



Press Release

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TIM ENTERPRISE, 1 BILLION EURO OF INVESTMENTS OVER THREE YEARS FOR ITALY'S TECHNOLOGY FACTORY

The strategy of Italy's largest ICT platform presented to the financial community today

TIM Enterprise is accelerating the country's digital transformation with a substantial investment plan of €1 billion over three years. This will consolidate its role as the technological engine and point of reference for the TIM Group, serving over 30,000 business and public administration customers. The company will offer end-to-end digital solutions in key areas such as cloud, edge computing, cybersecurity, artificial intelligence, 5G and IoT.

A growth-oriented investment plan worth 1 billion euros

TIM Enterprise's three-year plan for 2025-2027 envisages significant investments, which totalled €350 million in 2024, for a total of approximately €1 billion.

The Data Center infrastructure will have an installed capacity of 125 MW and it will include a network of 17 Data Centers, eight of which are of the latest generation (TIER IV or Rating IV certified, representing the highest reliability standards). These eight facilities will account for 50% of all Data Centers in this category in Italy. The plan also includes a new 'AI-ready' facility and the upgrade of two additional Data Centers. €105 million of investments will be dedicated to expanding the edge cloud, a key technology that enables low-latency, highly resilient digital services that are in increasingly high demand in the market.

The growth of TIM Enterprise is also guaranteed by a solid backlog of around €4 billion, which includes signed contracts with leading corporate and public administration customers.

"TIM Enterprise is not only an industrial company, but also the country's leading technology provider," said Elio Schiavo, TIM's Chief Enterprise & Innovative Solutions Officer. "Through our own applications, specialist knowledge and state-of-the-art digital solutions, we support the growth of businesses and public administrations every day. We are developing a robust, secure, all-Italian infrastructure that can support ongoing technological transformation, and we are committed to building a truly independent and sustainable European ecosystem. Our investments in cloud, data centers, edge computing and cybersecurity are guided by a clear industrial vision to provide companies, institutions and local authorities with a sovereign, scalable and reliable platform. This is not just a technological project; it is a strategy to ensure Italy's autonomy, resilience and competitiveness in the European and global context."

Digital sovereignty and cloud leadership

The strength lies in its ability to guarantee real digital sovereignty through direct control of computing infrastructures and proprietary cryptographic key management, as well as the know-how gained from managing cloud services. This is a unique combination in the Italian market. This commitment is also

reflected in its leading role in the National Strategic Hub (PSN – Polo Strategico Nazionale)— the most advanced sovereign cloud initiative in Europe — which was developed in collaboration with Leonardo, CDP and Sogei.

An unrivalled infrastructure and a team of excellence

Led by Elio Schiavo, TIM Enterprise boasts a team of over 6,400 people, the most extensive sales network in the country, and the largest Data Center infrastructure in Italy. This infrastructure is designed according to the highest security, efficiency, and sustainability standards. The in-house 'factories' also demonstrate the company's innovative strength: Noovle specialises in cloud and AI, Olivetti focuses on the IoT and vertical solutions, and Telsy is dedicated to cybersecurity. These factories develop their own solutions, which ensures higher added value and margins.

TIM Enterprise has more than 30,000 customers, including almost all of FTSE MIB companies and the great majority of mid-cap Italian ones. It has a churn rate of less than 1% among top customers and has built long-term relationships with major Italian groups.

In 2024, the TIM Group's business unit saw revenues grow to €3.3 billion, with a gross margin of €1.2 billion (around 35% of revenues) and an EBITDA After Lease of €700 million. This growth was driven by Cloud, which represents the main source of revenue for TIM Enterprise. Last year, it exceeded €1 billion in revenue, with further growth expected in 2025 (+25% year-on-year in the first half).

Strategic partnerships and European vision

Strategic partnerships with global players such as Google Cloud, Oracle and Microsoft strengthen the technology roadmap, ensuring that the solutions offered to the market are interoperable and continuously innovative. The TIM Group has also joined the IPCEI-CIS (Important Project of Common European Interest – Cloud Infrastructure and Services) project. This project aims to strengthen the development of edge solutions at the European level by stimulating public and private investments, and by fostering the launch of a European industrial and technological ecosystem.

The numbers and the strategy have been presented today at the '*Unboxing TIM Enterprise Day*', a meeting with the financial community held at the Santo Stefano Ticino Data Center - one of the most innovative in Italy - by Pietro Labriola (Chief Executive Officer at TIM), Elio Schiavo (Chief Enterprise & Innovative Solutions Officer at TIM) and Adrian Calaza (Chief Financial Officer at TIM).

The initiative also provided an opportunity to explore the Data Center's cutting-edge capabilities and experience innovative technological solutions applied to all sectors crucial to the country's development, from IoT to smart cities, and from cybersecurity to the promotion of artistic and cultural heritage.

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