



PRESS RELEASE

Circle GROUP signs a major contract worth €250,000 for the development of the MILOS® MTO and TFP platforms with a leading intermodal transport operator in Northern Italy.

Milan, August 7, 2025

[Circle S.p.A.](#) ("CIRCLE" or the "Company") - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces the extension of its contract with a leading intermodal transport operator in Northern Italy.

The agreement, **worth €250,000**, provides for the evolution of the **MILOS® MTO and MILOS® TFP suite**, with a particular focus on the Business Intelligence component, and document digitalisation via **e-CMR / e-DDT and eFTI**. This 12 months contract renewal confirms Circle's commitment to developing increasingly advanced digital solutions that are capable of communicating with each other.

In particular, the project will focus on expanding the functionality of the **MILOS® MTO and MILOS® TFP (Transport Federative Platform) platforms**, with a focus on the adoption of innovative tools for real-time analysis of operational performance and intelligent management of logistics activities.

Thanks to the integration of **Milos BI® and Milos INTELLIGENCE®**, in particular **Optimal Planning**, it will also be possible to suggest efficient, effective travel solutions through routes that include sustainable, timely and interactive combinations. Customers will be able to monitor critical KPIs, reduce transit times, optimise routes and improve vehicle utilisation, with clear benefits.

At the same time, the evolution of the **MILOS® TFP platform** will enable the complete **digitalisation of document processes**, including electronic transport documents such as **e-CMR** for international journeys and **e-DDT** for domestic journeys, in full compliance with tax regulations, while ensuring security and traceability.

The adoption of the **eFTI platform**, which complies with European standards for electronic information exchange, will promote interoperability with logistics nodes and all stakeholders involved, thus contributing to more integrated, transparent and sustainable logistics.

In general, e-CMR and the digitalisation of consignment notes have been focused on for their



potential to reduce costs by up to **60%**, streamline document creation and management times by up to **60%**, and drastically reduce the use of printed paper in a green perspective.

*'This contract extension is a clear confirmation of the market's alignment with our vision of increasingly **connected, intelligent and sustainable logistics**,' said Luca Abatello, President and CEO of Circle Group. 'We are excited to accompany a leading operator in the digital evolution of its operations, providing our most advanced solutions for efficient and sustainable supply chain management, in line with the objectives of our **"Connect 4 Agile Growth"** business plan.'*

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the [Log@Sea](#) business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along



*global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).*

*Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.*

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

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