ZIGNAGO VETRO

Interim Financial Report
31 March 2024

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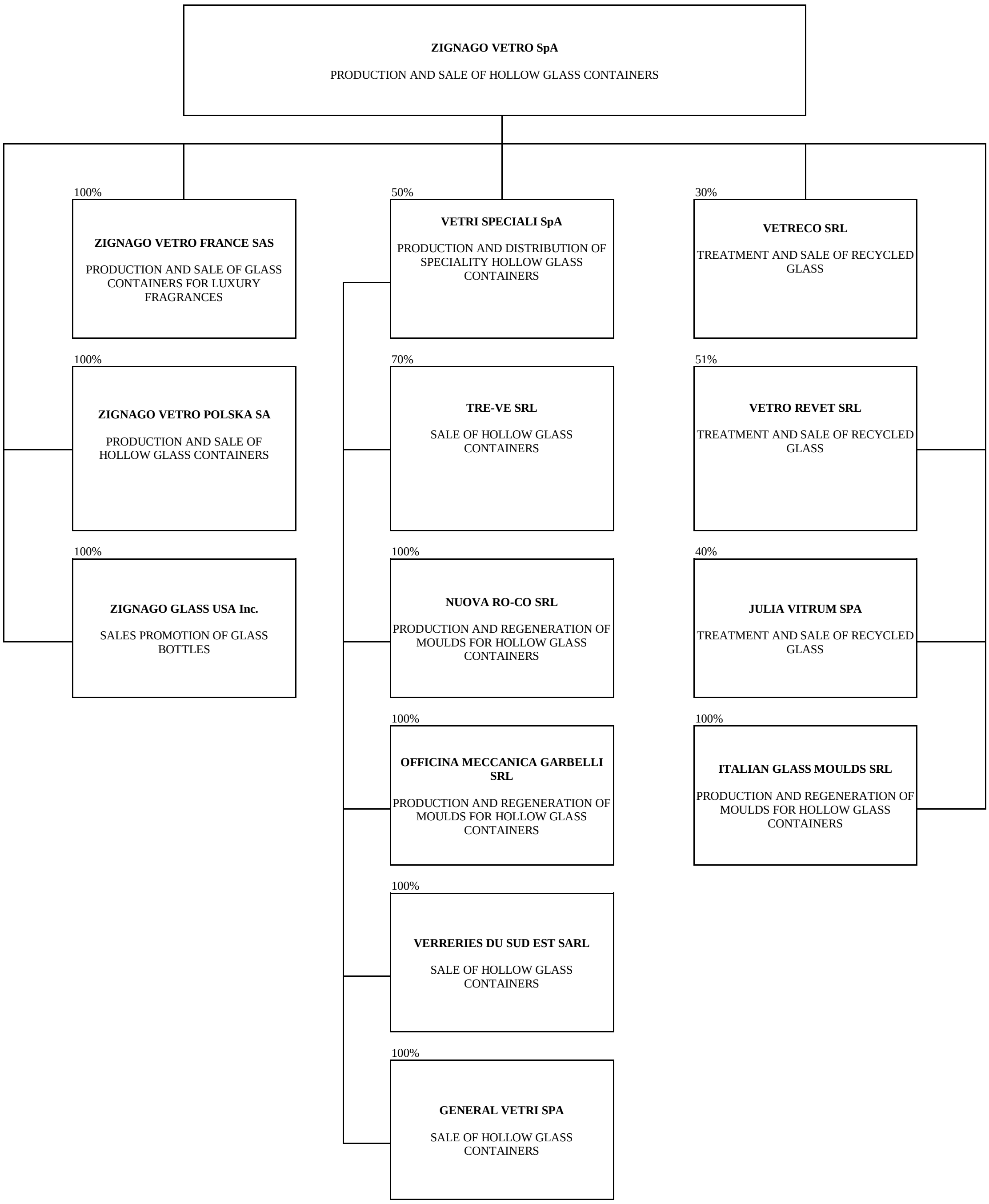
Zignago Vetro SpA
Registered office: Italy - Fossalta di Portogruaro (VE), Via Ita Marzotto No. 8
Share Capital approved Euro 8,932,000 Share Capital fully paid-in Euro 8,926,308
Tax and Venice Company Register No.: 00717800247
Company Duration: 31 December 2100

www.zignagovetro.com

Zignago Vetro Group Structure

AT 29 APRIL 2024

ACTIVITIES AND SHAREHOLDINGS



Company Bodies

Board of Directors
in office for the three-year period 2022 - 2024

chairperson
Nicolò Marzotto

vice chairperson
Franco Moscetti

chief executive officer
Biagio Costantini

directors
Alessia Antonelli
Roberta Benaglia
Ferdinando Businaro
Giorgina Gallo
Daniela Manzoni
Gaetano Marzotto
Luca Marzotto
Stefano Marzotto
Barbara Ravera

Control, Risks and Sustainability Committee

Alessia Antonelli
Luca Marzotto
Giorgina Gallo

Remuneration Committee

Daniela Manzoni
Stefano Marzotto
Franco Moscetti

Committee for Transactions with Related Parties

Alessia Antonelli
Barbara Ravera
Roberta Benaglia

Lead Independent Director

Franco Moscetti

Board of Statutory Auditors
in office for the three-year period 2022 - 2024

statutory auditors
Alberta Gervasio - chairperson
Carlo Pesce
Andrea Manetti

alternate auditors
Cesare Conti
Roberta Tognin

Supervisory Board

Alessandro Bentsik - chairperson
Massimiliano Agnetti
Nicola Campana

Independent Audit Firm
for the 2016 - 2024 period

KPMG SpA

Management
chief financial officer
Cristiano Bonetto

corporate director and investor relations manager
Roberto Celot

commercial directors
Biagio Costantini (ad Interim)
Stefano Bortoli

industrial director
Sergio Pregliasco

Directors' Report

THE ZIGNAGO VETRO GROUP

The Zignago Vetro Group operates in the production and marketing of high quality hollow glass containers prevalently for the Food and Beverage, Cosmetics and Perfumery and “Specialty Glass” sectors (highly customised glass containers in small batches, typically used for wine, liquors and oils).

The Group operates in the market with a business-to-business model, supplying containers to its clients, which are then used in their respective industrial activities. Specifically, in the Italian market, the Group is one of the leading producers and distributors of glass containers for the food and beverage sector, while at international level it has a strong market share in the cosmetics and perfumery and specialty glass sectors.

The Interim Report for the period ended 31 March 2024 and 2023, unaudited, was prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (“IASB”) and approved by the European Union in accordance with Regulation No. 1606/2002 (“IFRS”).

The Interim Report at 31 March 2024 is prepared in accordance with IAS 34 “Interim Reporting” and Article 154-ter of the CFA, following the summary form permitted under the standard. This Interim Report therefore does not include all the information published in the annual report and must be read together with the financial statements at 31 December 2023 for full and complete disclosure of the Group accounts.

In particular, the accounting principles adopted for the preparation of the Interim Report for the period ended 31 March 2024 and 2023 are the same as those utilised for the consolidated financial statements of the Zignago Vetro Group for the year ended 31 December 2023 and were applied consistently for all periods presented, except for the adoption of the new standards, amendments and interpretations approved by the IASB and approved for adoption in Europe and obligatory for accounting periods beginning 1 January 2022.

We recall that IFRS 11 - Joint arrangements, applicable for the Group from 1 January 2014, replaces IAS 31 Interests in Joint Ventures and SIC 13 Jointly Controlled Entities – Non-Monetary Contributions by Venturers, and identifies, on the basis of the rights and obligations of the participants, two types of agreements - joint operations and joint ventures - and governs the consequent accounting treatment to be adopted for recognition in the financial statements, removing the option to consolidate jointly controlled companies proportionally and requiring jointly controlled companies defined as joint ventures to be recognised using the equity method.
In the Consolidated Financial Statements to the Interim Report for the period ended 31 March 2024 and for the comparative financial statements at 31 March 2023 and the annual financial statements at 31 December 2023, the Group recognised the investments held in Vetri Speciali, Vetreco and Julia Vitrum, which are classified as joint ventures, under the equity method, instead of the proportional consolidation method.
However, in the Directors’ Report the figures (and the subsequent comments) are based on the “management view of the Group business”, which provides for the proportional consolidation of joint ventures, in continuity with the accounting policies adopted until 31 December 2013. These figures however must not be considered as an alternative to those provided for by IFRS, but rather exclusively for supplementary disclosure and reflective of management’s view of the business.

For this purpose, a reconciliation of the Balance Sheet and of the Income Statement, prepared according to IFRS in force from 1 January 2014 and those in force at 31 December 2013, is provided in the Directors' Report.

Pursuant to CONSOB communication DEM 6064293 of 28 July 2006 and ESMA/2015/1415 recommendations on alternative performance indicators utilised by the Parent - which although not specifically defined by IAS/IFRS are considered particularly useful to monitor the business performance - we provide the following information:

- net financial debt is defined by the Company as the sum of current loans and borrowings, liquidity and non-current loans and borrowings. This net figure is the same as the net financial position as per CONSOB communication No. DEM/6064293 of 28 July 2006;
- value of production: the Company defines this as the arithmetical sum of revenues, the change in finished products, semi-finished products, and work-in-progress and the internal work capitalised;
- value added: the Company defines this as the difference between value of production and raw materials consumed (purchase costs plus or minus the change in raw materials and service costs);
- EBITDA: the Company defines this as a difference between value added and personnel expense (including those of temporary workers), plus the effect of the measurement of joint ventures using the equity method. EBITDA is a measure utilised by the issuer to monitor and measure operating performance although not an accounting measure as per IFRS. The measurement criteria of this indicator may not be in line with that utilised by other entities and therefore it may not be entirely comparable. Within this context the issuer utilised a calculation model in line with its core business which included the effects deriving from the application of IFRS 11. The Company considers the results deriving from its equity investments in joint ventures as operating items and non-financial items of the Group's business, related to a clearly defined investment strategy and as such classified within the Group's interim operating results;
- EBIT: the Company defines this as the difference between EBITDA and depreciation & amortisation of tangible assets plus provisions & write-downs, including allowance for bad debts;
- Operating profit: this performance measure is also contained in IFRS and is defined as the difference between EBIT and the net balance of non-recurring operating costs and income. We point out that this latter item includes incidental income and costs, capital gains and losses on sales of assets, insurance compensation, grants, and other minor positive and negative items;
- free cash flow: the Company defines this as the sum of the cash flows from operating activities and cash flows from investing activities.

The figures reported in this Interim Report, if not otherwise stated, are expressed in thousands of Euro in the financial statements and in millions of Euro in the Explanatory Notes, excepted where otherwise stated.

* * * * *

The Zignago Vetro Group, according to management's view, operates through seven Business Units, each being a separate legal entity. Given this, information concerning the operating performance of the various operating and geographical segments (segment reporting under IFRS 8) is included in the illustration of the financial reporting data for each company and is an integral part of this Directors' Report.

Segment reporting which coincides with the various legal entities is provided below, independently of the respective consolidation method applied.

Disclosure by region is not considered appropriate for the Group.

The operating segments ("Business Units") are identified as follows:

- Zignago Vetro SpA: this Business Unit carries out the production of glass containers for food and beverages and for cosmetics and perfumery;
- Zignago Vetro Polska SA: this Business Unit undertakes the production of a wide range of customised products for cosmetic and perfumery containers and also for food and beverage niche markets worldwide;
- Zignago Vetro France SAS: this Business Unit carries out the production of glass containers for perfumes;
- Vetri Speciali SpA: this Business Unit includes the production of specialty containers, principally for wine, spirits, vinegar and olive oil;
- Zignago Glass USA Inc.: this Business Unit carries out the sales promotion of glass containers for food and beverages and for cosmetics and perfumery on the American continent;
- Tre-Ve Srl, Verreries du Sud Est and General Vetri Spa: this Business Unit is engaged in the marketing of glass containers, mainly in Italy;
- Vetreco Srl, Vetro Revet Srl and Julia Vitrum SpA: these Business Units are engaged in the processing of raw glass into secondary raw material ready for use by glassmakers.
- Nuova RO-CO Srl, Officina Meccanica Garbellini Srl and Italian Glass Moulds Srl: this Business Unit is engaged in the marketing and regeneration of glass container moulds.

The consolidation scope of the Zignago Vetro Group at 31 march 2024 and 2023 was as follows:

- Zignago Vetro SpA (parent)

The companies consolidated using the line-by-line method are as follows:

- Zignago Vetro France SAS
- Zignago Vetro Polska S.A.
- Zignago Glass USA Inc.
- Vetro Revet S.r.l.
- Italian Glass Moulds S.r.l. – Entry into the consolidation scope from 01.10.2022.

The companies valued under the equity method are the following:

- Vetri Speciali SpA and its subsidiaries Tre-Ve Srl, Verreries du Sud Est Sas, Nuova Ro-Co Srl, Officina Meccanica Garbellini Srl and General Vetri Spa
- Vetreco Srl
- Julia Vitrum SpA

The basis of consolidation and measurement criteria, including the equity investments held by Zignago Vetro S.p.A. are outlined in the paragraph "accounting principles and measurement criteria" in the notes to the consolidated financial statements.

In the Directors' Report, as previously stated, the figures are based on the "management view of the Group business", which provides for the proportional consolidation of joint ventures, in continuity with the accounting policies adopted until 31 December 2013.

Events in the first three months of 2024

Distribution of dividends

The Shareholders' Meeting of Zignago Vetro SpA on 29 April 2024 approved the distribution of a dividend of Euro 0.75 per share, totalling Euro 66.4 million, with payment date of 15 May 2024.

Treasury shares

On 29 April 2024, the Shareholders' Meeting of Zignago Vetro SpA revoked, for the part not executed, the resolution granted in favour of the Board of Directors to purchase and sell treasury shares, as approved by the Shareholders' Meeting of 4 May 2023 and authorised the Board of Directors to purchase and sell treasury shares for a maximum number not exceeding the total nominal amount, including any shares held by subsidiaries, corresponding to one-fifth of the share capital. The new authorisation is proposed for a period of 18 months, commencing from 29 April 2024. The minimum purchase price shall not be less than 20%, and the maximum price not more than 20%, of the share price registered on the trading day prior to each transaction; the sale price shall not be 20% higher or lower than the share price registered on the trading day prior to each transaction. These price limits will not be applied where the sale of shares is to employees, including management, executive directors and consultants of Zignago Vetro and its subsidiaries in relation to incentive stock option plans.

In Q1 2024, 34,810 shares were purchased.

At 31 March 2024, the company still had in portfolio 818,643 treasury shares, corresponding to 0.9165% of the share capital, purchased for Euro 7.92 million.

Share-based payments

The fair value at the grant date of the incentives recognised in equity-settled share-based payments granted to employees is usually recognised as a cost, with a corresponding increase in equity, over the period during which employees obtain the right to the incentives. The amount recognised as an expense is adjusted to reflect the actual number of incentives for which the conditions for remaining in service have matured and consequentially non-market results, so that the final amount recognised as an expense is based on the number of incentives that meet the above conditions on the vesting date. In the case of incentives recognised in share-based payments whose conditions are not to be considered as vesting, the fair value at the grant date of the share-based payment is measured to reflect these conditions. With reference to the non vesting conditions, any differences between the assumptions at the grant date and the effective date will not produce any impact in the financial statements. The fair value of the amount to be paid to employees in respect to the share revaluation rights, settled in cash, is recognised as an expense with a corresponding increase in liabilities over the period during which employees mature the unconditional right to receive the payment. The liability is measured at each reporting date and at the settlement date based on the fair value of the revaluation rights of the shares. Any changes in the fair value of the liability are recognised to profit or loss for the year.

Currently an incentive plan called the “2019-2021 Stock Option Plan” is in place. This is available to the Company’s Chairman and Chief Executive Officer and senior executives of the Company’s internal executive committee, as approved by the Shareholders’ Meeting. The Plan stipulates the free assignment to beneficiaries of options for the paid subscription and/or purchase of a maximum 1,320,000 ordinary shares of the Company, in the ratio of one share per option, according to the terms and conditions of the Plan. These options may be exercised by the Beneficiaries on condition that, in the period between October 1 and December 31, 2021, the average official closing price of the ordinary shares of the company is equal to or above Euro 9.70. The vesting period, during which the assigned options may not be exercised, is fixed between the allocation date and the maturation date of the options. The Plan duration is until 31 December 2024. As regards the effects from the conclusion of the administration and/or employee relationship of the beneficiaries of the 2019-2021 Stock Option Plan and for further information, reference should be made to the disclosure document prepared as per Article 84-bis and Scheme 7 of Annex 3A of the Issuers’ Regulation, available on the company website at www.gruppozignagovetro.com, Corporate Governance section.

On 1 January 2022, the vesting period of the 2019-21 Stock Option Plan concluded, following which, having met the requirements set out in the respective Regulations approved by the Shareholders' Meeting on 2 May 2019, a total of 1,319,996 option rights were granted to 9 beneficiaries, executive directors and senior executives, which, where exercised, permit the subscription of an equal number of newly issued shares, equating to approx. 1.5% of the share capital.

At the date of this report, a Share incentive plan, approved by the Shareholders’ Meeting of 28 July 2022, is also in place, called the “2022-2024 Performance Shares Plan”, reserved for the Chief Executive Officer and the senior executives of the company, based on the free granting of options to receive shares of the company, subject to the achievement of specific operating result and sustainability targets. This Plan overall concerns 109,500 ordinary shares of the company and has a vesting period from 1.1.2022 to 31.12.24.

Zignago Group operating performance

The **Beverage and Food** containers sector continued in the first quarter to feature weak market demand, impacted by the general economic uncertainty and continued destocking, particularly among the large-scale retailers. This stemmed also from weakening end consumption and particularly on a number of market segments, including wine and spirits. These factors have shaped the entire domestic market and the broader European market.

Against this backdrop, the Group companies - while still operating below full capacity - were however able to tap into market opportunities, reporting higher sales volumes than the average for the second half of 2023.

Cosmetics and Perfumery global market demand showed some signs of weakness, in particular among the major cosmetics and premium perfumery brands. In the other market segments and particularly for skin-care, demand however remained buoyant, with volumes substantially holding up.

Although operating against this backdrop of slowing demand and underused production capacity, the Zignago Vetro Group was able to maintain good results, thanks in part to the specific nature and strengths of its business model.

In order to better illustrate the performance, as previously stated, the figures are based on the "management view of the Group business", which provides for the proportional consolidation of joint ventures, as permitted by the accounting standards in force until 31 December 2013.

According to "management's view" therefore, consolidated revenues of the Zignago Vetro Group for the first quarter of 2024 amounted to Euro 158.2 million (-20.1% on the same period of the previous year: Euro 197.9 million).

Materials and external services, including changes in inventories and internal production of fixed assets, amounted to Euro 95.8 million compared to Euro 113.2 million in Q1 2023 (-15.3%), accounting for 60.6% of revenues compared to 57.2% in the same period of the previous year.

Personnel expense amounted to Euro 28.0 million, compared to Euro 27.7 million in Q1 2023 (+1.0%). The percentage on revenues increased from 13.8% to 18.1%.

EBITDA was Euro 34.4 million (Euro 57.0 million in Q1 2023), decreasing 39.7% on the same period of 2023. This is a 21.8% revenue margin, compared to 28.8% in the same period of 2023.

Consolidated EBIT amounts to Euro 16.8 million, decreasing 57.8% on Euro 39.9 million for Q1 2023, with a 10.6% revenue margin (compared to 20.1%).

The consolidated operating profit in the first quarter of 2024 decreased 57.8% on the same period of the previous year (Euro 17.2 million, compared to Euro 40.8 million) - with a 10.9% margin compared 20.6%.

Unrealised exchange rate differences concern the adjustment to the period-end exchange rate of the loan in Euro granted by Zignago Vetro to the subsidiary Zignago Vetro Polska SA.

The consolidated net profit was Euro 11.8 million compared to Euro 29.7 million in the same period of 2023 (-60.2%). The margin was 7.5%. The tax-rate decreased from 22.6% in the first quarter of 2023 to 22.2% in the first quarter of 2024.

The cash flow generated from the net profit in the period and amortisation/depreciation amounted to Euro 29.0 million compared to Euro 46.7 million in the same period of the previous year (-+37.8%).

The key data of the reclassified consolidated income statement of the Zignago Vetro Group in Q1 2024 and the previous year, prepared based on management's view as described previously, are reported below.

	Q1 2024		Q1 2023		Changes
	Euro thou.	%	Euro thou.	%	%
Revenues	158,265	100.0%	197,987	100.0%	(20.1)%
Changes in finished and semi-finished products and work in progress	(4,680)	(3.0)%	2,376	1.2%	n.a.
Internal production of fixed assets	1,398	0.9%	572	0.3%	n.a.
Value of production	154,983	97.9%	200,935	101.5%	(22.9)%
Cost of goods and services	(92,566)	(58.5)%	(116,170)	(58.8)%	(20.3)%
Value added	62,417	39.4%	84,765	42.8%	(26.4)%
Personnel expense	(27,983)	(17.7)%	(27,705)	(13.9)%	1.0%
EBITDA	34,434	21.8%	57,060	28.8%	(39.7)%
Amortisation & depreciation	(17,230)	(10.9)%	(17,031)	(8.6)%	1.2%
Accruals to provisions	(357)	(0.2)%	(149)	(0.1)%	139.6%
EBIT	16,847	10.6%	39,880	20.1%	(57.8)%
Net recurring non-operating income	373	0.2%	934	0.5%	(60.1)%
Operating Profit	17,220	10.9%	40,814	20.6%	(57.8)%
Net financial expense	(2,274)	(1.4)%	(2,462)	(1.3)%	n.a.
Net exchange rate gains/(losses)	144	0.1%	125	0.1%	n.a.
Profit before taxes	15,090	9.5%	38,477	19.4%	(60.8)%
Income taxes *(Tax-rate 2024: 22.2%)* *(Tax-rate 2023: 22.6%)*	(3,348)	(2.1)%	(8,695)	(4.5)%	(61.5)%
(Profit) Loss non-con. int.	49	0.0%	(127)	(0.1)%	(138.6)%
Group Profit	11,791	7.5%	29,655	15.0%	(60.2)%

The breakdown of **consolidated revenues** for Q1 2024 and 2023 are shown below:

(Euro thousands)	Q1 2024	Q1 2023	Change %
Zignago Vetro SpA	82,823	109,749	(24.5)%
Zignago Vetro France S.a.s.	20,746	20,979	(1.1)%
Vetri Speciali SpA (*)	34,464	49,138	(29.9)%
Zignago Vetro Polska S.a.	23,727	22,698	4.5%
Zignago Glass USA Inc.	993	550	80.5%
Vetro Revet Srl	4,689	4,481	4.6%
Vetreco Srl (*)	2,842	3,499	(18.8)%
Julia Vitrum SpA (*)	3,268	3,142	4.0%
Italian Glass Moulds Srl	1,018	1,016	0.2%
Total aggregate	174,570	215,252	(18.9)%
Elimination of inter-company revenues	(16,305)	(17,265)	(5.6)%
Total consolidated	**158,265**	**197,987**	(20.1)%

* For Group share

Revenues breakdown by **geographic area**:

(Euro thousands)	Q1 2024	Q1 2023	Change %
Italy	102,922	135,808	(24.2)%
E.U.	45,959	49,793	(7.7)%
Other countries	9,384	12,386	(24.2)%
Total	**158,265**	**197,987**	(20.1)%

Group revenues outside Italy amounted to Euro 55.3 million, compared to Euro 62.2 million in the previous year (-11.0%) and account for 35.0% of revenues (first quarter of 2023: 31.4%).

(Euro thousands)	Q1 2024	Q1 2023	Change %
Zignago Vetro SpA	16,599	18,152	(8.6)%
Zignago Vetro France S.a.s.	16,924	19,075	(11.3)%
Zignago Vetro Polska S.a.	14,148	14,783	(4.3)%
Zignago Glass USA Inc.	814	390	108.7%
Vetri Speciali SpA (*)	6,858	9,779	(29.9)%
Total	**55,343**	**62,179**	(11.0)%
% of total revenues	28.0%	31.4%	

(*) For group share.

The **profit** in the first quarter of 2024 and 2023 was as follows:

(Euro thousands)	**Q1 2024**	**Q1 2023**	Change %
Zignago Vetro SpA	32,317	38,155	(15.3)%
Zignago Vetro France Sas	268	(815)	n.a.
Vetri Speciali SpA (*)	4,784	11,499	(58.4)%
Zignago Vetro Polska Sa	4,169	3,250	28.3%
Zignago Glass USA Inc.	161	(33)	n.a.
Vetro Revet Srl	(99)	259	n.a.
Vetreco Srl (*)	(189)	40	n.a.
Julia Vitrum Spa (*)	(220)	210	n.a.
Italian Glass Moulds Srl	(180)	(201)	(10.4)%
Total aggregate	41,011	52,364	(21.7)%
Consolidation adjustments	(29,269)	(22,582)	29.6%
(Profit) loss non-con. int.	49	(127)	n.a.
Group Profit	**11,791**	**29,655**	(60.2)%

(*) For group share.

The key data of the **reclassified consolidated income statement** of the Zignago Vetro Group in Q1 2024, in application of IFRS 11 and compared with the same quarter of the previous year is illustrated below.

	Q1 2024		**Q1 2023**		Changes
	Euro thou.	%	Euro thou.	%	%
Revenues	120,787	100.0%	146,521	100.0%	(17.6)%
Changes in finished and semi-finished products and work in progress	(6,936)	(5.7)%	2,713	1.9%	n.a.
Internal production of fixed assets	1,398	1.2%	572	0.4%	144.4%
Value of production	115,249	95.4%	149,806	102.2%	(23.1)%
Cost of goods and services	(69,056)	(57.2)%	(89,716)	(61.3)%	(23.0)%
Value added	46,193	38.2%	60,090	41.0%	(23.1)%
Personnel expense	(21,384)	(17.7)%	(21,348)	(14.6)%	0.2%
Equity-accounted Joint Ventures	4,375	3.6%	11,749	8.0%	(62.8)%
EBITDA	29,184	24.2%	50,491	34.5%	(42.2)%
Amortisation & depreciation	(13,951)	(11.6)%	(13,985)	(9.6)%	(0.2)%
Accruals to provisions	(251)	(0.2)%	(65)	(0.1)%	286.2%
EBIT	14,982	12.4%	36,441	24.9%	(58.9)%
Other income (charges)	209	0.2%	213	0.1%	(1.9)%
Operating Profit	15,191	12.6%	36,654	25.0%	(58.6)%
Net financial expense	(1,686)	(1.4)%	(2,166)	(1.5)%	(22.2)%
Net exchange rate gains/(losses)	127	0.1%	96	0.1%	32.3%
Profit before taxes	13,632	11.3%	34,584	23.6%	(60.6)%
Income taxes	(1,890)	(1.6)%	(4,802)	(3.3)%	(60.6)%
(Tax-rate 2024: 13.9%)					
(Tax-rate 2023: 13.9%.)					
(Profit) Loss non-con. int.	49	0	(127)	0	n.a.
Group Profit	11,791	9.8%	29,655	20.2%	(60.2)%

For a better understanding of the results for Q1 2024, stated in accordance with management's view, a reconciliation is provided below of the reclassified statement of profit and loss between the version which values the investments in joint ventures at equity and the version utilising the proportional consolidation method, as adopted by the Group until 31 December 2013.

		Proportional consolidation					
	31.03.2024 IAS/IFRS	Vetri Speciali SpA	Vetreco Srl	Julia Vitrum Spa	Adjustment to Parent principles	Neutralisation on JV using the equity criteria	31.03.2024 pre-IFRS 11 (management view)
	Euro thou.	Euro thou.	Euro thou.	Euro thou.	Euro thou.	Euro thou.	Euro thou.
Revenues	120,787	34,464	2,842	3,268	(2,941)	0	158,420
Changes in finished and semi-finished products and work in progress	(6,936)	1,780	60	416	0	0	(4,680)
Internal production of fixed assets	1,398	0	0	0	0	0	1,398
Value of production	115,249	36,244	2,902	3,684	(2,941)	0	155,138
Cost of goods and services	(69,056)	(20,345)	(2,779)	(3,482)	2,941	0	(92,721)
Value added	46,193	15,899	123	202	0	0	62,417
Personnel expense	(21,384)	(6,309)	(134)	(156)	0	0	(27,983)
Equity-accounted Joint Ventures	4,375	0	0	0	0	(4,375)	0
EBITDA	29,184	9,590	(11)	46	0	(4,375)	34,434
Amortisation & depreciation	(13,951)	(2,950)	(127)	(202)	0	0	(17,230)
Accruals to provisions	(251)	(106)	0	0	0	0	(357)
EBIT	14,982	6,534	(138)	(156)	0	(4,375)	16,847
Other income (charges)	209	129	0	35	0	0	373
Operating Profit	15,191	6,663	(138)	(121)	0	(4,375)	17,220
Net financial expense	(1,686)	(438)	(51)	(99)	0	0	(2,274)
Net exchange rate gains/(losses)	127	17	0	0	0	0	144
Profit before taxes	13,632	6,242	(189)	(220)	0	(4,375)	15,090
Income taxes	(1,890)	(1,458)	0	0	0	0	(3,348)
Consolidated profit	11,742	4,784	(189)	(220)	0	(4,375)	11,742
(Profit) loss non-con. int.	49	0	0	0	0	0	49
Group Profit	11,791	4,784	(189)	(220)	0	(4,375)	11,791

The **reclassified statement of financial position** of the Zignago Vetro Group at 31 March 2024, prepared according to management's view as described previously, is presented below in condensed form and compared with 31 March 2023 and 31 December 2023:

	31.03.2024		31.03.2023		31.12.2023	
	Euro thou.	%	Euro thou.	%	Euro thou.	%
Trade receivables	153,436		188,245		146,637	
Other receivables	24,701		35,012		31,413	
Inventories	187,262		140,442		192,197	
Current non-financial payables	(165,799)		(162,649)		(171,979)	
Payables on fixed assets	(15,659)		(10,097)		(14,214)	
A) Working capital	183,941	29.5%	190,953	31.6%	184,054	29.8%
Net tangible and intangible assets	391,804		371,840		388,478	
Goodwill	53,458		53,383		53,453	
Other equity investments and non-current	22,730		17,601		19,971	
Non-current provisions and non-financial payables	(28,454)		(29,865)		(28,632)	
B) Net fixed capital	439,538	70.5%	412,959	68.4%	433,270	70.2%
A+B= Net capital employed	623,479	100.0%	603,912	100.0%	617,324	100.0%
Financed by:						
Current loans and borrowings	126,298		114,344		116,988	
Cash and cash equivalents	(98,294)		(128,425)		(96,474)	
Current net debt	28,004	4.5%	(14,081)	(2.4)%	20,514	3.3%
Non-current loans and borrowings	194,019	31.1%	267,733	44.3%	207,391	33.6%
C) Net financial debt	222,023	35.6%	253,652	42.0%	227,905	36.9%
Opening Group equity	388,708		317,950		317,950	
Dividends paid	0		0		(53,261)	
Other equity changes	295		2,005		1,627	
Group Profit	11,791		29,655		122,392	
D) Closing equity	400,794	64.3%	349,610	57.9%	388,708	63.0%
E) Non-controlling interest equity	662	0.1%	650	0.1%	711	0.2%
D+E = Group Equity	401,456	64.4%	350,260	58.0%	389,419	63.1%
C+D+E = Total financial debt and equity	623,479	100.0%	603,912	100.0%	617,324	100.0%

Working capital decreased at 31 March 2024 by Euro 7.0 million compared to 31 March 2023 and by Euro 113 thousand compared to 31 December 2023.

In comparison to 31 March 2023, trade receivables decreased (-Euro 34.8 million), as did current non-financial payables (-Euro 3.1 million), payables on fixed assets (-Euro 5.6 million) and other receivables (-Euro 10.3 million), while inventories increased (+Euro 46.8 million).

The **net fixed capital** at 31 March 2024 increased on 31 December 2023 (+Euro 6.3 million), principally due to lower depreciation than investments in the period.

Zignago Vetro Group **capital expenditure** in the first quarter of 2024 totalled Euro 20.5 million (Euro 7.5 million in the first quarter of 2023). This related in particular to:

- **Zignago Vetro SpA** for Euro 5.7 million (Euro 2.9 million in the same period of 2023), mainly for the upgrading of plant, machinery and equipment and for the purchase of moulds;
- **Zignago Vetro France SAS** for Euro 0.9 million for the upgrading of plant and industrial equipment, including moulds. In the first quarter of 2023, investments of Euro 1 million were made;
- **Zignago Vetro Polska S.A**. for Euro 5.2 million, gross of the exchange rate effect of approx. Euro 0.4 million, principally for the completion of plant interventions; in the first quarter of 2023, investments of Euro 1 million were made;
- **Vetri Speciali SpA** (for its share) for Euro 8 million for the upgrading of industrial plant and equipment, including moulds and pallets (Euro 2.2 million in Q1 2023);
- **Vetro Revet Srl, Vetreco Srl, Julia Vitrum SpA,** (raw glass processing companies) for their share of Euro 0.2 million (Euro 0.3 million in 2023) concerns the maintenance and upgrading of plant and equipment.
- **Italian Glass Moulds Srl,** for its share of Euro 0.1 million concerning the maintenance and upgrading of plant and equipment.

Consolidated equity, inclusive of the profit for the period, amounted to Euro 400.8 million (31 December 2023: Euro 388.8 million). The increase of Euro 12.0 million is mainly due to the consolidated profit for the period (Euro 11.8 million) and other changes (Euro 0.2 million).

The **net financial debt** at 31 March 2024 was Euro 222.0 million, a decrease of Euro 5.9 million on 31 December 2023 and of Euro 31.6 million on 31 March 2023.

The **cash flow movements** affecting the consolidated net financial position in Q1 2024 and 2023 and in the previous full year, based on management's view, were as follows:

(Euro thousands)	**Q1 2024**	**Q1 2023**
Net financial debt at 1 January	**(227,905)**	**(283,997)**
Self-financing:		
- Group profit for the period	11,791	29,655
- amortisation & depreciation	17,230	17,031
- net change in provisions	(178)	172
- net gains (losses) from sale of property, plant and equipment	(21)	(25)
	28,822	**46,833**
(Increase)/decrease in working capital	(1,332)	(7,868)
Net investments in property, plant and equipment	(19,111)	(12,027)
Net investments in intangible assets	(5)	19
Decrease (increase) of other medium/long term assets	(2,759)	1,231
Sales prices of property, plant and equipment	21	25
	(23,186)	**(18,620)**
Free cash flow	**5,636**	**28,213**
Dividends distribution	0	0
Acquisition of equity investments	0	0
IFRS 16	0	0
Acquisition of treasury shares	(457)	(522)
Effect on equity of currency conversion of financial statements of foreign companies and other changes	703	2,654
	246	2,132
Increase of net financial debt	**5,882**	**30,345**
Net financial debt at 31 December	**(222,023)**	**(253,652)**

The table below shows the composition of the consolidated net financial position at 31 March 2024, compared to 31 March 2023 and 31 December 2023, calculated as per IFRS 11.

	(Euro thousands)		**31.03.202**	**31.03.202**	**31.12.202**
A.	Cash		75,510	103,777	67,994
B.	Other cash equivalents		0	0	0
C.	Other current financial assets		4,874	17,044	12,277
D.	**Liquidity**	**(A) + (B) + (C)**	80,384	120,821	80,271
E.	Current bank loans and borrowings		18,300	21,021	15,584
F.	Current portion of non-current financial debt		93,219	79,964	94,846
G.	**Current financial debt**	**(E) + (F)**	111,519	100,985	110,430
H.	**Net current financial debt**	**(G) - (D)**	31,135	(19,836)	30,159
I	Non-current loans and borrowings		141,937	236,013	158,382
J.	Debt instruments		0	0	0
K.	Trade payables and other non-current payables		0	0	0
L.	**Non-current financial debt**	**(I) + (J) + (K)**	141,937	236,013	158,382
M.	**Total financial debt**	**(H) + (L)**	173,072	216,177	188,541

The **reclassified statement of financial position** of the Zignago Vetro Group at 31 March 2024 according to IFRS in force, including the effects of applying IFRS 11, compared to 31 March and 31 December 2023 is shown below:

	31.03.2024		**31.03.2023**		**31.12.2023**	
	Euro thousands	%	Euro thousands	%	Euro thousands	%
Trade receivables	122,385		145,116		115,196	
Other receivables	45,856		46,853		22,912	
Inventories	151,404		115,483		157,954	
Current non-financial payables	(123,739)		(119,428)		(125,155)	
Payables on fixed assets	(9,612)		(8,322)		(11,393)	
A) Working capital	186,294	32.4%	179,702	31.7%	159,514	27.6%
Net tangible and intangible assets	275,055		279,833		276,662	
Goodwill	2,730		2,675		2,725	
Equity investments measured using the equity method	116,943		108,483		142,007	
Other eq. investments & non-current assets	7,942		11,057		11,473	
Non-current provisions and non-financial payables	(14,436)		(15,313)		(14,421)	
B) Net fixed capital	388,234	67.6%	386,735	68.3%	418,446	72.4%
A+B= Net capital employed	574,528	100.0%	566,437	100.0	577,960	100.0
Financed by:						
Current loans and borrowings	111,519		100,985		110,430	
Cash and cash equivalents	(80,384)		(120,821)		(80,271)	
Current net debt	31,135	5.4%	(19,836)	(3.5)%	30,159	5.2%
Non-current loans and borrowings	141,937	24.7%	236,013	41.7%	158,382	27.4%
C) Net financial debt	173,072	30.1%	216,177	38.2%	188,541	32.5%
Opening Group equity	388,708		317,950		317,950	
Dividends paid	0		0		(53,261)	
Other equity changes	295		2,005		1,627	
Group Profit	11,791		29,655		122,392	
D) Closing equity	400,794	69.8%	349,610	61.7%	388,708	67.3%
E) Non-controlling interest equity	662	0.1%	650	0.1%	711	0.1%
D)+E) Group Equity	401,456	69.9%	350,260	61.8%	389,419	67.5%
C+D+E = Total financial debt and equity	574,528	100.0%	566,437	100.0 %	577,960	100.0 %

For a better understanding of the statement of financial position at 31 March 2024, stated in accordance with management's view, a reconciliation is provided below of the financial position with joint ventures measured using the equity method and that utilising the proportional consolidation method, as adopted by the Zignago Vetro Group until 31 December 2013.

		Proportional consolidation					
	31.03.2024 IAS/IFRS	Vetri Speciali SpA	Vetreco Srl	Julia Vitrum Spa	Adjustment to Parent principles	Neutralisation on JV using the equity criteria	31.03.2024 pre-IFRS 11 (management view)
	Euro thou.	Euro thou.	Euro thou.	Euro thou.	Euro thou.	Euro thou.	Euro thou.
Trade receivables	122,385	29,721	1,101	3,303	(3,074)	0	153,436
Other receivables	45,856	6,187	1,294	1,048	(29,684)	0	24,701
Inventories	151,404	33,227	1,453	1,178	0	0	187,262
Current non-financial payables	(123,739)	(66,416)	(3,817)	(4,585)	32,758	0	(165,799)
Payables on fixed assets	(9,612)	(5,453)	(29)	(565)	0	0	(15,659)
A) Working capital	186,294	(2,734)	2	379	0	0	183,941
Net tangible and intangible assets	275,055	100,682	4,557	11,510	0	0	391,804
Goodwill	2,730	50,728	0	0	0	0	53,458
Equity investments measured using the equity method	116,943	0	0	0	0	(116,943)	0
Other equity investments and non-current assets	7,942	12,876	385	1,527	0	0	22,730
Non-current provisions and non-financial payables	(14,436)	(12,463)	(26)	(1,529)	0	0	(28,454)
B) Net fixed capital	388,234	151,823	4,916	11,508	0	(116,943)	439,538
A+B= Net capital employed	574,528	149,089	4,918	11,887	0	(116,943)	623,479
Financed by:							
Current loans and borrowings	111,519	17,365	468	1,820	(4,874)	0	126,298
Cash and cash equivalents	(80,384)	(21,315)	(129)	(1,340)	4,874	0	(98,294)
Current net debt	31,135	(3,950)	339	480	0	0	28,004
Non-current loans and borrowings	141,937	40,037	2,273	9,772	0	0	194,019
C) Net financial debt	173,072	36,087	2,612	10,252	0	0	222,023
Opening equity	388,708	137,657	2,495	1,855	0	(142,007)	388,708
Dividends	0	(29,684)	0	0	0	29,684	0
Other equity changes	295	245	0	0	0	(245)	295
Profit for the period	11,791	4,784	(189)	(220)	0	(4,375)	11,791
D) Closing equity	400,794	113,002	2,306	1,635	0	(116,943)	400,794
E) Non-controlling interest equity	662	0	0	0	0	0	662
D)+E) Group Equity	401,456	113,002	2,306	1,635	0	(116,943)	401,456
C+D+E = Total financial debt & equity	574,528	149,089	4,918	11,887	0	(116,943)	623,479

The Group **workforce** at 31 March 2024 numbered 2,804, compared to 2,794 at 31 March 2023 and 2,798 at 31 December 2023. The employees of Vetri Speciali SpA and Vetreco Srl have been included 100%.

Research, development and advertising costs

The companies of the Zignago Vetro Group undertook research and development focused on process and product innovation which resulted in, among other developments, the use of new materials, the introduction of new products and the application of new technical-production solutions for the "food and beverages", "cosmetics and perfumery" and "special containers" sectors.
Zignago Vetro SpA also carried out research and development for the design and introduction of new information management systems, including improvements to the process IT set up, in order to create more efficient and effective operating instruments.
Therefore, Zignago Vetro SpA avails of the tax credit under Law 190/2014, establishing this amount according to the methodologies communicated in the Tax Agency Circular.

Environmental information

In the first quarter of 2024, the commitment of the Zignago Vetro Group continued in the protection of the environment with the continual improvement of the policies of territorial protection and management of environmental issues with actions aimed to reduce atmospheric emissions and energy consumption in the utilisation of natural resources and the optimisation of the production cycle, while remaining continually attentive to new and future technology developed internationally.

Risks related to personnel, safety and management

The Companies of the Zignago Vetro Group implement plant management policies to minimise the risk of accidents ensuring high levels of security in line with best industrial practices, utilising insurance to guarantee an extensive degree of protection for company structures, third party risks and interruptions in production activity. The company trains and motivates the workforce to guarantee efficiency and normal operational continuity.

Financial instruments: Group objectives & policies and description of risks

With regards to No. 6 bis of paragraph 3 of Article 2428 of the Civil Code, the main financial instruments used by the Zignago Vetro Group consist of trade receivables and payables, cash & cash equivalents, bank borrowings and interest rate swap contracts. The exchange risk is not currently considered significant.

As regards the Group's financial management, the cash flow from operating activities are considered to be consistent with objectives for repayment of existing debt and such as to assure appropriate financial balance and adequate return on equity via dividend flows.

The Zignago Vetro SpA Group had undertaken at 31 March 2024 Interest Rate Swaps in order to hedge the interest rate risk on medium-long term loans undertaken by Zignago Vetro SpA.. The mark to market of these derivatives at 31 March 2024 were as follows (in Euro):

Company	Bank	Underlying	Date of Signing	Notional at reference date	Expiry	Market value at 31.03.2024
Zignago Vetro SpA	Unicredit	Loan	20/12/2019	24,000,000	20/12/2024	456,647
Zignago Vetro SpA	Unicredit	Loan	01/03/2022	14,400,000	01/02/2027	688,935
Zignago Vetro SpA	BPER	Loan	18/06/2020	3,033,354	18/06/2025	116,925
Zignago Vetro SpA	BNL	Loan	06/05/2020	3,333,333	07/05/2025	116,356
Zignago Vetro SpA	BNL	Loan	29/12/2021	19,411,765	28/12/2026	913,641
Zignago Vetro SpA	Intesa SanPaolo	Commodity hedges	16/02/2023	6,419,993	31/12/2024	(994,432)
Zignago Vetro SpA	Unicredit	Commodity hedges	17/01/2023	2,069,700	31/12/2024	(640,141)
Zignago Vetro SpA	Intesa SanPaolo	Loan	06/08/2020	7,500,000	05/08/2025	287,430
Zignago Vetro SpA	Intesa SanPaolo	Loan	01/06/2021	22,500,000	29/05/2026	985,322
Zignago Vetro SpA	Banco BPM	Loan	29/07/2019	1,773,333	30/06/2024	18,948
Zignago Vetro SpA	Banco BPM	Loan	08/02/2024	26,250,000	30/09/2027	(33,343)
Zignago Vetro SpA	Mediobanca	Loan	29/10/2021	26,800,000	27/10/2026	1,322,902
Zignago Vetro Polska	Bank Polski	Foreign currency hedges	06/07/2023	2,850,000	31/12/2024	147,628
Zignago Vetro	BNP	For. cur. hedges	06/09/2023	3,135,000	30/09/2024	104,303
Zignago Vetro	BNP	Loan	05/05/2021	1,260,093	31/03/2026	216,808
Total				164,736,572		3,707,928

The above-mentioned transactions were undertaken for hedging purposes and provide for the payment of a fixed interest rate against the receipt of a variable interest rate. However, these transactions do not comply with all the requirements of IFRS to qualify for hedge accounting. Therefore, the Zignago Vetro Group does not use the so-called hedge accounting method and records the economic effects of hedging directly to profit or loss.

We consider that the Zignago Vetro Group is not exposed to credit risk any higher than the industry average, given that most receivables relate to customers of well-established commercial reliability and also that most are insured. Allowance for impairment debts has in any case been made to cover against any residual credit risks. We specify that such allowance was made in the period and in previous periods against specific positions involved in procedures or with longer past-due status than the Group companies' average collection times. Collective allowances for impairment have also been made for potential bad debts.

The currency risk is currently not considered significant, as transactions are almost exclusively carried out in Euro.

In relation to the currency risk, the Group did not subscribe to any currency hedging instruments and, in accordance with the Group policy to date, derivative financial instruments are not taken out for trading purposes. Therefore, the Zignago Vetro Group remains exposed to the currency risk on the assets and liabilities in foreign currencies at year-end, which is not considered significant. A number of subsidiaries of the Zignago Vetro Group are located in countries not within the Eurozone: the United States and Poland. As the Zignago Vetro Group's functional currency is the Euro, the income statements of these companies are translated into Euro at the average exchange rate and, on like-for-like basis for revenues and profit in the local currency, changes in the exchange rate may impact the value in Euro of revenues, costs and profit (loss).

Zignago Vetro SpA is exposed to fluctuations in some commodity prices, in particular those relating to energy factors, such as fuel, utilised in the production process. Where considered appropriate, in order to neutralise the price effect, the Company undertook hedging transactions through the use of derivative financial instruments.

At 31 March 2024, Zignago Vetro SpA did not have any commodity swap contracts to hedge against fluctuations in energy factors.

The Zignago Vetro Group's present reference market does not involve areas possibly requiring country-risk management. Trade transactions substantially take place in western countries, primarily in the Euro and USD areas.

* * *

Pursuant to the Bank of Italy/ Consob /Isvap document No. 2 of 6 February 2009, it is considered, based on the strong profitability, on the Group's solid balance sheet and in spite of the current economic environment, that there are no uncertainties or risks on the going concern of the business.

It is considered that the information provided, together with the information illustrated below and relating to the performance of the individual companies, represents a true, balanced and exhaustive analysis of the situation of the Group and of the results of operations, overall and in the various sectors, in accordance with the size and complexity of the Group's business operations.

Reconciliation between the Group and Zignago Vetro SpA profit for the year and equity

The reconciliation of the equity and profit of Zignago Vetro SpA and the consolidated accounts at 31 March 2024, are disclosed below as per Consob communication No. DEM/6064293 of 28 July 2006.

(Euro thousands)	Net Profit 31/03/2024	Equity 31/03/2024
Financial statements of the Parent	32,317	242,096
Consolidation adjustments:		
interests in joint ventures measured using equity method	4,375	90,064
reversal of inter-company dividends	(29,684)	0
reversal of inter-company Profit	409	(342)
goodwill on acquisition of ZVP SA and adjustment to year-end exchange rate	0	713
consolidation effect of the investee Vetro Revet	0	2,017
consolidation effect of the investee Italian Glass Moulds	0	0
IFRS 16	1	2
ZVP Loan	5	(66)
	(24,894)	**92,388**
Carrying amount of equity investments:		
Zignago Vetro France Sas	0	(4,000)
Zignago Glass USA Inc.	0	(189)
Zignago Vetro Polska Sa	0	(10,327)
Vetro Revet Srl	0	(3,030)
Italian Glass Moulds Srl	0	(1,325)
	0	**(18,871)**
Profit/(loss) and equity of the subsidiaries:		
Zignago Vetro France Sas	268	20,213
Zignago Glass USA Inc.	161	104
Zignago Vetro Polska Sa	4,169	64,249
Vetro Revet Srl	(99)	690
Italian Glass Moulds Srl	(180)	(75)
	4,319	**85,181**
(Profit) loss non-con. int.	**49**	**662**
Consolidated Financial Statements	**11,791**	**401,456**

In the following pages we review and comment upon the results of the Parent and of individual subsidiaries. For greater clarity the operating results and statement of financial position of Zignago Vetro SpA and its subsidiaries are presented according to the contribution of each of them to the Interim Financial Report at 31 March 2024. They are shown according to normal reporting practices.

The Company

Zignago Vetro S.p.A.

The **Beverages and Food** containers market continued to feature weak demand in the first quarter of the year, particularly in the wine and spirits segment and with prices generally declining, mainly due to oversupply relative to demand. This situation continues to be impacted both by weak consumption levels and continued destocking, particularly by the large-scale retailers. This mainly appears to concern the procurement of products by the major brands, while the private labels appear to have increased market share across most segments, highlighting a greater sensitivity among consumers to prices.

Sales volumes overall in the first quarter of the year were however up on the final quarter of 2023. This indicates therefore the first signs of a market recovery.

Cosmetics and Perfumery container demand slightly contracted, particularly for high-end perfumery and the major cosmetics products. This was also due to destocking by the major players and a drop in the sell-out, particularly in China. Sales prices were under slight pressure due to the increased availability of glass on the market. Perfumery and skin-care product demand has held up well.

The results in the quarter were affected by a number of technical issues that reduced production volumes and implied additional operating costs. These problems were resolved during April.

The reclassified income statement of Zignago Vetro SpA for the first quarter of 2024 compared to the same period of the previous year is shown below:

	Q1 2024		**Q1 2023**		Changes
	-	%	Euro thousands	%	%
Revenues	82,823	100.0%	109,749	100.0%	(24.5)%
Changes in finished and semi-finished products and work in progress	(4,748)	(5.7)%	3,357	3.1%	n.a.
Internal production of fixed assets	728	0.9%	76	0.1%	857.9%
Value of production	78,803	95.1%	113,182	103.1%	(30.4)%
Cost of goods and services	(53,008)	(64.0)	(68,908)	(62.8)	(23.1)%
Value added	25,795	31.1%	44,274	40.3%	(41.7)%
Personnel expense	(11,395)	(13.8)	(12,370)	(11.3)	(7.9)%
EBITDA	14,400	17.4%	31,904	29.1%	(54.9)%
Amortisation & depreciation	(10,002)	(12.1)	(10,234)	(9.3)%	(2.3)%
Accruals to provisions	(60)	(0.1)%	(60)	(0.1)%	0
EBIT	4,338	5.2%	21,610	19.7%	(79.9)%
Other income (charges)	155	0.2%	101	0.1%	53.5%
Operating Profit	4,493	5.4%	21,711	19.8%	(79.3)%
Investment income	29,684	35.8%	22,640	20.6%	n.a.
Net financial expense	(1,308)	(1.6)%	(1,913)	(1.7)%	n.a.
Net exchange rate gains/(losses)	7	0	(43)	0	n.a.
Profit (loss) before tax	32,876	39.7%	42,395	38.6%	(22.5)%
Income taxes	(559)	(0.7)%	(4,240)	(3.9)%	(86.8)%
(Tax-rate 2024: 17.5%)					
(Tax-rate 2023: 21.5%)					
Profit for the period	32,317	39.0%	38,155	34.8%	(15.3)%

Revenues in the first three months of 2024 amounted to Euro 82.8 million (-24.5% compared to the first quarter of the previous year: Euro 109.7 million). Sales of glass containers and accessories (the latter referring to Zignago Vetro SpA’s services on the market) amounted to Euro 80.1 million (-27.0% on Euro 109.7 million in Q1 2023).

Exports in the quarter, as shown in the following table, decreased by 8.8% on Q1 2023, representing 21.7% of revenues from containers and accessories (18.5% in 2023).

Revenues by geographic area, excluding sundry materials and services:

(Euro thousands)	**Q1 2024**	**Q1 2023**	Change %
Italy	64,828	87,059	(25.5)%
EU Europe (Italy excluded)	14,061	15,058	(6.6)%
Other areas	3,934	4,668	(15.7)%
Total	82,823	106,785	(22.4)%
of which export	17,995	19,726	(8.8)%
%	21.7%	18.5%	

The percentage of raw material and service costs on revenues, including changes in inventories, decreased in the quarter from 59.8% in Q1 2023 to 58.3% in Q1 2024.
Personnel expense decreased 7.9% from Euro 12.4 million in Q1 2023 to Euro 11.4 million in the same period of 2024, accounting for 13.8% of revenues (compared to 11.3%).
EBITDA was Euro 14.4 million, compared to Euro 31.9 million for the same period of 2023, mainly due to the lower sales revenues. This was a 17.4% revenue margin (29.1% in the same period of 2023).

EBIT in the first three months of 2024 totalled Euro 4.3 million (5.2% margin), compared to Euro 21.6 million in Q1 2023 (19.7% margin).

The profit before taxes in Q1 2024 of Euro 32.9 million (Euro 42.4 million in Q1 2023) constituted an 39.7% revenue margin (compared to 38.6% in Q1 2023).

The tax-rate was 17.5% for Q1 2024 (21.5% in Q1 2023) and benefitted from the tax incentives introduced on high technological content investments.

The Q1 2024 profit amounted to Euro 32.3 million, decreasing on Euro 38.2 million in the first quarter of 2023, with revenue margins respectively of 39.0% and 34.8%.

The cash flow generated from profit and depreciation/amortisation in the first quarter of 2024 amounted to Euro 42.3 million, compared to Euro 48.4 million in Q1 2023, accounting for 23.3% of revenues (compared to 17.7%).

The **reclassified statement of financial position** of Zignago Vetro SpA at 31 March 2024 and 2023 and 31 December 2023 was as follows:

	31.03.2024		31.03.2023		31.12.2023	
	Euro thou.	%	Euro thou.	%	Euro thou.	%
Trade receivables	94,988		118,556		93,812	
Other receivables	40,251		40,431		13,783	
Inventories	111,704		80,125		115,915	
Current non-financial payables	(101,444)		(92,410)		(104,311)	
Payables on fixed assets	(6,200)		(6,500)		(7,092)	
A) Working capital	139,299	37.7	140,202	36.2%	112,107	32.0%
Net tangible and intangible assets	192,157		207,980		196,451	
Equity investments	45,750		44,550		45,750	
Other equity invest. & non-current assets	3,888		6,391		7,119	
Non-current provisions and non-financial payables	(11,203)		(12,212)		(11,171)	
B) Net fixed capital	230,592	62.3	246,709	63.8%	238,149	68.0%
A+B= Net capital employed	369,891	100.0	386,911	100.0%	350,256	100.0%
Financed by:						
Current loans and borrowings	100,298		72,361		91,889	
Cash and cash equivalents	(107,640)		(138,690)		(103,347)	
Current net debt	(7,342)	(2.0)	(66,329)	(17.1)%	(11,458)	(3.3)%
Non-current loans and borrowings	135,137	36.5	227,125	58.6%	151,585	43.3%
C) Net financial debt	127,795	34.5	160,796	41.6%	140,127	40.0%
Opening equity	210,129		186,102		186,102	
Dividends paid	0		0		(53,261)	
Share capital increase	0		31		0	
Profit for the period	32,317		38,155		78,797	
Other changes	(350)		1,827		(1,509)	
D) Closing equity	242,096	65.5 %	226,115	58.4%	210,129	60.0%
C+D = Total Financial Debt and Equity	369,891	100.0 %	386,911	100.0%	350,256	100.0%

Compared to 31 December 2023, working capital increased (+Euro 27.2 million) due to the increase in trade receivables (+Euro 1.2 million), of other receivables (+Euro 26.5 million), and the simultaneous increase in payables on fixed assets (+Euro 0.9 million) and the increase in current non-financial payables (+Euro 2.9 million), offset by the reduction in inventories (-Euro 4.2 million).

Working capital at 31 March 2024 decreased on 31 March 2023 by Euro 0.9 million, mainly due to increased inventories (+Euro 31.6 million), offset by lower trade receivables (-Euro 23.6 million) and reduced current non-financial payables (-Euro 9.0 million).

Net fixed capital at 31 March 2024 decreased by Euro 16.1 million compared to 31 March 2023, while decreasing Euro 7.6 million compared to 31 December 2023.

Net capital employed at 31 March 2024 decreased on 31 March 2023 by Euro 17.0 million, while increasing Euro 19.7 million on 31 December 2023.

Equity at 31 March 2024 increased Euro 32.0 million on 31 December 2023, mainly due to the profit for the first quarter of 2024 (Euro 32.3 million) and other changes (-Euro 0.3 million).
The net financial debt, taking account of the above-stated movements, at 31 March 2024 amounted to Euro 127.8 million, a decrease of Euro 33.0 million compared to Euro 160.8 million at 31 March 2023 and decreasing Euro 12.3 million compared to Euro 140.1 million at 31 December 2023.
The average number of employees of the Company at 31 March 2024 was 709. At 31 December 2023, employees numbered 736 (at 31 March 2023, 734 personnel).

Current year operating performance.

The **Beverages and Food** containers market appears to have entered a normalisation phase. Although still featuring weak demand levels, a recovery on the lows of the final quarter of 2023 is however apparent. **Cosmetics and Perfumery** again held up reasonably well, with demand expected to remain at good levels.

Consolidated subsidiaries

Zignago Vetro France SAS

Registered office: Vieux-Rouen-sur-Bresle (France)
Business sector: glass bottles for luxury fragrances

Chairperson:	Michele Pezza
General Manager:	Celine Riviere
"Comité de Direction"	Roberto Celot
	Costantini Biagio
	Nicolò Marzotto
	Mattia Marzotto
	Sergio Pregliasco
	Giovanni Puri Purini

In the first quarter of 2024, luxury Cosmetics and Perfumery container demand confirmed the contraction of Q4 2023. Perfumery manufacturers, after replenishing stocks in 2023, appeared more cautious, postponing orders to the second half of the year.

The reclassified income statement of **Zignago Vetro France SAS** for the first quarter of 2024 compared to the same period of the previous year is shown below:

	Q1 2024		Q1 2023		Changes
	Euro thou.	%	Euro thou.	%	%
Revenues	20,746	100.0%	20,979	100.0%	(1.1)%
Changes in finished and semi-finished products and work in progress	(3,337)	(16.1)%	(2,050)	(9.8)%	n.a.
Value of production	17,409	83.9%	18,929	90.2%	(8.0)%
Cost of goods and services	(10,417)	(50.2)%	(13,987)	(66.7)%	(25.5)%
Value added	6,992	33.7%	4,942	23.5%	41.5%
Personnel expense	(4,988)	(24.0)%	(4,583)	(21.8)%	8.8%
EBITDA	2,004	9.7%	359	1.7%	458.2%
Amortisation & depreciation	(1,242)	(6.0)%	(1,367)	(6.5)%	(9.1)%
Accruals to provisions	(150)	(0.7)%	0	0	---
EBIT	612	2.9%	(1,008)	(4.8)%	n.a.
Non-recurring income (charges)	(110)	(0.5)%	(25)	(0.1)%	---
Operating Profit	502	2.4%	(1,033)	(4.9)%	n.a.
Net financial expense	(144)	(0.7)%	(54)	(0.3)%	166.7%
Net exchange rate gains/(losses)	(1)	(0.0)%	1	0.0%	---
Profit (loss) before taxes	357	1.7%	(1,086)	(5.2)%	n.a.
Income taxes	(89)	(0.4)%	271	1.3%	n.a.
Profit for the period	268	1.3%	(815)	(3.9)%	n.a.

Net revenues amounted to Euro 20.7 million, a decrease of 1.1% on Q1 2023 (Euro 21.0 million).

Revenue by geographic area

(Euro thousands)	Q1 2024	Q1 2023	Change %
Italy	3,703	1,256	194.8%
Europe (excluding Italy)	15,779	17,768	(11.2)%
Other countries	1,264	1,955	(35.3)%
Total	20,746	20,979	(1.1)%

The raw material and service costs, including inventory changes, in the first three months of the year amounted to 66.3% of revenues, compared to 76.4% in the first quarter of 2023.
Personnel expenses in Q1 2024 increased 8.8% on Q1 2023. They accounted for 24.0% of revenues, compared to 21.8% in Q1 2023.
EBITDA in the period of Euro 2.0 million compared to Euro 0.4 million in the same period of 2023, a 9.7% margin (compared to 1.7% in Q1 2023).
Q1 2024 reports an operating profit of Euro 0.5 million, compared to a loss of Euro 1.0 million in the same period of the previous year.
The net result in Q1 2024 was a profit of Euro 0.3 million (loss of Euro 0.8 million in Q1 2023).
The cash flow generated from the profit and amortisation/depreciation in the first three months of the year amounted to Euro 1.5 million compared to Euro 0.6 million in the same period of 2023.

The **reclassified statement of financial position of Zignago Vetro France SAS** at 31 March 2024 and 2023 and 31 December 2023 was as follows:

	31.03.2024		**31.03.2023**		**31.12.2023**	
	Euro thou.	%	Euro thou.	%	Euro thou.	%
Trade receivables	18,315		19,079		16,250	
Other receivables	1,008		1,782		3,753	
Inventories	16,877		19,279		20,406	
Current non-financial payables	(13,385)		(18,248)		(15,493)	
Payables on fixed assets	(744)		(1,176)		(685)	
A) Working capital	22,071	58.8%	20,716	54.6%	24,231	60.5%
Net tangible and intangible assets	15,401		16,495		15,730	
Non fully consolidated eq. investments & other medium/long term assets	1,396		2,009		1,485	
Non-current provisions and non-financial payables	(1,364)		(1,306)		(1,390)	
B) Net fixed capital	15,433	41.2%	17,198	45.4%	15,825	39.5%
A+B= Net capital employed	37,504	100.0%	37,914	100.0%	40,056	100.0%
Financed by:						
Current loans and borrowings	3,000		8,000		3,000	
Cash and cash equivalents	(2,709)		(1,715)		(640)	
Current net debt	291	0.8%	6,285	16.6%	2,360	5.9%
Non-current loans and borrowings	17,000	45.3%	13,500	35.6%	17,750	44.3%
C) Net financial debt	17,291	46.1%	19,785	52.2%	20,110	50.2%
Opening equity	19,946		18,893		18,893	
Other equity changes	(1)		51		(41)	
Profit for the period	268		(815)		1,094	
D) Closing equity	20,213	53.9%	18,129	47.8%	19,946	49.8%
C+D = Total financial debt & equity	37,504	100.0%	37,914	100.0%	40,056	100.0%

Trade receivables at 31 March 2024 decreased 4.0% compared to 31 March 2023 and 12.7% compared to 31 December 2023.

Inventories at 31 March 2024 reduced 12.5% compared to 31 March 2023 and 17.3% compared to 31 December 2023.

Net fixed capital decreased at the end of the first quarter of 2024 by Euro 1.8 million compared to 31 March 2023 and decreased by Euro 0.4 million compared to the end of 2023.

The net financial debt at 31 March 2024 was Euro 17.3 million, a reduction of Euro 2.5 million on 31 March 2023 and of Euro 2.8 million on 31 December 2023.

At 31 March 2024, the average headcount was 343 (336 at 31 December 2023 and 339 at 31 March 2023).

Current year operating performance.

Luxury Perfumery container demand is expected to recover during the year, partly due to substantially resilient end consumption, while revenues will benefit from the expected sales price stability. The luxury Caraffes market is forecast to remain stable.

Initiatives are being introduced to ensure optimised Company operating processes, with expected benefits for the overall margin.

Zignago Vetro Polska S.A.

Registered office: Trabkj (Poland)
Business sector: glass containers

Chairperson:	Michele Pezza
"Management Board":	Paolo Pacini - General Manager
	Roberto Celot
	Biagio Costantini
	Nicolò Marzotto
	Mattia Marzotto
	Stefano Marzotto
	Sergio Pregliasco
	Giovanni Puri Purini
"Supervisory Board":	Paolo Nicolai - chairperson
	Stefano Perosa
	Carlo Pesce

Cosmetics and Perfumery market demand in the first quarter of 2024 appeared to contract, particularly among the higher-end segments, due to excess stock among the major brands, while also owing to a decrease in finished product sales in China.

Downward price pressure stemmed from the reduction of energy costs and the greater availability of glass on the market.

Beverage and Food container demand significantly contracted, except for a number of product categories on which the Group has focused production and thus has grown sales volumes.

The **reclassified income statement** of Zignago Vetro Polska SA for Q1 2024 and Q1 2023 is reported below. The comments below refer to thousands of Euro.

	Q1 2024		Q1 2023		Changes
	Euro thou.	%	Euro thou.	%	%
Revenues	23,727	100.0%	22,698	100.0%	4.5%
Change in finished and semi-finished products and work in progress	560	2.4%	258	1.1%	n.a.
Internal production of fixed assets	0	0	0	0	---
Value of production	24,287	102.4%	22,956	101.1%	5.8%
Cost of goods and services	(12,771)	(53.8)	(13,438)	(59.2)%	(5.0)%
Value added	11,516	48.5%	9,518	41.9%	21.0%
Personnel expense	(4,015)	(16.9)	(3,468)	(15.3)%	15.8%
EBITDA	7,501	31.6%	6,050	26.6%	24.0%
Amortisation & depreciation	(2,287)	(9.6)%	(1,977)	(8.7)%	15.7%
Accruals to provisions	0	0	0	0	---
EBIT	5,214	22.0%	4,073	17.9%	28.0%
Net recurring non-operating income (charges)	15	0.1%	18	0.1%	(16.7)%
Non-recurring income (charges)	0	0	2	0.0%	n.a.
Operating Profit	5,229	22.0%	4,093	18.0%	27.8%
Net financial expense	(84)	(0.4)%	(117)	(0.5)%	(28.2)%
Net exchange rate gains/(losses)	121	0.5%	138	0.6%	n.a.
Profit (loss) before taxes	5,266	22.2%	4,114	18.1%	28.0%
Income taxes	(1,097)	(4.6)%	(864)	(3.8)%	27.0%
Profit for the period	4,169	17.6%	3,250	14.3%	28.3%

Revenues include, in addition to glass containers, also the contribution charged to clients for the creation of moulds for specific products and other services, particularly transport costs.

Revenue by geographic area

(Euro thousands)	**Q1 2024**	**Q1 2023**	Change %
Italy	9,421	7,899	19.3%
Europe (excluding Italy)	12,724	12,546	1.4%
Other countries	1,582	2,253	(29.8)%
Total	23,727	22,698	4.5%

Raw materials and service costs, including changes in inventories and internal production of fixed assets, amounted in Q1 2024 to Euro 12.2 million, compared to Euro 13.2 million in Q1 2023 (-7.4%). They accounted for 51.5% of revenues (compared to 58.1%).

Personnel expense of Euro 4.0 million in the first quarter of the year (+15.7% on Q1 2023) reflects general labour cost movements.

EBITDA in Q1 2024 was Euro 7.5 million, a revenue margin of 31.6% (Euro 6.0 million in Q1 2023, revenue margin of 26.6%).

A net profit of Euro 4.2 million is reported for Q1 2024 (17.6% margin), after taxes of Euro 1.1 million (net profit in 2023 of Euro 3.3 million, with a 14.3% margin and positive tax income of Euro 0.9 million).

The cash flow generated from net result and amortisation/depreciation amounted to Euro 6.2 million, comprising 26.1% of revenues (Euro 5.1 million in Q1 2023, 22.1% of revenues).

The **reclassified statement of financial position of Zignago Vetro Polska SA** at 31 March 2024 and 2023 and 31 December 2023 was as follows (comments follow with figures in thousands of Euro):

	31.03.2024		**31.03.2023**		**31.12.2023**	
	Euro thou.	%	Euro thou.	%	Euro thou.	%
Trade receivables	16,907		16,372		16,814	
Other receivables	1,821		1,554		2,536	
Inventories	21,290		15,627		20,914	
Current non-financial payables	(15,540)		(17,022)		(15,578)	
Payables on fixed assets	(2,575)		(461)		(3,412)	
A) Working capital	21,903	28.5%	16,070	27.4%	21,274	29.1%
Net tangible and intangible assets	53,528		40,872		50,290	
Non fully consolidated eq. investments & other medium/long term assets	1,878		2,135		1,992	
Non-current provisions and non-financial payables	(458)		(424)		(467)	
B) Net fixed capital	54,948	71.5%	42,583	72.6%	51,815	70.9%
A+B= Net capital employed	76,851	100.0%	58,653	100.0%	73,089	100.0%
Financed by:						
Current loans and borrowings	6,602		5,956		6,897	
Cash and cash equivalents	(12,018)		(9,435)		(12,816)	
Current net debt	(5,416)	(7.0)%	(3,479)	(5.9)%	(5,919)	(8.1)%
Non-current loans and borrowings	18,018	23.4%	23,102	39.4%	19,325	26.4%
C) Net financial debt (funds)	12,602	16.4%	19,623	33.5%	13,406	18.3%
Opening equity	59,683		35,674		35,674	
Other equity changes	397		106		3,750	
Profit for the period	4,169		3,250		20,259	
D) Closing equity	64,249	83.6%	39,030	66.5%	59,683	81.7%
C+D = Total financial debt/(funds) and equity	76,851	100.0%	58,653	100.0%	73,089	100.0%

Working capital at 31 March 2024 increased Euro 5.8 million (+36.3%) on 31 March 2023 due to the increase in trade receivables (+Euro 0.5 million), in other receivables (+Euro 0.3 million), in inventories (+Euro 5.7 million) and lower current non-financial payables (-Euro 1.5 million), offset by the increase in payables on fixed assets (+Euro 2.1 million)

Working capital at 31 March 2024 increased Euro 0.6 million on 31 December 2023 (+3.0%).

The financial position reports a net debt of Euro 12.6 million, compared Euro 19.6 million and Euro 13.4 million respectively at 31 March and 31 December 2023.

At 31 March 2024, the average headcount was 712. At 31 December 2023, employees numbered 702, while totalling 696 at 31 March 2023.

Current year operating performance.

Based on the available information, Cosmetic and Perfumery market demand is also expected to recover this year, while the weakness evident in the Beverages and Food sector over recent months is expected to continue. The Company is therefore working to diversify its product offerings.

Vetri Speciali SpA

Registered office: Trento – Via Manci, 5

Business sector: specialty glass containers

Chairperson:	Stefano Marzotto
Vice Chairperson:	Vitaliano Torno
Chief Executive Officer:	Osvaldo Camarin
Directors:	Luca Marzotto
	Massimo Noviello
Statutory Auditors:	Lorenzo Buraggi - Chairperson
	Carlo Pesce
	Marco Finetti

In the first quarter of 2024, market demand for specialty containers, while remaining weak, still showed signs of recovery from the second half of the previous year. Prices however have contracted. Special container market demand slowed in the third quarter of the year, due to destocking throughout the production and distribution chain and a contraction of end consumption. Market demand is however expected to stabilise and recover gradually throughout the year.

The **reclassified income statement** of Vetri Speciali SpA for Q1 2024 compared to the same period of the previous year, for the share pertaining to Zignago Vetro SpA (50%), is summarised below:

	Q1 2024		**Q1 2023**		Changes
	Euro thousands	%	Euro thousands	%	%
Revenues	34,464	100.0%	49,138	100.0%	(29.9)%
Changes in finished and semi-finished products and work in progress	1,780	5.2%	(317)	(0.6)%	(661.5)%
Value of production	36,244	105.2%	48,821	99.4%	(25.8)%
Cost of goods and services	(20,345)	(59.0)%	(25,107)	(51.1)%	(19.0)%
Value added	15,899	46.1%	23,714	48.3%	(33.0)%
Personnel expense	(6,309)	(18.3)%	(6,095)	(12.4)%	3.5%
EBITDA	9,590	27.8%	17,619	35.9%	(45.6)%
Amortisation & depreciation	(2,950)	(8.6)%	(2,711)	(5.5)%	8.8%
Accruals to provisions	(106)	(0.3)%	(84)	(0.2)%	26.2%
EBIT	6,534	19.0%	14,824	30.2%	(55.9)%
Net recurring non-operating income	129	0.4%	634	1.3%	(79.7)%
Operating Profit	6,663	19.3%	15,458	31.5%	(56.9)%
Net financial expense	(438)	(1.3)%	(182)	(0.4)%	n.a.
Net exchange rate gains/(losses)	17	0	29	0	---
Profit before taxes	6,242	18.1%	15,305	31.1%	(59.2)%
Income taxes	(1,458)	(4.2)%	(3,806)	(7.7)%	(61.7)%
(Tax-rate 2024: 23.4%)					
(Tax-rate 2023: 24.9%)					
Profit for the period	4,784	13.9%	11,499	23.4%	(58.4)%

The share of revenues in the first quarter of 2024 amounted to Euro 34.5 million, a decrease of 29.9% compared to the first quarter of the previous year.
Exports in the first quarter of 2024 of Euro 6.8 million decreased 29.9% on Euro 9.8 million in the same quarter of 2023 (the percentage of revenues remains the same: 19.9%).

Revenues by geographic area (relative share):

(Euro thousands)	**Q1 2024**	**Q1 2023**	%
Italy	27,606	39,360	(29.9)%
Europe (excluding Italy)	4,718	6,727	(29.9)%
Other areas	2,140	3,051	(29.9)%
Total	34,464	49,138	(29.9)%
of which export	6,858	9,778	(29.9)%
%	19.9%	19.9%	

Raw materials and service costs, including the changes in inventories, represent 53.9% of revenues, compared to 51.7% in Q1 2023.

Personnel expense in the period increased overall by 3.5% compared to the same period of 2023. They accounted for 18.3% of revenues (compared to 12.4%).

The EBITDA of Euro 9.6 million in Q1 2024 decreased 45.6% on Q1 2023 (Euro 17.7 million) and the revenue margin increased from 27.8% to 35.9%.

EBIT of Euro 6.5 million in the first three months of 2024 decreased by Euro 8.2 million (-55.9%) on the same period of 2023, reporting a 19.0% revenue margin, compared to 30.2%.

The profit in the quarter was Euro 4.8 million, compared to Euro 11.5 million in the first quarter of the previous year (-58.4%) - 13.9% and 23.4% of revenues respectively, net of the tax provision. The tax rate was 23.4% in the first quarter of 2024, compared to 24.9% in the first quarter of the previous year.

The cash flow generated from the net profit and amortisation/depreciation amounted to Euro 7.7 million, decreasing 45.6% on the same period of 2023 (Euro 14.2 million), comprising 22.4% of revenues compared to 28.9%.

The **reclassified statement of financial position of Vetri Speciali SpA** at 31 March 2024 and 2023 and at 31 December 2023, for the share pertaining to Zignago Vetro SpA (50%), was as follows:

	31.03.2024		31.03.2023		31.12.2023	
	Euro thou.	%	Euro thou.	%	Euro thou.	%
Trade receivables	29,721		41,045		28,853	
Other receivables	6,187		7,774		6,630	
Inventories	33,227		24,020		32,138	
Current non-financial payables	(66,416)		(62,431)		(42,275)	
Payables on fixed assets	(5,453)		(1,775)		(2,061)	
A) Working capital	(2,734)	(1.8)%	8,633	6.8%	23,285	14.2%
Net tangible and intangible assets	100,682		76,031		95,610	
Goodwill	50,728		50,708		50,728	
Other equity investments and non-	12,876		4,841		6,512	
Non-current provisions and non-financial payables	(12,463)		(13,283)		(12,627)	
B) Net fixed capital	151,823	101.8%	118,297	93.2%	140,223	85.8%
A+B= Net capital employed	149,089	100.0%	126,930	100.0%	163,508	100.0%
Financed by:						
Current loans and borrowings	17,365		27,272		15,971	
Cash and cash equivalents	(21,315)		(23,529)		(27,145)	
Current net debt	(3,950)	(2.6)%	3,743	2.9%	(11,174)	(6.8)%
Non-current loans and borrowings	40,037	26.9%	18,101	14.3%	37,025	22.6%
C) Net financial debt	36,087	24.2%	21,844	17.2%	25,851	15.8%
Opening equity	137,657		116,247		116,247	
Dividends	(29,684)		(22,640)		(22,640)	
Other equity changes	245		(20)		(632)	
Profit for the period	4,784		11,499		44,682	
D) Closing equity	113,002	75.8%	105,086	82.8%	137,657	84.2%
C+D = Total financial debt and equity	149,089	100.0%	126,930	100.0%	163,508	100.0%

The working capital at 31 March 2024 decreased on 31 March 2023 by Euro 11.4 million. The share of trade and other receivables reduced Euro 11.3 million. Inventories increased Euro 9.2 million. Current non-financial payables rose Euro 3.9 million.
The share of net fixed capital at 31 March 2024 rose Euro 33.5 million compared to 31 March 2023.
The net capital employed at 31 March 2024 was Euro 149.1 million, compared to Euro 126.9 million at 31 March 2023 and Euro 163.5 million at 31 December 2023.

Equity decreased Euro 24.6 million on 31 December 2023.
The share of net debt at 31 March 2024 amounts to Euro 36.1 million, increasing on the end of 2023 by Euro 10.2 million.
The average workforce, including temporary staff, was 903 units (894 at 31 December 2023 and 893 at 31 March 2023).

Current year operating performance.

The market weakness in the second half of 2023 is expected to normalise, with a return to growth in the second half of 2024.

For completeness, the reclassified income statement and statement of financial position of Vetri Speciali SpA (100% of the data) are shown below.

The **reclassified income statement of Vetri Speciali SpA for Q1 2024** (100% of the data), compared with the first quarter of the previous year, is shown below:

	Q1 2024		**Q1 2023**		Changes
	Euro thousands	%	Euro thousands	%	%
Revenues	68,928	100.0%	98,276	100.0%	(29.9)%
Changes in finished and semi-finished products and work in progress	3,559	5.2%	(633)	(0.6)%	n.a.
Value of production	72,487	105.2%	97,643	99.4%	(25.8)%
Cost of goods and services	(40,689)	(59.0)%	(50,213)	(51.1)%	(19.0)%
Value added	31,798	46.1%	47,430	48.3%	(33.0)%
Personnel expense	(12,617)	(18.3)%	(12,189)	(12.3)%	3.5%
EBITDA	19,181	27.8%	35,241	35.9%	(45.6)%
Amortisation & depreciation	(5,900)	(8.6)%	(5,421)	(5.5)%	8.8%
Accruals to provisions	(211)	(0.3)%	(167)	(0.2)%	26.3%
EBIT	13,070	19.0%	29,653	30.2%	(55.9)%
Net recurring non-operating income	258	0.4%	1,267	1.3%	(79.6)%
Operating Profit	13,328	19.3%	30,920	31.5%	(56.9)%
Net financial expense	(875)	(1.3)%	(364)	(0.4)%	140.4%
Net exchange rate gains/(losses)	34	0	57	0.1%	n.a.
Profit before taxes	12,487	18.1%	30,613	31.2%	(59.2)%
Income taxes	(2,919)	(4.2)%	(7,612)	(7.7)%	(61.7)%
(Tax-rate 2024: 23.4%)					
(Tax-rate 2023: 24.9%)					
Profit for the period	9,568	13.9%	23,001	23.4%	(58.4)%

The **reclassified statement of financial position** of Vetri Speciali SpA (100% of the data) at 31 March 2024 and 2023 and 31 December 2023 is summarised below:

	31.03.2024		31.03.2023		31.12.2023	
	Euro thou.	%	Euro thou.	%	Euro thou.	%
Trade receivables	59,452		82,099		57,712	
Other receivables	12,373		15,547		13,259	
Inventories	66,454		48,039		64,276	
Current non-financial payables	(132,832)		(124,863)		(84,550)	
Payables on fixed assets	(10,906)		(3,549)		(4,121)	
A) Working capital	(5,459)	(1.8)%	17,273	6.8%	46,576	14.2%
Net tangible and intangible assets	201,363		152,062		191,219	
Goodwill	101,455		101,415		101,455	
Other equity investments and non-	25,751		9,681		13,024	
Non-current provisions and non-financial payables	(24,926)		(26,566)		(25,254)	
B) Net fixed capital	303,643	101.8%	236,592	93.2%	280,444	85.8%
A+B= Net capital employed	298,184	100.0%	253,865	100.0%	327,020	100.0%
Financed by:						
Current loans and borrowings	34,730		54,543		31,941	
Cash and cash equivalents	(42,629)		(47,058)		(54,289)	
Current net debt	(7,899)	(2.6)%	7,485	2.9%	(22,348)	(6.8)%
Non-current loans and borrowings	80,074	26.9%	36,202	14.3%	74,049	22.7%
C) Net financial debt	72,175	24.2%	43,687	17.2%	51,701	15.8%
Opening equity	275,319		232,498		232,498	
Dividends	(59,368)		(45,281)		(45,281)	
Other equity changes	490		(40)		(1,263)	
Profit for the period	9,568		23,001		89,365	
D) Closing equity	226,009	75.8%	210,178	82.8%	275,319	84.2%
C+D = Total financial debt and equity	298,184	100.0%	253,865	100.0%	327,020	100.0%

Raw Glass Treatment Business Unit

Companies included in the scope: Vetro Revet (100%), Julia Vitrum (40%), Vetreco Srl (30%)

Business sector: treatment and sale of recycled glass

In the first quarter of 2024, the companies operating in this Business Unit reported substantially similar processing volumes as the first quarter of 2023, while demand for kiln-ready raw glass significantly declined as a result of the lower glass production volumes among customers. This factor however impacted raw glass purchase prices, which significantly reduced in the quarter from the second half of 2023. This however did not substantially impact average procurement costs, which continued to be based on the purchases made in 2023.

The **reclassified income statement** of the Business Unit for Q1 2024 and 2023 is reported below:

	Q1 2024		**Q1 2023**		Changes
	Euro thousands	%	Euro thousands	%	%
Revenues	10,799	100.0%	11,122	100.0%	(2.9)%
Changes in finished and semi-finished products and work in progress	544	5.0%	(39)	(0.4)%	n.a.
Value of production	11,343	105.0%	11,083	99.6%	2.3%
Cost of goods and services	(10,566)	(97.8)%	(9,408)	(84.6)%	12.3%
Value added	777	7.2%	1,675	15.1%	(53.6)%
Personnel expense	(699)	(6.5)%	(644)	(5.8)%	8.5%
EBITDA	78	0.7%	1,031	9.3%	(92.4)%
Amortisation & depreciation	(452)	(4.2)%	(454)	(4.1)%	(0.4)%
Accruals to provisions	(41)	(0.4)%	(5)	0	0
EBIT	(415)	(3.8)%	572	5.1%	(172.6)%
Net recurring non-operating income (charges)	138	1.3%	191	1.7%	0
Operating Profit	(277)	(2.6)%	763	6.9%	(136.3)%
Net financial expense	(231)	(2.1)%	(157)	(1.4)%	47.1%
Profit before taxes	(508)	(4.7)%	606	5.4%	n.a.
Income taxes	0	0	(97)	(0.9)%	n.a.
(tax-rate 2024: n.a.)					
(Tax-rate 2023: 16%)					
Profit for the period	(508)	(4.7)%	509	4.6%	n.a.

Revenues in Q1 2024 amounted to Euro 10.8 million, compared to Euro 11.2 million in the previous year (-2.9%).

Material costs and external services, including the changes in inventories of finished and semi-finished products, amounted to Euro 10.0 million, compared to Euro 9.5 million in Q1 2023 and accounting for 92.8% of revenues (84.9% in Q1 2023).

The share of personnel expense increased on 2023 (from Euro 0.6 million to Euro 0.7 million), with a percentage of revenues increasing from 5.8% to 6.5%.

EBITDA was Euro 0.07 million, decreasing on the previous year (Euro 1.0 million). The revenue margin was 0.7% (compared to 9.3% in of the same period of the previous year).

The share of EBIT was -Euro 0.4 million, while in Q1 2023 was +Euro 0.6 million, with a revenue margin of -3.8% (+5.1% in Q1 2023).

The share of the result was a loss of Euro 0.5 million, compared to a profit of Euro 0.5 million in the previous year (respectively -4.7% and +4.6% of revenues).

The share of cash flow generated from the profit and depreciation/amortisation was -Euro 0.05 million, compared to Euro 1.0 million in the same period of the previous year (-0.5% of revenues and 8.7% of revenues in Q1 2023).

The **reclassified statement of financial position of the Business Unit** at 31 March 2024 and 2023 and 31 December 2023 was as follows:

	31.03.2024		31.03.2023		31.12.2023	
	Euro thou.	%	Euro thou.	%	Euro thou.	%
Trade receivables	9,053		10,022		10,945	
Other receivables	3,975		4,626		3,347	
Inventories	3,514		1,039		2,729	
Current non-financial payables	(13,618)		(11,734)		(13,402)	
Payables on fixed assets	(594)		0		(760)	
A) Working capital	2,330	8.9%	3,953	14.2%	2,859	10.6%
Net tangible and intangible assets	23,680		23,709		23,909	
Other equity invest. & non-current assets	1,938		1,726		2,010	
Non-current provisions and non-financial payables	(1,832)		(1,587)		(1,867)	
B) Net fixed capital	23,786	91.1%	23,848	85.8%	24,052	89.4%
A+B= Net capital employed	26,116	100.0%	27,801	100.0%	26,911	100.0%
Financed by:						
Current loans and borrowings	7,376		7,224		8,070	
Cash and cash equivalents	(1,568)		(1,421)		(1,914)	
Current net debt	5,808		5,803		6,156	
Non-current loans and borrowings	14,273		16,532		14,212	
C) Net financial debt	20,081	76.9%	22,335	80.3%	20,368	75.7%
Opening equity	6,543		4,957		4,957	
Shareholder capital payment	0		0		0	
Other equity changes	0		0		0	
Net result	(508)		509		1,586	
D) Closing equity	6,035	23.1%	5,466	19.7%	6,543	24.3%
C+D = Total financial debt and equity	26,116	100.0%	27,801	100.0%	26,911	100.0%

The working capital at 31 March 2024 decreased on 31 March 2023 by Euro 1.6 million.

The net fixed capital at 31 March 2024 was Euro 23.8 million, decreasing Euro 0.2 million on 31 December 2023, mainly due to the reduction in fixed assets from depreciation in the period in excess of investments.

The net financial debt was Euro 20.0 million, decreasing Euro 0.3 million on 31 December 2023.

Equity amounted to Euro 6.0 million, decreasing Euro 0.5 million on 31 December 2023 on the basis of the quarterly result.

At 31 March 2024, the average headcount of the Business Unit was 95; at 31 December 2023, 90 units and at 31 March 2023, 89 units.

Current year operating performance.

In 2024, order levels are expected to normalise, as will costs for raw scrap for processing as a direct result of shrinking demand from glassworks. Average sales prices of kiln-ready raw glass are consequently expected to decline.

Italian Glass Moulds Srl

Registered office: Portogruaro - Via Mattei, 13

Operating sector: production and maintenance of moulds

Chairperson:	Roberto Celot
Vice Chairperson:	Mauro Biason
Directors:	Cristiano Bonetto Biagio Costantini Alessandro Piovan – General Manager
Statutory Auditors:	Andrea Manetti - Chairperson Rodolfo Pesce Marco Prandin

On 1 October 2022, Zignago Vetro SpA completed the acquisition of the entire share capital of Italian Glass Moulds S.r.l. (IGM), for a total value of Euro 0.1 million. IGM has been in business since 2020, after taking over Busellato Glass Moulds S.r.l., a long-standing mould-making company, following its entry into bankruptcy proceedings.

IGM operates in a key area of glass container production and boasts modern facilities, its own technologies and an established and significant know-how.

The reclassified income statement of Italian Glass Moulds Srl for Q1 2024 and Q1 2023 follows:

	Q1 2024		**Q1 2023**		Changes
	Euro thou.	%	Euro thou.	%	%
Revenues	1,018	100.0%	1,012	100.0%	0.6%
Changes in finished and semi-finished products & work in progress	57	5.6%	(7)	(0.7)%	n.a.
Internal production of fixed assets	0	0	4	0.4%	(100.0)%
Value of production	1,075	105.6%	1,009	99.7%	6.5%
Cost of goods and services	(568)	(55.8)%	(580)	(57.3)%	(2.1)%
Value added	507	49.8%	429	42.4%	18.2%
Personnel expense	(454)	(44.6)%	(424)	(41.9)%	7.1%
EBITDA	53	5.2%	5	0.5%	n.a.
Amortisation & depreciation	(276)	(27.1)%	(259)	(25.6)%	6.6%
Accruals to provisions	0	0	0	0	0
EBIT	(223)	(21.9)%	(254)	(25.1)%	(12.2)%
Non-recurring income balance	46	4.5%	13	1.3%	n.a.
Operating Profit	(177)	(17.4)%	(241)	(23.8)%	(26.6)%
Net financial expense	(60)	(5.9)%	(23)	(2.3)%	n.a.
Net exchange rate gains/(losses)	0	0	0	0	0
Profit before taxes	(237)	(23.3)%	(264)	(26.1)%	(10.2)%
Income taxes	57	5.6%	63	6.2%	(9.5)%
Profit/(loss) for the year	(180)	(17.7)%	(201)	(19.9)%	(10.4)%

The **reclassified statement of financial position of Italian Glass Moulds Srl** at 31 March 2024 and 31 December 2023 was as follows:

	31.03.2024		31.03.2023		31.03.2023	
	Euro thou.	%	Euro thou.		Euro thou.	%
Trade receivables	869		695		738	
Other receivables	1,080		1,299		1,432	
Inventories	975		889		515	
Current non-financial payables	(1,436)		(1,578)		(1,025)	
Payables on fixed assets	(93)		(204)		(185)	
A) Working capital	1,395	17.4%	1,101	14.0%	1,475	17.8%
Net tangible and intangible assets	7,188		7,368		7,564	
Goodwill	0		0		0	
Other equity invest. & non-current assets	564		507		175	
Non-current provisions and non-financial payables	(1,134)		(1,110)		(914)	
B) Net fixed capital	6,618	82.6%	6,765	86.0%	6,825	82.2%
A+B= Net capital employed	8,013	100.0%	7,866	100.0%	8,300	100.0%
Financed by:						
Current loans and borrowings	5,824		5,628		5,078	
Cash and cash equivalents	(12)		(143)		(22)	
Current net debt	5,812	72.5%	5,485	69.7%	5,056	60.9%
Non-current loans and borrowings	2,276	28.4%	2,276	28.9%	3,599	43.4%
C) Net financial debt	8,088	100.9%	7,761	98.7%	8,655	104.3%
Opening equity	105		(154)		(154)	
Dividends	0		0		0	
Other equity changes	0		1,200		0	
Profit/(loss) for the period	(180)		(941)		(201)	
D) Closing equity	(75)	(0.9)%	105	1.3%	(355)	(4.3)%
C+D = Total financial debt and equity	8,013	100.0%	7,866	100.0%	8,300	100.0%

SUBSEQUENT EVENTS AFTER 31 MARCH 2024

There were no significant events after 31 March 2024.

Outlook

The weak **Beverage and Food** glass container demand apparent in the second half of 2023 and the first quarter of 2024 is currently normalising, with a stronger recovery expected in the second half of 2024, also due to the restocking of retailers. The **Cosmetic and Perfumery** container market is expected to see demand remain at good levels and to recover, particularly among the premium and branded product segments.

The Group companies in this environment are committed to maintaining a balance between production costs and selling prices and to re-establishing full utilisation of production capacity, partly through a flexible approach to the market, which has always been a core aspect of the Group's business model.

Although in a still uncertain and volatile economic environment, the Group considers that the glass container market outlook remains solid and positive, partly in view of the increasing acceptance of glass among consumers as a safe, healthy and recyclable packaging material.

Fossalta di Portogruaro, 29 April 2024

For the Board of Directors
The Chairperson
Nicolo' Marzotto

Consolidated Interim Financial Statements

at 31 March 2024

Statement of Financial Position

(Euro thousands)	31.03.2024	31.03.2023	31.12.2023
ASSETS			
Non-current assets			
Property, plant and equipment	273,321	277,529	274,913
Goodwill	2,730	2,675	2,725
Intangible assets	1,734	2,304	1,749
Equity investments measured using the equity method	116,943	108,483	142,007
Equity investments	389	389	389
Other non-current assets	1,026	4,460	4,287
Deferred tax assets	6,527	6,208	6,797
Total non-current assets	**402,670**	**402,048**	**432,867**
Current assets			
Inventories	151,404	115,483	157,954
Trade receivables	122,385	145,116	115,196
Other current assets	39,725	35,311	21,783
Tax assets	1,257	11,542	1,129
Other current financial assets	4,874	17,044	12,277
Cash and cash equivalents	75,510	103,777	67,994
Total current assets	**395,155**	**428,273**	**376,333**
TOTAL ASSETS	**797,825**	**830,321**	**809,200**
EQUITY & LIABILITIES			
EQUITY			
Share capital	8,932	8,926	8,932
Reserves	50,031	49,194	48,764
Acquisition of treasury shares	(7,917)	(3,341)	(7,460)
Retained earnings	337,957	265,176	216,080
Group Profit	11,791	29,655	122,392
TOTAL EQUITY OWNERS OF THE PARENT	**400,794**	**349,610**	**388,708**
NON-CONTROLLING INTEREST EQUITY	**662**	**650**	**711**
TOTAL SHAREHOLDERS’ EQUITY	**401,456**	**350,260**	**389,419**
LIABILITIES			
Non-current liabilities			
Provisions for risks and charges	2,346	2,506	2,378
Post-employment benefit provision	4,290	4,199	4,244
Non-current loans and borrowings	141,937	236,013	158,382
Other non-current liabilities	5,553	6,246	5,553
Deferred tax liabilities	2,247	2,362	2,246
Total non-current liabilities	**156,373**	**251,326**	**172,803**
Current liabilities			
Bank loans and borrowings current portion	106,645	100,985	110,430
Trade and other payables	90,324	96,464	94,319
Other current liabilities	27,526	30,153	27,980
Current tax payables	15,501	1,133	14,249
Total current liabilities	**239,996**	**228,735**	**246,978**
TOTAL LIABILITIES	**396,369**	**480,061**	**419,781**
TOTAL EQUITY AND LIABILITIES	**797,825**	**830,321**	**809,200**

Income Statement

(Euro thousands)	Q1 2024	Q1 2023	2023
Revenues	**120,787**	**146,521**	**519,967**
Raw materials, ancillary, consumables and goods	(30,823)	(31,354)	(88,518)
Service costs	(44,254)	(54,696)	(189,361)
Personnel expense	(21,384)	(21,348)	(85,062)
Amortisation & depreciation	(13,951)	(13,985)	(54,470)
Impairment of fixed assets	0	0	0
Other operating expenses	(1,313)	(1,088)	(4,126)
Other operating income	1,754	855	5,477
Equity-accounted joint ventures	4,375	11,749	45,885
Operating Profit	**15,191**	**36,654**	**149,792**
Financial income	445	164	1,381
Financial expense	(2,131)	(2,330)	(12,003)
Net exchange rate gains/(losses)	127	96	1,625
Profit before taxes	**13,632**	**34,584**	**140,795**
Income taxes	(1,890)	(4,802)	(18,215)
Profit for the period	**11,742**	**29,782**	**122,580**
Non-controlling interests loss (profit)	**49**	**(127)**	**(188)**
Group Profit	**11,791**	**29,655**	**122,392**
Earnings per share:			
Basic earnings (and diluted) per share	**0.133**	**0.335**	**1.380**
Diluted earnings per share	**0.133**	**0.333**	**1.380**

Comprehensive Income Statement

(Euro thousands)		Q1 2024	Q1 2023	2023
Profit for the period		**11,742**	**29,782**	**122,580**
Items that will be subsequently reclassified to profit or loss				
Translation difference for foreign operations		400	116	3,809
Tax effect		0	0	0
Share of profits/losses recognised to equity by equity-accounted companies		245	0	(632)
Total items that will be subsequently reclassified to profit or loss	A)	645	116	3,177
Items that will not be subsequently reclassified to profit or loss				
Actuarial gains/(losses) on defined benefit plans		0	0	(55)
Tax effect		0	0	13
Total items that will not be subsequently reclassified to profit or loss	B)	0	0	(42)
Total other comprehensive income statement items, net of taxes	A+B)	645	116	3,135
Total comprehensive income for the period		**12,387**	**29,898**	**125,715**

Statement of Cash Flow

(Euro thousands)		Q1 2024	Q1 2023	2023
CASH FLOW FROM OPERATING ACTIVITIES:				
Profit for the period		**11,742**	**29,782**	**122,580**
Adjustments to reconcile net profit with cash flow generated from operating activities:				
Amortisation & depreciation		13,951	13,985	54,470
Impairment of property, plant and machinery		0	0	0
Losses/(gains) on sale of property, plant & equipment		(21)	(25)	(19)
Share-based payment settled with equity instruments		107	113	451
Provision adjustments		(32)	51	(77)
Financial income		(445)	(164)	(1,381)
Financial expense		2,131	2,330	12,003
Net exchange rate gains/(losses)		(127)	(96)	(1,625)
Income taxes		1,890	4,802	18,215
Equity-accounted joint ventures		(4,375)	(11,749)	(45,885)
Changes in operating assets and liabilities:				
Decrease/(increase) in trade receivables		(7,189)	(14,587)	15,333
Decrease/(increase) in other current assets		(17,942)	(21,398)	(7,870)
Decrease/(increase) in inventories		6,550	(3,040)	(45,511)
Increase/(decrease) in trade & other payables		(2,214)	(4,744)	(9,960)
Increase (decrease) in other current liabilities		(454)	5,597	3,424
Change in other non-current assets and liabilities		3,578	(3,305)	16,533
Total adjustments and changes		**(4,592)**	**(32,230)**	**8,101**
Dividends distributed by equity-accounted joint ventures		29,684	22,640	22,640
Interest paid in the period		(766)	7,774	(3,171)
Net Cash Flows from operating activities	**(A)**	**36,068**	**27,966**	**150,150**
CASH FLOW FROM INVESTING ACTIVITIES:				
Gross investments in intangible assets		(173)	0	(574)
Gross investments in property, plant and equipment		(11,922)	(5,143)	(37,074)
Increase/(decrease) in payables for purchases of non-current assets		(1,781)	(4,769)	(1,698)
Sales price of property, plant and equipment		21	25	113
Acquisition of subsidiaries, net of liquidity acquired		0	0	(6,784)
Net cash flow used in investing activities	**(B)**	**(13,855)**	**(9,887)**	**(46,017)**
CASH FLOWS FROM FINANCING ACTIVITIES:				
Treasury share purchases		(457)	(522)	(4,640)
Proceeds from the issuance of shares		0	2,267	2,681
Interest paid in the period		(1,260)	(627)	(10,701)
Interest received in the period		717	334	255
Increase in bank payables		0	23,976	35,000
Decrease in bank payables		(12,548)	(30,172)	(94,288)
Repayment leases liabilities		(1,403)	(1,117)	(5,108)
Dividends distribution		0	0	(53,261)
Net cash flow generated (used) in financing activities	**(C)**	**(14,951)**	**(5,861)**	**(130,062)**
Change in assets and liabilities items due to translation effect	**(D)**	**254**	**124**	**2,488**
Net change in cash and cash equivalents	**(A+B+C+D)**	**7,516**	**12,342**	**(23,441)**
Cash & cash equivalents at beginning of period		**67,994**	**91,435**	**91,435**
Cash & cash equivalents at end of period		**75,510**	**103,777**	**67,994**

Statement of changes in Equity

	Share capital	Legal reserve	Revaluation reserve	Other reserves	Capital paid-in	Treasury shares	Translation reserve	Actuarial gains/(losses) on deferred benefit plans	Retained earnings	Net Result	Total Group equity	Total non-controlling interest equity	Total consolidated equity
Balance at 31 December 2022	**8,895**	**1,760**	**27,334**	**20,977**	**157**	**(2,820)**	**(3,549)**	**(990)**	**179,590**	**86,596**	**317,950**	**523**	**318,473**
Profit (Loss)	0	0	0	0	0	0	0	0	0	29,655	29,655	127	29,782
Profit (loss) recognised directly to equity	0	0	0	0	0	0	116	0	0	0	116	0	116
Total Comp. Income (expense)	0	0	0	0	0	0	116	0	0	29,655	29,771	127	29,898
Allocation of result	0	0	0	0	0	0	0	0	86,596	(86,596)	0	0	0
Treasury share purchases	0	0	0	0	0	(522)	0	0	0	0	(522)	0	(522)
IFRS 2	0	0	0	113	0	0	0	0	0	0	113	0	113
Share issue	31	0	0	2,267	0	0	0	0	0	0	2,298	0	2,298
Movement non-cont. interests eq.	0	0	0	0	0	0	0	0	0	0	0	0	0
Balance at 31 March 2023	**8,926**	**1,760**	**27,334**	**23,357**	**157**	**(3,342)**	**(3,433)**	**(990)**	**266,186**	**29,655**	**349,610**	**650**	**350,260**
Profit (Loss)	0	0	0	0	0	0	0	0	0	92,737	92,737	61	92,798
Profit (loss) recognised directly to equity	0	0	0	0	0	0	3,693	(674)	0	0	3,019	0	3,019
Total Comp. Income (expense)	0	0	0	0	0	0	3,693	(674)	0	92,737	95,756	61	95,817
Allocation of result	0	0	0	0	0	0	0	0	0	0	0	0	0
Treasury share purchases	0	0	0	0	0	(4,118)	0	0	0	0	(4,118)	0	(4,118)
IFRS 2	0	0	0	338	0	0	0	0	0	0	338	0	338
Share issue	6	25	0	377	0	0	0	0	(25)	0	383	0	383
Distribution of dividends	0	0	0	0	0	0	0	0	(53,261)	0	(53,261)	0	(53,261)
Balance at 31 December 2023	**8,932**	**1,785**	**27,334**	**24,072**	**157**	**(7,460)**	**260**	**(1,664)**	**212,900**	**122,392**	**388,708**	**711**	**389,419**
Profit (Loss)	0	0	0	0	0	0	0	0	0	11,791	11,791	(49)	11,742
Profit (loss) recognised directly to equity	0	0	0	0	0	0	400	245	0	0	645	0	645
Total Comp. Income (expense)	0	0	0	0	0	0	400	245	0	11,791	12,436	(49)	12,387
Allocation of result	0	0	0	0	0	0	0	0	122,392	(122,392)	0	0	0
Treasury share purchases	0	0	0	0	0	(457)	0	0	0	0	(457)	0	(457)
IFRS 2	0	0	0	107	0	0	0	0	0	0	107	0	107
Share issue	0	0	0	0	0	0	0	0	0	0	0	0	0
Movement non-cont. interests eq.	0	0	0	0	0	0	0	0	0	0	0	0	0
Balance at 31 March 2024	**8,932**	**1,785**	**27,334**	**24,179**	**157**	**(7,917)**	**660**	**(1,419)**	**335,292**	**11,791**	**400,794**	**662**	**401,456**

Notes to the Consolidated Interim Financial Statements

at 31 March 2024

SUMMARY OF IFRS INTERNATIONAL ACCOUNTING STANDARDS ADOPTED FOR THE PREPARATION OF THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS AT 31 MARCH 2024

Zignago Vetro SpA is a limited liability company and is domiciled at Fossalta di Portogruaro via Ita Marzotto No. 8.

The publication of the Interim Report at 31 March 2024 of Zignago Vetro S.p.A. was approved by the Board of Directors on 29 April 2024.

General preparation criteria

The Interim Report as at 31 March 2024 and for the period ended at that date was presented in accordance with IAS 34 – Interim financial reporting, which relates to the reporting of interim financial information and data. Accounting standard IAS 34 provides for a minimum level of information significantly lower than that required by IFRS, where information has already been published on the complete Financial Statements prepared in accordance with IFRS.

Therefore, the present Interim Report, which was prepared in “condensed” form and include the minimum disclosures required by IAS 34, should be read together with the Group consolidated financial statements for the year ended 31 December 2023, prepared in accordance with the International Accounting Standards (“IFRS”) issued by the International Accounting Standards Board (“IASB”) and approved by the European Union. IFRS include all the revised international accounting standards (IAS) and all interpretations of the International Financial Reporting Interpretations Committee (“IFRIC”), previously known as the Standing Interpretations Committee (“SIC”).

The Interim Report at 31 March 2024 consists of the consolidated income statement, the consolidated statement of comprehensive income, the consolidated statement of financial position, the consolidated statement of cash flows, the statement of changes in equity and these notes.

As previously indicated, the accounting policies adopted for the preparation of the Interim Report are the same as those utilised for the consolidated financial statements of the Zignago Vetro Group for the year ended 31 December 2023, except for the adoption of new standards, amendments and interpretations approved by the IASB and approved for adoption in Europe and obligatory for accounting periods beginning 1 January 2024.

Reference should be made to that stated above for further details.

Consolidation scope and basis

The main consolidation criteria adopted were as follows:

- the elimination of the carrying amount of equity investments against the recognition of the assets and liabilities of the subsidiary according to the line-by-line method or consolidation at equity;
- group investments in associates are measured using the equity method. The investment is initially recognised at cost. The carrying amount is subsequently increased or decreased to recognise the group's share of the profit or loss after the date of acquisition;
- the recognition of any non-controlling interests in equity;
- the elimination of all intergroup transactions, consisting of payables and receivables, sales and purchases, and unrealised profits and losses;
- the interim financial statements of the subsidiaries utilised for the preparation of the consolidated financial statements are those approved by the respective Board of Directors. The reporting date of the consolidated companies is the same as the parent. The interim financial statements of the investees are adjusted, where necessary, in line with the accounting principles utilised by the Parent, which are in accordance with the IFRS endorsed by the European Union.

The assets and liabilities, expenses and income of the companies consolidated using the line-by-line method are fully included in the consolidated financial statements; the book value of the investments is eliminated against the corresponding portion of equity of the investees.

Business combinations are recognised using the acquisition method. At the control acquisition date, the equity of the investees is established attributing to the relevant assets and liabilities their present value. Any positive difference between the acquisition cost and the fair value of the net assets acquired is recognized in "Goodwill"; if negative, it is recognised in profit and loss.
In the case of full control not being acquired, the minority interest equity is established based on the share of the present value attributable to the assets and liabilities at the date of acquisition of control, excluding any attributable goodwill (so-called partial goodwill method). Alternatively, in the case of full control not being acquired, the entire amount of goodwill generated by the acquisition is recorded considering therefore also the shareholding of non-controlling interests (full goodwill method); they are expressed at their overall fair value including therefore the portion of goodwill. The goodwill calculation method is chosen on a case by case basis for each business combination.
In the case of business combinations undertaken in a series of phases, the previously holding is revalued at fair value at the acquisition date and any gain or loss is recorded to the income statement. It is therefore considered in the determination of goodwill.
Any contingent payment to be recognised is recorded by the acquirer at fair value at the acquisition date. The change in the fair value of the potential payment classified as an asset or liability, as a financial instrument which is subject to IAS 39 financial instruments: recognition and measurement, must be recognised in the income statement and in the other items of the statement of comprehensive income. Where the potential payment is not within the scope of IAS 39, the amount is measured in accordance with the appropriate IFRS. If the potential payment is classified in equity, the amount is not remeasured and its subsequent settlement is recorded in equity.
With regard to equity investments acquired subsequent to the acquisition of control (non-controlling interest acquisitions), any positive difference between the acquisition cost and the corresponding portion of equity acquired is recognised to equity; similarly, the effects from the sale of the non-controlling share without loss of control are recognised to equity.

Goodwill deriving from the acquisition of investees is initially recorded at cost and represents the surplus of acquisition cost compared to the purchaser's share of net fair value with respect to identifiable amounts of the assets and liabilities acquired, current and potential. After initial recognition, goodwill is not amortised and is reduced for impairment loss. This is determined following an impairment test, as described below.

If the goodwill is allocated to a cash generating unit and the entity sells part of the activities of this unit, the goodwill associated with the activity sold is included in the book value of the activity when determining the gain or loss deriving from the sale. The goodwill associated to assets sold is calculated based on the relative values of the asset sold and the part maintained by the cash generating unit.

On the first-time adoption of IFRS, the Group has chosen not to apply IFRS 3 - Business Combinations in retrospective manner for the acquisition of companies prior to 1 January 2004 - consequently, the possible goodwill generated on the acquisitions prior to the transition date to IFRS was maintained at the previous value determined in accordance with Italian GAAP, with the prior impairment testing and recording of any impairment loss.

The Companies included in the Consolidated Interim Report at 31 March 2024 are shown in the following table:

Consolidated Companies (Euro)	Registered Office	Share capital (in local currency)	Percentage holding of the Group
Zignago Vetro SpA (Parent)	Fossalta di Portogruaro (VE)	EUR 8,932,000	---
Companies consolidated using the line-by-line method:			
Zignago Vetro France SAS	Vieux-Rouen-sur-Bresle (France)	EUR 4,000,000	100%
Zignago Vetro Polska SA	Trabkj (Poland)	PNL 3,594,000	100%
Zignago Glass USA Inc.	New York (U.S.A.)	USD 200,000	100%
Vetro Revet Srl	Empoli (FI)	EUR 402,000	51%
Italian Glass Moulds Srl	Portogruaro (VE)	EUR 100,000	100%
Equity-accounted investees:			
Vetri Speciali SpA and subsidiaries	Trento (TN)	EUR 10,062,400	50%
Vetreco Srl	Supino (FR)	EUR 400,000	30%
Julia Vitrum	S. Vito al Tagl.to (PN)	EURO 625,000	40%

Translation of financial statements in currencies other than the Euro

The functional and presentation currency adopted by the Zignago Vetro Group is the Euro.

The rules for the translation of financial statements of Companies which operate in a currency other than the Euro are the following:

- the assets and the liabilities were translated using the exchange rate at the balance sheet date;
- the costs and revenues, and income and expenses, are translated using the average exchange rate for the period;
- the "Translation reserve" includes both the exchange rate differences generated from the translation of foreign currency profit and loss items and at a rate different from the closing rate, and also those generated from the translation of opening equity at an exchange rate which is different from the closing exchange;

- goodwill related to the acquisition of a foreign entity is treated as assets and liabilities of the foreign entity and translated at the closing date.

The exchange rates applied are reported in the following table – those published by the Italian Exchange Office:

	2024 Exchange		**2023 Exchange**	
Currency	at 31 March	year average	at 31 March	year average
USD	1.0811	1.0857	1.0875	1.0730
PLN	4.3123	4.3341	4.6700	4.7081

Earnings per share

The basic earnings per share is calculated by dividing the consolidated net profit for the year attributable to the Company's shareholders by the weighted average number of ordinary shares outstanding during the year, net of treasury shares.
In order to calculate the diluted earnings per share, the average weighted number of shares outstanding is adjusted assuming the conversion of all shares with potential dilution effect. The Group's net result is also adjusted to account for the effects of conversion, net of taxes.

Use of estimates

The preparation of the interim financial statements and the relative notes in application of IFRS require that Management make estimates and assumptions on the values of the assets and liabilities in the financial statements and on the disclosures relating to the assets and contingent liabilities at the reporting date. The actual results may differ from those estimated. The estimates are used to value the doubtful debt and inventory obsolescence provisions, depreciation and amortisation, valuations of assets, employee benefits, income taxes and other provisions and funds. Estimates and assumptions are periodically reviewed and the effect of a change in an accounting estimate is immediately recognized through the income statement.

Risk management policies

The Group will continue to prudently manage risks in all departments with careful monitoring in order to identify, reduce and eliminate such risk, therefore extensively protecting shareholder interests.

Currency risk

The currency risk is the risk that the fair value or the future cash flows of a financial instrument are altered following changes in exchange rates.
The exposure of the Group to changes in exchange rates principally concerns the operating activities of the Group (when revenues and costs are denominated in a currency other than the presentation currency of the Group). Where these transactions are significant, the Group Companies assess the possibility of undertaking

currency hedges in order to mitigate these fluctuations. During the years presented the Group has not undertaken exchange risk hedge operations, as such transactions undertaken by the companies of the Group are not considered significant.

Credit and country risks

The credit risk represents the exposure of the Group to potential losses deriving from non-compliance with obligations by trading partners; this activity is subject to ongoing monitoring within the normal management of business operations, in order to minimise the exposure to "counterparty" credit risk, also utilising appropriate insurance instruments to protect the solvency of the client or of the country risk in which this latter operates.
The Group Companies constantly assess political, social and economic risks in the areas in which they operate. No significant cases of non-fulfilment by trading partners have occurred and no significant credit risk by individual area and/or client exists.

The Group in fact only deals with established and reliable clients. Customers that request extensions of payment are subject to a credit rating check. Moreover, the collection of receivables is monitored during the year so that the exposure to losses is not substantial. Finally, in the case of new clients operating in non EU countries, the Group companies obtain letters of credit and advance payments.

Interest rate risk
The interest rate risk is a risk that the fair value for the future cash flows of a financial instrument alters due to changes in market interest rates. The Companies of the Group are exposed to the risk of fluctuations in interest rates principally in relation to the non current bank loans and borrowings, negotiated at floating interest rates, and amount to Euro 107 million. Where these risks are considered significant, the Companies of the Group undertake interest rate swaps in order to convert the floating rate of the non current loans into fixed rates, which reduces the impact of the fluctuations in interest rates

Therefore, the Parent undertook interest rate swaps in order to hedge the interest rate risk on medium-long term loans for a notional value of Euro 186 million.

The characteristics of the derivative contracts, their notional value and the market value at 31 March 2024, are as follows (in Euro):

Company	Bank	Underlying	Date of Signing	Notional at the ref. date	Expiry	Market value at **31.03.2024**
Zignago Vetro SpA	Unicredit	Loan	20/12/2019	24,000,000	20/12/2024	456,647
Zignago Vetro SpA	Unicredit	Loan	01/03/2022	14,400,000	01/02/2027	688,935
Zignago Vetro SpA	BPER	Loan	18/06/2020	3,033,354	18/06/2025	116,925
Zignago Vetro SpA	BNL	Loan	06/05/2020	3,333,333	07/05/2025	116,356
Zignago Vetro SpA	BNL	Loan	29/12/2021	19,411,765	28/12/2026	913,641
Zignago Vetro SpA	Intesa SanPaolo	Commodity hedges	16/02/2023	6,419,993	31/12/2024	(994,432)
Zignago Vetro SpA	Unicredit	Commodity hedges	17/01/2023	2,069,700	31/12/2024	(640,141)
Zignago Vetro SpA	Intesa SanPaolo	Loan	06/08/2020	7,500,000	05/08/2025	287,430
Zignago Vetro SpA	Intesa SanPaolo	Loan	01/06/2021	22,500,000	29/05/2026	985,322
Zignago Vetro SpA	Banco BPM	Loan	29/07/2019	1,773,333	30/06/2024	18,948
Zignago Vetro SpA	Banco BPM	Loan	08/02/2024	26,250,000	30/09/2027	(33,343)
Zignago Vetro SpA	Mediobanca	Loan	29/10/2021	26,800,000	27/10/2026	1,322,902
Zignago Vetro Polska	Bank Polski	Foreign cur. hedges	06/07/2023	2,850,000	31/12/2024	147,628
Zignago Vetro Polska	BNP	Foreign cur. hedges	06/09/2023	3,135,000	30/09/2024	104,303
Zignago Vetro Polska	BNP	Loan	05/05/2021	1,260,093	31/03/2026	216,808
Total				164,736,572		3,707,928

Liquidity risk

The Group monitors the risk of a deficiency in liquidity utilising liquidity planning instruments.
The Group objective is to maintain a balance between continuity of available funds, flexibility of utilisation through utilisation of instruments such as bank overdrafts, bank loans, finance leases and adequate remuneration of its liquidity, temporarily investing exclusively with banking counterparties.

Risks related to the fluctuation in energy prices

The Group is exposed to fluctuations in energy purchase costs, a significant cost component in the glass sector. Where this risk is considered as significant, hedging operations may be undertaken in order to convert the variable cost into a fixed cost, which reduces the impact of fluctuations.
From 2012 the supply of energy at Fossalta di Portogruaro of the Parent has been guaranteed by Zignago Power Srl, a company wholly-owned by the parent Zignago Holding SpA., which started up a natural biomass energy production plant. The risk concerning energy cost fluctuation is therefore greatly reduced.

* * *

Statement as per Article 154-bis, paragraph 2 of Leg. Decree 58/98

The Executive Responsible for Financial Reporting, Mr. Roberto Celot, declares in accordance with Article 154-bis, paragraph 2, of the Consolidated Finance Act, that the accounting information contained in the present Consolidated Interim Report at 31 March 2024 corresponds to the underlying accounting documents, records and entries.

ZIGNAGO VETRO

ZIGNAGO VETRO S.p.A.

Registered office: Fossalta di Portogruaro (VE), Via Ita Marzotto 8