

TOTAL TELCOM INC.
Condensed Interim Consolidated Financial Statements
For the three and nine months ended March 31, 2024
(Unaudited)

Notice to Reader

The following condensed interim consolidated financial statements and notes have not been reviewed by the Company's auditors but have been reviewed and approved by the Company's Audit Committee and Board of Directors.

TABLE OF CONTENTS

	<u>PAGE</u>
Condensed Interim Consolidated Balance Sheets	1
Condensed Interim Consolidated Statements of Income and Comprehensive Income	2
Condensed Interim Consolidated Statement of Changes in Shareholders' Equity	3
Condensed Interim Consolidated Statements of Cash Flows	4
Notes to the Condensed Interim Consolidated Financial Statements	5 - 12

TOTAL TELCOM INC.

Condensed Interim Consolidated Balance Sheets

	March 31, 2024 (unaudited)	June 30, 2023 (audited)
ASSETS		
CURRENT		
Cash and cash equivalents	\$ 294,624	\$ 1,255,685
Term deposits	2,507,559	1,148,494
Trade and other receivables	143,560	405,052
Inventories	326,549	300,389
Prepaid expenses	10,395	6,997
	3,282,687	3,116,617
RACE MANAGEMENT EQUIPMENT (Note 4)	80,418	2,129
PRODUCT DEVELOPMENT (Note 5)	1,372,402	1,356,888
PROPERTY, PLANT AND EQUIPMENT (Note 6)	5,507	7,537
RIGHT OF USE ASSETS (Note 7)	58,297	112,193
DEFERRED INCOME TAX ASSETS	267,000	333,000
	\$ 5,066,311	\$ 4,928,364
LIABILITIES		
CURRENT		
Trade and other payables	\$ 188,145	\$ 222,811
Deferred revenue	39,003	45,360
Current portion of lease liabilities (Note 8)	24,148	82,490
Current portion of long term debt	-	40,000
	251,296	390,661
LEASE LIABILITIES (Note 8)	37,779	45,773
	289,075	436,434
SHAREHOLDERS' EQUITY		
Share capital	2,273,498	2,181,748
Contributed surplus	160,245	144,025
Retained earnings	2,343,493	2,166,157
	4,777,236	4,491,930
	\$ 5,066,311	\$ 4,928,364

TOTAL TELCOM INC.**Condensed Interim Consolidated Statements of Income and Comprehensive Income**

Unaudited

	Three months ended March 31,		Nine months ended March 31,	
	2024	2023	2024	2023
SALES	\$ 519,612	\$ 587,622	\$ 1,481,536	\$ 1,678,319
COST OF SALES (Note 4)	213,390	227,337	590,089	706,764
GROSS PROFIT	306,222	360,285	891,447	971,555
GENERAL AND ADMINISTRATIVE EXPENSES	178,917	177,200	581,604	435,231
INTEREST ON LEASE LIABILITIES (Note 8)	843	2,066	3,530	7,264
AMORTIZATION OF RIGHT OF USE ASSET (Note 7)	17,966	17,966	53,896	53,896
AMORTIZATION OF PRODUCT DEVELOPMENT COSTS (Note 5)	47,203	41,390	132,936	101,035
DEPRECIATION (Note 6)	677	681	2,030	2,044
	245,606	239,303	773,996	599,470
INCOME FROM OPERATIONS	60,616	120,982	117,451	372,085
OTHER ITEMS				
Foreign exchange gains (losses)	37,436	(989)	44,584	66,780
Finance income	27,993	8,079	81,301	15,091
	65,429	7,090	125,885	81,871
INCOME BEFORE INCOME TAXES	126,045	128,072	243,336	453,956
PROVISION FOR DEFERRED INCOME TAXES	34,000	35,000	66,000	123,000
NET INCOME AND COMPREHENSIVE INCOME	\$ 92,045	\$ 93,072	\$ 177,336	\$ 330,956
EARNINGS (LOSS) PER SHARE				
Basic	\$ 0.004	\$ 0.004	\$ 0.007	\$ 0.013
Diluted	\$ 0.004	\$ 0.004	\$ 0.007	\$ 0.013
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING	26,423,015	25,990,014	26,384,126	25,990,014

TOTAL TELCOM INC.

Condensed Interim Consolidated Statement of Changes in Equity

Unaudited

	March 31, 2024					Total shareholders' equity
	Number of Shares	Share capital	Contributed surplus	Retained Earnings		
Balance at June 30, 2023	26,073,015	\$ 2,181,748	\$ 144,025	\$ 2,166,157	\$	4,491,930
Shares issued from exercise of stock options	350,000	52,500				52,500
Contributed surplus transferred on exercise of stock options		39,250	(39,250)			-
Share-based compensation related to stock options granted and vested (note 9)			55,470			55,470
Net income for the nine months ended March 31, 2024	-	-	-	177,336		177,336
Balance at March 31, 2024	26,423,015	\$ 2,273,498	\$ 160,245	\$ 2,343,493	\$	4,777,236

	March 31, 2023					Total shareholders' equity
	Number of Shares	Share capital	Contributed surplus	Retained Earnings (Deficit)		
Balance at June 30, 2022	25,990,014	\$ 2,151,038	\$ 127,950	\$ 1,554,743	\$	3,833,731
Net income for the nine months ended March 31, 2023	-	-	-	330,956		330,956
Balance at March 31, 2023	25,990,014	\$ 2,151,038	\$ 127,950	\$ 1,885,699	\$	4,164,687

TOTAL TELCOM INC.
Condensed Interim Consolidated Statements of Cash Flows
Unaudited

	Three months ended March 31,		Nine months ended March 31,	
	2024	2023	2024	2023
NET INFLOW (OUTFLOW) OF CASH RELATED TO THE FOLLOWING ACTIVITIES				
OPERATING				
Net income for the period	\$ 92,045	\$ 93,072	\$ 177,336	\$ 330,956
Items not affecting cash:				
Foreign exchange loss (gain)	(37,436)	989	(44,584)	(66,780)
Deferred income tax expense	34,000	35,000	66,000	123,000
Share-based compensation	-	-	55,470	-
Amortization of product development costs	47,203	41,390	132,936	101,035
Amortization of right of use assets	17,966	17,966	53,896	53,896
Amortization of race management equipment	1,729	3,108	3,907	16,658
Depreciation of equipment	677	681	2,030	2,044
	156,184	192,206	446,991	560,809
Net change in non-cash working capital	219,594	266,144	190,911	8,465
CASH PROVIDED BY OPERATING ACTIVITIES	375,778	458,350	637,902	569,274
FINANCING				
Lease liability principal payments	(22,357)	(21,134)	(66,336)	(62,867)
Repayment of long term debt	-	-	(40,000)	-
Proceeds from exercise of stock options	-	-	52,500	-
CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(22,357)	(21,134)	(53,836)	(62,867)
INVESTING				
Product development costs	(45,740)	(32,062)	(148,450)	(164,042)
Purchase of equipment	-	-	-	(5,886)
Purchase of race management equipment	(81,792)	-	(82,196)	(1,452)
Purchase of term deposits	(354,796)	(7,491)	(1,359,065)	(6,788)
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(482,328)	(39,553)	(1,589,711)	(178,168)
NET FOREIGN EXCHANGE DIFFERENCE ON CASH	37,436	(989)	44,584	66,780
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(91,471)	396,674	(961,061)	395,019
CASH, BEGINNING OF PERIOD	386,095	1,343,471	1,255,685	1,345,126
CASH, END OF PERIOD	\$ 294,624	\$ 1,740,145	\$ 294,624	\$ 1,740,145
SUPPLEMENTAL CASH FLOW INFORMATION				
Interest received	\$ 27,993	\$ 8,079	\$ 81,301	\$ 15,091
Interest paid on lease liability	\$ 843	\$ 2,066	\$ 3,530	\$ 7,264

TOTAL TELCOM INC.

Notes to the Condensed Interim Consolidated Financial Statements

March 31, 2024

Unaudited

1. NATURE OF OPERATIONS

Total Telcom Inc. (the “Company”), through its wholly owned subsidiary ROM Communications Inc. is a developer and provider of remote asset monitoring and tracking products and services primarily in North America.

The Company is incorporated under the Business Corporations Act of Alberta. The Company’s head office is located at #540, 1632 Dickson Avenue, Kelowna, British Columbia V1Y 7T2. The Company’s common shares are traded on the TSX Venture Exchange under the symbol TTZ.

2. BASIS OF PRESENTATION

These financial statements for the three and nine months ended March 31, 2024 have been prepared in accordance with International Financial Accounting Standard (“IAS”) 34 *Interim Financial Reporting* on a basis consistent with the accounting policies disclosed in the Company’s annual audited consolidated financial statements for the fiscal year ended June 30, 2023. Certain information and footnote disclosure normally included in annual financial statements prepared in accordance with International Financial Reporting Standards (“IFRS”), as issued by the International Accounting Standards Board (“IASB”) have been omitted or condensed. These financial statements should be read in conjunction with the annual audited consolidated financial statements for the year ended June 30, 2023.

These condensed consolidated interim financial statements include the accounts of Total Telcom Inc. and its wholly owned subsidiary ROM Communications Inc. All intercompany balances and transactions have been eliminated.

These financial statements have been prepared on the historical cost basis except for cash and cash equivalents and share-based payment arrangements that have been measured at fair value.

All amounts are reported in Canadian dollars.

These financial statements were approved and authorized for issue by the Board of Directors on May 24, 2024.

TOTAL TELCOM INC.

Notes to the Condensed Interim Consolidated Financial Statements

March 31, 2024

Unaudited

3. SIGNIFICANT ACCOUNTING POLICIES

The preparation of interim financial statements requires management to make judgments, estimates, and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. In preparing these interim financial statements, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended June 30, 2023.

4. RACE MANAGEMENT EQUIPMENT

	Race Management Equipment
Cost or deemed cost	
Balance at June 30, 2023	\$ 310,634
Additions	82,196
Disposals	(1,292)
Balance at March 31, 2024	391,538
Depreciation and impairment losses	
Balance at June 30, 2023	308,505
Amortization	3,907
Disposals	(1,292)
Balance at March 31, 2024	311,120
Carrying amounts	
At June 30, 2023	\$ 2,129
At March 31, 2024	\$ 80,418

Cost of sales includes amortization of race management equipment in the amounts of \$1,729 (2023 - \$3,108) and \$3,907 (2023 - \$16,658) for the three and nine months ended March 31, 2024.

TOTAL TELCOM INC.

Notes to the Condensed Interim Consolidated Financial Statements

March 31, 2024

Unaudited

5. PRODUCT DEVELOPMENT

	Product Development Costs
Cost or deemed cost	
Balance at June 30, 2023	\$ 1,793,090
Additions	148,450
Disposals	-
Balance at March 31, 2024	1,941,540
Depreciation and impairment losses	
Balance at June 30, 2023	436,202
Amortization	132,936
Disposals	-
Balance at March 31, 2024	569,138
Carrying amounts	
At June 30, 2023	\$ 1,356,888
At March 31, 2024	\$ 1,372,402

6. PROPERTY, PLANT AND EQUIPMENT

	Computer equipment	Equipment and furniture	Leasehold improvements	Total
Cost or deemed cost				
Balance at June 30, 2023	\$ 68,943	\$ 42,707	\$ 35,000	\$ 146,650
Additions	-	-	-	-
Balance at March 31, 2024	68,943	42,707	35,000	146,650
Depreciation and impairment losses				
Balance at June 30, 2023	66,621	37,492	35,000	139,113
Depreciation	1,161	869	-	2,030
Balance at March 31, 2024	67,782	38,361	35,000	141,143
Carrying amounts				
At June 30, 2023	\$ 2,322	\$ 5,215	\$ -	\$ 7,537
At March 31, 2024	\$ 1,161	\$ 4,346	\$ -	\$ 5,507

TOTAL TELCOM INC.

Notes to the Condensed Interim Consolidated Financial Statements

March 31, 2024

Unaudited

7. RIGHT OF USE ASSETS

		Right Of Use Assets
Cost or deemed cost		
Balance at June 30, 2023	\$	390,520
Additions		-
Disposals		-
Balance at March 31, 2024	\$	390,520
Depreciation and impairment losses		
Balance at June 30, 2023	\$	278,327
Amortization		53,896
Disposals		-
Balance at March 31, 2024	\$	332,223
Carrying amounts		
At June 30, 2023	\$	112,193
At March 31, 2024	\$	58,297

TOTAL TELCOM INC.

Notes to the Condensed Interim Consolidated Financial Statements

March 31, 2024

Unaudited

8. LEASE LIABILITIES

The lease liabilities include a lease for occupied premises requiring monthly payments totaling \$6,747 including interest at the Company's incremental borrowing rate of 6% per annum until May 2024, a lease for a vehicle requiring monthly payments totaling \$453 including interest at 2.9% per annum until March 2025 and a final payment of \$18,825 in April 2025 and a lease for a vehicle requiring bi-weekly payments totaling \$267 including interest at 4.49% per annum until March 2025 and a final payment of \$19,000 in April 2025.

	Lease Liabilities
Balance at June 30, 2023	\$ 128,263
Additions	-
Repayments	(69,866)
Interest	3,530
Balance at March 31, 2024	61,927
Less Current Portion	(24,148)
Lease Liability - long term portion	\$ <u>37,779</u>

The future minimum payments required under these leases are as follows:

	Principal		Interest		Total
2025	\$ 24,148	\$	1,714	\$	25,862
2026	<u>37,779</u>		<u>78</u>		<u>37,857</u>
	\$ <u>61,927</u>	\$	<u>1,792</u>	\$	<u>63,719</u>

TOTAL TELCOM INC.

Notes to the Condensed Interim Consolidated Financial Statements

March 31, 2024

Unaudited

9. SHARE BASED COMPENSATION

Under the Total Telcom Inc. Employee Stock Option Plan, options to purchase common shares of the Company may be granted to key employees, independent contractors and directors of the Company that entitle the holder to purchase one common share at a subscription price of not less than 100% of the market value on the effective date of the grant. The holder has the right to exercise the options immediately after issue, but the resulting shares cannot be traded until four months after the date the options were granted. Options expire five years after being issued or 90 days after an employee ceases employment with the Company. The Board of Directors has the discretion to extend the expiration period on cessation of employment.

The maximum number of common shares authorized for issuance by the Board of Directors under the plan is limited to 10% of the total issued and outstanding common shares of the Company.

Under the Employee Stock Option Plan, certain key employees and directors have the following options to purchase common shares:

- (a) 100,000 common shares at \$0.15 per share – options expire May 31, 2026;
- (b) 400,000 common shares at \$0.15 per share – options expire December 30, 2026;
- (c) 275,000 common shares at \$0.30 per share – options expire May 31, 2028; and
- (d) 215,000 common shares at \$0.34 per share – options expire June 30, 2028.

The average remaining contracted life of outstanding stock options is 3.41 years.

The following stock options were outstanding as at March 31, 2024

Share options outstanding	Number of options	Weighted average exercise price
Balance at June 30, 2023	1,125,000	\$ 0.19
Exercised	(350,000)	\$ 0.15
Granted	215,000	\$ 0.34
Balance, March 31, 2024	990,000	\$ 0.23

At March 31, 2024, all stock options were exercisable.

The fair value of any stock options granted to directors, officers, employees and independent contractors is recorded in general and administrative expenses over the vesting period with the offset recorded to contributed surplus. During the three and nine months ended March 31, 2024 the Company issued nil (2023 – nil) and 215,000 (2023 – nil) stock options. These options were valued at \$55,470 (2023 - \$nil) in aggregate using the Black-Scholes Option pricing model. This share based compensation is included in general and administrative expenses with an offset to contributed surplus.

TOTAL TELCOM INC.

Notes to the Condensed Interim Consolidated Financial Statements

March 31, 2024

Unaudited

9. SHARE BASED COMPENSATION (CONTINUED)

Inputs for measurement of grant date fair values

The following inputs were used in the measurement of the fair value at grant date of the share-based compensation plan:

	<u>2024</u>	<u>2023</u>
Fair value of share options and assumptions		
Share price at grant date	\$ 0.36	n/a
Exercise price	\$ 0.34	n/a
Expected volatility	87%	n/a
Option life	5 years	n/a
Expected dividends	0%	n/a
Risk-free interest rate	5%	n/a

10. RELATED PARTY TRANSACTIONS

Transactions with related parties

General and administrative expenses for the three and nine months ended March 31, 2024 include \$7,500 (2023 - \$7,500) and \$22,500 (2023 - \$22,500) respectively in management fees to a company controlled by a director.

Key management personnel compensation

Aggregate compensation to the directors and key management personnel of the Company during the period was as follows:

	<u>Three months ended March 31,</u>		<u>Nine months ended March 31,</u>	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	<u>2023</u>
Salaries and short-term employee benefits	\$ 33,000	\$ 33,000	\$ 99,000	\$ 99,000
Management fees	7,500	7,500	22,500	22,500
Director fees	3,750	2,500	11,250	7,500
	<u>\$ 44,250</u>	<u>\$ 43,000</u>	<u>\$ 132,750</u>	<u>\$ 129,000</u>

Short-term employee benefits consist of salaries, bonuses, directors' fees, and all other short-term monetary and non-monetary benefits. Share-based payment benefits consist of the fair value of share-option awards expensed in the period. There were no share-based benefits paid to key management personnel in the three and nine months ended March 31, 2024 or 2023. However, share-based compensation totaling \$nil (2023 - \$nil) and \$25,800 (2023 - \$nil) was paid to a director during the three and nine months ended March 31, 2024 respectively. No long-term, post-employment or termination benefits were recognized in the three and nine months ended March 31, 2024 or 2023.