

LVenture Group*

CAPITAL FOR GROWTH

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LVenture Group - A Scaling Tech Hub

Luigi Capello - CEO



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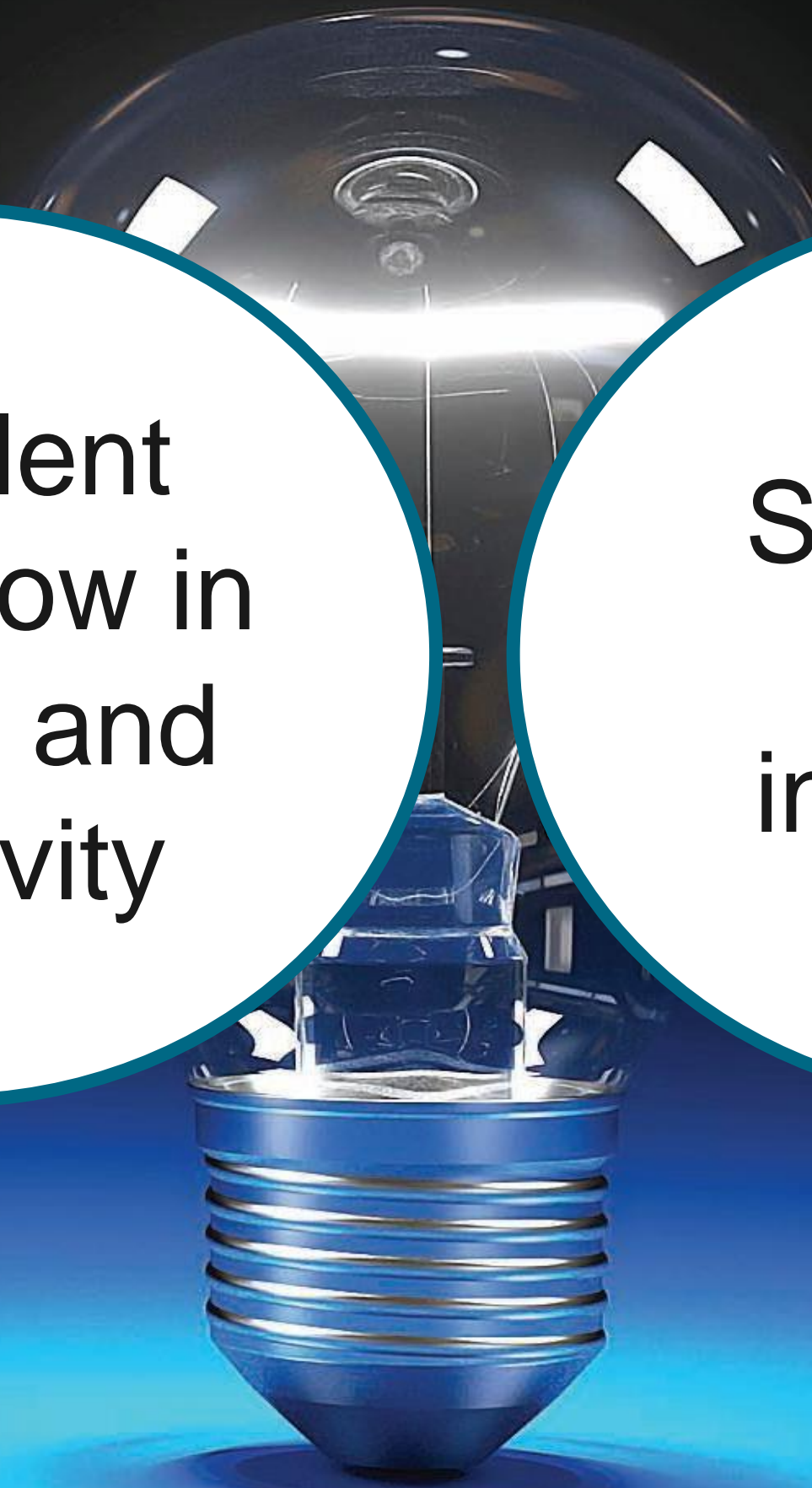
The Italian Startup Opportunity

Low setting
up costs

High quality
human
capital

Excellent
know-how in
design and
creativity

Significant
fiscal
incentives



Our Corporate Structure

LVenture Group*
CAPITAL FOR GROWTH

Listed on Italian Stock Exchange (MTA)

Joint Venture with
LUISS University

Minority
stakes

***PARTNER NETWORK OF
BUSINESS ANGELS***

 **LUISS EnLabs***
THE STARTUP FACTORY

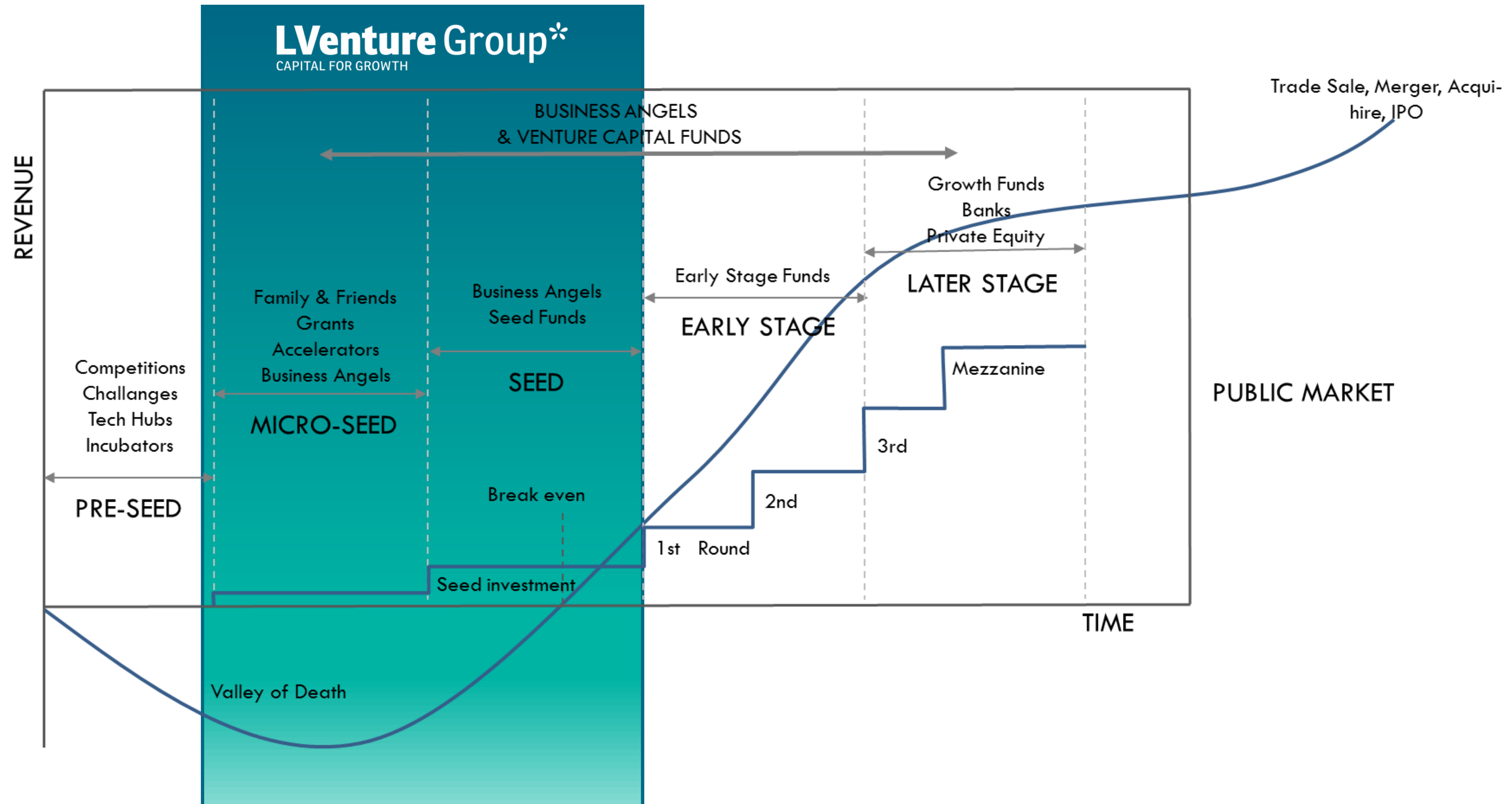
The Startup Factory

Portfolio of 45+
digital startups

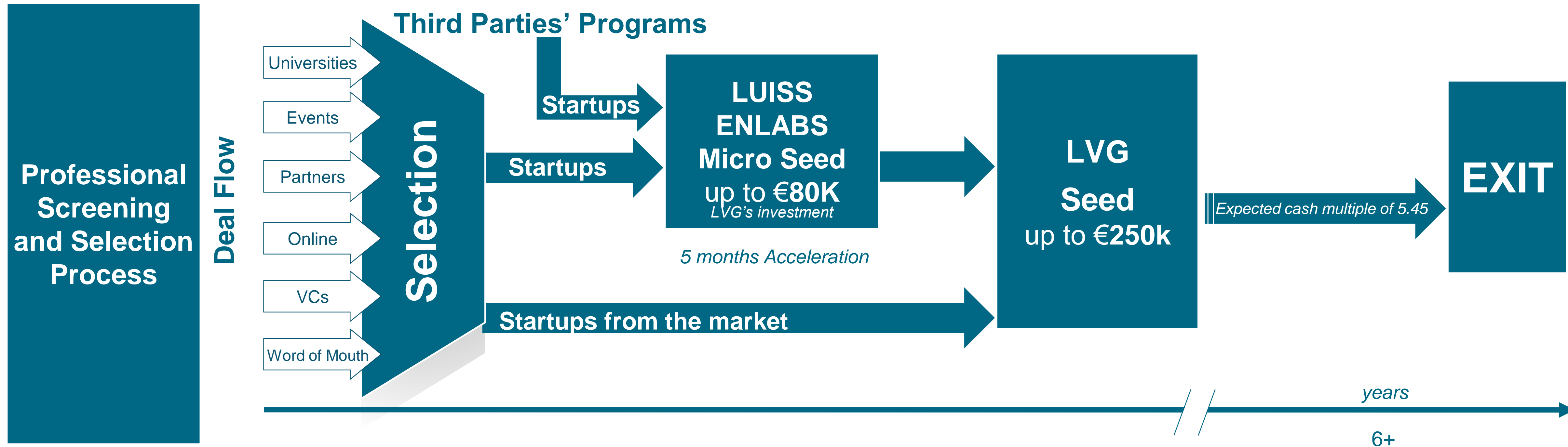
 **ANGEL
PARTNER
GROUP**

Acceleration Program

Venture Capital J-Curve



Business Model



Distinctive Competitive Advantages

- ❖ Multiple deal sources and **data-driven processes**
- ❖ Entering at early stage with **competitive valuations**
- ❖ Small investments and **diversified portfolio**
- ❖ **Full support** with an entrepreneurial approach and a network of advisors

LVenture Group*

CAPITAL FOR GROWTH

Co-investors:



Micro Seed

Standard deal:

- Premoney: €890k
- Investment: €80k
- Equity stake: 9%
- Sole investor

Seed

Seed deal:

- Premoney: €2-3mn
- Round: up to €1mn
- Investment: max €250k
- Equity stake: max 15-20%

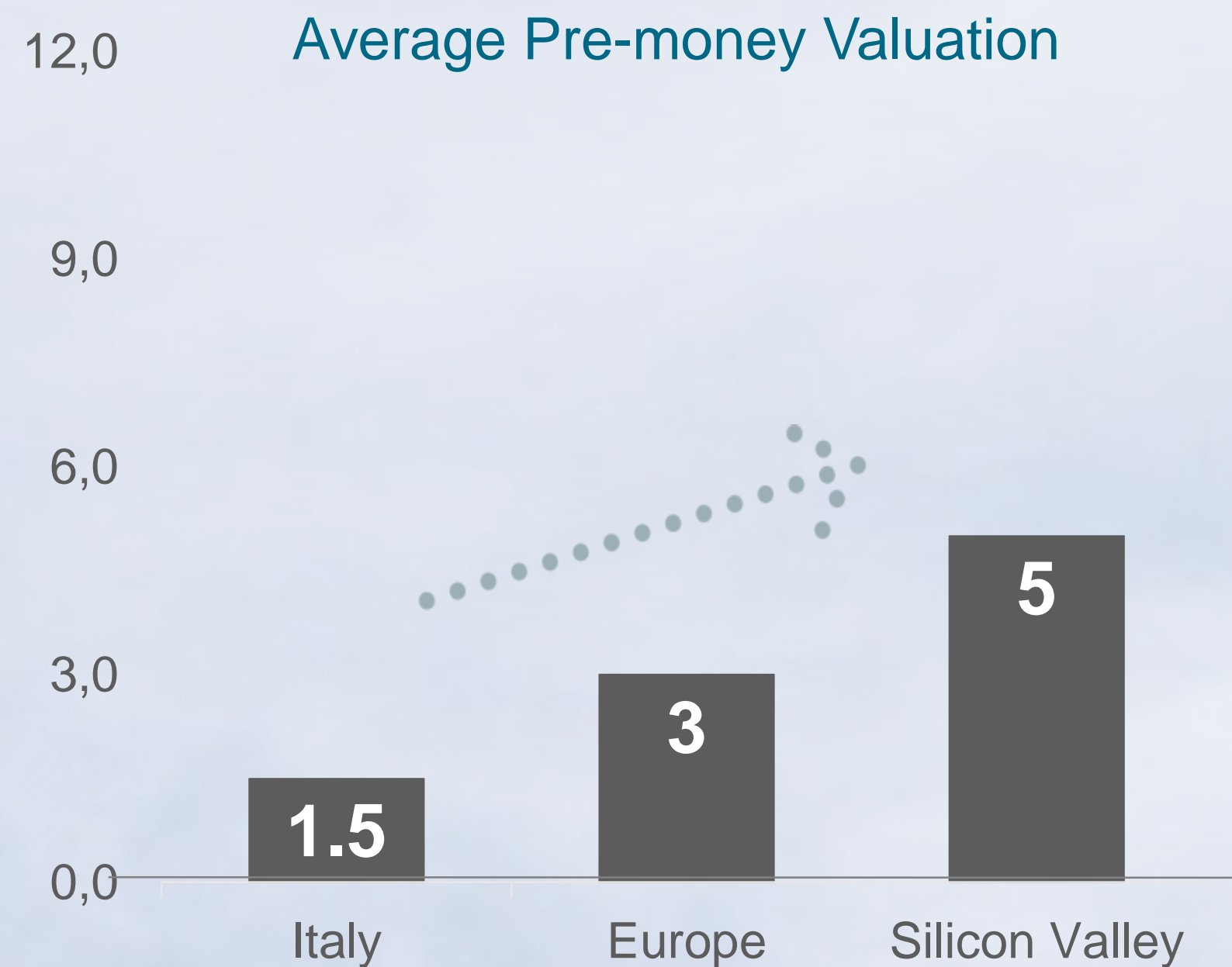
Series A

International
VC Funds



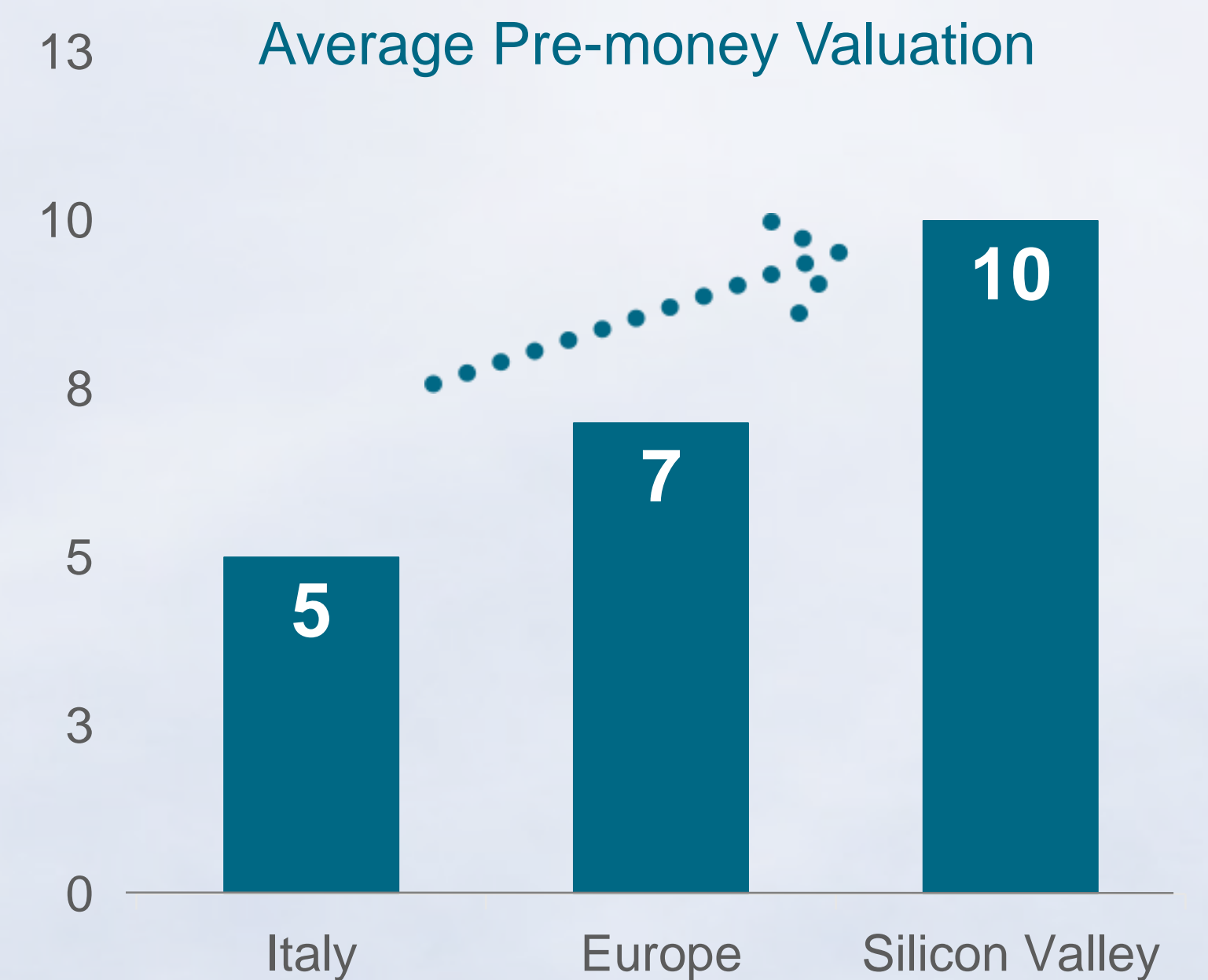
Arbitrage Opportunity

Early Stage (€mn)

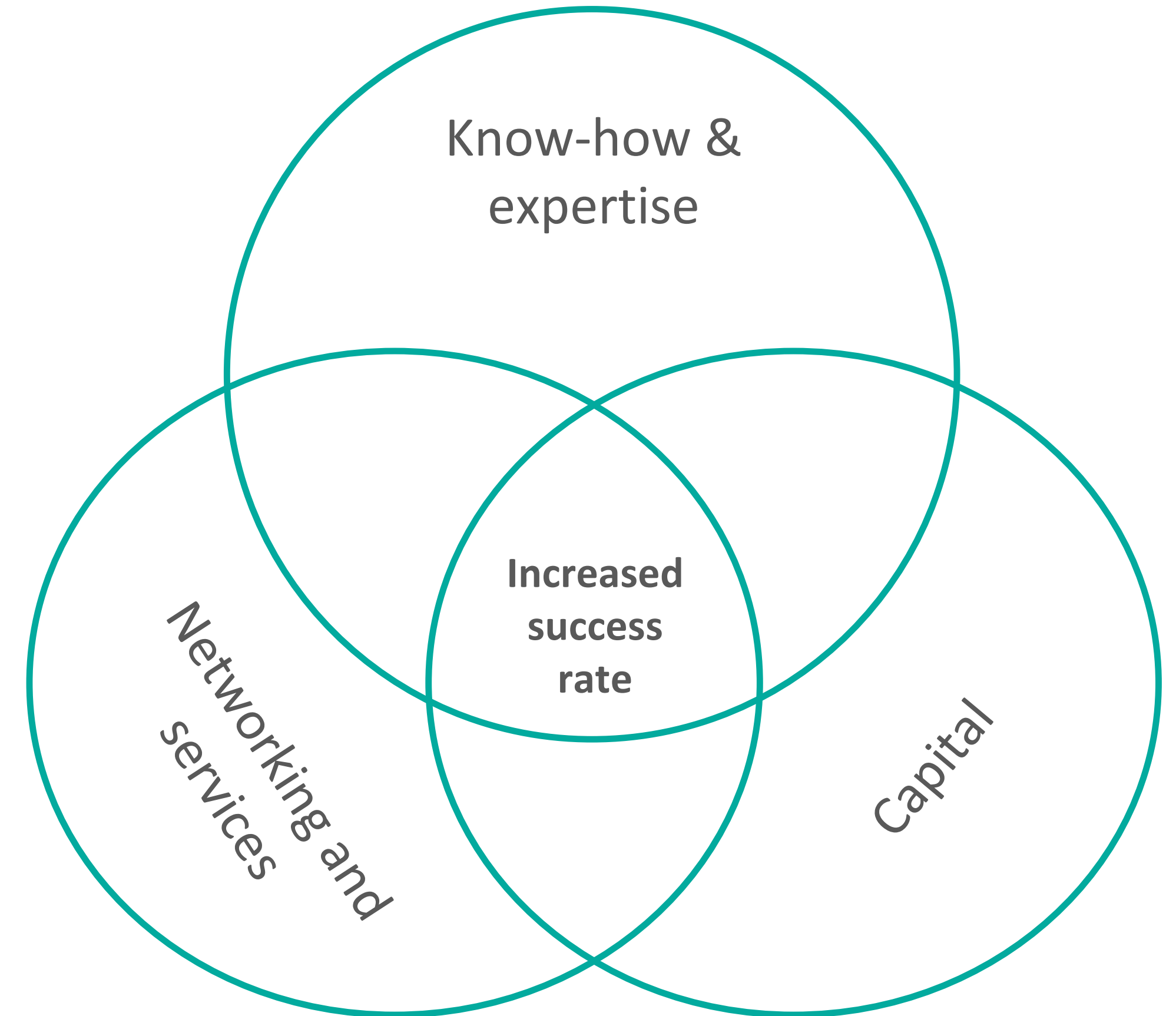
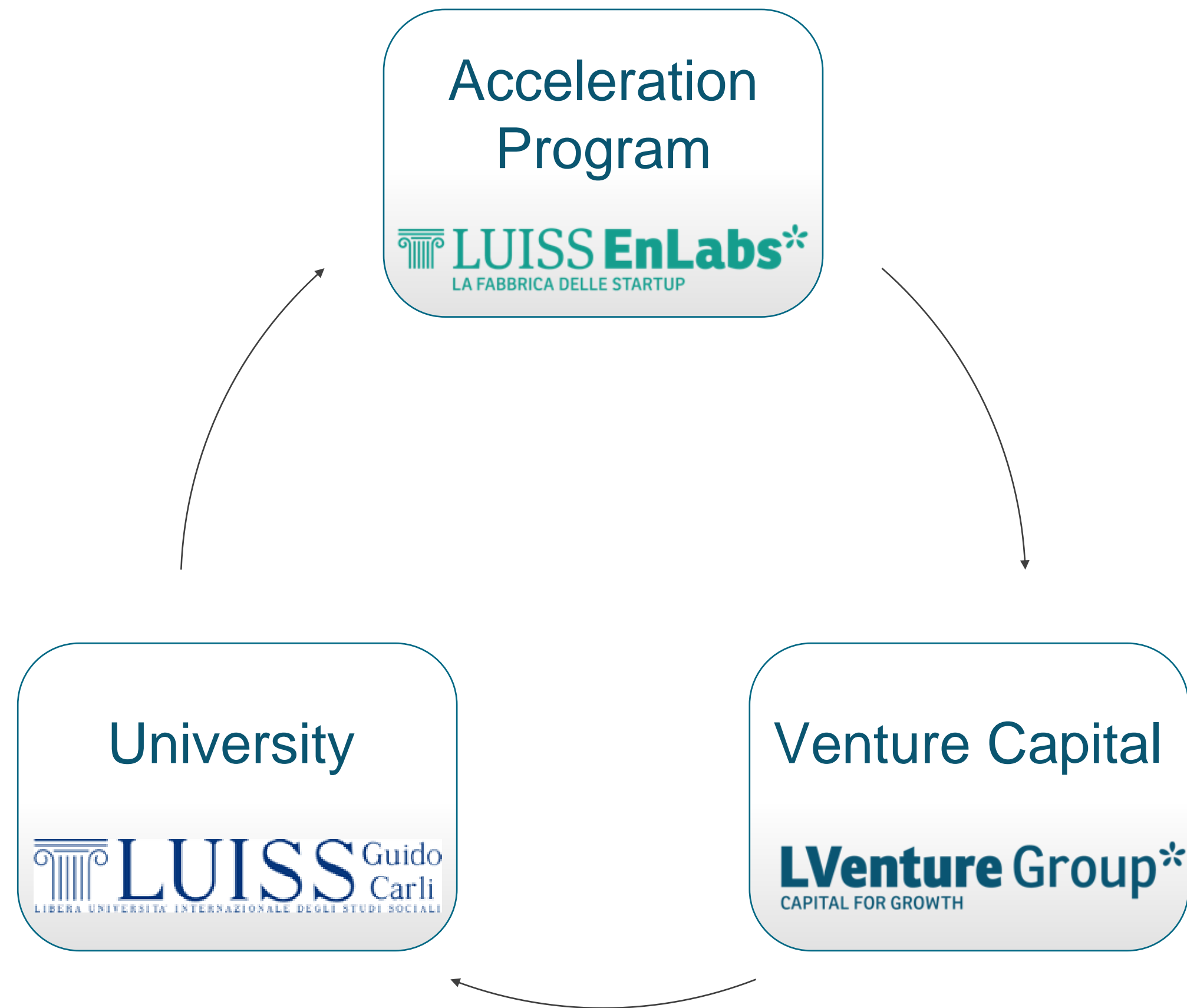


International VC Funds

Series A (€mn)



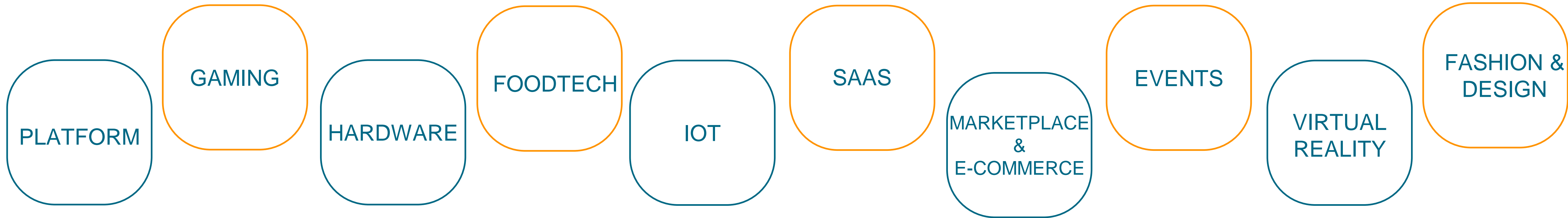
Competitive Advantage



The Ecosystem



Portfolio of 45+ Startup



Focus on the Acceleration Program

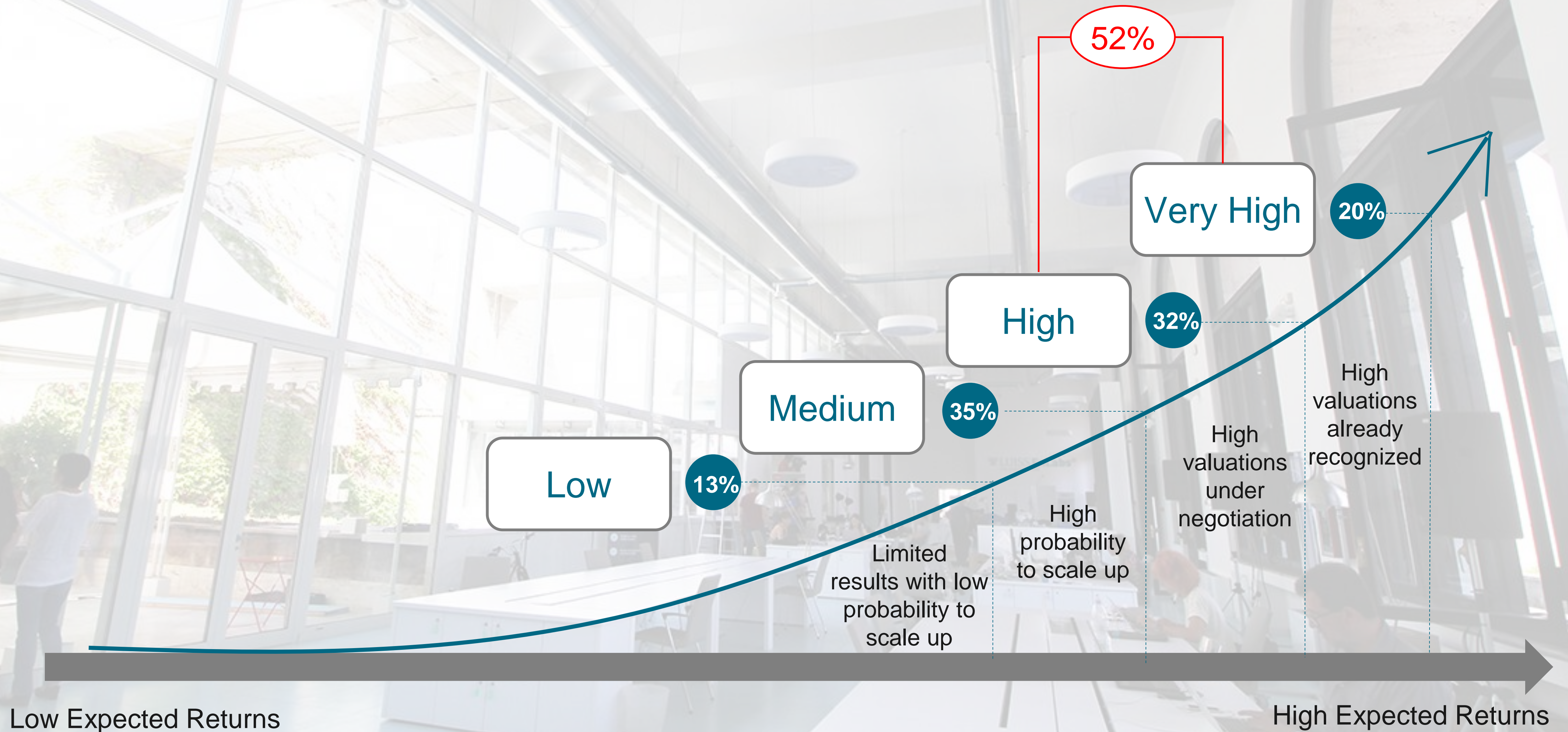


*Startup from the Acceleration Program that
receive investments from third party investors*



90%

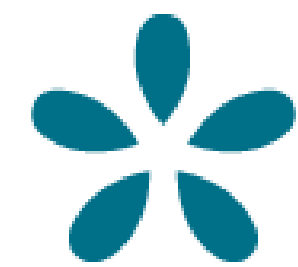
Focus on Portfolio Value





45+

Startups in portfolio



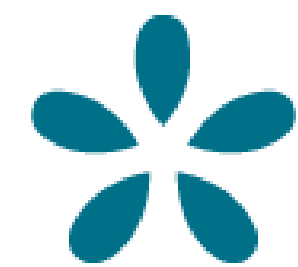
30 months

Portfolio maturity



€7m

Invested by LVG



€21m

Invested by third parties

Strategic Goals



Exit

Maximization of startups' values at disposal



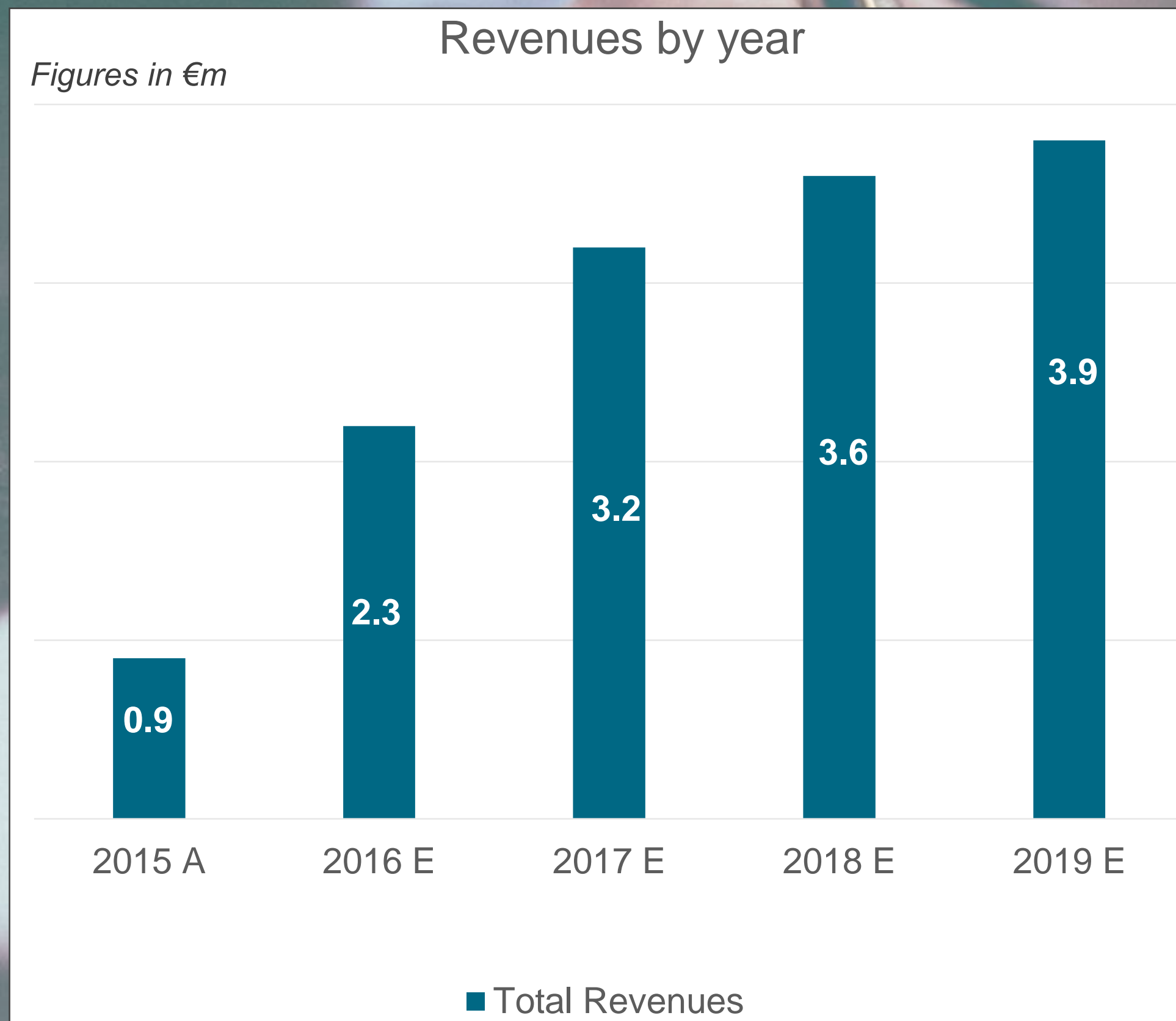
Revenues

Increase portfolio activities and operating margin



Expansion

Create a leading international Startup Hub



Co-working Facilities

The Accelerator provides the opportunity to rent working stations in its spaces, encouraging serendipity and business networking



Open Innovation Program

Aims at getting corporates involved in innovation thanks to specific and tailor made projects as Vertical Acceleration Programs and Open Startup Calls

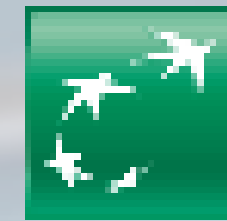
Open Innovation

Open Innovation Programs launched with leading global corporates



PARTNER

Working with Wind
Startup Award



BNL
GRUPPO BNP PARIBAS

PARTNER

Organized networking
events between top
management and startups



PARTNER

Selected to expand the
Open Innovation offer



Organized Android call
with focus on Industry 4.0
and Digital Made in Italy



Selected to generate
market validation for 2
Enel projects



Cyber Security call for
talents, startups and
research centers



Active competition to
select startups for the
Acceleration Program

Expansion Strategy: Milan, Berlin



RAINMAKING LOFT LVG Partnership with Rainmaking Loft: a base in Berlin

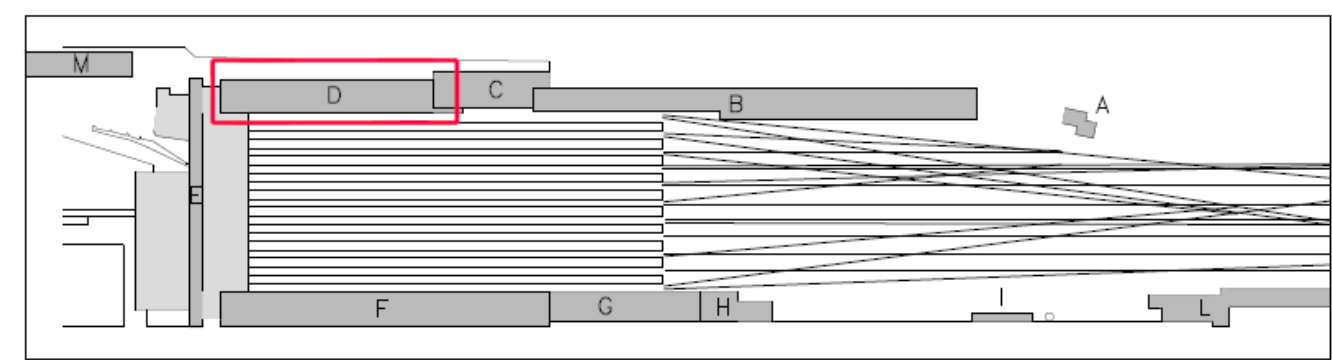
Rainmaking Loft is an international startup hub and co-working space based in Berlin

 **LUISS ENLABS**
Partner of GAN

 **startupbootcamp**
LVG Partnership with Startupbootcamp

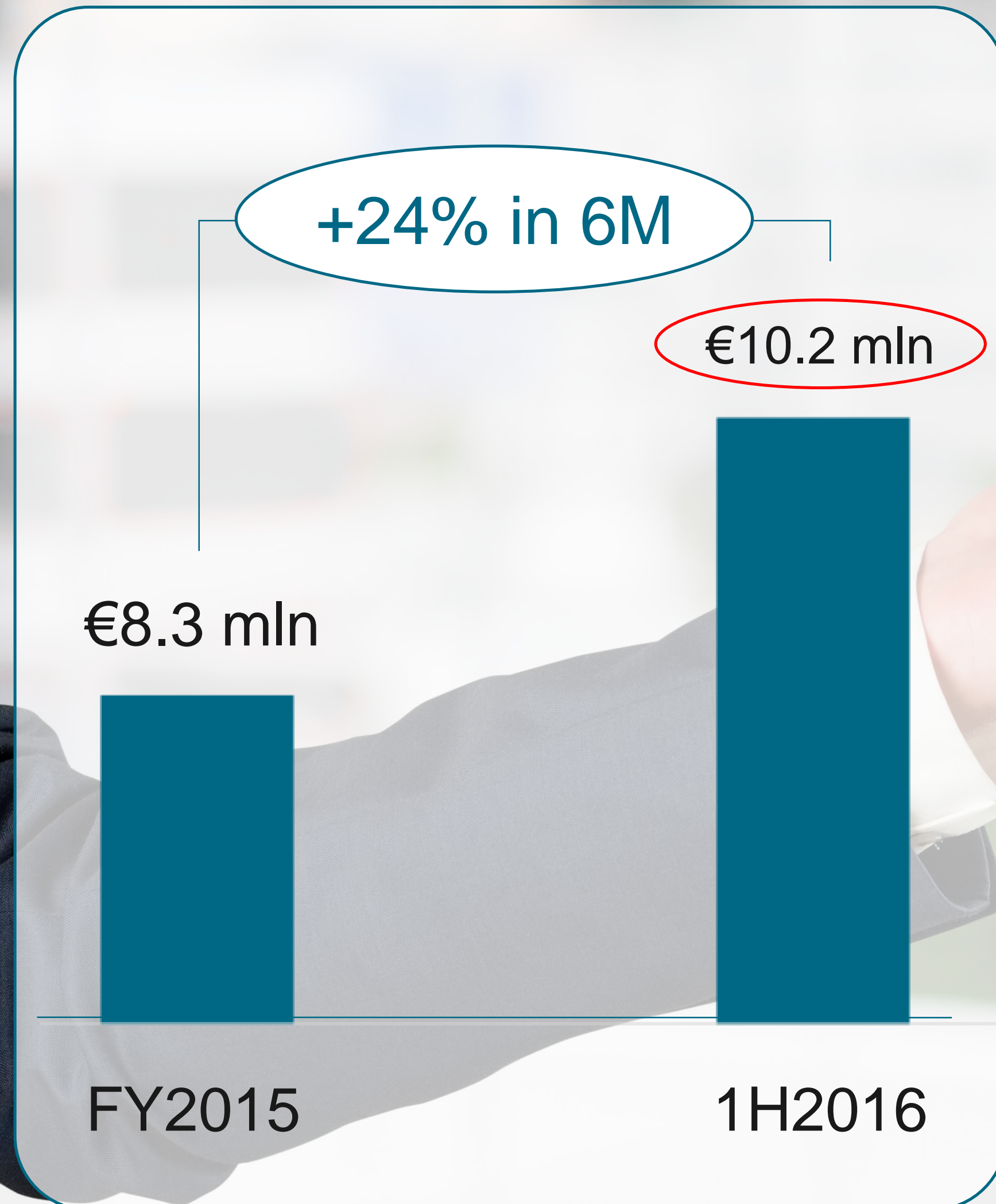
Further national and international expansion to come

The Startup Hub in Rome



KEY PLAN

Over 3,500 square meters within Termini Station



+54%
Portfolio value
vs.
Capital invested

Reference for Portfolio Value: IAP Method

€4.0 mn
Capital increase
in July 2016

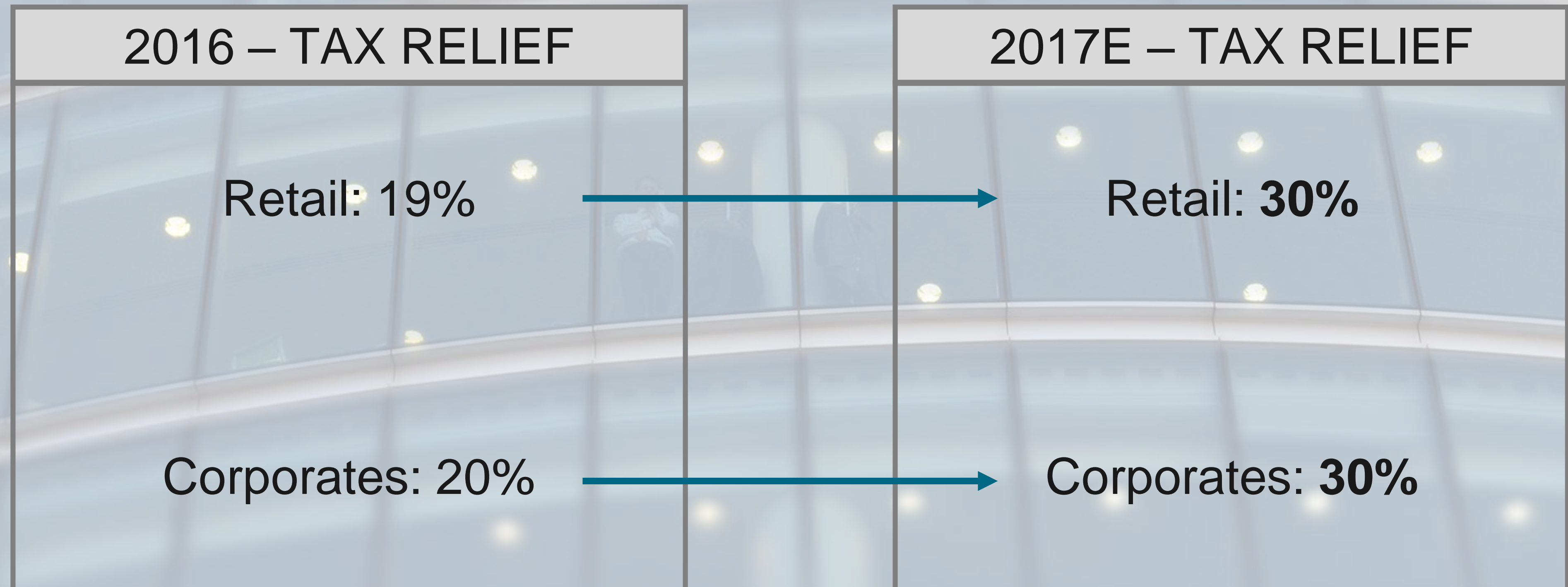
€13.9 mn
Capital raised
to date

€948k
Fundraising

- New resources to support both investment activities and diversified projects: Startup Hub, internationalization and Open Innovation process

Fiscal Benefit

Under approval increase of fiscal benefit to 30% for investors in the LVG capital increase (2017)



A Scaling Tech Hub



Innovative hub

Scaling ecosystem

Growing portfolio value

Excellent team

Venture
Capital

Listed
Company

Diversified
Portfolio

High Exp.
Return

Mkt Cap.
€12mn

Free Float
58,53%

LV.EN. Holding
S.r.l.
41,47%




■ LV.EN. Holding S.r.l. ■ Free Float

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