) Current financial debt                        | (177,484)          | (173,606)          | (3,878)                 | 2.2%                      |
| F) Current portion of non-current financial debt | (426,260)          | (111,616)          | (314,644)               | n/s                       |
| <b>G) Current debt (E + F)</b>                   | <b>(603,744)</b>   | <b>(285,222)</b>   | <b>(318,523)</b>        | <b>111.7%</b>             |
| <b>H) Current net debt (G + D)</b>               | <b>594,313</b>     | <b>803,542</b>     | <b>(209,229)</b>        | <b>(26.0%)</b>            |
| I) Non-current financial debt                    | (4,484,574)        | (4,791,979)        | 307,405                 | (6.4%)                    |
| J) Debt instruments                              | 0                  | 0                  | 0                       | n/s                       |
| K) Trade payables and other non-current payables | 0                  | 0                  | 0                       | n/s                       |
| <b>L) Non-current net debt (I + J + K)</b>       | <b>(4,484,574)</b> | <b>(4,791,979)</b> | <b>307,405</b>          | <b>(6.4%)</b>             |
| <b>Total debt (H + L)</b>                        | <b>(3,890,261)</b> | <b>(3,988,438)</b> | <b>98,176</b>           | <b>(2.5%)</b>             |

## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2022

€000

|                                                                                                                | Q1 2022          | Q1 2021          | Increase/<br>(Decrease) |
|----------------------------------------------------------------------------------------------------------------|------------------|------------------|-------------------------|
| <b>CASH FLOW FROM/(FOR) OPERATING ACTIVITIES</b>                                                               |                  |                  |                         |
| Profit before tax                                                                                              | 152,689          | 132,928          | 19,761                  |
| Amortisation, depreciation and impairment losses                                                               | 140,690          | 130,359          | 10,331                  |
| Reversals of impairment losses/Impairment losses                                                               | (6,166)          | 17,817           | (23,983)                |
| Change in provisions                                                                                           | (4)              | (4,379)          | 4,375                   |
| Net change in staff termination benefits                                                                       | (3,805)          | (3,663)          | (142)                   |
| Net interest expense                                                                                           | 21,885           | 22,628           | (743)                   |
| Income tax paid                                                                                                | (47)             | 0                | (47)                    |
| <b>Cash flows from operating activities before changes in working capital</b>                                  | <b>305,244</b>   | <b>295,691</b>   | <b>9,553</b>            |
| Increase/Decrease in receivables included in current assets                                                    | (137,393)        | (126,663)        | (10,730)                |
| Increase/Decrease in payables included in current liabilities                                                  | 73,975           | (13,432)         | 87,407                  |
| Increase/Decrease in inventories                                                                               | (7,575)          | 5,693            | (13,267)                |
| <b>Change in working capital</b>                                                                               | <b>(70,992)</b>  | <b>(134,403)</b> | <b>63,411</b>           |
| Change in other operating assets/liabilities                                                                   | (34,820)         | 20,445           | (55,266)                |
| <i>Cash flows from operating activities attributable to disposal groups/assets held for sale</i>               | 0                | 0                | 0                       |
| <b>TOTAL CASH FLOW FROM OPERATING ACTIVITIES</b>                                                               | <b>199,431</b>   | <b>181,733</b>   | <b>17,698</b>           |
| <b>CASH FLOW FROM/(FOR) INVESTING ACTIVITIES</b>                                                               |                  |                  |                         |
| Purchase/Sale of property, plant and equipment                                                                 | (93,714)         | (40,554)         | (53,159)                |
| Purchase/Sale of intangible assets                                                                             | (131,036)        | (189,824)        | 58,788                  |
| Investments                                                                                                    | 142,560          | (8,435)          | 150,995                 |
| Amounts received from/paid for other financial investments                                                     | (94,437)         | (45,113)         | (49,323)                |
| Dividends received                                                                                             | 0                | 0                | 0                       |
| Interest received                                                                                              | 4,226            | 1,529            | 2,697                   |
| <i>Cash flows from investing activities attributable to disposal groups/assets held for sale</i>               | 0                | 0                | 0                       |
| <b>TOTAL CASH FLOW FOR INVESTING ACTIVITIES</b>                                                                | <b>(172,400)</b> | <b>(282,397)</b> | <b>109,997</b>          |
| <b>CASH FLOW FROM/(FOR) FINANCING ACTIVITIES</b>                                                               |                  |                  |                         |
| Repayments of loans and long-term borrowings                                                                   | 0                | (783)            | 783                     |
| New borrowings/other medium/long-term liabilities                                                              | 0                | 902,500          | (902,500)               |
| Reduction/Increase in other short-term borrowings                                                              | 11,020           | (143,293)        | 154,313                 |
| Interest paid                                                                                                  | (25,811)         | (24,320)         | (1,491)                 |
| Dividends paid                                                                                                 | 0                | 0                | 0                       |
| <i>Cash flows from financing activities attributable to disposal groups/assets held for sale</i>               | 0                | 0                | 0                       |
| <b>TOTAL CASH FLOW FOR FINANCING ACTIVITIES</b>                                                                | <b>(14,791)</b>  | <b>734,104</b>   | <b>(748,895)</b>        |
| <b>CASH FLOW FOR THE PERIOD</b>                                                                                | <b>12,240</b>    | <b>633,441</b>   | <b>(621,201)</b>        |
| Net cash and cash equivalents at beginning of period                                                           | 680,820          | 642,209          | 38,611                  |
| Cash and cash equivalents from acquisitions                                                                    | 1,004            | 2,193            | (1,190)                 |
| <b>NET CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>                                                          | <b>694,063</b>   | <b>1,277,843</b> | <b>(583,780)</b>        |
| <u>Cash and cash equivalents at the end of the period attributable to disposal groups/assets held for sale</u> | 16               | 0                | 16                      |
| <u>Cash and cash equivalents at the end of the period attributable to continuing operations</u>                | <u>694,048</u>   | <u>1,277,843</u> | <u>(583,795)</u>        |