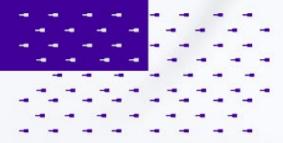


# CONSOLIDATED INTERIM MANAGEMENT REPORT

at **31** march **2022** 



This document has been translated into English for the convenience of readers outside Italy. The original Italian document should be considered the authoritative version.

Date of issue: 12 May 2022 This report is available online in the Investors section of www.eurotech.com

EUROTECH S.p.A.

Registered offices: Via Fratelli Solari 3/A, Amaro (Udine), Italy

Share capital: €8,878,946 fully paid in

Tax code and

Udine Company Register no. 01791330309

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# **Corporate Bodies**

<b>Board of Directors</b>	
Chairperson	Patrizio Mapelli
Deputy Chairperson	Aldo Fumagalli <sup>1</sup>
Director	Paul Chawla
Director	Marco Costaguta <sup>1</sup>
Director	Susanna Curti <sup>1 5</sup>
Director	Maria Grazia Filippini <sup>1 2 3 4 5</sup>
Director	Antongiulio Marti <sup>1 3</sup>
Director	Chiara Mio <sup>1 2 3 4</sup>
Director	Laura Rovizzi <sup>1 2 4 5</sup>

The Board of Directors currently in office was appointed by shareholders at the Annual General Meeting of 28 April 2020 and was supplemented at the Annual General Meeting of 11 June 2021; it will remain in office until approval of the 2022 financial statements.

<b>Board of Statutory Auditors</b>	
Chairperson	Fabio Monti
Statutory Auditor	Pietro Biagio Monterisi
Statutory Auditor	Daniela Savi
Substitute Auditor	Daniele Englaro
Substitute Auditor	Luigina Zocco

The Board of Statutory Auditors currently in office was appointed by shareholders at the Annual General Meeting of 28 April 2020 and was supplemented at the Annual General Meeting of 28 April 2022; it will remain in office until approval of the 2022 financial statements.

Independent Auditor	
	PricewaterhouseCoopers

The independent auditor was appointed for the period 2014-2022 by shareholders at the Annual General Meeting of 24 April 2014.

Corporate name and registered offices of the Parent Compar	าy
Eurotech S.p.A.	
Via Fratelli Solari, 3/A	
33020 Amaro (UD)	
Iscrizione al registro delle	
Imprese di Udine 017913303	309

<sup>&</sup>lt;sup>1</sup> Non-executive Directors.

<sup>&</sup>lt;sup>2</sup> Independent Directors pursuant to the Corporate Governance Code issued by the Italian Corporate Governance Committee for Listed Companies.

<sup>&</sup>lt;sup>3</sup> Member of the Control and Risks Committee

<sup>&</sup>lt;sup>4</sup> Member of the Committee for Transactions with Related Parties

<sup>&</sup>lt;sup>5</sup> Member of the Remuneration and Appointments Committee

# **Performance highlights**

#### Financial data

· · · · · ·					
£'000)	Q1 2022	%	Q1 2021	%	% change
	17,429	100.0%	12,880	100.0%	35.3%
(*)	7,131	40.9%	6,438	50.0%	10.8%
(****)	(997)	-5.7%	(707)	-5.5%	41.0%
	0	0.0%	(1,066)	-8.3%	100.0%
(**)	(997)	-5.7%	(1,773)	-13.8%	-43.8%
(***)	(2,175)	-12.5%	(2,840)	-22.0%	-23.4%
	(2,416)	-13.9%	(2,889)	-22.4%	-16.4%
	(2,381)	-13.7%	(2,933)	-22.8%	-18.8%
	(*) (***)	(*) 7,131 (****) (997)  (***) (997)  (***) (2,175)  (2,416)	(*) 7,131 40.9%  (****) (997) -5.7%  (***) (997) -5.7%  (***) (997) -5.7%  (***) (2,175) -12.5%  (2,416) -13.9%	(*) 7,131 40.9% 6,438  (****) (997) -5.7% (707)  0 0.0% (1,066)  (**) (997) -5.7% (1,773)  (***) (2,175) -12.5% (2,840)  (2,416) -13.9% (2,889)	(*) 7,131 40.9% 6,438 50.0%  (****) (997) -5.7% (707) -5.5%  0 0.0% (1,066) -8.3%  (***) (997) -5.7% (1,773) -13.8%  (***) (2,175) -12.5% (2,840) -22.0%  (2,416) -13.9% (2,889) -22.4%

- (\*) Gross profit margin is the difference between revenues from sales of goods and services and use of raw materials.
- (\*\*) **EBITDA**, an intermediate figure, is earnings before amortisation, depreciation and impairment of non-current assets, financial income and expenses, the valuations of affiliates at equity and of income taxes for the period. This is a measure used by the Group to monitor and assess operating performance. Since the composition of EBITDA is not regulated by the reference accounting standards, the calculation criterion applied by the Group may not be consistent with that used by other companies and would therefore not be comparable.
- (\*\*\*) **EBIT**, or earnings before financial income and expenses, the valuations of affiliates at equity and of income taxes for the period.
- (\*\*\*\*) ADJ. EBITDA is an intermediate figure, determined gross of non-recurring costs and revenues, before amortisation, depreciation and impairment of fixed assets, financial income and expenses, valuations of affiliates at equity and income taxes for the period. This is a measure used by the Group to monitor and assess its operating performance, net of any non-recurring costs or revenues that therefore do not occur frequently in the ordinary course of business. Since the composition of EBITDA is not regulated by the reference accounting standards, the calculation criterion applied by the Group may not be consistent with that used by other companies and would therefore not be comparable.

## Statement of financial position data

000	at March 31, 2022	at December 31, 2021	at March 31, 2021
	99,165	101,000	101,937
	13,870	10,444	11,313
	105,786	103,861	106,131
	106,945	110,436	116,429
	(1,159)	(6,210)	(10,298)
	0000	99,165 13,870 105,786 106,945	99,165 101,000 13,870 10,444 105,786 103,861 106,945 110,436

<sup>(\*)</sup> Non-current, non-financial assets, plus net working capital, minus non-current, non-financial liabilities.

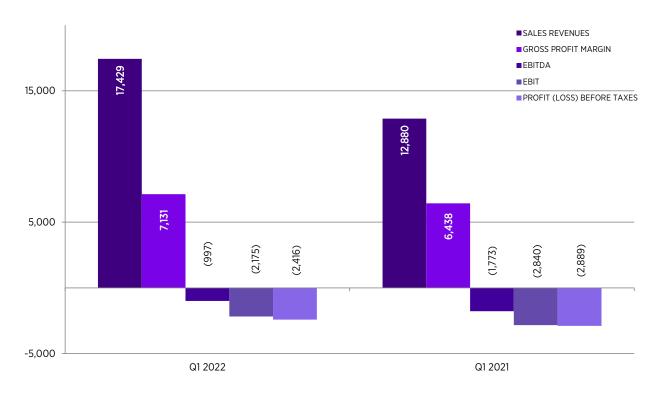
# **Number of employees**

	at March 31,	at December	at March 31,
	2022	31, 2021	2021
EMPLOYEES	319	324	324

# Revenues by business line

The Group's only business line is the "NanoPC" line, which comprises a) miniaturised electronic modules and systems for the industrial automation, transport and off-road, medical, networks and energy, telecommunications sectors; b) Edge gateway, Edge-computer, Edge AI and software platforms for the Internet of Things.

# Summary of the results



## **Information for shareholders**

The ordinary shares of Eurotech S.p.A., the Parent Company of the Eurotech Group since 30 November 2005, have been listed in the Euronext Star Milan segment of the Euronext Milan market organised and managed by Borsa Italiana S.p.A.

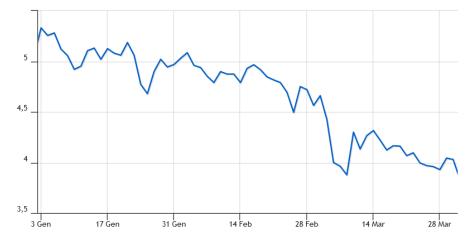
# Share capital of Eurotech S.p.A. as at 31 March 2022

Share capital	€8,878,946.00
Number of ordinary shares (without nominal unit value)	35,515,784
Number of savings shares	-
Number of Eurotech S.p.A. ordinary treasury shares	89,920
Stock market capitalisation (based on the share's average price in March 2022)	€119 million
Stock market capitalisation (based on the share's average price as at 31 March 2	2022)€121 million

# Performance of Eurotech S.p.A. shares

Relative performance EUROTECH S.p.A. 01.01.2022 – 31.03.2022

The line graph shows the share's performance based on daily reference prices



The candle chart shows the share's daily maximum and minimum prices



# **The Eurotech Group**

Eurotech is a global company with a strong international focus, which generates sales on three continents. It is a Group that has operating offices in Europe, North America and Japan, led and coordinated by its headquarters in Italy.

Eurotech has a long tradition of almost 30 years in the design and implementation of embedded computers for special applications, where the ability of computers to withstand hostile environments and the need for continuous and uninterrupted operations are determinant variables. This is a market niche characterised by high value and low volumes that over the years has allowed the company to maintain a gross profit above the sector average.

Over 10 years ago, with a visionary intuition, Eurotech understood that the technological paradigm was changing and it pioneered an evolutionary path towards Edge Computing and Industrial IoT, with significant investments in software integrated with hardware, focusing on the open-source approach. Today, the result of that vision and those investments is a technological positioning among the leaders in the reference market, confirmed both by the awards received and by the mentions in the reports of sector analysts, including Gartner's prestigious Magic Quadrant for Industrial IoT Platforms, where in 2021 we are present for the third year in a row.

The factors that characterise Eurotech in the Industrial IoT sector are the following:

- Eurotech technology resolves the conflict between Operational Technology (OT) and Information Technology (IT) at the Edge, thanks to integrated solutions that combine hardware and software; this conflict is unanimously recognised as the number one obstacle to the execution of IoT projects by companies;
- leveraging its DNA and knowledge of the protocols on the OT side, Eurotech has implemented a Plug & Play connectivity to field assets, which speeds up implementation times and reduces costs;
- thanks to relations with the big players in the IT sector such as Microsoft, Amazon and IBM, Eurotech is able to provide certified connectivity to all major cloud platforms, reducing integration time and risks to almost zero in a typical IoT project where these platforms are used;
- Eurotech's connection and integration technology was conceived and implemented by adopting the best Cybersecurity solutions and is certified according to the most recent international standards.

Today, the Group's offering is modular, featuring different levels of hardware and software integration and it is structured as follows:

- embedded PCs in the form of boards and subsystems, which represent Eurotech's historical offering and are purely hardware products with only the integrated operating system;
- Edge gateways, i.e. devices that enable communication between assets operating in the field and data platforms in the cloud, both public and private;
- Edge servers, i.e. computing units similar to the units that make up the data centres but rugged because they are located in the field, close to the assets and dedicated to local processing of the data they generate;
- Edge AI, i.e. high-performance computing systems equipped with GPU accelerators to process AI
  algorithms directly in the field, eliminating unnecessary and costly data transfers to centralised
  servers;
- software for the integration of Operational Technology and Information Technology: the "Everyware Software Framework" (ESF) edge framework on the OT side and the "Everyware Cloud" (EC) integration platform on the IT side;

The sectors in which the Group has historically developed most of its turnover are industry and transport, followed by the medical sector. More recently, the new offer of integrated hardware and

software for industrial IoT applications has also made it possible to enter new sectors, such as energy. From a strategic point of view, the Group's current choice is to focus on five vertical markets combining larger size and higher growth rates in the next five years: industrial automation, transport & offroad, medical, renewable energies & networks for energy-gas-water, 5G telecommunications.

# Summary of performance in the first quarter of 2022 and business outlook

#### Introduction

The interim management statement of the Eurotech Group as at 31 March 2022, which has not been independently audited, and the financial statements for comparative periods were drawn up according to the IASs/IFRSs issued by the International Accounting Board and endorsed by the European Union.

The Group's results as at 31 March 2022 and comparable periods were prepared according to the IASs/IFRSs in force on the date of preparation and the statements drawn up according to Annex 3D of the Italian Issuers' Regulation no. 11971 of 14 May 1999, as amended and supplemented.

# Reporting policies

The consolidated financial statements were drafted on the basis of financial statements as at 31 March 2022 prepared by the consolidated companies and adjusted, where necessary, to align them with the Group's IFRS-compliant accounting and classification policies.

The assessment and accounting policies and consolidation methods used to prepare the Consolidated Quarterly Report are consistent with those used in the Group Consolidated Annual Financial Report as at 31 December 2021, to which express reference is made, except for the adoption of new standards, amendments and interpretations in force as of 1 January 2022.

The calculation of taxes was carried out on the basis of the best possible estimate that can currently be carried out, also taking into consideration the tax benefit of tax-losses carried forward based on the expected results for the end of the year. According to the criterion used for translation into Euro of accounts expressed in different currencies, statement of financial position items are translated at the exchange rate in effect on the final day of the accounting period, and income statement items are translated at the average exchange rate for the period. Differences arising from translation of the statement of financial position and income statements are posted to a Shareholders' Equity reserve.

Unless otherwise specified, the financial statements, tables and explanatory notes are expressed in thousands of Euro.

In accordance with CONSOB requirements, Income Statement figures are shown for the quarter under review and are compared with data for the same period in the previous financial year (FY). Restated Balance Sheet figures, which refer to the closing date of the quarter, are compared with the figures at the closing date of the previous FY. The format of the financial statements is the same as that used in the Half-Yearly Report and in the Annual Financial Statements.

The preparation of the financial statements and the related explanatory notes required the use of estimates and assumptions, with particular reference to provisions for impairment and risk reserves. Estimates are revised periodically, and any adjustment, following changes in the circumstances on which the estimate was based or in light of new information, is booked in the income statement. The use of estimates is an essential part of preparing the accounting statements and is not prejudicial to their overall reliability.

This document presents some alternative performance indicators to allow for better evaluation of the Group's economic and financial performance. These are as follows:

- **Gross profit**, or the difference between revenues from sale of products and services and consumption of raw materials;
- **EBITDA**, or earnings before amortisation, depreciation and impairment of fixed assets, the valuation of affiliates at equity, financial income and expenses and income taxes for the period;
- ADJ. EBITDA is an intermediate figure, determined gross of non-recurring costs and revenues, before amortisation, depreciation and impairment of fixed assets, financial income and expenses, valuations of affiliates at equity and income taxes for the period. This is a measure used by the Group to monitor and assess its operating performance, net of any non-recurring costs or revenues that therefore do not occur frequently in the ordinary course of business. Since the composition of EBITDA is not regulated by the reference accounting standards, the calculation criterion applied by the Group may not be consistent with that used by other companies and would therefore not be comparable.
- **EBIT**, or earnings before the valuation of affiliates at equity, financial income and expenses and income taxes for the period.

#### Operating performance in the period

Revenues grew by 35% in the quarter, in line with the visibility of the backlog for the year 2022, which stands at €83 million. Despite the outbreak of the conflict in Ukraine, during the first quarter of 2022, we have not experienced any slowdowns in the emergence of new opportunities for IoT projects and in the orders intake from our customer base.

On the other hand, we have experienced further difficulties in sourcing electronic components. Undelivered scheduled orders due to unavailability of electronic components amounted to approximately  $\leq$ 3.5 million. Only a small part of these delays will be recoverable in the next quarter, while a recovery by the end of the financial year is plausible.

The core business was a driving force, but the IoT projects activated in previous years also maintained a growth trend in line with the 2021 performance.

The impacts of the component shortage prevented a sufficient level of gross profit margin to have a break-even quarter at EBITDA level.

We knew that the corrective measures put in place as from September 2021 would not produce tangible effects until April. The indicators that management is monitoring suggest that the coming quarters will show an upward trend on the gross profit margin.

**Consolidated revenues** in the first three months of 2022 amounted to €17.43 million, compared to €12.88 million in the first three months of 2021, an increase of 35.3% (+32.3% at constant exchange rates).

The gross profit margin of the period under review, as a percentage of turnover, was 40.9%, compared with 46.7% for the twelve months of 2021 and 50% for the first quarter of 2021. The reduction in gross margin is the combined effect of two elements: higher costs incurred to purchase certain low-availability components in order to be able to deliver products to customers, and a different mix of products sold. Higher procurement costs (PPV) were not always passed on in full to customers during the quarter. On the other hand, as regards the product mix, the Japanese area in particular recorded a significant temporary deviation from the historical trend, also due to the indirect effects of the shortage on the mix of products actually delivered against an order backlog that would have been more balanced.

In the three months under review, **operating costs** before adjustments and net of non-recurring costs (recognised only in 2021) amounted to  $\in$ 8.85 million, compared to  $\in$ 7.94 million in the first three months of 2021. The increase in operating costs is in line with the plan to strengthen the go-to-market, particularly in the US, and the Research & Development, and contains one-off items for recruiting costs of approximately  $\in$ 0.4 million. By virtue of the fabless model adopted, operating costs are substantially fixed and the trends in turnover and gross profit margin are the fundamental variable for the activation of operating leverage, which could not produce visible effects in the quarter just ended.

**EBITDA** amounted to  $\in$ -0.99 million (-5.7% of revenues), compared to  $\in$ -1.77 million in 2021 (-13.8% of revenues). Net of non-recurring costs, adjusted EBITDA for the first three months of 2021 amounted to  $\in$ -0.71 million.

**EBIT**, i.e. the operating result for the year, was €-2.17 million (-12.5% of revenues), compared to €-2.84 million in 2021 (22.8% of revenues).

In terms of the Group's **net result**, the first quarter reported €-2.38 million (-13.7% of revenues), against €-2.93 million in the same period of 2021 (-22.8% of revenues).

The Group's financial position as at 31 March 2022 shows a positive net cash **financial position** of  $\le$ 1.2 million, compared with  $\le$ 6.2 million as at 31 December 2021. The reduction in the net financial position was also due to the  $\le$ 3.5 million increase in **net working capital**, which amounted to  $\le$ 13.9 million as at 31 March 2022, compared to  $\le$ 10.4 million as at 31 December 2021. The growth in working capital is mainly linked to the dynamics of purchases of components to maximise production of the existing order book. The ratio of net working capital to turnover for the last 12 rolling months stood at 20.5%, in line with management's objectives.

# Financial statements and explanatory notes

The trend in operating performance can be seen in the restated consolidated income statement and is shown below, in both absolute amounts and percentage terms:

# Consolidated income statement

			of which			of which	of which		char	nge (b-a)
(€ '000)	Notes	Q1 2022 (b)	022 (b) related parties		Q1 2021 (a)	non recurrent	related parties	%	amount	%
Sales revenue	С	17,429	2	100.0%	12,880		1	100.0%	4,549	35.3%
Cost of material	D	(10,298)		-59.1%	(6,442)			-50.0%	3,856	59.9%
Gross profit		7,131		40.9%	6,438			50.0%	693	10.8%
Services costs	E	(3,341)	(219)	-19.2%	(3,634)	(1,066)	(186)	-28.2%	(293)	-8.1%
Lease & hire costs		(95)		-0.5%	(113)			-0.9%	(18)	-15.9%
Payroll costs	F	(5,172)		-29.7%	(4,978)			-38.6%	194	3.9%
Other provisions and costs	G	(239)		-1.4%	(285)			-2.2%	(46)	-16.1%
Other revenues	Н	719		4.1%	799			6.2%	(80)	-10.0%
EBITDA		(997)		-5.7%	(1,773)	(1,066)		-13.8%	776	43.8%
Depreciation & Amortization	- 1	(1,178)		-6.8%	(1,067)			-8.3%	111	10.4%
EBIT		(2,175)		-12.5%	(2,840)	(1,066)		-22.0%	665	23.4%
Finance expense	J	(579)		-3.3%	(585)			-4.5%	(6)	-1.0%
Finance income	J	338	-	1.9%	536		1	4.2%	(198)	-36.9%
Profit before tax		(2,416)		-13.9%	(2,889)	(1,066)		-22.4%	473	16.4%
Income tax	K	35		0.2%	(44)			-0.3%	(79)	179.5%
Net profit (loss) of continuing operations before minority interest		(2,381)		-13.7%	(2,933)	(1,066)		-22.8%	552	18.8%
Minority interest	0	-		0.0%	-			0.0%	-	n/a
Group net profit (loss) for period	0	(2,381)		-13.7%	(2,933)	(1,066)		-22.8%	552	18.8%
Base earnings per share		(0.067)			(0.083)					
Diluted earnings per share		(0.067)			(0.083)					
	·						·		·	_

# $Consolidated\ statement\ of\ comprehensive\ income$

	Q1 2022	Q1 2021
(€ '000)		
Net profit (loss) before minority interest (A)	( 2,381)	( 10,408)
Other elements of the statement of comprehensive income		
Other comprehensive income to be reclassified to profit or loss insubsequent periods:		
Net profit/(loss) from Cash Flow Hedge	74	75
Tax effect	-	-
	74	75
Foreign balance sheets conversion difference	( 1,986)	( 1,173)
Exchange differences on equity investments in foreign companies	714	2,877
Tax effect	-	-,5::-
	714	2,877
After taxes net other comprehensive income to be reclassified to profit or loss in subsequent periods (B)		
	( 1,198)	1,779
After taxes net other comprehensive income not being reclassified to profit or loss in subsequent periods (C)		
	-	-
Comprehensive net result (A+B+C)	( 3,579)	( 8,629)
Comprehensive minority interest	_	_
Comprehensive Group net profit (loss) for period	( 3,579)	( 8,629)
	1 1	

# $Consolidated\ statement\ of\ financial\ position$

(€'000)	Notes	at March 31, 2022	of which related parties	at December 31, 2021	of which related parties
ASSETS					
Intangible assets	La	86,595		88,043	
Property, Plant and equipment	L b	4,770		5,229	
Investments in other companies		544		542	
Deferred tax assets		6,508		6,504	
Medium/long term borrowing allowed to affiliates companies and other Group companies		64	64	62	62
Other non-current assets		684		620	
Total non-current assets	L	99,165		101,000	
Inventories		20,420		17,646	
Trade receivables		12,179	3	11,280	1
Income tax receivables		870		801	<u>'</u>
Other current assets		2,869		2,130	
Other current financial assets		123	2	123	2
Derivative instruments		70		4	
Cash & cash equivalents		24,343		31,704	
Total current assets		· · · · · ·			
		60,874		63,688	
Non-current assets classified as held for sale				365	
Total assets		160,039		165,053	
LIABILITIES AND EQUITY  Share capital  Share premium reserve  Other reserves		8,879 136,400 (38,334)		8,879 136,400 ( 34,843)	
Group shareholders' equity	0	106,945		110,436	
		100,010		110,100	
Equity attributable to minority interest	0	-		-	
Total shareholders' equity	0	106,945		110,436	
Medium-/long-term borrowing		15,542		17,535	
Employee benefit obligations		2,821		2,844	
Deferred tax liabilities		3,102		3,200	
Other non-current liabilities		1,262		1,477	
Total non-current liabilities		22,727		25,056	
Trade payables		15,149	355	13,005	487
Short-term borrowing		7,897		8,137	
Derivative instruments		2		11	
Income tax liabilities		334		215	
Other current liabilities		6,985		8,193	
Total current liabilities		30,367		29,561	
Total liabilities		53,094		54,617	
Total liabilities and equity		160,039		165,053	
		.00,000		.00,000	

# Consolidated statement of changes in shareholders' equity

(€'000)	Share capital	Legal reserve	Share premium reserve	Conversion reserve	Other reserves	Cash flow hedge reserve	Actuarial gains/(losses) on defined benefit plans reserve	Exchange rate differences reserve	Treasury shares	Profit (loss) s	Group hareholders ' equity		Total shareholders ' equity
Balance as at December 31, 2021	8,879	1,776	136,400	10,284	( 39,731)	( 6)	( 621)	4,074	( 211)	( 10,408)	110,436	_	110,436
2021 Result allocation	-		-		( 10,408)				-	10,408	-		
Profit (loss) as at March 31, 2022	-	-	-		-					( 2,381)	( 2,381)		( 2,381)
Comprehensive other profit (loss):													
- Hedge transactions	-	-		-		74		-		-	74	_	74
- Actuarial gains/(losses) on defined benefit plans for employees	-	-	-		-					-			
- Foreign balance sheets conversion difference				( 1,986)				-		-	( 1,986)	_	( 1,986)
- Exchange differences on equity investments in foreign companies	-	-	-		_	-		714	-		714		714
Total Comprehensive result			-	( 1,986)		74	-	714	-	( 2,381)	( 3,579)		( 3,579)
- Performance Share Plan	-	-	-	-	88	-	-	-	-	-	88	-	88
Balance as at March 31, 2022	8,879	1,776	136,400	8,298	( 50,051)	68	( 621)	4,788	( 211)	( 2,381)	106,945		106,945

(€'000)	Notes	Share capital	Legal reserve	Share premium reserve	Conversion reserve	Other reserves	Cash flow hedge reserve	Actuarial gains/(losses) on defined benefit plans reserve	Exchange rate differences reserve	Treasury shares	Profit (loss) sh		Equity attributable to Minority sl interest	Total nareholders ' equity
Balance as at December 31, 2020		8,879	1,776	136,400	11,457	( 39,574)	( 81)	( 640)	1,197	( 682)	132	118,864	-	118,864
2020 Result allocation		-	-	-	-	132		-	-	-	( 132)	-	-	
Profit (loss) as at March 31, 2021		-	-	-		-	-	-		-	( 2,933)	( 2,933)		( 2,933)
Comprehensive other profit (loss):														
- Hedge transactions		-	-	-	-		18		-	-	-	18	-	18
Actuarial gains/(losses) on defined benefit plans for employees		-	-	_						_		_		
- Foreign balance sheets conversion difference		-			( 1,147)				_		-	( 1,147)	_	( 1,147)
- Exchange differences on equity investments in foreign companies		-		-	_			-	1,598	_	-	1,598	_	1,598
Total Comprehensive result					( 1,147)	-	18	_	1,598		( 2,933)	( 2,464)		( 2,464)
- Performance Share Plan		-	-	-		29	-	_		-	-	29		29
Balance as at March 31, 2021	0	8,879	1,776	136,400	10,310	( 39,413)	( 63)	( 640)	2,795	( 682)	( 2,933)	116,429		116,429

# Net financial position

The table below shows the composition of the Group's net financial position as at 31 March 2022, compared to the similar position as at 31 March 2021 and 31 December 2021, calculated as defined by CONSOB notice no. 5/21 of 29 April 2021, which refers to the Guidelines of the European Securities and Markets Authority (ESMA), issued on 15 July 2020 and effective from 5 May 2021.

		at March 31,	at December	at March 31,
(€'000)		2022	31, 2021	2021
Cash	Α	( 24,343)	( 31,704)	( 40,725)
Cash equivalents	В	-	-	
Other current financial assets	С	( 123)	( 123)	( 125)
Cash equivalent	D=A+B+C	( 24,466)	( 31,827)	( 40,850)
Current financial debt	E	90	99	63
Current portion of non-current financial debt	F	7,739	8,045	8,759
Short-term financial position	G=E+F	7,829	8,144	8,822
Short-term net financial position	H=G+D	( 16,637)	( 23,683)	( 32,028)
Non current financial debt	ı	15,542	17,535	21,790
Debt instrument	J	-	-	_
Trade payables and other non-current payable	s K	-	-	-
Medium-/long-term net financial position	L=I+J+K	15,542	17,535	21,790
(NET FINANCIAL POSITION) NET DEBT				
ESMA	M=H+L	( 1,095)	( 6,148)	( 10,238)
Medium/long term borrowing allowed to				
affiliates companies and other Group				
companies	N	( 64)	( 62)	( 60)
(NET FINANCIAL POSITION) NET DEBT	O=M+N	( 1,159)	( 6,210)	( 10,298)

The consolidated net financial position as at 31 March 2022 amounted to a net cash of €1.16 million, compared to a net financial position with net cash of €6.21 million as at 31 December 2021. With reference to liquidity, which amounted to €24.34 million, in the period in question €4.9 million was used for operating cash, €0.46 million was used for investments and €2.07 million for repayment of loans.

# Net working capital

The Group's net working capital as at 31 March 2022, compared with the situation as at 31 March 2021 and 31 December 2021, is as follows:

(€'000)	at March 31, 2022 (b)	at December 31, 2021 (a)	at March 31, 2021	Changes (b-a)
Inventories	20,420	17,646	17,635	2,774
Trade receivables	12,179	11,280	9,071	899
Income tax receivables	870	801	907	69
Other current assets	2,869	2,130	1,951	739
Current assets	36,338	31,857	29,564	4,481
Trade payables	(15,149)	(13,005)	(10,411)	(2,144)
Income tax liabilities	(334)	(215)	(332)	(119)
Other current liabilities	(6,985)	(8,193)	(7,508)	1,208
Current liabilities	(22,468)	(21,413)	(18,251)	(1,055)
Net working capital	13,870	10,444	11,313	3,426

# Cash flows

(€'000)		at March 31, 2022	at December 31, 2021	at March 31, 2021
Cash flow generated (used) in operations	Α	( 4,913)	3,279	2,610
Cash flow generated (used) in investment activities	В	( 460)	( 5,274)	( 1,135)
Cash flow generated (absorbed) by financial assets	С	( 2,068)	( 8,059)	( 2,208)
Net foreign exchange difference	D	80	536	236
Increases (decreases) in cash & cash equivalents	E=A+B+C+D	( 7,361)	( 9,518)	( 497)_
Opening amount in cash & cash equivalents		31,704	41,222	41,222
Cash & cash equivalents at end of period		24,343	31,704	40,725

# A – Group business

Eurotech is a Group that has historically been active in the research, development and marketing of miniaturised computers for special applications, characterised by adverse operating conditions and/or a demand for high reliability. Over the last ten years Eurotech evolved its offering towards solutions with integrated hardware and software for the Internet of Things, consisting of intelligent devices (Edge gateways, Edge servers, Edge AI) and a software platform for connectivity and integration with the cloud, both public and private.

The Group's activities are represented in a single sector (called "NanoPC") which consists of: a) embedded computing modules and systems for industrial, transport, medical, energy and telecomunications sectors; b) Edge computers featuring low power consumption and high performances, to be used both in Internet of Things (IoT) solutions and to create applications where Artificial Intelligence (AI) algorithms are used; c) software frameworks and platforms for IoT applications.

Activity in this line is carried out by Eurotech S.p.A. and I.P.S. Sistemi Programmabili S.r.l., which mainly operate in Italy, and Eurotech Inc. (USA), which mainly operate in the US, Eurotech Ltd (United Kingdom), which mainly operates in the UK, Eurotech France S.A.S. (France), which mainly operates in France, and Advanet Inc. (Japan), which mainly operates in Japan. Our products are marketed under the trademarks Eurotech, Dynatem, IPS and Advanet.

# *B* – *Scope of consolidation*

The companies included in the scope of consolidation on a line-by-line basis as at 31 March 2022 are as follows:

Company name	Business activity	Share capital	Group share
Parent company			
Eurotech S.p.A.	Via Fratelli Solari 3/A – Amaro (UD, Italy)	Euro 8,878,946	
Subsidiaries and companies co	onsolidated on a line-by-line basis		
Aurora S.r.l.	Via Fratelli Solari 3/A – Amaro (UD, Italy)	Euro 10,000	100.00%
EthLab S.r.l.	Via Dante, 300 – Pergine Valsugana (TN)	Euro 115,000	100.00%
Eurotech Inc.	Columbia – MD (USA)	USD26,500,000	100.00%
Eurotech Ltd.	Cambridge (UK)	GBP 33,333	100.00%
E-Tech USA Inc.	Columbia – MD (USA)	USD 8,000,000	100.00%
Eurotech France S.A.S.	Vénissieux (France)	Euro 795,522	100.00%
I.P.S. Sistemi Programmabili S.r.l.	Via Piave, 54 – Caronno Varesino (VA)	Euro 51,480	100.00%
Advanet Inc.	Okayama (Japan)	JPY 72,440,000	90.00% (1)

<sup>(1)</sup> Officially, the Group owns 90% of the company, but as Advanet holds 10% of the share capital in the form of treasury shares, it is fully consolidated.

Affiliates consolidated on equity basis	<b>Affiliates</b>	consolidated	on ed	quity	basis
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Rotowi Technologies S.p.A. in Via del Follatolo, 12 – Trieste, Italy	21,31%
liquidation (formerly U.T.R.I.	
S.p.A.)	

Other smaller companies valued at fair value

Kairos Autonomi Inc.	Sandy – UT (USA)	19,00%
Interlogica S.r.l.	Mestre (VE)	10,00%

No changes took place with regard to subsidiaries and affiliates in the period as at 31 March 2022 compared with 31 December 2021.

The exchange rates used to translate the financial statements of foreign companies into the Eurotech Group's reference currency (euro) are presented in the following table and correspond to those issued by the Italian Foreign Exchange Bureau:

Currency	Average 3M 2022		arch 2022	Average 2021	As of December 31, 2021	Average 3M	As of March 31, 2021
British pound sterling	0.83641	0.8	4595	0.85960	0.84028	0.87393	0.85209
Japanese Yen	130.46359	135.1	7000	129.87671	130.38000	127.80571	129.91000
USA Dollar	1.12168	1.1	1010	1.18274	1.13260	1.20485	1.17250

#### C – Revenues

Revenues earned by the Group in the first quarter of 2022 amounted to  $\le 17.43$  million ( $\le 12.88$  million in the first three months of 2021), an increase of  $\le 4.55$  million (35.3%) compared to the same period of last year. At constant exchange rates, the increase would be 32.3%. The increase is the result of both the orders collected last year and part of the rescheduling of deliveries carried out at the end of 2021.

For operating purposes, the Group is organised in a single business line, also known as business segment, called "NanoPC".

Based on the criteria for monitoring activities currently used, a disclosure on a geographical basis is provided, in terms of the location of the Group's various companies.

The Group's geographical areas are defined according to the localisation of Group assets and operations. The areas identified within the Group are: Europe, North America and Asia.

#### Revenues by business region

As specifically regards the breakdown of revenues of the business units by geographical area, the same can be further detailed as follows:

(€'000		orth America			Europe Asia		Correction, reversal and elimination			Total					
	Q1 2022	Q1 2021	% YoY Change	Q1 2022	Q1 2021	% YoY Change	Q1 2022	Q1 2021	% YoY Change	Q1 2022	Q1 2021	% YoY Change	Q1 2022	Q1 2021	% YoY Change
Third party Sales	6,889	5,093		3,410	3,279		7,130	4,508		0	0		17,429	12,880	
Infra-sector Sales	334	96		1,228	1,130		9	13		( 1,571)	(1,239)		0	0	
Total Sales revenues	7,223	5,189	39.2%	4,638	4,409	5.2%	7,139	4,521	57.9%	( 1,571)	( 1,239)	-26.8%	17,429	12,880	35.3%

All geographical areas have reported an increase in the guarters under review.

The North American business area's revenues totalled €7.22 million in the first 3 months of 2022 versus €5.19 million in the first 3 months of 2021, reporting an increase of 39.2%.

In the European business area, turnover increased slightly by 5.2% from €4.41 million in the first quarter of 2021 to €4.64 million in the first quarter of 2022. The area continues to focus on opportunities in the transport sector, products related to High Performance Edge Computing (HPEC) technologies and energy transformation, which are expected to accelerate as a result of the funds made available at European level.

Finally, the Asian business area increased by 57.9% from €4.52 million to €7.13 million, due to fluctuations in orders from its main local customers over the various quarters of the year.

#### Revenues by customer geographical area

The following table shows the geographical breakdown of revenues based on customer location:

(€' 000)  BREAKDOWN BY GEOGRAPHIC AREA	Q1 2022	%	Q1 2021	%	% change
European Union	2,623	15.0%	2,316	18.0%	13.3%
United States	6,493	37.3%	4,617	35.8%	40.6%
Japan	7,086	40.7%	4,552	35.3%	55.7%
Other	1,227	7.0%	1,395	10.8%	-12.0%
TOTAL SALES AND SERVICE REVENUES	17,429	100.0%	12,880	100.0%	35.3%

With reference to the figures by geographical area of the customer shown in the table, revenues from the Japanese area increased by 55.7% compared to the first quarter of 2021, and for this quarter it is the top area on the total turnover with a 40.7%.

The United States grew by 40.6% and the region's share of total turnover in the first three months of 2022 was 37.3%.

With regard to the Europe area, again with reference to the location of customers, the level of turnover increased by 13.3%, a lower performance than in the other areas, and therefore the incidence on total turnover stood at 15.0%.

The other geographical areas made up the remaining 7.0% of total turnover, with a decrease in terms of absolute values and percentage points compared to the first three months of 2021.

# D – Costs of raw & auxiliary materials and consumables used

As a percentage of revenues, consumption of raw & auxiliary materials and consumables stood at 40.9% in the first three months of 2022 compared to 50.0% in the first three months of 2021.

#### E – Service costs

Service costs decreased by €0.29 million in the quarters under comparison. Non-recurring costs of €1.07 million were recognised in the first quarter of 2021. Net of these non-recurring costs, costs for services increased by €0.77 million or 21.3%, from €2.57 million to €3.34 million and the ratio to revenues went from 19.9% in the first three months of 2021 to 19.2% in the first three months of 2022.

The increase in costs for services net of non-recurring costs is partly related to higher production costs and partly to ancillary costs linked to the implementation of the new corporate strategy (consultancy and personnel recruitment costs linked to the various recruitments made mainly abroad). These higher costs that do not have a constant run rate will be diluted over the course of the year.

In addition, the Group continued to invest particularly on the business line of the IoT platforms for applications in the industry and in services in addition to developments linked to the Edge Computer product line and those correlated to traditional embedded products line. The purpose of these investments is to support the research and development area to maintain a product portfolio in line with the technological innovations proposed by the producers of raw materials and components.

The non-recurring costs of €1.07 million recognised in 2021 were related to the economic agreement resulting from the termination of the relationship between Eurotech Spa and the previous CEO.

#### F – Payroll costs

Payroll costs rose from €4.98 million (38.6% of revenues) to €5.17 million (29.7% of revenues) in the reporting period. The increase of €0.2 million is due to both the different exchange rate applied to the translation of foreign quarterly reports (€0.1 million) and the higher incidence of costs related to the

various share performance plans. Wages and Salaries in fact included €88 thousand relating to the pro-rata temporis portion of the cost of the Share Performance Plan in place (in the first quarter of 2021, the amount recorded under costs was €29 thousand).

At the end of March 2022, the number of employees decreased by 7 compared to both the end of 2021 and March 2021 due to a time effect between the time of exits (mainly at the end of the month) versus the time of planned new hires.

The table below shows the number of Group employees:

# G – Other provisions and costs

As at 31 March 2022, this item included a provision for doubtful accounts of €5 thousand (€5 thousand in the first three months of 2021), and refers to provisions made to address any non-collectable receivables from customers.

The ratio of the item other provisions and costs to revenues decreased both in absolute value (€46 thousand) and as a result of the 1.4% decrease in revenues (first three months of 2021: 2.2%).

#### H – Other revenues

Other revenues show a decrease from €799 thousand in the first three months of 2021 to €719 thousand in the first three months of 2022.

Other revenues include the capitalisations of development costs for new solutions featuring highly integrated standard modules and systems for  $\in$ 675 thousand ( $\in$ 784 thousand in the first quarter of 2021) and miscellaneous income for  $\in$ 44 thousand ( $\in$ 15 thousand in the first three months of 2021).

## I – Depreciation, amortisation and impairment

Depreciation, amortisation and impairment increased by €111 thousand, from €1,067 thousand in the first quarter of 2021 to €1,178 thousand in the first quarter of 2022. This item includes depreciation and amortisation of €303 thousand due to the application of IFRS 16 (€314 thousand in 2021).

## J – Financial income and expenses

Financial expenses remained stable in the two periods under comparison at approximately €0.58 million. Lower interest and expenses on derivative products were recorded against an increase in exchange losses.

Financial income, again due to exchange rates, decreased by  $\leq$  0.20 thousand from  $\leq$  0.54 million in the first three months of 2021 to  $\leq$  0.34 million in the first three months of 2022.

The absolute value and percentage on revenues of the main components of the financial income and expenses item were as follows:

- foreign exchange losses: €0.48 million as at 31 March 2022 (2.8% as a percentage of revenues) compared to €0.45 million as at 31 March 2021 (3.5% as a percentage of revenues);
- foreign exchange gains: €0.34 million as at 31 March 2022 (1.9% as a percentage of revenues), compared with €0.54 million as at 31 March 2021 (4.2% as a percentage of revenues);
- miscellaneous interest expenses: €78 thousand as at 31 March 2022 (0.4% as a percentage of revenues) compared to €95 thousand as at 31 March 2021 (0.7% as a percentage of revenues).

€'000	Q1 2022	Q1 2021	change %
Exchange-rate losses	482	453	6.4%
Interest expenses	63	82	-23.2%
Interest expenses on lease liabilities	9	13	-30.8%
Expenses on derivatives	7	14	-50.0%
Other finance expenses	18	23	-21.7%
Financial charges  Exchange-rate gains	<b>579</b>	<b>585</b>	-1.0% -36.9%
Interest income	-	2	-30.970 n/a
Other finance income	-	(2)	n/a
Financial incomes	338	536	-36.9%
Net financial income	( 241)	( 49)	391.8%
% impact on sales	-0.3%	-0.1%	

#### K – Income taxes

Income taxes as at 31 March 2022 were globally negative for €35 thousand (of which €11 thousand for current taxes and €46 thousand for net deferred tax assets), compared to the negative impact of €44 thousand as at 31 March 2021 (of which €63 thousand for current taxes and €19 thousand for net deferred tax assets), recording a positive change of €79 thousand.

#### L - Non-current assets

The net decrease in non-current assets compared to 31 December 2021 amounted to €2.08 million and was mainly due to changes in the exchange rates of tangible and intangible fixed assets, which generated a negative effect of €1.49 million.

Net investments in property, plant and equipment and intangible assets amounted to €0.77 million and were partly offset by amortisation and depreciation of €1.18 million.

# a – Intangible assets

The table below shows the breakdown and main changes in intangible assets during the period:

(€ ′0	00)		SOFTWARE	TOTAL	
	DEVELOPMEN		TRADEMARK	ON &	INTANGIBLE
	T COSTS	GOODWILL	S PATENTS	ADVANCES	ASSETS
OPENING BALANCE (A)	4,471	69,721	9,512	4,339	88,043
Changes as at March 31, 2022					
- Purchases	83	-	24	616	723
- Amortisation and impairment in period (-)	( 582)	-	( 149)	-	( 731)
- Other changes	2,457	( 1,113)	( 315)	( 2,469)	( 1,440)
Total changes (B)	1,958	( 1,113)	( 440)	( 1,853)	( 1,448)
CLOSING BALANCE (A+B)	6,429	68,608	9,072	2,486	86,595

The carrying value of goodwill and trademarks with an indefinite useful life allocated to each of the cash-generating units is as follows:

(€ '000)	at March	31, 2022	at December 31, 2021		
Cash generating units	Goodwill	Trademark with an indefinite useful life	Goodwill	Trademark with an indefinite useful life	
Advanet Inc.	41,257	8,122	42,773	8,122	
Eurotech Inc. (ex Applied Data Systems e ex Arcom Inc.)	22,098	-	21,661	-	
Eurotech Ltd. (ex Arcom Ltd.)	5,163	-	5,197	-	
Eurotech France S.a.s.	-	-	-	-	
Other	90	-	90	-	
TOTAL	68,608	8,122	69,721	8,122	

#### b – Property, plant and equipment

The table below shows their breakdown and main changes in property, plant and equipment assets during the period:

(€ '000'	(2)  LAND AND BUILDINGS	PLANT AND MACHINERY	INDUSTRIAL & COMMERCIA L EQUIPMENT	OTHER ASSETS	ASSETS UNDER CONSTRUCTI ON & ADVANCES		TOTAL PROPERTY, PLANT & EQUIPMENT
OPENING BALANCE (A)	1,697	450	328	571	-	2,183	5,229
Changes as at March 31, 2022							
- Purchases	-	-	5	37	7	-	49
- Disposals	-	-	-	( 13)	-	-	( 13)
- Amortisation and impairment in period (-)	( 16)	( 18)	(46)	( 59)	-	( 308)	( 447)
- Other changes	(1)	(11)	( 6)	(7)	-	(23)	(48)
Total changes (B)	( 17)	( 29)	( 47)	( 42)	7	( 331)	( 459)
CLOSING BALANCE (A+B)	1,680	421	281	529	7	1,852	4,770

# M – Net working capital

Net working capital increased by €3.43 million, from €10.77 million as at 31 December 2021 to €13.87 million as at 31 March 2022; this performance is due to the different trend of the collection and payment flows, as is usually the case over the various quarters.

The increase in current assets of €4.48 million is mainly due to the increase in inventories of €2.77 million as well as the increase in trade receivables of €0.90 million and other current assets of €0.74 million.

The increase in current liabilities, which does not offset the increase in current assets, amounted to  $\in 1.15$  million, with an increase in trade payables of  $\in 2.19$  million and a reduction in other current liabilities for a total of  $\in 1.16$  million.

# N – Net financial position

The consolidated net financial position as at 31 March 2022 amounted to a net cash of  $\in$ 1.16 million, compared to a net financial position with net cash of  $\in$ 6.21 million as at 31 December 2021. The figures shown include financial liabilities for rights of use, in application of the IFRS 16 accounting standard, amounting to  $\in$ 1.93 million, which added to the net financial position, result in a pre-IFRS 16 net cash position of  $\in$ 3.09 million.

With reference to liquidity, which amounted to  $\le$ 24.34 million, in the period under review, as shown in the cash flow statement, operating cash was used in the amount of  $\le$ 4.9 million, while  $\le$ 0.46 million was used for investments and  $\le$ 2.07 million for the repayment of loans.

The trend in cash flows from operations is the result of the use of cash to support current operations and is due to the expected trends there will be an improvement in the coming quarters. See also financial cash flows, as indicated on page 18.

Medium/long-term financial liabilities include principal on bank loans and finance leases falling due beyond 12 months.

Short-term financial liabilities mainly consist of current account overdrafts, the current portion of mortgage loans, and payables to other lenders falling due by 31 March 2023.

# O - Changes in shareholders' equity

The share capital as at 31 March 2022 was made up of 35,515,784 ordinary shares, wholly subscribed and paid in, with no nominal value.

The balance of the Issuer's legal reserve as at 31 March 2022 amounted to €1.78 million.

The share premium reserve, which relates entirely to the Parent Company, is shown at a total amount of €136.4 million.

The positive translation reserve of €8.29 million was generated by inclusion in the interim management statement of the statements of financial position and the income statements of US subsidiaries Eurotech Inc. and E-Tech USA Inc., UK subsidiary Eurotech Ltd. and Japanese subsidiary Advanet Inc.

The "other reserves" item was negative for €50.05 million and consisted of the Parent Company's extraordinary reserve, formed by losses carried forward, allocations of retained earnings from prior years and other miscellaneous reserves. The change in the year is attributable to the allocation of the 2021 results and to the booking of Eurotech's Share Performance Plan for the period described in a specific section of the 2021 Consolidated Financial Statements.

The cash flow hedge reserve, which includes cash flow hedge transactions pursuant to IAS 39, was positive for  $\in$ 68 thousand and increased by  $\in$ 74 thousand gross of the tax effect, which was not recognised due to absence of the relative prerequisites.

The foreign exchange reserve in which – based on IAS 21 – foreign exchange differences relating to intragroup foreign-currency loans that constitute part of a net investment in a foreign shareholding are recognised, was positive by  $\leq$ 4.79 thousand and increased by  $\leq$ 0.71 million gross of the related tax effect, not yet recorded due to the absence of the prerequisites.

Treasury shares held by the parent company Eurotech S.p.A. at the end of the period totalled 89,920, the same number as at 31 December 2021.

## P – Significant events in the quarter

The major events of the quarter were announced in the press releases listed below (the complete text can be consulted at the Group's website <a href="https://www.eurotech.com">www.eurotech.com</a> on the page <a href="https://www.eurotech.com/it/news">www.eurotech.com/it/news</a>):

04/02/2022 Eurotech was recognised for third consecutive time as "Technology Leader" in Industrial IoT by Quadrant Knowledge Solutions

15/03/2022 Frost & Sullivan awards Eurotech for its ability to offer Internet of Things solutions that improve productivity and easily integrate with third-party applications

Other than those discussed in previous paragraphs, no other particularly significant event occurred in the quarter.

# Q - Events after 31 March 2022

For events following 31 March, the reader may refer to the press releases listed below (the complete text can be consulted at the Group website <a href="www.eurotech.com">www.eurotech.com</a> on page <a href="http://www.eurotech.com">http://www.eurotech.com</a> it/news):

20/04/2022 Eurotech presents its new brand identity: "Unleashing the Power of the Edge"

#### R – Risks and uncertainties

Please refer to the paragraphs "Main risks and uncertainties to which the Group is exposed" and "Financial risk management: objectives and criteria" in the 2021 Consolidated Financial Statements, in which the risks to which the Eurotech Group is exposed are explained.

# S – Other information

We also specify that:

- group intercompany transactions take place at market prices and are eliminated during the consolidation process;
- group companies related-party transactions form part of the normal course of business and are settled under arm's length conditions;
- pursuant to CONSOB communication no. 15519/2006, it should be noted that the consolidated quarterly report as at 31 March 2021 highlights non-recurring economic items, i.e. income items generated by events whose occurrence is non-recurring or by transactions or events that do not occur frequently in the ordinary course of business; there are no non-recurring items as at 31 March 2022;
- pursuant to CONSOB communication no. DEM/6064296 of 28 July 2006, there were no atypical and/or unusual transactions carried out in the first quarter of 2022;
- as at 31 September 2022 the company held 89,920 treasury shares for a total value of €211 thousand. The changes were as follows:

	shares	Face value of a share	% share capital	Carrying value (Thousand of Euro)	Average unit value
		(Thousand of Euro)			
Status as at 1 January 2022	89,920	22	0.25%	211	2.35
Purchases	-	-	0.00%	-	
Sales	-	-	0.00%	-	
Assignment-Performance share Plan	-	-	0.00%	-	
Status as at 31 March 2022	89,920	22	0.25%	211	2.35

- pursuant to CONSOB Communication no. DEM/11070007 of 5 August 2011, relating to disclosure in financial reports of the exposure of listed companies to sovereign debt, note that the Group does not hold sovereign debt securities;
- as regards the requirements of Article 150, paragraph 1, of Italian Legislative Decree no. 58 of 24 February 1998, no members of the Board of Directors have executed transactions with Group companies in situations of potential conflict of interest;
- pursuant to Article 3 of CONSOB Resolution no. 18079 of 20 January 2012, Eurotech adopted the simplification procedure set out in Articles 70, paragraph 8, and 71, paragraph 1-bis, of the Regulation adopted by CONSOB with Resolution no. 11971 of 14 May 1999 as amended and supplemented. Therefore, it opts to derogate from the requirement to publish the information documents set out in Attachment 3B of this CONSOB Regulation for significant transactions such as mergers, spin-offs, capital increases via contributions in kind, acquisitions and sales.

Amaro, 12 May 2022

On behalf of the Board of Directors

Signed by Mr. Paul Chawla Chief Executive Officer

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# **Declaration of the Financial Reporting Manager**

Amaro, 12 May 2022

#### **DECLARATION**

PURSUANT TO ART. 154-BIS, PARAGRAPH 2 – PART IV, TITLE III, CHAPTER II, SECTION V-BIS OF ITALIAN LEGISLATIVE DECREE NO. 58 OF 24 FEBRUARY 1998: "CONSOLIDATED ACT ON MEASURES RELATING TO FINANCIAL INTERMEDIATION PURSUANT TO ARTICLES 8 AND 21 OF ITALIAN LAW NO. 52 OF 6 FEBRUARY 1996"

I, Sandro Barazza,

Financial Reporting Manager of Eurotech S.p.A., with reference to the Consolidated Interim Management Statement as at 31 March 2022 approved by the company's Board of Directors on 12 May 2022,

# STATE

in compliance with the matters set forth under Article 154-bis, part IV, title III, chapter II, section V-bis of Italian Legislative Decree no. 58 of 24 February 1998, to the best of my knowledge, the Consolidated Interim Management Statement as at 31 March 2022 corresponds to the accounting entries.

The Financial Reporting Manager Signed by Sandro Barazza

