

Edgewater Wireless Signs Distribution Partnership with Optima Networks

Partnership solidifies distribution of next generation WiFi3 solutions in BENELUX

November 4, 2016 Ottawa, Canada & Antwerp, Belgium - Edgewater Wireless Systems Inc. ([YFI](#); [TSX.V](#)), the developer of WiFi3™ multi-channel WiFi technology, is pleased to introduce Optima Networks as the newest distributor of Edgewater Wireless WiFi products and wireless solutions for Belgium, Luxemburg and Netherlands (BENELUX).

Optima Networks focuses on state-of-the-art network components to deliver enhanced network infrastructures. Based in Antwerp, Optima Networks works closely with leading global wireless equipment manufacturers and maintains an exclusive, high value product and solutions portfolio that offers both value and quality. The company is headquartered in Belgium and supports over 80 partners and customers throughout the European Union. The partnership with Optima Networks will expand Edgewater Wireless representation in the BENELUX region.

“Optima is tremendously pleased to partner with Edgewater Wireless to bring WiFi3™ technology to our customers and partners. We’ve watched the trend and have identified the fastest growing issues in wireless networking are WiFi interference and wireless network congestion. Edgewater Wireless WiFi3™ Multi-Channel Single-Radio (MCSR) solutions solve these contentious issues for network owners and managers.” said Benoit Bergers, CEO of Optima Networks “Our customers rely on us to offer new, innovative wireless products and solutions. With increasing data demand and interference killing WiFi network performance, WiFi3™ is the only WiFi solution we’ve seen which is capable of delivering increased user capacity across multiple channels on the same radio simultaneously – this is critical to solving high density WiFi.”

Edgewater Wireless WiFi3™ technology is designed to solve critical issues for WiFi and wireless networks – interference and high-density. WiFi3™ is the only MCSR wireless technology to have multiple, concurrent channels of transmit and receive from a single WiFi radio. Edgewater’s next generation wireless technology is positioned to revolutionize wireless network design and deployment beyond the unlicensed wireless spectrum to include OFDM applications and other emerging wireless standards. WiFi3™ is backed by over 20 patents and offers a suite of access point products, as well as, OEM licensing opportunities for select partners.

“Edgewater Wireless continues to expand our presence in the European Union and beyond. We are building a strong partner ecosystem. Optima Networks is blazing a new trail for Edgewater Wireless in the BENELUX region and we are quite pleased to have them representing Edgewater Wireless.” said Andrew Skafel, President and CEO at Edgewater Wireless “Working with Optima Networks, Edgewater Wireless is aligned with a progressive partner with extensive experience with new and innovative WiFi and wireless technologies and we’re excited to work with them to grow our market in the EU.”

Edgewater’s WiFi3™ powered technology is the best Wi-Fi solution for carriers, service providers and systems integrators to address the evolving issues of interference, capacity and high-density which is stretching WiFi to its breaking point. Edgewater’s patented technology solves the high-density problem while also significantly reducing the equipment investment and operating costs for new network deployments.

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About Optima Networks

Optima Networks was founded end of 1999 by Benoit Bergers, in order to build distribution of high-end technology products of what now is known as the company MRV, in Belgium.

These products, and the technological developments they were the result of, required such a specialized knowledge and experience, that none of the distributors at that moment were able to deliver. Quite rapidly the range of products of MRV was extended with AXIS CD-towers and Allied Telesis switches and media convertors, to grow ultimately to the product portfolio Optima offers today.

Optima Networks also invested in personnel, and is proud to service the market with collaborators with a proven service-record in the Value Added Distribution

About Edgewater Wireless Systems Inc.:

Edgewater Wireless develops and commercializes leading edge technologies and intellectual property for the communications market. Edgewater Wireless delivers advanced product solutions designed to meet the high-density, high quality of service (QoS) and high-reliability needs of service providers and their customers. Leveraging over twenty (20) patents, Edgewater's WiFi3™ is redefining WiFi technology with its wide-band, multi-channel radio and high-capacity Access Point solutions, and delivering next generation WiFi, today.

The best solution for High-Density WiFi networks, Edgewater Wireless WiFi3 powered access point products enable innovative service providers to plan, build and deploy reliable, high-capacity services (like VoWiFi) for high-density wireless data demand in any environment.

Do more with less! Fewer access points delivering high quality service at a lower overall deployment cost make our patented WiFi3™ technology the right choice for your next WiFi network. Explore the evolution of Wi-Fi at www.EdgewaterWireless.com

Forward-Looking Statements

This news release contains forward-looking statements and forward-looking information within the meaning of applicable securities laws. The use of any of the words "expect", "anticipate", "continue", "estimate", "objective", "ongoing", "may", "will", "project", "should", "believe", "plans", "intends" and similar expressions are intended to identify forward-looking information or statements. Although Edgewater Wireless believes that the expectations and assumptions on which such forward-looking statements and information are based are reasonable, undue reliance should not be placed on the forward looking statements and information because Edgewater Wireless can give no assurance that they will prove to be correct. By its nature, such forward-looking information is subject to various risks and uncertainties, which could cause Edgewater Wireless' actual results and experience to differ materially from the anticipated results or expectations expressed. These risks and uncertainties, include, but are not limited to access to capital markets, market forces, competition from new and existing companies and regulatory conditions. Readers are cautioned not to place undue reliance on this forward-looking information, which is given as of the date it is expressed in this news release or otherwise, and to not use future-oriented information or financial outlooks for anything other than their intended purpose. Edgewater Wireless undertakes no obligation to update publicly or revise any forward looking information, whether as a result of new information, future events or otherwise, except as required by law.

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