



## BioSyent Releases Q2 and H1 2018 Results

TORONTO, Aug. 22, 2018 -- BioSyent Inc. ("BioSyent", TSX Venture: RX) released today a summary of its financial results for the three and six months ended June 30, 2018. Key highlights include:

- Record second quarter (Q2) 2018 Net Revenues of \$5,909,423 increased by 5% versus a strong Q2 2017 in which growth over Q2 2016 was 29%
- First half (H1) 2018 Net Revenues of \$10,356,570 increased by 10% versus H1 2017
- Q2 2018 Canadian Pharmaceutical Net Revenues of \$5,031,138 increased by 16% versus Q2 2017 and International Pharmaceutical Net Revenues of \$511,483 decreased by 31% versus Q2 2017 – An International Pharmaceutical order originally scheduled for Q2 2018 shipment was held back for shipping subsequent to quarter-end
- H1 2018 Canadian Pharmaceutical Net Revenues of \$8,796,776 increased by 14% versus H1 2017 and International Pharmaceutical Net Revenues of \$1,077,324 increased by 4% versus H1 2017
- Q2 2018 EBITDA<sup>1</sup> of \$2,088,638 increased by 3% versus Q2 2017
- H1 2018 EBITDA<sup>1</sup> of \$3,566,405 increased by 11% versus H1 2017
- Q2 2018 Net Income After Tax (NIAT) of \$1,620,233 increased by 4% versus Q2 2017
- H1 2018 NIAT of \$2,763,363 increased by 13% versus H1 2017
- Q2 2018 NIAT percentage to Net Revenues of 27% compares to 28% in Q2 2017
- H1 2018 NIAT percentage to Net Revenues of 27% compares to 26% in H1 2017
- Q2 2018 Fully Diluted EPS of \$0.11 compares to \$0.11 Fully Diluted EPS for Q2 2017
- H1 2018 Fully Diluted EPS of \$0.19 was \$0.02 higher than H1 2017 Fully Diluted EPS of \$0.17
- Fully Diluted EPS for the Trailing Twelve Months ended June 30, 2018 was \$0.38 as compared to \$0.33 for the Trailing Twelve Months ended June 30, 2017
- As at June 30, 2018, the Company had cash, cash equivalents, and short term investments totalling \$21,014,159 as compared to \$19,338,435 as at December 31, 2017 – a 9% increase
- Total Shareholders' Equity increased by 13% from \$22,212,927 at December 31, 2017 to \$25,183,197 at June 30, 2018
- Return on Equity for the Trailing Twelve Months ended June 30, 2018 was 25%

"Q2 2018 was a record quarter for our Canadian pharmaceutical business and our business overall, marking BioSyent's 32<sup>nd</sup> consecutive profitable quarter," remarked René Goehrum, President and CEO of BioSyent. "Overall, our Canadian pharmaceutical business grew by 16% in Q2 2018 as both established brands and launch brands delivered growth during the quarter. While our FeraMAX<sup>®</sup> products continued to drive growth in the business, we were also particularly pleased with the growth in our Hospital Business during the quarter, which delivered revenue growth of 71% over Q2 2017."

The CEO's presentation on the Q2 2018 Results is available at the following link: [www.biosyent.com/q2-18/](http://www.biosyent.com/q2-18/).

The Company's Interim Unaudited Condensed Consolidated Financial Statements and Management's Discussion and Analysis for the three and six months ended June 30, 2018 and 2017 will be posted on [www.sedar.com](http://www.sedar.com) on August 22, 2018.

The Interim Unaudited Condensed Consolidated Financial Statements are available at <http://resource.globenewswire.com/Resource/Download/3c33aca1-b8e7-4d38-ae13-2209ab079ea7>.

The Management's Discussion and Analysis is available at <http://resource.globenewswire.com/Resource/Download/ba0d9dc9-0821-47c5-952b-448cd59e9682>.

For a direct market quote for the TSX Venture Exchange and other Company financial information, please visit [www.tmxmoney.com](http://www.tmxmoney.com).

### About BioSyent Inc.

Listed on the TSX Venture Exchange under the trading symbol "RX", BioSyent is a profitable growth-oriented specialty pharmaceutical company focused on in-licensing or acquiring innovative pharmaceutical and other healthcare products that have been successfully developed, are safe and effective, and have a proven track record of improving the lives of patients. BioSyent supports the healthcare professionals that treat these patients by marketing its products through its community, hospital and international business units.

As of the date of this press release, the Company has 14,519,603 common shares issued and outstanding.

In Canadian Dollars	Q2 2018	Q2 2017	% Change	H1 2018	H1 2017	% Change
Net Revenues	5,909,423	5,636,405	5%	10,356,570	9,457,667	10%
Cost Of Goods Sold	1,356,906	1,398,018	-3%	2,387,800	2,187,048	9%
Gross Profit	4,552,517	4,238,387	7%	7,968,770	7,270,619	10%
Operating Expenses and Finance Income	2,433,977	2,235,160	9%	4,356,531	4,084,965	7%
Net Income Before Tax	2,118,540	2,003,227	6%	3,612,239	3,185,654	13%

Tax (including Deferred Tax)	498,307	450,309	11%	848,876	731,180	16%
Net Income After Tax	1,620,233	1,552,918	4%	2,763,363	2,454,474	13%
Net Income After Tax % to Net Revenues	27%	28%		27%	26%	
EBITDA	2,088,638	2,023,234	3%	3,566,405	3,214,558	11%
EBITDA % to Net Revenues	35%	36%		34%	34%	

1. **EBITDA** – is a Non-IFRS Financial Measure. The term EBITDA does not have any standardized meaning under International Financial Reporting Standards (IFRS) and therefore may not be comparable to similar measures presented by other companies. The Company defines EBITDA as earnings before interest income or expense, income taxes, depreciation and amortization.

**BioSyent Inc.**  
**Interim Unaudited Condensed Consolidated Statements of Financial Position**

	AS AT	June 30, 2018	December 31, 2017	% Change
<b>ASSETS</b>				
Trade and other receivables	\$	2,507,474	\$ 2,236,695	12%
Inventory		1,734,295	908,825	91%
Prepaid expenses and deposits		215,454	147,326	46%
Income tax recoverable		54,543	71,924	-24%
Derivative asset		146,179	-	
Cash, cash equivalents and short-term investments		21,014,159	19,338,435	9%
Current Assets		25,672,104	22,703,205	13%
Equipment		273,197	290,926	-6%
Intangible assets		1,928,250	1,670,210	15%
Loans receivable		395,813	393,860	
Deferred tax asset		44,246	46,647	-5%
TOTAL NON CURRENT ASSETS		2,641,506	2,401,643	10%
TOTAL ASSETS	\$	28,313,610	\$ 25,104,848	13%
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
Current liabilities	\$	2,771,447	\$ 2,615,594	6%
Deferred tax liability		358,966	276,327	30%
Long term debt		-	-	0%
Total Equity		25,183,197	22,212,927	13%
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	28,313,610	\$ 25,104,848	13%

**For further information please contact:**

Mr. René C. Goehrum  
President and CEO  
BioSyent Inc.  
Tel: (905) 206-0013  
E-Mail: [investors@biosyent.com](mailto:investors@biosyent.com)  
Web: [www.biosyent.com](http://www.biosyent.com)

*This press release may contain information or statements that are forward-looking. The contents herein represent our judgment, as at the release date, and are subject to risks and uncertainties that may cause actual results or outcomes to be materially different from the forward-looking information or statements. Potential risks may include, but are not limited to, those associated with clinical trials, product development, future revenue, operations, profitability and obtaining regulatory approvals.*

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