

Edgewater Wireless Launches WiFi Pilot at Major Entertainment Venue in New York City

Participation in CableLabs UpRamp Accelerator Program Launches Pilot Project for WiFi3™ Technology

Ottawa, Canada, April 20, 2017 -- [Edgewater Wireless Systems Inc. \(YFI; TSX.V\)](#), a wireless innovation company and the developer of WiFi3™ the industry's first multi-channel technology for high-density WiFi and IOT applications announced today that it will deploy its latest Gen2 high density access point products in a paid pilot project at one of New York City's most well-known entertainment venues. The WiFi pilot project is the direct result of Edgewater's continued participation in CableLabs-sponsored UpRamp Fiterator, an accelerator program designed to connect a select group of emerging products and technology to 58 of the world's leading cable operators.

"New York City is the largest and most densely populated city in North America which poses significant challenges for WiFi networks, especially in high traffic areas such as large entertainment venues," said Andrew Skafel, President & CEO of Edgewater Wireless. "This pilot is a significant opportunity to validate the use of WiFi3 technology in a high-density environment to improve the quality of service in a large venue setting. We are confident that this pilot project will demonstrate the strength and scope of what WiFi3 can bring to high density WiFi in large venues."

As part of this pilot project, Edgewater Wireless will supply our EAP3031 Access Points Powered by WiFi3, controllers, technical services and testing gear and will generate revenues of approximately \$100,000. The pilot project is expected to commence in April 2017 and take several weeks to complete. Data will be collected during the testing period and evaluated against specific criteria set by the customer. While the pilot project will be conducted in a single venue, the customer commissioning the project owns and operates multiple venues which span four of the largest entertainment markets in North America.

"Entertainment Venues, Stadiums and Concert Halls are high density locations ideally suited for WiFi3. The number of devices and people and the vast amount of data, require a solution that maximizes use of the WiFi spectrum." Said Eric Smith, VP of Product at Edgewater Wireless "One of our goals with this pilot project is to maximize the use of the spectrum using fewer access points and more channels per radio. Better WiFi starts with a more efficient access point which is what WiFi3 is designed to do."

Globally, the market for stadium WiFi is more than 5,000 locations with the potential of between 250 and 2000 access points per venue. In addition to this, major theatre and concert venues number over 3000 around the world with smaller venues and conference centers numbering in the 10s of thousands. These high-density locations are all suited for a multi-channel WiFi solution Powered By WiFi3

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Edgewater Wireless Contact:

Matt Massey
VP, Marketing
T: +1 613-797-9628
E: mattm@edgewaterwireless.com
W: www.edgewaterwireless.com

Rob Fink
Hayden IR
T: 646-415-8972
E: Rob@haydenir.com
W: www.haydenir.com

About Edgewater Wireless Systems Inc.:

Edgewater Wireless develops and commercializes leading edge technologies and intellectual property for the communications market. Edgewater Wireless delivers advanced product solutions designed to meet the high-density, high quality of service (QoS) and high-reliability needs of service providers and their customers. Leveraging over twenty (20) patents, Edgewater's WiFi3™ is redefining WiFi technology with its wide-band, multi-channel radio and high-capacity Access Point solutions, and delivering next generation WiFi, today.

Edgewater's patented technology solves the high-density WiFi problem while also significantly reducing the equipment investment and operating costs for new network deployments. High density areas such as universities, airports, arenas and office complexes could realize substantial savings and WiFi reliability by utilizing Edgewater's solutions.

The best solution for High-Density WiFi networks, Edgewater Wireless WiFi3™ powered access point products enable innovative service providers to plan, build and deploy reliable, high-capacity services (like VoWiFi) for high-density wireless data demand in any environment.

Do more with less! Fewer access points delivering high quality service at a lower overall deployment cost make our patented WiFi3™ technology the right choice for your next WiFi network.

Explore the evolution of Wi-Fi at www.EdgewaterWireless.com

Forward-Looking Statements

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