

H1 2025 Results Conference Call

AUGUST 04TH, 2025

Q2 2025 & H1 2025 Results

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Q2 2025 Results, €m

REVENUES

€128.3

-3.7%

GOM

€54.6

42.6%
(+0.0 pp)

Adj. EBITDA

€14.0

10.9%
(+0.9 pp)

NET RESULT

€5.1

4.0%
(+1.6 pp)

H1 2025 Results, €m

REVENUES

€241.1

-1.5%

GOM

€103.4

42.9%
(+2.2 pp)

Adj. EBITDA

€20.8

8.6%
(+2.3 pp)

NET RESULT

€-0.8

-0.3%
(-4.1 pp)

Net Debt at €18.3M

Group Revenues by Geography and Market Segment

Q2 Revenues by Geo and Market Segment, €m

	EMEI			AMERICAS			APAC			Total Datalogic		
	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %
Data Capture	46.4	44.3	4.8%	33.7	36.8	(8.2%)	6.3	10.7	(41.1%)	86.4	91.7	(5.7%)
Industrial Automation	25.6	27.8	(7.8%)	8.7	7.8	12.3%	7.6	6.1	24.7%	41.9	41.6	0.7%
Total Datalogic	72.0	72.0	0.0%	42.4	44.5	(4.6%)	13.9	16.8	(17.2%)	128.3	133.3	(3.7%)

H1 Revenues by Geo and Market Segment, €m

	EMEI			AMERICAS			APAC			Total Datalogic		
	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %	2025	2024	Var %
Data Capture	93.9	82.8	13.3%	56.0	59.5	(5.9%)	11.6	17.2	(32.9%)	161.4	159.5	1.2%
Industrial Automation	49.9	56.9	(12.3%)	16.8	16.9	(0.7%)	13.0	11.3	14.8%	79.7	85.1	(6.4%)
Total Datalogic	143.8	139.7	2.9%	72.8	76.4	(4.7%)	24.5	28.5	(14.0%)	241.1	244.6	(1.5%)

New Products Launches and Innovation

HAND HELD SCANNERS



PowerScan™ 9600 RFID

MOBILE



Memor K20-25



Memor 17 HC



Mobility Suite Update

SENSORS & SAFETY & MACHINE VISION



UFK Ultrasonic Sensor



SMART-VS EVO



IMPACT 13.7.0

- R&D cash out at 13.6%, +0.4 pp vs H1 2024 (13.2%)
- H1 Vitality Index at 23.5% vs 13.4% in H1 2024, which confirms the high quality of the new products highly appreciated on the market (Q2 vitality index at 27.2% vs 15.2% in Q2 2024)

Q2 & H1 2025 P&L

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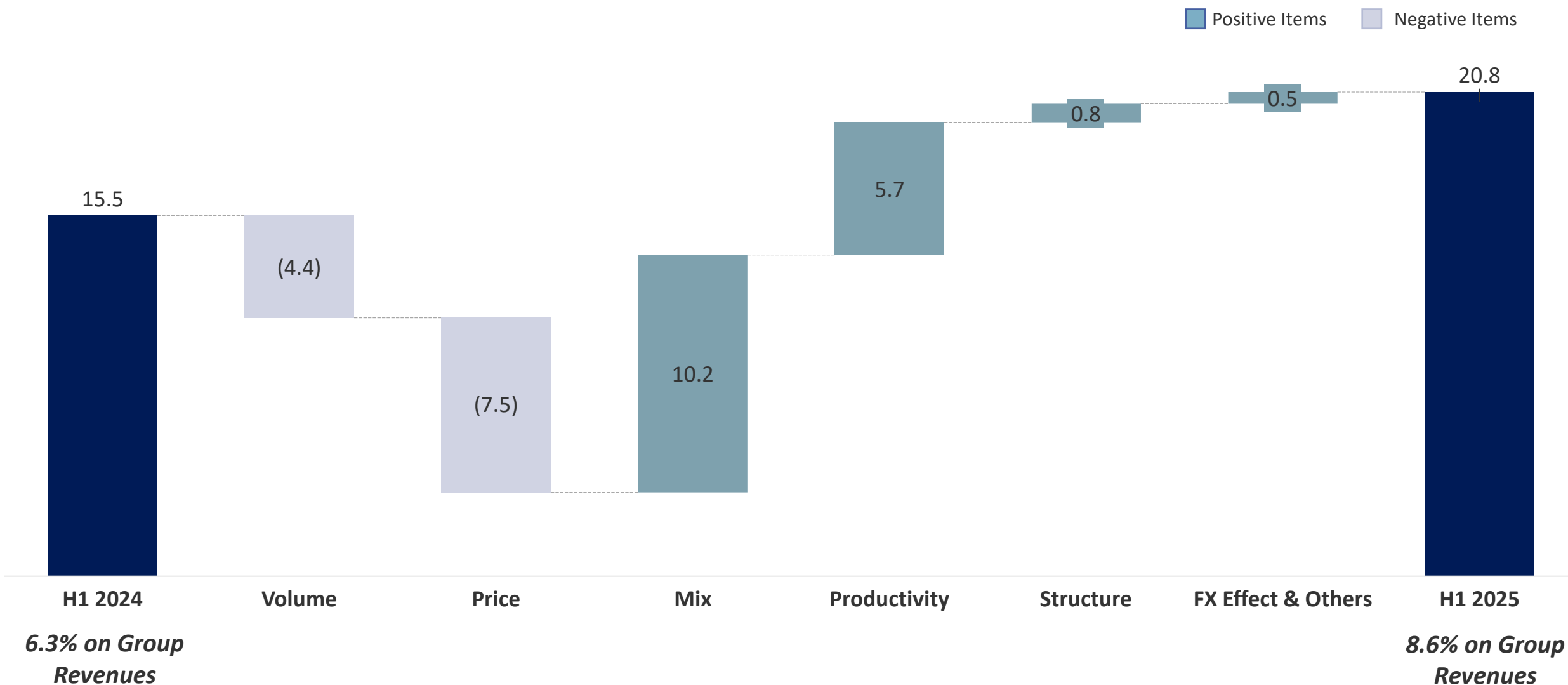
€ m	Q2			H1		
	2025	2024	Var %	2025	2024	Var %
Revenues	128.3	133.3	(3.7%)	241.1	244.6	(1.5%)
Gross Margin	54.6	56.7		103.4	99.5	
% on Revenues	42.6%	42.6%	+0.0 pp	42.9%	40.7%	+2.2 pp
Operating expenses	(48.6)	(51.2)		(98.7)	(99.4)	
% on Revenues	(37.9%)	(38.4%)	+0.5 pp	(40.9%)	(40.6%)	-0.3 pp
Adjusted EBITDA	14.0	13.3		20.8	15.5	
% Adj. Ebitda margin	10.9%	10.0%	+0.9 pp	8.6%	6.3%	+2.3 pp
Adjusted EBIT	6.0	5.5		4.7	0.1	
% Adj. Ebit margin	4.7%	4.1%	+0.5 pp	1.9%	0.0%	+1.9 pp
EBIT	3.8	3.2		(2.3)	(4.0)	
% Ebit margin	3.0%	2.4%	+0.6 pp	(1.0%)	(1.6%)	+0.6 pp
Net Result	5.1	3.2		(0.8)	9.3	
% on Revenues	4.0%	2.4%	+1.6 pp	(0.3%)	3.8%	-4.1 pp

- **IA segment** continues to show **gradual improvement** in Q2; **DC segment positive** in EMEAI
- **Q2 Gross Margin at 42.6%**, substantially flat vs LY. **H1 Gross Margin at 42.9%** (+2.2 pp vs LY) thanks to productivity improvement
- **H1 Operating expenses down** versus last year preserving significant R&D investments
- **Q2 Adj. EBITDA margin at double digits (10.9%)**. **H1 Adj. EBITDA at 8.6%** (+2.3 pp) thanks to positive mix and productivity
- **Positive Net Result in Q2**, improving vs LY. **H1 still slightly negative** due to by higher special items

EBITDA Adj.: actual vs last year

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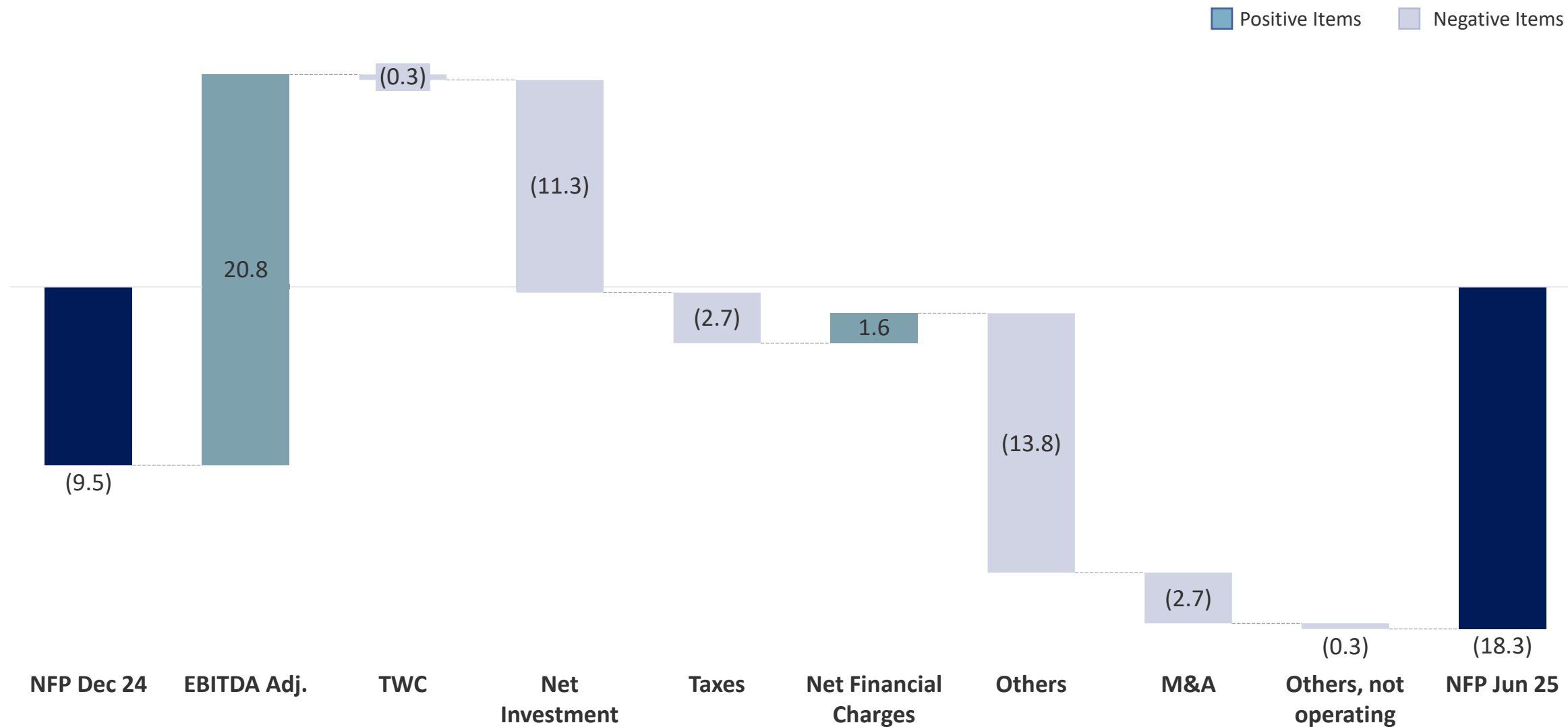


Net Debt & Cash Flow Analysis : Dec'24 – Jun'25

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NEXT EVENTS

November 13, 2025

9M 2025 Results

DATALOGIC ON LINE

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THANK YOU

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