

Gruppo Ascopiave

## 6M 2025 CONSOLIDATED RESULTS

Conference Call
Pieve di Soligo, 31st July 2025





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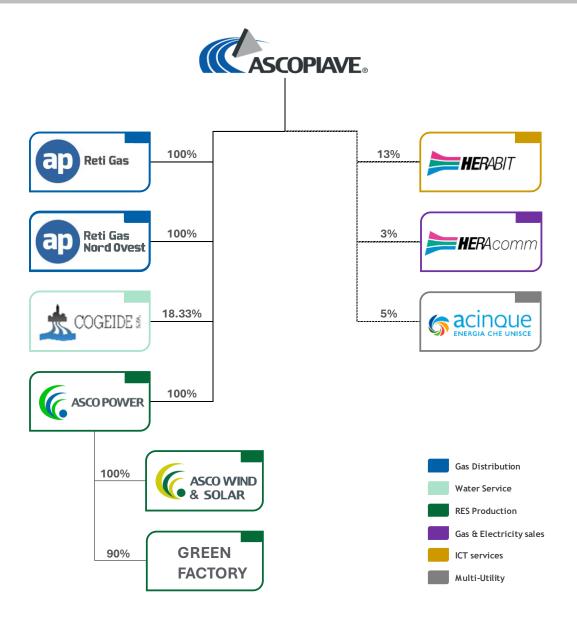


- → Ascopiave Group structure as of 30th June 2025
- → 6M 2025 consolidated income statement
- → Consolidated balance sheet as of 30th June 2025

Companies consolidated with full consolidation method

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Thousand of Euro)	6M 2025	6M 2024	Chg	Chg %
Revenues	107,939	99,091	8,847	+9%
(Purchase costs for materials)	(1,152)	(1,082)	(70)	+6%
(Costs for services)	(30, 394)	(25,830)	(4,564)	+18%
(Costs for personnel)	(10,946)	(10,448)	(498)	+5%
(Other management costs)	(14,548)	(13, 156)	(1,393)	+11%
Other income	26,729	136	26,593	+19593%
EBITDA	77,627	48,711	28,916	+59%
(Amortizations and depreciation)	(24,346)	(24,998)	652	-3%
(Provisions)	(63)	(2)	(61)	+3498%
EBIT	53,219	23,711	29,508	+124%
Financial income / (expenses)	19,457	(4,039)	23,496	-582%
Profit share on investments accounted with equity method	316	4,848	(4,532)	-93%
EBT	72,992	24,521	48,471	+198%
(Income taxes)	(7,887)	(5,993)	(1,893)	+32%
Net income	65,105	18,527	46,578	+251%
Net income of minorities	5	(683)	688	-101%
Net income of the Group	65,110	17,845	47,266	+265%



Thousand of Euro)	30/06/2025	31/12/2024	Chg	Chg %
Tangible assets (*)	166,048	161,897	4,150	+3%
Non tangible assets (*)	796,927	787,419	9,508	+1%
Investments in associates (**)	108,243	105,472	2,772	+3%
Other fixed assets (***)	471,654	44,219	427,435	+967%
Fixed assets	1,542,872	1,099,007	443,865	+40%
Operating current assets	100,306	112,924	(12,619)	-11%
(Operating current liabilities)	(100,210)	(104,520)	4,309	-4%
(Operating non current liabilities)	(66,967)	(64,412)	(2,555)	+4%
Net working capital	(66,871)	(56,007)	(10,864)	+19%
Net invested capital assets held for sale (****)	-	202,389	(202,389)	-100%
Total capital employed	1,476,001	1,245,389	230,612	+19%
Group shareholders equity	886,205	847,965	38,240	+5%
Minorities	8	9,823	(9,815)	-100%
Shareholders equity	886,213	857,788	28,425	+3%
Net financial position	589,788	387,602	202,187	+52%
Total sources	1,476,001	1,245,389	230,612	+19%

<sup>(\*)</sup> According to IFRIC 12, the infrastructures under concession are considered intangible assets;

<sup>(\*\*)</sup> Value of the associated companies consolidated with net equity consolidation method (pro-rata): Cogeide, Euro 8.5 mln (Euro 8.2 mln as of 31st December 2024). Other minority shareholdings: Hera Comm, Euro 52.4 mln (Euro 53.3 mln as of 31st December 2024); Acinque, Euro 21.6 mln (Euro 21.6 mln as of 31st December 2024); Herabit, Euro 25.7 mln (Euro 22.3 mln as of 31st December 2024);

<sup>(\*\*\*)</sup> Other fixed assets as of 30/06/2025 include the amount paid for the acquisition of the company AP Reti Gas North for Euro 430.0 mln;

<sup>(\*\*\*\*)</sup> Shareholding in Estenergy S.p.A.



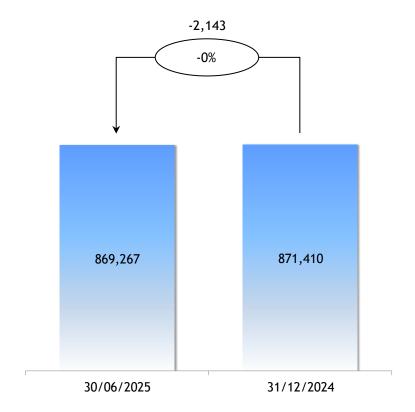
## Companies consolidated with full consolidation method

- → Operating data
- → Revenues bridge
- → EBIT bridge
- → Gas distribution tariff revenues and revenues from RES
- → Other net operating costs
- $\rightarrow$  Personnel
- $\rightarrow$  Capex
- → Net financial position and cash flow
- $\rightarrow$  Financial debt

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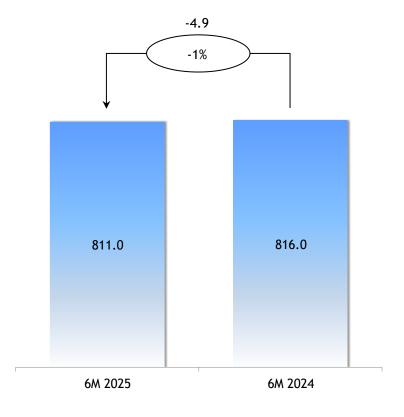


## Number of gas distribution users



## Volumes of gas distributed

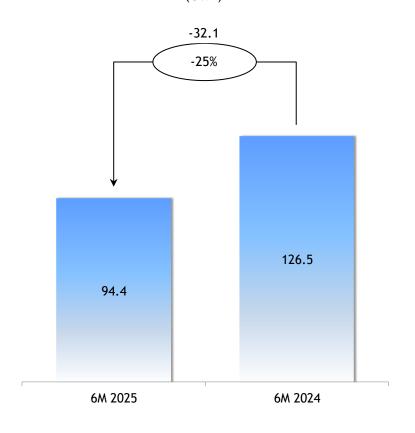
(Million of standard cubic meters)





## Volumes of electricity produced

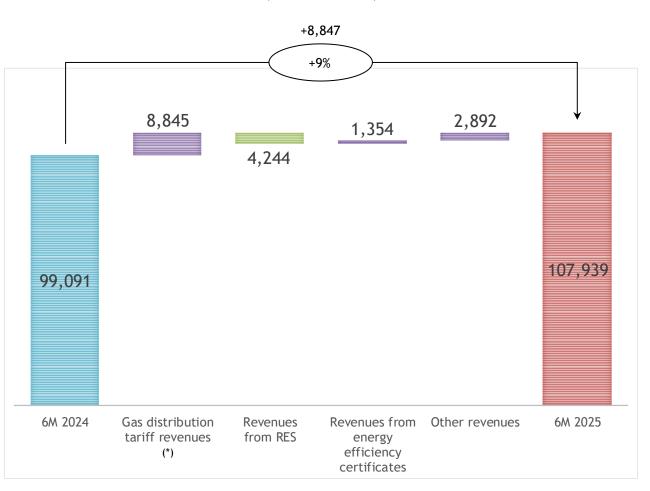






#### Revenues bridge

(Thousand of Euro)

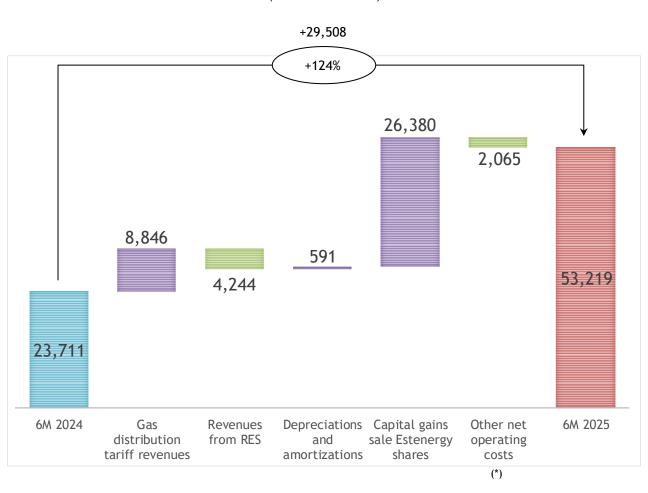


<sup>(\*)</sup> Tariff revenues include the tariff component for the recovery of the fee paid to local entities according to art. 46-bis DL 159/2007.





(Thousand of Euro)



 $(\mbox{\ensuremath{^{*}}})$  Further details on page 13 of the current presentation.



#### Gas distribution tariff revenues

(Thousand of Euro) (*)	6M 2025	6M 2024	Chg	Chg %
Gas distribution tariff revenues	77,406	68,560	8,846	+13%
Gas distribution tariff revenues	77,406	68,560	8,846	+13%

# Increase of gas distribution tariff revenues: + Euro 8.8 mln of which:

- revision of 2020-2024 tariff operating costs (ARERA Res. 87/2025/R/gas): + Euro 8.4 mln;
- other changes: + Euro 0.4 mln.

#### **Revenues from RES**

(Thousand of Euro) (*)	6M 2025	6M 2024	Chg	Chg %
Revenues from FER	11,473	15,718	(4,244)	-27%
Revenues from FER	11,473	15,718	(4,244)	-27%

<sup>(\*)</sup> Economic data before elisions.



#### Other net operating costs

(Thousand of Euro)	6M 2025	6M 2024	Chg	Chg %
Other revenues	18,250	14,004	4,246	+30%
Other costs of raw materials and services	(44,936)	(39,123)	(5,813)	+15%
Cost of personnel	(10,946)	(10,448)	(498)	+5%
Other net operating costs	(37,632)	(35,567)	(2,065)	+6%

#### Increase of other net operating costs: - Euro 2.1 mln

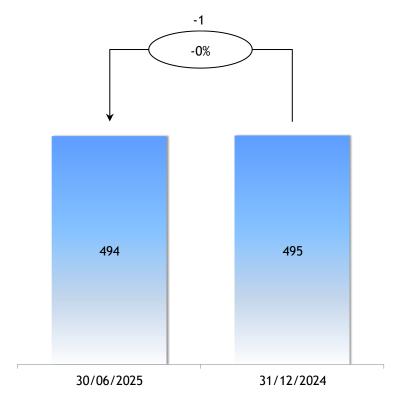
of which:

- decrease of gas distribution concession fees: + Euro 0.8 mln;
- increase of cost of personnel: Euro 0.5 mln;
- increase of costs for consultancy: Euro 4.3 mln;
- increase of costs for gas and electricity: Euro 0.3 mln;
- decrease of directors and statutory auditors fees: + Euro 0.2 mln;
- decrease of gas meter reading costs: + Euro 0.4 mln;
- increase of revenues from cost recharges to AP Reti Gas North, not consolidated as of 30/06/2025:
   + Euro 2.3 mln;
- other variations: Euro 0.7 mln.

<sup>(\*)</sup> Economic data before elisions.



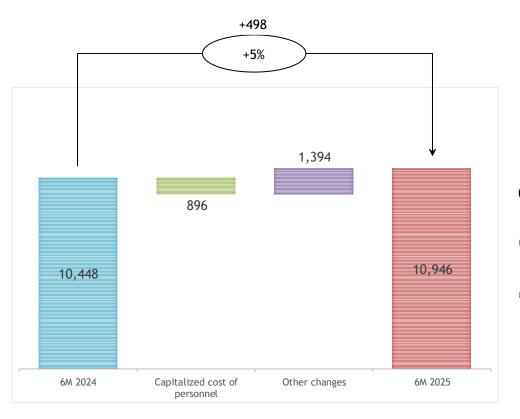
## **Number of employees**





## Cost of personnel

(Thousand of Euro)



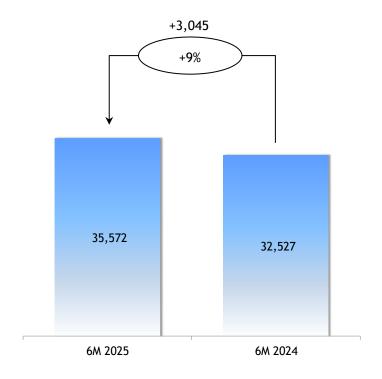
## Cost of personnel changes:

- capitalized cost of personnel:
  - Euro 0.9 mln
- other: + Euro 1.4 mln



#### Capex (\*) (\*\*)

(Thousand of Euro)



- Gas distribution systems:
   Euro 20.6 mln
- Gas meters: Euro 5.7 mln
- Investments in renewable energies: Euro 6.5 mln
- Investments in land and buildings: Euro 1.6 mln
- Investments in hardware and software: Euro 0.6 mln
- Other: Euro 0.6 mln

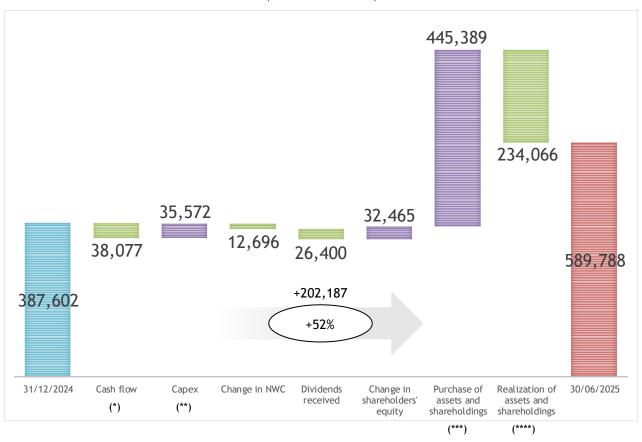
<sup>(\*)</sup> Excluding network extension in new urbanized areas that according to IAS are considered as operating costs and not capital expenditures.

<sup>(\*\*)</sup> Investments in intangible assets and in tangible assets (excluded realizations, investments in associated and investments relative to the application of IFRS 16 accounting principle).



#### Net financial position and cash flow





<sup>(\*)</sup> Cash flow = net result + depreciation and amortization + losses from asset disposals - income from equity investments - the result of companies consolidated using the equity method; (\*\*) Investments in tangible and intangible assets;

<sup>(\*\*\*)</sup> Acquisition of AP Reti Gas North for Euro 430.0 mln + acquisition of a 9.8% stake in Asco Power for Euro 12.0 mln + acquisition of a 1.6% stake in Herabit for Euro 3.4 mln; (\*\*\*\*) Proceeds from the sale of the 25% stake in EstEnergy.



#### Financial debt

(Thousand of Euro) (*)	30/06/2025	31/12/2024	Chg	Chg %
Long term financial borrowings	368,506	229,824	138,682	+60%
Current position of long term financial borrowings	57,773	56,688	1,085	+2%
Long term bond loans	146,053	78,805	67,248	+85%
Current position of bond loans	7,619	7,606	13	+0%
Short term financial borrowings	5,999	10,817	(4,818)	-45%
Total financial debt	585,950	383,740	202,210	+53%
Fixed rate borrowings	242,302	157,954	84,348	+53%
Floating rate borrowings	343,648	225,786	117,862	+52%

6M 2025 average cost of debt: 3.08% (vs 12M 2024 rate: 3.39%)

 $<sup>(\</sup>mbox{\ensuremath{^{\prime}}})$  Data refer to only companies consolidated with full consolidation method.



Companies consolidated with full consolidation method

Disclaimer



