



PRESS RELEASE

Circle GROUP: new contract worth €140,000 for the advanced digitalisation of logistics and intermodal services with a major Italian company operating in truck service and intermodal logistics

Milan, September 2, 2025

[Circle S.p.A.](#) ("CIRCLE" or the "Company") - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces the signing of a **new contract worth €140,000** with a leading Italian company that has been operating for over 60 years in **truck service and intermodal logistics**, with a strong presence throughout the country and constantly evolving towards increasingly digital and integrated operating models.

The agreement further strengthens Circle Group's role as an enabler of **digital transition in the world of transport and supply chains**, thanks to interoperable, scalable solutions that are fully compliant with European regulations. The project involves the adoption of the **LogIN Business** and **MILOS® TFP platforms**, with the aim of transforming the entire operational and document management process into a fully digital, efficient and integrated one. At the heart of the initiative is the **dematerialisation of transport documents** through the introduction of e-CMR and e-DDT with digital signatures, enabling the complete digitalisation of the document cycle, accessible both via the web and through a dedicated app for drivers.

Interoperability with logistics hubs (ports, freight villages, airports and terminals) is also strategic, enabling the automation of incoming and outgoing information flows, as well as simplified management of arrival notifications with qualified ETA calculation. The system is able to receive real-time reports on critical events that may affect operations, such as strikes or accidents.

The project includes **integration with the management systems (ERP and TMS) already in use by customers and shippers**, ensuring operational continuity, reduction of manual errors and overall process optimisation. Digital dialogue with **railway agencies** is also planned,



including the adoption of interoperable digital documents (e-CIM, H30, EDIGES) related to combined transport, and future interoperability with maritime agencies, thus completing an advanced intermodal vision.

The **MILOS® ecosystem** ensures centralised and natively integrated management, reducing the need for software customisation and ongoing maintenance by the customer, thanks to full compatibility with standards and third-party solutions.

To complete the supply, **advanced telematic services** for fleet management have also been activated, covering tolls in 17 European countries, as well as real-time monitoring of vehicles, trailers, goods and environmental conditions, including fuel, temperature and safety checks. With this project, Circle Group further strengthens its commitment to **supporting digital innovation in intermodal logistics chains**, offering concrete tools to improve efficiency, sustainability and operational competitiveness.

*"With this new contract, we are further strengthening our mission: to support the digital transformation of European logistics through a federated, interoperable and natively integrated ecosystem. Our solutions enable industry players to successfully address regulatory, technological and environmental challenges, reducing complexity and increasing value generated throughout the logistics chain, in line with the objectives of the **"Connect 4 Agile Growth"** business plan,"* said **Luca Abatello**, CEO of Circle Group.

This press release is available in the Investor Relations section of the website www.circlegroup.eu and on www.1info.it.

*Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.***

*In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.*

*The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as*



inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the [Log@Sea](#) business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

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