



### ATTACHMENTS TO THE PRESS RELEASE

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Alternative Performance Measures

March 6, 2024

This document has been translated into English for the convenience of the readers. In the event of discrepancy, the Italian language version prevails.



### TIM GROUP - STATEMENTS

The Separate Income Statements, Statements of Comprehensive Income, Statements of Financial Position and the Statements of Cash Flows, as well as the Net Financial Debt of the TIM Group and of the Parent TIM S.p.A., herewith presented, are the same as those included in the Report on Operations of the 2023 TIM Annual Financial Report. Such statements, as well as the Net Financial Debt, are in any case consistent with those included in the TIM Group Consolidated and Separate Financial Statements for the year ended December 31, 2023.

The accounting policies and consolidation principles adopted are consistent with those applied for the TIM Group Consolidated Financial Statements and for the TIM S.p.A. Separate Financial Statements at December 31, 2022 to which reference should be made, except for the amendments to the standards issued by IASB and adopted starting from January 1, 2023.

To such extent, please note that the audit work by our independent auditors on the TIM Consolidated and Separate Financial Statements for the year ended December 31, 2023, as well as the check of consistency of the 2023 Report on Operations with the related TIM Consolidated and Separate Financial Statements have not yet been completed.

## TIM GROUP - SEPARATE CONSOLIDATED INCOME STATEMENTS

(million euros)	2023	2022	2022 Changes (a-b)	
	(a)	(b)	absolute	%
Revenues	16,296	15,788	508	3.2
Other income	206	213	(7)	(3.3)
Total operating revenues and other income	16,502	16,001	501	3.1
Acquisition of goods and services	(7,518)	(7,239)	(279)	(3.9)
Employee benefits expenses	(2,987)	(3,180)	193	6.1
Other operating expenses	(872)	(816)	(56)	(6.9)
Change in inventories	47	22	25	_
Internally generated assets	538	559	(21)	(3.8)
Operating profit (loss) before depreciation and amortization, capital gains (losses) and impairment reversals (losses) on non-current assets (EBITDA)	5,710	5,347	363	6.8
Depreciation and amortization	(4,863)	(4,777)	(86)	(1.8)
Gains (losses) on disposals of non-current assets	(11)	36	(47)	_
Impairment reversals (losses) on non-current assets	_	_	_	_
Operating profit (loss) (EBIT)	836	606	230	38.0
Share of profits (losses) of associates and joint ventures accounted for using the equity method	(29)	23	(52)	_
Other income (expenses) from investments	53	206	(153)	_
Finance income	1,095	1,115	(20)	(1.8)
Finance expenses	(2,835)	(2,538)	(297)	(11.7)
Profit (loss) before tax from continuing operations	(880)	(588)	(292)	(49.7)
Income tax expense	(227)	(2,066)	1,839	89.0
Profit (loss) from continuing operations	(1,107)	(2,654)	1,547	58.3
Profit (loss) from Discontinued operations/Non-current assets held for sale	_	_	_	_
Profit (loss) for the year	(1,107)	(2,654)	1,547	58.3
Attributable to:				
Owners of the Parent	(1,441)	(2,925)	1,484	50.7
Non-controlling interests	334	271	63	23.2



## TIM GROUP - CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

In accordance with IAS 1 (Presentation of Financial Statements), presented below is the Consolidated Statement of Comprehensive Income, including the Profit (loss) for the period, as shown in the Separate Consolidated Income Statement, and all other non-owner changes in equity.

(million euros)		2023	2022
Profit (loss) for the year	(a)	(1,107)	(2,654)
Other components of the Consolidated Statement of Comprehensive Income			
Other components that will not be reclassified subsequently to Separate Consolidated Income Statement			
Financial assets measured at fair value through other comprehensive income:			
Profit (loss) from fair value adjustments		3	(2)
Income tax effect		_	_
	(b)	3	(2)
Remeasurements of employee defined benefit plans (IAS 19):			
Actuarial gains (losses)		(8)	77
Income tax effect		_	(17)
	(c)	(8)	60
Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:			
Profit (loss)		_	
Income tax effect		_	
	(d)	_	
Total other components that will not be reclassified subsequently to Separate Consolidated Income Statement	(e=b+c+d)	(5)	58
Other components that will be reclassified subsequently to Separate Consolidated Income Statement			
Financial assets measured at fair value through other comprehensive income:			
Profit (loss) from fair value adjustments		43	(130)
Loss (profit) transferred to Separate Consolidated Income Statement		(9)	21
Income tax effect		(1)	4
	(f)	33	(105)
Hedging instruments:			
Profit (loss) from fair value adjustments		(382)	488
Loss (profit) transferred to Separate Consolidated Income Statement		192	(235)
Income tax effect		45	(61)
	(g)	(145)	192
Exchange differences on translating foreign operations:			
Profit (loss) on translating foreign operations		189	597
Loss (profit) on translating foreign operations transferred to Separate Consolidated Income Statement			
Income tax effect		_	
income tax effect	(b)	189	597
Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:	(h)	163	337
Profit (loss)			
Loss (profit) transferred to Separate Consolidated Income Statement			
Income tax effect		_	
The state of the s	(i)		_
Total other components that will be reclassified subsequently to Separate Consolidated Income Statement	(k=f+g+h+i)	77	684
Total other components of the Consolidated Statement of Comprehensive Income	(m=e+k)	72	742
Total comprehensive income (loss) for the year	(m=e+k)	(1,035)	(1,912)
Attributable to:	(0.111)	(1,000)	(1,712)
Owners of the Parent		(1,432)	(2,365)
Non-controlling interests		397	453
rvon controlling interests		331	433



## TIM GROUP - CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(million euros)	12/31/2023	12/31/2022	Changes
	(a)	(b)	(a-b)
Assets			
Non-current assets			
Intangible assets			
Goodwill	19,170	19,111	59
Intangible assets with a finite useful life	7,122	7,656	(534)
	26,292	26,767	(475)
Tangible assets			
Property, plant and equipment owned	14,692	14,100	592
Rights of use assets	5,515	5,488	27
Other non-current assets			
Investments in associates and joint ventures accounted for using the equity method	537	539	(2)
Other investments	140	116	24
Non-current financial receivables arising from lease contracts	112	49	63
Other non-current financial assets	1,103	1,602	(499)
Miscellaneous receivables and other non-current assets	2,187	2,365	(178)
Deferred tax assets	701	769	(68)
	4,780	5,440	(660)
Total Non-current assets (a)	51,279	51,795	(516)
Current assets			
Inventories	345	322	23
Trade and miscellaneous receivables and other current assets	4,699	4,539	160
Current income tax receivables	191	147	44
Current financial assets			
Current financial receivables arising from lease contracts	162	69	93
Securities other than investments, other financial receivables and other current financial assets	2,571	1,600	971
Cash and cash equivalents	2,912	3,555	(643)
	5,645	5,224	421
Current assets sub-total	10,880	10,232	648
Discontinued operations /Non-current assets held for sale			
of a financial nature	_	_	_
of a non-financial nature	_	_	_
	_	_	_
Total Current assets (b)	10,880	10,232	648
Total Assets (a+b)	62,159	62,027	132



(million euros)		12/31/2023	12/31/2022	Changes
		(a)	(b)	(a-b)
Equity and Liabilities				
Equity				
Equity attributable to owners of the Parent		13,646	15,061	(1,415)
Non-controlling interests		3,867	3,664	203
Total Equity	(c)	17,513	18,725	(1,212)
Non-current liabilities				
Non-current financial liabilities for financing contracts and others		21,284	21,739	(455)
Non-current financial liabilities for lease contracts		4,743	4,597	146
Employee benefits		511	684	(173)
Deferred tax liabilities		83	84	(1)
Provisions		679	910	(231)
Miscellaneous payables and other non-current liabilities		1,326	1,146	180
Total Non-current liabilities	(d)	28,626	29,160	(534)
Current liabilities				
Current financial liabilities for financing contracts and others		5,771	5,039	732
Current financial liabilities for lease contracts		838	870	(32)
Trade and miscellaneous payables and other current liabilities		9,384	8,199	1,185
Income tax payables		27	34	(7)
Current liabilities sub-total		16,020	14,142	1,878
Liabilities directly associated with Discontinued operations/Non-current assets held for sale				
of a financial nature		_	_	_
of a non-financial nature		_	_	_
		_	_	_
Total Current Liabilities	(e)	16,020	14,142	1,878
Total Liabilities	(f=d+e)	44,646	43,302	1,344
Total Equity and Liabilities	(c+f)	62,159	62,027	132



## TIM GROUP - CONSOLIDATED STATEMENTS OF CASH FLOWS

(million euros)		2023	2022
Cash flows from operating activities:			
Profit (loss) from continuing operations		(1,107)	(2,654)
Adjustments for:			
Depreciation and amortization		4,863	4,777
Impairment losses (reversals) on non-current assets (including investments)		(6)	9
Net change in deferred tax assets and liabilities		148	2,645
Losses (gains) realized on disposals of non-current assets (including investments)		(35)	(242)
Share of losses (profits) of associates and joint ventures accounted for using the equity method		29	(23)
Change in employee benefits		(291)	156
Change in inventories		(31)	(35)
Change in trade receivables and other net receivables		(39)	(81)
Change in trade payables		191	484
Net change in income tax receivables/payables		(21)	(478)
Net change in miscellaneous receivables/payables and other assets/liabilities		243	337
Cash flows from (used in) operating activities	(a)	3,944	4,895
Cash flows from investing activities:			
Purchases of intangible, tangible and rights of use assets on a cash basis		(3,969)	(6,305)
Contributions for plants received		758	3
Acquisition of control of companies or other businesses, net of cash acquired		19	(1,316)
Acquisitions/disposals of other investments		(49)	(26)
Change in financial receivables and other financial assets (excluding hedging and non-hedging derivatives under financial assets)		(919)	969
Proceeds from sale that result in a loss of control of subsidiaries or other businesses, net of cash disposed of		_	1,278
Proceeds from sale/repayments of intangible, tangible and other non-current assets		11	62
Cash flows from (used in) investing activities	(b)	(4,149)	(5,335)
Cash flows from financing activities:			
Change in current financial liabilities and other		241	(436)
Proceeds from non-current financial liabilities (including current portion)		4,037	2,288
Repayments of non-current financial liabilities (including current portion)		(4,607)	(4,615)
Change in hedging and non-hedging derivatives		68	(36)
Share capital proceeds/reimbursements (including subsidiaries)		_	2
Dividends paid		(189)	(68)
Changes in ownership interests in consolidated subsidiaries		(6)	(4)
Cash flows from (used in) financing activities	(c)	(456)	(2,869)
Cash flows from (used in) Discontinued operations/Non-current assets held for sale	(d)	_	_
Aggregate cash flows	(e=a+b+c+d)	(661)	(3,309)
Net cash and cash equivalents at beginning of the year	(f)	3,555	6,904
Net foreign exchange differences on net cash and cash equivalents	(g)	18	(40)
Net cash and cash equivalents at end of the year	(h=e+f+g)	2,912	3,555



#### Purchase of intangible, tangible and rights of use assets

(million euros)	2023	2022
Purchase of intangible assets	(912)	(1,128)
Purchase of tangible assets	(2,941)	(2,828)
Purchase of rights of use assets	(1,216)	(953)
Total purchase of intangible, tangible and rights of use assets on an accrual basis	(5,069)	(4,909)
Change in payables arising from purchase of intangible, tangible and rights of use		
assets	1,100	(1,396)
Total purchases of intangible, tangible and rights of use assets on a cash basis	(3,969)	(6,305)

#### Additional Cash Flow information

(million euros)	2023	2022
Income taxes (paid) received	(117)	164
Interest expense paid	(2,103)	(1,668)
Interest income received	597	562
Dividends received	20	155

#### Analysis of Net Cash and Cash Equivalents

(million euros)	2023	2022
Net cash and cash equivalents at beginning of the year:		
Cash and cash equivalents - from continuing operations	3,555	6,904
Bank overdrafts repayable on demand – from continuing operations	_	_
Cash and cash equivalents - from Discontinued operations/Non-current assets held for sale	_	_
Bank overdrafts repayable on demand – from Discontinued operations/Non- current assets held for sale	_	_
	3,555	6,904
Net cash and cash equivalents at end of the year:		
Cash and cash equivalents - from continuing operations	2,912	3,555
Bank overdrafts repayable on demand – from continuing operations	_	_
Cash and cash equivalents - from Discontinued operations/Non-current assets held for sale	_	_
Bank overdrafts repayable on demand – from Discontinued operations/Non- current assets held for sale	_	_
	2,912	3,555



### TIM GROUP - NET FINANCIAL DEBT

(million euros)	12/31/2023	12/31/2022	Change
	(a)	(b)	(a-b)
Non-current financial liabilities			
Bonds	15,297	15,259	38
Amounts due to banks, other financial payables and liabilities	5,987	6,480	(493)
Non-current financial liabilities for lease contracts	4,743	4,597	146
	26,027	26,336	(309)
Current financial liabilities (*)			
Bonds	3,266	2,799	467
Amounts due to banks, other financial payables and liabilities	2,505	2,240	265
Current financial liabilities for lease contracts	838	870	(32)
	6,609	5,909	700
Financial liabilities directly associated with Discontinued operations/ Non-current assets held for sale	_	_	_
Total Gross financial debt	32,636	32,245	391
Non-current financial assets			
Securities other than investments	_	_	
Non-current financial receivables arising from lease contracts	(112)	(49)	(63)
Financial receivables and other non-current financial assets	(1,103)	(1,602)	499
	(1,215)	(1,651)	436
Current financial assets			
Securities other than investments	(1,882)	(1,446)	(436)
Current financial receivables arising from lease contracts	(162)	(69)	(93)
Financial receivables and other current financial assets	(689)	(154)	(535)
Cash and cash equivalents	(2,912)	(3,555)	643
	(5,645)	(5,224)	(421)
Financial assets relating to Discontinued operations/Non-current assets held for sale	_	_	_
Total financial assets	(6,860)	(6,875)	15
Net financial debt carrying amount	25,776	25,370	406
Reversal of fair value measurement of derivatives and related financial liabilities/assets	(120)	(6)	(114)
Adjusted Net Financial Debt	25,656	25,364	292
Breakdown as follows:			
Total adjusted gross financial debt	32,001	31,682	319
Total adjusted financial assets	(6,345)	(6,318)	(27)
(*) of which current portion of medium/long-term debt:			
Bonds	3,266	2,799	467
A			
Amounts due to banks, other financial payables and liabilities	1,166	1,139	27



## TIM GROUP - CHANGE IN ADJUSTED NET FINANCIAL DEBT

(million euros)	2023	2022	Change
	(a)	(b)	(a-b)
EBITDA	5,710	5,347	363
Capital expenditures on an accrual basis	(3,982)	(4,077)	95
Change in net operating working capital:	503	(1,736)	2,239
Change in inventories	(31)	(35)	4
Change in trade receivables and other net receivables	(39)	(81)	42
Change in trade payables	252	398	(146)
Change in payables for mobile telephone licenses / spectrum	(48)	(2,144)	2,096
Other changes in operating receivables/payables	369	126	243
Change in employee benefits	(291)	156	(447)
Advance received on NRRP contributions	758	_	758
Change in operating provisions and Other changes	(97)	(315)	218
Net Operating Free Cash Flow	2,601	(625)	3,226
% of Revenues	16.0	(4.0)	20.0pp
Sale of investments and other disposals flow	11	1,341	(1,330)
Share capital increases/reimbursements, including incidental expenses	_	2	(2)
Financial investments	(33)	(1,905)	1,872
Dividends payment	(189)	(68)	(121)
Increases in lease contracts	(1,087)	(832)	(255)
Finance expenses, income taxes and other net non-operating requirements flow	(1,595)	(1,090)	(505)
Reduction/(Increase) in adjusted net financial debt from continuing operations	(292)	(3,177)	2,885
Reduction/(Increase) in net financial debt from Discontinued operations/Non-current assets held for sale	_		_
Reduction/(Increase) in adjusted net financial debt	(292)	(3,177)	2,885

#### **Equity Free Cash Flow**

(million euros)	2023	2022	Change
Reduction/(Increase) in adjusted net financial debt from continuing operations	(292)	(3,177)	2,885
Impact for finance leases (new lease operations and/or renewals and/or extensions (-)/any terminations/early extinguishing of leases (+))	785	827	(42)
Payment of TLC licenses and for the use of frequencies	48	2,242	(2,194)
Financial impact of acquisitions and/or disposals of investments	33	666	(633)
Dividend payment and Change in Equity	189	66	123
Equity Free Cash Flow	763	624	139



#### TIM GROUP - COMPLEX CONTRACTS

As part of a process aiming to ensure the identification and definition of the initiatives for the evolution of the internal control system for the management of corporate risks, in 2022 the TIM Group instituted a Technical Committee to supervise complex contracts (the "Technical Committee").

The Technical Committee has defined:

- the objective criteria on which basis to classify a contract as a "complex contract";
- the procedure for the assessment and authorization of complex contracts, which envisages the involvement of multiple subjects and competences able to assess the different risk profiles (board decisionmaking process);
- an update to the policy governing the formalisation process of contracts within the Group by providing for a clear identification and formalisation of the rationale underlying the decision-making process for awarding complex contracts, as well as the related escalation mechanisms, thus strengthening the process of identifying and reconstructing the sources, information elements and controls performed.

Starting from the 2021 financial year, some multi-year contracts for the offer of multimedia content and a connectivity agreement have shown a negative overall margin throughout the entire contractual duration, with the need to make provisions for the registration of a Risk Fund contractual for onerous contracts for the residual duration periods of the agreements. The residual value of the Risk Provision and the forecasts of the overall contractual margin are periodically reviewed, in order to confirm or update the initial estimates and the residual amount of the Provision itself.

The use of the Provision for contractual risks for onerous contracts over the contractual term makes it possible to offset the negative item of the margin (EBITDA) - referring to both the operating performance of the business and commitments in terms of prices that TIM is contractually obliged to pay to counterparties - thereby obtaining a null operating margin (organic).

The Provision for contractual risks for onerous contracts at December 31, 2023 came to 177 million euros.

#### Below are:

- the amount used the Provision for risks to cover the negative margin;
- the amount of the total organic margins (organic EBITDA) without using the risk provision for onerous contracts.

(million euros)	TIM Group		Domestic Business Unit	
	2023	2022	2023	2022
ORGANIC EBITDA (including use of the risk provision for onerous				
contracts)	6,383	6,039	4,242	4,173
- Use of the risk provision for onerous contracts to cover the				
negative margin	(98)	(346)	(98)	(346)
ORGANIC EBITDA (excluding use of the risk provision for onerous				
contracts)	6,285	5,693	4,144	3,827

The amount of 98 million euros is the negative margin, for which the provision was used.

From a financial viewpoint, the negative margin covered by the Risks Provision has an equal impact on the Net Financial Position and cash flows.

With reference to the multi-year contracts, which in some cases require TIM to pay the counterparty prices by way of guaranteed minimum, it should be recalled that the valuation of these contracts and the estimation of the associated costs is subject to numerous uncertainties that include, amongst others, market dynamics, rulings by the market regulatory authorities and the development of new technologies in support of the service. These estimates are revised from time to time on the basis of the final data in order to make sure that the provisional figures remain within the reasonably foreseeable range. Not all the factors mentioned are under the company's control hence they could have a significant impact on future forecasts regarding the performance of the contracts, the estimated amount of (positive or negative) margins and the cash flows that are generated.



### TIM GROUP - INFORMATION BY OPERATING **SEGMENTS**

#### Domestic

	12/31/2023	12/31/2022	12/31/2021
Total TIM Retail accesses (thousands)	7,975	8,290	8,647
of which NGN (1)	5,580	5,417	5,186
Total TIM Wholesale accesses (thousands)	7,247	7,525	7,729
of which NGN	5,280	5,171	4,819
Active TIM Retail Broadband accesses (thousands)	7,196	7,443	7,733
Consumer ARPU (€/month) (2)	28.1	28.3	30.1
Broadband ARPU (€/month) (3)	38.1	35.6	33.4

#### Mobile

	12/31/2023	12/31/2022	12/31/2021
Lines at period end (thousands)	30,128	30,407	30,466
of which Human	18,071	18,438	19,054
Churn rate (%) <sup>(4)</sup>	12.8	13.3	14.7
Broadband users (thousands) (5)	12,592	12,577	12,783
Retail ARPU (€/month) <sup>(6)</sup>	6.9	7.1	7.5
Human ARPU (€/month) (7)	11.4	11.5	11.7

Ultrabroadband access in FTTx and FWA mode, also including "data only" lines and GBE (Gigabit Ethernet).
 Revenues from organic Consumer retail services in proportion to the average Consumer accesses.
 Revenues from organic Broadband services in proportion to the average active TIM retail Broadband accesses.

<sup>(4)</sup> Percentage of total lines that ceased in the period compared to the average number of total lines.
(5) Mobile lines using data services.
(6) Revenues from organic retail services (visitors and MVNO not included) compared to the total average number of lines.
(7) Revenues from organic retail services (visitors and MVNO not included) compared to the average number of human lines.



### TIM GROUP - HEADCOUNT

#### Average salaried workforce

(equivalent number)	2023 (a)	2022 (b)	Change (a-b)
Average salaried workforce – Italy	33,983	36,866	(2,883)
Average salaried workforce – Outside Italy	9,162	9,046	116
Total average salaried workforce (1)	43,145	45,912	(2,767)

<sup>(1)</sup> Includes agency contract workers: 31 average employees in Italy in 2023; average 15 employees in Italy in 2022.

#### Headcount at year end

(number)	12/31/2023	12/31/2022	Change
	(a)	(b)	(a-b)
Headcount – Italy	37,670	40,752	(3,082)
Headcount – Outside Italy	9,510	9,640	(130)
Total headcount at year end (1)	47,180	50,392	(3,212)

 $<sup>^{(1)}</sup>$  Includes agency contract workers: 31 employees in Italy at 12/31/2023; 15 employees in Italy at 12/31/2022.

#### Headcount at year end – Breakdown by Business Unit

(number)	12/31/2023	12/31/2022	Change
	(a)	(b)	(a-b)
Domestic	37,901	40,984	(3,083)
Brazil	9,267	9,395	(128)
Other Operations	12	13	(1)
Total	47,180	50,392	(3,212)



### TIM GROUP - EFFECTS OF NON-RECURRING EVENTS AND TRANSACTIONS ON EACH ITEM OF THE SEPARATE CONSOLIDATED INCOME STATEMENTS

The effects of non-recurring events and transactions on the Separate Consolidated Income Statements line items are set out below in accordance with Consob communication DME/RM/9081707 dated September 16, 2009:

(million euros)	2023	2022
Other income:		
Recovery of operating expenses	(11)	23
Acquisition of goods and services, Change in inventories:		
Acquisition of goods and services - Charges related to agreements and the development of non-recurring projects and other charges	(44)	(56)
Employee benefits expenses:		
Charges connected to corporate reorganization/restructuring and other costs	(484)	(572)
Other operating expenses:		
Expenses related to disputes and regulatory penalties and liabilities related to those expenses, other provisions and charges	(134)	(77)
Impact on Operating profit (loss) before depreciation and amortization, capital gains (losses) and impairment reversals (losses) on non-current assets (EBITDA)	(673)	(682)
Gains (losses) on disposals of non-current assets:		
Net losses on disposals of non-current assets	(3)	_
Impact on Operating profit (loss) (EBIT)	(676)	(682)
Other income (expenses) from investments:		
Net capital gain on corporate transactions	46	203
Finance income:		
Other finance income	(4)	_
Finance expenses:		
Other finance expenses	(35)	(11)
Impact on profit (loss) before tax from continuing operations	(669)	(490)
Tax realignment pursuant to Decree Law 104/2020 Art. 110	_	(1,964)
Income tax expense on non-recurring items	(1)	17
Impact on profit (loss) for the year	(670)	(2,437)



## TIM GROUP - DEBT STRUCTURE, BOND ISSUES AND MATURING BONDS

#### **Revolving Credit Facility**

The following table shows committed credit lines(\*) available at December 31, 2023:

(billion euros)	12/31/2023		12/31/2023		12/31/2	2022
	Agreed	Drawn down	Agreed	Drawn down		
Sustainability-linked RCF – May 2026	4.0	_	4.0			
Total	4.0	_	4.0	_		

<sup>(\*)</sup> In accordance with the contract signed, the Banks have committed to make the funds available on demand (with at least 3 days' notice). As this is a "Committed" line, the banks have no mechanisms in place not to honor the request for funds made by the Company, without prejudice to the market standard early mandatory cancellation clauses (Natural contract expiry, Change in control, Borrower illegality, Events of default each as defined in the contract).

#### **Bonds**

The change in bonds during 2023 was as follows:

(millions of original currency)	Currency	Amount	Issue date
New issues			
TIM S.p.A. 850 million euros 6.875%	Euro	850	1/27/2023
TIM S.p.A. 400 million euros 6.875%	Euro	400	4/12/2023
TIM S.p.A. 750 million euros 7.875%	Euro	750	7/20/2023
TIM Brasil Serviços e Participações S.A. 5,000 million BRL	BRL	5,000	7/31/2023
TIM S.p.A. 750 million euros 7.875%	Euro	750	9/28/2023

(millions of original currency)	Currency	Amount	Repayment date
Repayments			
Telecom Italia S.p.A. 1,000 million euros 3.25%	Euro	1,000	1/16/2023
Telecom Italia S.p.A. 375 million GBP 5.875% (a)	GBP	375	5/19/2023
Telecom Italia S.p.A. 1,000 million euros 2.5%	Euro	1,000	7/19/2023

<sup>(</sup>a) Net of 25 million GBP bought back in June 2016

(millions of original currency)	Currency	Amount	Buy-back date
Buy-backs			
Telecom Italia S.p.A. 750 million euros 3.625%, due 1/19/2024	Euro	300	7/20/2023
Telecom Italia S.p.A. 1,250 million euros 4%, due 4/11/2024	Euro	300	7/20/2023

The nominal repayment amount, net of repurchased own bonds, of bonds maturing in the 18 months following December 31, 2023 issued by TIM S.p.A., Telecom Italia Finance S.A. and Telecom Italia Capital S.A. (with full and unconditional guarantee from TIM S.p.A.) amounts to 3,757 million euros, as detailed below:

- 450 million euros, due on January 19, 2024;
- 950 million euros, due on April 11, 2024;
- 1,357 million euros (equivalent value of 1,500 USD), due on May 30, 2024;
- 1,000 million euros, due on April 15, 2025.

Bonds issued by TIM S.p.A., Telecom Italia Finance S.A. and Telecom Italia Capital S.A. do not contain financial covenants (e.g. ratios such as Debt/EBITDA, EBITDA/Interest, etc.) or clauses that result in the automatic early redemption of the bonds in relation to events other than the insolvency of the TIM Group; furthermore, the repayment of the bonds and the payment of interest are not covered by specific guarantees nor are there commitments provided relating to the assumption of future guarantees, except for the full and unconditional guarantees provided by TIM S.p.A. for the bonds issued by Telecom Italia Finance S.A. and Telecom Italia Capital S.A..

Since these bonds have been placed principally with institutional investors in main world capital markets (Euromarket and USA), the terms which regulate the bonds are in line with the market practice for similar transactions effected on these same markets.

Regarding loans taken out by TIM from the European Investment Bank (EIB), on May 19, 2021, TIM entered into a loan for an amount of 230 million euros, in support of projects to digitize the country. In addition, on that



same date, it extended the loan signed in 2019 (for an initial amount of 350 million euros) for an additional amount of 120 million euros. Currently, these loans are partially guaranteed. Currently, these loans are partially guaranteed.

In addition, on May 5, 2023, TIM took out a new 360 million euro loan with the EIB, partially guaranteed by SACE.

Therefore, at December 31, 2023 the nominal total of outstanding loans with the EIB was 1,060 million euros.

The EIB loans include the following covenants and commitments:

- in the event the company becomes the target of a merger, demerger or conferral of a business segment outside the TIM Group, or sells, disposes of or transfers assets or business segments (except in certain cases, expressly provided for), it shall immediately inform the EIB which shall have the right to ask for guarantees to be provided or changes to be made to the loan contract, or, only for certain loan agreements, the EIB shall have the option to demand the immediate repayment of the loan (should the merger, demerger or contribution of a business segment outside the TIM Group compromise the Project execution or cause a prejudice to EIB in its capacity as creditor);
- TIM undertook to ensure that, for the entire duration of the loan, the total financial debt of the TIM Group companies other than TIM except for the cases when that debt is fully and irrevocably secured by TIM is lower than 35% (thirty-five percent) of the TIM Group's total financial debt;
- "Inclusion clause", under which, in the event TIM commits to uphold financial covenants in other loan contracts (and even more restrictive clauses, including, for instance, cross default clauses and commitments restricting the sale of goods) that are not present in or are stricter than those granted to the EIB, the EIB will have the right if, in its reasonable opinion, it considers that such changes may have a negative impact on TIM's financial capacity to request the provision of guarantees or an amendment of the loan contract in order to establish an equivalent provision in favor of the EIB;
- "Network Event", under which, in the event of the disposal of the entire fixed network or of a substantial part of it (in any case, more than half in quantitative terms) to third parties not controlled by the Company, or in the event of disposal of the controlling interest in the company in which the network or a substantial part of it has previously been transferred, TIM must immediately inform the EIB, which may then opt to demand collateral or an amendment of the loan agreement or choose an alternative solution.

Some TIM loan agreements do not contain financial covenants (e.g. Debt/EBITDA, EBITDA/interest ratios, etc.), failure to comply with which would entail an obligation to repay the loan in place. These include the loan signed on July 6, 2022, which is backed by the "Italy Guarantee" (in accordance with art. 1, subsection 1 of Decree-Law no. 23 of April 8, 2020, as subsequently amended and supplemented).

The loan agreements contain the usual other types of covenants, including the commitment not to pledge the Company's assets as collateral for loans (negative pledge) and the commitment not to change the business purpose or sell the assets of the Company unless specific conditions exist (e.g. the sale takes place at fair market value). Covenants with basically the same content can be found in the export credit loan agreement.

In the loan agreements, TIM is required to provide notification of change of control. Identification of the occurrence of a change of control and the applicable consequences – including, at the discretion of the investors, the establishment of guarantees or the early repayment of the amount paid in cash and the cancellation of the commitment in the absence of agreements to the contrary – are specifically covered in the individual agreements.

In addition, the outstanding loans generally contain a commitment by TIM, whose breach is an Event of Default, not to implement mergers, demergers or transfers of business, involving entities outside the Group, except where certain conditions exist. Such an Event of Default may entail, upon request of the Lender, the early redemption of the drawn amounts and/or the annulment of the undrawn commitment.

The documentation of the loans granted to certain companies of the TIM Group generally contain obligations to comply with certain financial ratios, as well as the usual other covenants, under penalty of a request for the early repayment of the loan.

Finally, as at December 31, 2023, no covenant, negative pledge or other clause relating to the aforementioned debt position had in any way been breached or violated.



## TIM S.p.A. - SEPARATE INCOME STATEMENTS

(million euros)	2023	2022	Chang (a-b)	e
	(a)	(b)	amount	%
Revenues	12,140	12,098	42	0.3
Other income	227	245	(18)	(7.3)
Total operating revenues and other income	12,367	12,343	24	0.2
Acquisition of goods and services	(7,860)	(7,602)	(258)	(3.4)
Employee benefits expenses	(2,377)	(2,578)	201	7.8
Other operating expenses	(436)	(420)	(16)	(3.8)
Change in inventories	8	28	(20)	(71.4)
Internally generated assets	300	315	(15)	(4.8)
Operating profit (loss) before depreciation and amortization, capital gains (losses) and impairment reversals (losses) on non-current assets (EBITDA)	2,002	2,086	(84)	(4.0)
Depreciation and amortization	(2,743)	(2,759)	16	0.6
Gains (losses) on disposals of non-current assets	(17)	24	(41)	_
Impairment reversals (losses) on non-current assets	_	_	_	_
Operating profit (loss) (EBIT)	(758)	(649)	(109)	(16.8)
Income (expenses) from investments	911	408	503	
Finance income	999	1,415	(416)	(29.4)
Finance expenses	(2,193)	(2,408)	215	8.9
Profit (loss) before tax	(1,041)	(1,234)	193	15.6
Income tax expense	46	(1,843)	1,889	_
Profit (loss) for the year	(995)	(3,077)	2,082	67.7



## TIM S.p.A. - STATEMENTS OF COMPREHENSIVE INCOME

In accordance with IAS 1 (Presentation of Financial Statements) here below are presented the Statements of Comprehensive Income, including the Profit (loss) for the year, as shown in the Separate Income Statements, and all non-owner changes in equity.

Other components of the Statement of Comprehensive Income:  Other components that will not be reclassified subsequently to Separate Income Statement  Financial assets measured at fair value through other comprehensive Income:  Profit (loss) from fair value adjustments  Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss) from fair value adjustments  Share of other components that will not be reclassified subsequently to Separate Income Statement  (a) —  Total other components that will not be reclassified subsequently to Separate Income Statement  (b) Share of other components that will be reclassified subsequently to Separate Income Statement  (c) Share of other components that will be reclassified subsequently to Separate Income Statement  (a) —  Total other components that will be reclassified subsequently to Separate Income Statement  (c) Share of other components that will be reclassified subsequently to Separate Income Statement  (c) Share of other components that will be reclassified subsequently to Separate Income Statement  (c) Share of other components that will be reclassified subsequently to Separate Income Statement  (c) Share of other components that will be reclassified subsequently to Separate Income Statement  (d) —  Profit (loss) from fair value adjustments  (d) Share of other components that will be reclassified subsequently to Separate Income Statement  (d) Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  (e) Share of other comprehensive income Statement  (h) —  Total other components that will be reclassified subsequently to Separate Income Statement  (h) —  Total other components that will be reclassified subsequently to Separate Income Statement  (h) —  Total other components of the Statement of Comprehensive Income  (i) Fig. Fig. H) (101) 77  Total other components of the Statement of Comprehensive Income  (ii) Fig. Fig. H) (101) 77	(million euros)		2023	2022
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Remeasurements of employee defined benefit plans (IAS 19):  Actuarial gains (losses)  (c) (8)  Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss)  Income tax effect  (d) —  Total other components that will not be reclassified subsequently to Separate Income Statement  Financial assets measured at fair value through other comprehensive income:  Income tax effect  (f) 3 (c)  Hedging instruments:  Frofit (loss) from fair value adjustments  (f) 3 (c)  Hedging instruments:  Profit (loss) from foir value adjustments  (g) (104)  Total other components that will be reclassified subsequently to Separate Income Statement  Income tax effect  (g) (104)  Total other comprehensive income Statement  Income tax effect  (g) (104)  Total other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss)  Loss (profit) transferred to the Separate Income Statement  Income tax effect  (g) (104)  Total other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss)  —  Total other components that will be reclassified subsequently to Separate Income Statement  (h) —  Total other components that will be reclassified subsequently to Separate Income Statement  (income tax effect  (h) —  Total other components of the Statement of Comprehensive Income  (income tax effect  (income tax	Income tax effect		_	_
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Profit (loss) from fair value adjustments  Loss (profit) transferred to the Separate Income Statement  Income tax effect  Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss)  Loss (profit) transferred to the Separate Income Statement  Income tax effect  (h)  Total other components that will be reclassified subsequently to Separate Income Statement  (i= f+g+h)  Total other components of the Statement of Comprehensive Income  (k= e+i)  (106)  7.		(f)	3	(13)
Loss (profit) transferred to the Separate Income Statement  Income tax effect  (g) (104)  Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss)  Loss (profit) transferred to the Separate Income Statement  Income tax effect  (h)  Total other components that will be reclassified subsequently to Separate Income Statement  (i= f+g+h) (101)  Total other components of the Statement of Comprehensive Income  (k= e+i) (106)  7.	Hedging instruments:			
Income tax effect  (g) (104) 7.  Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss) —  Loss (profit) transferred to the Separate Income Statement —  Income tax effect —  Total other components that will be reclassified subsequently to Separate Income Statement (i= f+g+h) (101) 7.  Total other components of the Statement of Comprehensive Income (k= e+i) (106) 7.	Profit (loss) from fair value adjustments		(237)	1,019
Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss) —  Loss (profit) transferred to the Separate Income Statement —  Income tax effect —  Total other components that will be reclassified subsequently to Separate Income Statement (i= f+g+h) (101) 70  Total other components of the Statement of Comprehensive Income (k= e+i) (106) 70	Loss (profit) transferred to the Separate Income Statement		100	(69)
Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:  Profit (loss) —  Loss (profit) transferred to the Separate Income Statement —  Income tax effect —  Total other components that will be reclassified subsequently to Separate Income Statement —  Total other components of the Statement of Comprehensive Income (k= e+i) (106) 7.	Income tax effect		33	(228)
ventures accounted for using the equity method:       Profit (loss)     —       Loss (profit) transferred to the Separate Income Statement     —       Income tax effect     —       (h)     —       Total other components that will be reclassified subsequently to Separate Income Statement     (i= f+g+h)     (101)     70       Total other components of the Statement of Comprehensive Income     (k= e+i)     (106)     70		(g)	(104)	722
Loss (profit) transferred to the Separate Income Statement  Income tax effect  (h)  Total other components that will be reclassified subsequently to Separate Income Statement  (i= f+g+h)  Total other components of the Statement of Comprehensive Income (k= e+i)  (106)  7.	Share of other comprehensive income (loss) of associates and joint ventures accounted for using the equity method:			
Income tax effect  (h) —  Total other components that will be reclassified subsequently to Separate Income Statement  (i= f+g+h) (101) 70  Total other components of the Statement of Comprehensive Income (k= e+i) (106) 70	Profit (loss)		_	
Total other components that will be reclassified subsequently to Separate Income Statement (i= f+g+h) (101) 70 Total other components of the Statement of Comprehensive Income (k= e+i) (106) 70	Loss (profit) transferred to the Separate Income Statement			
Total other components that will be reclassified subsequently to Separate Income Statement (i= f+g+h) (101) 70  Total other components of the Statement of Comprehensive Income (k= e+i) (106) 70	Income tax effect			
Separate Income Statement     (i= f+g+h)     (101)     70       Total other components of the Statement of Comprehensive Income     (k= e+i)     (106)     70		(h)	_	
		g+h)	(101)	709
Total comprehensive income (loss) for the year (n+k) (1 101) (2.3)	Total other components of the Statement of Comprehensive Income (k=	e+i)	(106)	759
(unk) (1,101)	Total comprehensive income (loss) for the year	(a+k)	(1,101)	(2,318)



## TIM S.p.A. - STATEMENTS OF FINANCIAL POSITION

(million euros)	12/31/2023 (a)	12/31/2022 (b)	Changes (a-b)
Assets			
Non-current assets			
Intangible assets			
Goodwill	12,064	12,064	
Intangible assets with a finite useful life	4,578	5,023	(445)
	16,642	17,087	(445)
Tangible assets			
Property, plant and equipment owned	6,561	6,837	(276)
Right of use assets	3,271	3,188	83
Other non-current assets			
Investments	10,903	11,021	(118)
Non-current financial receivables for lease contract	6	8	(2)
Other non-current financial assets	3,886	3,494	392
Miscellaneous receivables and other non-current assets	1,795	1,878	(83)
Deferred tax assets	406	461	(55)
	16,996	16,862	134
Total Non-current assets	(a) 43,470	43,974	(504)
Current assets			
Inventories	198	193	5
Trade and miscellaneous receivables and other current assets	4,561	4,293	268
Current income tax receivables	42	34	8
Current financial assets			
Current financial receivables arising from lease contracts	68	45	23
Securities other than investments, other financial receivables and other current financial assets	1,032	467	565
Cash and cash equivalents	598	1,375	(777)
	1,698	1,887	(189)
Total Current assets	(b) 6,499	6,407	92
Total Assets (a	+b) 49,969	50,381	(412)



(million euros)		12/31/2023	12/31/2022	Changes
		(a)	(b)	(a-b)
Equity and Liabilities				
Equity				
Share capital issued		11,677	11,677	
Less: treasury shares		(57)	(63)	6
Share capital		11,620	11,614	6
Additional paid-in capital		575	2,133	(1,558)
Other reserves and retained earnings (accumulated losses), including profit (loss) for the year		961	505	456
Total Equity	(c)	13,156	14,252	(1,096)
Non-current liabilities				
Non-current financial liabilities for financing contracts and others		18,094	18,779	(685)
Non-current financial liabilities for lease contracts		2,710	2,600	110
Employee benefits		472	631	(159)
Deferred tax liabilities		_	_	_
Provisions		254	517	(263)
Miscellaneous payables and other non-current liabilities		1,048	875	173
Total Non-current liabilities	(d)	22,578	23,402	(824)
Current liabilities				
Current financial liabilities for financing contracts and others		5,983	5,690	293
Current financial liabilities for lease contracts		467	459	8
Trade and miscellaneous payables and oher current liabilities		7,785	6,578	1,207
Income tax payables		_	_	_
Total Current Liabilities	(e)	14,235	12,727	1,508
Total Liabilities (f=	d+e)	36,813	36,129	684
Total Equity and Liabilities	c+f)	49,969	50,381	(412)



## TIM S.p.A. - STATEMENTS OF CASH FLOWS

(million euros)	2023	2022
Cash flows from operating activities:		
Profit (loss) for the year	(995)	(3,077)
Adjustments for:		
Depreciation and amortization	2,743	2,759
Impairment losses (reversals) on non-current assets (including investments)	161	21
Net change in deferred tax assets and liabilities	88	2,662
Losses (gains) realized on disposals of non-current assets (including investments)	31	(337)
Change in employee benefits	(290)	144
Change in inventories	(5)	(28)
Change in trade receivables and net amounts due from customers on construction contracts	(162)	(204)
Change in trade payables	166	444
Net change in income tax receivables/payables	(8)	(452)
Net change in miscellaneous receivables/payables and other assets/ liabilities	198	(589)
Cash flows from (used in) operating activities (a	) 1,927	1,343
Cash flows from investing activities:		
Purchases of intangible, tangible and rights of use assets on a cash basis	(1,590)	(3,582)
Capital grants received	758	3
Acquisition of control of companies or other businesses, net of cash acquired	_	_
Acquisitions/disposals of other investments	(33)	(46)
Change in financial receivables and other financial assets (excluding hedging and non-hedging derivatives under financial assets)	(1,327)	140
Proceeds from sale of investments in subsidiaries	_	_
Proceeds from sale/repayments of intangible, tangible and other non- current assets	7	1,283
Cash flows from (used in) investing activities (b	) (2,185)	(2,202)
Cash flows from financing activities:		
Change in current financial liabilities and other	465	48
Proceeds from non-current financial liabilities (including current portion)	3,110	2,000
Repayments of non-current financial liabilities (including current portion)	(4,032)	(4,193)
Changes in hedging and non-hedging derivatives	91	_
Share capital proceeds/reimbursements Dividends paid	_ _	
Changes in ownership interests in subsidiaries	_	_
Cash flows from (used in) financing activities (a	(366)	(2,146)
Aggregate cash flows (d=a+b+c	(624)	(3,005)
Net cash and cash equivalents at beginning of the year (e		3,364
Net cash and cash equivalents at end of the year $(f=d+e)$	) (265)	359



#### Purchases of intangible, tangible and rights of use assets

(million euros)	2023	2022
Purchase of intangible assets	(617)	(776)
Purchase of tangible assets	(989)	(899)
Purchase of right of use assets	(590)	(390)
Total purchase of intangible, tangible and right of use assets on an accrual basis	(2,196)	(2,065)
Change in payables arising from purchase of intangible, tangible and right of use assets	606	(1,517)
Total purchases of intangible, tangible and rights of use assets on a cash basis	(1,590)	(3,582)

#### **Additional Cash Flow information**

(million euros)	2023	2022
Income taxes (paid) received	101	233
Interest expense paid	(1,781)	(1,384)
Interest income received	749	556
Dividends received	1,087	113

#### Analysis of Net Cash and Cash Equivalents

(million euros)	2023	2022
Net cash and cash equivalents at the beginning of the year:		
Cash and cash equivalents	1,375	3,558
Bank overdrafts repayable on demand	(1,016)	(194)
	359	3,364
Net cash and cash equivalents at the end of the year:		
Cash and cash equivalents	598	1,375
Bank overdrafts repayable on demand	(863)	(1,016)
	(265)	359



## TIM S.p.A. - NET FINANCIAL DEBT

(million euros)	12/31/2023	12/31/2022	Change
	(a)	(b)	(a-b)
Non-current financial liabilities			
Bonds	9,445	10,118	(673)
Amounts due to banks, other financial payables and liabilities	8,649	8,661	(12)
Financial lease liabilities	2,710	2,600	110
	20,804	21,379	(575)
Current financial liabilities (1)			
Bonds	3,007	2,668	339
Amounts due to banks, other financial payables and liabilities	2,976	3,022	(46)
Financial lease liabilities	467	459	8
	6,450	6,149	301
Total Gross financial debt	27,254	27,528	(274)
Non-current financial assets			
Non-current financial receivable for lease contracts	(6)	(8)	2
Financial receivables and other non-current financial assets	(3,886)	(3,494)	(392)
	(3,892)	(3,502)	(390)
Current financial assets			
Securities other than investments	_	_	_
Current financial receivables arising from lease contracts	(68)	(45)	(23)
Financial receivables and other current financial assets	(1,032)	(467)	(565)
Cash and cash equivalents	(598)	(1,375)	777
	(1,698)	(1,887)	189
Total financial assets	(5,590)	(5,389)	(201)
Net financial debt carrying amount	21,664	22,139	(475)
Reversal of fair value measurement of derivatives and related financial liabilities/assets	(515)	(430)	(85)
Adjusted Net Financial Debt	21,149	21,709	(560)
Breakdown as follows:			
Total adjusted gross financial debt	26,403	26,769	(366)
Total adjusted financial assets	(5,254)	(5,060)	(194)
(1) of which current portion of medium/long -term debt:			
Bonds	3,007	2,668	339
Amounts due to banks, other financial payables and liabilities	1,179	1,537	(358)
Financial lease liabilities	433	435	(2)



# TIM S.p.A. - EFFECTS OF NON-RECURRING EVENTS AND TRANSACTIONS ON EACH ITEM OF THE SEPARATE INCOME STATEMENTS

The effects of non-recurring events and transactions on the separate income statements line items are set out below in accordance with Consob communication DME/RM/9081707 dated September 16, 2009:

(million euros)	2023	2022
Operating revenues and other income	_	23
Other income	_	23
Acquisition of goods and services, Change in inventories:	(37)	(30)
Acquisition of goods and services - Charges related to agreements and the development of non-recurring projects and other charges	(37)	(30)
Employee benefits expenses	(468)	(537)
Expenses related to corporate reorganization/ restructuring processes	(468)	(537)
Other operating expenses	(134)	(76)
Expenses related to disputes and regulatory penalties and liabilities related to those expenses, other provisions and charges	(134)	(76)
Impact on operating profit before depreciation and amortization, capital gains (losses) and impairment reversals (losses) on non-current assets (EBITDA)	(639)	(620)
Gains (losses) on disposals of non-current assets	2	_
Gains (losses) on non-current assets	2	_
Impact on EBIT - Operating profit (loss)	(637)	(620)
Other income (expenses) from investments	(15)	313
Other finance income (expenses)	(34)	(10)
Impact on profit (loss) before tax	(686)	(317)
Tax realignment in accordance with Decree Law 104/2020, Art. 110	_	(1,964)
Income tax expense on non-recurring items	13	_
Impact on profit (loss) for the year	(673)	(2,281)



#### ALTERNATIVE PERFORMANCE MEASURES

In addition to the conventional financial performance measures established by IFRS, the TIM Group uses certain alternative performance measures in its internal presentations (business plan) and in external presentations (to analysts and investors) for the purposes of enabling a better understanding of the performance of its operations and its financial position. These indicators in fact represent a useful unit of measurement for assessing the operating performance of the Group (as a whole and at Business Unit level).

Such measures, which are presented in the periodical financial reports (annual and interim), should, however, not be considered as a substitute for those required by IFRS. As these measurements are not defined by the IFRSs, their calculation may differ from the alternative indicators published by other companies. This is why comparability between companies may be limited.

The alternative performance measures normally used are described below:

■ EBITDA: this indicator is used by TIM as the financial target, in addition to the EBIT. These measures are calculated as follows:

#### Profit (loss) before tax from continuing operations

- + Finance expenses
- Finance income
- +/- Other expenses (income) from investments (1)
- +/- Share of losses (profits) of associates and joint ventures accounted for using the equity method (2)

#### EBIT - Operating profit (loss)

- +/- Impairment losses (reversals) on non-current assets
- +/- Losses (gains) on disposals of non-current assets
- + Depreciation and amortization

### EBITDA – Operating profit before depreciation and amortization, capital gains (losses) and impairment reversals (losses) on non-current assets

- (1) Expenses (income) from investments for TIM S.p.A..
- (2) Line item in Group consolidated financial statements only.
- Organic change and impact of the non-recurring items on revenues, EBITDA and EBIT: these measures express changes (amount and/or percentage) in Revenues, EBITDA and EBIT, excluding, where applicable, the effects of the change in the scope of consolidation, the exchange differences and the non-recurring events and transactions. The TIM Group presents a reconciliation between the "accounting or reported" figures and the "organic excluding the non-recurring items".
- EBITDA margin and EBIT margin: TIM believes that these margins represent useful indicator of the ability of the Group (as a whole and at Business Unit level) to generate profits from its revenues. In fact, EBITDA margin and EBIT margin measure the operating performance of an entity by analyzing the percentage of revenues that are converted into EBITDA and EBIT, respectively.
- Net Financial Debt: TIM believes that the Net Financial Debt represents an accurate indicator of its ability to meet its financial obligations. It is represented by Gross Financial Debt less Cash and Cash Equivalents and other Financial Assets. The TIM Group presents a table showing the amounts taken from the statements of financial position and used to calculate the Net Financial Debt of the Group.

To provide a better representation of the true performance of Net Financial Debt, in addition to the usual indicator (renamed "Net financial debt carrying amount"), the TIM Group reports a measure called "Adjusted net financial debt", which neutralizes the effects caused by the volatility of financial markets. Given that some components of the fair value measurement of derivatives (contracts for setting the exchange and interest rate for contractual flows) and of derivatives embedded in other financial instruments do not result in actual monetary settlement, the Adjusted net financial debt excludes these purely accounting and non-monetary effects (including the effects of IFRS 13 – Fair Value Measurement) from the measurement of derivatives and related financial assets/liabilities.



Net financial debt is calculated as follows:

Financial assets  Net financial debt carrying amount
Tindificial assets relating to Discontinued operations/Norr current assets field for sale
Financial assets relating to Discontinued operations/Non-current assets held for sale
Current financial assets
Non-current financial assets
Gross financial debt
Financial liabilities directly associated with Discontinued operations/Non-current assets held for sale
Current financial liabilities
Non-current financial liabilities

Equity Free Cash Flow (EFCF): this financial measure represents the free cash flow available for the remuneration of own capital, to repay debt and to cover any financial investments and payments of licenses and frequencies. In particular, the indicator highlights the change in adjusted net financial debt without considering the impacts of payment of dividends, changes in equity, acquisitions/disposals of equity investments, outlay for the purchase of licenses and frequencies, increases/decreases of finance lease liabilities payable (new lease operations, renewals and/or extensions, cancellations/early extinguishing of leases).

The Equity Free Cash Flow measure is calculated as follows:

	Reduction/(Increase) in adjusted net financial debt from continuing operations
+/-	Impact for finance leases (new lease operations and/or renewals and/or extensions (-)/any terminations/early extinguishing of leases (+))
-	Payment of TLC licenses and for the use of frequencies
+/-	Financial impact of acquisitions and/or disposals of investments
-	Dividend payment and Change in Equity
	Equity Free Cash Flow

- Capital expenditures (net of TLC licenses): this financial measure represents the capital expenditures made net of investments for competence relating to TLC licenses for the use of frequencies.
- Operating Free Cash Flow (OFCF) and Operating Free Cash Flow (net of licenses): these financial measures represent the cash flow available to repay the debt (including lease payables) and cover any financial investments and, in the case of OFCF, payments of licenses and frequencies.

Operating free cash flow and operating free cash flow (net of licenses) are calculated as follows:

	EBITDA
-	Capital expenditures on an accrual basis
+/-	Change in net operating working capital (Change in inventories, Change in trade receivables and other net receivables, Change in trade payables, Change in payables for mobile telephone licenses/spectrum, Other changes in operating receivables/payables, Change in employee benefits, Change in operating provisions and other changes)
	Operating Free Cash Flow
-	Payment of TLC licenses and for the use of frequencies
	Operating Free Cash Flow (net of licenses)

#### Alternative performance measures after lease

Following the adoption of IFRS 16, the TIM Group presents the following additional alternative performance measures:

- EBITDA After Lease ("EBITDA-AL"), calculated by adjusting the Organic EBITDA, net of the non-recurring items, from the amounts connected with the accounting treatment of the lease contracts;
- Adjusted Net Financial Debt After Lease, calculated by excluding from the adjusted net financial debt the net liabilities related to the accounting treatment of lease contracts. TIM believes that the Adjusted net financial debt After Lease represents an indicator of the ability to meet its financial obligations;
- Equity Free Cash Flow After Lease, calculated by excluding from the Equity Free Cash Flow the amounts related to lease payments. In particular, this measure is calculated as follows:
  - + Equity Free Cash Flow
     Principal share of lease payments

This measure is a useful indicator of the ability to generate Free Cash Flow.