



# **PRESS RELEASE**

eXyond signs a contract worth almost Euro 100,000 with a truck company from Campania for geolocalisation and data analysis services in the intermodal logistics sector

Milan, July 23, 2025

<u>Circle S.p.A.</u> ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics — announces that eXyond, a subsidiary of Circle Group, has signed an important contract with a company from Campania, already a long-term customer, for the extension of telematics and geolocalisation services. The contract, worth a total of almost Eur 100,000, provides for the extension of geolocation services on the consortium's vehicles, which will include 140 satellite tractors and 210 semi-trailers.

The 36-month contract enables the implementation of data integration services with TMS platforms, a key step in improving the efficiency and traceability of logistics operations. In addition, crucial issues such as fuel consumption and advanced diagnostics have been taken into account, with plans to activate new services on tractors to further monitor and optimise operations.

Luca Abatello, **CEO of Circle Group**, commented: 'This contract represents a further step forward in our strategy of growth and consolidation in the logistics and intermodal transport sector, as well as in telematic solutions for transport monitoring and dialogue with hubs. We are therefore proud to be a technology partner to leading companies, contributing innovative solutions to the transition towards more sustainable and efficient processes. In line with our '**Connect 4 Agile Growth**' business plan, we are constantly committed to the evolution of increasingly integrated KMASTER® and MILOS® solutions to meet the challenges of a constantly evolving sector.'

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Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.

The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different Milos® suites for various targets, the Extended Port Community System, the MasterSPED® and Milos® Global Supply Chain Visibility solutions for shipping, logistics, trade and industry, respectively, as well as StarTracking®, an airport-to-airport tracking solution. Completing the Supply Chain offering are 'Federative Services', offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plah.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**TrucK**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of ACCUDIRE, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and e-DDT.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

# Per ulteriori informazioni Circle S.p.A.

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